



## List of variables

# Ifo Business Survey Construction

Data: 1/1991-12/2015

As of August 2016

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LMU-ifo Economics & Business Data Center (EBDC)

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*\*until 11/2001 "utilization of equipment"*

*\*\* main construction trades*

*\*\*\* prefabricated building construction*

The special questions were only inquired for the main construction trades. For the prefabricated building construction only remarks are intended for this field in the questionnaire. Due to the alignment of economic cycle surveys of the EU the questionnaires were dispatched circa 1 week later since 01/2002. That is why there is no inquiry in 12/2001.

### 1. Variables of identification

No.	Name	Label	German description
1.1)	survey	survey	Umfrage
1.2)	year	year	Erhebungsjahr
1.3)	month	month	Monat
1.4)	idnum	firm X adress file id	Firmenidentifikationsnummer
1.5)	runnum	running number of plant	Laufende Firmennummer
1.6)	bau_plantnum	KT information id	12-stellige KT Identifikationsnummer
1.7)	bau_westeast	western eastern	Unterscheidung zwischen West- und Ost-Erhebung
1.8)	fedstaifo	federal state (ifo-code)	Bundesland entsprechend ifo Codierung
1.9)	bau_latecomer	latecomer	Nachzügler
1.10)	weight1	weight	Gewichtung
1.11)	sr	size range	Größenklasse
1.12)	sector_id	sector id	Sektor ID
1.13)	bau_sec2	classification according to federal statistical office (type of construction)	Bausektor, Einteilung nach amtlicher Statistik
1.14)	sector_bau	classification according to federal statistical office (type of construction)	Bausektor, Einteilung nach amtlicher Statistik
1.15)	online	online	Fragebogen online beantwortet
1.16)	survey_start	survey start	Umfragebeginn
1.17)	survey_end	survey end	Umfrageende
1.18)	participation_date	participation date	Teilnahmedatum
1.19)	participation_hour	participation hour	Teilnahmestunde
1.20)	participation_status	participation status	Teilnahmestatus

### 2. Standard questions

#### I. Construction activity

No.	Name	Label	German description
2.1)	bau_conactex	construction activity versus previous month	Bautätigkeit im Vormonat
2.2)	bau_constrain	constraints	Behinderung der Produktionstätigkeit
2.3)	bau_mplack	constraints: lack of manpower	Mangel an Arbeitskräften
2.4)	bau_matlack	constraints: lack of material	Materialknappheit
2.5)	bau_weathcon	constraints: weather conditions	Ungünstige Wetterlage
2.6)	bau_finan	constraints: financing	Unzureichende Finanzierungsmittel
2.7)	bau_ordlack	lack of orders	Mangel an Aufträgen
2.8)	bau_cancord	cancellation of orders	Auftragsstornierungen
2.9)	bau_othrea	constraints: other reasons	Andere Ursachen
2.10)	bau_conactfut	construction activity in 3 month	Bautätigkeit in den nächsten 3 Monaten

#### II. Construction orders

No.	Name	Label	German description
2.11)	bau_ordvpm	orders versus previous month	Bestand an Bauaufträgen
2.12)	bau_orders	orders (appraisal)	Auftragsbestand
2.13)	bau_ranord	range of orders in months	Auftragsbestände in Monaten

#### III. Prices of construction

No.	Name	Label	German description
2.14)	bau_prvpm	prices versus previous month	Baupreise im Vergleich zum Vormonat

2.15)	bau_prcoco	prime costs covering	Erzielbare Baupreise
2.16)	bau_expr	expected prices	Erwartete Baupreise

#### IV. State of business

No.	Name	Label	German description
2.17)	bau_statebus	state of business (appraisal)	Beurteilung der Geschäftslage
2.18)	bau_comexp	expected commercial operations	Erwartungen der Geschäftslage

#### V. Utilization of capacity\*

\* until 11/2001 "Utilization of equipment"

No.	Name	Label	German description
2.19)	bau_equiput2	equipment utilization in %	Kapazitätsauslastung
2.20)	bau_equiput1	equipment utilization (civil engineering) in %	Kapazitätsauslastung im Bauhauptgewerbe

#### VI. Employees

No.	Name	Label	German description
2.21)	bau_emplexp	expected employees	Erwartete Entwicklung der Gesamtangestelltenzahl
2.22)	bau_indwork	industrial worker	Gewerbliche Arbeitnehmer
2.23)	bau_employ	employee	Angestellte
2.24)	bau_statill	status of employee's illness in %	Krankenstand

