

List of variables

Ifo Business Survey Construction

Data: 1/1991-12/2015

As of August 2016

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List of variables - Ifo Business Survey Construction

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The special questions were only inquired for the main construction trades. For the prefabricated building construction only remarks are intended for this field in the questionnaire. Due to the alignment of economic cycle surveys of the EU the questionnaires were dispatched circa 1 week later since 01/2002. That is why there is no inquiry in 12/2001.

1. Variables of identification

No.	Name	Label	German description
1.1)	survey	survey	Umfrage
1.2)	year	year	Erhebungsjahr
1.3)	month	month	Monat
1.4)	idnum	firm X adress file id	Firmenidentifikationsnummer
1.5)	runnum	running number of plant	Laufende Firmennummer
1.6)	bau_plantnum	KT information id	12-stellige KT Identifikationsnummer
1.7)	bau_westeast	western eastern	Unterscheidung zwischen West- und Ost-Erhebung
1.8)	fedstaifo	federal state (ifo-code)	Bundesland entsprechend ifo Codierung
1.9)	bau_latecomer	latecomer	Nachzügler
1.10)	weight1	weight	Gewichtung
1.11)	sr	size range	Größenklasse
1.12)	sector_id	sector id	Sektor ID
1.13)	bau_sec2	classification according to federal statistical office (type of construction)	Bausektor, Einteilung nach amtlicher Statistik
1.14)	sector_bau	classification according to federal statistical office (type of construction)	Bausektor, Einteilung nach amtlicher Statistik
1.15)	online	online	Fragebogen online beantwortet
1.16)	survey_start	survey start	Umfragebeginn
1.17)	survey_end	survey end	Umfrageende
1.18)	participation_date	participation date	Teilnahmedatum
1.19)	participation_hour	participation hour	Teilnahmestunde
1.20)	participation_status	participation status	Teilnahmestatus

2. Standard questions

I. Construction activity

No.	Name	Label	German description
2.1)	bau_conactex	construction activity versus previous month	Bautätigkeit im Vormonat
2.2)	bau_constrain	constraints	Behinderung der Produktionstätigkeit
2.3)	bau_mplack	constraints: lack of manpower	Mangel an Arbeitskräften
2.4)	bau_matlack	constraints: lack of material	Materialknappheit
2.5)	bau_weathcon	constraints: weather conditions	Ungünstige Wetterlage
2.6)	bau_finan	constraints: financing	Unzureichende Finanzierungsmittel
2.7)	bau_ordlack	lack of orders	Mangel an Aufträgen
2.8)	bau_cancord	cancellation of orders	Auftragsstornierungen
2.9)	bau_othrea	constraints: other reasons	Andere Ursachen
2.10)	bau_conactfut	construction activity in 3 month	Bautätigkeit in den nächsten 3 Monaten

II. Construction orders

No.	Name	Label	German description
2.11)	bau_ordvpm	orders versus previous month	Bestand an Bauaufträgen
2.12)	bau_orders	orders (appraisal)	Auftragsbestand
2.13)	bau_ranord	range of orders in months	Auftragsbestände in Monaten

III. Prices of construction

No.	Name	Label	German description
2.14)	bau_prvpm	prices versus previous month	Baupreise im Verlgeich zum Vormonat

2.15)	bau_prcoco	prime costs covering	Erzielbare Baupreise
2.16)	bau_exppr	expected prices	Erwartete Baupreise

	IV. State	of business	
No.	Name	Label	German description
2.17)	bau_statebus	state of business (appraisal)	Beurteilung der Geschäftslage
2.18)	bau_comexp	expected commercial operations	Erwartungen der Geschäftslage
	V. Utiliza	tion of capacity*	
			* until 11/2001 "Utilization of equipment"
No.	Name	Label	German description
2.19)	bau_equiput2	equipment utilization in %	Kapazitätsauslastung
2.20)	bau_equiput1	equipment utilization (civil engineering) in %	Kapazitätsauslastung im Bauhauptgewerbe
	VI. Emple	byees	
No.	Name	Label	German description
NU.			German description
2.21)	bau_emplexp	expected employees	Erwartete Entwicklung der Gesamtangestelltenzahl
	bau_indwork	industrial worker	Gewerbliche Arbeitnehmer
2.22)			Gewei bliche Arbeithenmer

Angestellte

Krankenstand

bau_employ

bau_statill

employee

status of employee's illness in %

2.23)

2.24)

3. Special questions

No. Name		Label	German description
3.1)	bau_backconst	backlog of constructions	Überhang an Bauten
3.2)	bau_subannsal	subcontractor: % of annual sales	Umsatz Subunternehmer in Prozent zum eigenen Jahresumsatz
3.3)	bau_submain	subcontractor: % for main contract work	Subunternehmerleistungen des Bauhauptgewerbes
3.4)	bau subupgr	subcontractor: % for upgrading work	Subunternehmerleistungen des Ausbaugewerbes
3.5)	bau_subtrans	subcontractor: % for transport company	Subunternehmerleistungen von Transportunternehmen
	bau_subreba	subcontractor: % for reinforcing bars	
3.6) 2.7)		-	Subunternehmerleistungen von Biegen und Verlegen von Betonstahl
3.7)	bau_subfowo	subcontractor: % for formwork	Subunternehmerleistungen von Schalungsarbeiten / Gerüstbau
3.8)	bau_subdiv	subcontractor: % for other companies	Subunternehmerleistungen von sonstigen Unternehmen
3.9)	bau_subfor	% for foreign subcontractors	Leistungen ausländischer Subunternehmer
3.10)	bau_undcons	% of undocumented constructions	Statistisch noch nicht erfasste Bauten
3.11)	bau_sphadis	sphere of action: % in same district	Umsatz im eigenen Landkreis
3.12)	bau_sphasfs	sphere of action: % in same federal state	Umsatz im eigenen Bundesland
3.13)	bau_sphaofs	sphere of action: % in other federal state	Umsatz in anderem Bundesland
3.14)	bau_sphafc	sphere of action: % in foreign country	Umsatz im Ausland
3.15)	bau_witiwoth	wintertime: work through	Winterbau
3.16)	bau_witilo	wintertime: lack of orders	Winterbau: Mangel an Aufträgen
3.17)	bau_witirc	wintertime: reasons of construction	Winterbau: baubetriebliche Gründe
3.18)	bau_witipw	wintertime: preference of workers	Winterbau: Präferenzen der Arbeiter
3.19)	bau_flight_ger	importance of flight connections in Germany	Bedeutung von Flugverbindungen zu Zielen in Deutschland
3.20)	bau_flight_eur	importance of flight connections in Europe	Bedeutung von Flugverbindungen zu Zielen in Europa
3.21)	bau_flight_world	importance of flight connections worldwide	Bedeutung von Flugverbindungen zu Ziele weltweit
, 3.22)	bau_sdco	special difficulties: cancelation of order	Auftragsstornierungen
3.23)	bau_sddp	special difficulties: defaulting payment	Säumige Zahlungsweise der Auftraggeber
3.24)	bau_sdlap	special difficulties: labor piracy of manpower	Abwerbung von Arbeitskräften
3.24)	bau_sdbreach	special difficulties: breach of VOB-conditions	Verletzung der VOB-Bestimmungen
	bau_sdcc	special difficulties: constraints of construction	
3.26) 2.27)	_		Baubehinderung
3.27)	bau_sdda	special difficulties: delay of final acceptance	Verzögerte Bauabnahme
3.28)	bau_sdlop	special difficulties: accept the bid by the lowest price	Zuschlagserteilung auf das billigste Angebot
3.29)	bau_sdnopro	special difficulties: no severe problems	Keine größeren Probleme
3.30)	bau_wh1	working hours: payment of overtime	Bezahlung zusätzlicher Stunden
3.31)	bau_wh2	working hours: development	Entwicklung zusätzlich bezahlter Stunden
3.32)	bau_wh3	working hours: number in t-1	Zusätzlich bezahlte Stunden in t-1
3.33)	bau_wh4	working hours: number in t-2	Zusätzlich bezahlte Stunden in t-2
3.34)	bau_chord1	range of orders within next 2 months: complete	Auftragsentwicklung in 2 Monaten
3.35)	bau_chord2	range of orders within next 2 months: other civil engineering	Auftragsentwicklung in 2 Monaten: sonstiger Tiefbau
3.36)	bau_chord3	range of orders within next 2 months: public civil engineering	Auftragsentwicklung in 2 Monaten: Öffentlicher Hochbau
		range of orders within port 2 months; industrial sivil ongineering	Auftrageontwicklung in 2 Monaton: Cowerblisher Bau
3.37)	bau_chord4	range of orders within next 2 months: industrial civil engineering	Auftragsentwicklung in 2 Monaten: Gewerblicher Bau
3.38)	bau_chord5	range of o. w. next 2 m.: domestic construction, complete	Auftragsentwicklung in 2 Monaten: Wohnungsbau insgesamt
3.39)	bau_chord6	range of o. w. next 2 m.: buildings of 3 or more appartments	A. in 2 M.: Gebäude mit 3 oder mehr Wohnungen
3.40)	bau_chord7	range of orders within next 2 months: road construction	Auftragsentwicklung in 2 Monaten: Straßenbau
3.41)	bau_cvno	changes in construction volume: no changes	Veränderungen im Bauvolumen
3.42)	bau_cvpos	changes in construction volume: positive changes in %	Veränderungen im Bauvolumen: Steigerung in %
3.43)	bau_cvneg	changes in construction volume: negative changes in %	Veränderungen im Bauvolumen: Abnahme in %
3.44)	bau_cvpr_bdl	% of construction volume: by drawing lots (in general)	Anteil von Fachlosvergaben an Gesamtleistung des Vorjahres (insgesamt) Anteil von Tätigkeiten als Subunternehmer an Gesamtleistung des
3.45)	bau_cvpr_sc	% of construction volume: as subcontractor (in general)	Vorjahres (insgesamt)
3.46)	bau_cvpr_pc	% of construction volume: as prime contractor (in general)	Anteil von Tätigkeiten als Generalunternehmer an Gesamtleistung des Vorjahres (insgesamt)
3.47)	bau_cvpr_gc	% of construction volume: as general contractor (in general)	Anteil von Tätigkeiten als Generalübernehmer an Gesamtleistung des Vorjahres (insgesamt)
3.48)	bau_cvpr_solec	% of construction volume: as sole contractor (in general)	Anteil von Tätigkeiten als Totalunternehmer an Gesamtleistung des Vorjahres (insgesamt)
3.49)	bau_cvpr_oth	% of construction volume: others (in general)	Anteil von sonstigen Tätigkeiten an Gesamtleistung des Vorjahres (insgesamt)
3.50)	bau_cvpu_bdl	% of construction volume: by drawing lots (public clients)	Anteil von Fachlosvergaben an Gesamtleistung des Vorjahres (öffentl. Auftraggeber)
3.51)	bau_cvpu_sc	% of construction volume: as subcontractor (public clients)	Anteil von Tätigkeiten als Subunternehmer an Gesamtleistung des Vorjahres (öffentl. Auftraggeber)
3.52)	bau_cvpu_pc	% of construction volume: as prime contractor (public clients)	Anteil von Tätigkeiten als Generalunternehmer an Gesamtleistung des Vorjahres (öffentl. Auftraggeber)
3.53)	bau_cvpu_gc	% of construction volume: as general contractor (public clients)	Anteil von Tätigkeiten als Generalübernehmer an Gesamtleistung des Vorjahres (öffentl. Auftraggeber)
3.54)	bau_cvpu_solec	% of construction volume: as sole contractor (public clients)	Anteil von Tätigkeiten als Totalunternehmer an Gesamtleistung des Vorjahres (öffentl. Auftraggeber)
3.55)		% of construction volume: others (public clients)	Anteil von sonstigen Tätigkeiten an Gesamtleistung des Vorjahres (öffent
	bau_cvpu_oth		Auftraggeber) Regelmäßige Arbeit als Generalunter bzwübernehmer (allgemein)
3.56)	bau_pcgc_gen	We regularly act as prime/ general contractor (in general)	Regelmäßige Arbeit als Generalunter bzwübernehmer (allgemein)
3.57)	bau_pcgc_pub	We regularly act as prime/ general contractor (public clients)	Regelmäßige Arbeit als Generalunter bzwübernehmer (öffentl. Auftraggeber)
3.58)	bau_prop_gen	Propensity for placing orders with prime/ general contractors (in general)	Vergabe von Aufträgen als Generalunter-/übernehmer-Leistung (allgemein)
3.59)	bau_prop_pub	Propensity for placing orders with prime/ general contractors (public clients)	Vergabe von Aufträgen als Generalunter-/übernehmer-Leistung (öffentl. Auftraggeber)

VII. Special questions**/remarks***

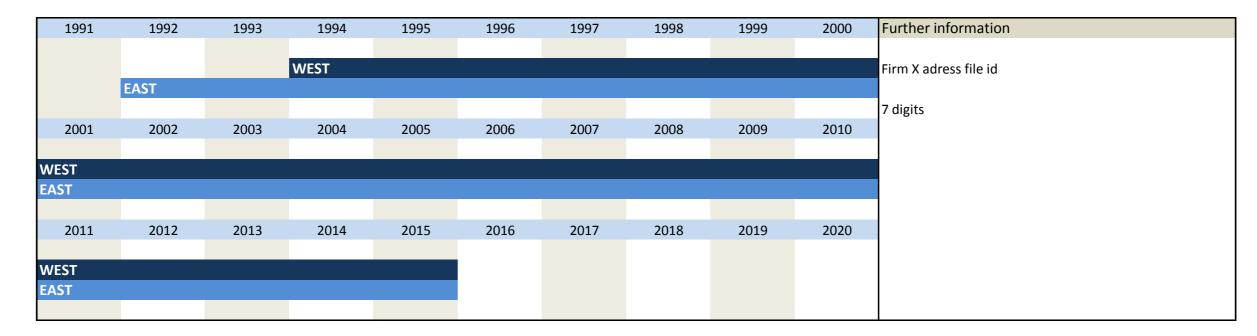
2.64)	Name	Label	German description
3.61)	bau_bes	borrowed equipment / subcontractors	Leihgeräte
3.62)	bau_beslc	borrowed equipment / subcontractors: for lack of capacities	Leihgeräte wegen Kapazitätsengpässen
3.63)	_ bau_bessw	borrowed equipment / subcontractors: special work	Leihgeräte wegen Spezialarbeiten
3.64)	_ bau_beper	borrowed equipment: number in %	Leihgeräte in Prozent
3.65)	bau_belope	borrowed equipment: number in % for longer periods	Leihgeräte in Prozent, längerfristig
3.66)	bau_bewill	borrowed equipment: willingness	Neigung Leihgeräte anzumieten
3.67)	bau_bewilp	borrowed equipment: willingness for longer periods	Neigung Leihgeräte längerfristig anzumieten
3.68)	bau_sper	subcontractors: % of sales volume	Umsatzanteil Subunternehmer
3.69)	bau_swill1	subcontractors: willingness	Vergabe von Spezialarbeiten an Subunternehmer
3.70)	_ bau_swill	subcontractors: willingness	Vergabe von Spezialarbeiten an Subunternehmer
3.71)	_ bau_co1	medium-term expected commercial operations: 3. quarter	Geschäftlage dieses Jahr im 3. Quartal
3.72)	bau_co2	medium-term expected commercial operations: 4. quarter	Geschäftlage dieses Jahr im 4. Quartal
3.73)	bau_co3	medium-term expected commercial operations: 1. quarter	Geschäftlage nächstes Jahr im 1. Quartal
3.74)	bau_co4	medium-term expected commercial operations: 2. quarter	Geschäftlage nächstes Jahr im 2. Quartal
3.75)	bau_lackwoper	number lack of work in %	Arbeitsausfall durch Sommerurlaub
3.76)	bau_lackwo2	lack of work (comparison)	Arbeitsausfall druch Sommerurlaub im Vgl. zum letzten Jahr
3.77)	bau_prpa1	precast parts: utitization	Verwendung von Fertigteilen
3.78)	bau_prpacvm	precast parts: % of construction volumen at the moment	Fertigteile in % vom Bauwert
3.79)	bau_prpacvy	precast parts: % of construction volumen whole year	Fertigteile in % vom Bauwert im letzten Jahr
3.80)	bau_ovtim	overtime	Überstunden
3.81)	bau_ovtimper	overtime in %	Überstunden in Prozent
3.82)	bau_cfc1	construction in foreign countries	Auslandsbau
3.83)	bau_cfcgh	construction in foreign countries: german headquarter	Auslandsbau durch deutsche Stammfirma
3.84)	bau_cfcac	construction in foreign countries: associated company	Auslandsbau durch rechtlich selbständige Gesellschaften
3.85)	bau_cfcsh	construction in foreign countries: shareholding	Auslandsbau durch Beteiligung an ortsansässigen Gesellschaften
3.86)	bau_salvol1	sales volume in %: road construction	Umsatzanteil im Straßenbau
3.87)	bau_salvol2	sales volume in %: other civil engineering	Umsatzanteil im sonstigen Tiefbau
3.88)	bau_salvol3	sales volume in %: public civil engineering	Umsatzanteil im öffentlichen Hochbau
3.89)	bau_salvol4	sales volume in %: industrial civil engineering	Umsatzanteil im gewerblichen Bau
3.90)	bau_salvol5	sales volume in %: domestic construction	Umsatzanteil im Wohnungsbau insgesamt
3.91)	bau_salvol6	sales volume in %: buildings with 3 or more flats	Umsatzanteil im Häuserbau mit 3 oder mehr Wohnungen
3.92)	bau_salvol7	number of workers	Arbeiter
3.93)	_ bau_salvol8	employees all together	Angestellte insgesamt
3.94)	bau_emp	employees	Angestellte insgesamt
3.95)	bau_inwo	indsutrial worker	Arbeiter
3.96)	bau_numwor	number of workers	Arbeiter
3.97)	bau empl	employees all together	Angestellte insgesamt
3.97)	bau_empi bau_phcaw	plant holidays: cessation of all work	
			Betriebsurlaub des gesamten Baubetriebs
3.99)	bau_phcwbr	plant holidays: cessation of work of singular branches	Betriebsurlaub für einzelne Niederlassungen
3.100)	bau_phm	plant holidays: month (labels valid until 12/2000, afterwards: June)	Betriebsurlaub Monat / Juni
3.101)	bau_phbr1	plant holidays: branches 1	Betriebsurlaub Niederlassung 1
3.102)	bau_phbr2	plant holidays: branches 2	Betriebsurlaub Niederlassung 2
3.103)	bau_phbr3	plant holidays: branches 3	Betriebsurlaub Niederlassung 3
3.104)	bau_phbr4	plant holidays: branches 4	Betriebsurlaub Niederlassung 4
3.105)	bau_phdur	plant holidays: duration in weeks	Betriebsurlaub in Wochen
3.106)	bau_phintr	year of introduction of plant holidays	Einführungsjahr des Betriebsurlaubs
3.107)	bau_deccon	decline of construction activity	Rückgang der Bauaktivitäten wegen Betriebsurlaub
3.108)	bau_credit	credit allocation	Kreditvergabe
3.109)	bau_vaclhy	vacancies during last 6 months	Offene Stellen während der letzten 6 Monate
3.110)	bau_vaclhy_cp	vacancies during last 6 months: commercial professions	Offene Stellen im Bereich: gewerbliche Berufe
3.111)	bau_vaclhy_so	vacancies during last 6 months: sales occupation	Offene Stellen im Bereich: kaufmännische Berufe
3.112)	bau_vaclhy_mc	vacancies during last 6 months: managerial staff (commerce)	Offene Stellen im Bereich: gewerbliches Führungspersonal
3.113)	bau_vaclhy_ce	vacancies during last 6 months: construction engineer	Offene Stellen im Bereich: Bauingenieur
3.114)	bau_vaclhy_tc	vacancies during last 6 months: trainees (commerce)	Offene Stellen im Bereich: gewerbliche Auszubildende
3.115)	bau_difilvac	difficulties filling vacancies	Probleme offene Stellen zu Besetzen
3.116)	_ bau_difil_cp	difficulties filling vacancies: commercial professions	Dauer bis Besetzung im gewerblichen Bereich
3.117)	bau_difil_so	difficulties filling vacancies: sales occupation	Dauer bis Besetzung im kaufmännischen Bereich
3.118)	bau_difil_mc	difficulties filling vacancies: managerial staff (commerce)	Dauer bis Besetzung bei gewerblichem Führungspersonal
3.119)	bau_difil_ce	difficulties filling vacancies: construction engineer	Dauer bis Besetzung im Bauingenieurbereich
	bau_difil_tc	difficulties filling vacancies: trainees (commerce)	Dauer bis Besetzung bei gewerblichen Auszubildenden
3.120)	bau_vacrepfea	% of vacancies reported to federal employment agency	% offener Stellen, die der Bundesagentur für Arbeit gemeldet wurden
3.120) 3.121)	bau_seskivly	search for skilled workers vs. last year	Suche nach Fachkräften verglichen mit dem Vorjahr
	bau_fambus	family business	Familienunternehemen
3.121)		refugees question1	Flüchtlinge Frage 1
3.121) 3.122)	bau_ref1		
3.121) 3.122) 3.123) 3.114) 3.115)	bau_ref2	refugees question2	Flüchtlinge Frage 2
3.121) 3.122) 3.123) 3.114) 3.115) 3.116)	bau_ref2 bau_ref3	refugees question3	Flüchtlinge Frage 3
3.121) 3.122) 3.123) 3.114) 3.115) 3.116) 3.117)	bau_ref2 bau_ref3 bau_ref4	refugees question3 refugees question4	Flüchtlinge Frage 3 Flüchtlinge Frage 4
3.121) 3.122) 3.123) 3.114) 3.115) 3.116) 3.117) 3.118)	bau_ref2 bau_ref3 bau_ref4 bau_ref5	refugees question3 refugees question4 refugees question5	Flüchtlinge Frage 3 Flüchtlinge Frage 4 Flüchtlinge Frage 5
3.121) 3.122) 3.123) 3.114) 3.115) 3.116) 3.116) 3.117) 3.118) 3.119)	bau_ref2 bau_ref3 bau_ref4 bau_ref5 bau_ref6	refugees question3 refugees question4 refugees question5 refugees question6	Flüchtlinge Frage 3 Flüchtlinge Frage 4 Flüchtlinge Frage 5 Flüchtlinge Frage 6
3.121) 3.122) 3.123) 3.114) 3.115) 3.116) 3.117) 3.118)	bau_ref2 bau_ref3 bau_ref4 bau_ref5	refugees question3 refugees question4 refugees question5	Flüchtlinge Frage 3 Flüchtlinge Frage 4 Flüchtlinge Frage 5

1	. Variables o	f identifica	tion							
No.	Name		Label				Survey per	iod		Survey frequency
1.1)	survey		survey				West since East since			monthly monthly
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	Further information
WEST										"bau"
EAST										
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
WEST										
EAST										
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
WEST	_		_							
EAST										

No.	Name		Label				Survey per	iod		Survey frequency
1.2)	year		year				West since East since			monthly monthly
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	Further information
WEST EAST	_									Year of survey
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
WEST	_									
EAST										
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
WEST EAST										

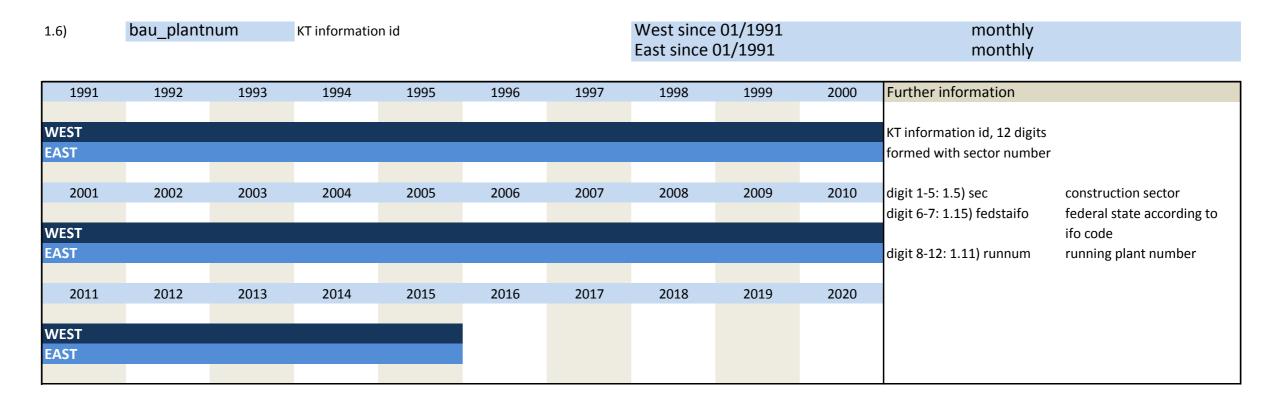
No.	Name		Label				Survey per	iod		Survey frequency
								04 /4 004		
1.3)	month		month				West since East since			monthly monthly
							Last since	01/1991		montiny
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	Further information
WEST										Month
EAST										
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
2001	2002	2005	2004	2005	2000	2007	2000	2005	2010	
WEST										
EAST										
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
WEST										
EAST										

