



List of variables

Ifo Business Survey Construction

Data: 1/1991-06/2019

As of September 2019

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Outlining of questionnaire
**until 11/2001 "utilization of equipment"*
*** main construction trades*
**** prefabricated building construction*

The special questions were only inquired for the main construction trades. For the prefabricated building construction only remarks are intended for this field in the questionnaire. Due to the alignment of economic surveys of the EU the questionnaires were dispatched circa 1 week later since 01/2002. That is why there is no inquiry in 12/2001.

1. Variables of identification

No.	Name	Label	German description
1.1)	survey	survey	Umfrage
1.2)	year	year	Erhebungsjahr
1.3)	month	month	Monat
1.4)	idnum	firm X adress file id	Firmenidentifikationsnummer
1.5)	runnum	running number of plant	Laufende Firmennummer
1.6)	bau_plantrum	KT information id	12-stellige KT Identifikationsnummer
1.7)	bau_westeast	western eastern	Unterscheidung zwischen West- und Ost-Erhebung
1.8)	fedstaifo	federal state (ifo-code)	Bundesland entsprechend ifo Codierung
1.9)	bau_latecomer	latecomer	Nachzügler
1.10)	sector_id	sector id	Sektor ID
1.11)	bau_sec2	classification according to federal statistical office (type of construction)	Bausektor, Einteilung nach amtlicher Statistik
1.12)	sector_bau	classification according to federal statistical office (type of construction)	Bausektor, Einteilung nach amtlicher Statistik
1.13)	online	online	Fragebogen online beantwortet
1.14)	survey_start	survey start	Umfragebeginn
1.15)	survey_end	survey end	Umfrageende
1.16)	participation_date	participation date	Teilnahmedatum
1.17)	participation_hour	participation hour	Teilnahmestunde
1.18)	participation_status	participation status	Teilnahmestatus
1.19)	bau_participant	participation in this survey	Teilnahme

2. Standard questions

I. Construction activity

No.	Name	Label	German description
2.1)	bau_conactex	construction activity versus past	Bautätigkeit in Vergangenheit
2.2)	bau_constrain	constraints	Behinderung der Produktionstätigkeit
2.3)	bau_mplack	constraints: lack of manpower	Mangel an Arbeitskräften
2.4)	bau_matlack	constraints: lack of material	Materialknappheit
2.5)	bau_weathcon	constraints: weather conditions	Ungünstige Wetterlage
2.6)	bau_finan	constraints: financing	Unzureichende Finanzierungsmittel
2.7)	bau_ordlack	lack of orders	Mangel an Aufträgen
2.8)	bau_cancord	cancellation of orders	Auftragsstornierungen
2.9)	bau_skilllack	constraints: lack of skilled labour	Mangel an Fachkräften
2.10)	bau_othrea	constraints: other reasons	Andere Ursachen
2.11)	bau_conactfut	construction activity in 3 month	Bautätigkeit in den nächsten 3 Monaten

II. Construction orders

No.	Name	Label	German description
2.12)	bau_ordvpm	orders versus past	Bestand an Bauaufträgen in Vergangenheit
2.13)	bau_orders	orders (appraisal)	Auftragsbestand
2.14)	bau_ranord	range of orders in months	Auftragsbestände in Monaten

III. Prices of construction

No.	Name	Label	German description
2.15)	bau_prvpm	prices versus past	Baupreise in Vergangenheit

2.16)	bau_prcoco	prime costs covering	Erzielbare Baupreise
2.17)	bau_exppr	expected prices	Erwartete Baupreise

IV. State of business

No.	Name	Label	German description
2.18)	bau_statebus	state of business (appraisal)	Beurteilung der Geschäftslage
2.19)	bau_statebus_sl	state of business (VAS)	Beurteilung der Geschäftslage (Slider)
2.20)	bau_statebus_clicks	state of business (clicks)	Beurteilung der Geschäftslage (Klicks)
2.21)	bau_comexp	expected commercial operations	Erwartungen der Geschäftslage
2.22)	bau_comexp_sl	expected commercial operations (VAS)	Erwartungen der Geschäftslage (Slider)
2.23)	bau_comexp_clicks	expected commercial operations (clicks)	Erwartungen der Geschäftslage (Klicks)
2.24)	bau_prestatebus_unc	uncertainty: prediction of business situation	Unsicherheit der Lagevorhersage

V. Utilization of capacity*

**until 11/2001 "Utilization of equipment"*

No.	Name	Label	German description
2.25)	bau_equiput2	equipment utilization in %	Kapazitätsauslastung
2.26)	bau_equiput1	equipment utilization (civil engineering) in %	Kapazitätsauslastung im Bauhauptgewerbe

VI. Employees

No.	Name	Label	German description
2.27)	bau_emplexp	expected employees	Erwartete Entwicklung der Gesamtangestelltenzahl
2.28)	bau_indwork	industrial workers	Gewerbliche Arbeitnehmer
2.29)	bau_employ	employee	Angestellte
2.30)	bau_statill	status of employee's illness in %	Krankenstand
2.31)	bau_comexp_unc	uncertainty w.r.t. commercial operation	Slider Unsicherheit
2.32)	bau_emplpast	development employees last month	Entwicklung der Gesamtbeschäftigtenzahl im Vormonat
2.33)	bau_indworkpast	development industrial worker last month	Entwicklung der gewerbl. Arbeitnehmer im Vormonat
2.34)	bau_employpast	development employee last month	Entwicklung der Angestellten im Vormonat

3. Special questions

VII. Special questions**/remarks***

main construction trades, *prefabricated building construction

No.	Name	Label	German description
3.1)	bau_backconst	backlog of constructions	Überhang an Bauten
3.2)	bau_subannsal	subcontractor: % of annual sales	Umsatz Subunternehmer in Prozent zum eigenen Jahresumsatz
3.3)	bau_submain	subcontractor: % for main contract work	Subunternehmerleistungen des Bauhauptgewerbes
3.4)	bau_subupgr	subcontractor: % for upgrading work	Subunternehmerleistungen des Ausbaugewerbes
3.5)	bau_subtrans	subcontractor: % for transport company	Subunternehmerleistungen von Transportunternehmen
3.6)	bau_subreba	subcontractor: % for reinforcing bars	Subunternehmerleistungen von Biegen und Verlegen von Betonstahl
3.7)	bau_subfowo	subcontractor: % for formwork	Subunternehmerleistungen von Schalungsarbeiten / Gerüstbau
3.8)	bau_subdiv	subcontractor: % for other companies	Subunternehmerleistungen von sonstigen Unternehmen
3.9)	bau_subfor	% for foreign subcontractors	Leistungen ausländischer Subunternehmer
3.10)	bau_undcons	% of undocumented constructions	Statistisch noch nicht erfasste Bauten
3.11)	bau_sphadis	sphere of action: % in same district	Umsatz im eigenen Landkreis
3.12)	bau_sphasfs	sphere of action: % in same federal state	Umsatz im eigenen Bundesland
3.13)	bau_sphaofs	sphere of action: % in other federal state	Umsatz in anderem Bundesland
3.14)	bau_sphafc	sphere of action: % in foreign country	Umsatz im Ausland
3.15)	bau_witiwoth	wintertime: work through	Winterbau
3.16)	bau_witilo	wintertime: lack of orders	Winterbau: Mangel an Aufträgen
3.17)	bau_witirc	wintertime: reasons of construction	Winterbau: baubetriebliche Gründe
3.18)	bau_witipw	wintertime: preference of workers	Winterbau: Präferenzen der Arbeiter
3.19)	bau_flight_ger	importance of flight connections in Germany	Bedeutung von Flugverbindungen zu Zielen in Deutschland
3.20)	bau_flight_eur	importance of flight connections in Europe	Bedeutung von Flugverbindungen zu Zielen in Europa
3.21)	bau_flight_world	importance of flight connections worldwide	Bedeutung von Flugverbindungen zu Zielen weltweit
3.22)	bau_sdco	special difficulties: cancelation of order	Auftragsstornierungen
3.23)	bau_sddp	special difficulties: defaulting payment	Säumige Zahlungsweise der Auftraggeber
3.24)	bau_sdlap	special difficulties: labor piracy of manpower	Abwerbung von Arbeitskräften
3.25)	bau_sdbreach	special difficulties: breach of VOB-conditions	Verletzung der VOB-Bestimmungen
3.26)	bau_sdcc	special difficulties: constraints of construction	Baubehinderung
3.27)	bau_sdda	special difficulties: delay of final acceptance	Verzögerte Bauabnahme
3.28)	bau_sdlop	special difficulties: accepting the bid by the lowest price	Zuschlagserteilung auf das billigste Angebot
3.29)	bau_sdnopro	special difficulties: no severe problems	Keine größeren Probleme
3.30)	bau_wh1	working hours: payment of overtime	Bezahlung zusätzlicher Stunden
3.31)	bau_wh2	working hours: development	Entwicklung zusätzlich bezahlter Stunden
3.32)	bau_wh3	working hours: number in t-1	Zusätzlich bezahlte Stunden in t-1
3.33)	bau_wh4	working hours: number in t-2	Zusätzlich bezahlte Stunden in t-2
3.34)	bau_chord1	range of orders within next 2 months: complete	Auftragsentwicklung in 2 Monaten
3.35)	bau_chord2	range of orders within next 2 months: other civil engineering	Auftragsentwicklung in 2 Monaten: sonstiger Tiefbau
3.36)	bau_chord3	range of orders within next 2 months: public civil engineering	Auftragsentwicklung in 2 Monaten: Öffentlicher Hochbau
3.37)	bau_chord4	range of orders within next 2 months: industrial civil engineering	Auftragsentwicklung in 2 Monaten: Gewerblicher Bau
3.38)	bau_chord5	range of o. w. next 2 m.: domestic construction, complete	Auftragsentwicklung in 2 Monaten: Wohnungsbau insgesamt
3.39)	bau_chord6	range of o. w. next 2 m.: buildings of 3 or more appartments	A. in 2 M.: Gebäude mit 3 oder mehr Wohnungen
3.40)	bau_chord7	range of orders within next 2 months: road construction	Auftragsentwicklung in 2 Monaten: Straßenbau
3.41)	bau_cvno	changes in construction volume: no changes	Veränderungen im Bauvolumen
3.42)	bau_cvpos	changes in construction volume: positive changes in %	Veränderungen im Bauvolumen: Steigerung in %
3.43)	bau_cvneg	changes in construction volume: negative changes in %	Veränderungen im Bauvolumen: Abnahme in %
3.44)	bau_cvpr_bdl	% of construction volume: by drawing lots (in general)	Anteil von Fachlosvergaben an Gesamtleistung des Vorjahres (insgesamt)
3.45)	bau_cvpr_sc	% of construction volume: as subcontractor (in general)	Anteil von Tätigkeiten als Subunternehmer an Gesamtleistung des Vorjahres (insgesamt)
3.46)	bau_cvpr_pc	% of construction volume: as prime contractor (in general)	Anteil von Tätigkeiten als Generalunternehmer an Gesamtleistung des Vorjahres (insgesamt)
3.47)	bau_cvpr_scpc	% of construction volume: as subcontractor and prime contractor (in general)	Anteil von Tätigkeiten als Generalunternehmer und -übernehmer an Gesamtleistung des Vorjahres (insgesamt)
3.48)	bau_cvpr_gc	% of construction volume: as general contractor (in general)	Anteil von Tätigkeiten als Generalübernehmer an Gesamtleistung des Vorjahres (insgesamt)
3.49)	bau_cvpr_solec	% of construction volume: as sole contractor (in general)	Anteil von Tätigkeiten als Totalunternehmer an Gesamtleistung des Vorjahres (insgesamt)
3.50)	bau_cvpr_oth	% of construction volume: others (in general)	Anteil von sonstigen Tätigkeiten an Gesamtleistung des Vorjahres (insgesamt)
3.51)	bau_cvpr_oth2	% of construction volume: others (in general)	Anteil von sonstigen Tätigkeiten an Gesamtleistung des Vorjahres (insgesamt)
3.52)	bau_cvpu_bdl	% of construction volume: by drawing lots (public clients)	Anteil von Fachlosvergaben an Gesamtleistung des Vorjahres (öffentl. Auftraggeber)
3.53)	bau_cvpu_sc	% of construction volume: as subcontractor (public clients)	Anteil von Tätigkeiten als Subunternehmer an Gesamtleistung des Vorjahres (öffentl. Auftraggeber)
3.54)	bau_cvpu_pc	% of construction volume: as prime contractor (public clients)	Anteil von Tätigkeiten als Generalunternehmer an Gesamtleistung des Vorjahres (öffentl. Auftraggeber)
3.55)	bau_cvpu_scpc	% of construction volume: as subcontractor and prime contractor (public clients)	Anteil von Tätigkeiten als Generalunternehmer und -übernehmer an Gesamtleistung des Vorjahres (öffentl. Auftraggeber)
3.56)	bau_cvpu_gc	% of construction volume: as general contractor (public clients)	Anteil von Tätigkeiten als Generalübernehmer an Gesamtleistung des Vorjahres (öffentl. Auftraggeber)
3.57)	bau_cvpu_solec	% of construction volume: as sole contractor (public clients)	Anteil von Tätigkeiten als Totalunternehmer an Gesamtleistung des Vorjahres (öffentl. Auftraggeber)
3.58)	bau_cvpu_oth	% of construction volume: others (public clients)	Anteil von sonstigen Tätigkeiten an Gesamtleistung des Vorjahres (öffentl. Auftraggeber)
3.59)	bau_cvpu_oth2	% of construction volume: others (public clients)	Anteil von sonstigen Tätigkeiten an Gesamtleistung des Vorjahres (öffentl. Auftraggeber)
3.60)	bau_pgcg_gen	We regularly act as prime/ general contractor (in general)	Regelmäßige Arbeit als Generalunter bzw. -übernehmer (allgemein)

3.61)	bau_pccg_pub	We regularly act as prime/ general contractor (public clients)	Regelmäßige Arbeit als Generalunter bzw. -übernehmer (öffentl. Auftraggeber)
3.62)	bau_prop_gen	Propensity for placing orders with prime/ general contractors (in general)	Vergabe von Aufträgen als Generalunter-/übernehmer-Leistung (allgemein)
3.63)	bau_prop_pub	Propensity for placing orders with prime/ general contractors (public clients)	Vergabe von Aufträgen als Generalunter-/übernehmer-Leistung (öffentl. Auftraggeber)
3.64)	bau_probl_pub	Are there problems regarding public procurement law (public clients)	Vergaberechtliche Probleme bei öffentlichen Auftraggebern

No.	Name	Label	German description
3.65)	bau_bes	borrowed equipment / subcontractors	Leihgeräte
3.66)	bau_besc	borrowed equipment / subcontractors: for lack of capacities	Leihgeräte wegen Kapazitätsengpässen
3.67)	bau_bessw	borrowed equipment / subcontractors: special work	Leihgeräte wegen Spezialarbeiten
3.68)	bau_beper	borrowed equipment: number in %	Leihgeräte in Prozent
3.69)	bau_belope	borrowed equipment: number in % for longer periods	Leihgeräte in Prozent, längerfristig
3.70)	bau_bewill	borrowed equipment: willingness	Neigung Leihgeräte anzumieten
3.71)	bau_bewilp	borrowed equipment: willingness for longer periods	Neigung Leihgeräte längerfristig anzumieten
3.72)	bau_sper	subcontractors: % of sales volume	Umsatzanteil Subunternehmer
3.73)	bau_swill1	subcontractors: willingness	Vergabe von Spezialarbeiten an Subunternehmer
3.74)	bau_swill	subcontractors: willingness	Vergabe von Spezialarbeiten an Subunternehmer
3.75)	bau_co1	medium-term expected commercial operations: 3. quarter	Geschäftslage dieses Jahr im 3. Quartal
3.76)	bau_co2	medium-term expected commercial operations: 4. quarter	Geschäftslage dieses Jahr im 4. Quartal
3.77)	bau_co3	medium-term expected commercial operations: 1. quarter	Geschäftslage nächstes Jahr im 1. Quartal
3.78)	bau_co4	medium-term expected commercial operations: 2. quarter	Geschäftslage nächstes Jahr im 2. Quartal
3.79)	bau_lackwoper	number lack of work in %	Arbeitsausfall durch Sommerurlaub
3.80)	bau_lackwo2	lack of work (comparison)	Arbeitsausfall durch Sommerurlaub im Vgl. zum letzten Jahr
3.81)	bau_prpa1	precast parts: utilization	Verwendung von Fertigteilen
3.82)	bau_prpacvm	precast parts: % of construction volumen at the moment	Fertigteile in % vom Bauwert
3.83)	bau_prpacvy	precast parts: % of construction volumen whole year	Fertigteile in % vom Bauwert im letzten Jahr
3.84)	bau_ovtim	overtime	Überstunden
3.85)	bau_ovtimper	overtime in %	Überstunden in Prozent
3.86)	bau_cfc1	construction in foreign countries	Auslandsbau
3.87)	bau_cfcg1	construction in foreign countries: german headquarter	Auslandsbau durch deutsche Stammfirma
3.88)	bau_cfcac	construction in foreign countries: associated company	Auslandsbau durch rechtlich selbständige Gesellschaften
3.89)	bau_cfcsh	construction in foreign countries: shareholding	Auslandsbau durch Beteiligung an ortsansässigen Gesellschaften
3.90)	bau_salvol1	sales volume in %: road construction	Umsatzanteil im Straßenbau
3.91)	bau_salvol2	sales volume in %: other civil engineering	Umsatzanteil im sonstigen Tiefbau
3.92)	bau_salvol3	sales volume in %: public civil engineering	Umsatzanteil im öffentlichen Hochbau
3.93)	bau_salvol4	sales volume in %: industrial civil engineering	Umsatzanteil im gewerblichen Bau
3.94)	bau_salvol5	sales volume in %: domestic construction	Umsatzanteil im Wohnungsbau insgesamt
3.95)	bau_emp	employees	Beschäftigte insgesamt
3.96)	bau_inwo	industrial worker	Arbeiter
3.97)	bau_numwor	number of workers	Arbeiter
3.98)	bau_empl	employees all together	Beschäftigte insgesamt
3.99)	bau_phcaw	plant holidays: cessation of all work	Betriebsurlaub des gesamten Baubetriebs
3.100)	bau_phcwbr	plant holidays: cessation of work of singular branches	Betriebsurlaub für einzelne Niederlassungen
3.101)	bau_phyn	plant holidays	Betriebsurlaub
3.102)	bau_phm	plant holidays: month	Betriebsurlaub Monat
3.103)	bau_phdur	plant holidays: duration in weeks	Betriebsurlaub in Wochen
3.104)	bau_phdur2	plant holidays: duration in weeks	Betriebsurlaub in Wochen
3.105)	bau_phintr	year of introduction of plant holidays	Einführungsjahr des Betriebsurlaubs
3.106)	bau_deccon	decline of construction activity	Rückgang der Bautätigkeit wegen Betriebsurlaub
3.107)	bau_credit	credit allocation	Kreditvergabe
3.108)	bau_vachy	vacancies during last 6 months	Offene Stellen während der letzten 6 Monate
3.109)	bau_vachy_cp	vacancies during last 6 months: commercial professions	Offene Stellen im Bereich: gewerbliche Berufe
3.110)	bau_vachy_so	vacancies during last 6 months: sales occupation	Offene Stellen im Bereich: kaufmännische Berufe
3.111)	bau_vachy_mc	vacancies during last 6 months: managerial staff (commerce)	Offene Stellen im Bereich: gewerbliches Führungspersonal
3.112)	bau_vachy_ce	vacancies during last 6 months: construction engineer	Offene Stellen im Bereich: Bauingenieur
3.113)	bau_vachy_tc	vacancies during last 6 months: trainees (commerce)	Offene Stellen im Bereich: gewerbliche Auszubildende
3.114)	bau_difilvac	difficulties filling vacancies	Probleme offene Stellen zu besetzen
3.115)	bau_difil_cp	difficulties filling vacancies: commercial professions	Dauer bis Besetzung im gewerblichen Bereich
3.116)	bau_difil_so	difficulties filling vacancies: sales occupation	Dauer bis Besetzung im kaufmännischen Bereich
3.117)	bau_difil_mc	difficulties filling vacancies: managerial staff (commerce)	Dauer bis Besetzung bei gewerblichem Führungspersonal
3.118)	bau_difil_ce	difficulties filling vacancies: construction engineer	Dauer bis Besetzung im Bauingenieurbereich
3.119)	bau_difil_tc	difficulties filling vacancies: trainees (commerce)	Dauer bis Besetzung bei gewerblichen Auszubildenden
3.120)	bau_vacrepfea	% of vacancies reported to federal employment agency	% offener Stellen, die der Bundesagentur für Arbeit gemeldet wurden
3.121)	bau_seskivly	search for skilled workers vs. last year	Suche nach Fachkräften verglichen mit dem Vorjahr
3.122)	bau_fambus	family business	Familienunternehmen
3.123)	bau_ref1	refugees question1	Flüchtlinge Frage 1
3.124)	bau_ref2	refugees question2	Flüchtlinge Frage 2
3.125)	bau_ref3	refugees question3	Flüchtlinge Frage 3
3.126)	bau_ref4	refugees question4	Flüchtlinge Frage 4
3.127)	bau_ref5	refugees question5	Flüchtlinge Frage 5
3.128)	bau_ref6	refugees question6	Flüchtlinge Frage 6
3.129)	bau_ref7	refugees question7	Flüchtlinge Frage 7
3.130)	bau_ref8	refugees question8	Flüchtlinge Frage 8
3.131)	bau_ref9	refugees question9	Flüchtlinge Frage 9
3.132)	bau_minim_post1	affected by minimum wage	von Mindestlohn betroffen
3.133)	bau_minim_post2	no minimum wage measures	keine Mindestlohn- Maßnahmen
3.134)	bau_minim_post3	measures: employee reduction	Maßnahmen: Personalabbau
3.135)	bau_minim_post4	measures: working hour reduction	Maßnahmen: Arbeitszeitreduzierung
3.136)	bau_minim_post5	measures: increased prices	Maßnahmen: Preiserhöhungen

3.137)	bau_minim_post6	measures: decreased investment	Maßnahmen: verringerte Investitionen
3.138)	bau_minim_post7	measures: decreased special payments	Maßnahmen: Kürzungen von Sonderzahlungen
3.139)	bau_minim_post8	less minijobs	Minijobs weggefallen
3.140)	bau_minim_post9	minijobs transformed into insurable employment	Minijobs in soz.vers.pflichtige Besch.verhältnisse umgewandelt
3.141)	bau_minim_post10	new insurable employment	neue soz.vers.pflichtige Besch.verhältnisse
3.142)	bau_minim_post11	employment relationships did not change	keine veränderten Besch.Verhältnisse
3.143)	bau_credityes	credit agreement signed	Kreditvertrag abgeschlossen
3.144)	bau_creditno	credit agreement not signed	Kreditvertrag nicht abgeschlossen
3.145)	bau_credituse1	financing of ongoing operating resources	Finanzierung laufender Kreditmittel
3.146)	bau_credituse2	financing of an investment	Finanzierung einer Investition
3.147)	bau_credituse3	other financing	Sonstiger Verwendungszweck
3.148)	bau_midmanager	mid tier: more than 4 managers	Mittelstand: mehr als 4 Manager
3.149)	bau_midmanshare	mid tier: at least one manager has shares	Mittelstand: Mindestens ein Manager hat Anteile
3.150)	bau_midyes	mid tier: company rated as mid tier	Mittelstand: Als Mittelstand eingeschätzt
3.151)	bau_credit2_1	credit seeking	Kreditverhandlungen durchgeführt
3.152)	bau_credit2_2	credit allocation	Kreditvergabe: Verhalten der Banken
3.153)	bau_credit2_3	reasons for not credit seeking	Gründe für keine Kreditverhandlungen
3.154)	bau_negint	confronted with negative interest rates	Wurden Sie mit Negativzinsen konfrontiert?
3.155)	bau_negint_noact	negative interest actions: none	Keine Maßnahmen
3.156)	bau_negint_agree	negative interest actions: bank agreements	Verhandlungen mit Bank
3.157)	bau_negint_change	negative interest actions: change of bank	Wechsel der Bank
3.158)	bau_negint_inc	negative interest actions: increase of cash	Erhöhung der Bargeldhaltung
3.159)	bau_negint_redas	negative interest actions: redeployment in other financial assets and	Umschichtung Finanzanlagen/Rückzahlung von Krediten
3.160)	bau_negint_redasint	negative interest actions: redeployment of assets within company	Umschichtung des Guthabens
3.161)	bau_negint_inv	negative interest actions: investing or preponing (additional)	Investitionen
3.162)	bau_negint_oth	negative interest actions: other	Andere
3.163)	bau_negint_burden	burden of negative interest rates on profit situation	Belastung durch Negativzinsproblematik
3.164)	bau_negint_banks	number of relationship banks	Wie viele Banken?
3.165)	bau_gdp1	real gdp: % change comp. last year	reales BIP: prozentuale Änderung vgl. zum Vorjahr
3.166)	bau_gdp2	impact economic development on business situation	Einfluss allg. Konjunktorentwicklung auf Geschäftslage
3.167)	bau_found	founding year	Gründungsjahr
3.168)	bau_forsales	sales: % in foreign country	Umsatz in Ausland (%)
3.169)	bau_sd	special difficulties: severe problems	spezielle Schwierigkeiten
3.170)	bau_sec_management	sector - questionnaire completed in: management	Sektor - Fragebogen ausgefüllt in Geschäftsführung
3.171)	bau_sec_controlling	sector - questionnaire completed in: controlling	Sektor - Fragebogen ausgefüllt in Controlling
3.172)	bau_sec_marketing	sector - questionnaire completed in: marketing	Sektor - Fragebogen ausgefüllt in Vertrieb
3.173)	bau_sec_production	sector - questionnaire completed in: production	Sektor - Fragebogen ausgefüllt in Produktion
3.174)	bau_sec_other	sector - questionnaire completed in: other	Sektor - Fragebogen ausgefüllt in Sonstiges
3.175)	bau_sec_other_descr	sector - questionnaire completed in: other description	Sektor - Fragebogen ausgefüllt in Sonstiges Beschreibung
3.176)	bau_pos_director	position - questionnaire completed by: director	Position - Fragebogen ausgefüllt von Geschäftsleitung
3.177)	bau_pos_manager	position - questionnaire completed by: manager	Position - Fragebogen ausgefüllt von Abteilungsleitung
3.178)	bau_pos_teamleader	position - questionnaire completed by: team leader	Position - Fragebogen ausgefüllt von Teamleiter
3.179)	bau_pos_clerk	position - questionnaire completed by: clerk	Position - Fragebogen ausgefüllt von Sachbearbeiter
3.180)	bau_pos_other	position - questionnaire completed by: other	Position - Fragebogen ausgefüllt von Sonstiges
3.181)	bau_pos_other_descr	position - questionnaire completed by: other description	Position - Fragebogen ausgefüllt von Sonstiges Beschreibung
3.182)	bau_euiputaa	equipment utilization (annual average)	Kapazitätsauslastung (im Jahresdurchschnitt)
3.183)	bau_gdp3	real gdp: % change comp. last year (2019 vs 2018)	reales BIP: prozentuale Änderung vgl. zum Vorjahr (2019 vs 2018)
3.184)	bau_gdp4	real gdp: % change comp. last year (2020 vs 2019)	reales BIP: prozentuale Änderung vgl. zum Vorjahr (2020 vs 2019)
3.185)	bau_heat_occ	weather - occurrence: heat wave	Wetterereignis - Betroffen: Hitzewelle
3.186)	bau_cold_occ	weather - occurrence: cold wave	Wetterereignis - Betroffen: Kältewelle
3.187)	bau_drought_occ	weather - occurrence: drought	Wetterereignis - Betroffen: Trockenheit
3.188)	bau_rain_occ	weather - occurrence: heavy rain	Wetterereignis - Betroffen: Starkregen
3.189)	bau_storm_occ	weather - occurrence: storms	Wetterereignis - Betroffen: Stürme
3.190)	bau_heat_imp	weather - impact: heatwaves	Wetterereignis - Auswirkung: Hitzewelle
3.191)	bau_cold_imp	weather - impact: coldwaves	Wetterereignis - Auswirkung: Kältewellen
3.192)	bau_drought_imp	weather - impact: drought	Wetterereignis - Auswirkung: Trockenheit
3.193)	bau_rain_imp	weather - impact: heavy rain	Wetterereignis - Auswirkung: Starkregen
3.194)	bau_storm_imp	weather - impact: storms	Wetterereignis - Auswirkung: Stürme
3.195)	bau_heat_inc	weather - incidence and intensity: heatwaves	Wetterereignis - Häufigkeit und Intensität: Hitzewelle
3.196)	bau_cold_inc	weather - incidence and intensity: coldwaves	Wetterereignis - Häufigkeit und Intensität: Kältewellen
3.197)	bau_drought_inc	weather - incidence and intensity: drought	Wetterereignis - Häufigkeit und Intensität: Trockenheit
3.198)	bau_rain_inc	weather - incidence and intensity: heavy rain	Wetterereignis - Häufigkeit und Intensität: Starkregen
3.199)	bau_storm_inc	weather - incidence and intensity: storms	Wetterereignis - Häufigkeit und Intensität: Stürme
3.200)	bau_heat_prep	weather - prepared: heatwaves	Wetterereignis - Vorbereitet: Hitzewelle
3.201)	bau_cold_prep	weather - prepared: coldwaves	Wetterereignis - Vorbereitet: Kältewellen
3.202)	bau_drought_prep	weather - prepared: drought	Wetterereignis - Vorbereitet: Trockenheit
3.203)	bau_rain_prep	weather - prepared: heavy rain	Wetterereignis - Vorbereitet: Starkregen
3.204)	bau_storm_prep	weather - prepared: storms	Wetterereignis - Vorbereitet: Stürme

1. Variables of identification

No.	Name	Label	Survey period	Survey frequency
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1.1)	survey	survey	West since 01/1991 East since 01/1991	monthly monthly
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1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	Further information
WEST										"bau"
EAST										
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
WEST										
EAST										
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
WEST										
EAST										

No.	Name	Label	Survey period	Survey frequency
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1.2)	year	year	West since 01/1991 East since 01/1991	monthly monthly
------	------	------	--	--------------------

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	Further information
WEST										Year of survey
EAST										
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
WEST										
EAST										
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
WEST										
EAST										

No.	Name	Label	Survey period	Survey frequency
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1.3)	month	month	West since 01/1991 East since 01/1991	monthly monthly
------	-------	-------	--	--------------------

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	Further information
WEST										Month
EAST										
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
WEST										
EAST										
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
WEST										
EAST										

No.	Name	Label	Survey period	Survey frequency
1.4)	idnum	firm X adress file id	West since 03/1994 East since 04/1992	monthly monthly
				Further information
				Firm X adress file id
				7 digits

No.	Name	Label	Survey period	Survey frequency
1.5)	runnum	running number of plant	West since 01/1991 East since 01/1991	monthly monthly
				Further information
				running number of plant

No.	Name	Label	Survey period	Survey frequency
1.6)	bau_plantnum	KT information id	West since 01/1991 East since 01/1991	monthly monthly
				Further information
				KT information id, 12 digits formed with sector number
				digit 1-5: 1.5) sec construction sector digit 6-7: 1.15) fedstaifo federal state according to ifo code digit 8-12: 1.11) runnum running plant number