No.	Name	Label	Survey period	Survey frequency
1.4)	idnum	firm X adress file id	West since 03/1994	monthly
1.4)	lanam		East since 04/1992	monthly



No.	Name		Label				Survey per	riod		Survey frequency
1.5)	runnum		running numb	per of plant			West since			monthly
							East since	01/1991		monthly
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	Further information
WEST							_			running number of plant
EAST										
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
WEST										
EAST			_				_			
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
WEST										
EAST										

No	o. Name	Label	Survey period	Survey frequency



No.	Name		Label		Survey period			riod		Survey frequency		
1.7)	bau_weste	ast	western eastern				West since East since		monthly monthly			
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	Further information		
WEST	_		_							Differenciates between Eastern and Western survey		
EAST										[1] western		
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	[2] eastern		
WEST												
EAST												
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020			
WEST	_		_									
EAST												

No.	Name		Label				Survey per	iod		Survey frequency		
1.8)	fedstaifo		federal state	(ifo-code)			West since East since	•		monthly monthly		
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	Further information Federal state according to ife	p-code	
WEST										1 "[01] Berlin West"	10 "[10] Bavaria"	
EAST										2 "[02] Schleswig-Holstein"	11 "[11] Saarland"	
										3 "[03] Hamburg"	12 "[12] Mecklenburg-	
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	4 "[04] Bremen"	Western Pomerania"	
										5 "[05] Lower Saxony"	13 "[13] Brandenburg	
WEST										6 "[06] Nordrhine-Westphali		
EAST										7 "[07] Rhineland-Palatinate		
										8 "[08] Hesse"	15 "[15] Saxony"	
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	9 "[09] Baden-	16 "[16] Thuringia"	
										Wuerttemberg"		
WEST												
EAST												

No.	Name		Label				Survey per	iod		Survey frequency
1.9)	bau_lateco	omer	latecomer				West 01/1	991 to 12/1	.995	monthly
-	_									
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	Further information
1001	1332	1000	2001	1990	1990	1007	1000	1000	2000	
WEST										Latecomer
2001	2002	2002	2004	2005	2000	2007	2000	2000	2010	[N]
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	

No.	Nar	ne	Label				Survey period	1		Survey frequency
1.10)	wei	ght1	weight				West & East	since 01/19	91	monthly
			_							
	1991 :	1992 1993	1994	1995	1996	1997	1998	1999	2000	Further information

WEST									
EAST									
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
WEST									
EAST									
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
WEST									
EAST									

No.	Name	Label	Survey period	Survey frequency

1.11)	sr		size range				West & East 08/2009 to 08/2011 annual					
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	Further information		
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010			
								WEST				
								EAST				
								LAJI				
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020			
WEST												
EAST												

No.	Name		Label				Survey per	iod		Survey frequency
1.12)	sector_id						West & Ea	st since 01/	/1991	monthly
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	Further information
WEST										
EAST										
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
WEST										
EAST	_									
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
WEST										
EAST										

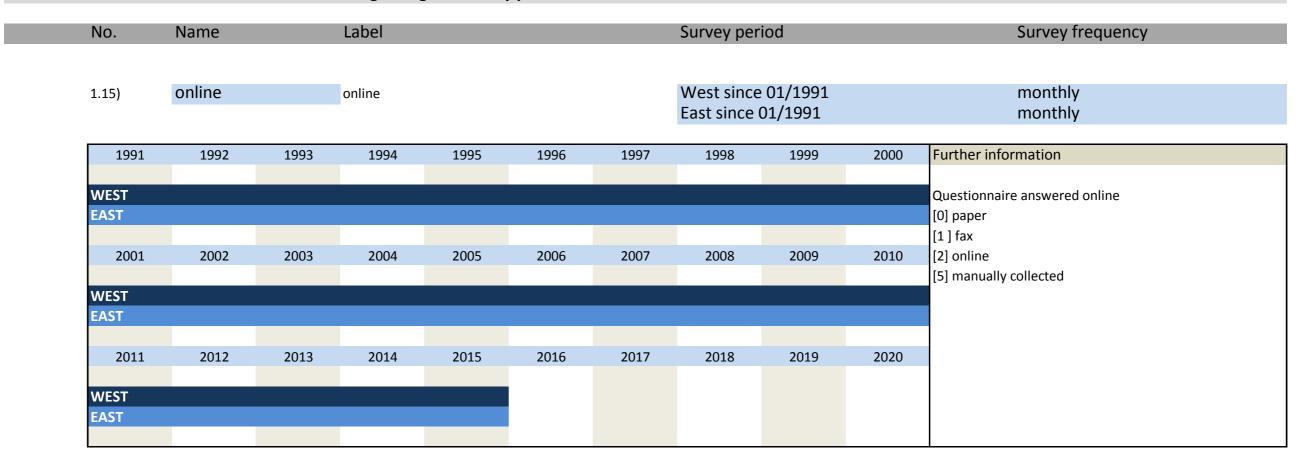
	No.	Name	Label	Survey period	Survey frequency
1.13)bau_sec2West & East since 01/1991monthly	1.13)	bau_sec2		West & East since 01/1991	monthly

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	Further information
WEST										
EAST										
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
NEST										
EAST										
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
WEST										
EAST										

N	lo.	Name		Label				Survey per	iod		Survey frequency	
1.	.14)	sector_bau		classification a	ccording to fe	ederal statistic	al office (type	West since	01/1991		monthly	
		_		of construction			. , ,	East since	01/1991		monthly	
_												
	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	Further information	
	VEST										West and East:	
EA	AST										2100000: construction industry	code 2
											2110100: road construction	code 1

2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2110200: other civil engineering	code 1
										2120100: public civil engineering	code 1
WEST										2120200: industrial civil engineering	code 1
EAST										2120300: residential construction	code 1
										2120400: buildings with 3 flats and more	
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	nur West	
										2200000: Building trade	code 2
WEST										2210100: road construction	code 1
EAST										2210200: other civil engineering	code 1
										2220200: industrial civil engineering	code 1
										2220300: residential construction	code 1
										2220400: buildings with 3 flats and more	code 1
										West and East:	
										2300000: prefabricated building construct	io code 2
										2320100: single family house	code 1
										2320200: multi-family house	code 1
										2320300: non-residential building	code 1

II. Variables regarding the survey process



No.	Name		Label				Survey per	iod		Survey frequency
1.16)	survey_sta	rt	survey_start				West since	•		monthly
							East since	01/2005		monthly
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	Further information

										Survey start Only refers to participants who answered the
2001	2002	2003	2004	2005	2006	2007	2008	2009		questionnaire online
				WEST EAST						
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
WEST EAST										

No.	Name		Label				Survey per	riod		Survey frequency
1.17)	survey_end	I	survey_end	urvey_end West since 01/2005 East since 01/2005			monthly monthly			
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	Further information
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	Survey end Only refers to participants who answered the questionnaire online
				WEST EAST						
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
WEST EAST										

No.	Name	Label	Survey period	Survey frequency
1.18)	participation_date	participation date	West since 01/2005 East since 01/2005	monthly monthly

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	Further information
										Participation date Only refers to participants who answered the
2001	2002	2002	2004	2005	2000	2007	2000	2000		questionnaire online
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
				WEST						
				EAST						
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
WEST										
EAST										

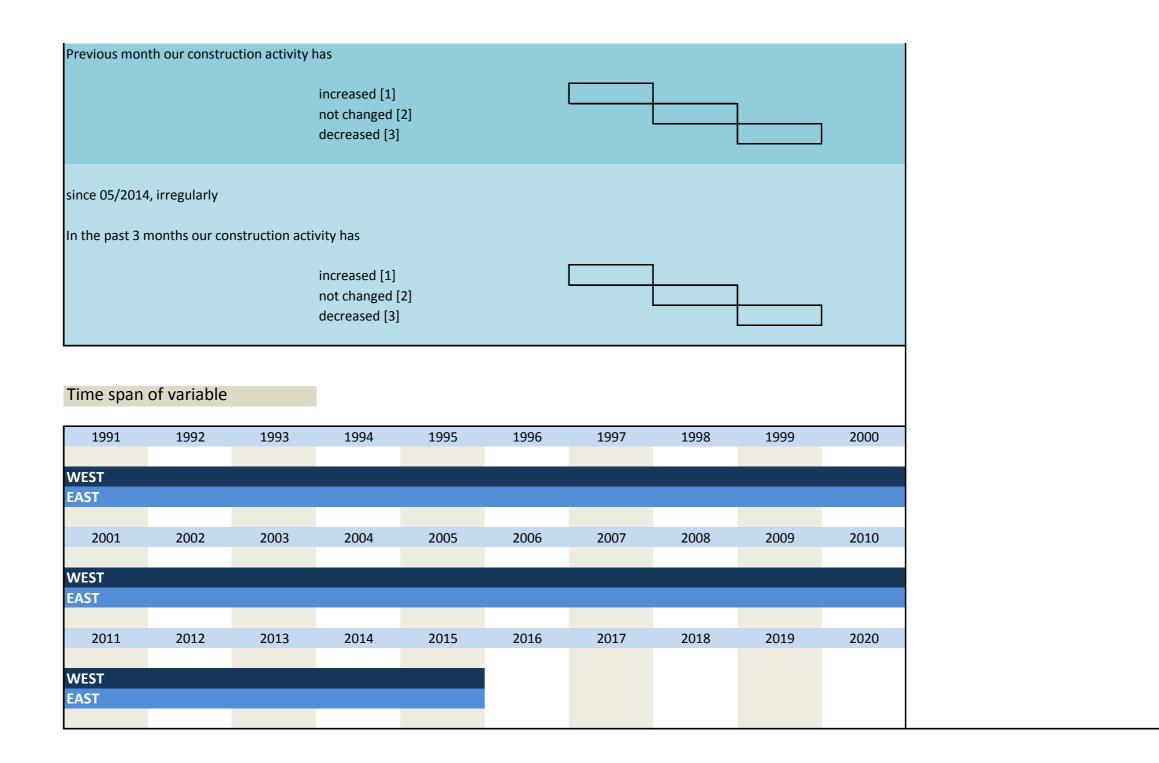
No.	Name	Label	Survey period	Survey frequency

1.19)	participatio	on_hour	participation	hour			West since East since (monthly monthly
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	Further information
										Participation hour Only refers to participants who answered the
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	questionnaire online
				WEST EAST						
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
WEST EAST	-		-							

No.	Name		Label				Survey per	iod		Survey frequency
1.20)	participatio	on_status	1	participation	status		West since East since	-		monthly monthly
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	Further information
										Participation status Only refers to participants who answered the
2001	2002	2003	2004	2005	2006	2007	2008	2009		questionnaire online

				WEST EAST						[1] complete [2] reworked
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	[3] incomplete [4] not answered
VEST AST										

	I. Cons	truction activity		
No.	Name	Label	Survey period	Survey frequency
2.1) Wordir	bau_conactex	construction activity versus previous month	West since 01/1991 East since 01/1991	monthly monthly
	to 11/2001; 01/2014 onth under report we have b more [1] about th less [3]			Further information Construction activity versus previous month
	02/2002 ne last 2-3 months our const	ruction activity has increased [1] not changed [2] decreased [3]		



No.	Name		Label				Survey per	iod		Survey frequency
2.2)	bau_constra	ain	constraints				West since			monthly
Wording c	of question						East since	01/1991		monthly
01/1991 to 1	1/2001									Further information
01/1991 (0 1	1/2001									Constraints to production
The executio	n of orders is cu	rrently const	rained							
	,	yes [1]			no [2]		1			
		/								
01/2002, 02/	2002									
The constru	tion optimity /			(construction of						
The construct	tion activity/exe	ecution of orc	lers is currently	constrained						
	,	yes [1]			no [2]					
since 03/200	2									
,										
The construc	tion activity/exe	ecution of orc	lers was constr	ained						
		une [1]			no [2]		1			
		yes [1]			no [2]		1			
Time span	of variable									
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	
1991	1552	1993	1554	1995	1990	1997	1550	1555	2000	
WEST										
EAST										
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
WEST EAST										
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
WEST										
EAST										

No.	Name	Label	Survey period	Survey frequency
2.3)	bau_mplack	constraints: lack of manpower	West since 01/1991	monthly
Wordin	ig of question		East since 01/1991	monthly
wordin	ig of question			
				Further information
since 01/2	1991			

he construct	ion activity/ ex	ecution of ord	ers is current	y/ was constra	ined.*					Lack of manpower
	If yes, due to:	lack of manpo	wer [1]							*For the exact wording of question for the corresponding point of time see 2.2) constraints
ime span	of variable									
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	
/EST										
AST										
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
/EST										
AST										
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
/EST										
AST										

2.4) bau_matlack constraints: lack of material West since 01/1991 monthly monthly Mording of question Since 01/1991 The construction activity/ execution of orders is currently/ was constrained.* If yes, due to: lack of material/insufficient technical equipment [1] Time span of variable 1991 1992 1993 1994 1995 1996 1997 1998 1999 2000 WEST EAST		Name	Label				Survey per	iod		Survey frequency
East since 01/1991 monthly Since 01/1991 Further information Lack of material/insufficient technical equipment [1] Lack of material Time span of variable *For the exact wording of question for the corresponding point of time see 2.2) constraint 1991 1992 1993 1994 1995 1997 1998 1999 2000 WEST WEST Heat Since 01/1991 Heat Sinc										
Wording of question since 01/1991 The construction activity/ execution of orders is currently/ was constrained.* If yes, due to: lack of material/ insufficient technical equipment [1] Time span of variable 1991 1992 1993 1994 1995 1997 1998 1999 2000 WEST	2.4)	bau_matlack	constrai	nts: lack of material	l					•
since 01/1991 Further information The construction activity/ execution of orders is currently/ was constrained.* Iack of material/insufficient technical equipment [1] Iack of material/insufficient technical equipment [1] *For the exact wording of question for the corresponding point of time see 2.2) constraint Time span of variable 1991 1992 1993 1994 1995 1997 1998 1999 2000 WEST VEST VEST VEST VEST VEST VEST VEST	Wording	of question					East since	01/1991		monthly
since 01/1991 The construction activity/ execution of orders is currently/ was constrained.* If yes, due to: lack of material/ insufficient technical equipment [1] Time span of variable 1991 1992 1993 1994 1995 1996 1997 1998 1999 2000 WEST	worung c	Ji question								
The construction activity/ execution of orders is currently/ was constrained.* If yes, due to: lack of material/ insufficient technical equipment [1] Time span of variable 1991 1992 1993 1994 1995 1996 1997 1998 1998 1999 2000										Further information
The construction activity/ execution of orders is currently/ was constrained.* If yes, due to: lack of material/ insufficient technical equipment [1] Time span of variable 1991 1992 1993 1994 1995 1996 1997 1998 1999 2000	since 01/199	1								
If yes, due to: lack of material/ insufficient technical equipment [1] Time span of variable 1991 1992 1993 1994 1995 1996 1997 1998 1999 2000	The construc	ction activity/ avac	ution of orders is a	rrontly/was constra	ainod *					Lack of material
Iack of material/insufficient technical equipment [1] *For the exact wording of question for the corresponding point of time see 2.2) constraint Time span of variable 1991 1992 1993 1994 1995 1997 1998 1999 2000 WEST VEST VEST<					anieu.					
Iack of material/ insufficient technical equipment [1] corresponding point of time see 2.2) constraint Time span of variable 1991 1991 1992 WEST VEST		, (00) aac to:								
1991 1992 1993 1994 1995 1996 1997 1998 1999 2000 WEST										*For the exact wording of question for the
1991 1992 1993 1994 1995 1996 1997 1998 1999 2000 WEST		lac	k of material/ insuf	icient technical equ	ipment [1]]		*For the exact wording of question for the corresponding point of time see 2.2) constraints
1991 1992 1993 1994 1995 1996 1997 1998 1999 2000 WEST		lac	k of material/ insuf	ficient technical equ	ipment [1]					
1991 1992 1993 1994 1995 1996 1997 1998 1999 2000 WEST		lac	k of material/ insuf	ficient technical equ	ipment [1]					
WEST	Time span		k of material/ insuf	icient technical equ	ipment [1]					
	Time span		ck of material/ insuf	icient technical equ	ipment [1]					
		n of variable				1997	1998	1999	2000	
	1991	n of variable				1997	1998	1999	2000	

WE	ST									
EAS	ST									
	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
WE	ST									
EAS	ST									

	Name		Label				Survey per	iod		Survey frequency
2.5)	bau_weath	ncon	constraints: w	veather condit	ions		West since East since			monthly monthly
Wording	of question									
										Further information
since 01/19	91									unfavourable weather conditions
The constru	iction activity/ ex		ders is currentl	y/ was constra	ained.*					
	If yes, due to:									*For the exact wording of question for the
		unfavourable	weather cond	itions [1]			1			corresponding point of time see 2.2) constraint
Time spa	n of variable		I							
Time spa	n of variable	1993	1994	1995	1996	1997	1998	1999	2000	
1991			1994	1995	1996	1997	1998	1999	2000	
			1994	1995	1996	1997	1998	1999	2000	
1991 WEST EAST	1992	1993								
1991 WEST			1994 2004	1995 2005	1996 2006	2007	1998 2008	1999 2009	2000	
1991 WEST EAST 2001 WEST	1992	1993								
1991 WEST EAST 2001	1992	1993								
1991 WEST EAST 2001 WEST	1992	1993								
1991 WEST EAST 2001 WEST EAST 2011	1992	1993 2003	2004	2005	2006	2007	2008	2009	2010	
1991 WEST EAST 2001 WEST EAST	1992	1993 2003	2004	2005	2006	2007	2008	2009	2010	

					_					
No.	Name		Label				Survey per	iod		Survey frequency
2.6)	bau_finan		constraints: fi	nancing			West since			monthly
Wording	of question		_				East since	01/1991		monthly
										Further information
since 01/19	996									insufficient financing
The constru	uction activity/ ex If yes, due to:		ders is current	y/ was constra	ained.*					
							-			*For the exact wording of question for the
		insufficient fi	inancing [1]							corresponding point of time see 2.2) constrained
Time spa	n of variable									
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	
WEST										
EAST							_			
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
WEST EAST										
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
WEST EAST										
No.	Name		Label				Survey per	iod		Survey frequency
2.7)	bau_ordlac	:k	lack of orders				West since East since			monthly monthly
										inoniting
Wording	of question									

The construction activity/ execution of orders is currently/ was constrained.* If yes, due to: Lack of orders *For the exact wording of question for the

		lack of orders	[1]]			corresponding point of time see 2.2) constraints
ime span	of variable									
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	1
					WEST					
					EAST					
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
2001	2002	2005	2004	2005	2000	2007	2008	2005	2010	
VEST										
AST										
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
NEST										
EAST										
										1

No.	Name	Label	Survey period	Survey frequency
2.8)	bau cancord	cancellation of orders	West since 01/2012	monthly
2.0)	bad_callcold	cancenation of orders	East since 01/2012	monthly
Wording	g of question			

										Further information
since 01/2012										
										Cancellation of orders
The construction	on activity/ ex	ecution of ord	ers was consti	rained						
[]										
I	If yes, due to:									
		lack of orders								
		- thereof: can	cellations of o	rders [1]						
Time span c	of variable									
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	

2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
	MECT								
	WEST EAST								

No.	Name	Label	Survey period	Survey frequency
2.9)	bau_othrea	constraints: other reasons	West since 01/1991	monthly
Wordi	ng of question		East since 01/1991	monthly

since 01/199										Other reasons
The construe	iction activity/ e If yes, due to:		ders is current	ly/ was constra	ained.*					
		other reason	s, namely**]			*For the exact wording of question for the corresponding point of time see 2.2) constraints
										** Addition "namely" since 01/2002
Time spar	n of variable									
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	
NEST	_									
AST										
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
WEST	_									
AST										
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
NEST										
AST										
	Name bau_conad	ctfut	Label construction	activity in 3 m	onth		Survey per West since Fast since	01/1991		Survey frequency monthly monthly
2.10)			_	activity in 3 m	onth			01/1991		
2.10)	bau_conad		_	activity in 3 m	onth		West since	01/1991		monthly
2.10) Wording (bau_conad		_	activity in 3 m	onth		West since	01/1991		monthly monthly Further information
2.10) Wording (ince 01/199	bau_conad		construction	activity in 3 m	onth		West since	01/1991		monthly monthly
2.10) Wording (since 01/199	bau_conad of question 91		construction	activity in 3 m	onth		West since	01/1991		monthly monthly Further information
2.10) Wording (ince 01/199	bau_conad of question 91	ve will presum more [1] about the sau	construction				West since	01/1991		monthly monthly Further information
2.10) Wording (ince 01/199	bau_conad of question 91	ve will presum more [1]	construction	than in the			West since	01/1991]	monthly monthly Further information
2.10) Wording of ince 01/199 During the n	bau_conac of question 91 next 3 months w	ve will presum more [1] about the sau less [3]	construction	than in the			West since	01/1991		monthly monthly Further information
2.10) Wording of ince 01/199 During the n	bau_conad of question 91	ve will presum more [1] about the sau less [3]	construction	than in the			West since	01/1991		monthly monthly Further information
2.10) Wording of ince 01/199 During the n	bau_conac of question 91 next 3 months w	ve will presum more [1] about the sau less [3]	construction	than in the		1997	West since	01/1991	2000	monthly monthly Further information
2.10) Wording of Since 01/199 During the n During the n Time spar 1991 WEST	bau_conad of question 91 next 3 months w n of variable	ve will presum more [1] about the sau less [3]	construction	than in the last 3 months	5	1997	West since East since	01/1991	2000	monthly monthly Further information
Since 01/199 During the n	bau_conad of question 91 next 3 months w n of variable	ve will presum more [1] about the sau less [3]	construction	than in the last 3 months	5	1997	West since East since	01/1991	2000	monthly monthly Further information
2.10) Wording (Since 01/199 During the n During the n Time spar 1991 WEST	bau_conad of question 91 next 3 months w n of variable	ve will presum more [1] about the sau less [3]	construction	than in the last 3 months	5	1997	West since East since	01/1991	2000	monthly monthly Further information
2.10) Wording of since 01/199 During the n During the n Time span 1991 WEST EAST	bau_conad of question 91 next 3 months w n of variable 1992	ve will presum more [1] about the sau less [3] 1993	construction	than in the last 3 months 1995	1996		West since East since	1999		monthly monthly Further information
2.10) Wording of Since 01/199 During the n During the n Time spar 1991 WEST EAST 2001 WEST	bau_conad of question 91 next 3 months w n of variable 1992	ve will presum more [1] about the sau less [3] 1993	construction	than in the last 3 months 1995	1996		West since East since	1999		monthly monthly Further information
2.10) Wording of since 01/199 During the n During the n Time spar 1991 WEST EAST 2001	bau_conad of question 91 next 3 months w n of variable 1992	ve will presum more [1] about the sau less [3] 1993	construction	than in the last 3 months 1995	1996		West since East since	1999		monthly monthly Further information
2.10) Wording of Since 01/199 During the n During the n 1991 WEST EAST 2001 WEST EAST	bau_conad of question 91 next 3 months w n of variable 1992 2002	ve will presum more [1] about the sau less [3] 1993 2003	construction	than in the last 3 months 1995	1996	2007	West since East since	2009	2010	monthly monthly Further information

II. (Construction orders		
No. Name	Label	Survey period	Survey frequency
2.11) bau_ordvpm	orders versus previous month	West since 01/1991	monthly

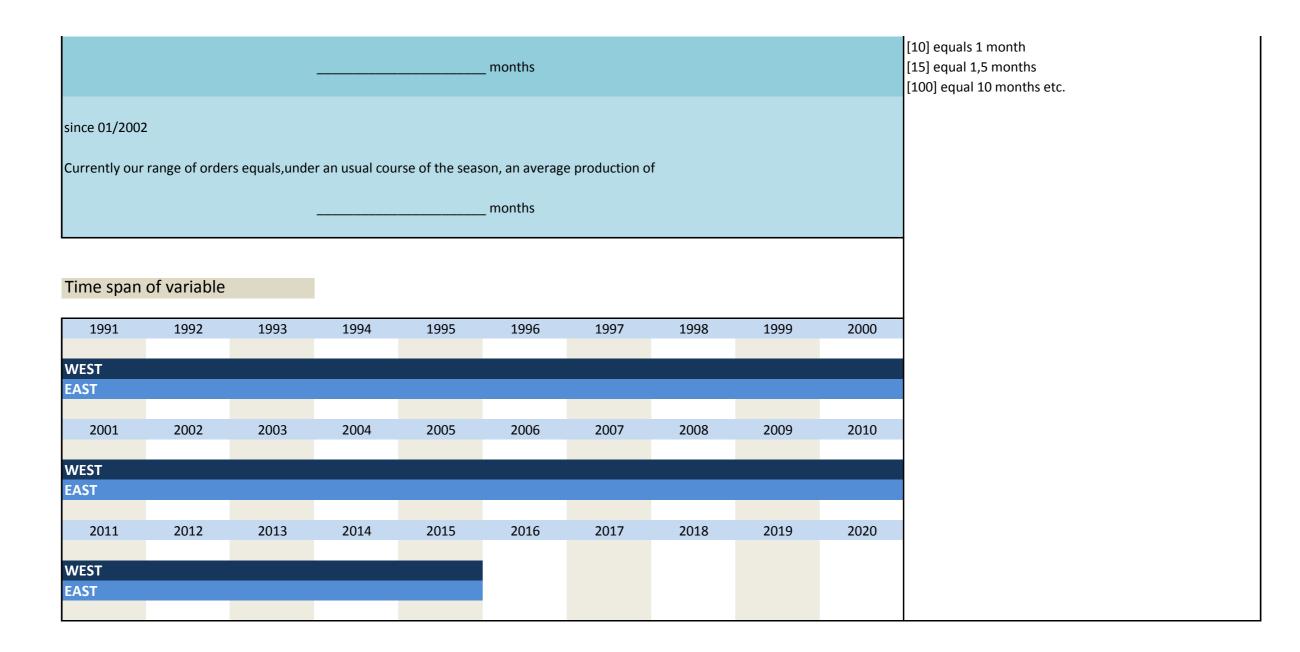
							East since	01/1991		monthly
										Further information
01/1991 to 1	1/2001									
										Construction orders
End of this m	onth our cons	truction order b	backlog is by v	alue						
		larger [1] not changed [smaller [3]		compared to the end of previous mon	th		<u> </u>			
01/2002, 02/	2002		_							
During the la	st 2-3 months	our constructic	on order backlo	og has (by valu	e)					
		increased [1] not changed [decreased [3]	[2]							
since 03/200	2									
Previous mor	nth our constru	uction order ba	cklog has (by v	value)						
				,						
		increased [1]						1		
		not changed [decreased [3]								
			_							
Time span	of variable									
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	
WEST										
EAST										
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
WEST										
EAST										
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
WEST										
WEST EAST										

No.	Name	Label

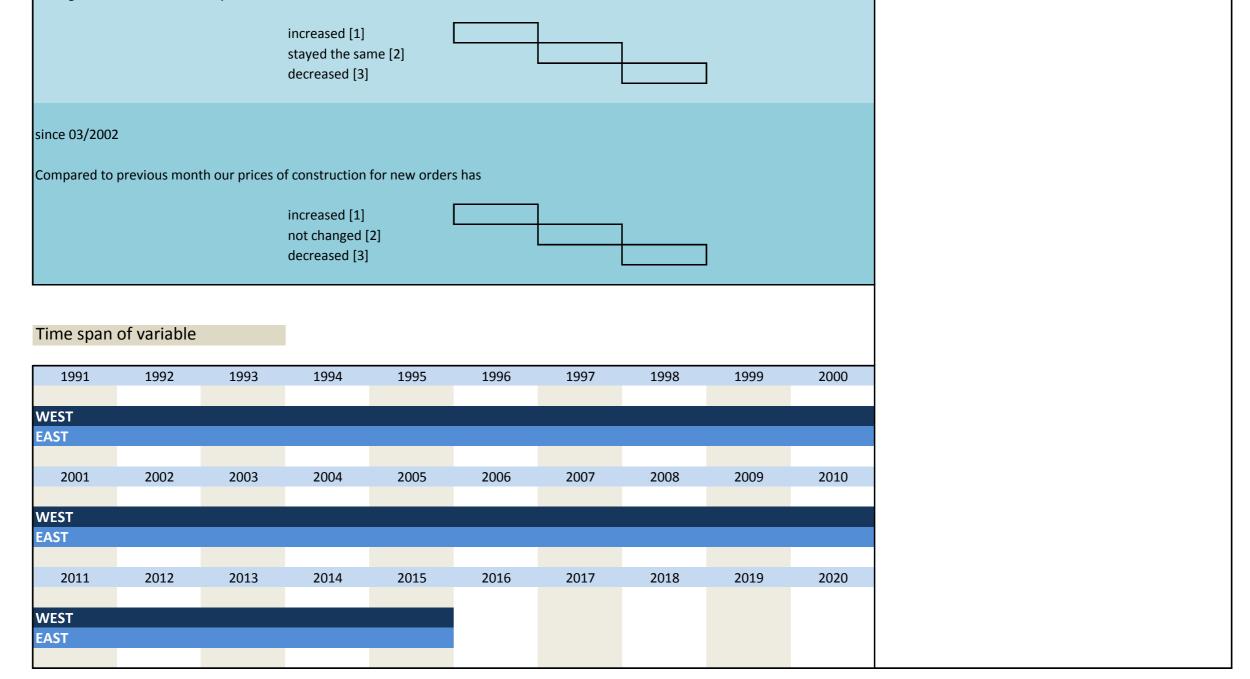
2.12)	bau_order	S	orders (appra	isal)			West since East since			monthly monthly
										Further information
since 01/199	1									Orders
We perceive	our current* ra	ange of orders	momentarily*	** as						
		relatively higl enough [2] too small [3]	n [1]]	* Addition "current" since 12/2001 ** Addition "momentarily" 01/1991 to 11/2001
Time span	of variable									
1001	1002	1002	1004	1005	1006	1007	1009	1000	2000	
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	
WEST	1992	1993	1994	1995	1996	1997	1998	1999	2000	
WEST EAST										
WEST	1992	1993 2003	1994 2004	2005	1996 2006	2007	1998 2008	1999 2009	2000	
WEST EAST 2001 WEST										
WEST EAST 2001 WEST										
WEST EAST										
WEST EAST 2001 WEST EAST	2002	2003	2004	2005	2006	2007	2008	2009	2010	

Survey period

monthly
monthly
formation
rders in months



	III. Pr	ices of construction		
No.	Name	Label	Survey period	Survey frequency
2.14)	bau_prvpm	prices versus previous month	West since 01/1991 East since 01/1991	monthly monthly
01/1991 t	to 11/2001			Further information Prices of construction compared to previous month
Compare	d to previous month our p	rices of construction for new orders were mostly		
		higher [1] unchanged [2] lower [3]		
01/2002,	02/2002			
During th	e last 2-3 months our price	es of construction for new orders		



No.	Name	Label	Survey period	Survey frequency
2.15)	bau_prcoco	prime costs covering	West since 01/1991 East since 01/1991	monthly monthly
01/19	91 to 11/2001			Further information Obtainable prices of construction

In the month	under report t	he prices of co	nstruction obt	ained on the	market were					* 6
		more than pri prime costs co not prime cos	overing [2]							 * for main construction trades ** prefabricated building construction
since 01/2002	!									
Currently*/ in	the month u	nder report** t	he obtained p:	rices of consti	ruction were					
		more than pri prime costs co not prime cos	overing [2]	ring [1]]		l		
Time span	of variable									
1991	1992	1993	1994	1995	1996	1997				
WEST EAST							1998	1999	2000	
							1998	1999	2000	
2001	2002	2003	2004	2005	2006	2007	1998 2008	1999 2009	2000	
2001 WEST	2002	2003	2004	2005	2006					
2001 WEST	2002	2003	2004	2005	2006					
	2002	2003 2013	2004 2014	2005	2006					

No.	Name	Label	Survey period	Survey frequency
2.16)	bau_exppr	expected prices	West since 01/1991	monthly
			East since 01/1991	monthly
				Further information
since 01/	1991			Function of construction
During th	e next 3 months the price	s of construction obtainable on the market w	ill presumably be	Expected prices of construction
	raising	[1] anging [2]		
	falling			

 :	c • 1 1								
lime span	of variable								
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
WEST									
EAST									
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
WEST									
EAST									
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
WEST EAST									

	I	IV. State of	business							
No.	Name		Label				Survey per	iod		Survey frequency
2.17)	bau_statebu	us	state of busin	ess (appraisal))		West since East since			monthly monthly
since 01/19	e our current state g s	e of business a good [1] satisfiable [2] pad [3]					1]		Further information State of business (appraisal)
Time span	n of variable	1993	1994	1995	1996	1997	1998	1999	2000	
1551		2000							2000	

EAST									
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
WEST									
EAST									
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
2011	2012	2013	2011	2013	2010	2017	2010	2013	2020
WEST									
EAST									

No.	Name		Label				Survey per	iod		Survey frequency
2.18)	bau_come	хр	expected com	nmercial opera	tions		West since East since			monthly monthly
since 01/19	991									Further information
										Expected commercial operations
During the	next 6 months o	ur state of bu	siness will be							
		more favour					,			
		not changing more unfavo						1		
		more uniavo						l		
Time spa	in of variable	1993	1994	1995	1996	1997	1998	1999	2000	
WEST										
EAST										
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
WEST										
WEST EAST	-									
	2012	2013	2014	2015	2016	2017	2018	2019	2020	
EAST 2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
EAST	2012	2013	2014	2015	2016	2017	2018	2019	2020	

V. Utilization of capacity*

No.	Name			Label								Surve	ey peri	od		* to 11/2001 "Geräteausnutzung" Survey frequency
2.19)	bau_equip	out2		equipr	nent utili	zation i	n %							01/1991)1/1991		monthly monthly
																Further information
01/1991 to 1	11/2001															Capacity utilization
In the montl on average	h under report about	the utiliza	ation o	of our e	quipmer	t (full u	tilizatio	on custo	omary	y for the	e compa	any=10	00%) was	S		
		30	40	50	60	70 7	′5	80	85	90	95	100	more t	han 100%, in	fact:	* Addition "all equipment" only in main construction tra
all equipr	ment*:															
	apacity utilizati	on of our	machi	ines (fu	ll canacit											
on average a all equipr Time spar			40	50					ry for 85	90		100%)		han 100%, in	fact:	
all equipr	nent*:		40	50			/5		85		95	100		han 100%, in	fact: 2000	
all equipr	nent*: n of variable	2	40	50	60	70 7	/5	80 8	85	90	95	100	more t			
all equipr Time spar 1991 WEST	nent*: n of variable	2	40	50	94	70 7	5	80 8	6	90	95	100	more t			
all equipr	nent*: n of variable 1992	199	40	50	94	70 7	5	80 8	6	90	95	100	more t	1999	2000	
all equipr	nent*: n of variable 1992	199	40	50	94	70 7	5	80 8	6	90	95	100	more t	1999	2000	
all equipr	nent*: n of variable 1992	199	40	50	60 	70 7	5	80 8	85	90	95 97 07	100	more t	1999	2000	
all equipr	nent*:	200	40	50	60 	70 7 1995 2005	5	80 8	85	90	95 97 07	100	more ti	1999	2000	

No.	Name		Label							Survey	/ period			Survey frequency
2.20)	bau_equip	out1	equipmen	t utilizatior	n (civil e	enginee	ering) in	%			since 01/19 nce 01/199			monthly monthly
														Further information
	th under report	the utilization	of our equip	oment (full	l utilizat	tion cus	stomary	for the	comp	any=100	%) was			Capacity utilization in main construction trades
on average														Only in the main construction trades it is distinguish
all equip thereof:		30 40	50 60	70	75	80	85	90	95	100	more than 100	%, in fact:		between civil engineering and building construction This question does not exist for the prefabricated
	civil engineering													bulding construction
	ouilding struction													
- for l		30 40	50 60	70	75	80	85	90	95	100	more than 100	%, in fact:		
	struction an of variable													
		1993	1994	19	95	19	996	199	97	199	8 199	9 20	000	
Time spa 1991 WEST	an of variable		1994	19	95	19	996	199	97	199	8 199	9 20	000	
Time spa	an of variable		1994	19	95	19	996	199	97	199	8 199	9 20	000	
Time spa 1991 WEST	an of variable		1994		95		996	199		199	-	-	000	
Time spa 1991 WEST EAST 2001	an of variable 1992	1993						-			-	-		
Time spa 1991 WEST EAST 2001 WEST	an of variable 1992	1993						-			-	-		
Time spa 1991 WEST EAST 2001	an of variable 1992	1993						-			-	-		
Time spa 1991 WEST EAST 2001 WEST	an of variable 1992	1993		20		20		-)7		8 200	9 20		
Time spa 1991 WEST EAST 2001 WEST EAST 2011	an of variable 1992 2002	1993	2004	20	05	20	006	200)7	200	8 200	9 20)10	
Time spa 1991 WEST EAST 2001 WEST EAST	an of variable 1992 2002	1993	2004	20	05	20	006	200)7	200	8 200	9 20)10	

VI. Employees

No.	Name		Label				Survey per	iod		Survey frequency
2.21)	bau_emple	מצי	expected emp	lovees			West since	01/1991		monthly
,	buu_emple	2710	expected emp	loyees			East since			monthly
							Lust since	51/1551		montiny
										Further information
since 01/199	91									
During the p	ovt 2-1 months	the number	of our employee	s will bo						Expected development of the number of employees
During the h		the number	of our employee	s will be						
			increasing [1]	not c	hanging [2]		decreasing [3]]		
	in total					1		1		
	in total					l				
										-
Time span	of variable									
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	
WEST										
EAST										
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
WEST										
EAST										
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
ALE CE										
WEST EAST										
										1
No.	Name		Label				Survey per	iod		Survey frequency

No.	Name	Label	Survey period	Survey frequency
2.22)	bau_indwork	industrial worker	West since 01/1991 East since 01/1991	monthly monthly
since	01/1991		Furthe	er information

During the ne	ext 3-4 months	the number o	of our employee	s will be						industrial workers
			increasing [1]	not c	hanging [2]		decreasing [3]			
in to there										
	strial workers									
Time span	of variable									
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	
WEST										
EAST							_			
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
WEST										
EAST										
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
WEST										
EAST										

No.	Name	L	Label				Survey period	d		Survey frequency
2.23)	bau_employ	e	employee				West since 0			monthly
							East since 01	/1991		monthly
										Further information
since 01/1	991									employees
During the	e next 3-4 months the	e number of o	our employees	will						
		i	ncreasing [1]	not	changing [2]		decreasing [3]			
	total									
	nereof mployees	C								
										-
Time spa	an of variable									
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	1

WEST									
EAST									
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
WEST									
EAST									
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
WEST									
EAST									

No.	Name		Label				Survey per	riod		Survey frequency
2.24)	bau_statill		status of empl	loyee's illness	in %		West since East since			monthly monthly
since 01/199 Currently of	91 our employees	are sick:	%							Further information Illness absence rate Note.: Values in the Stata-files have to be divided b
	n of variable	1000		1005	1005	1007	1000	4000	2000	10 to get the correct percentage format (with decimal place). eg.: for the value of 85 in the dataset applies: 8,5%
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	
WEST										
EAST										
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
WEST										
EAST										
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	

	3. Special	questions								
		VII. Specia	questions	**/remark	5***					
No.	Name		Label				Survey per	iod	** main constructi	on trades, *** prefabricated building construction Survey frequency
3.1) Wording	bau_backc	const	backlog of co	nstructions			West since East since			annual survey, January annual survey, January
										Further information
End of 19XX since 01/20 Backlog of (constructions (* our backlog o 02 constructions (* our backlog o	more [1] as much as las less [3]	st year [2] d not yet star	-than end c	f 19/20YY** ons was]	Backlog of constructions (for main construction trades) * "end of 20XX" "end of previous year". Example: If the question was posed in January 2003 , "20XX"="2002". ** "end of 20YY" "end of year before last" Example: If the question was posed in January 2003 , "20YY"="2001".
Time spa	n of variable									
Time spa	n of variable	1993	1994	1995	1996	1997	1998	1999	2000	
			1994	1995	1996	1997	1998	1999	2000	
1991			1994	1995	1996	1997	1998	1999	2000	
1991			1994 2004	2005	1996 2006	1997 2007	1998 2008	2009	2000	
1991 WEST	1992	1993								

WEST		
EAST		

No.	Name		Label				Survey per	iod		Survey frequency
3.2)	bau_suban	insal	subcontractor	: % of annual s	sales		West since East since			annual survey, February annual survey, February
since 02/199	of question									Further information
	subcontractors al sales in 19/20	XX* about*	% a	re accounted f	for by subcont	ractors				Sales of subcontractors in percantage to the own annual sales (for main construction trades)
										* "20XX" means last year Example:
Time spar	n of variable									If the question was posed in February 2003 , "20XX"="2002".
Time spar	n of variable	1993	1994	1995	1996	1997	1998	1999	2000	If the question was posed in February 2003 , "20XX"="2002".
		1993	1994	1995	1996	1997	1998	1999	2000	If the question was posed in February 2003,
1991		1993	1994	1995	1996	1997	1998	1999	2000	If the question was posed in February 2003 , "20XX"="2002".
1991		1993 2003	1994 2004	1995 2005	1996 2006	1997 2007	1998 2008	1999 2009	2000	If the question was posed in February 2003 , "20XX"="2002".
1991 WEST 2001	1992									If the question was posed in February 2003 , "20XX"="2002".
1991 WEST	1992									If the question was posed in February 2003 , "20XX"="2002".
1991 WEST 2001	1992 2002									If the question was posed in February 2003 , "20XX"="2002".
1991 WEST 2001 WEST	1992 2002 EAST	2003	2004	2005	2006	2007	2008	2009	2010	If the question was posed in February 2003 , "20XX"="2002".

No.	Name	Label	Survey period	Survey frequency
3.3)	bau_submain	subcontractor: % for main contract work	West since 02/1991 East since 02/2002	annual survey, February annual survey, February

ince 02/1991	1									Further information
onvicos of si	ubcontractors									Services of subcontractors of main construction trades
	ntractors' servi	cos in voar 10/	20VV*	% are acc	ounted for by					(for main construction trades)
I the subcon		Les III year 19/			construction t	rades				(ior main construction trades)
					construction	lucs				* "20XX" means last year
										Example:
										If the question was posed in February 2003 ,
ime span	of variable									"20XX"="2002".
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	
VEST										
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
2001	2002	2003	2001	2005	2000	2007	2000	2005	2010	
VEST										
	EAST									
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
VEST										
AST										

No.	Name		Label				Survey per	iod		Survey frequency
3.4)	bau_subup	gr	subcontracto	r: % for upgrad	ling work		West since East since			annual survey, February annual survey, February
Wording	of question						East since	02/2002		annual survey, February
										Further information
since 02/19	91									Services of subcontractors of
Services of	subcontractors									upgrading work
Of the subco	ontractors' servio	ces in year 19	/20XX*	% are acco	ounted for by					(for main construction trades)
				firms of upgra	ading work					
										* "20XX" means last year Example:
										If the question was posed in February 2003 ,
Time spar	n of variable									"20XX"="2002".
			_							
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	
WEST										

WEST									
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
WEST	EAST								
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010

No.	Name		Label				Survey per	iod		Survey frequency
3.5)	bau_subtra	ans	subcontractor	r: % for transp	ort company		West since	e 02/1991		annual survey, February
							East since			annual survey, February
Wording	of question									
										Further information
since 02/199	91									
										Services of subcontractors of
	subcontractors	oos in voor 10	1/20VV*	9/ are car	unted for bu					transport companies
Of the subco	ontractors' servi	tes in year 19		% are acco transport con						(for main construction trades)
					ipanies					* "20XX" means last year
										Example:
										If the question was posed in February 2003 ,
Time spar	n of variable									"20XX"="2002".
1991										
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	
	1992	1993	1994	1995	1996	1997	1998	1999	2000	
WEST	1992	1993	1994	1995	1996	1997	1998	1999	2000	
	1992	1993	1994	1995	1996	1997	1998	1999	2000	
WEST										
	1992 2002	1993 2003	1994 2004	1995 2005	1996 2006	1997 2007	1998 2008	1999 2009	2000	
WEST										
WEST 2001										
WEST 2001 WEST	2002 EAST	2003	2004	2005	2006	2007	2008	2009	2010	
WEST 2001	2002									

No.	Name		Label				Survey per	iod		Survey frequency
3.6) Wording	bau_subre of question	ba	subcontracto	r: % for reinfor	rcing bars		West since East since			annual survey, February annual survey, February
	91 subcontractors ontractors' servi	ces in year 19)/20XX*	% are acco bending and		orcing steel				Further information Services of subcontractors of bending and laying of reinforcing steel (for main construction trades) * "20XX" means last year
Time spai	n of variable									Example: If the question was posed in February 2003 , "20XX"="2002".
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	
WEST 2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
WEST	EAST						-			
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
WEST EAST										
No.	Name		Label				Survey per	iod		Survey frequency
3.7)	bau_subfo	wo	subcontracto	r: % for formw	ork		West since East since			annual survey, February annual survey, February

Of the subcontractors' services in year 19/20XX* _____% are accounted for by formwork/ scaffolding

(for main construction trades)

										* "20XX" means last year
										Example:
	6 • • • • •									If the question was posed in February 2003 ,
lime span	of variable									"20XX"="2002".
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	-
1991	1552	1993	1554	1995	1990	1557	1990	1999	2000	
NEST										
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
WEST										
WEST	EAST									
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
WEST										
EAST										

No.	Name	Label	Survey period	Survey frequency
3.8)	bau_subdiv	subcontractor: % for other companies	West since 02/1991	annual survey, February
			East since 02/2002	annual survey, February
Wordin	g of question			
				Further information
since 02/2	1991			
				Services of subcontractors of
Services o	of subcontractors			other companies
Of the sub	bcontractors' services in ye	ear 19/20XX*% are accounted for by		(for main construction trades)
		other companies		
				* "20XX" means last year
				Example:
	an of variable			If the question was posed in February 2003,
rime sp	an of variable			"20XX"="2002".

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
WEST									

2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
WEST									
	EAST								
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
WEST									
EAST									

No.	Name		Label				Survey per	iod		Survey frequency
3.9)	bau_subfo	r	% for foreign	subcontractors	S		West since			annual survey, February
Mording	of quarties						East since	02/2002		annual survey, February
wording	of question									
										Further information
since 02/19	91									
Sorvicos of	subcontractors									Services of foreign subcontractors (for main construction trades)
	subcontractors in	n total: 100%								(ior main construction trades)
Services of				ces of foreign	subcontractor	s circa	_%			* "20XX" means last year
				-						Example:
										If the question was posed in February 2003,
- .	с · · · ·									"20XX"="2002".
Time spa	n of variable									
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	
WEST										
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
WEST										
	EAST									
2011	2012	2012	2014	2045	2016	2017	2010	2010	2020	
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	1
WEST										
EAST										

No.	Name	Label	Survey period	Survey frequency
3.10)	bau_undcons	% of undocumented constructions	West since 02/1991	annual survey, February
			East since 02/2002	annual survey, February

EdS	l Sifi	ceu)Z Z	UUZ	

annual survey, February

	s not yet capt u vork complete		lly documented as of our total ar			in the building	; industry) was			Further information Undocumented constructions (for main construction trades) * "20XX" means last year Example: If the question was posed in February 2003 ,
			_							"20XX"="2002".
Time span	of variable									
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	
WEST										
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
WEST										
	EAST									
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
WEST										
EAST										
										<u> </u>

No.	Name	Label	Survey period	Survey frequency
3.11)	bau_sphadis	sphere of action: % in same district	West since 02/1991	annual survey, February
Wordin	g of question		East since 02/2002	annual survey, February
	8 01 446511011			
				Further information
since 02/1	1991			
				Revenue in the same administrative district
Sphere of	f action of the company			(for main construction trades)
(Only to b	e answered for the main b	ranch)		

		nues in 19720		ounted for by co	in the same a		district			* "20XX" means last year Example: If the question was posed in February 2003 , "20XX"="2002".
Time spar	n of variable									
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	
WEST										
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
WEST	EAST									
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
WEST										
EAST										
No.	Name		Label				Survey per	riod		Survey frequency
		fc			fo do vol oto to				-	
3.12)	Name bau_sphas of question	fs		ion: % in same	federal state		Survey per West since East since	e 02/1991		Survey frequency annual survey, February annual survey, February
3.12) Wording	bau_sphas of question	fs		ion: % in same	federal state		West since	e 02/1991		annual survey, February
3.12) Wording since 02/199	bau_sphas of question 91			ion: % in same	federal state		West since	e 02/1991		annual survey, February annual survey, February Further information Revenue in the same federal state
3.12) Wording since 02/199 Sphere of ac (Only to be a	bau_sphas of question 91 ction of the com answered for the	1pany e main branch	sphere of act			Δς	West since	e 02/1991		annual survey, February annual survey, February Further information Revenue in the same federal state (for main construction trades)
3.12) Wording since 02/199 Sphere of ac (Only to be a	bau_sphas of question 91 ction of the com	1pany e main branch	sphere of act	ounted for by co			West since East since	e 02/1991		annual survey, February annual survey, February Further information Revenue in the same federal state
3.12) Wording since 02/19 Sphere of a (Only to be a Circa	bau_sphas of question 91 ction of the com answered for the % of our reven	1pany e main branch nues in 19/20	sphere of act	ounted for by co	onstruction sit		West since East since	e 02/1991		annual survey, February annual survey, February Further information Revenue in the same federal state (for main construction trades) * "20XX" means last year Example:
3.12) Wording since 02/199 Sphere of a (Only to be a Circa Time span	bau_sphas of question 91 ction of the com answered for the % of our reven	1pany e main branch nues in 19/20	sphere of act	ounted for by co in other distri	onstruction sit	same federal s	West since East since	e 02/1991 02/2002		annual survey, February annual survey, February Further information Revenue in the same federal state (for main construction trades) * "20XX" means last year Example: If the question was posed in February 2003 ,
3.12) Wording since 02/199 Sphere of a (Only to be a Circa Time span 1991	bau_sphas of question 91 ction of the com answered for the % of our reven	1pany e main branch nues in 19/20	sphere of act	ounted for by co	onstruction sit		West since East since	e 02/1991	2000	annual survey, February annual survey, February Further information Revenue in the same federal state (for main construction trades) * "20XX" means last year Example: If the question was posed in February 2003 ,
3.12) Wording since 02/199 Sphere of a (Only to be a Circa Time span	bau_sphas of question 91 ction of the com answered for the % of our reven	1pany e main branch nues in 19/20	sphere of act	ounted for by co in other distri	onstruction sit	same federal s	West since East since	e 02/1991 02/2002	2000	annual survey, February annual survey, February Further information Revenue in the same federal state (for main construction trades) * "20XX" means last year Example: If the question was posed in February 2003 ,
3.12) Wording since 02/199 Sphere of a (Only to be a Circa Time span 1991	bau_sphas of question 91 ction of the com answered for the % of our reven	1pany e main branch nues in 19/20	sphere of act	ounted for by co in other distri	onstruction sit	same federal s	West since East since	e 02/1991 02/2002	2000	annual survey, February annual survey, February Further information Revenue in the same federal state (for main construction trades) * "20XX" means last year Example: If the question was posed in February 2003 ,