No.	Name	Label	Survey period	Survey frequency							
1.7)	bau_westeast	western eastern	West since 01/1991 East since 01/1991	monthly monthly							
	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	Further information
	WEST										Differenciates between Eastern and Western survey
	EAST										
	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	[1] western [2] eastern
	WEST										
	EAST										
	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
	WEST										
	EAST										

No.	Name	Label	Survey period	Survey frequency							
1.8)	fedstaifo	federal state (ifo-code)	West since 01/1991 East since 01/1991	monthly monthly							
	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	Further information
	WEST										Federal state according to ifo-code
	EAST										
	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	1 "[01] Berlin West" 10 "[10] Bavaria" 2 "[02] Schleswig-Holstein" 11 "[11] Saarland" 3 "[03] Hamburg" 12 "[12] Mecklenburg- 4 "[04] Bremen" Western Pomerania" 5 "[05] Lower Saxony" 13 "[13] Brandenburg" 6 "[06] Nordrhine-Westphalia" (incl. Berlin East)" 7 "[07] Rhineland-Palatinate" 14 "[14] Saxony-Anhalt" 8 "[08] Hesse" 15 "[15] Saxony" 9 "[09] Baden- 16 "[16] Thuringia" Wuerttemberg"
	WEST										
	EAST										
	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
	WEST										
	EAST										

No.	Name	Label	Survey period	Survey frequency							
1.9)	bau_latecomer	latecomer	West 01/1991 to 12/1995	monthly							
	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	Further information
	WEST										Latecomer
	EAST										
	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	[N]
	WEST										
	EAST										
	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
	WEST										
	EAST										

No.	Name	Label	Survey period	Survey frequency							
1.10)	sector_id		West & East since 01/1991	monthly							
	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	Further information
	WEST										
	EAST										
	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
	WEST										
	EAST										
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	WEST										
	EAST										

No.	Name	Label	Survey period	Survey frequency																																																																																								
1.14)	survey_start	survey_start	West since 01/2005 East since 01/2005	monthly monthly																																																																																								
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No.	Name	Label	Survey period	Survey frequency																																																																																								
1.15)	survey_end	survey_end	West since 01/2005 East since 01/2005	monthly monthly																																																																																								
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No.	Name	Label	Survey period	Survey frequency																																																																																								
1.16)	participation_date	participation date	West since 01/2005 East since 01/2005	monthly monthly																																																																																								
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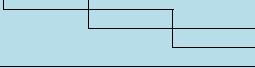



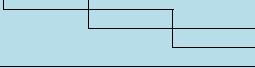



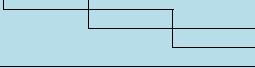
No.	Name	Label	Survey period	Survey frequency																																																																																								
1.17)	participation_hour	participation hour	West since 01/2005 East since 01/2005	monthly monthly																																																																																								
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No.	Name	Label	Survey period	Survey frequency																																																																																																																										
1.18)	participation_status	participation status	West since 01/2005 East since 01/2005	monthly monthly																																																																																																																										
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No.	Name	Label	Survey period	Survey frequency																																																																																																																
1.19)	bau_participant	participation in this survey	West since 01/1991 East since 01/1991	monthly monthly																																																																																																																
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2. Standard questions

I. Construction activity

No.	Name	Label	Survey period	Survey frequency							
2.1)	bau_conactex	construction activity versus past	West since 01/1991 East since 01/1991	monthly monthly							
<p>Wording of question</p> <table border="1"> <thead> <tr> <th>01/1991 to 11/2001; 01/2014</th> <th>Further information</th> </tr> </thead> <tbody> <tr> <td> In the month under report we have built more [1] about the same amount [2] less [3]  </td> <td rowspan="4"> Construction activity versus previous month </td> </tr> <tr> <td> 01/2002, 02/2002 During the last 2-3 months our construction activity has increased [1] not changed [2] decreased [3]  </td> </tr> <tr> <td> 03/2002 to 04/2014; 04/2015; 12/2015 Previous month our construction activity has increased [1] not changed [2] decreased [3]  </td> </tr> <tr> <td> since 05/2014, irregularly In the past 3 months our construction activity has increased [1] not changed [2] decreased [3]  </td> </tr> </tbody> </table>					01/1991 to 11/2001; 01/2014	Further information	In the month under report we have built more [1] about the same amount [2] less [3] 	Construction activity versus previous month	01/2002, 02/2002 During the last 2-3 months our construction activity has increased [1] not changed [2] decreased [3] 	03/2002 to 04/2014; 04/2015; 12/2015 Previous month our construction activity has increased [1] not changed [2] decreased [3] 	since 05/2014, irregularly In the past 3 months our construction activity has increased [1] not changed [2] decreased [3] 
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Time span of variable									
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
WEST									
EAST									
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
WEST									
EAST									
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
WEST									
EAST									

No.	Name	Label	Survey period	Survey frequency
2.2)	bau_constrain	constraints	West since 01/1991 East since 01/1991	monthly monthly

Wording of question

01/1991 to 11/2001	Further information
<p>The execution of orders is currently constrained</p> <p>yes [1] <input type="checkbox"/> no [2] <input type="checkbox"/></p>	<p>Constraints to production</p> <p>[3]: Conflict - here, "no" was chosen , but for any constraining factor (2.3) bau_mplack bis 2.9) bau_othrea), "yes" was crossed.</p>
<p>01/2002, 02/2002</p> <p>The construction activity/execution of orders is currently constrained</p> <p>yes [1] <input type="checkbox"/> no [2] <input type="checkbox"/></p>	
<p>from 03/2002 to 04/2017</p> <p>The construction activity/execution of orders was constrained</p> <p>yes [1] <input type="checkbox"/> no [2] <input type="checkbox"/></p>	
<p>from 05/2017 to 06/2018</p> <p>Previous month the construction activity/execution of orders was constrained</p> <p>yes [1] <input type="checkbox"/> no [2] <input type="checkbox"/></p>	
<p>since 07/2018</p> <p>The construction activity is currently constrained</p> <p>yes [1] <input type="checkbox"/> no [2] <input type="checkbox"/></p>	
<p>since 11/2018</p> <p>The construction activity is currently constrained</p> <p>yes [1] <input type="checkbox"/> no [2] <input type="checkbox"/></p>	

Time span of variable									
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
WEST									
EAST									
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
WEST									
EAST									
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
WEST									
EAST									

No.	Name	Label	Survey period	Survey frequency
2.3)	bau_mplack	constraints: lack of manpower	West since 01/1991 East since 01/1991	monthly monthly

Wording of question

since 01/1991 The construction activity/ execution of orders is currently/ was constrained.* If yes, due to: lack of manpower [1] <input type="text"/>	Further information Lack of manpower *For the exact wording of question for the corresponding point of time see 2.2) constraints																																																																																																																																																																
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No.	Name	Label	Survey period	Survey frequency
2.4)	bau_matlack	constraints: lack of material	West since 01/1991 East since 01/1991	monthly monthly

Wording of question

since 01/1991 The construction activity/ execution of orders is currently/ was constrained.* If yes, due to: lack of material/ insufficient technical equipment [1] <input type="text"/>	Further information Lack of material *For the exact wording of question for the corresponding point of time see 2.2) constraints																																																																																																																																																																
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<p>since 01/1996</p> <p>The construction activity/ execution of orders is currently/ was constrained.* If yes, due to:</p> <p>insufficient financing [1] <input type="text"/></p>				<p>Further information</p> <p>insufficient financing</p> <p>*For the exact wording of question for the corresponding point of time see 2.2) constraints</p>																																																																																																																																																																																																																																						
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2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
WEST									
EAST									

No.	Name	Label	Survey period	Survey frequency
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2.8)	bau_cancord	cancellation of orders	West since 01/2012 East since 01/2012	monthly monthly
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Wording of question

<p>since 01/2012</p> <p>The construction activity/ execution of orders was constrained [...]</p> <p>If yes, due to:</p> <p>lack of orders - thereof: cancellations of orders [1] <input type="text"/></p>	<p>Further information</p> <p>Cancellation of orders</p>																																																		
<p>Time span of variable</p> <table border="1"> <tr> <td>1991</td><td>1992</td><td>1993</td><td>1994</td><td>1995</td><td>1996</td><td>1997</td><td>1998</td><td>1999</td><td>2000</td> </tr> <tr> <td>2001</td><td>2002</td><td>2003</td><td>2004</td><td>2005</td><td>2006</td><td>2007</td><td>2008</td><td>2009</td><td>2010</td> </tr> <tr> <td>2011</td><td>2012</td><td>2013</td><td>2014</td><td>2015</td><td>2016</td><td>2017</td><td>2018</td><td>2019</td><td>2020</td> </tr> <tr> <td colspan="10">WEST</td> </tr> <tr> <td colspan="10">EAST</td> </tr> </table>		1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	WEST										EAST									
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WEST																																																			
EAST																																																			

No.	Name	Label	Survey period	Survey frequency
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2.9)	bau_skillack	constraints: lack of skilled labour	West since 07/2018 East since 07/2018	monthly monthly
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Wording of question

<p>since 07/2018</p> <p>The construction activity/ execution of orders was constrained [...]</p> <p>If yes, due to:</p> <p>Lack of skilled labor <input type="text"/></p>	<p>Further information</p>																																																		
<p>Time span of variable</p> <table border="1"> <tr> <td>1991</td><td>1992</td><td>1993</td><td>1994</td><td>1995</td><td>1996</td><td>1997</td><td>1998</td><td>1999</td><td>2000</td> </tr> <tr> <td>2001</td><td>2002</td><td>2003</td><td>2004</td><td>2005</td><td>2006</td><td>2007</td><td>2008</td><td>2009</td><td>2010</td> </tr> <tr> <td>2011</td><td>2012</td><td>2013</td><td>2014</td><td>2015</td><td>2016</td><td>2017</td><td>2018</td><td>2019</td><td>2020</td> </tr> <tr> <td colspan="10">WEST</td> </tr> <tr> <td colspan="10">EAST</td> </tr> </table>		1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	WEST										EAST									
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No.	Name	Label	Survey period	Survey frequency
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2.10)	bau_othrea	constraints: other reasons	West since 01/1991 East since 01/1991	monthly monthly
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Wording of question

<p>since 01/1991</p> <p>The construction activity/ execution of orders is currently/ was constrained.*</p> <p>If yes, due to:</p> <p>other reasons, namely** <input type="text"/></p>	<p>Further information</p> <p>Other reasons</p> <p>*For the exact wording of question for the corresponding point of time see 2.2) constraints</p> <p>** Addition "namely" since 01/2002</p>
<p>Time span of variable</p>	

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
WEST									
EAST									
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
WEST									
EAST									
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
WEST									
EAST									

No.	Name	Label	Survey period	Survey frequency
2.11)	bau_conactfut	construction activity in 3 month	West since 01/1991 East since 01/1991	monthly monthly

Wording of question



<p>from 01/1991 to 06/2018</p> <p>During the next 3 months we will presumably build</p> <p>more [1] } than/as in the as much [2] } last 3 months less [3]</p> 	<p>Further information</p> <p>Construction activity during the next 3 months</p>
<p>from 07/2018 to 10/2018</p> <p>We will presumably build ... than in the past 3 month</p> <p>more [1] <input type="text"/> as much [2] <input type="text"/> less [3] <input type="text"/></p>	
<p>since 11/2018</p> <p>Our construction activities is presumably going to</p> <p>increase [1] <input type="text"/> stay roughly the same [2] <input type="text"/> decrease [3] <input type="text"/></p>	

Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
WEST									
EAST									
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
WEST									
EAST									
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
WEST									
EAST									

II. Construction orders

No.	Name	Label	Survey period	Survey frequency
2.12)	bau_ordvpm	orders versus past	West since 01/1991 East since 01/1991	monthly monthly

<p>01/1991 to 11/2001</p> <p>At the end of this month the value of our construction order backlog is</p> <p>larger [1] } compared to not changed [2] } the end of smaller [3] } previous month</p> 	<p>Further information</p> <p>Construction orders</p>
<p>01/2002, 02/2002</p> <p>During the last 2-3 months the value of our construction order backlog has</p> <p>increased [1] <input type="text"/> not changed [2] <input type="text"/> decreased [3] <input type="text"/></p> 	

since 03/2002

Previous month the value of our construction order backlog has

increased [1]
not changed [2]
decreased [3]

Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
WEST									
EAST									
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
WEST									
EAST									
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
WEST									
EAST									

No.	Name	Label	Survey period	Survey frequency
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2.13)	bau_orders	orders (appraisal)	West since 01/1991 East since 01/1991	monthly monthly
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since 01/1991

We perceive our current* range of orders momentarily** to be

relatively high [1]
sufficient [2]
too small [3]

Further information

Orders

* Addition "current" since 12/2001
** Addition "momentarily" 01/1991 to 11/2001

Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
WEST									
EAST									
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
WEST									
EAST									
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
WEST									
EAST									

No.	Name	Label	Survey period	Survey frequency
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2.14)	bau_ranord	range of orders in months	West since 01/1991 East since 01/1991	monthly monthly
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01/1991 to 11/2001

At the end of the month under report our range of orders equals under an usual course of the season an average production of _____ months

since 01/2002

Under an usual course of the season our range of orders currently equals an average production of _____ months

Further information

Range of orders in months

[10] = 1 month
[15] = 1,5 months
[100] = 10 months etc.

Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
WEST									
EAST									
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
WEST									
EAST									
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
WEST									
EAST									

WEST	
EAST	

III. Prices of construction

No.	Name	Label	Survey period	Survey frequency
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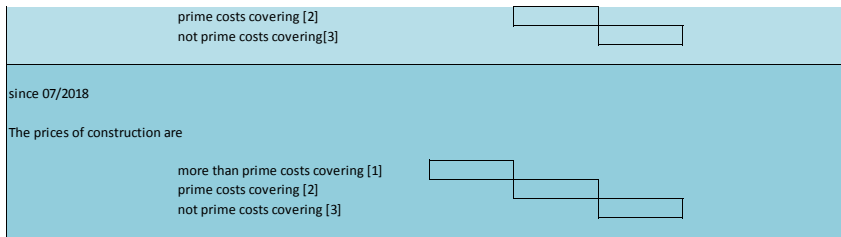
2.15)	bau_prvpm	prices versus past	West since 01/1991 East since 01/1991	monthly monthly
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01/1991 to 11/2001	Further information
Compared to previous month our prices of construction for new orders were mostly	Prices of construction compared to previous month
<p>higher [1]</p> <p>unchanged [2]</p> <p>lower [3]</p>	
01/2002, 02/2002	
During the last 2-3 months our prices of construction for new orders	
<p>increased [1]</p> <p>stayed the same [2]</p> <p>decreased [3]</p>	
03/2002-06/2018	
Compared to previous month our prices of construction for new orders has	
<p>increased [1]</p> <p>not changed [2]</p> <p>decreased [3]</p>	
since 07/2018	
Our prices of construction ... previous month	
<p>increased [1]</p> <p>stayed the same [2]</p> <p>decreased [3]</p>	
since 11/2018	
Our prices of construction ... in XX (=previous month) compared to XX-1 (=preprevious month)	
<p>increased [1]</p> <p>stayed the same [2]</p> <p>decreased [3]</p>	
Time span of variable	
1991 1992 1993 1994 1995 1996 1997 1998 1999 2000	
WEST	
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WEST	
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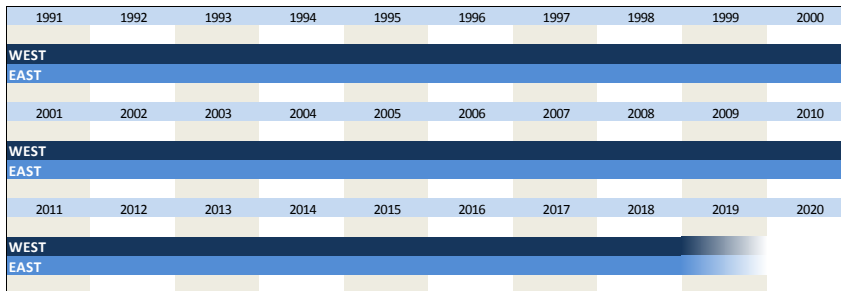
No.	Name	Label	Survey period	Survey frequency
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2.16)	bau_prcoco	prime costs covering	West since 01/1991 East since 01/1991	monthly monthly
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01/1991 to 11/2001	Further information
In the month under report the prices of construction obtained on the market were	Obtainable prices of construction
<p>more than prime costs covering [1]</p> <p>prime costs covering [2]</p> <p>not prime costs covering [3]</p>	* for main construction trades ** prefabricated building construction
01/2002 to 06/2018	
Currently*/ in the month under report** the obtained prices of construction were	
<p>more than prime costs covering [1]</p>	

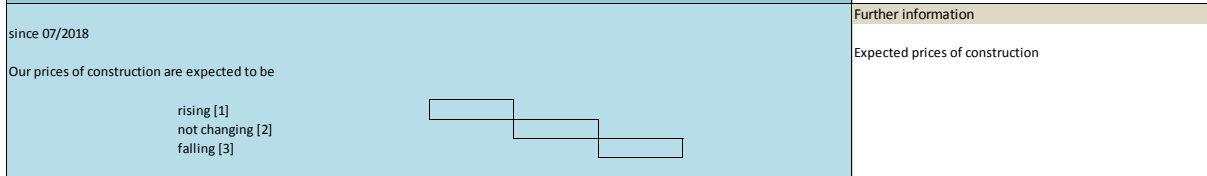
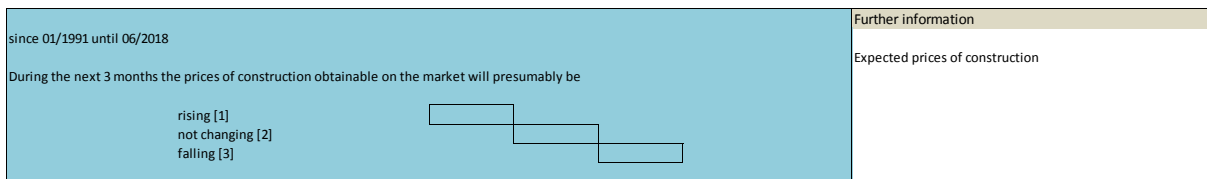


Time span of variable

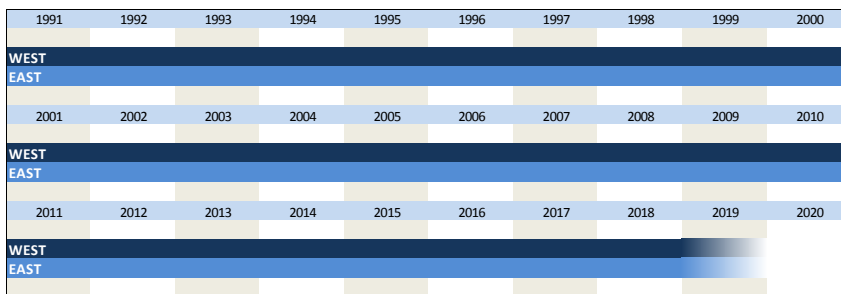


No.	Name	Label	Survey period	Survey frequency
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2.17)	bau_exppr	expected prices	West since 01/1991 East since 01/1991	monthly monthly
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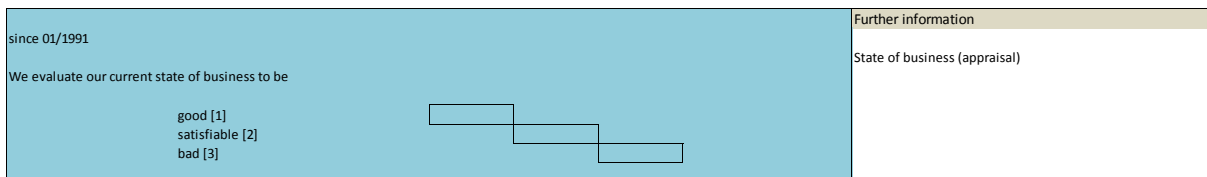
Time span of variable



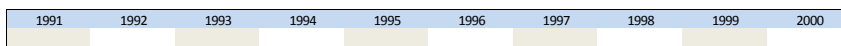
IV. State of business

No.	Name	Label	Survey period	Survey frequency
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2.18)	bau_statebus	state of business (appraisal)	West since 01/1991 East since 01/1991	monthly monthly
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Time span of variable



Time span of variable

1980	1981	1982	1983	1984	1985	1986	1987	1988	1989	Further information
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	
							WEST			
							EAST			

Number of clicks for question 2.21) bau_comexp_sl online only

No.	Name	Label	Survey period	Survey frequency
2.24)	bau_prestatebus_unc	uncertainty: prediction of business situation	West and East 04/2019	monthly

Wording of question

since 4/2019	Further information				
<p>To predict the development of our business situation is currently</p> <table border="1"> <tr> <td>easy [1]</td><td>rather easy [2]</td><td>rather difficult [3]</td><td>difficult [4]</td> </tr> </table>	easy [1]	rather easy [2]	rather difficult [3]	difficult [4]	
easy [1]	rather easy [2]	rather difficult [3]	difficult [4]		

Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
							WEST		
							EAST		

V. Utilization of capacity*

No.	Name	Label	Survey period	Survey frequency
2.25)	bau_equiput2	equipment utilization in %	West since 01/1991 East since 01/1991	monthly monthly

01/1991 to 11/2001	Further information												
<p>In the month under report the utilization of our equipment (full utilization customary for the company=100%) was on average about</p> <table border="1"> <tr> <td>30</td><td>40</td><td>50</td><td>60</td><td>70</td><td>75</td><td>80</td><td>85</td><td>90</td><td>95</td><td>100</td><td>more than 100%, in fact:</td> </tr> </table> <p>all equipment*:</p>	30	40	50	60	70	75	80	85	90	95	100	more than 100%, in fact:	<p>Capacity utilization</p> <p>* Addition "all equipment" only in main construction</p>
30	40	50	60	70	75	80	85	90	95	100	more than 100%, in fact:		
<p>since 01/2001</p> <p>Lately the capacity utilization of our machines (full capacity utilization customary for the company=100%) was on average about</p> <table border="1"> <tr> <td>30</td><td>40</td><td>50</td><td>60</td><td>70</td><td>75</td><td>80</td><td>85</td><td>90</td><td>95</td><td>100</td><td>more than 100%, in fact:</td> </tr> </table> <p>all equipment*:</p>	30	40	50	60	70	75	80	85	90	95	100	more than 100%, in fact:	
30	40	50	60	70	75	80	85	90	95	100	more than 100%, in fact:		

Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
WEST									
EAST									

2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
WEST									
EAST									
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
WEST									
EAST									

No.	Name	Label	Survey period	Survey frequency
2.26)	bau_equiput1	equipment utilization (civil engineering) in %	West since 01/1991 East since 01/1991	monthly monthly

<p>01/1991 to 11/2001</p> <p>In the month under report the utilization of our equipment (full utilization customary for the company=100%) was on average about</p> <p>all equipment: thereof:</p> <table border="1"> <tr> <td>30</td><td>40</td><td>50</td><td>60</td><td>70</td><td>75</td><td>80</td><td>85</td><td>90</td><td>95</td><td>100</td><td>more than 100%, in fact:</td> </tr> <tr> <td colspan="12" style="text-align: center;">/</td> </tr> <tr> <td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td> </tr> <tr> <td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td> </tr> </table> <p>- for civil engineering</p> <p>- for building construction</p>	30	40	50	60	70	75	80	85	90	95	100	more than 100%, in fact:	/																																				<p>Further information</p> <p>Capacity utilization in main construction trades</p> <p>Distinguishing between civil engineering and building construction happens only in the main construction trades.</p> <p>This question does not exist for the prefabricated building construction</p> <p>Since 04/2018 the information of bau_equiput1 is displayed for each sector of a company with different registered sectors. Till 04/2018 the information was only displayed in one of the sectors of a company.</p>																																																		
30	40	50	60	70	75	80	85	90	95	100	more than 100%, in fact:																																																																																								
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<p>since 01/2002</p> <p>Lately the capacity utilization of our machines (full capacity utilization customary for the company=100%) was on average about</p> <p>all equipment: thereof:</p> <table border="1"> <tr> <td>30</td><td>40</td><td>50</td><td>60</td><td>70</td><td>75</td><td>80</td><td>85</td><td>90</td><td>95</td><td>100</td><td>more than 100%, in fact:</td> </tr> <tr> <td colspan="12" style="text-align: center;">/</td> </tr> <tr> <td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td> </tr> <tr> <td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td> </tr> </table> <p>- for civil engineering</p> <p>- for building construction</p>	30	40	50	60	70	75	80	85	90	95	100	more than 100%, in fact:	/																																																																																						
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VI. Employees

No.	Name	Label	Survey period	Survey frequency
2.27)	bau_emplexp	expected employees	West since 01/1991 East since 01/1991	monthly monthly

<p>since 01/1991</p> <p>During the next 3-4 months the number of our employees will be</p> <p style="text-align: center;">increasing [1] not changing [2] decreasing [3]</p> <p>in total <input type="text"/> <input type="text"/> <input type="text"/></p>	<p>Further information</p> <p>Expected development of the number of employees</p>																																																																																																		
<p>Time span of variable</p>																																																																																																			
<table border="1"> <tr><td>1991</td><td>1992</td><td>1993</td><td>1994</td><td>1995</td><td>1996</td><td>1997</td><td>1998</td><td>1999</td><td>2000</td></tr> <tr><td colspan="10">WEST</td></tr> <tr><td colspan="10">EAST</td></tr> <tr><td>2001</td><td>2002</td><td>2003</td><td>2004</td><td>2005</td><td>2006</td><td>2007</td><td>2008</td><td>2009</td><td>2010</td></tr> <tr><td colspan="10">WEST</td></tr> <tr><td colspan="10">EAST</td></tr> <tr><td>2011</td><td>2012</td><td>2013</td><td>2014</td><td>2015</td><td>2016</td><td>2017</td><td>2018</td><td>2019</td><td>2020</td></tr> <tr><td colspan="10">WEST</td></tr> <tr><td colspan="10">EAST</td></tr> </table>										1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	WEST										EAST										2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	WEST										EAST										2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	WEST										EAST									
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No.	Name	Label	Survey period	Survey frequency
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2.28) **bau_indwork** industrial workers

West since 01/1991
East since 01/1991

monthly
monthly

<p>since 01/1991</p> <p>During the next 3-4 months the number of our employees will be</p> <p style="text-align: center;"> increasing [1] not changing [2] decreasing [3] </p> <p>in total thereof industrial workers</p> <div style="display: flex; justify-content: space-around; align-items: center;"> <div style="text-align: center;"> <input style="width: 40px; height: 20px;" type="text"/> </div> <div style="text-align: center;"> <input style="width: 40px; height: 20px;" type="text"/> </div> <div style="text-align: center;"> <input style="width: 40px; height: 20px;" type="text"/> </div> </div>	<p>Further information</p> <p>industrial workers</p>																																																																																										
<p>Time span of variable</p> <table border="1" style="width: 100%; text-align: center;"> <tr><td>1991</td><td>1992</td><td>1993</td><td>1994</td><td>1995</td><td>1996</td><td>1997</td><td>1998</td><td>1999</td><td>2000</td></tr> <tr><td colspan="10">WEST</td></tr> <tr><td colspan="10">EAST</td></tr> <tr><td>2001</td><td>2002</td><td>2003</td><td>2004</td><td>2005</td><td>2006</td><td>2007</td><td>2008</td><td>2009</td><td>2010</td></tr> <tr><td colspan="10">WEST</td></tr> <tr><td colspan="10">EAST</td></tr> <tr><td>2011</td><td>2012</td><td>2013</td><td>2014</td><td>2015</td><td>2016</td><td>2017</td><td>2018</td><td>2019</td><td>2020</td></tr> <tr><td colspan="10">WEST</td></tr> <tr><td colspan="10">EAST</td></tr> </table>		1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	WEST										EAST										2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	WEST										EAST										2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	WEST										EAST									
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No.	Name	Label	Survey period	Survey frequency
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2.29) **bau_employ** employee

West since 01/1991
East since 01/1991

monthly
monthly

<p>since 01/1991</p> <p>During the next 3-4 months the number of our employees will</p> <p style="text-align: center;"> increasing [1] not changing [2] decreasing [3] </p> <p>in total thereof employees</p> <div style="display: flex; justify-content: space-around; align-items: center;"> <div style="text-align: center;"> <input style="width: 40px; height: 20px;" type="text"/> </div> <div style="text-align: center;"> <input style="width: 40px; height: 20px;" type="text"/> </div> <div style="text-align: center;"> <input style="width: 40px; height: 20px;" type="text"/> </div> </div>	<p>Further information</p> <p>employees</p>																																																																																										
<p>Time span of variable</p> <table border="1" style="width: 100%; text-align: center;"> <tr><td>1991</td><td>1992</td><td>1993</td><td>1994</td><td>1995</td><td>1996</td><td>1997</td><td>1998</td><td>1999</td><td>2000</td></tr> <tr><td colspan="10">WEST</td></tr> <tr><td colspan="10">EAST</td></tr> <tr><td>2001</td><td>2002</td><td>2003</td><td>2004</td><td>2005</td><td>2006</td><td>2007</td><td>2008</td><td>2009</td><td>2010</td></tr> <tr><td colspan="10">WEST</td></tr> <tr><td colspan="10">EAST</td></tr> <tr><td>2011</td><td>2012</td><td>2013</td><td>2014</td><td>2015</td><td>2016</td><td>2017</td><td>2018</td><td>2019</td><td>2020</td></tr> <tr><td colspan="10">WEST</td></tr> <tr><td colspan="10">EAST</td></tr> </table>		1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	WEST										EAST										2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	WEST										EAST										2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	WEST										EAST									
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No.	Name	Label	Survey period	Survey frequency
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2.30) **bau_statill** status of employee's illness in %

West since 01/1991-06/2018
East since 01/1991-06/2018

monthly
monthly

<p>since 01/1991 - 06/2018</p> <p>Currently of our employees are sick: _____ %</p>	<p>Further information</p> <p>Illness absence rate</p> <p>Note.: Values in the Stata-files have to be divided by 10 to get the correct percentage format (with decimal place). eg.: for the value of 85 in the dataset applies: 8,5%</p>																																																																						
<p>Time span of variable</p> <table border="1" style="width: 100%; text-align: center;"> <tr><td>1991</td><td>1992</td><td>1993</td><td>1994</td><td>1995</td><td>1996</td><td>1997</td><td>1998</td><td>1999</td><td>2000</td></tr> <tr><td colspan="10">WEST</td></tr> <tr><td colspan="10">EAST</td></tr> <tr><td>2001</td><td>2002</td><td>2003</td><td>2004</td><td>2005</td><td>2006</td><td>2007</td><td>2008</td><td>2009</td><td>2010</td></tr> <tr><td colspan="10">WEST</td></tr> <tr><td colspan="10">EAST</td></tr> <tr><td>2011</td><td>2012</td><td>2013</td><td>2014</td><td>2015</td><td>2016</td><td>2017</td><td>2018</td><td>2019</td><td>2020</td></tr> </table>		1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	WEST										EAST										2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	WEST										EAST										2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
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2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
							WEST		
							EAST		