	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
ł	2011	2012	2010	2011	2010	2010	2017	2010	2013	2020
I										
	WEST									
I	EAST									
T										
L										

No.	Name		Label				Survey per	iod		Survey frequency
3.13)	bau_sphaot	fs	sphere of acti	on: % in other	federal state		West since			annual survey, February
Wording	of question						East since	02/2002		annual survey, February
	orquestion									
sin en 02/10	04									Further information
since 02/19	91									Revenue in other federal states
	iction of the com									(for main construction trades)
	answered for the % of our reven			unted for by co	onstruction site	ec				* "20XX" means last year
		1003 111 137 207			in other feder					Example:
										If the question was posed in February 2003 , "20XX"="2002".
										$1 \cdot 1 \cdot$
										2000 - 2002 .
Time spa	n of variable									20/11 - 2002 .
		1993	1994	1995	1996	1997	1998	1999	2000	2000 - 2002 .
Time spa	n of variable 1992	1993	1994	1995	1996	1997	1998	1999	2000	
		1993	1994	1995	1996	1997	1998	1999	2000	
1991		1993	1994	1995	1996	1997	1998	1999	2000	
1991		1993	1994	1995 2005	1996	1997 2007	1998 2008	1999 2009	2000	
1991 WEST 2001	1992									
1991 WEST	1992									
1991 WEST 2001 WEST	1992 2002 EAST	2003	2004	2005	2006	2007	2008	2009	2010	
1991 WEST 2001	1992 2002									
1991 WEST 2001 WEST	1992 2002 EAST	2003	2004	2005	2006	2007	2008	2009	2010	

No.	Name		Label				Survey per	iod		Survey frequency
3.14)	bau_sphaf	C	sphere of acti	on: % in foreig	n country		West since East since			annual survey, February annual survey, February
wording	of question									
(Only to be	ction of the com answered for the	e main branc								Further information Revenue in foreign countries (for main construction trades)
	% of our reve	nues in 19/20	JXX* were acco		in foreign cou					* "20XX" means last year Example:
					Ç					If the question was posed in February 2003 , "20XX"="2002".
Time spai	n of variable	1993	1994	1995	1996	1997	1998	1999	2000	
1331	1352	1995	1554	1999	1990	1557	1990	1999	2000	
WEST										
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
WEST										
	EAST									
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
WEST EAST	_		_							
No.	Name		Label				Survey per	iod		Survey frequency
3.15)	bau_witiw	oth	wintertime: w	vork through			West since East since			March, November March, November
Wording	of dupction									

	Further information
03/1991 to 11/2001	
	Wintertime: work through
Winter construction	(for main construction trades)
We had enough orders and an appropriate equipment to work through with full workforce in winter (19XX/19YY*) 20XX/20YY*	
- except for the officially recognized days of bad weather.	* Example:
	If the question was posed in March 2004 ,
yes [1] no [2]	"20WW/20VV" = "2003/2004"

Winter construction We had enough orders and an appropriate equipment to work through with full workforce in winter (19XX/19YY*) 20XX/20YY* yes [1] no [2]
yes [1] no [2]
Time span of variable
1991 1992 1993 1994 1995 1996 1997 1998 1999 2000
WEST
2001 2002 2003 2004 2005 2006 2007 2008 2009 2010
WEST
EAST
2011 2012 2013 2014 2015 2016 2017 2018 2019 2020
WEST
EAST

No.	Name	Label	Survey period	Survey frequency
3.16)	bau_witilo	wintertime: lack of orders	West since 03/1991	March, November
			East since 11/2001	March, November
Wordin	ng of question			
vvorum	ig of question			
wordin				
				Further information
	to 11/2001			Further information
				Further information Winter construction: lack of orders
03/1991				
03/1991 t Winter co	to 11/2001 onstruction	ropriate equipment to work through with full wo	orkforce in winter (19XX/19YY*) 20XX/20YY*	Winter construction: lack of orders
03/1991 t Winter co We had e	to 11/2001 onstruction		orkforce in winter (19XX/19YY*) 20XX/20YY*	Winter construction: lack of orders

The necessity	of the layoff w	vas mainly due	to							"20WW/20VV" = "2003/2004"
		lack of orders	[1]							
since 03/2002	!									
Winter constr We had enoug		an appropriate	e equipment to	work throug	h with full wor	kforce in wint	er (19XX/19YY	*) 20XX/20YY*		
If no: The necessity	of the layoffs/	'short-time wo	ork was mainly	due to						
		lack of orders	[1]							
Time span	of variable									
		1002	1004	1005	1006	1007	1009	1000	2000	
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	
NEST										
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
WEST EAST										
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
WEST										
EAST										

91 March, November
March, November
Further information
Winter construction: reasons of construction
Winter construction: reasons of construction (for main construction trades)
(for main construction trades)
(for main construction trades) 20YY*
20XX/

		reasons of co	nstruction [1]						
since 03/2002									
Winter constr								*) 2011/2010/*	
we had enoug	gn orders and	an appropriate	e equipment to	o work through	h with tull wor	ktorce in winte	er (19XX/19YY	*) 20XX/20YY*	
If no:									
The necessity	of the layoffs,	/ short-time w	ork was mainly	/ due to					
						1			
		reasons of co	nstruction [1]						
Time span	of variable								
		4000			4000				
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
WEST									
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
WEST									
EAST									
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
WEST									
EAST									

No.	Name	Label	Survey period	Survey frequency
3.18) Wordir	bau_witipw	wintertime: preference of workers	West 03/1991 to 11/1995 West since 11/1996 East since 11/2001	March, November annual survey, November annual survey, November
03/1991	to 11/1995			urther information /inter construction: preference of workers

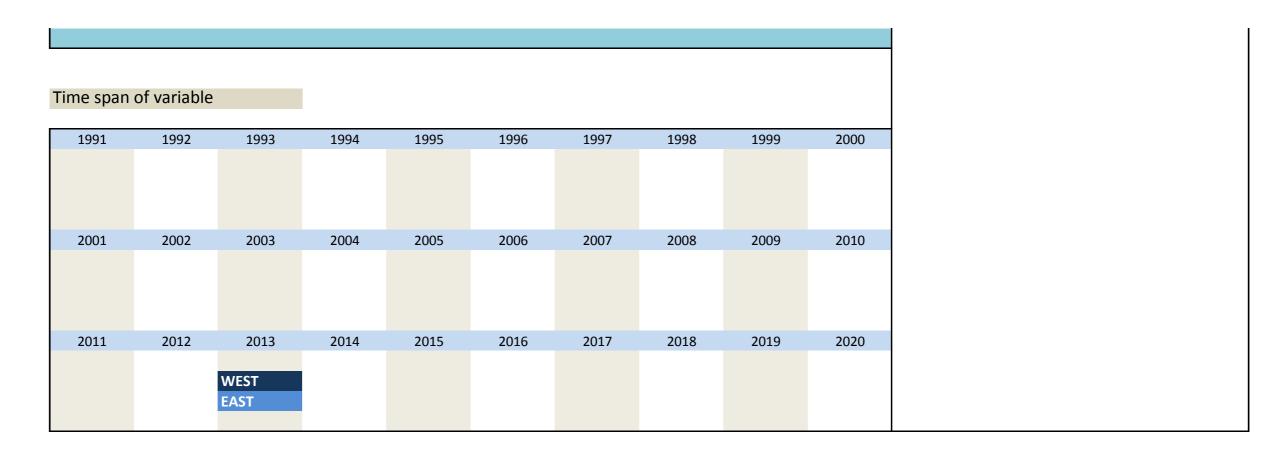
nersonal	truction									(for main constru	ction trades)	
	l attitude of our	workers rega	rding winter co	onstruction, if	known: when	they have the	choice then					
ost wokers	s prefer											
							1					
	winter-break-			1				1				
	working by no	irinai pay pius	winter-pay [2]					ļ				
nce 03/199	6											
inter const	truction											
e personal	l attitude of our	workers rega	rding winter co	onstruction, if	known: if they	had the choic	ce,					
ost worker	s would prefer											
							-					
	winter-break-											
	working by no	ormal pay plus	winter-pay [2]									
me span	of variable											
me span	of variable											
me span	of variable	1993	1994	1995	1996	1997	1998	1999	2000			
1991		1993	1994	1995	1996	1997	1998	1999	2000			
		1993	1994	1995	1996	1997	1998	1999	2000			
1991		1993	1994	1995	1996	1997	1998	1999	2000			
1991 /EST	1992											
1991		1993	1994 2004	1995 2005	1996 2006	1997 	1998 2008	1999 2009	2000 2010			
1991 /EST 2001	1992											
1991 /EST 2001 /EST	1992											
1991 /EST 2001	1992											
1991 /EST 2001 /EST AST	1992 2002	2003	2004	2005	2006	2007	2008	2009	2010			
1991 /EST 2001 /EST	1992											
1991 /EST 2001 /EST AST 2011	1992 2002	2003	2004	2005	2006	2007	2008	2009	2010			
1991 /EST 2001 /EST 2011 /EST	1992 2002	2003	2004	2005	2006	2007	2008	2009	2010			
1991 /EST 2001 /EST AST 2011	1992 2002	2003	2004	2005	2006	2007	2008	2009	2010			
1991 /EST 2001 /EST 2011 /EST	1992 2002	2003	2004	2005	2006	2007	2008	2009	2010			

No.	Name	Label	Survey period	Survey frequency
3.19)	bau_flight_ger	importance of flight connections in Germany	West 03/2013	once
			East 03/2013	once
Wording o	of question			
				Further information
03/2013				
				Importance of flight connections to destinations in
Special quest	tion (once)			Germany

Special question (once) How important for your company is a flight connection to destinations in

			very important	important	less important	unimportant			
			[1]	[2]	[3]	[4]			
	Geri	many							
									I
ime span o	of variable								
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2001	2002	2005	2004	2005	2000	2007	2000	2005	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
		WEST							
		EAST							

No.	Name	Label				Survey period	Survey frequency
3.20)	bau_flight_eur	importance of	f flight connec	tions in Europe	е	West 03/2013	once
Wording	of question					East 03/2013	once
worung	orquestion						
00 (2010							Further information
03/2013							
Special que							Importance of flight connections to destinations in Europe
How import	ant for your company is a flig	ht connection t	o destinations	in			
		very important	important	less important	unimportant		
		[1]	[2]	[3]	[4]		
	Europe						



No.	Name	Label	Survey period	Survey frequency
3.21)	bau_flight_world	importance of flight connections worldwide	West 03/2013	once
			East 03/2013	once

2013										Further information
ial questi	ion (once) nt for your con	npany is a flig	ht connection t	o destinations						Importance of flight connections to destinations worldwide
			very important	important	less important	unimportant				
	world	dwide	[1]	[2]	[3]	[4]				
						11				
	of variable		1994	1995	1996	1997	1998	1999	2000	
ne span 1991	of variable	1993	1994	1995	1996	1997	1998	1999	2000	
			1994 2004	1995	1996 2006	1997 2007	1998 2008	1999 2009	2000	

2011	1	2012	2013	2014	2015	2016	2017	2018	2019	2020
			WEST							
			EAST							

No.	Name		Label				Survey per	iod		Survey frequency
3.22) Wording	bau_sdco of question		special difficu	lties: cancelati	ion of order		West 05/1 West since East since		995	May, September April, September April, September
since 05/199 Special diffi During the I	iculties last 6 months the	e following pro		ed us:]			Further information Cancellation of orders (for main construction trades)
Time span	n of variable 1992	1993	1994	1995	1996	1997	1998	1999	2000	
WEST										
2001 WEST	2002	2003	2004	2005	2006	2007	2008	2009	2010	
	2002	2003	2004	2005	2006	2007	2008	2009	2010	

No.	Name		Label				Survey per	iod		Survey frequency
3.23)	bau_sddp		special difficu	lties: defaultin	ig payment		West 05/1	991 to 09/1	.995	May, September
,	~~~ <u>~</u> ~~~~P				0 1 - 1		West since			April, September
Wording	of question						East since	09/2001		April, September
										Further information
since 05/19	991									Defaulting payment of contractees
Special diff	iculties									(for main construction trades)
During the	last 6 months the	following pr	oblems bother	ed us:						
		defaulting n	ayment of contr	actoos [1]	1		7			
					l					
										1
Time sna	n of variable									
тте зра										
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	1
WEST										
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
WEST										
EAST										
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
WEST										
EAST										
Na	Newse		Lahal				C	i a al		
No.	Name		Label				Survey per	100		Survey frequency
3.24)	bau_sdlap		special difficu	lties: labor pira	acy of manpow	ver	West 05/1		.995	May, September
Wording	of question						West since East since			April, September April, September
worung	or question						Last since	00/2001		April, September
										Further information
since 05/19	991									labor pirger of management
										labor piracy of manpower

Time span	of variable								
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
WEST									
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
WECT									
WEST EAST									
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
WECT									
WEST									
EAST									

(for main construction trades)

Special difficulties

During the last 6 months the following problems bothered us:

labor piracy of manpower [1]

	Name	Label		Survey period	Survey frequency
2.25)	hay adhroad			West 05 /1001 to 00 /100	May Sontombor
3.25)	bau_sdbread	special dif	iculties: breach of VOB-conditions	West 05/1991 to 09/1995	
Wording	of quartian			West since 04/1996	April, September
wording	of question			East since 09/2001	April, September
					Further information
since 05/19	991				
					Breach of VOB-conditions
Special diff	ficulties				(for main construction trades)
During the	last 6 months the fo	ollowing problems bot	nered us:		
	Br	reach of VOB-condition	s [1]		
	Br	reach of VOB-condition	s [1]		
	Br	reach of VOB-condition	s [1]		
Time spa		reach of VOB-condition	s [1]		
Time spa	Br In of variable	reach of VOB-condition	s [1]		
Time spa		reach of VOB-condition		1997 1998 1999	2000
1991	in of variable			1997 1998 1999	2000
	in of variable			1997 1998 1999	2000

2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
WEST									
EAST									
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
WEST									
EAST									

No.	Name		Label				Survey per	iod		Survey frequency
3.26)	bau_sdcc		special difficu	ulties: constrai	ints to construct	tion	West since			April, September
Wording	of question						East since	09/2001		April, September
since 04/199	96									Further information
Special diffi										Constraints to production (for main construction trades)
During the la	ast 6 months th		oblems bother	red us:						
	Breach of VC									
		among these Constraints to	e: o production c	aused by the o	contractee [1]					
Time spar	n of variable									
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	
					WEST					
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
WEST	_									
EVCL									2020	
EAST 2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
	2012	2013	2014	2015	2016	2017	2018	2019	2020	
2011 WEST EAST		2013		2015	2016	2017			2020	Cumper Street or out
2011 WEST	2012 Name	2013	2014 Label	2015	2016	2017	2018 Survey per		2020	Survey frequency
2011 WEST EAST			Label		2016		Survey per West since	iod 04/1996	2020	April, September
2011 WEST EAST NO. 3.27)	Name		Label				Survey per	iod 04/1996	2020	
2011 WEST EAST NO. 3.27)	Name bau_sdda of question		Label				Survey per West since	iod 04/1996		April, September
2011 WEST EAST No. 3.27) Wording of since 04/199 Special diffic	Name bau_sdda of question		Label special difficu	ulties: delay of			Survey per West since	iod 04/1996		April, September April, September
2011 WEST EAST No. 3.27) Wording of since 04/199 Special diffic	Name bau_sdda of question 96 culties ast 6 months th	he following pro	Label special difficu	ulties: delay of			Survey per West since	iod 04/1996		April, September April, September Further information Delay of final acceptance
2011 WEST EAST No. 3.27) Wording of since 04/199 Special diffic	Name bau_sdda of question	he following pro	Label special difficu	ulties: delay of			Survey per West since	iod 04/1996		April, September April, September Further information Delay of final acceptance
2011 WEST EAST No. 3.27) Wording of since 04/199 Special diffic	Name bau_sdda of question 96 culties ast 6 months th	ne following pro	Label special difficu	ulties: delay of	f final acceptanc		Survey per West since	iod 04/1996		April, September April, September Further information Delay of final acceptance
2011 WEST EAST No. 3.27) Wording of since 04/199 Special diffic	Name bau_sdda of question 96 culties ast 6 months th	ne following pro	Label special difficu	ulties: delay of	f final acceptanc		Survey per West since	iod 04/1996		April, September April, September Further information Delay of final acceptance
2011 WEST EAST NO. 3.27) Wording of Since 04/199 Special diffic During the la	Name bau_sdda of question 96 culties ast 6 months th	ne following pro DB-conditions among these delay of final	Label special difficu	ulties: delay of	f final acceptanc		Survey per West since	iod 04/1996		April, September April, September Further information Delay of final acceptance
2011 WEST EAST NO. 3.27) Wording of Since 04/199 Special diffic During the la	Name bau_sdda of question 96 culties ast 6 months th Breach of VO	ne following pro DB-conditions among these delay of final	Label special difficu	ulties: delay of	f final acceptance ontractee [1]		Survey per West since	iod 04/1996	2020	April, September April, September Further information Delay of final acceptance
2011 WEST EAST NO. 3.27) Wording of Special diffic During the la	Name bau_sdda of question 96 culties ast 6 months th Breach of VO	he following pro DB-conditions among these delay of final	Label special difficu oblems bother acceptance ca	ulties: delay of red us:	f final acceptance	ce	Survey per West since East since	iod 04/1996 09/2001		April, September April, September Further information Delay of final acceptance
2011 WEST EAST NO. 3.27) Wording of Special diffic During the la	Name bau_sdda of question 96 culties ast 6 months th Breach of VO	he following pro DB-conditions among these delay of final	Label special difficu oblems bother acceptance ca	ulties: delay of red us:	f final acceptance ontractee [1]	ce	Survey per West since East since	iod 04/1996 09/2001		April, September April, September Further information Delay of final acceptance
2011 WEST EAST NO. 3.27) Wording of Special diffie During the la During the la Time spar 1991	Name bau_sdda of question ast 6 months th Breach of VO n of variable 1992	ne following pro PB-conditions among these delay of final 1993	Label special difficu oblems bother acceptance ca 1994	ulties: delay of red us: aused by the co 1995	f final acceptance f final acceptance Instruction Inst	ce 1997	Survey per West since East since of 1998	iod 04/1996 09/2001	2000	April, September April, September Further information Delay of final acceptance
2011 WEST EAST NO. 3.27) Wording of Special diffie During the la During the la Time span	Name bau_sdda of question ast 6 months th Breach of VO n of variable 1992 2002	e following pro B-conditions among these delay of final 1993	Label special difficu oblems bother acceptance ca 1994 1994	red us: aused by the co aused by the co 2005	f final acceptance f final acceptance I 1996 VEST 2006	2007	Survey per West since East since of 1998	iod 04/1996 09/2001	2000	April, September April, September Further information Delay of final acceptance
2011 WEST EAST NO. 3.27) Wording of Special diffie During the la During the la Time spar 1991	Name bau_sdda of question ast 6 months th Breach of VO n of variable 1992	ne following pro PB-conditions among these delay of final 1993	Label special difficu oblems bother acceptance ca 1994	ulties: delay of red us: aused by the co 1995	f final acceptance f final acceptance Instruction Inst	ce 1997	Survey per West since East since of 1998	iod 04/1996 09/2001	2000	April, September April, September Further information Delay of final acceptance

No.	Name	Label	Survey period	Survey frequency
3.28)	bau_sdlop	special difficulties: accept the bid by the lowest price	West since 04/1996 East since 09/2001	April, September April, September

										Further information
since 04/1996	5									
Special diffic	ultios									Accept the bid by the lowest price (for main construction trades)
	st 6 months the	a following pro	bloms bother	ad us:						
During the las		e tollowing pro		eu us.						
	Breach of VO	B-conditions								
		among these:	:							
		Accept the bio		t price and no	t the					
		most profitab	le offer [1]							
Time span	of variable									
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	
					WEST					
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
2001	2002	2005	2001	2005	2000	2007	2000	2005	2010	
WEST										
EAST										
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
WEST										
WEST EAST										
LAST										
										Į

No.	. Name	Label	Survey period	Survey frequency
3.29) bau_sdnopro	special difficulties: no severe problems	West 05/1991 to 09/1995	May, September
14/-			West since 04/1996	April, September
WO	ording of question		East since 09/2001	April, September
Spec	e 05/1991 cial difficulties ing the last 6 months the followi no seve	ng problems bothered us: re problems [1]		Further information No severe problems (for main construction trades)

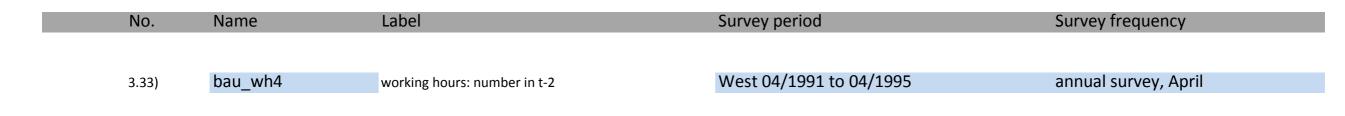
ime snan	of variable										
inic span											
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000		
VEST											
VLST											
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010		
VEST											
AST											
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020		
2011	2012	2015	2014	2015	2010	2017	2018	2013	2020		
VEST											
AST											
10.	Name		Label				Survey per	iod		Survey frequence	Jency

	Name		Label				Survey per	iod		Survey frequency
3.30)	bau_wh1		working hours	: payment of	overtime		West 04/19	991 to 04/1	995	annual survey, April
Wording c	of question									
04/1991 to 04)4/1995									Further information
- ,	,									Payment of overtime
	f working hour									
	y occasionally p	bays additional	I working hours	(not actually	carried out w	ork) for good v	vork,			
traval times	and other									
travel times a		ves [1]			no [2]		1			
travel times a		yes [1]			no [2]]			
travel times :		yes [1]			no [2]]			
					no [2]]			
					no [2]]			
			1994	1995	no [2] 1996	1997	1998	1999	2000	
Time span	n of variable		1994	1995		1997	1998	1999	2000	
Time span	n of variable		1994	1995		1997	1998	1999	2000	
Time span	n of variable		1994	1995		1997	1998	1999	2000	

201:	1	2012	2013	2014	2015	2016	2017	2018	2019	2020

No.	Name		Label				Survey per	iod		Survey frequency
			_							
3.31)	bau_wh2		working hours	s: developmen	it		West 04/19	991 to 04/1	.995	annual survey, April
Wording	of question									
										Further information
04/1991 to	04/1995									
Allowanco	of working hour									Development of additional working hours
	ny occasionally p		l working hours	s (not actually	carried out wo	ork) for good w	/ork,			* Example
	and other reaso									The question was posed in April 1993,
10004*										"19XX=1992" and ""19YY=1991"
19XX* comp	pared to 19YY th	e number of a	idditionally allo	owed hours has	S					
			increased [1]							
			not changed [,		
			not changed [decreased [3]]		
]		
]		
Time spar	n of variable]		
Time span	n of variable	1993			1996	1997	1998	1999	2000	
			decreased [3]		1996	1997	1998	1999	2000	
1991			decreased [3]		1996	1997	1998	1999	2000	
1991			decreased [3]		1996	1997	1998	1999	2000	
1991 WEST	1992	1993	decreased [3]	1995						
1991			decreased [3]		1996	1997	1998	1999	2000	
1991 WEST	1992	1993	decreased [3]	1995						
1991 WEST	1992	1993	decreased [3]	1995						
1991 WEST 2001	1992	1993 2003	decreased [3]	1995	2006	2007	2008	2009	2010	
1991 WEST	1992	1993	decreased [3]	1995						
1991 WEST 2001	1992	1993 2003	decreased [3]	1995	2006	2007	2008	2009	2010	

	Name		Label				Survey per	iod		Survey frequency
.32) Nording o	bau_wh3		working hour	s: number in t-	-1		West 04/1	991 to 04/1	.995	annual survey, April
Our company ravel times a	4/1995 f working hour y occasionally p and other reaso the additionally	ays additiona ons. If yes:		paid hours was		ork) for good v	vork,			Further information Additional working hours in t-1 * Example The question was posed in April 1993 , "19XX=1992" and ""19YY=1991"
lime span	of variable									
1991	of variable	1993	1994	1995	1996	1997	1998	1999	2000	
			2004	1995 2005	1996 2006	1997 2007	1998 2008	1999 2009	2000	



)4/1991 to 04	1/1005									Further information
										Additionally allowed hours in t-2
	working hour									
	occasionally p		* Example							
avel times a	ind other reaso	ons. If yes:	The question was posed in April 1993,							
ha shara of t	the additionall ^y	v allowed hour	rs to the total r	aid hours was	c.					"19XX=1992" and ""19YY=1991"
		y anowed nour			5.					
			19YY about	%						
•	¢ • • • •									
ime span	of variable									
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	
/EST										
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
2011	2012	2012	2014	2015	2016	2017	2010	2010	2020	
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	

No.	Name	Label	Survey period	Survey frequency
3.34)	bau_chord1	range of orders within next 2 months: complete	West 05/1991 to 05/1995	annual survey, May
			West since 05/2000	annual survey, May
Wording	g of question		East since 05/2001	annual survey, May
				Further information
05/1991 to	o 05/1995, since 05/2000			
				Development of the range of orders in 2 months
Expected	development of the range	of orders		(for main construction trades)
Because of	f current requests, submissi	ion results and contract negotiations, during the next two	months we expect	
our range	of orders to be			
our runge				

Time span	of variable								
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
WEST									WEST
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
WEST EAST									
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
	2012	2015	2014	2015	2010	2017	2010	2019	2020
WEST EAST									

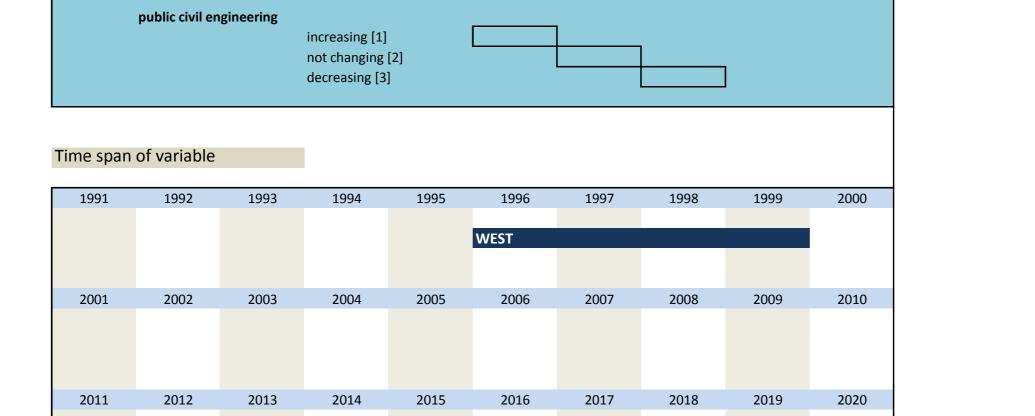
No.	Name	Label	Survey period	Survey frequency
3.35)	bau_chord2	range of orders within next 2 months: other civil engineering	West 05/1996 to 05/1999	annual survey, May
Word				
05/199	96 to 05/1999			Further information Development of the range of orders in 2 months:

Expected development of the range of orders	Development of the range of orders in 2 months: other civil engineering
Because of current requests, submission results and contract negotiations, during the next two months we expect	
our range of orders to be	
other civil engineering increasing [1] not changing [2] decreasing [3]	
Time span of variable	

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
					WEST				
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020

No.	Name	Label	Survey period	Survey frequency
3.36)	bau_chord3	range of orders within next 2 months:	West 05/1996 to 05/1999	annual survey, May
3.307	buu_chorus		West 03/1550 to 03/1555	annaar sarvey, may
Wording	g of question	public civil engineering		
vvorum	g of question			
				Further information
05/1996 to	05/1999			
00, 1000				Development of the range of orders in 2 months:
Expected	development of the range	e of orders		public civil engineering

Because of current requests, submission results and contract negotiations, during the next two months we expect our range of orders to be



No.	Name		Label				Survey per	IOD		Survey frequency
3.37)	bau_chord	14	range of orde		2 months:		West 05/1	996 to 05/1	999	annual survey, May
Wording	of question			rengineering						
05/1996 to	05/1999									Further information
		he wante of a	ud a ua							Development of the range of orders in 2 mont
	evelopment of t			tract negotiati	ions, during the	e next two mo	onths we expec	t		industrial civil engineering
our range o	f orders to be									
	industrial civi	il engineering								
			increasing [1]				1			
			not changing	[2]						
			not changing decreasing [3]		l					
T ime a sup-	n af an is bla]		
Time spa	n of variable									
Time spa	n of variable 1992				1996	1997	1998	1999	2000	
			decreasing [3]]	1996 WEST	1997	1998	1999	2000	
			decreasing [3]]		1997	1998	1999	2000	
			decreasing [3]]		1997	1998	1999 2009	2000 2010	
1991	1992	1993	decreasing [3]	1995	WEST					
1991	1992	1993	decreasing [3]	1995	WEST					
1991	1992	1993	decreasing [3]	1995	WEST					

No.	Name		Label				Survey per	iod		Survey frequency
3.38) Wording	bau_chord of question	5	range of order domestic cons				West 05/1	996 to 05/1	.999	annual survey, May
										Further information
05/1996 to (05/1999									Development of the range of orders in 2 month
Expected de	evelopment of t	he range of o	rders							total residential construction
Because of o	current requests			tract negotiati	ions, during th	e next two mo	nths we expec	t		
our range of	f orders to be									
	total resident	ial constructi	on							
			increasing [1]				1			
			not changing					1		
			decreasing R							
			decreasing [3]]				J		
			decreasing [3]]]		
Time spar	n of variable		decreasing [3]]]		
	n of variable				1000	1007]		
Time spar	n of variable 1992	1993	decreasing [3]	1995	1996	1997	1998	1999	2000	
				1995	1996 WEST	1997	1998	1999	2000	
				1995		1997	1998	1999	2000	
1991	1992	1993	1994	1995	WEST					
				1995		1997	1998	2009	2000	
1991	1992	1993	1994	1995	WEST					
1991	1992	1993	1994	1995	WEST					
1991	1992	1993	1994	1995	WEST					
1991 2001	1992	1993 2003	1994 2004	1995 2005	WEST 2006	2007	2008	2009	2010	
1991 2001	1992	1993 2003	1994 2004	1995 2005	WEST 2006	2007	2008	2009	2010	

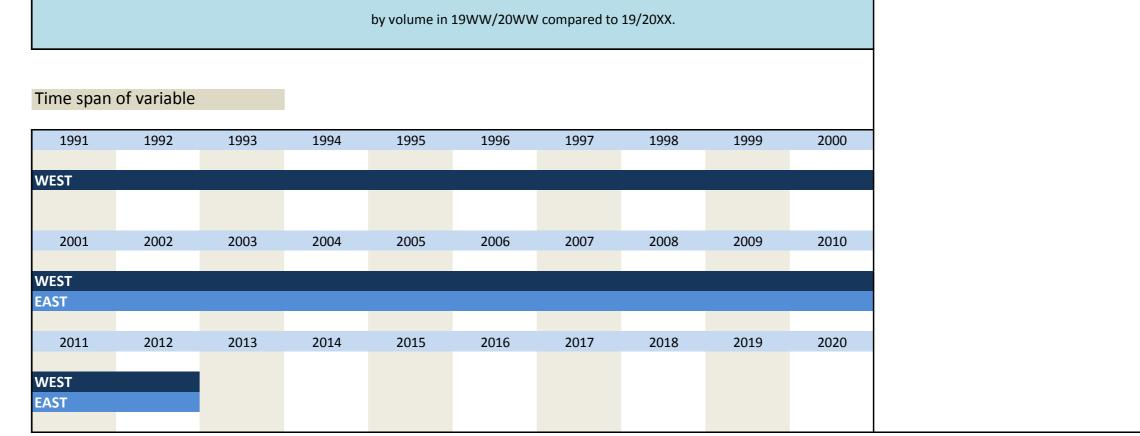
No.	Name	Label	Survey period	Survey frequency
3.39) Wordir	bau_chord6	range of orders within next 2 months: domestic construction: buildings of 3 or more appartments	West 05/1996 to 05/1999	annual survey, May
05/1996	to 05/1999			Further information Development of the range of orders in 2 months:

2001 2002 2003 2004 2005 2006 2007 2008 2009 2010		sidential construction, tl or more apartments	hereof buildings w increasing [1] not changing [2] decreasing [3]							
2001 2002 2003 2004 2005 2006 2007 2008 2009 2010	e span of variable	variable								
2001 2002 2003 2004 2005 2006 2007 2008 2009 2010	991 1992	1992 1993	1994	1995	1996	1997	1998	1999	2000	
2001 2002 2003 2004 2005 2006 2007 2008 2009 2010					WEST					
2011 2012 2013 2014 2015 2016 2017 2018 2019 2020	001 2002	2002 2003	2004	2005	2006	2007	2008	2009	2010	
2011 2012 2013 2014 2015 2016 2017 2018 2019 2020										
2011 2013 2014 2015 2016 2017 2018 2019 2020										
	011 2012	2012 2013	2014	2015	2016	2017	2018	2019	2020	
. Name Label Survey period Survey freque	Namo		Labol				Survey perio	d		Survey frequency

			7 1	· · · ·
3.40)	bau chord7	range of orders within next 2 months:	West 05/1997 to 05/1999	annual survey, May
3.40)	baa_chora/		West 05/1557 to 05/1555	annuar survey, may
NA / I*	с <u>.</u> .	road construction		
wording	of question			
				Further information
05/1997 to 0	05/1999			
				Development of the range of orders in 2 months:
Expected de	velopment of the range	e of orders		road construction
-	• • •	e of orders sion results and contract negotiations, during the next	two months we expect	road construction
Because of c	urrent requests, submis		two months we expect	road construction
Because of c	• • •		two months we expect	road construction

	road construc	tion	increasing [1] not changing decreasing [3]	[2]]	
ime span	of variable								
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
2001	2002	2003	2004	2005	2006	WEST 2007	2008	2009	2010
2001	2002	2003	2004	2003	2000	2007	2000	2005	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020

No.	Name	Label	Survey period	Survey frequency
3.41)	bau_cvno	changes in construction volume: no changes	West since 06/1991 East since 06/2001	annual survey, June annual survey, June
Wordin	ng of question			annual survey, surre
				Further information
06/1991	to 06/1995			Changes in construction volume
Construc	tion volume			Changes in construction volume (for main construction trades)
		Iready our constructions will presumably be		
	•			*Example:
		more [1]		The question was posed in April 1993,
		not changing [2]		"19WW=1993" and ""19XX=1992"
		less [3]		**since 06/2009
		by volume in 19WW* than 19XX.		Same characteristic as in the years 1991 to 1995
		by volume in 190000 than 1900.		Same characteristic as in the years 1991 to 1995
				[1] = more
since 06/	/1996			[2] = about the same
				[3] = less
	tion volume			
As far as	it is possible to forecast a	Iready our constructions will presumably be		The higher or lower construction volume is not
		not changing [1]**		inquired in the questionnnaire, but calculated from
		not changing [1]**		the variables 3.39) cvpos and 3.40) cvneg



No.	Name	Label	Survey period	Survey frequency
3.42)	bau_cvpos	changes in construction volume:	West since 06/1991	annual survey, June
Wordin	g of question	positive changes in %	East since 06/2001	annual survey, June
vvorani,	g of question			
				Further information
since 06/1	1991			Changes in construction volume: positive changes in
Construct	ion volume			(for main construction trades)
As far as i	t is possible to forecast al	ready we will presumably construct		
				*Example:
		more, in fact about%		The question was posed in April 1993, "19WW=1993" and ""19XX=1992"
		in 19WW/20WW than 19/20X	х.	1900 W-1995 and 1977-1992
Timo co	an of variable			
nine sp				l

	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	
WE	ST										
	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
WES EAS											
	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
WES EAS											
No.).	Name		Label				Survey per	iod		Survey frequency
3.43	3)	bau_cvneg	Į	changes in co	onstruction vol	ume:		West since	e 06/1991		annual survey, June
		f question		negative char				East since			annual survey, June
											Further information
	ce 06/1991										Changes in construction volume: negative changes in % (for main construction trades)
			ecast already	we will presun	hably construc	t					*Example:
				less, in fact al	bout	%					The question was posed in April 1993, "19WW=1993" and ""19XX=1992"
					in 19WW/20	WW than 19/2	OXX.				
Tim	ne span	of variable									
	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	
WE	ST					_					
	2001	2002	2002	2004	2005	2006	2007	2008	2000	2010	
WES	2001 ST	2002	2003	2004	2005	2006	2007	2008	2009	2010	
EAS											
	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
WES EAS											
											<u> </u>
No.).	Name		Label				Survey per	iod		Survey frequency
3.44	4)	bau_cvpr_	bdl	% of construct				West since			annual survey, June
Wo	ording of	f question		by drawing ic	ots (in general)			East since	00/2013		annual survey, June
since	ce 06/2013	}									Further information
	cution										Share of drawing lots to the total performance last yea total)
	t year's tot are in %)	al constructio	n volume (=1	00%) was accou	unted for by						
				of the building ades without s			otal %				
						ey en eu m					
	ne span	of variable									
Tim		1992	1993	1994	1995	1996	1997	1998	1999	2000	
	1991										
	1991										
		2002	2003	2004	2005	2006	2007	2008	2009	2010	
	1991 2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
	2001										
		2012	2003 2013 WEST	2004 2014	2005	2006	2007	2008	2009 2019	2010	

N I	N 1		C ' 1	
	Name	Label	Survey period	Survey frequency
No.	Name	Laber		
			/ 1	

3.45) Wording o	bau_cvpr_		% of construct as subcontract)		West since East since			annual survey, June annual survey, June
since 06/201	.3									Further information
Execution										Share of activities as a subcontractor to last year's tota construction volume (in total)
	otal construction	on volume (=1	.00%) was accou	nted for by						
(share in %)										
					in to	otal				
		activities as	subcontractor		by circa	%				
Time spar	of variable	!								
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
2011	2012	2012	2014	2015	2016	2017	201.9	2010	2020	
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
		WEST								
		EAST								
	Name		Lahal				C	in d		C
No.	Name		Label				Survey per	100		Survey frequency
3.46)	bau_cvpr_	_рс	% of construct				West since			annual survey, June
Wording	of question		as prime contr	actor (in gene	eral)		East since	06/2013		annual survey, June
vvorung (
										Further information
since 06/201	.3									
										Share of activities as prime contractor to last year's to

Execution Last year's total construction volume (=100%) was accounted for by ... (share in %)

⁷⁶) activities as prime contractor (with partial construction

completion)

construction volume (in total)

		completion)			by circa	%			
<mark>me span</mark>	of variable	!	I						
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
		WEST EAST							

in total

	uction volume: ontractor (in general)	West since 06/2013 East since 06/2013	annual survey, June annual survey, June
as general		-	•
	ontractor (in general)	East since 06/2013	annual survey, June
Wording of question			
			Further information
since 06/2013			
			Share of activities as general contractor to last year's tot
Execution			construction volume (in total)
Last year's total construction volume (=100%) was acc	ounted for by		
(share in %)			
	in total		
activity as general contra			
(total construction execut subcontractors)	by circa	0/	
Subcontractorsy	by circa	/0	

19	991	1992	1993	1994	1995	1996	1997	1998	1999	2000
20	001	2002	2003	2004	2005	2006	2007	2008	2009	2010
20	011	2012	2013	2014	2015	2016	2017	2018	2019	2020
			WEST							
			EAST							

No.	Name	Label	Survey period	Survey frequency
3.48)	bau_cvpr_solec	% of construction volume:	West since 06/2013	annual survey, June
Mording	of question	as sole contractor (in general)	East since 06/2013	annual survey, June
wording	of question			

cinco 06/2012										Further information
since 06/2013	i									Share of activities as sole contractor to last year's t
Execution										construction volume (in total)
	al constructio	n volume (=10	0%) was accou	nted for by						
(share in %)			·							
					in t	otal				
		activity as sole (planning and providing esse	construction e		by circa	%				
Time span o	of variable 1992	1993	1994	1995	1996	1997	1998	1999	2000	
1991	1992	1993								
			1994 2004	1995 2005	1996 2006	1997 2007	1998 2008	1999 2009	2000	

WEST			
EAST			

	o. Name		Label				Survey per	iod		Survey frequency		
.49)	bau_cvpr_	oth	% of construct	tion volume:			West since			annual survey, June		
			others (in gen	ieral)			East since 06/2013			annual survey, June		
Vording	of question											
										Further information		
ince 06/202	13									Chann of other activities to loct us all total construction		
xecution										Share of other activities to last year's total constructio volume (in total)		
	otal constructio	on volume (=10	10%) was accou	inted for by								
share in %)				incerior by								
					in t	otal						
		other (genera	al contractor, p	romoter,								
		project devel	oper, system p	rovider, pre-								
		financing mo	dels, functiona	l construction								
		contract, PPP	models)		by circa	%						
		contract, PPP	models)		by circa	%						
		contract, PPP	models)		by circa	%						
limo coor	a of variable		models)		by circa	%						
Fime spar	n of variable		models)		by circa	%						
F <mark>ime spar</mark> 1991	n of variable 1992		models) 1994	1995	by circa 1996	%	1998	1999	2000			
				1995			1998	1999	2000			
				1995			1998	1999	2000			
				1995			1998	1999	2000			
1991	1992	1993	1994		1996	1997						
				1995			1998 2008	1999	2000			
1991	1992	1993	1994		1996	1997						
1991	1992	1993	1994		1996	1997						
1991	1992	1993	1994		1996	1997						
1991 2001	1992	1993	1994	2005	1996	1997	2008	2009	2010			
1991	1992	1993	1994		1996	1997						
1991 2001	1992	2003	1994	2005	1996	1997	2008	2009	2010			
1991 2001	1992	1993	1994	2005	1996	1997	2008	2009	2010			

	Name		Label				Survey per	riod		Survey frequency	
3.50) Wording	bau_cvpu of question			of construction volume: / drawing lots (public clients)			West since 06/2013 East since 06/2013			annual survey, June annual survey, June	
-in 06/20/	12									Further information	
since 06/20: Execution Last year's t (share in %)	otal constructio	on volume (=10	00%) was accou	unted for by						Share of drawing lots to last year's total construction volume (public principals)	
			of the building ades without s			rincipals					
Time spar	n of variable										
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000		
1991			1994	1995	1996	1997	1998	1999	2000		
2001			1994 2004	1995 2005	1996 2006	1997 2007	1998 2008	1999 2009	2000		
	1992	1993									
	1992	1993									
2001	1992	1993 2003	2004	2005	2006	2007	2008	2009	2010		

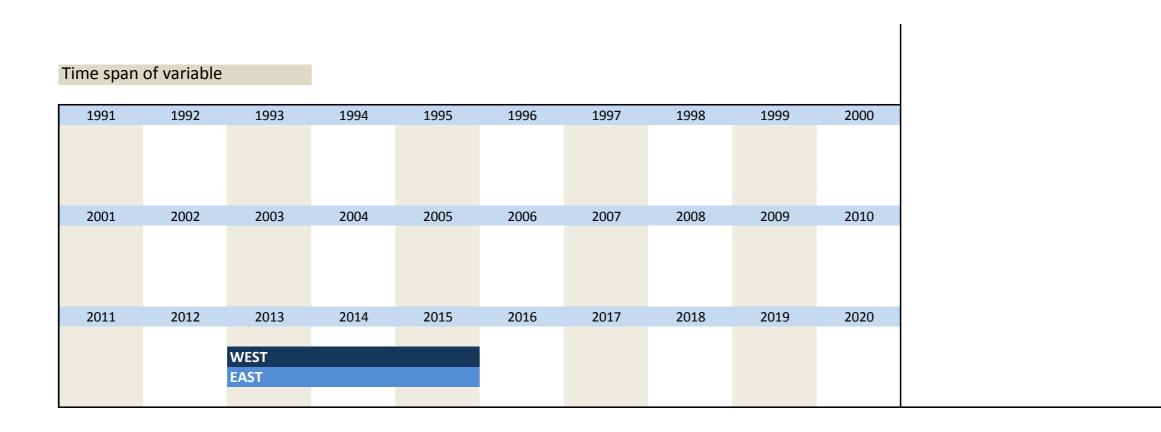
 1.0.
 Nume
 Laber
 Survey period
 Survey period
 Survey nequency

 3.51)
 bau_cvpu_sc
 % of construction volume: as subcontractor (public clients)
 West since 06/2013 East since 06/2013
 annual survey, June

 Wording of question
 Further information
 Share of activities as subcontractor to last year's total construction volume (=100%) was accounted for by ...
 Further information

hare in %)												
		public principals activities as subcontractor by circa%										
me span	of variable											
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000			
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010			
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020			
		WEST										
		EAST										

No.	Name	Label	Survey period	Survey frequency
3.52)	bau_cvpu_pc	% of construction volume:	West since 06/2013	annual survey, June
		as prime contractor (public clients)	East since 06/2013	annual survey, June
Wordir	ng of question			
				Further information
since 06/	2013			
				Share of activities as prime contractor to last year's total
Executio				construction volume (public principals)
		e (=100%) was accounted for by		
(share in	%)			
		public prin	icipals	
		s as prime contractor		
	· · ·	rtial construction		
	complet	ion) by circa	%	



No.	Name		Label				Survey per	iod		Survey frequency
3.53)	bau_cvpu_	gc	% of construc	tion volume:			West since			annual survey, June
			as general contractor (public clients)				East since 06/2013			annual survey, June
Wording o	of question									
										Further information
	.3 otal construction	n volume (=10	10%) was accou	inted for by						Share of activities as general contractor to last year's tot construction volume (public principals)
(share in %)					public p	rincipals				
			neral contracto Iction executio rs)		by circa	%				
Time spar	of variable									
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	

2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
		WEST							
		EAST							

	Name		Label				Survey per	iod		Survey frequency
3.54)	bau_cvpu_	solec	% of construct	tion volume:			West since	e 06/2013		annual survey, June
			as sole contra	ctor (public cli	ents)		East since	06/2013		annual survey, June
Wording o	of question									
										Further information
since 06/201	13									
_										Share of activities as sole contractor to last year's tota
Execution			2024)	at a differente						construction volume (public principals)
Last year's to (share in %)	otal constructior	n volume (=10	00%) was accou	nted for by						
(Share in %)					nublic n	rincipals				
					public p	meipuis				
			le contractor							
		(planning an	d construction e	execution for						
		man widing an								
		providing es	sential own serv		by circa	%				
		providing es			by circa	%				
		providing es			by circa	%				
Times areas		providing es			by circa	%				
Time span	n of variable	providing es			by circa	%				
Time span		providing ess			by circa 1996	%	1998	1999	2000	
	n of variable		sential own serv	vices)			1998	1999	2000	
	n of variable		sential own serv	vices)			1998	1999	2000	
	n of variable		sential own serv	vices)			1998	1999	2000	
1991	n of variable 1992	1993	sential own serv	vices)	1996	1997				
	n of variable		sential own serv	vices)			1998	1999 2009	2000	
1991	n of variable 1992	1993	sential own serv	vices)	1996	1997				
1991	n of variable 1992	1993	sential own serv	vices)	1996	1997				
1991	n of variable 1992	1993	sential own serv	vices)	1996	1997				

WEST

No.	Name		Label				Survey per	iod		Survey frequency
3.55) Wording	bau_cvpu		% of construct others (public				West since East since			annual survey, June annual survey, June
since 06/202 Execution Last year's to	13 otal constructio	on volume (=10	0%) was accou	nted for by						Further information Share of other activities to last year's total construct volume (public principals)
(share in %)			l contractor, p oper, system p		public p	rincipals				
		financing mod contract, PPP	dels, functiona models)	l construction	by circa	%				
Time spar	n of variable	contract, PPP		l construction	by circa	%				
Time spar	n of variable 1992	contract, PPP		l construction	by circa 1996	%	1998	1999	2000	
		contract, PPP	models)				1998	1999	2000	

No.	Name	Label	Survey period	Survey frequency
3.56)	bau_pcgc_gen	We regularly act as prime/ general contractor	West since 06/2013	annual survey, June
		(in general)	East since 06/2013	annual survey, June
Wording	of question			

										Further information
since 06/2013										
Prime-/ gener a) we regularl		r services								Regular work as prime/ general contractor (in general)
						in general				
		as prime or ge	neral contract	or	yes [1]					
		as prime of ge		01	no [2]					
Time span	of variable									
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
		WEST								
		EAST								

No.	Name	Label	Survey period	Survey frequency
3.57)	bau_pcgc_pub	We regularly act as prime/ general contractor	West since 06/2013	annual survey, June
		(public clients)	East since 06/2013	annual survey, June
Wordin	ng of question			
				Further information
since 06/2	2013			
During a la				Regular work as prime/ general contractors (public principals)
	general contractor services gularly act			principals)
a) we reg	jularly act			

		as prime/ gen	ieral contracto	ır	fo yes [1] no [2]	r public princip	als		
ime span	of variable	1993	1994	1995	1996	1997	1998	1999	2000
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013 WEST EAST	2014	2015	2016	2017	2018	2019	2020