No.	Name	Label	Survey period	Survey frequency
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2.34)	bau_employast	development employee last month	West since 07/2018 Ost since 07/2018	monthly monthly
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<p>since 07/2018</p> <p>In XX the number of our employees...</p> <p style="text-align: center;">increased [1] not changed [2] decreased [3]</p> <p>c) employee <input type="text"/> <input type="text"/> <input type="text"/></p>	<p>Further information</p> <p>XX= previous month</p> <p>e.g. question posed in July => XX=June</p>																																																		
<p>Time span of variable</p> <table border="1"> <tr><td>1991</td><td>1992</td><td>1993</td><td>1994</td><td>1995</td><td>1996</td><td>1997</td><td>1998</td><td>1999</td><td>2000</td></tr> <tr><td>2001</td><td>2002</td><td>2003</td><td>2004</td><td>2005</td><td>2006</td><td>2007</td><td>2008</td><td>2009</td><td>2010</td></tr> <tr><td>2011</td><td>2012</td><td>2013</td><td>2014</td><td>2015</td><td>2016</td><td>2017</td><td>2018</td><td>2019</td><td>2020</td></tr> <tr> <td></td><td></td><td></td><td></td><td></td><td></td><td></td><td>WEST</td><td></td><td></td> </tr> <tr> <td></td><td></td><td></td><td></td><td></td><td></td><td></td><td>EAST</td><td></td><td></td> </tr> </table>		1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020								WEST										EAST		
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							WEST																																												
							EAST																																												

No.	Name	Label	Survey period	Survey frequency
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2.26)	bau_prestatebus_unc	uncertainty: prediction of business situation	West and East 04/2019	monthly
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Wording of question

<p>since 4/2019</p> <p>To predict the development of our business situation is currently</p> <table border="1"> <tr> <td>easy [1]</td><td>rather easy [2]</td><td>rather difficult [3]</td><td>difficult [4]</td></tr> </table>	easy [1]	rather easy [2]	rather difficult [3]	difficult [4]	<p>Further information</p>																																														
easy [1]	rather easy [2]	rather difficult [3]	difficult [4]																																																
<p>Time span of variable</p> <table border="1"> <tr><td>1991</td><td>1992</td><td>1993</td><td>1994</td><td>1995</td><td>1996</td><td>1997</td><td>1998</td><td>1999</td><td>2000</td></tr> <tr><td>2001</td><td>2002</td><td>2003</td><td>2004</td><td>2005</td><td>2006</td><td>2007</td><td>2008</td><td>2009</td><td>2010</td></tr> <tr><td>2011</td><td>2012</td><td>2013</td><td>2014</td><td>2015</td><td>2016</td><td>2017</td><td>2018</td><td>2019</td><td>2020</td></tr> <tr> <td></td><td></td><td></td><td></td><td></td><td></td><td></td><td>WEST</td><td></td><td></td> </tr> <tr> <td></td><td></td><td></td><td></td><td></td><td></td><td></td><td>EAST</td><td></td><td></td> </tr> </table>		1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020								WEST										EAST		
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3. Special questions

VII. Special questions/remarks*****



** main construction trades, *** prefabricated building construction

No.	Name	Label	Survey period	Survey frequency
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3.1)	bau_backconst	backlog of constructions	West 01/1991 - 01/2015 East 01/2002 - 01/2015	annual survey, January annual survey, January
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Wording of question

<p>01/1991 to 01/2001</p> <p>Backlog of constructions</p> <p>At the end of 19XX* our backlog of unfinished and not yet started constructions was</p>	<p>Further information</p> <p>Backlog of constructions (for main construction trades)</p>
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<p>more [1] as much as last year [2] less [3]</p> <p>} than end of 19/20YY**</p> 	<p>* "end of 20XX" "end of previous year". Example: If the question was posed in January 2003, "20XX"="2002".</p> <p>** "end of 20YY" "end of year before last" Example: If the question was posed in January 2003, "20YY"="2001".</p>																																																																																										
<p>since 01/2002</p> <p>Backlog of constructions At the end of 20XX* our backlog of unfinished and not yet started constructions was</p> <p>more [1] as much as last year [2] less [3]</p> <p>} than end of 20YY**</p> 																																																																																											
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No.	Name	Label	Survey period	Survey frequency
3.2)	bau_subannsal	subcontractor: % of annual sales	West since 02/1991 East since 02/2002	annual survey, February annual survey, February

Wording of question

<p>since 02/1991</p> <p>Services of subcontractors Of our annual sales in 19/20XX* about* _____ % are accounted for by subcontractors</p>	<p>Further information</p> <p>Sales of subcontractors in percentage to the own annual sales (for main construction trades)</p> <p>* "20XX" means last year Example: If the question was posed in February 2003, "20XX"="2002".</p> <p>** since 02/2002 "circa" instead of "about"</p> <p>until 02/2018 unfilled fields were recorded with zero, since 2019 zero was only recorded if it was explicitly stated. Therefore there is a reduction in 0-answers</p>																																																																																										
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No.	Name	Label	Survey period	Survey frequency
3.3)	bau_submain	subcontractor: % for main contract work	West since 02/1991 East since 02/2002	annual survey, February annual survey, February

Wording of question

<p>since 02/1991</p> <p>Services of subcontractors _____ % of the subcontractors' services in year 19/20XX* are accounted for by firms of main construction trades</p>	<p>Further information</p> <p>Services of subcontractors of main construction trades (for main construction trades)</p> <p>* "20XX" means last year Example: If the question was posed in February 2003, "20XX"="2002".</p> <p>until 02/2018 unfilled fields were recorded with zero, since 2019 zero was only recorded if it was explicitly stated. Therefore there is a reduction in 0-answers</p>																																																																																										
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No.	Name	Label	Survey period	Survey frequency																																																																																
3.4)	bau_subupgr	subcontractor: % for upgrading work	West since 02/1991 East since 02/2002	annual survey, February annual survey, February																																																																																
Wording of question																																																																																				
<p>since 02/1991</p> <p>Services of subcontractors</p> <p>_____ % of the subcontractors' services in year 19/20XX* are accounted for by firms of upgrading work</p>			<p>Further information</p> <p>Services of subcontractors of upgrading work (for main construction trades)</p> <p>* "20XX" means last year</p> <p>Example: If the question was posed in February 2003, "20XX"="2002".</p>																																																																																	
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No.	Name	Label	Survey period	Survey frequency																																																																																
3.5)	bau_subtrans	subcontractor: % for transport company	West since 02/1991 East since 02/2002	annual survey, February annual survey, February																																																																																
Wording of question																																																																																				
<p>since 02/1991</p> <p>Services of subcontractors</p> <p>_____ % of the subcontractors' services in year 19/20XX* are accounted for by transport companies</p>			<p>Further information</p> <p>Services of subcontractors of transport companies (for main construction trades)</p> <p>* "20XX" means last year</p> <p>Example: If the question was posed in February 2003, "20XX"="2002".</p>																																																																																	
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No.	Name	Label	Survey period	Survey frequency																																																		
3.6)	bau_subreba	subcontractor: % for reinforcing bars	West 02/1991 - 02/2015 East 02/2002 - 02/2015	annual survey, February annual survey, February																																																		
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<p>since 02/1991</p> <p>Services of subcontractors</p> <p>_____ % of the subcontractors' services in year 19/20XX* are accounted for by bending and laying of reinforcing steel</p>			<p>Further information</p> <p>Services of subcontractors of bending and laying of reinforcing steel (for main construction trades)</p> <p>* "20XX" means last year</p> <p>Example: If the question was posed in February 2003, "20XX"="2002".</p>																																																			
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No.	Name	Label	Survey period	Survey frequency
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3.7)	bau_subfowo	subcontractor: % for formwork	West 02/1991 - 02/2015 East 02/2002 - 02/2015	annual survey, February annual survey, February
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Wording of question

<p>since 02/1991</p> <p>Services of subcontractors _____ % of the subcontractors' services in year 19/20XX* are accounted for by formwork/ scaffolding</p>	<p>Further information</p> <p>Services of subcontractors of formwork/ scaffolding (for main construction trades)</p> <p>* "20XX" means last year Example: If the question was posed in February 2003, "20XX"="2002".</p>																																																																																
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No.	Name	Label	Survey period	Survey frequency
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3.8)	bau_subdiv	subcontractor: % for other companies	West since 02/1991 East since 02/2002	annual survey, February annual survey, February
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Wording of question

<p>since 02/1991</p> <p>Services of subcontractors _____ % of the subcontractors' services in year 19/20XX* are accounted for by other companies</p>	<p>Further information</p> <p>Services of subcontractors of other companies (for main construction trades)</p> <p>* "20XX" means last year Example: If the question was posed in February 2003, "20XX"="2002".</p>																																																																																
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No.	Name	Label	Survey period	Survey frequency
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3.9)	bau_subfor	% for foreign subcontractors	West since 02/1996 East since 02/2002	annual survey, February annual survey, February
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Wording of question

<p>since 02/1991</p> <p>Services of subcontractors Services of subcontractors in total: 100%. thereof: services of foreign subcontractors circa _____%</p>	<p>Further information</p> <p>Services of foreign subcontractors (for main construction trades)</p> <p>* "20XX" means last year Example: If the question was posed in February 2003, "20XX"="2002".</p>																														
<p>Time span of variable</p> <table border="1"> <thead> <tr> <th>1991</th> <th>1992</th> <th>1993</th> <th>1994</th> <th>1995</th> <th>1996</th> <th>1997</th> <th>1998</th> <th>1999</th> <th>2000</th> </tr> </thead> <tbody> <tr> <td colspan="10">WEST</td> </tr> <tr> <td>2001</td> <td>2002</td> <td>2003</td> <td>2004</td> <td>2005</td> <td>2006</td> <td>2007</td> <td>2008</td> <td>2009</td> <td>2010</td> </tr> </tbody> </table>	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	WEST										2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	<p>until 02/2018 unfilled fields were recorded with zero, since 2019 zero was only recorded if it was explicitly stated. Therefore there is a reduction in 0-answers</p>
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No.	Name	Label	Survey period	Survey frequency
3.10)	bau_undcons	% of undocumented constructions	West 02/1991 - 02/2015 East 02/2002 - 02/2015	annual survey, February annual survey, February

Wording of question

<p>since 02/1991</p> <p>Constructions not yet captured statistically The value of work completed but not yet documented as revenue (for the reporting in the building industry) was 31.12.19/20XX circa _____% of our total annual production.</p>	<p>Further information</p> <p>Undocumented constructions (for main construction trades)</p> <p>* "20XX" means last year Example: If the question was posed in February 2003, "20XX"="2002".</p> <p>until 02/2018 unfilled fields were recorded with zero, since 2019 zero was only recorded if it was explicitly stated. Therefore there is a reduction in 0-answers</p>																																			
<p>Time span of variable</p> <table border="1"> <tr><td>1991</td><td>1992</td><td>1993</td><td>1994</td><td>1995</td><td>1996</td><td>1997</td><td>1998</td><td>1999</td><td>2000</td></tr> <tr><td>WEST</td></tr> <tr><td>2001</td><td>2002</td><td>2003</td><td>2004</td><td>2005</td><td>2006</td><td>2007</td><td>2008</td><td>2009</td><td>2010</td></tr> <tr><td>WEST</td></tr> <tr><td>EAST</td></tr> <tr><td>2011</td><td>2012</td><td>2013</td><td>2014</td><td>2015</td><td>2016</td><td>2017</td><td>2018</td><td>2019</td><td>2020</td></tr> <tr><td>WEST</td></tr> <tr><td>EAST</td></tr> </table>	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	WEST	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	WEST	EAST	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	WEST	EAST	
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No.	Name	Label	Survey period	Survey frequency
3.11)	bau_sphadis	sphere of action: % in same district	West since 02/1991 East since 02/2002	annual survey, February annual survey, February

Wording of question

<p>since 02/1991</p> <p>Sphere of action of the company (Only to be answered for the main branch) Circa _____% of our revenues in 19/20XX* were accounted for by construction sites in the same administrative district</p>	<p>Further information</p> <p>Revenue in the same administrative district (for main construction trades)</p> <p>* "20XX" means last year Example: If the question was posed in February 2003, "20XX"="2002".</p> <p>until 02/2018 unfilled fields were recorded with zero, since 2019 zero was only recorded if it was explicitly stated. Therefore there is a reduction in 0-answers</p>																																			
<p>Time span of variable</p> <table border="1"> <tr><td>1991</td><td>1992</td><td>1993</td><td>1994</td><td>1995</td><td>1996</td><td>1997</td><td>1998</td><td>1999</td><td>2000</td></tr> <tr><td>WEST</td></tr> <tr><td>2001</td><td>2002</td><td>2003</td><td>2004</td><td>2005</td><td>2006</td><td>2007</td><td>2008</td><td>2009</td><td>2010</td></tr> <tr><td>WEST</td></tr> <tr><td>EAST</td></tr> <tr><td>2011</td><td>2012</td><td>2013</td><td>2014</td><td>2015</td><td>2016</td><td>2017</td><td>2018</td><td>2019</td><td>2020</td></tr> <tr><td>WEST</td></tr> <tr><td>EAST</td></tr> </table>	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	WEST	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	WEST	EAST	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	WEST	EAST	
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2011	2012	2013	2014	2015	2016	2017	2018	2019	2020																											
WEST																																				
EAST																																				

No.	Name	Label	Survey period	Survey frequency
3.12)	bau_sphasfs	sphere of action: % in same federal state	West since 02/1991 East since 02/2002	annual survey, February annual survey, February

Wording of question

<p>since 02/1991</p> <p>Sphere of action of the company (Only to be answered for the main branch) Circa _____% of our revenues in 19/20XX* were accounted for by construction sites in other districts but in the same federal state</p>	<p>Further information</p> <p>Revenue in the same federal state (for main construction trades)</p> <p>* "20XX" means last year Example: If the question was posed in February 2003, "20XX"="2002".</p> <p>until 02/2018 unfilled fields were recorded with zero, since</p>
<p>Time span of variable</p>	

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
WEST									
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
WEST									
	EAST								
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
WEST									
EAST									

2019 zero was only recorded if it was explicitly stated. Therefore there is a reduction in 0-answers

No.	Name	Label	Survey period	Survey frequency
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3.13) **bau_sphaofs** sphere of action: % in other federal state West since 02/1991 East since 02/2002 annual survey, February annual survey, February

Wording of question

since 02/1991	Further information
<p>Sphere of action of the company (Only to be answered for the main branch) Circa _____% of our revenues in 19/20XX* were accounted for by construction sites in other federal states</p>	<p>Revenue in other federal states (for main construction trades)</p> <p>* "20XX" means last year Example: If the question was posed in February 2003, "20XX"="2002".</p>
Time span of variable	until 02/2018 unfilled fields were recorded with zero, since 2019 zero was only recorded if it was explicitly stated. Therefore there is a reduction in 0-answers

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
WEST									
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
WEST									
	EAST								
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
WEST									
EAST									

No.	Name	Label	Survey period	Survey frequency
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3.14) **bau_sphafc** sphere of action: % in foreign country West since 02/1991 East since 02/2002 annual survey, February annual survey, February

Wording of question

since 02/1991	Further information
<p>Sphere of action of the company (Only to be answered for the main branch) Circa _____% of our revenues in 19/20XX* were accounted for by construction sites in foreign countries</p>	<p>Revenue in foreign countries (for main construction trades)</p> <p>* "20XX" means last year Example: If the question was posed in February 2003, "20XX"="2002".</p>
Time span of variable	until 02/2018 unfilled fields were recorded with zero, since 2019 zero was only recorded if it was explicitly stated. Therefore there is a reduction in 0-answers

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
WEST									
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
WEST									
	EAST								
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
WEST									
EAST									

No.	Name	Label	Survey period	Survey frequency
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3.15) **bau_witiwoth** wintertime: work through West 03/1991 - 11/2015 East 11/2001 - 11/2015 March, November March, November

Wording of question

03/1991 to 11/2001	Further information
Winter construction	Wintertime: work through (for main construction trades)

We had enough orders and an appropriate equipment to work through with full workforce in winter (19XX/19YY*) 20XX/20YY*
- except for the officially recognized days of bad weather.

yes [1] no [2]

since 03/2002

Winter construction
We had enough orders and an appropriate equipment to work through with full workforce in winter (19XX/19YY*) 20XX/20YY*

yes [1] no [2]

* Example:
If the question was posed in March 2004,
"20WW/20VV" = "2003/2004"

Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
WEST									
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
WEST									
EAST									
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
WEST									
EAST									

No.	Name	Label	Survey period	Survey frequency
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3.16)	bau_witilo	wintertime: lack of orders	West 03/1991 - 11/2015 East 11/2001 - 11/2015	March, November March, November
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Wording of question

03/1991 to 11/2001

Winter construction
We had enough orders and an appropriate equipment to work through with full workforce in winter (19XX/19YY*) 20XX/20YY*
- except for the officially recognized days of bad weather.

If no:
The necessity of the layoff was mainly due to

lack of orders [1]

since 03/2002

Winter construction
We had enough orders and an appropriate equipment to work through with full workforce in winter (19XX/19YY*) 20XX/20YY*

If no:
The necessity of the layoffs/ short-time work was mainly due to

lack of orders [1]

Further information

Winter construction: lack of orders
(for main construction trades)

* Example:
The question was posed in March 2004, then
"20WW/20VV" = "2003/2004"

Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
WEST									
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
WEST									
EAST									
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
WEST									
EAST									

No.	Name	Label	Survey period	Survey frequency
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3.17)	bau_witirc	wintertime: reasons of construction	West 03/1991 - 11/2015 East 11/2001 - 11/2015	March, November March, November
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Wording of question

03/1991 to 11/2001

Winter construction
We had enough orders and an appropriate equipment to work through with full workforce in winter (19XX/19YY*) 20XX/20YY*
- except for the officially recognized days of bad weather.

If no:
The necessity of the layoff was mainly due to

Further information

Winter construction: reasons of construction
(for main construction trades)

* Example:
The question was posed in March 2004, then
"20WW/20VV" = "2003/2004"

reasons of construction [1]

since 03/2002

Winter construction
We had enough orders and an appropriate equipment to work through with full workforce in winter (19XX/19YY*) 20XX/20YY*

If no:
The necessity of the layoffs/ short-time work was mainly due to

reasons of construction [1]

Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
WEST									
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
WEST									
EAST									
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
WEST					EAST				

No.	Name	Label	Survey period	Survey frequency
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3.18) **bau_witipw** wintertime: preference of workers West 03/1991 to 11/1995 West 11/1996 - 11/2015 East 11/2001 - 11/2015 March, November annual survey, November annual survey, November

Wording of question

<p>03/1991 to 11/1995</p> <p>Winter construction The personal attitude of our workers regarding winter construction, if known: when they have the choice then most workers prefer</p> <p>winter-break-pay without working [1] <input type="text"/> working by normal pay plus winter-pay [2] <input type="text"/></p>	<p>Further information</p> <p>Winter construction: preference of workers (for main construction trades)</p>
<p>since 03/1996</p> <p>Winter construction The personal attitude of our workers regarding winter construction, if known: if they had the choice, most workers would prefer</p> <p>winter-break-pay without working [1] <input type="text"/> working by normal pay plus winter-pay [2] <input type="text"/></p>	

Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
WEST									
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
WEST									
EAST									
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
WEST					EAST				

No.	Name	Label	Survey period	Survey frequency
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3.19) **bau_flight_ger** importance of flight connections in Germany West 03/2013 East 03/2013 once once

Wording of question

<p>03/2013</p> <p>Special question (once) How important for your company is a flight connection to destinations in</p> <table border="1"> <tr> <td></td><td>very important</td><td>important</td><td>less important</td><td>unimportant</td> </tr> <tr> <td></td><td>[1]</td><td>[2]</td><td>[3]</td><td>[4]</td> </tr> </table> <p>Germany</p>		very important	important	less important	unimportant		[1]	[2]	[3]	[4]	<p>Further information</p> <p>Importance of flight connections to destinations in Germany</p>
	very important	important	less important	unimportant							
	[1]	[2]	[3]	[4]							

Time span of variable									
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
		WEST EAST							

No.	Name	Label	Survey period	Survey frequency
3.20)	bau_flight_eur	importance of flight connections in Europe	West 03/2013 East 03/2013	once once

Wording of question

03/2013	Further information				
Special question (once) How important for your company is a flight connection to destinations in Europe <table border="1" style="margin-left: 100px;"> <tr> <td>very important [1]</td><td>important [2]</td><td>less important [3]</td><td>unimportant [4]</td> </tr> </table>	very important [1]	important [2]	less important [3]	unimportant [4]	Importance of flight connections to destinations in Europe
very important [1]	important [2]	less important [3]	unimportant [4]		

Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
		WEST EAST							

No.	Name	Label	Survey period	Survey frequency
3.21)	bau_flight_world	importance of flight connections worldwide	West 03/2013 East 03/2013	once once

Wording of question

03/2013	Further information				
Special question (once) How important for your company is a flight connection to destinations worldwide <table border="1" style="margin-left: 100px;"> <tr> <td>very important [1]</td><td>important [2]</td><td>less important [3]</td><td>unimportant [4]</td> </tr> </table>	very important [1]	important [2]	less important [3]	unimportant [4]	Importance of flight connections to destinations worldwide
very important [1]	important [2]	less important [3]	unimportant [4]		

Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
		WEST EAST							

No.	Name	Label	Survey period	Survey frequency
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3.22) **bau_sdco** special difficulties: cancellation of order

West 05/1991 to 09/1995
West 09/1996 - 09/1999
West since 04/2000
East since 09/2001

May, September
September
April, September
April, September

Wording of question

<p>since 05/1991</p> <p>Special difficulties During the last 6 months the following problems bothered us:</p> <p style="text-align: center;">cancellation of orders [1] <input type="text"/></p>	<p>Further information</p> <p>Cancellation of orders (for main construction trades)</p>																																																																																
<p>since 09/2016</p> <p>special difficulties Did you have any problems during the last 6 Months?</p> <p>yes, namely:</p> <p style="text-align: center;">cancellation of orders [1] <input type="text"/></p>																																																																																	
<p>Time span of variable</p> <table border="1" style="width: 100%; text-align: center;"> <tr> <td>1991</td><td>1992</td><td>1993</td><td>1994</td><td>1995</td><td>1996</td><td>1997</td><td>1998</td><td>1999</td><td>2000</td> </tr> <tr> <td colspan="10">WEST</td> </tr> <tr> <td>2001</td><td>2002</td><td>2003</td><td>2004</td><td>2005</td><td>2006</td><td>2007</td><td>2008</td><td>2009</td><td>2010</td> </tr> <tr> <td colspan="10">WEST</td> </tr> <tr> <td colspan="10">EAST</td> </tr> <tr> <td>2011</td><td>2012</td><td>2013</td><td>2014</td><td>2015</td><td>2016</td><td>2017</td><td>2018</td><td>2019</td><td>2020</td> </tr> <tr> <td colspan="10">WEST</td> </tr> <tr> <td colspan="10">EAST</td> </tr> </table>		1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	WEST										2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	WEST										EAST										2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	WEST										EAST									
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No.	Name	Label	Survey period	Survey frequency
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3.23) **bau_sddp** special difficulties: defaulting payment

West 05/1991 to 09/1995
West since 09/1996
West since 04/2000
East since 09/2001

May, September
September
April, September
April, September

Wording of question

<p>since 05/1991</p> <p>Special difficulties During the last 6 months the following problems bothered us:</p> <p style="text-align: center;">defaulting payment of contractees [1] <input type="text"/></p>	<p>Further information</p> <p>Defaulting payment of contractees (for main construction trades)</p>																																																																																
<p>since 09/2016</p> <p>special difficulties Did you have any problems during the last 6 Months?</p> <p>yes, namely:</p> <p style="text-align: center;">defaulting payment of contractees [1] <input type="text"/></p>																																																																																	
<p>Time span of variable</p> <table border="1" style="width: 100%; text-align: center;"> <tr> <td>1991</td><td>1992</td><td>1993</td><td>1994</td><td>1995</td><td>1996</td><td>1997</td><td>1998</td><td>1999</td><td>2000</td> </tr> <tr> <td colspan="10">WEST</td> </tr> <tr> <td>2001</td><td>2002</td><td>2003</td><td>2004</td><td>2005</td><td>2006</td><td>2007</td><td>2008</td><td>2009</td><td>2010</td> </tr> <tr> <td colspan="10">WEST</td> </tr> <tr> <td colspan="10">EAST</td> </tr> <tr> <td>2011</td><td>2012</td><td>2013</td><td>2014</td><td>2015</td><td>2016</td><td>2017</td><td>2018</td><td>2019</td><td>2020</td> </tr> <tr> <td colspan="10">WEST</td> </tr> <tr> <td colspan="10">EAST</td> </tr> </table>		1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	WEST										2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	WEST										EAST										2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	WEST										EAST									
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No.	Name	Label	Survey period	Survey frequency
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3.24) **bau_sdlap** special difficulties: labor piracy of manpower

West 05/1991 to 09/1995
West since 09/1996
West since 04/2000
East since 09/2001

May, September
September
April, September
April, September

Wording of question

<p>since 05/1991</p>	<p>Further information</p>
----------------------	-----------------------------------

<p>Special difficulties During the last 6 months the following problems bothered us:</p> <p>labor piracy of manpower [1] <input type="text"/></p> <p>since 09/2016</p> <p>special difficulties Did you have any problems during the last 6 Months?</p> <p>yes, namely:</p> <p>labor piracy of manpower [1] <input type="text"/></p>	labor piracy of manpower (for main construction trades)																																																																																
<p>Time span of variable</p> <table border="1"> <tr><td>1991</td><td>1992</td><td>1993</td><td>1994</td><td>1995</td><td>1996</td><td>1997</td><td>1998</td><td>1999</td><td>2000</td></tr> <tr><td colspan="10">WEST</td></tr> <tr><td>2001</td><td>2002</td><td>2003</td><td>2004</td><td>2005</td><td>2006</td><td>2007</td><td>2008</td><td>2009</td><td>2010</td></tr> <tr><td colspan="10">WEST</td></tr> <tr><td colspan="10">EAST</td></tr> <tr><td>2011</td><td>2012</td><td>2013</td><td>2014</td><td>2015</td><td>2016</td><td>2017</td><td>2018</td><td>2019</td><td>2020</td></tr> <tr><td colspan="10">WEST</td></tr> <tr><td colspan="10">EAST</td></tr> </table>		1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	WEST										2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	WEST										EAST										2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	WEST										EAST									
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No.	Name	Label	Survey period	Survey frequency
3.25)	bau_sdbreach	special difficulties: breach of VOB-conditions	West 05/1991 to 09/1995 West 09/1996 - 09/1999 West since 04/2000 East since 09/2001	May, September September April, September April, September

Wording of question

<p>since 05/1991</p> <p>Special difficulties During the last 6 months the following problems bothered us:</p> <p>Breach of VOB-conditions [1] <input type="text"/></p> <p>since 09/2016</p> <p>special difficulties Did you have any problems during the last 6 Months?</p> <p>yes, namely:</p> <p>Breach of VOB-conditions [1] <input type="text"/></p>	<p>Further information</p> <p>Breach of VOB-conditions (for main construction trades)</p> <p>since 2006: bau_sdbreach = 1, if one of the dependend Questions (bau_sdcc, bau_sdda, bau_sdlop) is equal to 1</p>																																																																																
<p>Time span of variable</p> <table border="1"> <tr><td>1991</td><td>1992</td><td>1993</td><td>1994</td><td>1995</td><td>1996</td><td>1997</td><td>1998</td><td>1999</td><td>2000</td></tr> <tr><td colspan="10">WEST</td></tr> <tr><td>2001</td><td>2002</td><td>2003</td><td>2004</td><td>2005</td><td>2006</td><td>2007</td><td>2008</td><td>2009</td><td>2010</td></tr> <tr><td colspan="10">WEST</td></tr> <tr><td colspan="10">EAST</td></tr> <tr><td>2011</td><td>2012</td><td>2013</td><td>2014</td><td>2015</td><td>2016</td><td>2017</td><td>2018</td><td>2019</td><td>2020</td></tr> <tr><td colspan="10">WEST</td></tr> <tr><td colspan="10">EAST</td></tr> </table>		1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	WEST										2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	WEST										EAST										2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	WEST										EAST									
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No.	Name	Label	Survey period	Survey frequency
3.26)	bau_sdcc	special difficulties: constraints to construction	West since 09/1999 East since 09/2001 West since 04/2000	September April, September April, September


Wording of question

<p>since 04/1996</p> <p>Special difficulties During the last 6 months the following problems bothered us:</p> <p>Breach of VOB-conditions <input type="text"/></p> <p>among these: Constraints to production caused by the contractee [1] <input type="text"/></p>	<p>Further information</p> <p>Constraints to production (for main construction trades)</p>
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since 09/2016

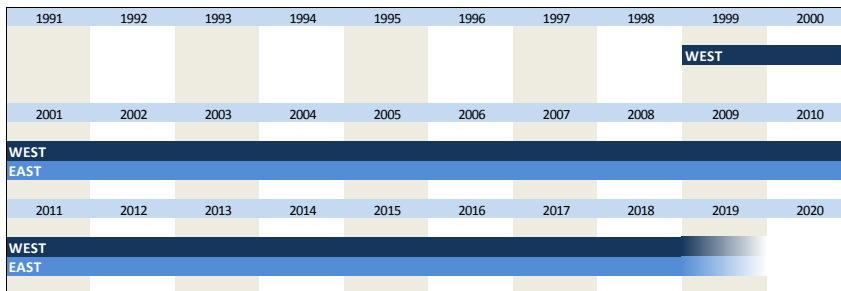
special difficulties
Did you have any problems during the last 6 Months?

yes, namely:

Breach of VOB-conditions 

among these:
Constraints to production caused by the contractee [1]

Time span of variable




No.	Name	Label	Survey period	Survey frequency
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3.27)	bau_sdda	special difficulties: delay of final acceptance	West since 09/1999 East since 09/2001 West since 04/2000	September April, September April, September
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Wording of question

since 04/1996

Special difficulties
During the last 6 months the following problems bothered us:


Breach of VOB-conditions 

among these:
delay of final acceptance caused by the contractee [1]

since 09/2016

special difficulties
Did you have any problems during the last 6 Months?

yes, namely:

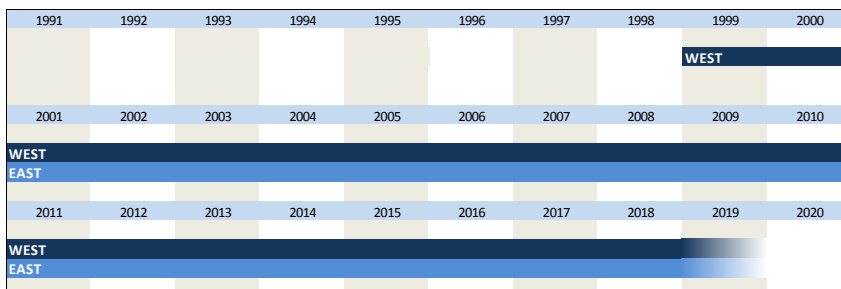
Breach of VOB-conditions 

among these:
delay of final acceptance caused by the contractee [1]

Further information

Delay of final acceptance
(for main construction trades)

Time span of variable




No.	Name	Label	Survey period	Survey frequency
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3.28)	bau_sdlop	special difficulties: accepting the bid by the lowest price	West since 09/1999 East since 09/2001 West since 04/2000	September April, September April, September
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Wording of question

since 04/1996

Special difficulties
During the last 6 months the following problems bothered us:

Breach of VOB-conditions 

among these:
Accepting the bid by the lowest price and not the most profitable offer [1]

Further information

Accepting the bid by the lowest price
(for main construction trades)

since 09/2016

special difficulties
Did you have any problems during the last 6 Months?

yes, namely:

Breach of VOB-conditions

among these:
Accepting the bid by the lowest price and not the most profitable offer [1]

Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
								WEST	
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
WEST									
EAST									
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
WEST									
EAST									

No.	Name	Label	Survey period	Survey frequency
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3.29)	bau_sdnopro	special difficulties: no severe problems	West 05/1991 to 09/1995 West since 09/1996 West since 04/2000 East since 09/2001	May, September September April, September April, September
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Wording of question

since 05/1991

Special difficulties
During the last 6 months the following problems bothered us:

no severe problems [1]

since 09/2016

special difficulties
Did you have any problems during the last 6 Months?

No [1]

Further information

No severe problems
(for main construction trades)

Since 04/2018 this question is generated by bau_sd

Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
WEST									
EAST									
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
WEST									
EAST									

No.	Name	Label	Survey period	Survey frequency
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3.30)	bau_wh1	working hours: payment of overtime	West 04/1991 to 04/1995	annual survey, April
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Wording of question

04/1991 to 04/1995

Allowance of working hours
Our company occasionally pays additional working hours (not actually carried out work) for good work, travel times and other.

yes [1] no [2]

Further information

Payment of overtime

Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
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WEST									
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020

No.	Name	Label	Survey period	Survey frequency
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3.31) **bau_wh2** working hours: development West 04/1991 to 04/1995 annual survey, April

Wording of question

<p>04/1991 to 04/1995</p> <p>Allowance of working hours Our company occasionally pays additional working hours (not actually carried out work) for good work, travel times and other reasons. If yes:</p> <p>19XX* compared to 19YY the number of additionally allowed hours has</p> <div style="display: flex; align-items: center; gap: 20px;"> <div style="text-align: center;"> <p>increased [1]</p> <p>not changed [2]</p> <p>decreased [3]</p> </div> </div>	<p>Further information</p> <p>Development of additional working hours</p> <p>* Example The question was posed in April 1993, "19XX=1992" and ""19YY=1991"</p>
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Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
WEST									
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020

No.	Name	Label	Survey period	Survey frequency
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3.32) **bau_wh3** working hours: number in t-1 West 04/1991 to 04/1995 annual survey, April

Wording of question

<p>04/1991 to 04/1995</p> <p>Allowance of working hours Our company occasionally pays additional working hours (not actually carried out work) for good work, travel times and other reasons. If yes:</p> <p>The share of the additionally allowed hours to the total paid hours was:</p> <p style="text-align: center;">about _____% in 19XX</p>	<p>Further information</p> <p>Additional working hours in t-1</p> <p>* Example The question was posed in April 1993, "19XX=1992" and ""19YY=1991"</p>
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Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
WEST									
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020

No.	Name	Label	Survey period	Survey frequency
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3.33) **bau_wh4** working hours: number in t-2 West 04/1991 to 04/1995 annual survey, April

Wording of question

<p>04/1991 to 04/1995</p> <p>Allowance of working hours Our company occasionally pays additional working hours (not actually carried out work) for good work, travel times and other reasons. If yes: The share of the additionally allowed hours to the total paid hours was: about _____% in 19YY</p>	<p>Further information</p> <p>Additionally allowed hours in t-2</p> <p>* Example The question was posed in April 1993, "19XX=1992" and ""19YY=1991"</p>
<p>Time span of variable</p>	

No.	Name	Label	Survey period	Survey frequency
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3.34)	bau_chord1	range of orders within next 2 months: complete	West 05/1991 to 05/1995 West 05/2000 - 05/2015 East 05/2001 - 05/2015	annual survey, May annual survey, May annual survey, May
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Wording of question

<p>05/1991 to 05/1995, since 05/2000</p> <p>Expected development of the range of orders Because of current requests, submission results and contract negotiations, during the next two months we expect our range of orders to be</p> <p style="text-align: center;"> <input type="checkbox"/> increasing [1] <input type="checkbox"/> not changing [2] <input type="checkbox"/> decreasing [3] </p>	<p>Further information</p> <p>Development of the range of orders in 2 months (for main construction trades)</p>
<p>Time span of variable</p>	

No.	Name	Label	Survey period	Survey frequency
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3.35)	bau_chord2	range of orders within next 2 months: other civil engineering	West 05/1996 to 05/1999	annual survey, May
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Wording of question

<p>05/1996 to 05/1999</p> <p>Expected development of the range of orders Because of current requests, submission results and contract negotiations, during the next two months we expect our range of orders to be</p> <p style="text-align: center;"> <input type="checkbox"/> increasing [1] <input type="checkbox"/> not changing [2] <input type="checkbox"/> decreasing [3] </p> <p style="text-align: center;">other civil engineering</p>	<p>Further information</p> <p>Development of the range of orders in 2 months: other civil engineering</p>
<p>Time span of variable</p>	

2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
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No.	Name	Label	Survey period	Survey frequency
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3.36)	bau_chord3	range of orders within next 2 months: public civil engineering	West 05/1996 to 05/1999	annual survey, May
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Wording of question

<p>05/1996 to 05/1999</p> <p>Expected development of the range of orders Because of current requests, submission results and contract negotiations, during the next two months we expect our range of orders to be</p> <p>public civil engineering</p> <p>increasing [1] not changing [2] decreasing [3]</p>	<p>Further information</p> <p>Development of the range of orders in 2 months: public civil engineering</p>																																								
<p>Time span of variable</p> <table border="1"> <tr> <td>1991</td><td>1992</td><td>1993</td><td>1994</td><td>1995</td><td>1996</td><td>1997</td><td>1998</td><td>1999</td><td>2000</td> </tr> <tr> <td></td><td></td><td></td><td></td><td></td><td style="background-color: #003366; color: white; text-align: center;">WEST</td><td></td><td></td><td></td><td></td> </tr> <tr> <td>2001</td><td>2002</td><td>2003</td><td>2004</td><td>2005</td><td>2006</td><td>2007</td><td>2008</td><td>2009</td><td>2010</td> </tr> <tr> <td>2011</td><td>2012</td><td>2013</td><td>2014</td><td>2015</td><td>2016</td><td>2017</td><td>2018</td><td>2019</td><td>2020</td> </tr> </table>		1991	1992	1993	1994	1995	1996	1997	1998	1999	2000						WEST					2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
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2011	2012	2013	2014	2015	2016	2017	2018	2019	2020																																

No.	Name	Label	Survey period	Survey frequency
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3.37)	bau_chord4	range of orders within next 2 months: industrial civil engineering	West 05/1996 to 05/1999	annual survey, May
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Wording of question

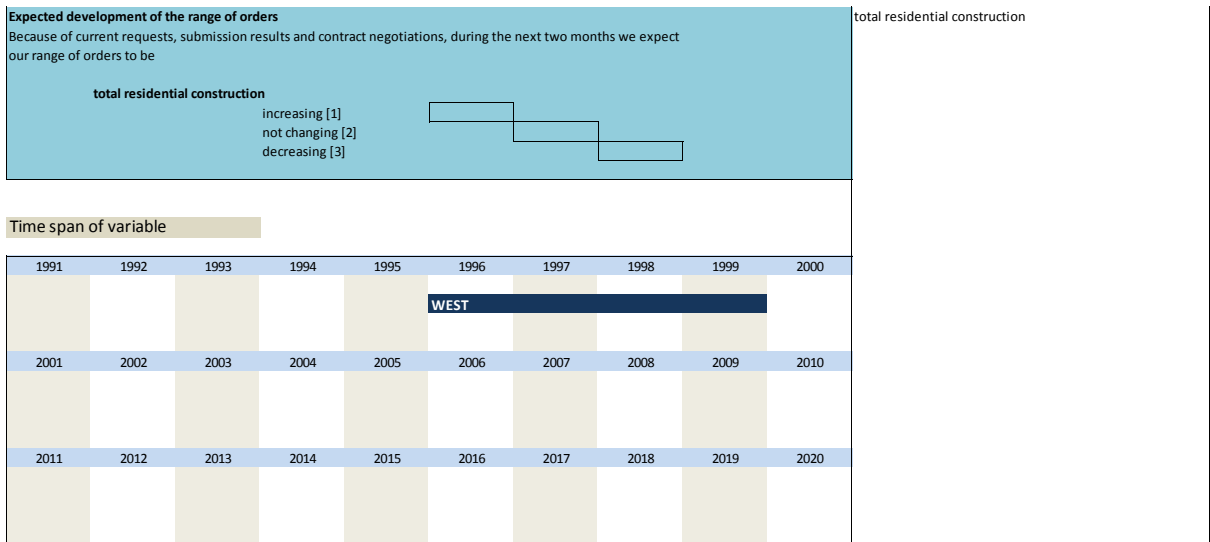
<p>05/1996 to 05/1999</p> <p>Expected development of the range of orders Because of current requests, submission results and contract negotiations, during the next two months we expect our range of orders to be</p> <p>industrial civil engineering</p> <p>increasing [1] not changing [2] decreasing [3]</p>	<p>Further information</p> <p>Development of the range of orders in 2 months: industrial civil engineering</p>																																								
<p>Time span of variable</p> <table border="1"> <tr> <td>1991</td><td>1992</td><td>1993</td><td>1994</td><td>1995</td><td>1996</td><td>1997</td><td>1998</td><td>1999</td><td>2000</td> </tr> <tr> <td></td><td></td><td></td><td></td><td></td><td style="background-color: #003366; color: white; text-align: center;">WEST</td><td></td><td></td><td></td><td></td> </tr> <tr> <td>2001</td><td>2002</td><td>2003</td><td>2004</td><td>2005</td><td>2006</td><td>2007</td><td>2008</td><td>2009</td><td>2010</td> </tr> <tr> <td>2011</td><td>2012</td><td>2013</td><td>2014</td><td>2015</td><td>2016</td><td>2017</td><td>2018</td><td>2019</td><td>2020</td> </tr> </table>		1991	1992	1993	1994	1995	1996	1997	1998	1999	2000						WEST					2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
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2011	2012	2013	2014	2015	2016	2017	2018	2019	2020																																

No.	Name	Label	Survey period	Survey frequency
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3.38)	bau_chord5	range of orders within next 2 months: domestic construction, complete	West 05/1996 to 05/1999	annual survey, May
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Wording of question

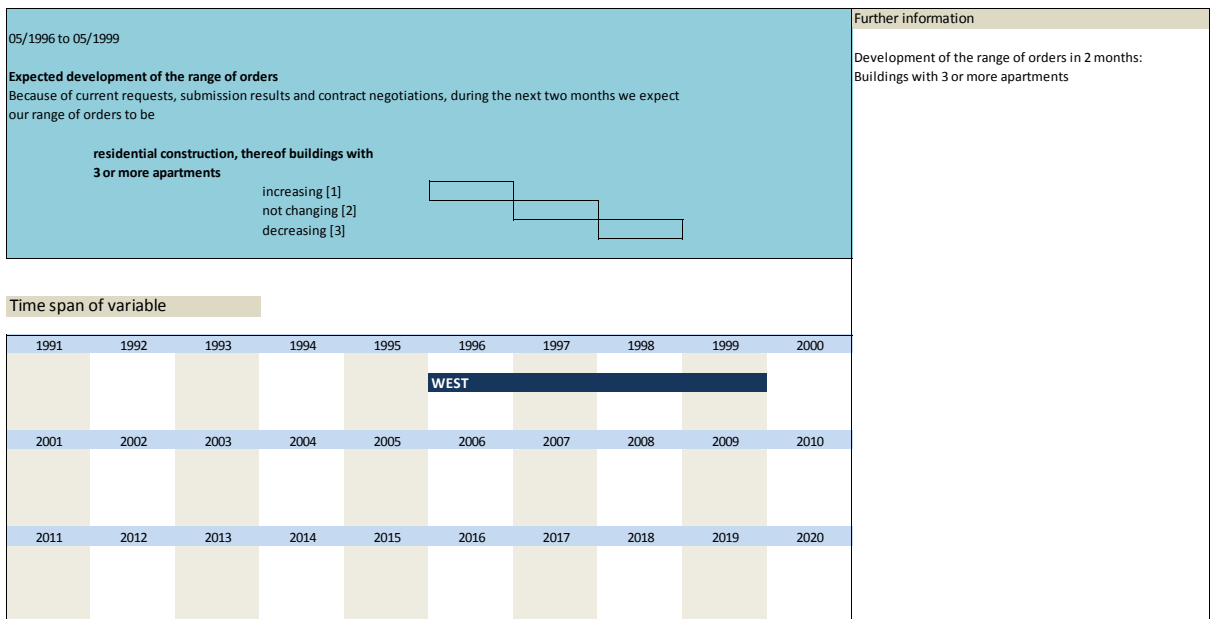
<p>05/1996 to 05/1999</p>	<p>Further information</p> <p>Development of the range of orders in 2 months:</p>
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No.	Name	Label	Survey period	Survey frequency
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3.39)	bau_chord6	range of orders within next 2 months: domestic construction: buildings of 3 or more appartments	West 05/1996 to 05/1999	annual survey, May
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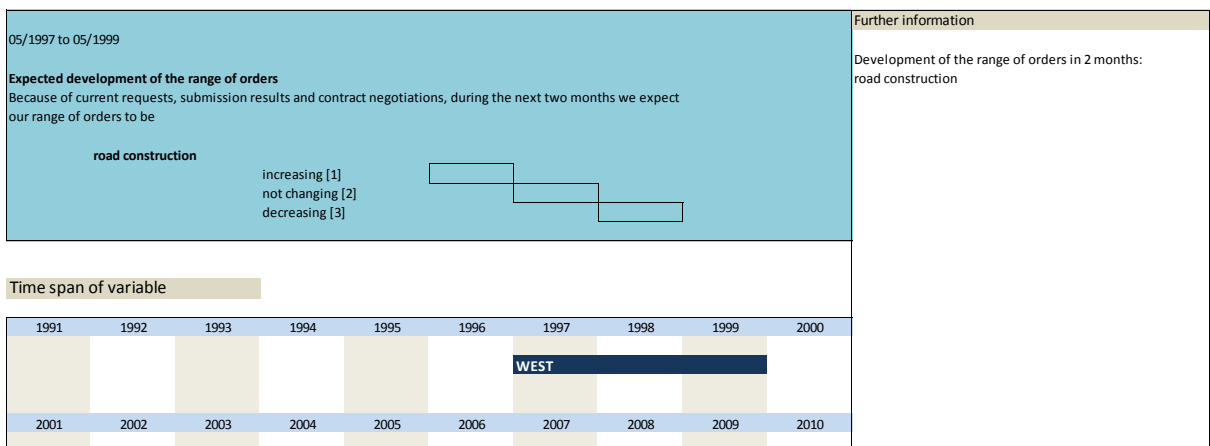
Wording of question



No.	Name	Label	Survey period	Survey frequency
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3.40)	bau_chord7	range of orders within next 2 months: road construction	West 05/1997 to 05/1999	annual survey, May
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Wording of question



2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
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No.	Name	Label	Survey period	Survey frequency
3.41)	bau_cvno	changes in construction volume: no changes	West since 06/1991 East since 06/2001	annual survey, June annual survey, June

Wording of question

<p>06/1991 to 06/1995</p> <p>Construction volume As far as it is possible to forecast already our constructions will presumably be</p> <p style="text-align: center;"> <input type="checkbox"/> more [1] <input type="checkbox"/> not changing [2] <input type="checkbox"/> less [3] </p> <p style="text-align: center;">by volume in 19WW* than 19XX.</p>	<p>Further information</p> <p>Changes in construction volume (for main construction trades)</p> <p>*Example: The question was posed in April 1993, "19WW=1993" and ""19XX=1992"</p> <p>**since 06/2009 Same characteristic as in the years 1991 to 1995</p> <p>[1] = more [2] = about the same [3] = less</p> <p>Higher or lower construction volume is not inquired in the questionnaire, but calculated from the variables 3.39) cvpos and 3.40) cvneg</p>																																																																																
<p>since 06/1996</p> <p>Construction volume As far as it is possible to forecast already our constructions will presumably be</p> <p style="text-align: center;">not changing [1]**</p> <p style="text-align: center;">by volume in 19WW/20WW compared to 19/20XX.</p>																																																																																	
<p>Time span of variable</p> <table border="1"> <tr> <td>1991</td><td>1992</td><td>1993</td><td>1994</td><td>1995</td><td>1996</td><td>1997</td><td>1998</td><td>1999</td><td>2000</td> </tr> <tr> <td colspan="10">WEST</td> </tr> <tr> <td>2001</td><td>2002</td><td>2003</td><td>2004</td><td>2005</td><td>2006</td><td>2007</td><td>2008</td><td>2009</td><td>2010</td> </tr> <tr> <td colspan="10">WEST</td> </tr> <tr> <td colspan="10">EAST</td> </tr> <tr> <td>2011</td><td>2012</td><td>2013</td><td>2014</td><td>2015</td><td>2016</td><td>2017</td><td>2018</td><td>2019</td><td>2020</td> </tr> <tr> <td colspan="10">WEST</td> </tr> <tr> <td colspan="10">EAST</td> </tr> </table>		1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	WEST										2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	WEST										EAST										2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	WEST										EAST									
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No.	Name	Label	Survey period	Survey frequency
3.42)	bau_cvpos	changes in construction volume: positive changes in %	West since 06/1991 East since 06/2001	annual survey, June annual survey, June

Wording of question

<p>since 06/1991</p> <p>Construction volume As far as it is possible to forecast already we will presumably construct</p> <p style="text-align: center;">more, in fact about _____ %</p> <p style="text-align: center;">in 19WW/20WW than 19/20XX.</p>	<p>Further information</p> <p>Changes in construction volume: positive changes in % (for main construction trades)</p> <p>*Example: The question was posed in April 1993, "19WW=1993" and ""19XX=1992"</p>																																																																																
<p>Time span of variable</p> <table border="1"> <tr> <td>1991</td><td>1992</td><td>1993</td><td>1994</td><td>1995</td><td>1996</td><td>1997</td><td>1998</td><td>1999</td><td>2000</td> </tr> <tr> <td colspan="10">WEST</td> </tr> <tr> <td>2001</td><td>2002</td><td>2003</td><td>2004</td><td>2005</td><td>2006</td><td>2007</td><td>2008</td><td>2009</td><td>2010</td> </tr> <tr> <td colspan="10">WEST</td> </tr> <tr> <td colspan="10">EAST</td> </tr> <tr> <td>2011</td><td>2012</td><td>2013</td><td>2014</td><td>2015</td><td>2016</td><td>2017</td><td>2018</td><td>2019</td><td>2020</td> </tr> <tr> <td colspan="10">WEST</td> </tr> <tr> <td colspan="10">EAST</td> </tr> </table>		1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	WEST										2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	WEST										EAST										2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	WEST										EAST									
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No.	Name	Label	Survey period	Survey frequency
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3.43) **bau_cvneg** changes in construction volume: West since 06/1991 annual survey, June
 negative changes in % East since 06/2001 annual survey, June

Wording of question

<p>since 06/1991</p> <p>Construction volume As far as it is possible to forecast already we will presumably construct</p> <p style="text-align: center;">less, in fact about _____ %</p> <p style="text-align: center;">in 19WW/20WW than 19/20XX.</p>	<p>Further information</p> <p>Changes in construction volume: negative changes in % (for main construction trades)</p> <p>*Example: The question was posed in April 1993, "19WW=1993" and ""19XX=1992"</p>																																																																																
<p>Time span of variable</p> <table border="1"> <tr> <td>1991</td><td>1992</td><td>1993</td><td>1994</td><td>1995</td><td>1996</td><td>1997</td><td>1998</td><td>1999</td><td>2000</td> </tr> <tr> <td colspan="10" style="background-color: #004a80; color: white;">WEST</td> </tr> <tr> <td>2001</td><td>2002</td><td>2003</td><td>2004</td><td>2005</td><td>2006</td><td>2007</td><td>2008</td><td>2009</td><td>2010</td> </tr> <tr> <td colspan="10" style="background-color: #004a80; color: white;">WEST</td> </tr> <tr> <td colspan="10" style="background-color: #004a80; color: white;">EAST</td> </tr> <tr> <td>2011</td><td>2012</td><td>2013</td><td>2014</td><td>2015</td><td>2016</td><td>2017</td><td>2018</td><td>2019</td><td>2020</td> </tr> <tr> <td colspan="10" style="background-color: #004a80; color: white;">WEST</td> </tr> <tr> <td colspan="10" style="background-color: #004a80; color: white;">EAST</td> </tr> </table>		1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	WEST										2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	WEST										EAST										2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	WEST										EAST									
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No.	Name	Label	Survey period	Survey frequency
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3.44) **bau_cvpr_bdl** % of construction volume: West since 06/2013 annual survey, June
 by drawing lots (in general) East since 06/2013 annual survey, June

Wording of question

<p>since 06/2013</p> <p>Execution Last year's total construction volume (=100%) was accounted for by ... (share in %)</p> <p style="text-align: center;">in total</p> <p style="text-align: center;">Drawing lots of the building contractor (individual trades without scheduling) by circa%</p>	<p>Further information</p> <p>Share of drawing lots to the total performance last year (in total)</p>																																																		
<p>Time span of variable</p> <table border="1"> <tr> <td>1991</td><td>1992</td><td>1993</td><td>1994</td><td>1995</td><td>1996</td><td>1997</td><td>1998</td><td>1999</td><td>2000</td> </tr> <tr> <td>2001</td><td>2002</td><td>2003</td><td>2004</td><td>2005</td><td>2006</td><td>2007</td><td>2008</td><td>2009</td><td>2010</td> </tr> <tr> <td>2011</td><td>2012</td><td>2013</td><td>2014</td><td>2015</td><td>2016</td><td>2017</td><td>2018</td><td>2019</td><td>2020</td> </tr> <tr> <td colspan="10" style="background-color: #004a80; color: white;">WEST</td> </tr> <tr> <td colspan="10" style="background-color: #004a80; color: white;">EAST</td> </tr> </table>		1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	WEST										EAST									
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No.	Name	Label	Survey period	Survey frequency
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3.45) **bau_cvpr_sc** % of construction volume: West 06/2013 - 06/2015 annual survey, June
 as subcontractor (in general) East 06/2013 - 06/2015 annual survey, June

Wording of question

<p>since 06/2013</p> <p>Execution Last year's total construction volume (=100%) was accounted for by ... (share in %)</p> <p style="text-align: center;">in total</p> <p style="text-align: center;">activities as subcontractor by circa%</p>	<p>Further information</p> <p>Share of activities as a subcontractor to last year's total construction volume (in total)</p>																				
<p>Time span of variable</p> <table border="1"> <tr> <td>1991</td><td>1992</td><td>1993</td><td>1994</td><td>1995</td><td>1996</td><td>1997</td><td>1998</td><td>1999</td><td>2000</td> </tr> <tr> <td>2001</td><td>2002</td><td>2003</td><td>2004</td><td>2005</td><td>2006</td><td>2007</td><td>2008</td><td>2009</td><td>2010</td> </tr> </table>		1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
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2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
		WEST							
		EAST							

No.	Name	Label	Survey period	Survey frequency
3.46)	bau_cvpr_pc	% of construction volume: as prime contractor (in general)	West 06/2013 - 06/2015 East 06/2013 - 06/2015	annual survey, June annual survey, June

Wording of question

<p>since 06/2013</p> <p>Execution Last year's total construction volume (=100%) was accounted for by ... (share in %)</p> <p style="text-align: center;">in total</p> <p style="text-align: center;">activities as prime contractor (with partial construction completion) by circa%</p>	<p>Further information</p> <p>Share of activities as prime contractor to last year's total construction volume (in total)</p>																																																		
<p>Time span of variable</p> <table border="1"> <tr> <td>1991</td><td>1992</td><td>1993</td><td>1994</td><td>1995</td><td>1996</td><td>1997</td><td>1998</td><td>1999</td><td>2000</td> </tr> <tr> <td>2001</td><td>2002</td><td>2003</td><td>2004</td><td>2005</td><td>2006</td><td>2007</td><td>2008</td><td>2009</td><td>2010</td> </tr> <tr> <td>2011</td><td>2012</td><td>2013</td><td>2014</td><td>2015</td><td>2016</td><td>2017</td><td>2018</td><td>2019</td><td>2020</td> </tr> <tr> <td></td><td></td><td>WEST</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td> </tr> <tr> <td></td><td></td><td>EAST</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td> </tr> </table>		1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020			WEST										EAST							
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2011	2012	2013	2014	2015	2016	2017	2018	2019	2020																																										
		WEST																																																	
		EAST																																																	

No.	Name	Label	Survey period	Survey frequency
3.47)	bau_cvpr_scpc	% of construction volume: as sub contractor and prime contractor (in general)	West since 06/2016 East since 06/2016	annual survey, June annual survey, June

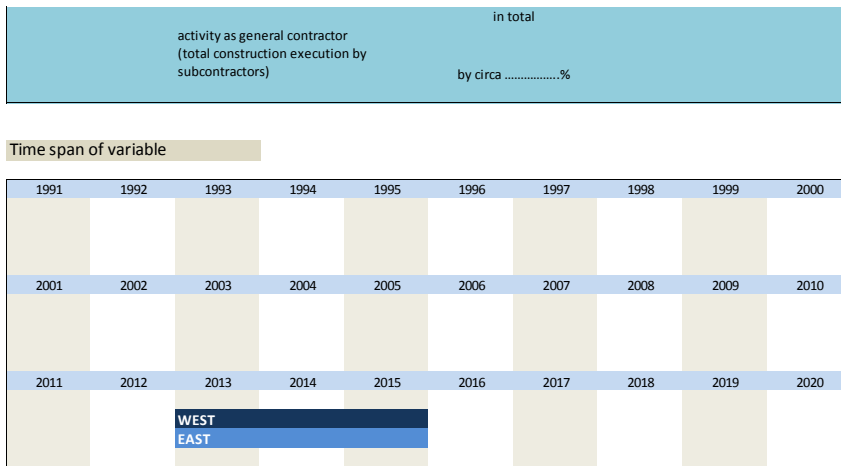
Wording of question

<p>since 06/2016</p> <p>Execution Last year's total construction volume (=100%) was accounted for by ... (share in %)</p> <p style="text-align: center;">in total</p> <p style="text-align: center;">activities as sub contractor and prime contractor by circa%</p>	<p>Further information</p>																																																		
<p>Time span of variable</p> <table border="1"> <tr> <td>1991</td><td>1992</td><td>1993</td><td>1994</td><td>1995</td><td>1996</td><td>1997</td><td>1998</td><td>1999</td><td>2000</td> </tr> <tr> <td>2001</td><td>2002</td><td>2003</td><td>2004</td><td>2005</td><td>2006</td><td>2007</td><td>2008</td><td>2009</td><td>2010</td> </tr> <tr> <td>2011</td><td>2012</td><td>2013</td><td>2014</td><td>2015</td><td>2016</td><td>2017</td><td>2018</td><td>2019</td><td>2020</td> </tr> <tr> <td></td><td></td><td></td><td></td><td></td><td>WEST</td><td></td><td></td><td></td><td></td> </tr> <tr> <td></td><td></td><td></td><td></td><td></td><td>EAST</td><td></td><td></td><td></td><td></td> </tr> </table>		1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020						WEST										EAST				
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					WEST																																														
					EAST																																														

No.	Name	Label	Survey period	Survey frequency
3.48)	bau_cvpr_gc	% of construction volume: as general contractor (in general)	West 06/2013 - 06/2015 East 06/2013 - 06/2015	annual survey, June annual survey, June

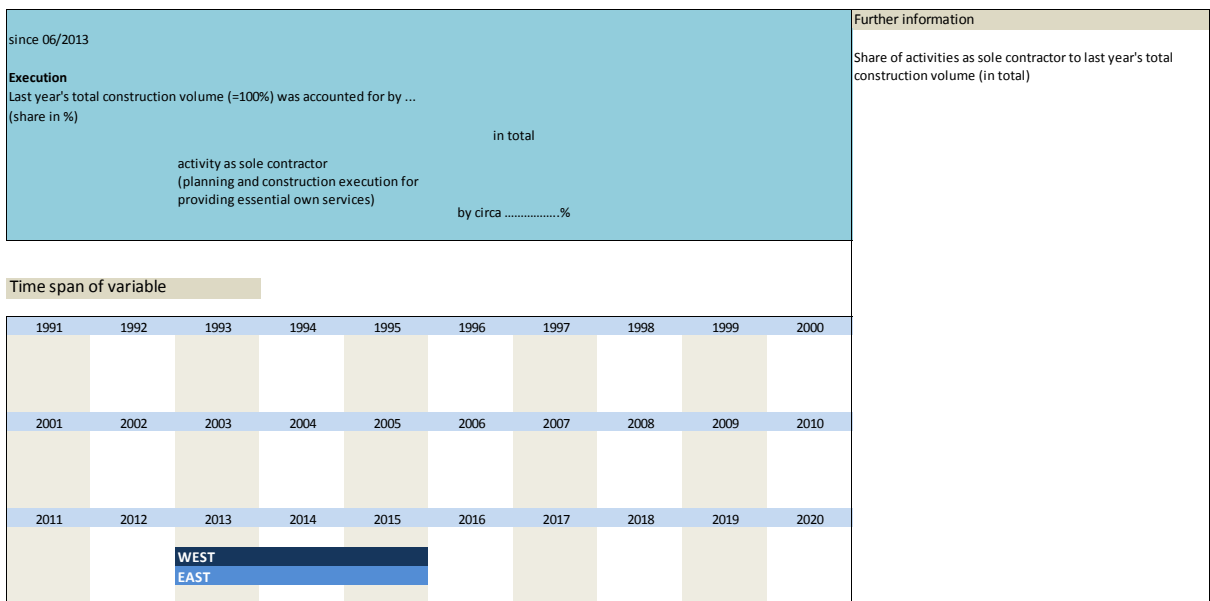
Wording of question

<p>since 06/2013</p> <p>Execution Last year's total construction volume (=100%) was accounted for by ... (share in %)</p>	<p>Further information</p> <p>Share of activities as general contractor to last year's total construction volume (in total)</p>
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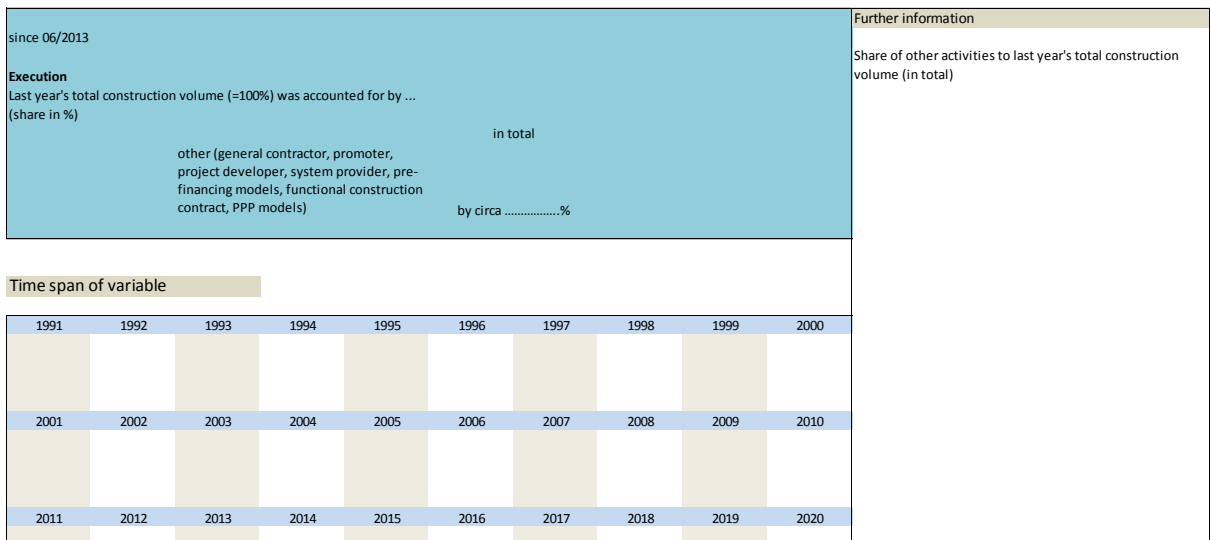
No.	Name	Label	Survey period	Survey frequency
3.49)	bau_cvpr_solec	% of construction volume: as sole contractor (in general)	West 06/2013 - 06/2015 East 06/2013 - 06/2015	annual survey, June annual survey, June