No.	Name	Label	Survey period	Survey frequency
3.58)	bau_prop_gen	Propensity for placing orders with prime/ general	West since 06/2013	annual survey, June
Wording	of question	contractors (in general)	East since 06/2013	annual survey, June
Working				
				Further information
since 06/20	013			Propensity for placing orders with prime/ general
Prime-/ ge	neral contractor services			contractors (in general)
b) During tl	he last years the propensit	y of principals to place orders as prime/ general contractor	s has	
		in general		
		increased [1]		
		not changed [2]		
		decreased [3]		
Time spa	an of variable			

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
2011	2012	2015	2014	2015	2010	2017	2010	2015	2020
		WECT							
		WEST							
		EAST							

No.	Name	Label				Survey perio	bd		Survey frequency
3.59)	bau_prop_pub	Propensity for	placing orders	with prime/ gen		West since			annual survey, June
Wording	of quartian	contractors (pu	ublic clients)			East since 0	6/2013		annual survey, June
woruing	of question								
									Further information
since 06/20	13								Propensity for placing orders with prime/ general
Prime-/ gen	neral contractor services								contractors (public principals)
b) During th	ne last years the propensi	ty of principals to pla	ace orders as p	rime/ general co	ntractors ha	as			
			for	public principals					
		in	creased [1]						
		not c	changed [2]						
		de	creased [3]						
Time spa	n of variable								
1991	1992 199	3 1994	1995	1996	1997	1998	1999	2000	

2003	1	2002	2003	2004	2005	2006	2007	2008	2009	2010
2012	1	2012	2013	2014	2015	2016	2017	2018	2019	2020
			WEST							
			EAST							

No.	Name		Label				Survey per	iod		Survey frequency
3.60)	bau_probl	_pub	Are there pro (public clients		ng public procu	urement law	West since East since (annual survey, June annual survey, June
since 06/20 Prime-/ ge			rocurement law	for public clie	ents?					Further information Problems regarding public procurement law (publ clients)
				for yes [1] no [2]	r public princip	als				
Time spa	an of variable									
1991	1992	1993	1994	1995	1996	1997				
1551		1555	1334	1999	1550	1997	1998	1999	2000	
1991		1999	1554	1000	1990	1337	1998	1999	2000	
2001	2002	2003	2004	2005	2006	2007	1998 2008	1999 2009	2000 2010	
	2002									
	2002 2012									

EAST	

	Name		Label				Survey per	riod		Survey frequency
3.61)	bau_bes		borrowed equ	ipment / sub	contractors		West since	e 07/1991		annual survey, July
	_			•			East since			annual survey, July
Wording	of question									
										Further information
since 07/199	91									
										Borrowed equipment
	quipment / pla									(for main construction trades)
Occasionally	we rent equipr	ment or engag	e specialized fi	rms as subcor	ntractors to co	mplete equipr	ment intensive	works		
							7			
		yes [1]			no [2]		J			
										•
Time spar	of variable									
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	
			1994	1995	1996	1997	1998	1999	2000	
1991 WEST			1994	1995	1996	1997	1998	1999	2000	
			1994	1995	1996	1997	1998	1999	2000	
			2004	2005	1996 2006	1997	1998 2008	1999 2009	2000	
WEST 2001	1992	1993								
WEST 2001 WEST	1992	1993								
WEST 2001	1992	1993								
WEST 2001 WEST EAST	1992 2002	1993 2003	2004	2005	2006	2007	2008	2009	2010	
WEST 2001 WEST	1992	1993								
WEST 2001 WEST EAST	1992 2002	1993 2003	2004	2005	2006	2007	2008	2009	2010	
WEST 2001 WEST EAST 2011	1992 2002	1993 2003	2004	2005	2006	2007	2008	2009	2010	

No.	Name	Label	Survey period	Survey frequency
3.62)	bau_beslc	borrowed equipment / subcontractors:	West since 07/1991	annual survey, July

			for lack of cap	pacities			East since	07/2001		annual survey, July
Vording	of question									
0-1										Further information
nce 07/19	91									Borrowed equipment due to lack of capacities
orrowed e	quipment / plac	ing of equip	oment intensive	works to sub	contractors					(for main construction trades)
	y we rent equipn s primarily	nent or enga	age specialized f	irms as subcor	ntractors to con	nplete equipr	ment intensive	works .		
yes, this is	s primarity									
	to compensate	e fo short-te	erm lack of capao	cities [1]]			
ime spai	n of variable									
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	
VEST										
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
VEST										
AST										
2014	2012	2042	2014	2015	204.6	2017	2010	204.0	2020	
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
VEST										
AST										
	•		Label				Survey per	iod		Survey frequency
	Namo		Label				Survey per	100		Survey frequency
10.	Name									
lO. .63)	Name bau_bessw			uipment / subo			West since	07/1004		annual survey, July

Further information since 07/1991 Borrowed equipment due to special work Borrowed equipment / placing of equipment intensive works to subcontractors (for main construction trades) Occasionally we rent equipment or engage specialized firms as subcontractors to complete equipment intensive works . If yes, this is primarily for special works that can be executed cheaper by other companies [1]

Time span of variable

Time span	of variable								
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
WEST									
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
WEST									
EAST									
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
WEST									
EAST									

No.	Name		Label				Survey per	iod		Survey frequency
3.64) Wording c	bau_beper		borrowed equ	uipment: numb	ber in %		West since East since	•		annual survey, July annual survey, July
	91 quipment / plac		n ent intensive <u>%</u> of our equip			e borrowed eo	quipment			Further information Borrowed equipment in % (for main construction trades) * "20XX" means last year Example: If the question was posed in July 2003, "20XX"="2002".
1991 WEST	1992	1993	1994	1995	1996	1997	1998	1999	2000	
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
WEST										

EAST									
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
WEST EAST									
EAST									

No.	Name		Label				Survey per	iod		Survey frequency
3.65)	bau_belop	e	borrowed equ number in % f	uipment: for longer perio	ods		West since East since			annual survey, July annual survey, July
Wording	of question									
										Further information
since 07/19	91									Borrowed equipment in %, longer periods
	quipment / plac									(for main construction trades)
The share of	f long-term borr	owed equipm	ent (more thar	n one year) to t	the existing e	quipment capa	icity was			
					% of Borr	owed equipm	ent			
	6									
Time spai	n of variable									
Time spai	n of variable 1992	1993	1994	1995	1996	1997	1998	1999	2000	
1991		1993	1994	1995	1996	1997	1998	1999	2000	
1991		1993	1994	1995	1996	1997	1998	1999	2000	
1991 WEST	1992									
1991 WEST 2001		1993 2003	1994 2004	2005	1996 2006	1997 2007	1998 2008	2009	2000	
1991 WEST 2001 WEST	1992									
1991 WEST 2001 WEST	1992									
1991 WEST 2001 WEST	1992									
1991 WEST 2001 WEST EAST	1992	2003	2004	2005	2006	2007	2008	2009	2010	

No.	Name	Label	Survey period	Survey frequency
3.66)	bau_bewill	borrowed equipment: willingness	West since 07/1991 East since 07/2001	annual survey, July annual survey, July
Wording	of question			annual Survey, July

cinco 07/100	1									Further information
	91 quipment / placi ast years the willi				ontractors					willingness to borrow equipment (for main construction trades)
			increased [1] not changed [decreased [3]	2]			<u> </u>			
lime spar	n of variable									
1991 WEST	1992	1993	1994	1995	1996	1997	1998	1999	2000	
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
WEST EAST										
2011 WEST AST	2012	2013	2014	2015	2016	2017	2018	2019	2020	
No.	Name		Label	_			Survey per	iod		Survey frequency
8.67)	bau_bewilp	I	borrowed equ willingness fo	uipment: r longer period	ds		West since East since (annual survey, July annual survey, July
Wording o	of question									Further information
since 07/199 Borrowed ea	91 quipment / placi	ing of equip	ment intensive	works to subc	ontractors					willingness to borrow equipment for longer periods (for main construction trades)

During the last years the willingness to borrow equipment for longer periods has

			increased [1] not changed [decreased [3]						
Time span	of variable								
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
WEST									
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
WEST									
EAST									
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
WEST EAST									

No.	Name		Label				Survey per	riod		Survey frequency
3.68)	bau_sper		subcontractor	rs: % of sales vo	olume		West since East since			annual survey, July annual survey, July
Wording o	f question									
since 07/1993	1									Further information
										Share of sales volume subcontractors
	uipment / plac					0/				(for main construction trades)
19/20XX* eqi	uipment intens	ive services of	subcontractor	rs account for (% of our sales	volume			* "20XX" means last year
										Example:
Time span	of variable									If the question was posed in July 2003, "20XX"="2002".
Time span	of variable	1993	1994	1995	1996	1997	1998	1999	2000	
1991			1994	1995	1996	1997	1998	1999	2000	
			1994	1995	1996	1997	1998	1999	2000	
1991 WEST	1992	1993								
1991			1994 2004	2005	1996 2006	1997 2007	1998 2008	1999 2009	2000	
1991 WEST	1992	1993								
1991 WEST 2001	1992	1993								
1991 WEST 2001 WEST EAST	1992 2002	1993 2003	2004	2005	2006	2007	2008	2009	2010	
1991 WEST 2001 WEST	1992	1993								
1991 WEST 2001 WEST EAST	1992 2002	1993 2003	2004	2005	2006	2007	2008	2009	2010	

3.69 bau_swill subcontractors: willingness West 07/1991 to 07/1995 anual survey, July Further information Placing of equipment intensive works to subcontractors During the last years the willingness to place special works to subcontractors has increased [1] decreased [3] Increased [1] decreased [3] Placing special works to subcontractors Time span of variable 1991 1992 1993 1994 1995 1997 1998 1999 2000 WEST 2001 2002 2003 2004 2005 2007 2008 2009 2010 2011 2012 2013 2014 2015 2016 2017 2018 2019 2020	uency	Survey frequency		iod	Survey per				Label		Name	No.
Wording of question Further information Placing of equipment intensive works to subcontractors During the last years the willingness to place special works to subcontractors has increased [1] not changed [2] decreased [3] Time span of variable 1991 1992 1993 1995 1996 1997 1998 1999 2000 VEST 2001 2002 2003 2004 2005 2007 2008 2009 2010												
Purchase of equipment intensive works to subcontractors During the last years the willingness to place special works to subcontractors has increased [1] not changed [2] decreased [3] Image: Colspan="5">Purchase of the problem of	ey, July	annual survey, July	1995	991 to 07/1	West 07/19			rs: willingness	subcontractor		bau_swill1	3.69)
Purther information O7/1991 to 07/1995 Borrowed equipment / placing of equipment intensive works to subcontractors During the last years the willingness to place special works to subcontractors has increased [1] not changed [2] decreased [3] Time span of variable 1991 1992 1993 1994 1995 1997 1998 1999 2000 WEST 2001 2002 2003 2004 2005 2007 2008 2009 2010											fquestion	Wording c
07/1991 to 07/1995 Borrowed equipment / placing of equipment intensive works to subcontractors Placing special works to subcontractors During the last years the willingness to place special works to subcontractors has increased [1] not changed [2] decreased [3] Image: Placing special works to subcontractors Time span of variable Image: Placing special works to subcontractors Image: Placing special works to subcontractors 1991 1992 1993 1994 1995 1997 1998 1999 2000 WEST Image: Placing special works to subcontractors Image: Placing special works to subcontractors Placing special works to subcontractors 2001 2002 2003 2004 2005 2007 2008 2009 2010											•	
Borrowed equipment / placing of equipment intensive works to subcontractors Placing special works to subcontractors has During the last years the willingness to place special works to subcontractors has increased [1] not changed [2] decreased [3] Image: Comparison of the place special works to subcontractors has Time span of variable Image: Comparison of the place special works to subcontractors has Image: Comparison of the place special works to subcontractors has 1991 1992 1993 1994 1995 1996 1997 1998 1999 2000 WEST Image: Comparison of the place special works to subcontractors Image: Comparison of the place special works to subcontractors 2001 2002 2003 2004 2005 2007 2008 2009 2010		Further information									7/1005	07/1001 to 0
Borrowed equipment / placing of equipment intensive works to subcontractors During the last years the willingness to place special works to subcontractors has increased [1] not changed [2] decreased [3] Time span of variable 1991 1992 1993 1994 1995 1996 1997 1998 1999 2000 WEST 2001 2002 2003 2004 2005 2006 2007 2008 2009 2010	contractors	Placing special works to subcontractors									771333	07/1991 (0 0
increased [1] not changed [2] decreased [3] decreased [3] Time span of variable second se												
not changed [2] decreased [3] Time span of variable 1991 1992 1993 1994 1995 1997 1998 1999 2000 WEST 2001 2002 2003 2004 2005 2006 2007 2008 2009 2010							ractors has	rks to subcont	ace special wor	llingness to pla	st years the wil	During the la
not changed [2] decreased [3] not changed [2] Time span of variable 1991 1992 1993 1994 1995 1996 1997 1998 1999 2000 WEST 2001 2002 2003 2004 2005 2006 2007 2008 2009 2010									increased [1]			
decreased [3] Image: Span of variable 1991 1992 1993 1994 1995 1997 1998 1999 2000 WEST 2001 2002 2003 2004 2005 2006 2007 2008 2009 2010							L	2]				
1991 1992 1993 1994 1995 1996 1997 1998 1999 2000 WEST 2001 2002 2003 2004 2005 2006 2007 2008 2009 2010												
1991 1992 1993 1994 1995 1996 1997 1998 1999 2000 WEST 2001 2002 2003 2004 2005 2006 2007 2008 2009 2010												
1991 1992 1993 1994 1995 1996 1997 1998 1999 2000 WEST 2001 2002 2003 2004 2005 2006 2007 2008 2009 2010												
1991 1992 1993 1994 1995 1996 1997 1998 1999 2000 WEST 2001 2002 2003 2004 2005 2006 2007 2008 2009 2010											of variable	Time span
WEST 2001 2002 2003 2004 2005 2006 2007 2008 2009 2010												
2001 2002 2003 2004 2005 2006 2007 2008 2009 2010			2000	1999	1998	1997	1996	1995	1994	1993	1992	1991
2001 2002 2003 2004 2005 2006 2007 2008 2009 2010												
												14/507
												WEST
2011 2012 2013 2014 2015 2016 2017 2018 2019 2020												WEST
2011 2012 2013 2014 2015 2016 2017 2018 2019 2020			2010	2009	2008	2007	2006	2005	2004	2003	2002	
2011 2012 2013 2014 2015 2016 2017 2018 2019 2020			2010	2009	2008	2007	2006	2005	2004	2003	2002	
2011 2012 2013 2014 2015 2016 2017 2018 2019 2020			2010	2009	2008	2007	2006	2005	2004	2003	2002	
			2010	2009	2008	2007	2006	2005	2004	2003	2002	
												2001
												2001
												2001

No.	Name		Label				Survey per	iod		Survey frequency
3.70)	bau_swill		subcontractor	rs: willingness			West since East since			annual survey, July annual survey, July
Wording	of question							0772001		
										Further information
since 07/19	96									Placing of special works to subcontractors
	equipment / plac									(for main construction trades)
During the i	ast years the win	inigrici3 to p				1				
			increased [1] not changed [2]			7			
			decreased [3]]		
Time spa	n of variable									
		4000	1004	1005	4000	4007	1000	4000	2000	
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	
					WEST					
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
WEST										
EAST										
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
WEST										
EAST										
No.	Name		Label				Survey per	iod		Survey frequency
3.71)	bau_co1		medium-term	expected cor	nmercial opera	ations:	West since			annual survey, August
Wording	of question		3. quarter				East since	08/2001		annual survey, August

										Further information
nce 08/1991	1 to 08/1995									
										Commercial operations this year 3. quarter
	n expected cor									(for main construction trades)
our state of b	ousiness with re	espect to ecor	nomic cycles		3. quarter 19\	WW**				
						1				*Instructions to answer
			very good [1]							"Please answer this special question for the whole
			good[2]							company, plant or subsidiary"
			satisfiable [3]							
			bad [4]							
			very bad [5]			J				** "20WW" means this year
										Example:
ince 08/1996	6 ***									If the question was posed in July 2003 ,
										"20WW"="2003".
Aedium-tern	n expected cor	mmercial ope	rations*							
	ousiness with re				3. quarter 19/	/20WW**				
			,							*** co1- co4 are recoded to 5 categories
			good [1]							
			satisfiable [2]							
			bad [3]							
ime span	of variable									
			bad [3]	1995	1996	1997	1998	1999	2000	
ime span	of variable 1992	1993		1995	1996	1997	1998	1999	2000	
			bad [3]	1995	1996	1997	1998	1999	2000	
1991			bad [3]	1995	1996	1997	1998	1999	2000	
1991			bad [3]	1995	1996	1997	1998	1999	2000	
1991			bad [3]	1995	1996	1997	1998	1999	2000	
1991 VEST 2001	1992	1993	bad [3] 1994							
1991 VEST 2001 VEST	1992	1993	bad [3] 1994							
1991 VEST 2001	1992	1993	bad [3] 1994							
1991 VEST 2001 VEST AST	1992	1993 2003	bad [3] 1994 2004	2005	2006	2007	2008	2009	2010	
1991 VEST 2001 VEST	1992	1993	bad [3] 1994							
1991 VEST 2001 VEST AST 2011	1992	1993 2003	bad [3] 1994 2004	2005	2006	2007	2008	2009	2010	
1991 VEST 2001 VEST AST	1992	1993 2003	bad [3] 1994 2004	2005	2006	2007	2008	2009	2010	

	No.	Name	Label	Survey period	Survey frequency
3	3.72)	bau_co2	medium-term expected commercial operations: 4. quarter	West since 08/1991 East since 08/2001	annual survey, August annual survey, August
1	Wording o	fquestion	4. quarter		annaar sarvey, Aagast

										Further information
nce 08/1991	L to 08/1995									
										Commercial operations this year, 4. quarter
	n expected cor									(for main construction trades)
Our state of b	usiness with r	espect to eco	nomic cycles		4. quarter 19	WW**				
						1				*Instructions to answer
			very good [1]							"Please answer this special question for the whole
			good[2]							company, plant or subsidiary"
			satisfiable [3]							
			bad [4]							
			very bad [5]			J				** "20\\/\\/" magne this year
										** "20WW" means this year
ince 08/1996										Example: If the question was posed in July 2003 ,
ince 06/1990)									"20WW"="2003".
Medium-term	n expected cor	nmercial one	rations*							2000 - 2003 .
	usiness with r				4. quarter 19/	/20WW**				
			good [1]]				
			satisfiable[2]							
			bad [3]							
						1				
										1
Fime span	of variable									
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	
NEST										
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
NEST										
AST										
2014	2012	2012	2014	2015	2010	2017	2010	2010	2020	
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
NEST										
AST										

1	No.	Name	Label	Survey period	Survey frequency
-	2 72)	bau_co3	modium term expected commercial exerctions:	West since 08/1991	annual survey, August
	3.73)	bau_cos	medium-term expected commercial operations:	East since 08/2001	annual survey, August
		farration	1. quarter	Last since 06/2001	allitual sulvey, August
	wording o	fquestion			
_					
					Further information
s	since 08/1992	1 to 08/1995			

/ledium-tern	n expected cor	mmercial oper	rations*							Commercial operations next year, 1. quarter (for main construction trades)
	ousiness with re	-			1. quarter 19\	/V**				
						I				*Instructions to answer
			very good [1]							"Please answer this special question for the whole
			good[2]							company, plant or subsidiary"
			satisfiable [3]							
			bad [4]							
			very bad [5]							** "20VV" means next year
										Example:
nce 08/1996	6									If the question was posed in August 2003 ,
100 00, 2000	•									"20VV"="2004".
/ledium-tern	n expected cor	nmercial oper	rations*							
our state of b	ousiness with re	espect to econ	nomic cycles		1. quarter 20\	/V**				
			good [1]							
			satisfiable [2]							
			bad [3]							
			bad [3]							-
			bad [3]							
- ime span	of variable		bad [3]							
ime span	of variable	1993	bad [3] 1994	1995	1996	1997	1998	1999	2000	
1991		1993		1995	1996	1997	1998	1999	2000	
1991		1993		1995	1996	1997	1998	1999	2000	
1991		1993		1995	1996	1997	1998	1999	2000	
1991 VEST	1992		1994							
1991		1993		1995	1996	1997	1998	1999	2000	
1991 VEST 2001	1992		1994							
1991 VEST 2001 VEST	1992		1994							
1991 VEST 2001 VEST	1992		1994							
1991 VEST	1992		1994							
1991 VEST 2001 VEST AST 2011	1992	2003	1994 2004	2005	2006	2007	2008	2009	2010	
1991 VEST 2001 VEST AST	1992	2003	1994 2004	2005	2006	2007	2008	2009	2010	

No.	Name	Label	Survey period	Survey frequency

	bau_co4		medium-term 2. quarter	expected cor	mmercial opera	ations:	West since East since			annual survey, August annual survey, August
Vording	g of question		2. quarter				Last since	56/2001		annuar survey, August
noo 09/11	001 to 09/1005									Further information
nce 08/1	991 to 08/1995									Commercial operations next year, 2. quarter
	erm expected cor									(for main construction trades)
Our state o	of business with re	espect to eco	nomic cycles		2. quarter 20\	/V**				
						1				*Instructions to answer
			very good [1] good[2]							"Please answer this special question for the whole company, plant or subsidiary"
			satisfiable [3]							
			bad [4]							
			very bad [5]							
										** "20VV" means next year
										Example:
ince 08/19	996									If the question was posed in August 2003,
										"20VV"="2004".
	erm expected cor of business with re				2. quarter 20\	/V**				
			good [1]							
			satisfiable [2]							
			bad [3]							
						-				
Time sna	an of variable									
	an of variable									
Time spa 1991	an of variable	1993	1994	1995	1996	1997	1998	1999	2000	
1991		1993	1994	1995	1996	1997	1998	1999	2000	
1991		1993	1994	1995	1996	1997	1998	1999	2000	
1991		1993	1994	1995	1996	1997	1998	1999	2000	
1991		1993	1994	1995	1996	1997	1998	1999	2000	
1991 WEST 2001	1992									
1991 WEST 2001 WEST	1992									
1991 WEST 2001 WEST	1992									
1991 NEST 2001 NEST EAST	1992	2003	2004	2005	2006	2007	2008	2009	2010	
1991 WEST	1992									
1991 WEST 2001 WEST EAST 2011	1992	2003	2004	2005	2006	2007	2008	2009	2010	
1991 WEST 2001 WEST EAST	1992	2003	2004	2005	2006	2007	2008	2009	2010	

 No.
 Name
 Label
 Survey period
 Survey frequency

 3.75)
 bau_lackwoper
 number lack of work in %
 West 09/1991 to 09/1995
 annual survey, September

)9/1991 to 09	/1995									Further information
Summer holid	lays									Lack of work due to summer holidays
his year in Ju	ly and August	the lack of wo	rk due to holic	lays was about	t9	% of the worki	ng hours of all	employees		
										-
ime span	of variable									
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	
VEST										
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
										1

No.	Name	Label		Survey period	Survey frequency
3.76)	bau_lackwo2	lack of work (comparison)		West 09/1991 to 09/1995	annual survey, September
Wordin	g of question				
	8 of datastion				
					Further information
09/1991 t	to 09/1995				
					Lack of work due to summer holidays compared to
Summer l	holidays				last year
Compared	d to summer of last year the	number of the lack of work in Jul	y and August 19WW* h	as	
					* "20WW" means this year
		increased [1]			Example:

Time spar	n of variable									
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	
WEST	-									
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
							_			
No.	Name		Label				Survey per	10d		Survey frequency
							West since	10/1001		annual curries. October
	bau_prpa1		precast parts:	utitization			East since			annual survey, October annual survey, October
Wording	of question		precast parts:	utitization						
Wording of since 10/199	of question	in "conventio	nal" construct	ion	s of stoirs form		East since	10/2001		annual survey, October
since 10/199 Utilization o For our "con	of question 91 •f precast parts ventional" cons for cellars, canliz	in "conventio tructions we a	nal" construct also use precas	ion t parts (flight:			East since	10/2001		annual survey, October Further information Utilization of precast parts
Wording of since 10/199 Utilization of For our "con	of question 91 •f precast parts ventional" cons for cellars, canliz	in "conventio tructions we a zation and sha	nal" construct also use precas	ion t parts (flight:	übbings and so		East since	10/2001		Further information Utilization of precast parts (for main construction trades) * Addition "canalization and shaft construction
Wording of since 10/199 Utilization o For our "con light shafts f	of question 91 •f precast parts ventional" cons for cellars, canliz	in "conventio tructions we a zation and sha yes [1]	nal" construct also use precas	ion t parts (flight:	übbings and so		East since	10/2001		Further information Utilization of precast parts (for main construction trades) * Addition "canalization and shaft construction
Wording of since 10/199 Utilization o For our "con light shafts f	of question 91 If precast parts ventional" cons for cellars, canliz	in "conventio tructions we a zation and sha yes [1]	nal" construct also use precas	ion t parts (flight:	übbings and so		East since	10/2001	2000	Further information Utilization of precast parts (for main construction trades) * Addition "canalization and shaft construction