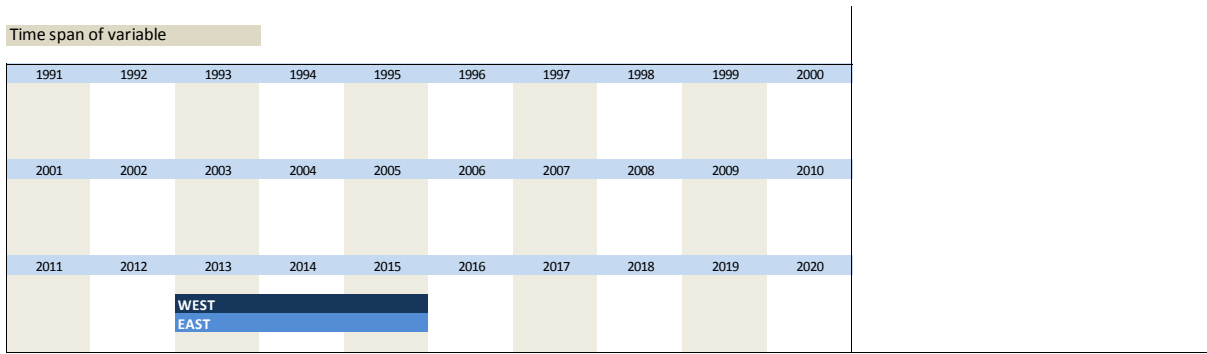
Wording of question



No.	Name	Label	Survey period	Survey frequency
3.50)	bau_cvpr_oth	% of construction volume: others (in general)	West 06/2013 - 06/2015 East 06/2013 - 06/2015	annual survey, June annual survey, June

Wording of question





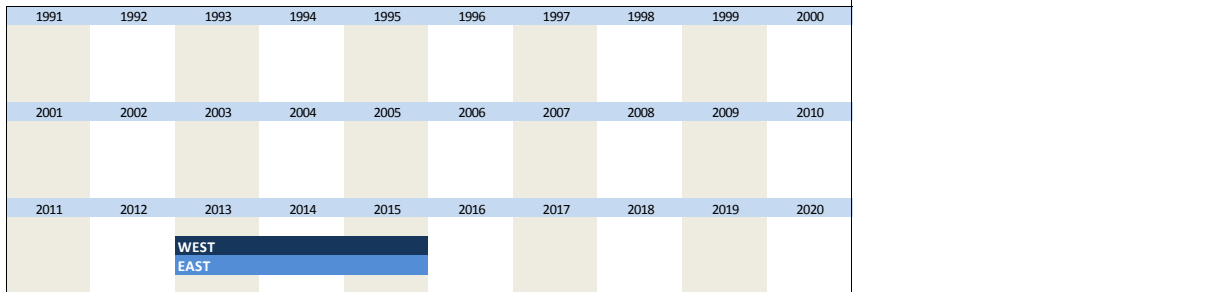
No.	Name	Label	Survey period	Survey frequency
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3.54)	bau_cvpu_pc	% of construction volume: as prime contractor (public clients)	West 06/2013 - 06/2015 East 06/2013 - 06/2015	annual survey, June annual survey, June
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Wording of question

<p>since 06/2013</p> <p>Execution Last year's total construction volume (=100%) was accounted for by ... (share in %)</p> <p>activities as prime contractor (with partial construction completion)</p> <p>public principals by circa%</p>	<p>Further information</p> <p>Share of activities as prime contractor to last year's total construction volume (public principals)</p>
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Time span of variable



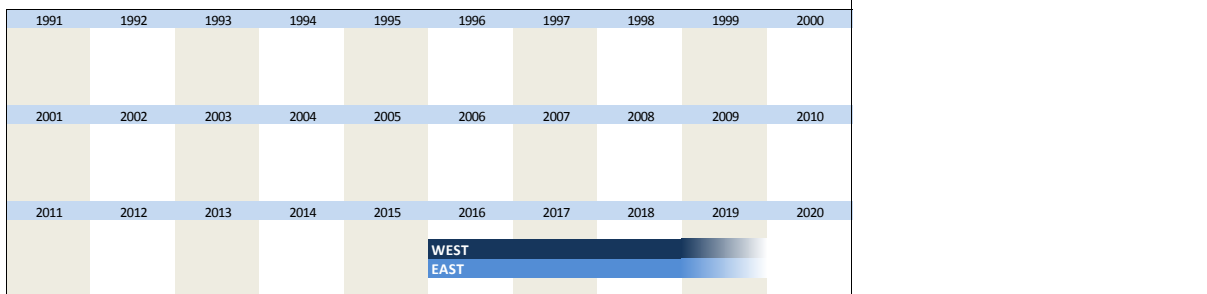
No.	Name	Label	Survey period	Survey frequency
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3.55)	bau_cvpu_scpc	% of construction volume: as sub contractor and prime contractor (public clients)	West since 06/2016 East since 06/2016	annual survey, June annual survey, June
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Wording of question

<p>since 06/2016</p> <p>Execution Last year's total construction volume (=100%) was accounted for by ... (share in %)</p> <p>activities as sub contractor and prime contractor</p> <p>public clients by circa%</p>	<p>Further information</p>
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Time span of variable



No.	Name	Label	Survey period	Survey frequency
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3.56) **bau_cvpu_gc** % of construction volume: as general contractor (public clients) **West 06/2013 - 06/2015** **annual survey, June**
East 06/2013 - 06/2015 **annual survey, June**

Wording of question

<p>since 06/2013</p> <p>Execution Last year's total construction volume (=100%) was accounted for by ... (share in %)</p> <p style="text-align: right;">public principals</p> <p style="text-align: center;">activity as general contractor (total construction execution by subcontractors)</p> <p style="text-align: right;">by circa%</p>	<p>Further information</p> <p>Share of activities as general contractor to last year's total construction volume (public principals)</p>																																																		
<p>Time span of variable</p> <table border="1" style="width: 100%; text-align: center;"> <tr><td>1991</td><td>1992</td><td>1993</td><td>1994</td><td>1995</td><td>1996</td><td>1997</td><td>1998</td><td>1999</td><td>2000</td></tr> <tr><td>2001</td><td>2002</td><td>2003</td><td>2004</td><td>2005</td><td>2006</td><td>2007</td><td>2008</td><td>2009</td><td>2010</td></tr> <tr><td>2011</td><td>2012</td><td>2013</td><td>2014</td><td>2015</td><td>2016</td><td>2017</td><td>2018</td><td>2019</td><td>2020</td></tr> <tr><td></td><td></td><td>WEST</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></tr> <tr><td></td><td></td><td>EAST</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></tr> </table>		1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020			WEST										EAST							
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		WEST																																																	
		EAST																																																	

No.	Name	Label	Survey period	Survey frequency
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3.57) **bau_cvpu_solec** % of construction volume: as sole contractor (public clients) **West 06/2013 - 06/2015** **annual survey, June**
East 06/2013 - 06/2015 **annual survey, June**

Wording of question

<p>since 06/2013</p> <p>Execution Last year's total construction volume (=100%) was accounted for by ... (share in %)</p> <p style="text-align: right;">public principals</p> <p style="text-align: center;">activity as sole contractor (planning and construction execution for providing essential own services)</p> <p style="text-align: right;">by circa%</p>	<p>Further information</p> <p>Share of activities as sole contractor to last year's total construction volume (public principals)</p>																																																		
<p>Time span of variable</p> <table border="1" style="width: 100%; text-align: center;"> <tr><td>1991</td><td>1992</td><td>1993</td><td>1994</td><td>1995</td><td>1996</td><td>1997</td><td>1998</td><td>1999</td><td>2000</td></tr> <tr><td>2001</td><td>2002</td><td>2003</td><td>2004</td><td>2005</td><td>2006</td><td>2007</td><td>2008</td><td>2009</td><td>2010</td></tr> <tr><td>2011</td><td>2012</td><td>2013</td><td>2014</td><td>2015</td><td>2016</td><td>2017</td><td>2018</td><td>2019</td><td>2020</td></tr> <tr><td></td><td></td><td>WEST</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></tr> <tr><td></td><td></td><td>EAST</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></tr> </table>		1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020			WEST										EAST							
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2001	2002	2003	2004	2005	2006	2007	2008	2009	2010																																										
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020																																										
		WEST																																																	
		EAST																																																	

No.	Name	Label	Survey period	Survey frequency
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3.58) **bau_cvpu_oth** % of construction volume: others (public clients) **West 06/2013 - 06/2015** **annual survey, June**
East 06/2013 - 06/2015 **annual survey, June**

Wording of question

<p>since 06/2013</p> <p>Execution Last year's total construction volume (=100%) was accounted for by ... (share in %)</p> <p style="text-align: right;">public principals</p> <p style="text-align: center;">other (general contractor, promoter, project developer, system provider, pre-financing models, functional construction contract, PPP models)</p> <p style="text-align: right;">by circa%</p>	<p>Further information</p> <p>Share of other activities to last year's total construction volume (public principals)</p>										
<p>Time span of variable</p> <table border="1" style="width: 100%; text-align: center;"> <tr><td>1991</td><td>1992</td><td>1993</td><td>1994</td><td>1995</td><td>1996</td><td>1997</td><td>1998</td><td>1999</td><td>2000</td></tr> </table>		1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
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2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
		WEST							
		EAST							

No.	Name	Label	Survey period	Survey frequency
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3.59)	bau_cvpu_oth2	% of construction volume: others (public clients)	West since 06/2016 East since 06/2016	annual survey, June annual survey, June
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Wording of question

<p>since 06/2016</p> <p>Execution Last year's total construction volume (=100%) was accounted for by ... (share in %)</p> <p>others</p> <p>public clients</p> <p>by circa%</p>	<p>Further information</p> <p>Share of other activities to last year's total construction volume (in total)</p>
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Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
		WEST							
		EAST							

No.	Name	Label	Survey period	Survey frequency
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3.60)	bau_pgc_gen	We regularly act as prime/ general contractor (in general)	West since 06/2013 East since 06/2013	annual survey, June annual survey, June
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Wording of question

<p>since 06/2013</p> <p>Prime-/ general contractor services a) we regularly act....</p> <p>in general</p> <p>yes [1] <input type="text"/></p> <p>no [2] <input type="text"/></p> <p>as prime or general contractor</p>	<p>Further information</p> <p>Regular work as prime/ general contractor (in general)</p>
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Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
		WEST							
		EAST							

No.	Name	Label	Survey period	Survey frequency
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3.61)	bau_pgc_pub	We regularly act as prime/ general contractor (public clients)	West since 06/2013 East since 06/2013	annual survey, June annual survey, June
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Wording of question

<p>since 06/2013</p> <p>Prime-/ general contractor services</p> <p>a) we regularly act....</p> <p style="text-align: center;">for public principals</p> <p style="text-align: center;">as prime/ general contractor</p> <p style="text-align: center;">yes [1] <input type="text"/></p> <p style="text-align: center;">no [2] <input type="text"/></p>	<p>Further information</p> <p>Regular work as prime/ general contractors (public principals)</p>																																																		
<p>Time span of variable</p> <table border="1"> <tr><td>1991</td><td>1992</td><td>1993</td><td>1994</td><td>1995</td><td>1996</td><td>1997</td><td>1998</td><td>1999</td><td>2000</td></tr> <tr><td>2001</td><td>2002</td><td>2003</td><td>2004</td><td>2005</td><td>2006</td><td>2007</td><td>2008</td><td>2009</td><td>2010</td></tr> <tr><td>2011</td><td>2012</td><td>2013</td><td>2014</td><td>2015</td><td>2016</td><td>2017</td><td>2018</td><td>2019</td><td>2020</td></tr> <tr><td colspan="2"></td><td colspan="8" style="background-color: #0070c0; color: white;">WEST</td></tr> <tr><td colspan="2"></td><td colspan="8" style="background-color: #0070c0; color: white;">EAST</td></tr> </table>		1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020			WEST										EAST							
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2011	2012	2013	2014	2015	2016	2017	2018	2019	2020																																										
		WEST																																																	
		EAST																																																	

No.	Name	Label	Survey period	Survey frequency
3.62)	bau_prop_gen	Propensity for placing orders with prime/ general contractors (in general)	West since 06/2013 East since 06/2013	annual survey, June annual survey, June

Wording of question

<p>since 06/2013</p> <p>Prime-/ general contractor services</p> <p>b) During the last years the propensity of principals to place orders as prime/ general contractors has</p> <p style="text-align: center;">in general</p> <p style="text-align: center;">increased [1] <input type="text"/></p> <p style="text-align: center;">not changed [2] <input type="text"/></p> <p style="text-align: center;">decreased [3] <input type="text"/></p>	<p>Further information</p> <p>Propensity for placing orders with prime/ general contractors (in general)</p>																																																		
<p>Time span of variable</p> <table border="1"> <tr><td>1991</td><td>1992</td><td>1993</td><td>1994</td><td>1995</td><td>1996</td><td>1997</td><td>1998</td><td>1999</td><td>2000</td></tr> <tr><td>2001</td><td>2002</td><td>2003</td><td>2004</td><td>2005</td><td>2006</td><td>2007</td><td>2008</td><td>2009</td><td>2010</td></tr> <tr><td>2011</td><td>2012</td><td>2013</td><td>2014</td><td>2015</td><td>2016</td><td>2017</td><td>2018</td><td>2019</td><td>2020</td></tr> <tr><td colspan="2"></td><td colspan="8" style="background-color: #0070c0; color: white;">WEST</td></tr> <tr><td colspan="2"></td><td colspan="8" style="background-color: #0070c0; color: white;">EAST</td></tr> </table>		1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020			WEST										EAST							
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2001	2002	2003	2004	2005	2006	2007	2008	2009	2010																																										
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020																																										
		WEST																																																	
		EAST																																																	

No.	Name	Label	Survey period	Survey frequency
3.63)	bau_prop_pub	Propensity for placing orders with prime/ general contractors (public clients)	West since 06/2013 East since 06/2013	annual survey, June annual survey, June

Wording of question

<p>since 06/2013</p> <p>Prime-/ general contractor services</p> <p>b) During the last years the propensity of principals to place orders as prime/ general contractors has</p> <p style="text-align: center;">for public principals</p> <p style="text-align: center;">increased [1] <input type="text"/></p> <p style="text-align: center;">not changed [2] <input type="text"/></p> <p style="text-align: center;">decreased [3] <input type="text"/></p>	<p>Further information</p> <p>Propensity for placing orders with prime/ general contractors (public principals)</p>
<p>Time span of variable</p>	

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
		WEST							
		EAST							

No.	Name	Label	Survey period	Survey frequency
3.64)	bau_probl_pub	Are there problems regarding public procurement law (public clients)	West since 06/2013 East since 06/2013	annual survey, June annual survey, June

Wording of question

<p>since 06/2013</p> <p>Prime- / general contractor services</p> <p>c) Are there problems regarding public procurement law for public clients?</p> <p style="text-align: center;">for public principals</p> <p>yes [1] <input type="text"/></p> <p>no [2] <input type="text"/></p>	<p>Further information</p> <p>Problems regarding public procurement law (public clients)</p>
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Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
		WEST							
		EAST							

No.	Name	Label	Survey period	Survey frequency
3.65)	bau_bes	borrowed equipment / subcontractors	West since 07/1991 East since 07/2001	annual survey, July annual survey, July

Wording of question

<p>since 07/1991</p> <p>Borrowed equipment / placing of equipment intensive works to subcontractors</p> <p>Occasionally we rent equipment or engage specialized firms as subcontractors to complete equipment intensive works</p> <p>yes [1] <input type="text"/> no [2] <input type="text"/></p>	<p>Further information</p> <p>Borrowed equipment (for main construction trades)</p>
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Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
WEST									
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
WEST									
EAST									
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
WEST									
EAST									

No.	Name	Label	Survey period	Survey frequency
3.66)	bau_beslc	borrowed equipment / subcontractors: for lack of capacities	West 07/1991 - 07/2015 East 07/2001 - 07/2015	annual survey, July annual survey, July

Wording of question

	Further information
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since 07/1991 Borrowed equipment / placing of equipment intensive works to subcontractors Occasionally we rent equipment or engage specialized firms as subcontractors to complete equipment intensive works . If yes, this is primarily to compensate fo short-term lack of capacities [1] <input type="text"/>	Borrowed equipment due to lack of capacities (for main construction trades)																																																																																
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No.	Name	Label	Survey period	Survey frequency
3.67)	bau_bessw	borrowed equipment / subcontractors: special work	West 07/1991 - 07/2015 East 07/2001 - 07/2015	annual survey, July annual survey, July

Wording of question

since 07/1991 Borrowed equipment / placing of equipment intensive works to subcontractors Occasionally we rent equipment or engage specialized firms as subcontractors to complete equipment intensive works . If yes, this is primarily for special works that can be executed cheaper by other companies [1] <input type="text"/>	Further information Borrowed equipment due to special work (for main construction trades)																																																																																
Time span of variable																																																																																	
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No.	Name	Label	Survey period	Survey frequency
3.68)	bau_beper	borrowed equipment: number in %	West since 07/1991 East since 07/2001	annual survey, July annual survey, July

Wording of question

since 07/1991 Borrowed equipment / placing of equipment intensive works to subcontractors _____% of our equipment capacity in 20XX* were borrowed equipment	Further information Borrowed equipment in % (for main construction trades) * "20XX" means last year Example: If the question was posed in July 2003 , "20XX"="2002".																																																																																
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<table border="1"> <tr><td>1991</td><td>1992</td><td>1993</td><td>1994</td><td>1995</td><td>1996</td><td>1997</td><td>1998</td><td>1999</td><td>2000</td></tr> <tr><td colspan="10" style="background-color: #003366; color: white;">WEST</td></tr> <tr><td>2001</td><td>2002</td><td>2003</td><td>2004</td><td>2005</td><td>2006</td><td>2007</td><td>2008</td><td>2009</td><td>2010</td></tr> <tr><td colspan="10" style="background-color: #003366; color: white;">WEST</td></tr> <tr><td colspan="10" style="background-color: #003366; color: white;">EAST</td></tr> <tr><td>2011</td><td>2012</td><td>2013</td><td>2014</td><td>2015</td><td>2016</td><td>2017</td><td>2018</td><td>2019</td><td>2020</td></tr> <tr><td colspan="5" style="background-color: #003366; color: white;">WEST</td><td colspan="5"></td></tr> <tr><td colspan="5" style="background-color: #003366; color: white;">EAST</td><td colspan="5"></td></tr> </table>		1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	WEST										2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	WEST										EAST										2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	WEST										EAST									
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No.	Name	Label	Survey period	Survey frequency																																																																						
3.69)	bau_belope	borrowed equipment: number in % for longer periods	West 07/1991 - 07/2015 East 07/2001 - 07/2015	annual survey, July annual survey, July																																																																						
Wording of question																																																																										
<p>since 07/1991</p> <p>Borrowed equipment / placing of equipment intensive works to subcontractors The share of long-term borrowed equipment (more than one year) to the existing equipment capacity was _____ % of Borrowed equipment</p>				<p>Further information</p> <p>Borrowed equipment in %, longer periods (for main construction trades)</p>																																																																						
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<table border="1"> <thead> <tr> <th>1991</th><th>1992</th><th>1993</th><th>1994</th><th>1995</th><th>1996</th><th>1997</th><th>1998</th><th>1999</th><th>2000</th> </tr> </thead> <tbody> <tr> <td colspan="10">WEST</td> </tr> <tr> <td>2001</td><td>2002</td><td>2003</td><td>2004</td><td>2005</td><td>2006</td><td>2007</td><td>2008</td><td>2009</td><td>2010</td> </tr> <tr> <td colspan="10">WEST</td> </tr> <tr> <td colspan="10">EAST</td> </tr> <tr> <td>2011</td><td>2012</td><td>2013</td><td>2014</td><td>2015</td><td>2016</td><td>2017</td><td>2018</td><td>2019</td><td>2020</td> </tr> <tr> <td colspan="5">WEST</td> <td colspan="5">EAST</td> </tr> </tbody> </table>					1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	WEST										2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	WEST										EAST										2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	WEST					EAST				
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No.	Name	Label	Survey period	Survey frequency																																																																						
3.70)	bau_bewill	borrowed equipment: willingness	West 07/1991 - 07/2015 East 07/2001 - 07/2015	annual survey, July annual survey, July																																																																						
Wording of question																																																																										
<p>since 07/1991</p> <p>Borrowed equipment / placing of equipment intensive works to subcontractors During the last years the willingness to borrow equipment has</p> <p>increased [1] not changed [2] decreased [3]</p>				<p>Further information</p> <p>willingness to borrow equipment (for main construction trades)</p>																																																																						
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No.	Name	Label	Survey period	Survey frequency																														
3.71)	bau_bewilp	borrowed equipment: willingness for longer periods	West 07/1991 - 07/2015 East 07/2001 - 07/2015	annual survey, July annual survey, July																														
Wording of question																																		
<p>since 07/1991</p> <p>Borrowed equipment / placing of equipment intensive works to subcontractors During the last years the willingness to borrow equipment for longer periods has</p> <p>increased [1] not changed [2] decreased [3]</p>				<p>Further information</p> <p>willingness to borrow equipment for longer periods (for main construction trades)</p>																														
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
No.	Name	Label	Survey period	Survey frequency
3.72)	bau_sper	subcontractors: % of sales volume	West 07/1991 - 07/2015 East 07/2001 - 07/2015	annual survey, July annual survey, July

Wording of question

<p>since 07/1991</p> <p>Borrowed equipment / placing of equipment intensive works to subcontractors 19/20XX* equipment intensive services of subcontractors account for circa _____% of our sales volume</p>	<p>Further information</p> <p>Share of sales volume subcontractors (for main construction trades)</p> <p>* "20XX" means last year</p> <p>Example: If the question was posed in July 2003, "20XX"="2002".</p>																																																																																
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No.	Name	Label	Survey period	Survey frequency
3.73)	bau_swil1	subcontractors: willingness	West 07/1991 to 07/1995	annual survey, July

Wording of question

<p>07/1991 to 07/1995</p> <p>Borrowed equipment / placing of equipment intensive works to subcontractors During the last years the willingness to place special works to subcontractors has</p> <p>increased [1] </p> <p>not changed [2] </p> <p>decreased [3] </p>	<p>Further information</p> <p>Placing special works to subcontractors</p>																																																																																
<p>Time span of variable</p> <table border="1"> <tr><td>1991</td><td>1992</td><td>1993</td><td>1994</td><td>1995</td><td>1996</td><td>1997</td><td>1998</td><td>1999</td><td>2000</td></tr> <tr><td colspan="10">WEST</td></tr> <tr><td>2001</td><td>2002</td><td>2003</td><td>2004</td><td>2005</td><td>2006</td><td>2007</td><td>2008</td><td>2009</td><td>2010</td></tr> <tr><td colspan="10">WEST</td></tr> <tr><td colspan="10">EAST</td></tr> <tr><td>2011</td><td>2012</td><td>2013</td><td>2014</td><td>2015</td><td>2016</td><td>2017</td><td>2018</td><td>2019</td><td>2020</td></tr> <tr><td colspan="10">WEST</td></tr> <tr><td colspan="10">EAST</td></tr> </table>	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	WEST										2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	WEST										EAST										2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	WEST										EAST										
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No.	Name	Label	Survey period	Survey frequency
3.74)	bau_swil	subcontractors: willingness	West 07/1996 - 07/2015 East 07/2001 - 07/2015	annual survey, July annual survey, July

Wording of question

<p>since 07/1996</p> <p>Borrowed equipment / placing of equipment intensive works to subcontractors During the last years the willingness to place special works to subcontractors has</p> <p>increased [1] </p> <p>not changed [2] </p> <p>decreased [3] </p>	<p>Further information</p> <p>Placing of special works to subcontractors (for main construction trades)</p>
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Time span of variable									
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
					WEST				
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
					WEST				
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2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
					WEST				
					EAST				

No.	Name	Label	Survey period	Survey frequency
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3.75)	bau_co1	medium-term expected commercial operations: 3rd quarter	West since 08/1991 East since 08/2001	annual survey, August annual survey, August
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Wording of question

since 08/1991 to 08/1995		Further information
<p>Medium-term expected commercial operations* Our state of business with respect to economic cycles</p> <p style="text-align: right;">3rd quarter 19WW**</p> <p>very good [1] <input type="checkbox"/></p> <p>good[2] <input type="checkbox"/></p> <p>satisfiable [3] <input type="checkbox"/></p> <p>bad [4] <input type="checkbox"/></p> <p>very bad [5] <input type="checkbox"/></p>	<p>Commercial operations this year 3rd quarter (for main construction trades)</p> <p>*Instructions to answer "Please answer this special question for the whole company, plant or subsidiary"</p> <p>** "20WW" means this year Example: If the question was posed in July 2003, "20WW"="2003".</p>	
<p>since 08/1996 ***</p> <p>Medium-term expected commercial operations* Our state of business with respect to economic cycles</p> <p style="text-align: right;">3rd quarter 19/20WW**</p> <p>good [1] <input type="checkbox"/></p> <p>satisfiable [2] <input type="checkbox"/></p> <p>bad [3] <input type="checkbox"/></p>	<p>*** co1- co4 are recoded to 5 categories</p>	

Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
					WEST				
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
					WEST				
					EAST				
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
					WEST				
					EAST				

No.	Name	Label	Survey period	Survey frequency
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3.76)	bau_co2	medium-term expected commercial operations: 4th quarter	West since 08/1991 East since 08/2001	annual survey, August annual survey, August
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Wording of question

since 08/1991 to 08/1995		Further information
<p>Medium-term expected commercial operations* Our state of business with respect to economic cycles</p> <p style="text-align: right;">4th quarter 19WW**</p> <p>very good [1] <input type="checkbox"/></p> <p>good[2] <input type="checkbox"/></p> <p>satisfiable [3] <input type="checkbox"/></p> <p>bad [4] <input type="checkbox"/></p> <p>very bad [5] <input type="checkbox"/></p>	<p>Commercial operations this year, 4th quarter (for main construction trades)</p> <p>*Instructions to answer "Please answer this special question for the whole company, plant or subsidiary"</p> <p>** "20WW" means this year Example: If the question was posed in July 2003, "20WW"="2003".</p>	
<p>since 08/1996</p> <p>Medium-term expected commercial operations* Our state of business with respect to economic cycles</p> <p style="text-align: right;">4th quarter 19/20WW**</p> <p>good [1] <input type="checkbox"/></p> <p>satisfiable[2] <input type="checkbox"/></p> <p>bad [3] <input type="checkbox"/></p>		

Time span of variable									
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
WEST									
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2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
WEST									
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No.	Name	Label	Survey period	Survey frequency
3.77)	bau_co3	medium-term expected commercial operations: 1st quarter	West since 08/1991 East since 08/2001	annual survey, August annual survey, August

Wording of question

Wording of question		Further information
<p>since 08/1991 to 08/1995</p> <p>Medium-term expected commercial operations* Our state of business with respect to economic cycles</p> <p style="text-align: right;">1st quarter 19VV**</p> <p>very good [1] <input type="checkbox"/></p> <p>good [2] <input type="checkbox"/></p> <p>satisfiable [3] <input type="checkbox"/></p> <p>bad [4] <input type="checkbox"/></p> <p>very bad [5] <input type="checkbox"/></p>	<p>since 08/1996</p> <p>Medium-term expected commercial operations* Our state of business with respect to economic cycles</p> <p style="text-align: right;">1st quarter 20VV**</p> <p>good [1] <input type="checkbox"/></p> <p>satisfiable [2] <input type="checkbox"/></p> <p>bad [3] <input type="checkbox"/></p>	<p>Commercial operations next year, 1st quarter (for main construction trades)</p> <p>*Instructions to answer "Please answer this special question for the whole company, plant or subsidiary"</p> <p>** "20VV" means next year</p> <p>Example: If the question was posed in August 2003 , "20VV"="2004".</p>

Time span of variable									
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
WEST									
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
WEST									
EAST									
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
WEST									
EAST									

No.	Name	Label	Survey period	Survey frequency
3.78)	bau_co4	medium-term expected commercial operations: 2nd quarter	West since 08/1991 East since 08/2001	annual survey, August annual survey, August

Wording of question

Wording of question		Further information
<p>since 08/1991 to 08/1995</p> <p>Medium-term expected commercial operations* Our state of business with respect to economic cycles</p> <p style="text-align: right;">2nd quarter 20VV**</p> <p>very good [1] <input type="checkbox"/></p> <p>good [2] <input type="checkbox"/></p> <p>satisfiable [3] <input type="checkbox"/></p> <p>bad [4] <input type="checkbox"/></p> <p>very bad [5] <input type="checkbox"/></p>	<p>since 08/1996</p> <p>Medium-term expected commercial operations* Our state of business with respect to economic cycles</p> <p style="text-align: right;">2nd quarter 20VV**</p> <p>good [1] <input type="checkbox"/></p> <p>satisfiable [2] <input type="checkbox"/></p> <p>bad [3] <input type="checkbox"/></p>	<p>Commercial operations next year, 2nd quarter (for main construction trades)</p> <p>*Instructions to answer "Please answer this special question for the whole company, plant or subsidiary"</p> <p>** "20VV" means next year</p> <p>Example: If the question was posed in August 2003 , "20VV"="2004".</p>

Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
WEST									
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
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WEST									
EAST									

No.	Name	Label	Survey period	Survey frequency
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3.79) **bau_lackwoper** number lack of work in % West 09/1991 to 09/1995 annual survey, September

Wording of question

09/1991 to 09/1995	Further information
<p>Summer holidays This year in July and August the lack of work due to holidays was about _____% of the working hours of all employees</p>	Lack of work due to summer holidays

Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
WEST									
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020

No.	Name	Label	Survey period	Survey frequency
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3.80) **bau_lackwo2** lack of work (comparison) West 09/1991 to 09/1995 annual survey, September

Wording of question

09/1991 to 09/1995	Further information
<p>Summer holidays Compared to summer of last year the number of the lack of work in July and August 19WW* has</p> <p style="text-align: center;"> <input type="checkbox"/> increased [1] <input type="checkbox"/> not changed [2] <input type="checkbox"/> decreased [3] </p>	<p>Lack of work due to summer holidays compared to last year</p> <p>* "20WW" means this year Example: If the question was posed in September 1993, "19WW"="1993".</p>

Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
WEST									
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020

No.	Name	Label	Survey period	Survey frequency
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3.81) **bau_prpa1** precast parts: utilization West 10/1991 - 10/2015 East 10/2001 - 10/2015 annual survey, October annual survey, October

Wording of question

since 10/1991	Further information
	Utilization of precast parts

Utilization of precast parts in "conventional" construction For our "conventional" constructions we also use precast parts (flights of stairs, façade elements, prefabricated ceilings, light shafts for cellars, canalization and shaft construction elements", túbings and so forth)										(for main construction trades)
yes [1] <input type="checkbox"/> no [2] <input type="checkbox"/>										* Addition "canalization and shaft construction elements" since 10/1996
Time span of variable										
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	
WEST										
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
WEST										
EAST										
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
WEST										
EAST										

No.	Name	Label	Survey period	Survey frequency
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3.82)	bau_prpacvm	precast parts: % of construction volumen at the moment	West 10/1991 - 10/2015 East 10/2001 - 10/2015	annual survey, October annual survey, October
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Wording of question

since 10/1991 Utilization of precast parts in "conventional" construction For our "conventional" constructions we also use precast parts (flights of stairs, façade elements, prefabricated ceilings, light shafts for cellars, canalization and shaft construction elements", túbings and so forth) If yes: Precast parts currently account for about [...] of the total construction value _____%										Further information Percentage of precast parts of the construction volume (for main construction trades) * Addition "canalization and shaft construction elements" since 10/1996
Time span of variable										
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	
WEST										
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
WEST										
EAST										
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
WEST										
EAST										

No.	Name	Label	Survey period	Survey frequency
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3.83)	bau_prpacvy	precast parts: % of construction volumen whole year	West 10/1991 - 10/2015 East 10/2001 - 10/2015	annual survey, October annual survey, October
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Wording of question

since 10/1991 Utilization of precast parts in "conventional" construction For our "conventional" constructions we also use precast parts (flights of stairs, façade elements, prefabricated ceilings, light shafts for cellars, canalization and shaft construction elements", túbings and so forth) If yes: The share of precast parts to the total construction value is circa  % approximately _____% in 19/20XX**										Further information precast parts: % of construction volume last year (for main construction trades) * Addition "canalization and shaft construction elements" since 10/1996 * "20XX" means last year Example: If the question was posed in October 2003, "20XX"="2002".
Time span of variable										
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	
WEST										
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
WEST										
EAST										
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
WEST										
EAST										

No.	Name	Label	Survey period	Survey frequency
3.84)	bau_ovtim	overtime	West since 10/1991 East since 10/2001	annual survey, October annual survey, October

Wording of question

10/1991 to 10/2001	Further information								
<p>Overtime In the month under report overtime was worked in our company</p> <p>yes [1] <input type="text"/> no [2] <input type="text"/></p>	Overtime (for main construction trades)								
<p>since 10/2002</p> <p>Overtime In September overtime was worked in our company</p> <p>yes [1] <input type="text"/> no [2] <input type="text"/></p>									
Time span of variable									
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
WEST									
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
WEST									
EAST									
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
WEST									
EAST									

No.	Name	Label	Survey period	Survey frequency
3.85)	bau_ovtimper	overtime in %	West 10/1991 - 10/2015 East 10/2001 - 10/2015	annual survey, October annual survey, October

Wording of question

10/1991 to 10/2001	Further information								
<p>Overtime In the month under report overtime was worked in our company If yes: approximately _____% of the total working hours were worked overtime</p>	Overtime in % (for main construction trades)								
<p>since 10/2002</p> <p>Overtime In September overtime was worked in our company If yes: approximately _____% of the total working hours were worked overtime</p>									
Time span of variable									
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
WEST									
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
WEST									
EAST									
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
WEST									
EAST									

No.	Name	Label	Survey period	Survey frequency
3.86)	bau_cfc1	construction in foreign countries	West 10/1991 - 10/2015 East 10/2001 - 10/2015	annual survey, October annual survey, October

Wording of question

since 10/1991	Further information
<p>Construction in foreign countries</p>	Construction in foreign countries (for main construction trades)

Do you conduct construction projects in foreign countries or are you involved in such?

yes [1] no [2]

Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
WEST									
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
WEST									
EAST									
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
WEST									
EAST									

No.	Name	Label	Survey period	Survey frequency
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3.87)	bau_cfcgh	construction in foreign countries: german headquarter	West 10/1991 - 10/2015 East 10/2001 - 10/2015	annual survey, October annual survey, October
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Wording of question

since 10/1991

Construction in foreign countries
Do you conduct construction projects in foreign countries or are you involved in such?
If yes: Is it conducted by the german headquarter?

yes [1]

Further information

Construction in foreign countries by german headquarter
(for main construction trades)

Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
WEST									
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
WEST									
EAST									
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
WEST									
EAST									

No.	Name	Label	Survey period	Survey frequency
-----	------	-------	---------------	------------------

3.88)	bau_cfcac	construction in foreign countries: associated company	West 10/1991 - 10/2015 East 10/2001 - 10/2015	annual survey, October annual survey, October
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Wording of question

since 10/1991

Construction in foreign countries
Do you conduct construction projects in foreign countries or are you involved in such?
If yes: Is it conducted by associate companies (e.g. subsidiary companies)?

yes [1]

Further information

Construction in foreign countries by associate
companies
(for main construction trades)

Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
WEST									
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
WEST									
EAST									
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
WEST									
EAST									

No.	Name	Label	Survey period	Survey frequency
-----	------	-------	---------------	------------------

3.89)	bau_cfcsh	construction in foreign countries: shareholding	West 10/1991 - 10/2015 East 10/2001 - 10/2015	annual survey, October annual survey, October
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Wording of question

<p>since 10/1991</p> <p>Construction in foreign countries Do you conduct construction projects in foreign countries or are you involved in such? If yes: Is it conducted by shareholding of local associations?</p> <p style="text-align: right;">yes [1] <input type="text"/></p>	<p>Further information</p> <p>Construction in foreign countries by shareholding of local associations (for main construction trades)</p>																																																																																
<p>Time span of variable</p> <table border="1" style="width: 100%; text-align: center;"> <tr> <td>1991</td><td>1992</td><td>1993</td><td>1994</td><td>1995</td><td>1996</td><td>1997</td><td>1998</td><td>1999</td><td>2000</td> </tr> <tr style="background-color: #003366; color: white;"> <td colspan="10">WEST</td> </tr> <tr> <td>2001</td><td>2002</td><td>2003</td><td>2004</td><td>2005</td><td>2006</td><td>2007</td><td>2008</td><td>2009</td><td>2010</td> </tr> <tr style="background-color: #003366; color: white;"> <td colspan="10">WEST</td> </tr> <tr style="background-color: #003366; color: white;"> <td colspan="10">EAST</td> </tr> <tr> <td>2011</td><td>2012</td><td>2013</td><td>2014</td><td>2015</td><td>2016</td><td>2017</td><td>2018</td><td>2019</td><td>2020</td> </tr> <tr style="background-color: #003366; color: white;"> <td colspan="5">WEST</td> <td colspan="5"></td> </tr> <tr style="background-color: #003366; color: white;"> <td colspan="5">EAST</td> <td colspan="5"></td> </tr> </table>		1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	WEST										2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	WEST										EAST										2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	WEST										EAST									
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EAST																																																																																	

No.	Name	Label	Survey period	Survey frequency
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3.90)	bau_salvol1	sales volume in %: road construction	West 12/1996 to 12/2000 West and East since 06/2009	annual survey, December annual survey, December****
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Wording of question

<p>since 12/1996</p> <p>Information for weighting purposes As foundation for the weighting of your information in 19/20YY* we ask for information about how the revenue you made so far in 19WW** is distributed among the following construction sectors (estimate is sufficient)</p> <p style="text-align: right;">road construction _____ %</p>	<p>Further information</p> <p>sales volume in %: road construction (for main construction trades)</p> <p>* "19YY" means next year Example: If the question was posed in December 1998, "19YY"="1999".</p> <p>** "19WW" means this year Example: If the question was posed in December 1998, "19WW"="1998".</p> <p>*** 12/1996 to 12/2000 record type 1</p> <p>****The data is inquired annually in December but appears in the datasets monthly since 06/2009. This data is taken from the previous December.</p>																																																																																
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2011	2012	2013	2014	2015	2016	2017	2018	2019	2020																																																																								
WEST																																																																																	
EAST																																																																																	

No.	Name	Label	Survey period	Survey frequency
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3.91)	bau_salvol2	sales volume in %: other civil engineering	West 12/1996 to 12/2000 West and East since 06/2009	annual survey, December annual survey, December****
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Wording of question

<p>since 12/1996</p> <p>Information for weighting purposes As foundation for the weighting of your information in 19/20YY* we ask for information about how the revenue you made so far in 19WW** is distributed among the following construction sectors (estimate is sufficient)</p> <p style="text-align: right;">other civil engineering _____ %</p>	<p>Further information</p> <p>sales volume in %: other civil engineering (for main construction trades)</p> <p>* "19YY" means next year Example: If the question was posed in December 1998, "19YY"="1999".</p> <p>** "19WW" means this year Example: If the question was posed in December 1998, "19WW"="1998".</p> <p>*** 12/1996 to 12/2000 record type 1</p> <p>****The data is inquired annually in December but</p>																														
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1991	1992	1993	1994	1995	1996	1997	1998	1999	2000																						
WEST																															
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010																						

	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
WEST										
EAST										

appears in the datasets monthly since 06/2009.
This data is taken from the previous December.

No.	Name	Label	Survey period	Survey frequency
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3.92)	bau_salvol3	sales volume in %: public civil engineering	West 12/1996 to 12/2000 West and East since 06/2009	annual survey, December annual survey, December****
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Wording of question

<p>since 12/1996</p> <p>Information for weighting purposes As foundation for the weighting of your information in 19/20YY* we ask for information about how the revenue you made so far in 19WW** is distributed among the following construction sectors (estimate is sufficient)</p> <p>public civil engineering _____ %</p>	<p>Further information</p> <p>sales volume in %: public civil engineering (for main construction trades)</p> <p>* "19YY" means next year Example: If the question was posed in December 1998, "19YY"="1999".</p> <p>** "19WW" means this year Example: If the question was posed in December 1998, "19WW"="1998".</p> <p>*** 12/1996 to 12/2000 record type 1</p> <p>****The data is inquired annually in December but appears in the datasets monthly since 06/2009. This data is taken from the previous December.</p>																																																																																
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No.	Name	Label	Survey period	Survey frequency
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3.93)	bau_salvol4	sales volume in %: industrial civil engineering	West 12/1996 to 12/2000 West and East since 06/2009	annual survey, December annual survey, December****
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Wording of question

<p>since 12/1996</p> <p>Information for weighting purposes As foundation for the weighting of your information in 19/20YY* we ask for information about how the revenue you made so far in 19WW** is distributed among the following construction sectors (estimate is sufficient)</p> <p>industrial civil engineering _____ %</p>	<p>Further information</p> <p>sales volume in %: industrial civil engineering (for main construction trades)</p> <p>* "19YY" means next year Example: If the question was posed in December 1998, "19YY"="1999".</p> <p>** "19WW" means this year Example: If the question was posed in December 1998, "19WW"="1998".</p> <p>*** 12/1996 to 12/2000 record type 1</p> <p>****The data is inquired annually in December but appears in the datasets monthly since 06/2009. This data is taken from the previous December.</p>																																																																																
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2011	2012	2013	2014	2015	2016	2017	2018	2019	2020																																																																								
WEST																																																																																	
EAST																																																																																	

No.	Name	Label	Survey period	Survey frequency
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3.94)	bau_salvol5	sales volume in %: domestic construction	West 12/1996 to 12/2000 West and East since 06/2009	annual survey, December annual survey, December****
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Wording of question

<p>since 12/1996</p> <p>Information for weighting purposes As foundation for the weighting of your information in 19/20YY* we ask for information about how the revenue you made so far in 19WW** is distributed among the following construction sectors (estimate is sufficient)</p>	<p>Further information</p> <p>sales volume in %: residential construction (for main construction trades)</p> <p>* "19YY" means next year Example:</p>
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total residential construction _____ %										<p>If the question was posed in December 1998, "19Y"="1999".</p> <p>** "19WW" means this year</p> <p>Example: If the question was posed in December 1998, "19WW"="1998".</p> <p>*** 12/1996 to 12/2000 record type 1</p> <p>****The data is inquired annually in December but appears in the datasets monthly since 06/2009. This data is taken from the previous December.</p>
Time span of variable										
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	
WEST										
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
WEST EAST										
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
WEST EAST										

No.	Name	Label	Survey period	Survey frequency
3.95)	bau_emp	employees	East 12/1995 to 04/2001	monthly

Wording of question

12/1995 to 04/2001										<p>Further information</p> <p>Employees in total</p> <p>* "19WW" means this year</p> <p>Example: If the question was posed in December 1998, "19WW"="1998".</p>
<p>Employees In year 19/20WW* the average number of our employees altogether was _____</p>										
Time span of variable										
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	
EAST										
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
EAST										
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
EAST										

No.	Name	Label	Survey period	Survey frequency
3.96)	bau_inwo	industrial workers	East 01/2000 to 01/2001	annual survey, January

Wording of question

01/2000 to 01/2001										<p>Further information</p> <p>industrial workers</p> <p>* "20WW" means this year</p> <p>Example: If the question was posed in December 2000, "20WW"="2000".</p>
<p>Employees In year 20WW* the number of our industrial workers was on average _____</p>										
Time span of variable										
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	
EAST										
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
EAST										
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
EAST										

No.	Name	Label	Survey period	Survey frequency
3.97)	bau_numwor	number of workers	West since 12/2002 East since 12/2002	annual survey, December** annual survey, December**

Wording of question

from 12/2002 to 12/2017										Further information
-------------------------	--	--	--	--	--	--	--	--	--	---------------------

Employees In year 20WW* the average number of our workers was _____	number of workers (for main construction trades)
since 12/2018 In year 20WW* the average number of our employees was: _____ workers	
Time span of variable	
* "20WW" means this year Example: If the question was posed in December 2003 , "20WW"="2003". --> Only for the west the predecessor of the variable numwor was the variable 3.92) salvol7 (12/1996 to 12/2000). ****The data is inquired annually in December but appears in the datasets monthly since 06/2009. This data is taken from the previous December.	

No.	Name	Label	Survey period	Survey frequency
3.98)	bau_empl	employees altogether	West since 12/2002 East since 12/2002	annual survey, December** annual survey, December**

Wording of question

from 12/2002 to 12/2017 Employees In year 20WW* the average number of our employees altogether was _____	Further information Employees altogether (for main construction trades)
since 12/2018 In year 20WW* the average number of our employees was: _____ employees altogether	
Time span of variable	
* "20WW" means this year Example: If the question was posed in December 2003 , "20WW"="2003". --> Only for the west the predecessor of the variable empl was the variable 3.93) salvol8 (12/1996 to 12/2000). ****The data is inquired annually in December but appears in the datasets monthly since 06/2009. This data is taken from the previous December.	

No.	Name	Label	Survey period	Survey frequency
3.99)	bau_phcaw	plant holidays: cessation of all work	West since 12/1991 East since 12/2002	annual survey*, December annual survey, December

Wording of question

since 12/1991 Plant holidays During the summer months we have plant holidays with cessation of all work yes [1] <input type="checkbox"/> no [2] <input type="checkbox"/>	Further information plant holidays: cessation of all work (for main construction trades)
*No inquiry in 12/2001	
Time span of variable	

2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
WEST									
EAST									

No.	Name	Label	Survey period	Survey frequency
-----	------	-------	---------------	------------------

3.100)	bau_phcwbr	plant holidays: cessation of work of singular branches	West since 12/1991 East since 12/2002	annual survey*, December annual survey, December
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Wording of question

<p>since 12/1991</p> <p>Plant holidays During the summer months we have plant holidays with cessation of construction operations of singular branches</p> <p>yes [1] <input type="text"/> no [2] <input type="text"/></p>	<p>Further information</p> <p>Plant holidays: cessation of work of singular branches (for main construction trades)</p> <p>*no inquiry in 12/2001</p>																																																																						
<p>Time span of variable</p> <table border="1"> <thead> <tr> <th>1991</th><th>1992</th><th>1993</th><th>1994</th><th>1995</th><th>1996</th><th>1997</th><th>1998</th><th>1999</th><th>2000</th> </tr> </thead> <tbody> <tr> <td>WEST</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td> </tr> <tr> <td>2001</td><td>2002</td><td>2003</td><td>2004</td><td>2005</td><td>2006</td><td>2007</td><td>2008</td><td>2009</td><td>2010</td> </tr> <tr> <td>WEST</td><td>EAST</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td> </tr> <tr> <td>2011</td><td>2012</td><td>2013</td><td>2014</td><td>2015</td><td>2016</td><td>2017</td><td>2018</td><td>2019</td><td>2020</td> </tr> <tr> <td>WEST</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td> </tr> <tr> <td>EAST</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td> </tr> </tbody> </table>		1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	WEST										2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	WEST	EAST									2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	WEST										EAST									
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000																																																														
WEST																																																																							
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WEST	EAST																																																																						
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020																																																														
WEST																																																																							
EAST																																																																							

No.	Name	Label	Survey period	Survey frequency
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3.101)	bau_phyn	plant holidays	West and East since 12/2016	annual survey, December
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Wording of question

<p>since 12/1991</p> <p>Plant holidays During the summer months we have plant holidays</p> <p>yes [1] <input type="text"/> no [2] <input type="text"/></p>	<p>Further information</p> <p>Plant holidays</p>																																																																						
<p>Time span of variable</p> <table border="1"> <thead> <tr> <th>1991</th><th>1992</th><th>1993</th><th>1994</th><th>1995</th><th>1996</th><th>1997</th><th>1998</th><th>1999</th><th>2000</th> </tr> </thead> <tbody> <tr> <td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td> </tr> <tr> <td>2001</td><td>2002</td><td>2003</td><td>2004</td><td>2005</td><td>2006</td><td>2007</td><td>2008</td><td>2009</td><td>2010</td> </tr> <tr> <td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td> </tr> <tr> <td>2011</td><td>2012</td><td>2013</td><td>2014</td><td>2015</td><td>2016</td><td>2017</td><td>2018</td><td>2019</td><td>2020</td> </tr> <tr> <td></td><td></td><td></td><td></td><td></td><td>WEST</td><td></td><td></td><td></td><td></td> </tr> <tr> <td></td><td></td><td></td><td></td><td></td><td>EAST</td><td></td><td></td><td></td><td></td> </tr> </tbody> </table>		1991	1992	1993	1994	1995	1996	1997	1998	1999	2000											2001	2002	2003	2004	2005	2006	2007	2008	2009	2010											2011	2012	2013	2014	2015	2016	2017	2018	2019	2020						WEST										EAST				
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000																																																														
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010																																																														
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020																																																														
					WEST																																																																		
					EAST																																																																		

No.	Name	Label	Survey period	Survey frequency
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3.102)	bau_phm	plant holidays: month (labels valid until 12/2000, afterwards: June)	West since 12/1991 East since 12/2002	annual survey*, December annual survey, December
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Wording of question

<p>12/1991 to 12/2000</p> <p>Plant holidays The plant holidays are in:</p> <p>June [1] <input type="text"/> July [2] <input type="text"/> August [3] <input type="text"/> September [4] <input type="text"/> all construction operations</p>	<p>Further information</p> <p>Plant holidays: month / June (for main construction trades)</p>
<p>since 12/2016</p> <p>Plant holidays During the summer months we have plant holidays</p>	

If yes:

The plant holidays are in:

June [1] July [2] August [3] September [4]

12/2002 to 12/2008 and since 12/2012

[1] June
[2] July
[3] August
[4] September
[5] June/July
[6] July/August
[7] August/September
[8] other answers**

Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
WEST									
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
WEST									
	EAST								
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
WEST									
EAST									

12/1991 to 12/2000 and 12/2009 to 12/2011

[1] June
[2] July
[3] August
[4] September
[5] June/July
[6] July/August
[7] August/September

*no inquiry in in 12/2001

** In 2012 [8] "other answers" also contains the cases in which no month was ticked off

No.	Name	Label	Survey period	Survey frequency
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3.103)	bau_phdur	plant holidays: duration in weeks	West since 12/1991 East since 12/2002	annual survey*, December annual survey, December
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Wording of question

since 12/1991

Plant holidays
The duration of the plant holidays is:

1 week [1] []
2 weeks [2] []
3 weeks [3] []
4 weeks [4] []

Further information

Plant holidays in weeks
(for main construction trades)

*no inquiry in 12/2001

Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
WEST									
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
WEST									
	EAST								
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
WEST									
EAST									

No.	Name	Label	Survey period	Survey frequency
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3.104)	bau_phdur2	plant holidays: duration in weeks	West and East since 12/2016	annual survey, December
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Wording of question

since 12/2016

During the summer months we have **plant holidays**

If yes:

Plant holidays
The duration of the plant holidays is:

1 week [1] []
2 weeks [2] []
3 weeks and more [3] []

Further information

Plant holidays in weeks

Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010

WEST	
EAST	

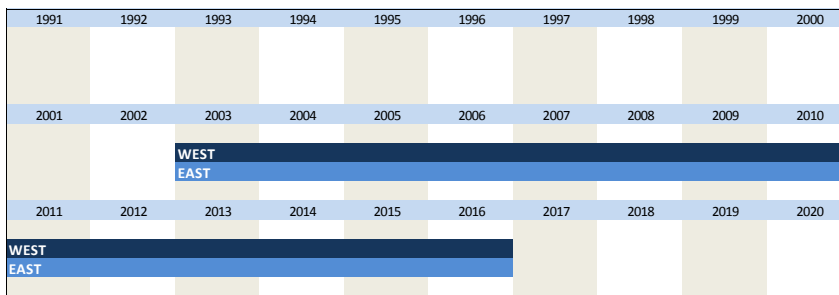
No.	Name	Label	Survey period	Survey frequency
-----	------	-------	---------------	------------------

3.107)	bau_credit	credit allocation	East and West 08/2003 to 08/2004 East and West 03/2005 to 08/2008 East and West 11/2008 to 12/2016	annual survey, August March , August monthly
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Wording of question

<p>since 08/2003</p> <p>How do you evaluate the disposition of banks to grant loans to companies?</p> <p>accomodating [1] <input type="text"/></p> <p>normal [2] <input type="text"/></p> <p>reserved [3] <input type="text"/></p>	<p>Further information</p> <p>Credit allocation</p>
--	--

Time span of variable



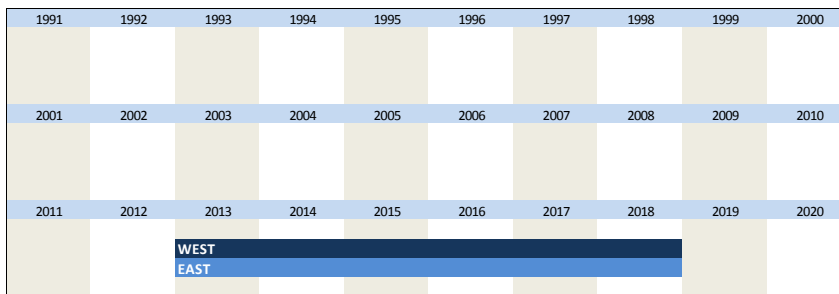
No.	Name	Label	Survey period	Survey frequency
-----	------	-------	---------------	------------------

3.108)	bau_vachly	vacancies during last 6 months	East und West since 08/2013	annual survey, August
--------	-------------------	--------------------------------	-----------------------------	-----------------------

Wording of question

<p>since 08/2013</p> <p>During the last 6 months we had vacancies</p> <p>yes [1] <input type="text"/> no [2] <input type="text"/></p>	<p>Further information</p>
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Time span of variable



No.	Name	Label	Survey period	Survey frequency
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3.109)	bau_vachly_cp	vacancies during last 6 months: commercial professions	East und West since 08/2013	annual survey, August
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Wording of question

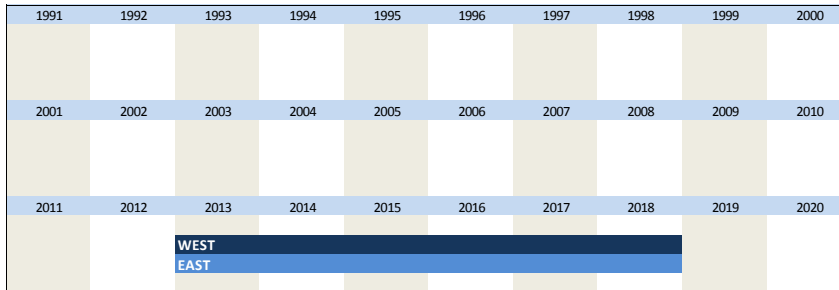
<p>since 08/2013</p> <p>During the last 6 months we had vacancies</p> <p>If yes:</p> <p>We were looking for skilled workers in the following fields:</p> <p>commercial professions [1] <input type="text"/></p>	<p>Further information</p>
--	-----------------------------------

3.112) **bau_vachly_ce** vacancies during last 6 months: construction engineer East und West since 08/2013 annual survey, August

Wording of question

<p>since 08/2013</p> <p>During the last 6 months we had vacancies If yes:</p> <p>We were looking for skilled workers in the following fields:</p> <p style="text-align: center;">construction engineer [1] <input type="text"/></p>	Further information
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Time span of variable



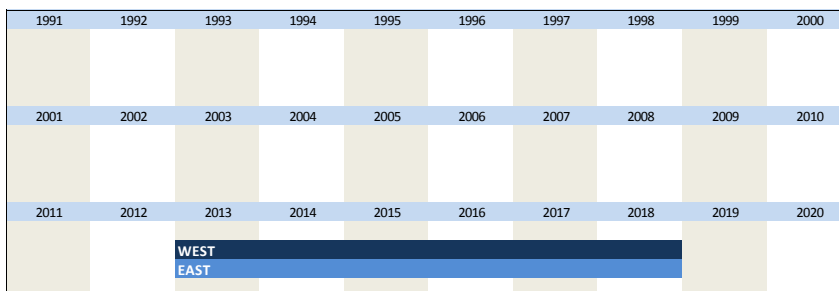
No.	Name	Label	Survey period	Survey frequency
-----	------	-------	---------------	------------------

3.113) **bau_vachly_tc** vacancies during last 6 months: trainees (commerce) East und West since 08/2013 annual survey, August

Wording of question

<p>since 08/2013</p> <p>During the last 6 months we had vacancies If yes:</p> <p>We were looking for skilled workers in the following fields:</p> <p style="text-align: center;">commercial trainees [1] <input type="text"/></p>	Further information
---	---------------------

Time span of variable



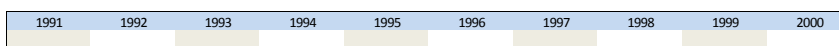
No.	Name	Label	Survey period	Survey frequency
-----	------	-------	---------------	------------------

3.114) **bau_difilvac** difficulties filling vacancies East und West since 08/2013 annual survey, August

Wording of question

<p>since 08/2013</p> <p>During the last 6 months we had vacancies If yes:</p> <p>We had difficulties filling the vacancies</p> <p style="text-align: center;">yes [1] <input type="text"/> no [2] <input type="text"/></p>	Further information
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Time span of variable



2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
		WEST							
		EAST							

No.	Name	Label	Survey period	Survey frequency
3.115)	bau_difil_cp	difficulties filling vacancies: commercial professions	East und West since 08/2013	annual survey, August

Wording of question

<p>since 08/2013</p> <p>During the last 6 months we had vacancies If yes:</p> <p>How long did you have difficulties filling the vacancies (in months)?</p> <p>for commercial professions</p> <p>0 to 3 [1] 4 to 6 [2] more than 6 [3] vacancies not filled yet [4]</p> <p><input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/></p>	Further information
---	---------------------

Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
		WEST							
		EAST							

No.	Name	Label	Survey period	Survey frequency
3.116)	bau_difil_so	difficulties filling vacancies: sales occupation	East und West since 08/2013	annual survey, August

Wording of question

<p>since 08/2013</p> <p>During the last 6 months we had vacancies If yes:</p> <p>How long did you have difficulties filling the vacancies (in months)?</p> <p>for sales occupation</p> <p>0 to 3 [1] 4 to 6 [2] more than 6 [3] vacancies not filled yet [4]</p> <p><input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/></p>	Further information
---	---------------------

Time span of variable

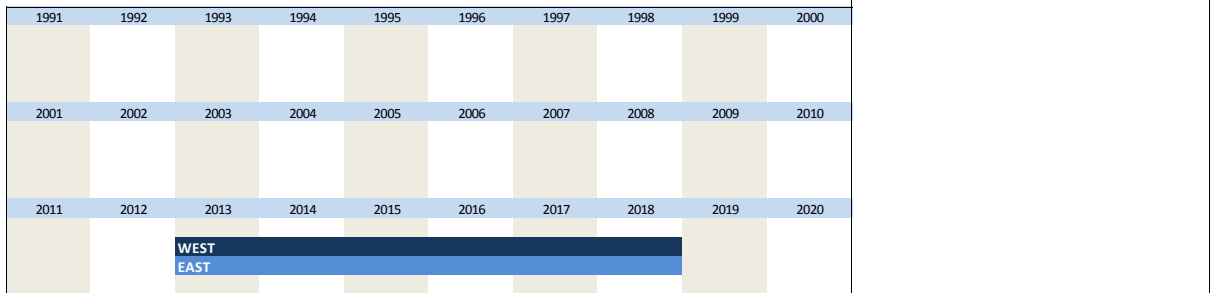
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
		WEST							
		EAST							

No.	Name	Label	Survey period	Survey frequency
3.117)	bau_difil_mc	difficulties filling vacancies: managerial staff (commerce	East und West since 08/2013	annual survey, August

Wording of question

<p>since 08/2013</p> <p>During the last 6 months we had vacancies If yes:</p> <p>How long did you have difficulties filling the vacancies (in months)?</p> <p>for commercial managerial staff</p> <p>0 to 3 [1] 4 to 6 [2] more than 6 [3] vacancies not filled yet [4]</p> <p><input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/></p>	Further information
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Time span of variable

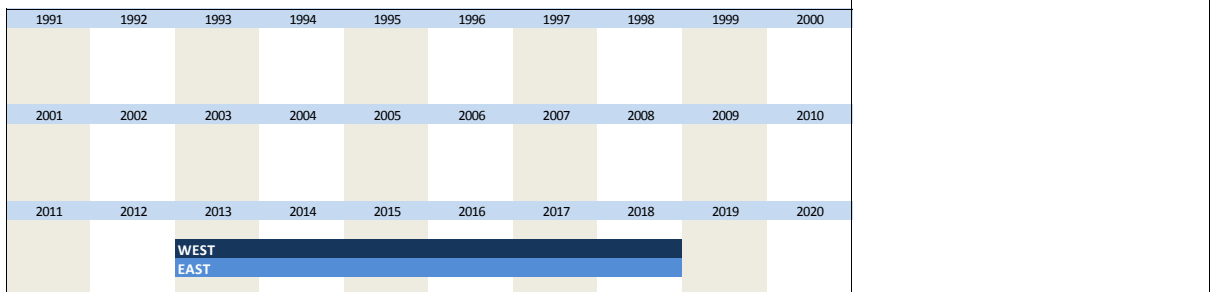


No.	Name	Label	Survey period	Survey frequency
3.118)	bau_difil_ce	difficulties filling vacancies: construction engineer	East und West since 08/2013	annual survey, August