EAST									
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
WEST									
EAST									

No.	Name		Label				Survey per	iod		Survey frequency
3.78)	bau_prpacv	vm	precast parts: % of construc	tion volumen a	at the momen	t	West since East since			annual survey, October annual survey, October
For our "co light shafts If yes:	991 of precast parts i nventional" const for cellars, canliza ts currently accou	tructions we a ation and sha	also use precas ft construction	t parts (flights elements*, tü	ibbings and so		orefabricated o	ceilings,		Further information Percentage of precast parts of the construction volue (for main construction trades) * Addition "canalization and shaft construction elements" since 10/1996
Time spa	in of variable 1992	1993	1994	1995	1996	1997	1998	1999	2000	
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
WEST EAST										
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	

No.	Name		Label				Survey per	iod		Survey frequency
3.79)	bau_prpac		precast parts				West since			annual survey, October
Wording	of question		% of construc	tion volumen v	whole year		East since	10/2001		annual survey, October
										Further information
since 10/19	991									
		•		• • •						precast parts: % of construction volume last ye
	of precast parts nventional" cons				of stairs face	de elements a	refabricated	eilings		(for main construction trades)
	for cellars, canliz							Jennigo,		* Addition "canalization and shaft constructior
0	,			,	0	,				elements" since 10/1996
If yes:										elements since 10/1990
-	of precast parts to	o the total con	struction value	e is circa		%				elements since 10/1990
-	of precast parts to	o the total con	struction value	e is circa 19/20XX** ap	```````````````````````````````````````	%	%			* "20XX" means last year
-	of precast parts to	o the total con	struction value		```````````````````````````````````````	%	%			* "20XX" means last year Example:
-	of precast parts to	o the total con	struction value		```````````````````````````````````````	%	%			* "20XX" means last year Example: If the question was posed in October 2003 ,
The share o			struction value		```````````````````````````````````````	%	%			* "20XX" means last year Example:
The share o	of precast parts to n of variable		struction value		```````````````````````````````````````	%	%			* "20XX" means last year Example: If the question was posed in October 2003 ,
The share o			1994		```````````````````````````````````````	%	%	1999	2000	* "20XX" means last year Example: If the question was posed in October 2003 ,
The share of Time spa	n of variable			19/20XX** ap	oproximately _			1999	2000	* "20XX" means last year Example: If the question was posed in October 2003 ,
The share of Time spa	n of variable			19/20XX** ap	oproximately _			1999	2000	* "20XX" means last year Example: If the question was posed in October 2003 ,
The share of Time spa	n of variable			19/20XX** ap	oproximately _			1999	2000	* "20XX" means last year Example: If the question was posed in October 2003 ,
The share of Time spa	n of variable			19/20XX** ap	oproximately _			1999	2000	* "20XX" means last year Example: If the question was posed in October 2003 ,
The share of Time span of the share of the s	n of variable 1992	1993	1994	19/20XX** ap	pproximately	1997	1998			* "20XX" means last year Example: If the question was posed in October 2003 ,
The share of Time space 1991 WEST 2001 WEST	n of variable 1992	1993	1994	19/20XX** ap	pproximately	1997	1998			* "20XX" means last year Example: If the question was posed in October 2003 ,
The share of Time span of the share of the s	n of variable 1992	1993	1994	19/20XX** ap	pproximately	1997	1998			* "20XX" means last year Example: If the question was posed in October 2003 ,
The share of Time space 1991 WEST 2001 WEST	n of variable 1992	1993	1994	19/20XX** ap	pproximately	1997	1998			* "20XX" means last year Example: If the question was posed in October 2003 ,

No.	Name	Label	Survey period	Survey frequency
3.80)	bau_ovtim	overtime	West since 10/1991 East since 10/2001	annual survey, October annual survey, October
Wording o	of question			
				Further information
10/1991 to 1	0/2001			Overtime
Overtime				(for main construction trades)

Overtime

In the month	under report o	overtime was	worked in our o	company					
		yes [1]			no [2]]		
since 10/2002									
Overtime In September	overtime was	s worked in ou	ır company						
		yes [1]			no [2]]		
Time span	of variable								
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
WEST									
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
WEST									
EAST									
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
WEST									
EAST									

No.	Name	Label	Survey period	Survey frequency
3.81)	bau_ovtimper	overtime in %	West since 10/1991	annual survey, October
Mordin	ng of question		East since 10/2001	annual survey, October
wordin	ng of question			
				Further information
10/1991	to 10/2001			
Ouertine	_			Overtime in %
Overtime	e			(for main construction trades)

If yes: approx	imately	overtime was v	%	company					
since 10/2002									
Overtime In September	overtime was	worked in ou	r company						
		vere worked o							
Time span	of variable								
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
WEST									
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
WEST									
EAST									
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
WEST									
EAST									

No.	Name	Label	Survey period	Survey frequency
3.82)	bau_cfc1	construction in foreign countries	West since 10/1991	annual survey, October
Wording	g of question		East since 10/2001	annual survey, October
Wording	B of question			
				Further information
since 10/1	.991			Construction in foreign countries
Construct	ion in foreign countries			(for main construction trades)
Do you co	nduct construction projec	ts in foreign countries or are you involved in such?		
	yes [1]	no [2]		
	yes [1]			
Time sn	an of variable			
Time sp				

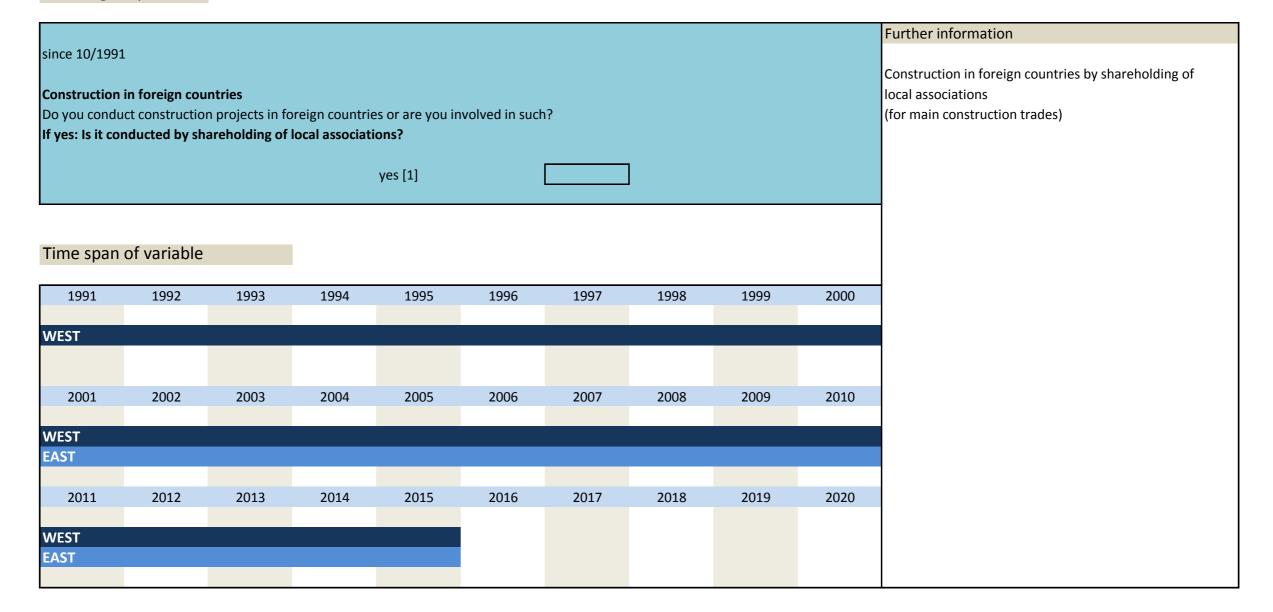
	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
V	VEST									
	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
V	VEST									
E	AST									
	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
V	VEST									
E	AST									

No.	Name		Label				Survey per	iod		Survey frequency
3.83) Wording	bau_cfcgh of question		construction i german heado	-	ntries:		West since East since			annual survey, October annual survey, October
Do you con	91 on in foreign cour duct constructior conducted by the	n projects in fo		s or are you ir	ivolved in such	1?				Further information Construction in foreign countries by german headquarter (for main construction trades)
	n of variable			yes [1]]			
1991	n of variable 1992	1993		yes [1] 1995	1996	1997	1998	1999	2000	
-					1996	1997	1998	1999	2000	

WEST EAST	
EAST	
No.NameLabelSurvey periodSurvey frequency	quency
3.84)bau_cfcacconstruction in foreign countries:West since 10/1991annual survey, Oc	
associated company East since 10/2001 annual survey, Oc Wording of question	vey, October
Construction in foreign countriesConstruction in foreign countries by a companiesDo you conduct construction projects in foreign countries or are you involved in such?(for main construction trades)	
since 10/1991 Construction in foreign countries Do you conduct construction projects in foreign countries or are you involved in such? If yes: Is it conducted by associate companies (e.g. subsidiary companies)? yes [1] yes [1]	
since 10/1991 Construction in foreign countries Do you conduct construction projects in foreign countries or are you involved in such? If yes: Is it conducted by associate companies (e.g. subsidiary companies)?	
since 10/1991 Construction in foreign countries Do you conduct construction projects in foreign countries or are you involved in such? If yes: Is it conducted by associate companies (e.g. subsidiary companies)? yes [1] yes [1]	
since 10/1991 Construction in foreign countries Do you conduct construction projects in foreign countries or are you involved in such? If yes: Is it conducted by associate companies (e.g. subsidiary companies)? yes [1] Time span of variable 1991 1992 1993 1994 1995 1996 1997 1998 1999 2000	
since 10/1991 Construction in foreign countries Do you conduct construction projects in foreign countries or are you involved in such? If yes: Is it conducted by associate companies (e.g. subsidiary companies)? yes [1] Time span of variable 1991 1992 1993 1994 1995 1996 1997 1998 1999 2000	
since 10/1991 Construction in foreign countries Do you conduct construction projects in foreign countries or are you involved in such? If yes: Is it conducted by associate companies (e.g. subsidiary companies)? yes [1]	
since 10/1991 Construction in foreign countries Do you conduct construction projects in foreign countries or are you involved in such? If yes: Is it conducted by associate companies (e.g. subsidiary companies) yes [1] Time span of variable 1991 1992 1993 1994 1995 1996 1997 1998 1999 2000 WEST 2001 2002 2003 2004 2005 2006 2007 2008 2009 2010	
since 10/1991 Construction in foreign countries or are you involved in such? by you conduct construction projects in foreign countries or are you involved in such? yes [1] Time span of variable 1991 1992 1993 1994 1995 1996 1997 1998 1999 2000 WEST 2001 2002 2003 2004 2005 2006 2007 2008 2009 2010 WEST	
since 10/1991 Construction in foreign countries Do you conduct construction projects in foreign countries or are you involved in such? If yes: Is it conducted by associate companies (e.g. subsidiary companies) yes [1] Time span of variable 1991 1992 1993 1994 1995 1996 1997 1998 1999 2000 WEST 2001 2002 2003 2004 2005 2006 2007 2008 2009 2010	

No. Name	Label	Survey period	Survey frequency
3.85) bau cfcsh	construction in foreign countries:	West since 10/1991	annual survey, October
Stagenesh	shareholding	East since 10/2001	annual survey, October

Information for weighting purposes



No.	Name	Label	Survey period	Survey frequency
3.86)	bau_salvol1	sales volume in %: road construction	West 12/1996 to 12/2000	annual survey, December
			West and East since 06/2009	annual survey, December****
Word	ding of question			
			Fu	urther information
since 1	12/1996			

sales volume in %: road construction

(for main construction trades)

			road construc	tion		%				Example: If the question was posed in December 1998 , "19YY"="1999".
ne span	of variable									** "19WW" means this year Example:
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	If the question was posed in December 1998 ,
					WEST		_			"19WW"="1998".
										*** 12/1996 to 12/2000 record type 1
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
								WEST		****The data is inquired annually in December but
								EAST		appears in the datasets monthly since 06/2009. This data is taken from the previous December.
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
ST T										
										L

3.87) bau_salvol2 sales volume in %: other civil engineering

West 12/1996 to 12/2000 West and East since 06/2009 annual survey, December annual survey, December****

since 12/1996	;									Further information
	or weighting p	-	formation in 1	9/20YY* we a	sk for informat	tion how the r	evenue vou m	ade so far		sales volume in %: other civil engineering (for main construction trades)
	-		wing construct				evenue you m			* "19YY" means next year
										Example:
			other civil eng	ineering		%				If the question was posed in December 1998, "19YY"="1999".
	6 • • • •		l							
Time span	of variable									** "19WW" means this year Example:
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	If the question was posed in December 1998 , "19WW"="1998".
					WEST					
										*** 12/1996 to 12/2000 record type 1
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
										****The data is inquired annually in December but
								WEST EAST		appears in the datasets monthly since 06/2009. This data is taken from the previous December.
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
WEST										
EAST										

No.	Name	Label	Survey period	Survey frequency
3.88)	bau_salvol3	sales volume in %: public civil engineering	West 12/1996 to 12/2000	annual survey, December
			West and East since 06/2009	annual survey, December****
Wordin	ng of question			
			Furt	ther information
since 12/	1996			
			sale	s volume in %: public civil engineering

	or weighting p for the weigh	ting of your in nong the follo		ion sector (es	sk for informat stimate is suffic	tion how the re cient) %	evenue you m	ade so far		sales volume in %: public civil engineering (for main construction trades) * "19YY" means next year Example: If the question was posed in December 1998 , "19YY"="1999".
Time span 1991	of variable	1993	1994	1995	1996	1997	1998	1999	2000	** "19WW" means this year Example: If the question was posed in December 1998 , "19WW"="1998".
2001	2002	2003	2004	2005	WEST 2006	2007	2008	2009	2010	*** 12/1996 to 12/2000 record type 1
2011	2012	2013	2014	2015	2016	2017	2018	WEST EAST 2019	2020	****The data is inquired annually in December but appears in the datasets monthly since 06/2009. This data is taken from the previous December.

WEST		
EAST		

3.89)	bau_salvol									
		4	sales volume	in %: industria	al civil enginee	ring		1996 to 12/2 East since 0		annual survey, December annual survey, December***
Wording	of question									
										Further information
	96 1 for weighting p on for the weigh		formation in 1	0/20VV* we a	sk for informat	tion how the r	avanua vou m	ade so far		sales volume in %: industrial civil engineering (for main construction trades)
	is distributed an						evenue you n			* "19YY" means next year
			industrial civi	engineering_		%				Example: If the question was posed in December 1998 , "19YY"="1999".
Time span	n of variable	1993	1994	1995	1996	1997	1998	1999	2000	 ** "19WW" means this year Example: If the question was posed in December 1998 , "19WW"="1998".
					WEST					
										*** 12/1996 to 12/2000 record type 1
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	****The data is inquired annually in December bu
								WEST EAST		appears in the datasets monthly since 06/2009. This data is taken from the previous December.
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
WEST										

No.	Name	Label	Survey period	Survey frequency
3.90)	bau_salvol5	sales volume in %: domestic construction	West 12/1996 to 12/2000 West and East since 06/2009	annual survey, December annual survey, December****

										Further information
nce 12/1996										sales volume in %: residential construction
formation fo	or weighting p	urposes								(for main construction trades)
foundation	for the weigh	ting of your in	formation in 1	9/20YY* we as	k for informat	tion how the re	evenue you n	nade so far		
19WW** is	distributed an	nong the follo	wing construct	tion sector (est	timate is suffic	cient)				* "19YY" means next year
										Example:
			total resident	al construction	n	%				If the question was posed in December 1998,
										"19YY"="1999".
me span o	of variable									** "19WW" means this year
										Example:
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	If the question was posed in December 1998 ,
										"19WW"="1998".
					WEST			_		
										*** 12/1996 to 12/2000 record type 1
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
										****The data is inquired annually in December but
								WEST		appears in the datasets monthly since 06/2009.
								EAST		This data is taken from the previous December.
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
/EST										
AST										
0.	Name		Label				Survey pe	riod		Survey frequency

3.91)	bau salvol6	sales volume in %: buildings with 3 or more flats	West 12/1996 to 12/1999	annual survey, December
5.51)	bdd_5divolo	sales volume in 70. buildings with 5 of more hats	West 12/1990 to 12/1999	annual survey, December
Wording	of question			
0				
				Further information
12/1000	10/1000			

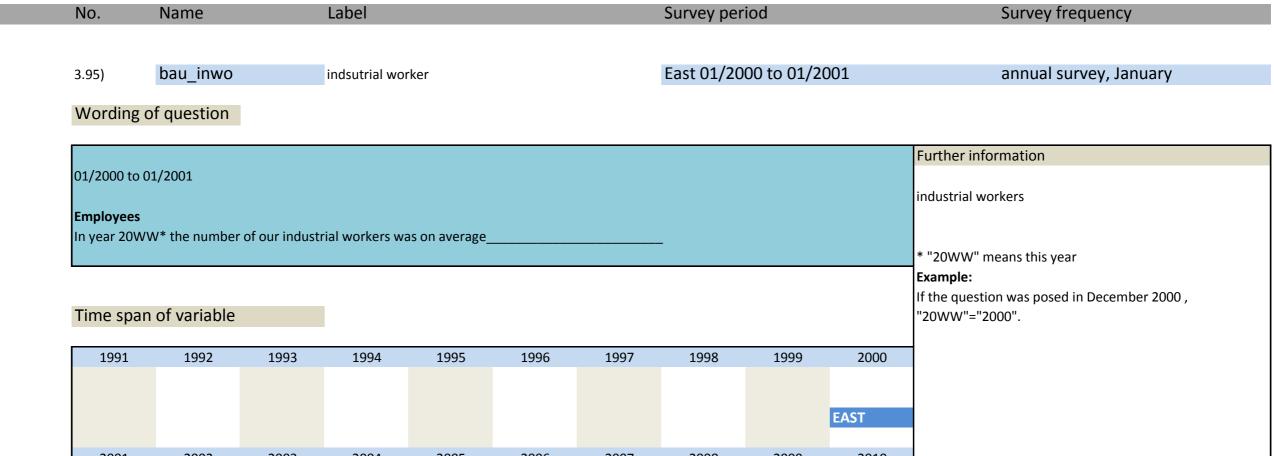
		1
12/1996 to 12/1999		1
	sales volume in %: buildings with 3 or more flats	
Information for weighting purposes		
As foundation for the weighting of your information in 19/20YY* we ask for information how the revenue you made so far		l
in 19WW** is distributed among the following construction sector (estimate is sufficient)	* "19YY" means next year	
	Example:	l

		thereof build	ings with 3 or 1			%				"19YY"="1999".
										** "19WW" means this year
Time span of	t variable									Example: If the question was posed in December 1998
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	"19WW"="1998".
					WEST					
										*** 12/1996 to 12/2000 record type 1
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
No. N	lame		Label				Survey per	iod		Survey frequency
3.92) ba	au_salvol	7	number of we	orkers			West 12/1	996 to 12/2	2000	annual survey, Decemb
		7	number of wo	orkers			West 12/1	996 to 12/2	2000	annual survey, Decemb
3.92) ba		7	number of wo	orkers			West 12/1	996 to 12/2	2000	annual survey, Decemb
Wording of q	question	7	number of wo	orkers			West 12/1	996 to 12/2	2000	annual survey, December
	question	7	number of wo	orkers			West 12/1	996 to 12/2	2000	Further information
Wording of q 12/1996 to 12/2	question	7	number of wo	orkers			West 12/1	996 to 12/2	2000	-
Wording of q	question 2000						West 12/1	996 to 12/2	2000	Further information number of workers
Wording of q 12/1996 to 12/2 Employees	question 2000						West 12/1	996 to 12/2	2000	Further information number of workers * "19WW" means this year
Wording of q 12/1996 to 12/2 Employees	question 2000						West 12/1	996 to 12/2	2000	Further information number of workers * "19WW" means this year Example:
Wording of q 12/1996 to 12/2 Employees	question 2000 W* the num	ber of our wo					West 12/1	996 to 12/2	2000	Further information number of workers * "19WW" means this year
Wording of q 12/1996 to 12/2 Employees n year 19/20WV	question 2000 W* the num f variable	ber of our wo	rkers was on a	overage	1000					Further information number of workers * "19WW" means this year Example: If the question was posed in December 1998
Wording of q 12/1996 to 12/2 Employees n year 19/20WV	question 2000 W* the num	ber of our wo			1996	1997	West 12/1	996 to 12/2	2000	Further information number of workers * "19WW" means this year Example: If the question was posed in December 1998
Wording of q 12/1996 to 12/2 Employees n year 19/20WV	question 2000 W* the num f variable	ber of our wo	rkers was on a	overage	1996 WEST	1997				Further information number of workers * "19WW" means this year Example: If the question was posed in December 1998
Wording of q 12/1996 to 12/2 Employees n year 19/20WV	question 2000 W* the num f variable	ber of our wo	rkers was on a	overage		1997				Further information number of workers * "19WW" means this year Example: If the question was posed in December 1998
Wording of o	question 2000 W* the num f variable 1992	iber of our wo	rkers was on a	overage	WEST		1998	1999	2000	Further information number of workers * "19WW" means this year Example: If the question was posed in December 1998
Wording of q 12/1996 to 12/2 Employees n year 19/20WV	question 2000 W* the num f variable	ber of our wo	rkers was on a	overage		1997				Further information number of workers * "19WW" means this year Example: If the question was posed in December 1998
Wording of o	question 2000 W* the num f variable 1992	iber of our wo	rkers was on a	overage	WEST		1998	1999	2000	Further information number of workers * "19WW" means this year Example: If the question was posed in December 1998
Wording of o	question 2000 W* the num f variable 1992	iber of our wo	rkers was on a	overage	WEST		1998	1999	2000	Further information number of workers * "19WW" means this year Example: If the question was posed in December 1998
Vording of q 2/1996 to 12/2 mployees n year 19/20WV	question 2000 W* the num f variable 1992	iber of our wo	rkers was on a	overage	WEST		1998	1999	2000	Further information number of workers * "19WW" means this year Example: If the question was posed in December 1998

No.	Name		Label				Survey per	iod		Survey frequency
3.93)	bau_salvol	8	employees all	together			West 12/1	996 to 12/2	000	annual survey, Decembe
Wording	of question									
12/1996 to										Further information Employees all togehter
Employees In year 19/	20WW* the aver	age number o	f our employee	es all together	was					* "19WW" means this year Example:
										If the question was posed in December 1998 ,
	an of variable									If the question was posed in December 1998, "19WW"="1998".
Time spa	an of variable	1993	1994	1995	1996 WEST	1997	1998	1999	2000	
		1993 2003	1994 2004			1997 2007	1998 2008	1999 2009	2000	
1991	1992				WEST					
1991	1992				WEST					

No.	Name	Label	Survey period	Survey frequency
3.94)	bau_emp	employees	East 12/1995 to 04/2001	monthly

12/1995 to 04 Employees		age number o	f our employe	es all together	was					Further information Employees in total
	of variable				·····					* "19WW" means this year Example: If the question was posed in December 1998 , "19WW"="1998".
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	
2001	2002	2003	2004	EAST 2005	2006	2007	2008	2009	2010	
EAST										
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	



	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
	EAST									
	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
1										
- 1										

No.	Name		Label				Survey per	iod		Survey frequency
3.96)	bau_numw	/or	number of wo	orkers			West since East since	•		annual survey, December** annual survey, December**
Wording	of question									
since 12/20	02									Further information
Employees										number of workers (for main construction trades)
In year 20W	/W* the average	number of ou	ur workers was							* "20WW" means this year
										Example: If the question was posed in December 2003 ,
Time spa	n of variable									"20WW"="2003".
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	> Only for the west the predecessor of the variable numwor was the variable 3.92) salvol7 (12/1996 to 12/2000).
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
2001	2002	2003	2004	2003	2000	2007	2008	2009	2010	****The data is inquired annually in December but
	WEST									appears in the datasets monthly since 06/2009.
	EAST									This data is taken from the previous December.
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
WEST										

No.	Name		Label				Survey per	riod		Survey frequency
3.97)	bau_empl		employees al	together			West since East since	•		annual survey, December** annual survey, December**
Wording of	of question									
since 12/200	12									Further information
	2									Employees all together
Employees In year 20W	W* the average r	number of o	ur employees a	II together wa	s					(for main construction trades)
										* "20WW" means this year Example:
Time char	ofvariable									If the question was posed in December 2003,
Time spar	n of variable									"20WW"="2003".
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	> Only for the west the predecessor of the variable en
										was the variable 3.93) salvol8 (12/1996 to 12/2000).
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	****The data is inquired annually in December but
	WEST									appears in the datasets monthly since 06/2009.
	EAST									This data is taken from the previous December.
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
WEST										
EAST										
	Name		Label				Survey per	riod		Survey frequency
No			Lanei				Survey per	100		Survey frequency
No.	Name						West since	e 12/1991		annual survey*, December
	bau_phcaw		plant holidays	s: cessation of	all work		West since			<i>, ,</i>
No. 3.98) Wording (bau_phcaw		plant holidays	: cessation of	all work		East since			annual survey, December
3.98)			plant holiday	s: cessation of	all work					annual survey, December
3.98)	bau_phcaw		plant holiday	: cessation of	all work					-
3.98) Wording o	bau_phcaw of question		plant holiday	s: cessation of	all work					annual survey, December

no [2]

yes [1]