Wording of question

<p>since 08/2013</p> <p>During the last 6 months we had vacancies If yes:</p> <p>How long did you have difficulties filling the vacancies (in months)?</p> <p>for construction engineers</p> <p>0 to 3 [1] 4 to 6 [2] more than 6 [3] vacancies not filled yet [4]</p> <p><input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/></p>	Further information
---	---------------------

Time span of variable



No.	Name	Label	Survey period	Survey frequency
3.119)	bau_difil_tc	difficulties filling vacancies: trainees (commerce)	East und West since 08/2013	annual survey, August

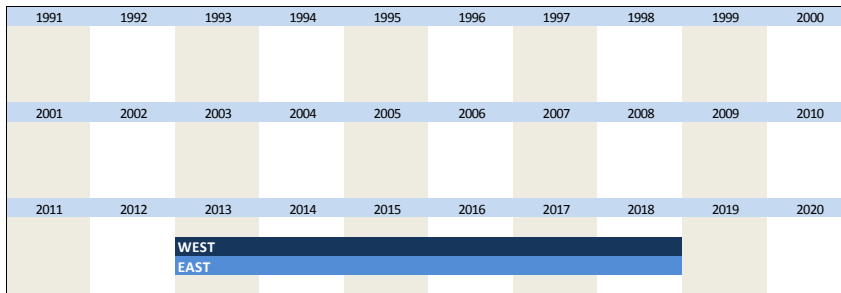
Wording of question

<p>since 08/2013</p> <p>During the last 6 months we had vacancies If yes:</p> <p>How long did you have difficulties filling the vacancies (in months)?</p>	Further information
--	---------------------

for commercial trainees

0 to 3 [1] 4 to 6 [2] more than 6 [3] vacancies not filled yet [4]

Time span of variable



No.	Name	Label	Survey period	Survey frequency
-----	------	-------	---------------	------------------

3.120) bau_vacrepfea % of vacancies reported to federal employment agency East und West since 08/2013 annual survey, August

Wording of question

since 08/2013

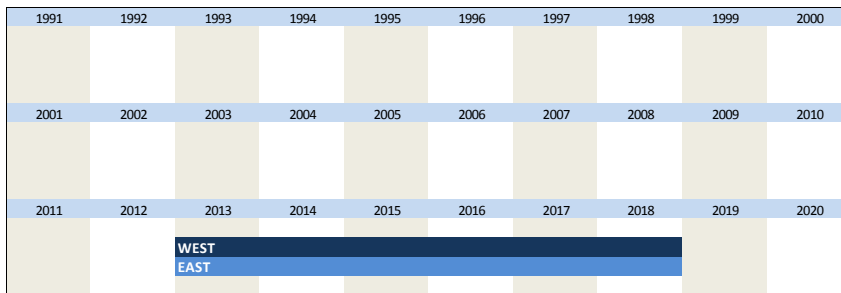
During the last 6 months we had vacancies

If yes:

About _____ % of these vacancies were reported to the federal employment agency

Further information

Time span of variable



No.	Name	Label	Survey period	Survey frequency
-----	------	-------	---------------	------------------

3.121) bau_seskivly search for skilled workers vs. last year East und West since 08/2013 annual survey, August

Wording of question

since 08/2013

During the last 6 months we had vacancies

If yes:

Compared to last year the search for skilled workers was

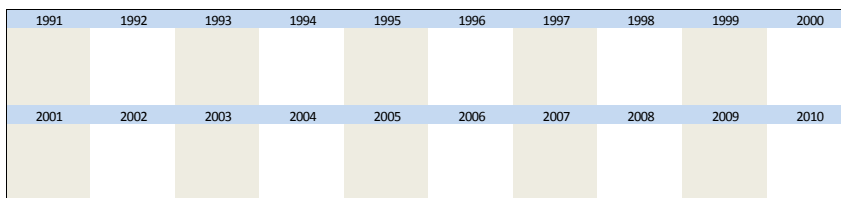
more easy [1]

unchanged [2]

more difficult [3]

Further information

Time span of variable



2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
		WEST							
		EAST							

No.	Name	Label	Survey period	Survey frequency
-----	------	-------	---------------	------------------

3.122)	bau_fambus	family business	East and West 02/2014	once
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Wording of question

02/2014	Further Information
D) For research purposes?	
Do you envision yourself as a family business? (This means a company whose voting capital is held predominately by one or more families that are connected)	
<input type="text"/> yes[1] <input type="text"/> no[2]	

Time span of variable

1980	1981	1982	1983	1984	1985	1986	1987	1988	1989
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
				WEST					
				EAST					

No.	Name	Label	Survey period	Survey frequency
-----	------	-------	---------------	------------------

3.123)	bau_ref1	refugees question 1	East and West 10/2015	once
--------	----------	---------------------	-----------------------	------

Wording of question

10/2015	Further Information
1. How large do you assess the potential of asylum seekers to be employed in the following positions?	
trainees	
<input type="text"/> [1] small <input type="text"/> [2] large	

Time span of variable

1980	1981	1982	1983	1984	1985	1986	1987	1988	1989
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
				WEST					
				EAST					

No.	Name	Label	Survey period	Survey frequency
-----	------	-------	---------------	------------------

3.124)	bau_ref2	refugees question 2	East and West 10/2015	once
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Wording of question

10/2015	Further Information
1. How large do you assess the potential of asylum seekers to be employed in the following positions?	

[1] small [2] large

unskilled aid workers

Time span of variable

1980	1981	1982	1983	1984	1985	1986	1987	1988	1989
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019

WEST
EAST

No.	Name	Label	Survey period	Survey frequency
3.125)	bau_ref3	refugees question 3	East and West 10/2015	once

Wording of question

10/2015

1. How large do you assess the potential of asylum seekers to be employed in the following positions?

[1] small [2] large

skilled workers

Further Information

Time span of variable

1980	1981	1982	1983	1984	1985	1986	1987	1988	1989
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019

WEST
EAST

No.	Name	Label	Survey period	Survey frequency
3.126)	bau_ref4	refugees question 4	East and West 10/2015	once

Wording of question

10/2015

1. How large do you assess the potential of asylum seekers to be employed in the following positions?

[1] small [2] large

leading positions

Further Information

Time span of variable

1980	1981	1982	1983	1984	1985	1986	1987	1988	1989
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009

2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
					WEST				
					EAST				

No.	Name	Label	Survey period	Survey frequency
3.127	bau_ref5	refugees question 5	East and West 10/2015	once

Wording of question

10/2015	Further Information
1. How large do you assess the potential of asylum seekers to be employed in the following positions?	
<p>[1] small [2] large</p> <p>other positions <input type="text"/> <input type="text"/></p>	

Time span of variable

1980	1981	1982	1983	1984	1985	1986	1987	1988	1989
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
					WEST				
					EAST				

No.	Name	Label	Survey period	Survey frequency
3.128)	bau_ref6	refugees question 6	East and West 10/2015	once

Wording of question

10/2015	Further Information
2. how much of an obstacle to employing asylum seekers do you consider the following factors to be in your branch:	
<p>[1] little [2] much</p> <p>labor law-related provisions <input type="text"/> <input type="text"/></p>	

Time span of variable

1980	1981	1982	1983	1984	1985	1986	1987	1988	1989
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
					WEST				
					EAST				

No.	Name	Label	Survey period	Survey frequency
3.129)	bau_ref7	refugees question 7	East and West 10/2015	once

Wording of question

	Further Information
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10/2015

2. how much of an obstacle to employing asylum seekers do you consider the following factors to be in your branch:

[1] little [2] much

unfit level of qualification

Time span of variable

1980	1981	1982	1983	1984	1985	1986	1987	1988	1989
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019

WEST
EAST

No.	Name	Label	Survey period	Survey frequency
3.130)	bau_ref8	refugees question 8	East and West 10/2015	once

Wording of question

<p>10/2015</p> <p>2. how much of an obstacle to employing asylum seekers do you consider the following factors to be in your branch:</p> <p style="text-align: center;">[1] little [2] much</p> <p>minimum wage <input type="text"/> <input type="text"/></p>	<p>Further Information</p>																																								
<p>Time span of variable</p> <table border="1"> <tr><td>1980</td><td>1981</td><td>1982</td><td>1983</td><td>1984</td><td>1985</td><td>1986</td><td>1987</td><td>1988</td><td>1989</td></tr> <tr><td>1990</td><td>1991</td><td>1992</td><td>1993</td><td>1994</td><td>1995</td><td>1996</td><td>1997</td><td>1998</td><td>1999</td></tr> <tr><td>2000</td><td>2001</td><td>2002</td><td>2003</td><td>2004</td><td>2005</td><td>2006</td><td>2007</td><td>2008</td><td>2009</td></tr> <tr><td>2010</td><td>2011</td><td>2012</td><td>2013</td><td>2014</td><td>2015</td><td>2016</td><td>2017</td><td>2018</td><td>2019</td></tr> </table> <p style="text-align: center;">WEST EAST</p>		1980	1981	1982	1983	1984	1985	1986	1987	1988	1989	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
1980	1981	1982	1983	1984	1985	1986	1987	1988	1989																																
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999																																
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009																																
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019																																

No.	Name	Label	Survey period	Survey frequency
3.131)	bau_ref9	refugees question 9	East and West 10/2015	once

Wording of question

<p>10/2015</p> <p>2. how much of an obstacle to employing asylum seekers do you consider the following factors to be in your branch:</p> <p style="text-align: center;">[1] little [2] much</p> <p>lack of language skills <input type="text"/> <input type="text"/></p>	<p>Further Information</p>																				
<p>Time span of variable</p> <table border="1"> <tr><td>1980</td><td>1981</td><td>1982</td><td>1983</td><td>1984</td><td>1985</td><td>1986</td><td>1987</td><td>1988</td><td>1989</td></tr> <tr><td>1990</td><td>1991</td><td>1992</td><td>1993</td><td>1994</td><td>1995</td><td>1996</td><td>1997</td><td>1998</td><td>1999</td></tr> </table>		1980	1981	1982	1983	1984	1985	1986	1987	1988	1989	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999
1980	1981	1982	1983	1984	1985	1986	1987	1988	1989												
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999												

2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
					WEST				
					EAST				

No.	Name	Label	Survey period	Survey frequency
3.132)	bau_minim_post1	affected by minimum wage	East and West 03/2016	once

Wording of question

03/2016	Further information
01.01.2015 the universal minimum wage was implemented. Is your company affected by this regulation?	
[1] yes	[2] no
<input type="text"/>	<input type="text"/>

Time span of variable

1980	1981	1982	1983	1984	1985	1986	1987	1988	1989
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
					WEST				
					EAST				

No.	Name	Label	Survey period	Survey frequency
3.133)	bau_minim_post2	no minimum wage measures	East and West 03/2016	once

Wording of question

03/2016	Further information
01.01.2015 the universal minimum wage was implemented. Is your company affected by this regulation?	
If yes, What measures did you utilize?	
none	<input type="text"/> [1]

Time span of variable

1980	1981	1982	1983	1984	1985	1986	1987	1988	1989
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
					WEST				
					EAST				

No.	Name	Label	Survey period	Survey frequency
3.134)	bau_minim_post3	measures: employee reduction	East and West 03/2016	once

Wording of question

<p>03/2016</p> <p>01.01.2015 the universal minimum wage was implemented. Is your company affected by this regulation? If yes, What measures did you utilize?</p> <p style="text-align: center;">employee reduction <input type="text"/> [1]</p>	Further information																																																												
<p>Time span of variable</p> <table border="1"> <tr><td>1980</td><td>1981</td><td>1982</td><td>1983</td><td>1984</td><td>1985</td><td>1986</td><td>1987</td><td>1988</td><td>1989</td></tr> <tr><td>1990</td><td>1991</td><td>1992</td><td>1993</td><td>1994</td><td>1995</td><td>1996</td><td>1997</td><td>1998</td><td>1999</td></tr> <tr><td>2000</td><td>2001</td><td>2002</td><td>2003</td><td>2004</td><td>2005</td><td>2006</td><td>2007</td><td>2008</td><td>2009</td></tr> <tr><td>2010</td><td>2011</td><td>2012</td><td>2013</td><td>2014</td><td>2015</td><td>2016</td><td>2017</td><td>2018</td><td>2019</td></tr> <tr><td></td><td></td><td></td><td></td><td></td><td></td><td>WEST</td><td></td><td></td><td></td></tr> <tr><td></td><td></td><td></td><td></td><td></td><td></td><td>EAST</td><td></td><td></td><td></td></tr> </table>		1980	1981	1982	1983	1984	1985	1986	1987	1988	1989	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019							WEST										EAST			
1980	1981	1982	1983	1984	1985	1986	1987	1988	1989																																																				
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999																																																				
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009																																																				
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019																																																				
						WEST																																																							
						EAST																																																							

No.	Name	Label	Survey period	Survey frequency
3.135)	bau_minim_post4	measures: working hour reduction	East and West 03/2016	once

Wording of question

<p>03/2016</p> <p>01.01.2015 the universal minimum wage was implemented. Is your company affected by this regulation? If yes, What measures did you utilize?</p> <p style="text-align: center;">working hour reduction <input type="text"/> [1]</p>	Further information																																																												
<p>Time span of variable</p> <table border="1"> <tr><td>1980</td><td>1981</td><td>1982</td><td>1983</td><td>1984</td><td>1985</td><td>1986</td><td>1987</td><td>1988</td><td>1989</td></tr> <tr><td>1990</td><td>1991</td><td>1992</td><td>1993</td><td>1994</td><td>1995</td><td>1996</td><td>1997</td><td>1998</td><td>1999</td></tr> <tr><td>2000</td><td>2001</td><td>2002</td><td>2003</td><td>2004</td><td>2005</td><td>2006</td><td>2007</td><td>2008</td><td>2009</td></tr> <tr><td>2010</td><td>2011</td><td>2012</td><td>2013</td><td>2014</td><td>2015</td><td>2016</td><td>2017</td><td>2018</td><td>2019</td></tr> <tr><td></td><td></td><td></td><td></td><td></td><td></td><td>WEST</td><td></td><td></td><td></td></tr> <tr><td></td><td></td><td></td><td></td><td></td><td></td><td>EAST</td><td></td><td></td><td></td></tr> </table>		1980	1981	1982	1983	1984	1985	1986	1987	1988	1989	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019							WEST										EAST			
1980	1981	1982	1983	1984	1985	1986	1987	1988	1989																																																				
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999																																																				
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009																																																				
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019																																																				
						WEST																																																							
						EAST																																																							

No.	Name	Label	Survey period	Survey frequency
3.136)	bau_minim_post5	measures: increased prices	East and West 03/2016	once

Wording of question

<p>03/2016</p> <p>01.01.2015 the universal minimum wage was implemented. Is your company affected by this regulation? If yes, What measures did you utilize?</p> <p style="text-align: center;">increased prices <input type="text"/> [1]</p>	Further information																				
<p>Time span of variable</p> <table border="1"> <tr><td>1980</td><td>1981</td><td>1982</td><td>1983</td><td>1984</td><td>1985</td><td>1986</td><td>1987</td><td>1988</td><td>1989</td></tr> <tr><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></tr> </table>		1980	1981	1982	1983	1984	1985	1986	1987	1988	1989										
1980	1981	1982	1983	1984	1985	1986	1987	1988	1989												

1990	1991	1992	1993	1994	1995	1996	1997	1998	1999
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
						WEST			
						EAST			

No.	Name	Label	Survey period	Survey frequency
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3.137)	bau_minim_post6	measures: decreased investment	East and West 03/2016	once
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Wording of question

03/2016	Further information
01.01.2015 the universal minimum wage was implemented. Is your company affected by this regulation? If yes, What measures did you utilize? decreased investment <input type="text"/> [1]	

Time span of variable

1980	1981	1982	1983	1984	1985	1986	1987	1988	1989
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
						WEST			
						EAST			

No.	Name	Label	Survey period	Survey frequency
-----	------	-------	---------------	------------------

3.138)	bau_minim_post7	measures: decreased special payments	East and West 03/2016	once
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Wording of question

03/2016	Further information
01.01.2015 the universal minimum wage was implemented. Is your company affected by this regulation? If yes, What measures did you utilize? decreased special payments <input type="text"/> [1]	

Time span of variable

1980	1981	1982	1983	1984	1985	1986	1987	1988	1989
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
						WEST			
						EAST			

No.	Name	Label	Survey period	Survey frequency
-----	------	-------	---------------	------------------

3.139) **bau_minim_post8** less minijobs

East and West 03/2016

once

Wording of question

03/2016
 01.01.2015 the universal minimum wage was implemented. Is your company affected by this regulation?
 Has there been a change in employment in your company?
 less minijobs [1]

Further information

Time span of variable

1980	1981	1982	1983	1984	1985	1986	1987	1988	1989
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019

WEST
EAST

No.	Name	Label	Survey period	Survey frequency
-----	------	-------	---------------	------------------

3.140) **bau_minim_post9** minijobs transformed into insurable employment

East and West 03/2016

once

Wording of question

03/2016
 01.01.2015 the universal minimum wage was implemented. Is your company affected by this regulation?
 Has there been a change in employment in your company?
 minijobs were transformed into insurable employment [1]

Further information

Time span of variable

1980	1981	1982	1983	1984	1985	1986	1987	1988	1989
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019

WEST
EAST

No.	Name	Label	Survey period	Survey frequency
-----	------	-------	---------------	------------------

3.141) **bau_minim_post10** new insurable employment

East and West 03/2016

once

Wording of question

03/2016
 01.01.2015 the universal minimum wage was implemented. Is your company affected by this regulation?
 Has there been a change in employment in your company?
 new insurable employment was generated [1]

Further information

Time span of variable

1980	1981	1982	1983	1984	1985	1986	1987	1988	1989
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019

WEST
EAST

No.	Name	Label	Survey period	Survey frequency
-----	------	-------	---------------	------------------

3.142)	bau_minim_post11	employment relationships did not change	East and West 03/2016	once
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Wording of question

<p>03/2016</p> <p>01.01.2015 the universal minimum wage was implemented. Is your company affected by this regulation?</p> <p>Has there been a change in employment in your company?</p> <div style="border: 1px solid black; padding: 5px; display: inline-block;"> <p>employment relationships did not change [1]</p> </div>	<p>Further information</p>
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Time span of variable

1980	1981	1982	1983	1984	1985	1986	1987	1988	1989
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019

WEST
EAST

No.	Name	Label	Survey period	Survey frequency
-----	------	-------	---------------	------------------

3.143)	bau_credities	credit agreement signed	East and West 06/2016	once
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Wording of question

<p>06/2016</p> <p>Have you signed one or more credit agreements with banks during the last 12 months? (e.g. new credits, debt restructuring or prolongation of a credit/ line of credit)</p> <p>Yes:</p> <table border="1" style="width: 100%;"> <tr><td><input type="checkbox"/></td><td>[1] amount and conditions as expected</td></tr> <tr><td><input type="checkbox"/></td><td>[2] amount as expected, worse conditions</td></tr> <tr><td><input type="checkbox"/></td><td>[3] conditions as expected, lower amount</td></tr> <tr><td><input type="checkbox"/></td><td>[4] lower amount and worse conditions than expected</td></tr> </table>	<input type="checkbox"/>	[1] amount and conditions as expected	<input type="checkbox"/>	[2] amount as expected, worse conditions	<input type="checkbox"/>	[3] conditions as expected, lower amount	<input type="checkbox"/>	[4] lower amount and worse conditions than expected	<p>Further information</p>
<input type="checkbox"/>	[1] amount and conditions as expected								
<input type="checkbox"/>	[2] amount as expected, worse conditions								
<input type="checkbox"/>	[3] conditions as expected, lower amount								
<input type="checkbox"/>	[4] lower amount and worse conditions than expected								

Time span of variable

1980	1981	1982	1983	1984	1985	1986	1987	1988	1989
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009

2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
						WEST			
						EAST			

No.	Name	Label	Survey period	Survey frequency
-----	------	-------	---------------	------------------

3.144)	bau_creditno	credit agreement not signed	East and West 06/2016	once
--------	--------------	-----------------------------	-----------------------	------

Wording of question

06/2016	Further information								
<p>Have you signed one or more credit agreements with banks during the last 12 months? (e.g. new credits, debt restructuring or prolongation of a credit/ line of credit)</p> <p>no, because:</p> <table border="1"> <tr> <td><input type="checkbox"/></td> <td>[1] no need</td> </tr> <tr> <td><input type="checkbox"/></td> <td>[2] unacceptable terms</td> </tr> <tr> <td><input type="checkbox"/></td> <td>[3] denied by banks</td> </tr> <tr> <td><input type="checkbox"/></td> <td>[4] no realistic prospect of a credit</td> </tr> </table>	<input type="checkbox"/>	[1] no need	<input type="checkbox"/>	[2] unacceptable terms	<input type="checkbox"/>	[3] denied by banks	<input type="checkbox"/>	[4] no realistic prospect of a credit	
<input type="checkbox"/>	[1] no need								
<input type="checkbox"/>	[2] unacceptable terms								
<input type="checkbox"/>	[3] denied by banks								
<input type="checkbox"/>	[4] no realistic prospect of a credit								

Time span of variable

1980	1981	1982	1983	1984	1985	1986	1987	1988	1989
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
						WEST			
						EAST			

No.	Name	Label	Survey period	Survey frequency
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3.145)	bau_credituse1	financing of ongoing operating resources	East and West 06/2016	once
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Wording of question

06/2016	Further information			
<p>What was the usage of your last negotiated credit?</p> <table border="1"> <tr> <td><input type="checkbox"/></td> <td>financing of ongoing operating resources</td> <td>[1]</td> </tr> </table>	<input type="checkbox"/>	financing of ongoing operating resources	[1]	
<input type="checkbox"/>	financing of ongoing operating resources	[1]		

Time span of variable

1980	1981	1982	1983	1984	1985	1986	1987	1988	1989
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
						WEST			
						EAST			

No.	Name	Label	Survey period	Survey frequency
-----	------	-------	---------------	------------------

3.146) **bau_credittuse2** financing of an investment East and West 06/2016 once

Wording of question

<p>06/2016</p> <p>What was the usage of your last negotiated credit?</p> <div style="border: 1px solid black; padding: 5px; width: fit-content; margin: 10px auto;"> financing of an investment [1] </div>	Further information
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Time span of variable

1980	1981	1982	1983	1984	1985	1986	1987	1988	1989
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
						WEST			
						EAST			

No.	Name	Label	Survey period	Survey frequency
-----	------	-------	---------------	------------------

3.147) **bau_credittuse3** other financing East and West 06/2016 once

Wording of question

<p>06/2016</p> <p>What was the usage of your last negotiated credit?</p> <div style="border: 1px solid black; padding: 5px; width: fit-content; margin: 10px auto;"> others [1] </div>	Further information
---	---------------------

Time span of variable

1980	1981	1982	1983	1984	1985	1986	1987	1988	1989
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
						WEST			
						EAST			

No.	Name	Label	Survey period	Survey frequency
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3.148) **bau_midmanager** mid tier: more than 4 managers East and West 09/2016 once

Wording of question

<p>09/2016</p> <p>mid tier</p> <p>Does your company have more than 4 managers?</p> <div style="display: flex; justify-content: space-around; margin-top: 10px;"> yes [1] <input type="checkbox"/> no [2] <input type="checkbox"/> </div>	Further information
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Time span of variable

1980	1981	1982	1983	1984	1985	1986	1987	1988	1989
------	------	------	------	------	------	------	------	------	------

1990	1991	1992	1993	1994	1995	1996	1997	1998	1999
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
						WEST			
						EAST			

No.	Name	Label	Survey period	Survey frequency
3.149)	bau_midmanshare	mid tier: at least one manager has shares	East and West 09/2016	once

Wording of question

09/2016	Further information
<p>midtier Does at least one of your managers hold shares of your company?</p> <p>yes [1] <input type="text"/> no [2] <input type="text"/></p>	

Time span of variable

1980	1981	1982	1983	1984	1985	1986	1987	1988	1989
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
						WEST			
						EAST			

No.	Name	Label	Survey period	Survey frequency
3.150)	bau_midyes	mid tier: company rated as mid tier	East and West 09/2016	once

Wording of question

09/2016	Further information
<p>mid tier Would you rate your company as a "mid tier" company?</p> <p>yes [1] <input type="text"/> no [2] <input type="text"/></p>	

Time span of variable

1980	1981	1982	1983	1984	1985	1986	1987	1988	1989
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
						WEST			
						EAST			

No.	Name	Label	Survey period	Survey frequency
3.151)	bau_credit2_1	credit seeking	East and West since 03/2017	March, June, September, December

Wording of question

03/2017	Further information																																								
<p>credit allocation We had credit talks with banks during the last 3 months</p> <p><input type="text"/> [1] yes <input type="text"/> [2] no</p>																																									
<p>Time span of variable</p> <table border="1"> <tr><td>1980</td><td>1981</td><td>1982</td><td>1983</td><td>1984</td><td>1985</td><td>1986</td><td>1987</td><td>1988</td><td>1989</td></tr> <tr><td>1990</td><td>1991</td><td>1992</td><td>1993</td><td>1994</td><td>1995</td><td>1996</td><td>1997</td><td>1998</td><td>1999</td></tr> <tr><td>2000</td><td>2001</td><td>2002</td><td>2003</td><td>2004</td><td>2005</td><td>2006</td><td>2007</td><td>2008</td><td>2009</td></tr> <tr><td>2010</td><td>2011</td><td>2012</td><td>2013</td><td>2014</td><td>2015</td><td>2016</td><td>2017</td><td>2018</td><td>2019</td></tr> </table> <p>WEST EAST</p>	1980	1981	1982	1983	1984	1985	1986	1987	1988	1989	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	
1980	1981	1982	1983	1984	1985	1986	1987	1988	1989																																
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999																																
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009																																
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019																																

No.	Name	Label	Survey period	Survey frequency
3.152)	bau_credit2_2	credit allocation	East and West since 03/2017	March, June, September, December

Wording of question

03/2017 - 06/2018	Further information																																								
<p>credit allocation We had credit talks with banks during the last 3 months</p> <p><input checked="" type="checkbox"/> yes</p> <p>Banks behaved ... in these</p> <p><input type="text"/> [1] accomodating</p> <p><input type="text"/> [2] normal</p> <p><input type="text"/> [3] reserved</p>																																									
<p>Since 09/2018</p> <p>credit allocation We had credit talks with banks during the last 3 months</p> <p>If yes, Banks behaved ... in these</p> <p><input type="text"/> [1] accomodating</p> <p><input type="text"/> [2] normal</p> <p><input type="text"/> [3] reserved</p>																																									
<p>Time span of variable</p> <table border="1"> <tr><td>1980</td><td>1981</td><td>1982</td><td>1983</td><td>1984</td><td>1985</td><td>1986</td><td>1987</td><td>1988</td><td>1989</td></tr> <tr><td>1990</td><td>1991</td><td>1992</td><td>1993</td><td>1994</td><td>1995</td><td>1996</td><td>1997</td><td>1998</td><td>1999</td></tr> <tr><td>2000</td><td>2001</td><td>2002</td><td>2003</td><td>2004</td><td>2005</td><td>2006</td><td>2007</td><td>2008</td><td>2009</td></tr> <tr><td>2010</td><td>2011</td><td>2012</td><td>2013</td><td>2014</td><td>2015</td><td>2016</td><td>2017</td><td>2018</td><td>2019</td></tr> </table> <p>WEST EAST</p>	1980	1981	1982	1983	1984	1985	1986	1987	1988	1989	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	
1980	1981	1982	1983	1984	1985	1986	1987	1988	1989																																
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2000	2001	2002	2003	2004	2005	2006	2007	2008	2009																																
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019																																

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No.	Name	Label	Survey period	Survey frequency
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3.153) **bau_credit2_3** reasons for not credit seeking East and West since 03/2017 March, June, September, December

Wording of question

<p>03/2017 - 06/2018</p> <p>credit allocation We had credit talks with banks during the last 3 months</p> <p><input type="checkbox"/> no</p> <p><input type="checkbox"/> [1] no need</p> <p><input type="checkbox"/> [2] other reasons</p>	Further information
<p>Since 09/2018</p> <p>credit allocation We had credit talks with banks during the last 3 months</p> <p>If no:</p> <p><input type="checkbox"/> [1] no need</p> <p><input type="checkbox"/> [2] other reasons</p>	

Time span of variable

1980	1981	1982	1983	1984	1985	1986	1987	1988	1989
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
							WEST		
							EAST		

No.	Name	Label	Survey period	Survey frequency
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3.154) **bau_negint** confronted with negative interest rates East and West since 06/2017 once

Wording of question

<p>Jun 17</p> <p>Have you faced negative interest rates on capital contribution by at least one of your banks?</p> <table border="1"> <tr> <td>Yes [1]</td> <td>No [2]</td> </tr> </table>	Yes [1]	No [2]	Further information
Yes [1]	No [2]		
	online only		

Time span of variable

2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
							WEST		
							EAST		

No.	Name	Label	Survey period	Survey frequency
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3.155) **bau_negint_noact** negative interest actions: none East and West since 06/2017 once

Wording of question

<p>Jun 17</p> <p>Have you faced negative interest rates on capital contribution by at least one of your banks?</p> <p>If Yes</p> <p>Which arrangements did you choose, to avoid payments of negative interest rates?</p> <table border="1" style="margin-left: 20px;"> <tr> <td style="background-color: #ADD8E6;">na arrangements - negative interest rate accepted</td> <td style="background-color: #ADD8E6;">Yes [1]</td> </tr> <tr> <td style="background-color: #ADD8E6;"></td> <td style="background-color: #ADD8E6;"></td> </tr> </table>	na arrangements - negative interest rate accepted	Yes [1]			<p>Further information</p> <p>multiple nominations are possible</p> <p>online only</p>																										
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<p>Time span of variable</p>																															
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2010	2011	2012	2013	2014	2015	2016	2017	2018	2019																						
							WEST																								
							EAST																								

No.	Name	Label	Survey period	Survey frequency
3.156)	bau_negint_agree	negative interest actions: bank agreements	East and West since 06/2017	once

Wording of question

<p>Jun 17</p> <p>Have you faced negative interest rates on capital contribution by at least one of your banks?</p> <p>If Yes</p> <p>Which arrangements did you choose, to avoid payments of negative interest rates?</p> <table border="1" style="margin-left: 20px;"> <tr> <td style="background-color: #ADD8E6;">Negoaition with bank</td> <td style="background-color: #ADD8E6;">Yes [1]</td> </tr> <tr> <td style="background-color: #ADD8E6;"></td> <td style="background-color: #ADD8E6;"></td> </tr> </table>	Negoaition with bank	Yes [1]			<p>Further information</p> <p>multiple nominations are possible</p> <p>online only</p>																										
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<p>Time span of variable</p>																															
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2010	2011	2012	2013	2014	2015	2016	2017	2018	2019																						
							WEST																								
							EAST																								

No.	Name	Label	Survey period	Survey frequency
3.157)	bau_negint_change	negative interest actions: change of bank	East and West since 06/2017	once

Wording of question

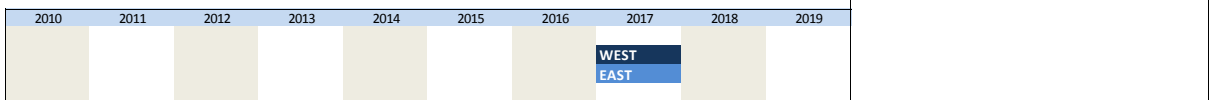
<p>Jun 17</p> <p>Have you faced negative interest rates on capital contribution by at least one of your banks?</p> <p>If Yes</p> <p>Which arrangements did you choose, to avoid payments of negative interest rates?</p> <table border="1" style="margin-left: 20px;"> <tr> <td style="background-color: #ADD8E6;">Change to another bank, which does not require negative interest rates (yet)</td> <td style="background-color: #ADD8E6;">Yes [1]</td> </tr> <tr> <td style="background-color: #ADD8E6;"></td> <td style="background-color: #ADD8E6;"></td> </tr> </table>	Change to another bank, which does not require negative interest rates (yet)	Yes [1]			<p>Further information</p> <p>multiple nominations are possible</p> <p>online only</p>																										
Change to another bank, which does not require negative interest rates (yet)	Yes [1]																														
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2010	2011	2012	2013	2014	2015	2016	2017	2018	2019																						
							WEST																								
							EAST																								

No.	Name	Label	Survey period	Survey frequency
3.158)	bau_negint_inc	negative interest actions: increase of cash	East and West since 06/2017	once

Wording of question

<p>Jun 17</p> <p>Have you faced negative interest rates on capital contribution by at least one of your banks?</p> <p>If Yes</p> <p>Which arrangements did you choose, to avoid payments of negative interest rates?</p> <table border="1" style="margin-left: 20px;"> <tr> <td style="background-color: #e0f2f7;">Higher cash ratio</td> <td style="background-color: #e0f2f7;">Yes [1]</td> </tr> <tr> <td style="background-color: #e0f2f7;"></td> <td style="background-color: #e0f2f7;"></td> </tr> </table>	Higher cash ratio	Yes [1]			<p>Further information</p> <p>multiple nominations are possible</p> <p>online only</p> <p>No one answered this question.</p>
Higher cash ratio	Yes [1]				

Time span of variable

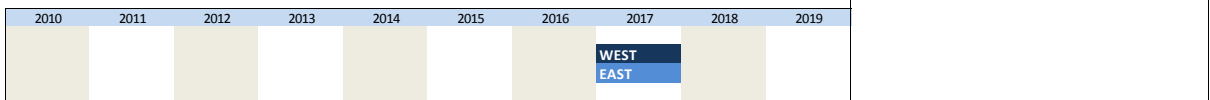


No.	Name	Label	Survey period	Survey frequency
3.159)	bau_negint_redas	negative interest actions: redeployment in other financial assets and settlement	East and West since 06/2017	once

Wording of question

<p>Jun 17</p> <p>Have you faced negative interest rates on capital contribution by at least one of your banks?</p> <p>If Yes</p> <p>Which arrangements did you choose, to avoid payments of negative interest rates?</p> <table border="1" style="margin-left: 20px;"> <tr> <td style="background-color: #e0f2f7;">Shift to other financial assets and prepayment credit</td> <td style="background-color: #e0f2f7;">Yes [1]</td> </tr> <tr> <td style="background-color: #e0f2f7;"></td> <td style="background-color: #e0f2f7;"></td> </tr> </table>	Shift to other financial assets and prepayment credit	Yes [1]			<p>Further information</p> <p>multiple nominations are possible</p> <p>online only</p>
Shift to other financial assets and prepayment credit	Yes [1]				

Time span of variable



No.	Name	Label	Survey period	Survey frequency
3.160)	bau_negint_redasint	negative interest actions: redeployment of assets within company	East and West since 06/2017	once

Wording of question

<p>Jun 17</p> <p>Have you faced negative interest rates on capital contribution by at least one of your banks?</p> <p>If Yes</p> <p>Which arrangements did you choose, to avoid payments of negative interest rates?</p> <table border="1" style="margin-left: 20px;"> <tr> <td style="background-color: #e0f2f7;">Rearrangements of funds to other segments of the company</td> <td style="background-color: #e0f2f7;">Yes [1]</td> </tr> <tr> <td style="background-color: #e0f2f7;"></td> <td style="background-color: #e0f2f7;"></td> </tr> </table>	Rearrangements of funds to other segments of the company	Yes [1]			<p>Further information</p> <p>multiple nominations are possible</p> <p>online only</p>
Rearrangements of funds to other segments of the company	Yes [1]				

Time span of variable									
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
							WEST EAST		

No.	Name	Label	Survey period	Survey frequency
3.161)	bau_negint_inv	negative interest actions: investing or preponing (additional) investments	East and West since 06/2017	once

Wording of question

<p>Jun 17</p> <p>Have you faced negative interest rates on capital contribution by at least one of your banks?</p> <p>If Yes</p> <p>Which arrangements did you choose, to avoid payments of negative interest rates?</p> <table border="1" style="margin-left: 20px;"> <tr> <td>(Early) conducting (additional) investments</td> <td>Yes [1]</td> </tr> </table>	(Early) conducting (additional) investments	Yes [1]	<p>Further information</p> <p>multiple nominations are possible</p> <p>online only</p>
(Early) conducting (additional) investments	Yes [1]		

Time span of variable									
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
							WEST EAST		

No.	Name	Label	Survey period	Survey frequency
3.162)	bau_negint_oth	negative interest actions: other	East and West since 06/2017	once

Wording of question

<p>Jun 17</p> <p>Have you faced negative interest rates on capital contribution by at least one of your banks?</p> <p>If Yes</p> <p>Which arrangements did you choose, to avoid payments of negative interest rates?</p> <table border="1" style="margin-left: 20px;"> <tr> <td>Other: please specify</td> <td>Yes [1]</td> </tr> </table>	Other: please specify	Yes [1]	<p>Further information</p> <p>multiple nominations are possible</p> <p>online only</p>
Other: please specify	Yes [1]		

Time span of variable									
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
							WEST EAST		

No.	Name	Label	Survey period	Survey frequency
3.163)	bau_negint_burden	burden of negative interest rates on profit situation	East and West since 06/2017	once

Wording of question

<p>Jun 17</p> <p>Negative interest rates have a negative impact on our revenues</p>	<p>Further information</p> <p>online only</p>
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		highly significant [1]	significantly [2]	negligible or not at all [3]					

Time span of variable

2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
							WEST EAST		

No.	Name	Label	Survey period	Survey frequency
3.164)	bau_negint_banks	number of relationship banks	East and West since 06/2017	once

Wording of question

<p>Jun 17</p> <p>How many main banks do you use?</p> <p>If No</p> <p>How many banks do you name your main bank?</p> <table border="1"> <tr> <td>0 [0]</td> <td>1 [1]</td> <td>2 [2]</td> <td>3 [3]</td> <td>4 [4]</td> <td>More than 4 [5]</td> </tr> <tr> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> </tr> </table>	0 [0]	1 [1]	2 [2]	3 [3]	4 [4]	More than 4 [5]							<p>Further information</p> <p>online only</p>
0 [0]	1 [1]	2 [2]	3 [3]	4 [4]	More than 4 [5]								

Time span of variable

2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
							WEST EAST		

No.	Name	Label	Survey period	Survey frequency
3.165)	bau_gdp1	real gdp: % change comp. last year	West and East 08/2018	once

Wording of question

<p>Aug 18</p> <p>By how many percent do you think the real GDP in Germany will change in 20XX compared to the previous year (20YY)?</p> <p>_____%</p>	<p>Further information</p> <p>XX= current year YY= previous year e.g. in 2018: 20XX=2018, 20YY=2017</p> <p>related to gdp3 gdp4</p>
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Time span of variable

1980	1981	1982	1983	1984	1985	1986	1987	1988	1989
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
								WEST EAST	

No.	Name	Label	Survey period	Survey frequency
3.166)	bau_gdp2	impact economic development on business situation	West and East 08/2018	once

Wording of question

<p>Aug 18</p> <p>How important is the general economic development in Germany for your business situation?</p> <table border="1"> <tr> <td>very important [1]</td> <td>important [2]</td> <td>not as important [3]</td> <td>less important [4]</td> <td>unimportant [5]</td> </tr> <tr> <td></td> <td></td> <td></td> <td></td> <td></td> </tr> </table>										very important [1]	important [2]	not as important [3]	less important [4]	unimportant [5]						Further information																																																																						
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								WEST	EAST																																																																																	

No.	Name	Label	Survey period	Survey frequency
3.167)	bau_found	founding year	West and East 09/2018	once

Wording of question

<p>Sep 18</p> <p>In which year was your company / business founded?</p> <p>_____</p>										Further information																																																																																
<p>Time span of variable</p> <table border="1"> <tr> <td>1980</td><td>1981</td><td>1982</td><td>1983</td><td>1984</td><td>1985</td><td>1986</td><td>1987</td><td>1988</td><td>1989</td> </tr> <tr> <td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td> </tr> <tr> <td>1990</td><td>1991</td><td>1992</td><td>1993</td><td>1994</td><td>1995</td><td>1996</td><td>1997</td><td>1998</td><td>1999</td> </tr> <tr> <td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td> </tr> <tr> <td>2000</td><td>2001</td><td>2002</td><td>2003</td><td>2004</td><td>2005</td><td>2006</td><td>2007</td><td>2008</td><td>2009</td> </tr> <tr> <td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td> </tr> <tr> <td>2010</td><td>2011</td><td>2012</td><td>2013</td><td>2014</td><td>2015</td><td>2016</td><td>2017</td><td>2018</td><td>2019</td> </tr> <tr> <td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td>WEST</td><td>EAST</td> </tr> </table>										1980	1981	1982	1983	1984	1985	1986	1987	1988	1989											1990	1991	1992	1993	1994	1995	1996	1997	1998	1999											2000	2001	2002	2003	2004	2005	2006	2007	2008	2009											2010	2011	2012	2013	2014	2015	2016	2017	2018	2019									WEST	EAST	
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No.	Name	Label	Survey period	Survey frequency
3.168)	bau_forsales	sales: % in foreign country	West and East 09/2018	once

Wording of question

<p>Sep 18</p> <p>How many percent of your sales does your company / business make abroad?</p> <p>_____</p>										Further information																																								
<p>Time span of variable</p> <table border="1"> <tr> <td>1980</td><td>1981</td><td>1982</td><td>1983</td><td>1984</td><td>1985</td><td>1986</td><td>1987</td><td>1988</td><td>1989</td> </tr> <tr> <td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td> </tr> <tr> <td>1990</td><td>1991</td><td>1992</td><td>1993</td><td>1994</td><td>1995</td><td>1996</td><td>1997</td><td>1998</td><td>1999</td> </tr> <tr> <td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td> </tr> </table>										1980	1981	1982	1983	1984	1985	1986	1987	1988	1989											1990	1991	1992	1993	1994	1995	1996	1997	1998	1999											
1980	1981	1982	1983	1984	1985	1986	1987	1988	1989																																									
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999																																									

2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
								WEST	EAST

No.	Name	Label	Survey period	Survey frequency
3.169)	bau_sd	special difficulties: severe problems	West and East since April 2018	April, Sept.

Wording of question

<p>Since 04/2018</p> <p>special difficulties</p> <p>Did you have any problems during the last 6 Months?</p> <table border="1" style="margin-left: auto; margin-right: auto;"> <tr> <td>Yes [2]</td> <td>No [1]</td> </tr> </table>	Yes [2]	No [1]	<p>Further information</p> <p>Belongs to:</p> <ul style="list-style-type: none"> 3.22) bau_sdco 3.23) bau_sddp 3.24) bau_sdlap 3.25) bau_sdbreach 3.26) bau_sdcc 3.27) bau_sdda 3.28) bau_sdlop 3.29) bau_sdnopro
Yes [2]	No [1]		

Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
							WEST	EAST	

No.	Name	Label	Survey period	Survey frequency
3.170)	bau_sec_management	sector - questionnaire completed in: management	West East 11/2018	once

Wording of question

<p>since 11/2018</p> <p>In which sector of your company/enterprise the questionnaire of the ifo Business Survey will be completed?</p> <table border="1" style="margin-left: auto; margin-right: auto;"> <tr> <td>management</td> <td>[1]</td> </tr> </table>	management	[1]	<p>Further information</p>
management	[1]		

Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
							WEST	EAST	

No.	Name	Label	Survey period	Survey frequency
3.171)	bau_sec_controlling	sector - questionnaire completed in: controlling	West East 11/2018	once

Wording of question

<p>since 11/2018</p> <p>In which sector of your company/enterprise the questionnaire of the ifo Business Survey will be completed?</p> <table border="1" style="margin-left: auto; margin-right: auto;"> <tr> <td style="padding: 2px;">Finance / Controlling / Accounting</td> <td style="padding: 2px;">[1]</td> </tr> </table>	Finance / Controlling / Accounting	[1]	Further information																																																
Finance / Controlling / Accounting	[1]																																																		
<p>Time span of variable</p> <table border="1" style="width: 100%; text-align: center;"> <tr> <td>1991</td><td>1992</td><td>1993</td><td>1994</td><td>1995</td><td>1996</td><td>1997</td><td>1998</td><td>1999</td><td>2000</td> </tr> <tr> <td>2001</td><td>2002</td><td>2003</td><td>2004</td><td>2005</td><td>2006</td><td>2007</td><td>2008</td><td>2009</td><td>2010</td> </tr> <tr> <td>2011</td><td>2012</td><td>2013</td><td>2014</td><td>2015</td><td>2016</td><td>2017</td><td>2018</td><td>2019</td><td>2020</td> </tr> <tr> <td></td><td></td><td></td><td></td><td></td><td></td><td></td><td style="background-color: #000080; color: white;">WEST</td><td></td><td></td> </tr> <tr> <td></td><td></td><td></td><td></td><td></td><td></td><td></td><td style="background-color: #0000FF; color: white;">EAST</td><td></td><td></td> </tr> </table>		1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020								WEST										EAST		
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000																																										
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010																																										
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020																																										
							WEST																																												
							EAST																																												

No.	Name	Label	Survey period	Survey frequency
3.172)	bau_sec_marketing	sector - questionnaire completed in: marketing	West East 11/2018	once

Wording of question

<p>since 11/2018</p> <p>In which sector of your company/enterprise the questionnaire of the ifo Business Survey will be completed?</p> <table border="1" style="margin-left: auto; margin-right: auto;"> <tr> <td style="padding: 2px;">Sale / Marketing</td> <td style="padding: 2px;">[1]</td> </tr> </table>	Sale / Marketing	[1]	Further information																																																
Sale / Marketing	[1]																																																		
<p>Time span of variable</p> <table border="1" style="width: 100%; text-align: center;"> <tr> <td>1991</td><td>1992</td><td>1993</td><td>1994</td><td>1995</td><td>1996</td><td>1997</td><td>1998</td><td>1999</td><td>2000</td> </tr> <tr> <td>2001</td><td>2002</td><td>2003</td><td>2004</td><td>2005</td><td>2006</td><td>2007</td><td>2008</td><td>2009</td><td>2010</td> </tr> <tr> <td>2011</td><td>2012</td><td>2013</td><td>2014</td><td>2015</td><td>2016</td><td>2017</td><td>2018</td><td>2019</td><td>2020</td> </tr> <tr> <td></td><td></td><td></td><td></td><td></td><td></td><td></td><td style="background-color: #000080; color: white;">WEST</td><td></td><td></td> </tr> <tr> <td></td><td></td><td></td><td></td><td></td><td></td><td></td><td style="background-color: #0000FF; color: white;">EAST</td><td></td><td></td> </tr> </table>		1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020								WEST										EAST		
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000																																										
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010																																										
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020																																										
							WEST																																												
							EAST																																												

No.	Name	Label	Survey period	Survey frequency
3.173)	bau_sec_production	sector - questionnaire completed in: production	West East 11/2018	once

Wording of question

<p>since 11/2018</p> <p>In which sector of your company/enterprise the questionnaire of the ifo Business Survey will be completed?</p> <table border="1" style="margin-left: auto; margin-right: auto;"> <tr> <td style="padding: 2px;">Production</td> <td style="padding: 2px;">[1]</td> </tr> </table>	Production	[1]	Further information																		
Production	[1]																				
<p>Time span of variable</p> <table border="1" style="width: 100%; text-align: center;"> <tr> <td>1991</td><td>1992</td><td>1993</td><td>1994</td><td>1995</td><td>1996</td><td>1997</td><td>1998</td><td>1999</td><td>2000</td> </tr> <tr> <td>2001</td><td>2002</td><td>2003</td><td>2004</td><td>2005</td><td>2006</td><td>2007</td><td>2008</td><td>2009</td><td>2010</td> </tr> </table>		1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000												
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010												

2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
							WEST EAST		

No.	Name	Label	Survey period	Survey frequency
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3.174)	bau_sec_other	sector - questionnaire completed in: other	West East 11/2018	once
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Wording of question

<p>since 11/2018</p> <p>In which sector of your company/enterprise the questionnaire of the ifo Business Survey will be completed?</p> <p>Other, description: <input type="text"/> [1]</p>	Further information
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Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
							WEST EAST		

No.	Name	Label	Survey period	Survey frequency
-----	------	-------	---------------	------------------

3.175)	bau_sec_other_descr	sector - questionnaire completed in: other description	West East 11/2018	once
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Wording of question

<p>since 11/2018</p> <p>In which sector of your company/enterprise the questionnaire of the ifo Business Survey will be completed?</p> <p>Other, description: <input type="text"/></p>	Further information
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These comments are not part of the KT-Dataset. For access they have to be requested at EBDC, seperately.

Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
							WEST EAST		

No.	Name	Label	Survey period	Survey frequency
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3.176)	bau_pos_director	position - questionnaire completed by: director	West East 11/2018	once
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Wording of question

<p>since 11/2018</p> <p>Which name most likely applies to the position of the usually completing (the questionnaire) person?</p> <p>Owner / Director / Authorised officer / Board member [1]</p>	Further information
---	---------------------

Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
							WEST		
							EAST		

No.	Name	Label	Survey period	Survey frequency
-----	------	-------	---------------	------------------

3.177)	bau_pos_manager	position - questionnaire completed by: manager	West East 11/2018	once
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Wording of question

<p>since 11/2018</p> <p>Which name most likely applies to the position of the usually completing (the questionnaire) person?</p> <p>manager / head of department [1]</p>	Further information
---	---------------------

Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
							WEST		
							EAST		

No.	Name	Label	Survey period	Survey frequency
-----	------	-------	---------------	------------------

3.178)	bau_pos_teamleader	position - questionnaire completed by: team leader	West East 11/2018	once
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Wording of question

<p>since 11/2018</p> <p>Which name most likely applies to the position of the usually completing (the questionnaire) person?</p> <p>Team leader [1]</p>	Further information
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Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
							WEST		
							EAST		

No.	Name	Label	Survey period	Survey frequency
-----	------	-------	---------------	------------------

3.179)	bau_pos_clerk	position - questionnaire completed by: clerk	West East 11/2018	once
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Wording of question

since 11/2018 Which name most likely applies to the position of the usually completing (the questionnaire) person? <div style="border: 1px solid black; padding: 5px; display: flex; align-items: center;"> Clerk [1] </div>	Further information
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Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
							WEST		
							EAST		

No.	Name	Label	Survey period	Survey frequency
3.180)	bau_pos_other	position - questionnaire completed by: other	West East 11/2018	once

Wording of question

since 11/2018 Which name most likely applies to the position of the usually completing (the questionnaire) person? <div style="border: 1px solid black; padding: 5px; display: flex; align-items: center;"> Other, description: _____ [1] </div>	Further information
---	---------------------

Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
							WEST		
							EAST		

No.	Name	Label	Survey period	Survey frequency
3.181)	bau_pos_other_desc	position - questionnaire completed by: other description	West East 11/2018	once

Wording of question

since 11/2018 Which name most likely applies to the position of the usually completing (the questionnaire) person? Other, description: _____	Further information These comments are not part of the KT-Dataset. For access they have to be requested at EBDC, seperately.
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Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
							WEST		

				EAST	
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No.	Name	Label	Survey period	Survey frequency
3.182)	bau_euiputaa	equipment utilization (annual average)	West East 1/2019	once

Wording of question

<p>since 1/2019</p> <p>The annual average of the capacity utilization of our machines is usually (in the event of a normal economic situation without congestion or under-utilization)</p> <p>_____ %</p>	<p>Further information</p> <p>related to bau_equiput2</p>
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Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
							WEST	EAST	

No.	Name	Label	Survey period	Survey frequency
3.183)	bau_gdp3	real gdp: % change comp. last year (2019 vs 2018)	West and East 03/2019	once

Wording of question

<p>since 3/2019</p> <p>By how many percent do you think the real GDP in Germany will change in the year listed below compared to the respective previous year? (percentage indication with one decimal possible)</p> <p>2019: _____ %</p>	<p>Further information</p> <p>related to gdp1_gdp4</p>
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Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
							WEST	EAST	

No.	Name	Label	Survey period	Survey frequency
3.184)	bau_gdp4	real gdp: % change comp. last year (2020 vs 2019)	West and East 03/2019	once

Wording of question

<p>since 3/2019</p> <p>By how many percent do you think the real GDP in Germany will change in the year listed below compared to the respective previous year? (percentage indication with one decimal possible)</p> <p>2020: _____ %</p>	<p>Further information</p> <p>related to gdp1_gdp3</p>
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Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
------	------	------	------	------	------	------	------	------	------

2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
								WEST	EAST

No.	Name	Label	Survey period	Survey frequency
3.185)	bau_heat_occ	weather - occurrence: heat wave	West and East 05/2019	once

Wording of question

<p>since 5/2019</p> <p>Where there any incidents of extrem weather conditions in the region, where your firm is settled, in the last 10 years ?</p> <table border="1"> <tr> <td></td><td>Yes [1]</td><td>No [2]</td></tr> <tr> <td>Heat wave</td><td></td><td></td></tr> </table>		Yes [1]	No [2]	Heat wave			Further information
	Yes [1]	No [2]					
Heat wave							

Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
								WEST	EAST

No.	Name	Label	Survey period	Survey frequency
3.186)	bau_cold_occ	weather - occurrence: cold wave	West and East 05/2019	once

Wording of question

<p>since 5/2019</p> <p>Where there any incidents of extrem weather conditions in the region, where your firm is settled, in the last 10 years ?</p> <table border="1"> <tr> <td></td><td>Yes [1]</td><td>No [2]</td></tr> <tr> <td>Cold wave</td><td></td><td></td></tr> </table>		Yes [1]	No [2]	Cold wave			Further information
	Yes [1]	No [2]					
Cold wave							

Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
								WEST	EAST

No.	Name	Label	Survey period	Survey frequency
3.187)	bau_drought_occ	weather - occurrence: Drought	West and East 05/2019	once

Wording of question

since 5/2019		Further information	
Where there any incidents of extrem weather conditions in the region , where your firm is settled, in the last 10 years ?			
	Yes [1]	No [2]	
Drought			

Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
								WEST	EAST

No.	Name	Label	Survey period	Survey frequency
3.188)	bau_rain_occ	weather - occurrence: heavy rain	West and East 05/2019	once

Wording of question

since 5/2019		Further information	
Where there any incidents of extrem weather conditions in the region , where your firm is settled, in the last 10 years ?			
	Yes [1]	No [2]	
Heavy rain			

Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
								WEST	EAST

No.	Name	Label	Survey period	Survey frequency
3.189)	bau_storm_occ	weather - occurrence: storms	West and East 05/2019	once

Wording of question

since 5/2019		Further information	
Where there any incidents of extrem weather conditions in the region , where your firm is settled, in the last 10 years ?			
	Yes [1]	No [2]	
Storms			

Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
								WEST	EAST

No.	Name	Label	Survey period	Survey frequency
3.190)	bau_heat_imp	weather - impact: heatwaves	West and East 05/2019	once

Wording of question

<p>since 5/2019</p> <p>Did these extreme weather conditions have an impact on the value added of your firm?</p> <table border="1" style="margin-left: auto; margin-right: auto;"> <tr> <td></td> <td>Positive [1]</td> <td>None [2]</td> <td>Negative [3]</td> </tr> <tr> <td>Heatwaves</td> <td></td> <td></td> <td></td> </tr> </table>		Positive [1]	None [2]	Negative [3]	Heatwaves				Further information
	Positive [1]	None [2]	Negative [3]						
Heatwaves									

Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
								WEST	EAST

No.	Name	Label	Survey period	Survey frequency
3.191)	bau_cold_imp	weather - impact: coldwaves	West and East 05/2019	once

Wording of question

<p>since 5/2019</p> <p>Did these extreme weather conditions have an impact on the value added of your firm?</p> <table border="1" style="margin-left: auto; margin-right: auto;"> <tr> <td></td> <td>Positive [1]</td> <td>None [2]</td> <td>Negative [3]</td> </tr> <tr> <td>Coldwaves</td> <td></td> <td></td> <td></td> </tr> </table>		Positive [1]	None [2]	Negative [3]	Coldwaves				Further information
	Positive [1]	None [2]	Negative [3]						
Coldwaves									

Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
								WEST	EAST

No.	Name	Label	Survey period	Survey frequency
3.192)	bau_drought_imp	weather - impact: drought	West and East 05/2019	once

Wording of question

since 5/2019	Further information								
<p>Did these extreme weather conditions have an impact on the value added of your firm?</p> <table border="1"> <thead> <tr> <th></th> <th>Positive [1]</th> <th>None [2]</th> <th>Negative [3]</th> </tr> </thead> <tbody> <tr> <td>Drought</td> <td></td> <td></td> <td></td> </tr> </tbody> </table>		Positive [1]	None [2]	Negative [3]	Drought				
	Positive [1]	None [2]	Negative [3]						
Drought									

Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
								WEST	EAST

No.	Name	Label	Survey period	Survey frequency
3.193)	bau_rain_imp	weather - impact: heavy rain	West and East 05/2019	once

Wording of question

since 5/2019	Further information								
<p>Did these extreme weather conditions have an impact on the value added of your firm?</p> <table border="1"> <thead> <tr> <th></th> <th>Positive [1]</th> <th>None [2]</th> <th>Negative [3]</th> </tr> </thead> <tbody> <tr> <td>Heavy rain</td> <td></td> <td></td> <td></td> </tr> </tbody> </table>		Positive [1]	None [2]	Negative [3]	Heavy rain				
	Positive [1]	None [2]	Negative [3]						
Heavy rain									

Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
								WEST	EAST

No.	Name	Label	Survey period	Survey frequency
3.194)	bau_storm_imp	weather - impact: storms	West and East 05/2019	once

Wording of question

since 5/2019	Further information								
<p>Did these extreme weather conditions have an impact on the value added of your firm?</p> <table border="1"> <thead> <tr> <th></th> <th>Positive [1]</th> <th>None [2]</th> <th>Negative [3]</th> </tr> </thead> <tbody> <tr> <td></td> <td></td> <td></td> <td></td> </tr> </tbody> </table>		Positive [1]	None [2]	Negative [3]					
	Positive [1]	None [2]	Negative [3]						

Storms									
Time span of variable									
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
								WEST	
								EAST	

No.	Name	Label	Survey period	Survey frequency
3.195)	bau_heat_inc	weather - incidence and intensity: heatwaves	West and East 05/2019	once

Wording of question

since 5/2019	Further information only online
Does your firm expect any change in the frequency or intensity of certain extreme weather conditions ?	
	Increase [1] No change [2] Decrease [3]
Heatwaves	

Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
								WEST	
								EAST	

No.	Name	Label	Survey period	Survey frequency
3.196)	bau_cold_inc	weather - incidence and intensity: coldwaves	West and East 05/2019	once

Wording of question

since 5/2019	Further information only online
Does your firm expect any change in the frequency or intensity of certain extreme weather conditions ?	
	Increase [1] No change [2] Decrease [3]
Coldwaves	

Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020

					WEST	
					EAST	

No.	Name	Label	Survey period	Survey frequency
3.197)	bau_drought_inc	weather - incidence and intensity: drought	West and East 05/2019	once

Wording of question

since 5/2019	Further information only online								
<p>Does your firm expect any change in the frequency or intensity of certain extreme weather conditions?</p> <table border="1"> <tr> <td></td> <td>Increase [1]</td> <td>No change [2]</td> <td>Decrease [3]</td> </tr> <tr> <td>Drought</td> <td></td> <td></td> <td></td> </tr> </table>			Increase [1]	No change [2]	Decrease [3]	Drought			
	Increase [1]	No change [2]	Decrease [3]						
Drought									

Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
								WEST	
								EAST	

No.	Name	Label	Survey period	Survey frequency
3.198)	bau_rain_inc	weather - incidence and intensity: heavy rain	West and East 05/2019	once

Wording of question

since 5/2019	Further information only online								
<p>Does your firm expect any change in the frequency or intensity of certain extreme weather conditions?</p> <table border="1"> <tr> <td></td> <td>Increase [1]</td> <td>No change [2]</td> <td>Decrease [3]</td> </tr> <tr> <td>Heavy rain</td> <td></td> <td></td> <td></td> </tr> </table>			Increase [1]	No change [2]	Decrease [3]	Heavy rain			
	Increase [1]	No change [2]	Decrease [3]						
Heavy rain									

Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
								WEST	
								EAST	

No.	Name	Label	Survey period	Survey frequency
3.199)	bau_storm_inc	weather - incidence and intensity: storms	West and East 05/2019	once

Wording of question

since 5/2019	Further information only online
<p>Does your firm expect any change in the frequency or intensity of certain extreme weather conditions?</p>	

2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
								WEST	
								EAST	

No.	Name	Label	Survey period	Survey frequency
3.202)	bau_drought_prep	weather - prepared: drought	West and East 05/2019	once

Wording of question

<p>since 5/2019</p> <p>Is your firm currently prepared for possibly negative consequences of extreme weather conditions (e.g., by supplementary insurances, reserves, technical arrangements, other measures)?</p> <table border="1"> <tr> <td></td> <td>Yes [1]</td> <td>No [2]</td> <td>Not necessary [3]</td> </tr> <tr> <td>Drought</td> <td></td> <td></td> <td></td> </tr> </table>		Yes [1]	No [2]	Not necessary [3]	Drought				<p>Further information only online</p>
	Yes [1]	No [2]	Not necessary [3]						
Drought									

Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
								WEST	
								EAST	

No.	Name	Label	Survey period	Survey frequency
3.203)	bau_rain_prep	weather - prepared: Heavy rain	West and East 05/2019	once

Wording of question

<p>since 5/2019</p> <p>Is your firm currently prepared for possibly negative consequences of extreme weather conditions (e.g., by supplementary insurances, reserves, technical arrangements, other measures)?</p> <table border="1"> <tr> <td></td> <td>Yes [1]</td> <td>No [2]</td> <td>Not necessary [3]</td> </tr> <tr> <td>Heavy rain</td> <td></td> <td></td> <td></td> </tr> </table>		Yes [1]	No [2]	Not necessary [3]	Heavy rain				<p>Further information only online</p>
	Yes [1]	No [2]	Not necessary [3]						
Heavy rain									

Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
								WEST	
								EAST	

No.	Name	Label	Survey period	Survey frequency
3.204)	bau_storm_prep	weather - prepared: storms	West and East 05/2019	once

Wording of question

since 5/2019

Is your firm **currently prepared** for possibly **negative consequences** of extreme weather conditions (e.g., by supplementary insurances, reserves, technical arrangements, other measures)?

	Yes [1]	No [2]	Not necessary [3]
Storms			

Further information only online

Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020

WEST
EAST