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	
WEST										
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
WEST	FACT									
	EAST		_							
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
WEST EAST										
No.	Name		Label				Survey per	iod		Survey frequency
3.99)	bau_phcwl	٦r	plant holiday				West since	12/1991		annual survey*, December
5.557		51		vork of singula	r branches		East since 2			annual survey, December
NA / 11	of question									
Wording										Further information
	01									
since 12/19										Plant holidays: cessation of work of singular brai
since 12/19 Plant holida		we have plar	nt holidays with	cessation of c	construction o	perations of s	ingular branche	S		Plant holidays: cessation of work of singular brai (for main construction trades)
since 12/19 Plant holida	ays	we have plar		cessation of c	construction o		ingular branche	s		
since 12/19 Plant holida	ays	we have plar	nt holidays with yes [1]	cessation of c	construction o	perations of s no [2]	ingular branche	s		(for main construction trades)
since 12/19 Plant holida	ays	we have plar		cessation of c	construction o		ingular branche	s 		(for main construction trades)

2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
MECT									
WEST									
	EAST								
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
WEST									
EAST									

No.	Name		Label				Survey perio	d		Survey frequency
3.100)	bau_phm		plant holidays: month (labels		2/2000		West since 1 East since 12			annual survey*, Decemb annual survey, Decembe
Wording	ofquestion		afterwards: Ju		./2000,		Last since 1	2002		
										Further information
12/1991 to	12/2000									Plant holidays: month / June
Plant holid	avs									(for main construction trades)
	olidays are in:									(ior main construction trades)
										12/2002 to 12/2008 and since 12/2012
	June [1]		July [2]		August [3]		September [4]			
								all constru	iction	[1] June
								operation	s	[2] July
										[3] August
										[4] September
T :										[5] June/July
Time spa	in of variable									[6] July/August
1991	1002	1002	1004	1995	1006	1007	1009	1999	2000	[7] August/September
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	[8] other answers**
WEST										12/1991 to 12/2000
										and 12/2009 to 12/2011
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	[1] June
										[2] July
WEST										[3] August
	EAST									[4] September
										[5] June/July
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	[6] July/August
										[7] August/September
WEST										
EAST										
					_					*no inquiry in in 12/2001
										** In 2012 [8] "other answers"

also contains the cases in which no month was ticked off

No.	Name	Label	Survey period	Survey frequency
3.101)	bau_phbr1	plant holidays: branches 1	West 12/1991 to 12/1995	annual survey, December
Wording	g of question			
			F	urther information
12/1991 to	o 12/1995		P	lant holidays: branches 1

2/1991 to 1 lant holida he plant ho										Plant holidays: branches 1 [1] June [2] July
	June [1]		July [2]		August [3]		September [4]	branch 1		[3] August [4] September [5] June/July
ïme spar	n of variable									[6] July/August [7] August/September
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	
VEST										
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	

No.	Name	Label	Survey period	Survey frequency	

3.102) bau_phbr2 plant holidays: branches 2

West 12/1991 to 12/1995

annual survey, December

12/1991 to 12 Plant holiday The plant holi	S		July [2]		August [3]		September [4]	branch 2		Further information Plant holidays branch 2 [1] June [2] July [3] August [4] September [5] June/July
Time span 1991 WEST	of variable 1992	1993	1994	1995	1996	1997	1998	1999		[6] July/August [7] August/September
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	

No.	Name	Label		Survey period	Survey frequency
3.103)	bau_phbr3	plant holidays: branche	es 3	West 12/1991 to 12/1995	annual survey, December
Wording	of question				
					Further information
12/1991 to 1	12/1995				Plant holidays branch 3
Plant holida	iys				
The plant ho	olidays are in:				[1] June
					[2] July
	June [1]	July [2]	August [3]	September [4]	[3] August
				branch 3	[4] September
					[5] June/July
					[6] July/August

Time span	of variable									[7] August/September
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	
WEST										
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
							C	•I		
No.	Name		Label				Survey per	100		Survey frequency
			_							
3.104)	bau_phbr4		Label plant holidays	s: branches 4			West 12/1		.995	
3.104)			_	s: branches 4					.995	annual survey, December
3.104)	bau_phbr4 of question		_	s: branches 4					.995	annual survey, December Further information
3.104) Wording o	bau_phbr4 of question 2/1995		_	s: branches 4					.995	annual survey, December
3.104) Wording o 12/1991 to 12	bau_phbr4 of question 2/1995 ys		_	s: branches 4					.995	annual survey, December Further information Plant holidays branch 4 [1] June
3.104) Wording o 12/1991 to 13 Plant holiday	bau_phbr4 of question 2/1995 ys		_	s: branches 4	August [3]			991 to 12/1	.995	annual survey, December Further information Plant holidays branch 4
3.104) Wording o 12/1991 to 13 Plant holiday	bau_phbr4 of question 2/1995 ys Iidays are in:		plant holidays	s: branches 4	August [3]		West 12/1	991 to 12/1	.995	Further information Plant holidays branch 4 [1] June [2] July [3] August [4] September [5] June/July
3.104) Wording o 12/1991 to 13 Plant holiday The plant hol	bau_phbr4 of question 2/1995 ys lidays are in: June [1]		plant holidays	s: branches 4	August [3]		West 12/1	991 to 12/1	.995	Further information Plant holidays branch 4 [1] June [2] July [3] August [4] September
3.104) Wording o 12/1991 to 12 Plant holiday The plant hol	bau_phbr4 of question 2/1995 ys lidays are in: June [1]		plant holidays			1997	West 12/1	991 to 12/1		Further information Plant holidays branch 4 [1] June [2] July [3] August [4] September [5] June/July [6] July/August
3.104) Wording o 12/1991 to 13 Plant holiday The plant hol	bau_phbr4 of question 2/1995 ys lidays are in: June [1]	1993	plant holidays	s: branches 4	August [3]	1997	West 12/1	991 to 12/1	2000	Further information Plant holidays branch 4 [1] June [2] July [3] August [4] September [5] June/July [6] July/August

2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020

No.	Name		Label				Survey per	iod		Survey frequency
3.105)	bau_phdur		plant holidays	s: duration in w	veeks		West since			annual survey*, Decembe
Monding	of autorian						East since 2	12/2002		annual survey, December
wording	of question									
										Further information
since 12/19	91									
Plant holida	avs									Plant holidays in weeks (for main construction trades)
	n of the plant holi	idays is:			1 week [1]					
					2 weeks [2]					*no inquiry in 12/2001
					3 weeks [3]					
					4 weeks [4]			ļ		
										1
Time spa	n of variable									
		1993	1994	1995	1996	1997	1998	1999	2000	
Time spa	n of variable 1992	1993	1994	1995	1996	1997	1998	1999	2000	
		1993	1994	1995	1996	1997	1998	1999	2000	
1991		1993	1994	1995	1996	1997	1998	1999	2000	
1991 WEST	1992									
1991 WEST 2001		1993	1994	1995	1996	1997	1998	1999 2009	2000	
1991 WEST	1992 2002									
1991 WEST 2001	1992									
1991 WEST 2001	1992 2002									
1991 WEST 2001 WEST 2011	1992 2002 EAST	2003	2004	2005	2006	2007	2008	2009	2010	
1991 WEST 2001 WEST	1992 2002 EAST	2003	2004	2005	2006	2007	2008	2009	2010	

	No.	Name	Label	Survey period
--	-----	------	-------	---------------

06)	bau_phintr		year of introd	uction of plant	t holidays		West 12/20 East 12/20	002 to 12/2 02 to 12/20		annual survey, December annual survey, December
ording o	of question									
										Further information
ce 12/200)2									year of introduction of plant holidays
nt holida	vs									(for main construction trades)
	olidays were intr	oduced in yea	r							
		,								year, 4 digits
										*no inquiry in 12/2001
	6									*no inquiry in 12/2001
ne span	n of variable									
		1002	1004	1005	1006	1007	1008	1000	2000	
ne span 1991	n of variable 1992	1993	1994	1995	1996	1997	1998	1999	2000	
		1993	1994	1995	1996	1997	1998	1999	2000	
		1993	1994	1995	1996	1997	1998	1999	2000	- 10 mquiry in 12/2001
		1993	1994	1995	1996	1997	1998	1999	2000	
		1993 2003	1994 2004	1995 2005	1996 2006	1997 2007	1998 2008	1999 2009	2000 2010	
1991	1992 2002									
1991	1992 2002 WEST									
1991	1992 2002									
1991	1992 2002 WEST									

No.	Name	Label	Survey period	Survey frequency
3.107)	bau_deccon	decline of construction activity	West since 12/1991	annual survey*, December
0.2077			East since 12/2002	annual survey, December
Wording	of question			
				Further information
since 12/19	991			
				decline of construction activity due to plant holidays
Plant holid	•	ion activity in the respective holiday month in the ifo econ		decline of construction activity due to plant holidays

which is sole	y due to plant	holidays								*no inquiry in 12/2001
		yes [1]			no [2]					** see 2.1) conactex
Time span	of variable									
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	
WEST										
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
WEST										
	EAST									
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
WEST										
EAST										

No.	Name	Label	Survey period	Survey frequency
3.108) Wording	bau_credit	credit allocation	East and West 08/2003 to 08/200 East and West 03/2005 to 08/200 East and West since 11/2008	
since 08/2	· ·			Further information

since 08/2003	3									Credit allocation
How do you e	evaluate the di	sposition of ba	inks togrant loa	ans to compar	iies?					
			accomodating	; [1]						
			normal [2]							
			reserved [3]							
T :	of verials la									
Time span	of variable									
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	

2001		2002	2003	2004	2005	2006	2007	2008	2009	2010
2001	-	2002	2005	2004	2005	2000	2007	2008	2009	2010
			WEST							
			EAST							
2011		2012	2013	2014	2015	2016	2017	2018	2019	2020
WEST										
EAST										

No.	Name	Label	Survey period	Survey frequency
3.109)	bau_vaclhy	vacancies during last 6 months	East und West since 08/2013	annual survey, August

since 08/2013	}									Further information
During the las	st 6 months we	had vacancies	5							
	yes [1]			no [2]]				
Time span	of variable									
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	

2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
		WEST							
		EAST							

	Name		Label				Survey per	iod		Survey frequency
3.110)	bau_vaclhy		vacancies dur commercial p	ing last 6 mont rofessions	ths:		East und W	Vest since 0	8/2013	annual survey, August
Wording	of question	I								
										Further information
since 08/20)13									
	last 6 months we	e had vacancies	s							
If yes:										
We were lo	oking for skilled	workers in the	following fiel	ds:						
	a success success and all us	profossions [1]								
	commercial p		I	I	1					
	commerciai p									-
Time area										
Time spa	n of variable									
Time spa 1991			1994	1995	1996	1997	1998	1999	2000	
	n of variable			1995	1996	1997	1998	1999	2000	
	n of variable			1995	1996	1997	1998	1999	2000	
	n of variable			1995	1996	1997	1998	1999	2000	
	n of variable			1995 2005	1996	1997	1998	1999 2009	2000	
1991	n of variable 1992	1993	1994							
1991	n of variable 1992	1993	1994							
1991	n of variable 1992 2002	1993	1994 2004	2005	2006	2007	2008	2009	2010	
1991	n of variable 1992	1993	1994							
1991	n of variable 1992 2002 2012	1993	1994 2004	2005	2006	2007	2008	2009	2010	

No.	Name	Label	Survey period	Survey frequency
3.111)	bau_vaclhy_so	vacancies during last 6 months: sales occupation	East und West since 08/2013	annual survey, August

	_									Further information
since 08/2013	3									
During the las I f yes:	st 6 months we	e had vacancies	5							
Ve were look	king for skilled	workers in the	following fiel	ds:						
	sales	occupation [1]								
Time span	of variable									
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
		WEST								
		EAST								

No.	Name	Label	Survey period	Survey frequency
3.112)	bau_vaclhy_mc	vacancies during last 6 months: managerial staff	East und West since 08/2013	annual survey, August
		(commerce)		
Wording	of question			
since 08/201	2			Further information
Since 08/201	15			

During the las I f yes:	st 6 months w	e had vacancies	5						
		workers in the	following fiel	ds:					
Time span	of variable								
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013 WEST EAST	2014	2015	2016	2017	2018	2019	2020

No.	Name	Label	Survey period	Survey frequency
3.113)	bau_vaclhy_ce	vacancies during last 6 months: construction engineer	Fast und West since 08/2013	annual survey, August
5.1157				

		•	^		
۱ л/	oro	ling /	nt a	uestior	•
vv			JI (]		
•••	0.0	י היייי	<u> </u>	acst.01	•

since 08/2013										Further information
During the last If yes:	t 6 months we	e had vacancies	5							
We were look	ing for skilled	workers in the	following fiel	ds:						
	constructio	n engineer [1]								
Time span	of variable									
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	

2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
		WEST							
		EAST							

No.	Name	Label	Survey period	Survey frequency
3.114)	bau_vaclhy_tc	vacancies during last 6 months: trainees (commerce)	East und West since 08/2013	annual survey, August

										Further information
since 08/2013	}									
During the last	t 6 months we	had vacancies	5							
If yes:										
We were look	ing for skilled y	workers in the	following fiel	٩c٠						
WE WEIE IOOK										
	commercia	al trainees [1]								
Time span	of variable									
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	

2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
		WEST							
		EAST							

No.	Name	Label	Survey period	Survey frequency
3.115)	bau_difilvac	difficulties filling vacancies	East und West since 08/2013	annual survey, August

since 08/2013										Further information
Since 06/2013	,									
We had difficu	ulties filling th	e vacancies								
	yes [1]			no [2]						
Time span	of variable									
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
		WEST EAST								

No.	Name	Label	Survey period	Survey frequency
3.116)	bau_difil_cp	difficulties filling vacancies: commercial professions	East und West since 08/2013	annual survey, August

nce 08/2013	3									Further information
ow long did	l you have diffi	iculties filling t	he vacancies (ir	months)?						
or commerci	ial professions	;								
	0 to 3 [1]		4 to 6 [2]		more than 6 [3]	vacancies not fill	led yet [4]		
]								
me span 1991	of variable	1993	1994	1995	1996	1997	1998	1999	2000	
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
		WEST EAST								

	No.	Name	Label	Survey period	Survey frequency
3	3.117)	bau_difil_so	difficulties filling vacancies: sales occupation	East und West since 08/2013	annual survey, August
	Wording o	of question			
	_	-			
	since 08/201	2			Further information
3	Since 08/201	3			I

	w long did you have difficulties filling the vacancies (in months)?									
	r sales occupation 0 to 3 [1] 4 to 6 [2]			more than 6 [3] v		vacancies not filled yet [4]				
Time span	of variable]								
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
2011	2012	2013 WEST EAST	2014	2015	2016	2017	2018	2019	2020	

No.	Name	Label	Survey period	Survey frequency
3.118)	bau_difil_mc	difficulties filling vacancies: managerial staff (commerce	e East und West since 08/2013	annual survey, August

Word	ling of	quest	ion

since 08/2013				Further information
How long did you have difficulties filling t	the vacancies (in months)?			
for commercial managerial staff				
0 to 3 [1]	4 to 6 [2]	more than 6 [3]	vacancies not filled yet [4]	
Time span of variable	l.			

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000

2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
		WEST							
		EAST							

No.	Name	Label	Survey period	Survey frequency
3.119)	bau_difil_ce	difficulties filling vacancies: construction engineer	East und West since 08/2013	annual survey, August

										Further information
since 08/2013	3									
How long did	you have diffic	culties filling t	he vacancies (i	n months)?						
for construction	on engineers									
	0 to 3 [1]		4 to 6 [2]		more than 6 [3]	vacancies not fi	illed yet [4]		
		,								
Time span	of variable									
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	
1551	1552	1555	1554	1555	1550	1557	1550	1555	2000	
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
		WEST								
		EAST								

No.	Name	Label	Survey period	Survey frequency	
3.120)	bau difil tc	difficulties filling vacancies: trainees (commerce)	East und West since 08/2013	annual survey, August	
5.1207	bud_unii_cc	difficulties fining vacancies. trainces (commerce)		annual survey, nugust	

since 08/2013										
How long did	you have diffi	culties filling tl	he vacancies (in	months)?						
for commercia	for commercial trainees									
	0 to 3 [1]		4 to 6 [2]		more than 6 [3	3]	vacancies not f	filled yet [4]		
]								
Time span	of variable									
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
		WEST EAST								

No.	Name	Label	Survey period	Survey frequency
3.121)	bau_vacrepfea	% of vacancies reported to federal employment agency	East und West since 08/2013	annual survey, August

since 08/2013 About	% c		cies were repo	rted to the fed	eral employm	ent agency			
ime span 1991	of variable	1993	1994	1995	1996	1997	1998	1999	2000
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013 WEST EAST	2014	2015	2016	2017	2018	2019	2020

No.	Name	Label	Survey period	Survey frequency
3.122)	bau_seskivly	search for skilled workers vs. last year	East und West since 08/2013	annual survey, August

		Further information
since 08/2013		
Compared to last year the search for skilled	d workers was	
more easy [1]		
unchanged [2]		
more difficult [3]		
Time span of variable		
Time span of variable		

ine span									
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
		WEST							
		EAST							

3.123) bau_fambus family business East and West 02/2014 once Wording of question 0/2/2014 purposes? D) For research purposes? purposes? a family business? further Information Time span of variable 1980 1981 1983 1984 1985 1986 1987 1988 1989	No.	Name		Label				Survey per	riod			Survey fre	equency	
Wording of question 02/2014 D) For research purposes? Do you envision yourself as a family business? (This means a company whose voting capital is held predominately by one or more families that are connected)														
02/2014 Further Information D) For research purposes? Do you envision yourself as a family business? (This means a company whose voting capital is held predominately by one or more families that are connected) Image: Company whose voting capital is held predominately by one or more families that are connected) Time span of variable Time span of variable	3.123)	bau_fambu	IS	family busines	S			East and V	Vest 02/202	14		once		
02/2014 D) For research purposes? Do you envision yourself as a family business? (This means a company whose voting capital is held predominately by one or more families that are connected) yes[1]no[2] Time span of variable	Wording	of question												
Do you envision yourself as a family business? (This means a company whose voting capital is held predominately by one or more families that are connected) yes[1]no[2] Time span of variable	02/2014										Further Info	rmation		
(This means a company whose voting capital is held predominately by one or more families that are connected) yes[1] no[2] Time span of variable Image: Span of variable	D) For resea	arch purposes?												
Time span of variable		a company who	se voting capi	ital is held pred		one or more f	families that ar	e connected)						
			yes[1]	I	no[2]						-			
1980 1981 1983 1984 1985 1986 1987 1988 1989	Time spa	n of variable												
	1980	1981	1982	1983	1984	1985	1986	1987	1988	1989				

1990	1991	1992	1993	1994	1995	1996	1997	1998	1999
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
				WEST					
				EAST					

No.	Name	Label	Survey period	Survey frequency
3.124)	bau_ref1	refugees question 1	East and West 10/2015	once
Wording	of question			

10/2015									
. How large d	lo you assess t	he potential c	of asylum seeke	ers to be emp	loyed in the fol	lowing positio	ns?		
			[1] small		[2] large				
	trainees								
			_						
ime span o	of variable								
1980	1981	1982	1983	1984	1985	1986	1987	1988	1989
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019

		WEST			
		EAST			

3.125) bau_ref2 refugees question 2 East and West 10/2015 once Wording of question 10/2015 Inter Information 1. How large do you assess the potential of asylum seekers to be employed in the following positions? Inter Information Inter Information Inter Information Inter Information In	У
Wording of question Further Information 10/2015 I. How large do you assess the potential of asylum seekers to be employed in the following positions? [1] small [2] large unskilled aid workers Image: Comparison of variable Image: Comparison of variable Image: Comparison of variable	
10/2015 I. How large do you assess the potential of asylum seekers to be employed in the following positions? [1] small [2] large unskilled aid workers Image: Image	
10/2015 1. How large do you assess the potential of asylum seekers to be employed in the following positions? [1] small [2] large unskilled aid workers Time span of variable	
10/2015 1. How large do you assess the potential of asylum seekers to be employed in the following positions? [1] small [2] large unskilled aid workers Time span of variable	
[1] small [2] large unskilled aid workers	
unskilled aid workers	
unskilled aid workers	
Time span of variable	
1980 1981 1982 1983 1984 1985 1986 1987 1988 1989	
1990 1991 1992 1993 1994 1995 1996 1997 1998 1999	
2000 2001 2002 2003 2004 2005 2006 2007 2008 2009	
2010 2011 2012 2013 2014 2015 2016 2017 2018 2019	
WEST EAST	

No.	Name		Label				Survey per	iod		Survey frequency
8.126)	bau_ref3		refugees ques	stion 3			East and W	Vest 10/20	15	once
Wording o	of question									
.0/2015										Further Information
How large	e do you assess	the potential o	of asylum seek	ers to be empl	oyed in the fol	lowing positio	ns?			
			[1] small		[2] large					
	skilled worke	rs								
	n of variable									
Time spar 1980	n of variable 1981	1982	1983	1984	1985	1986	1987	1988	1989	
			1983	1984	1985	1986	1987	1988	1989	
			1983	1984 1994	1985	1986	1987 1997	1988	1989	
1980	1981	1982								
1980	1981	1982								
1980	1981 1991	1982	1993	1994	1995	1996	1997	1998	1999	
1980	1981 1991	1982	1993	1994	1995	1996	1997	1998	1999	

No.	Name	Label	Survey period	Survey frequency
3.127)	bau_ref4	refugees question 4	East and West 10/2015	once
Wording	of question			

Further Information

10/2015									
	do you assess t	he notential	of asylum seek	ors to he emp	loved in the fol	lowing positio	ns?		
now large	leading positio		[1] small		[2] large				
	of variable								
1980	1981	1982	1983	1984	1985	1986	1987	1988	1989
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
					WEST EAST				

No.	Name	Label	Survey period	Survey frequency	
3.128)	bau_ref5	refugees question 5	East and West 10/2015	once	
Wording	of question				
				Further Information	
10/2015					
1. How large	e do you assess the potentia	I of asylum seekers to be employed in the following posit	ions?		

			[1] small		[2] large				
	other position	15]		l			
Time span	of variable								
inte opun									
1980	1981	1982	1983	1984	1985	1986	1987	1988	1989
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
					WEST EAST				

No.	Name		Label				Survey per	iod		Survey frequency
3.129)	bau_ref6		refugees ques	stion 6			East and W	/est 10/20	15	once
Wording	of question									
10/2015										Further Information
2. how muc	h of an obstacle t	o employing	asylum seeker	s do you cons	ider the follow	ring factors to	be in your brar	nch:		
	labor law-relat	ted provision	[1] little s		[2] much]				
Time spar	n of variable									
1980	1981	1982	1983	1984	1985	1986	1987	1988	1989	

1990	1991	1992	1993	1994	1995	1996	1997	1998	1999
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
					WEST EAST				

Ν	No.	Name		Label				Survey per	iod		Survey frequency
3	3.130)	bau_ref7		refugees ques	gees question 7				/est 10/20	15	once
V	Wording o	fquestion									
1	10/2015										Further Information
		of an obstacle to e	mploving	asvlum seeker	s do vou consi	der the follo	wing factors to	be in vour brar	nch:		
			mpioying					be in your brai			
		unfit level of qual	ification		[1] little	l	[2] much	1			
			meation]			
Т	Time span	of variable									
	1980	1981	1982	1983	1984	1985	1986	1987	1988	1989	

1990	1991	1992	1993	1994	1995	1996	1997	1998	1999
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
					WEST				
					EAST				

	bau_ref8 f question		refugees quest	tion 8			East and W	est 10/201	15	once
Vording o			retugees quest	tion 8			East and W	est 10/201	5	ODCA
	f question							201 10/201	19	01100
)/2015										
)/2015										Further Information
how much	of an obstacle to	o employing	asylum seekers	do you consi	ider the follow	ing factors to	be in your brand	ch:		
			[1] little		[2] much					
						1				
	minimum wage	9				J				
	ofueriable									
me span	of variable									
1980	1981	1982	1983	1984	1985	1986	1987	1988	1989	
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	
1990	1991	1992	1995	1994	1995	1990	1557	1998	1999	
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	

			WEST			
			EAST			

No.		Name		Label				Survey per	iod		Survey frequency
3.13	2)	bau_ref9		refugees ques	tion 9			East and W	/est 10/201	5	once
Wo	ording o	f question									
											Further Information
10/2	2015										Further Information
2. ho	ow much	of an obstacle	to emploving	asylum seeker	s do vou consi	ider the followi	ng factors to l	pe in vour brar	ch:		
					,		0	,			
				[1] little		[2] much					
		lack of languag	ge skills								
Tim	ne span	of variable									
			4000	1000	4004	4005	1000	4007	4000	1000	
	1980	1981	1982	1983	1984	1985	1986	1987	1988	1989	
	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	
	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	
	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	
						WEST					
						EAST					1

			1		