### 3. Special questions

#### VII. Special questions\*\*/remarks\*\*\*

\*\* main construction trades, \*\*\* prefabricated building construction

No.	Name	Label	German description
3.1)	bau_backconst	backlog of constructions	Überhang an Bauten
3.2)	bau_subannsal	subcontractor: % of annual sales	Umsatz Subunternehmer in Prozent zum eigenen Jahresumsatz
3.3)	bau_submain	subcontractor: % for main contract work	Subunternehmerleistungen des Bauhauptgewerbes
3.4)	bau_subupgr	subcontractor: % for upgrading work	Subunternehmerleistungen des Ausbaugewerbes
3.5)	bau_subtrans	subcontractor: % for transport company	Subunternehmerleistungen von Transportunternehmen
3.6)	bau_subreba	subcontractor: % for reinforcing bars	Subunternehmerleistungen von Biegen und Verlegen von Betonstahl
3.7)	bau_subfowo	subcontractor: % for formwork	Subunternehmerleistungen von Schalungsarbeiten / Gerüstbau
3.8)	bau_subdiv	subcontractor: % for other companies	Subunternehmerleistungen von sonstigen Unternehmen
3.9)	bau_subfor	% for foreign subcontractors	Leistungen ausländischer Subunternehmer
3.10)	bau_undcons	% of undocumented constructions	Statistisch noch nicht erfasste Bauten
3.11)	bau_sphadis	sphere of action: % in same district	Umsatz im eigenen Landkreis
3.12)	bau_sphasfs	sphere of action: % in same federal state	Umsatz im eigenen Bundesland
3.13)	bau_sphaofs	sphere of action: % in other federal state	Umsatz in anderem Bundesland
3.14)	bau_sphafc	sphere of action: % in foreign country	Umsatz im Ausland
3.15)	bau_witiwoth	wintertime: work through	Winterbau
3.16)	bau_witilo	wintertime: lack of orders	Winterbau: Mangel an Aufträgen
3.17)	bau_witirc	wintertime: reasons of construction	Winterbau: baubetriebliche Gründe
3.18)	bau_witipw	wintertime: preference of workers	Winterbau: Präferenzen der Arbeiter
3.19)	bau_flight_ger	importance of flight connections in Germany	Bedeutung von Flugverbindungen zu Zielen in Deutschland
3.20)	bau_flight_eur	importance of flight connections in Europe	Bedeutung von Flugverbindungen zu Zielen in Europa
3.21)	bau_flight_world	importance of flight connections worldwide	Bedeutung von Flugverbindungen zu Ziele weltweit
3.22)	bau_sdco	special difficulties: cancelation of order	Auftragsstornierungen
3.23)	bau_sddp	special difficulties: defaulting payment	Säumige Zahlungsweise der Auftraggeber
3.24)	bau_sdlap	special difficulties: labor piracy of manpower	Abwerbung von Arbeitskräften
3.25)	bau_sdbreach	special difficulties: breach of VOB-conditions	Verletzung der VOB-Bestimmungen
3.26)	bau_sdcc	special difficulties: constraints of construction	Baubehinderung
3.27)	bau_sdda	special difficulties: delay of final acceptance	Verzögerte Bauabnahme
3.28)	bau_sdlop	special difficulties: accept the bid by the lowest price	Zuschlagserteilung auf das billigste Angebot
3.29)	bau_sdnopro	special difficulties: no severe problems	Keine größeren Probleme
3.30)	bau_wh1	working hours: payment of overtime	Bezahlung zusätzlicher Stunden
3.31)	bau_wh2	working hours: development	Entwicklung zusätzlich bezahlter Stunden
3.32)	bau_wh3	working hours: number in t-1	Zusätzlich bezahlte Stunden in t-1
3.33)	bau_wh4	working hours: number in t-2	Zusätzlich bezahlte Stunden in t-2
3.34)	bau_chord1	range of orders within next 2 months: complete	Auftragsentwicklung in 2 Monaten
3.35)	bau_chord2	range of orders within next 2 months: other civil engineering	Auftragsentwicklung in 2 Monaten: sonstiger Tiefbau
3.36)	bau_chord3	range of orders within next 2 months: public civil engineering	Auftragsentwicklung in 2 Monaten: Öffentlicher Hochbau
3.37)	bau_chord4	range of orders within next 2 months: industrial civil engineering	Auftragsentwicklung in 2 Monaten: Gewerblicher Bau
3.38)	bau_chord5	range of o. w. next 2 m.: domestic construction, complete	Auftragsentwicklung in 2 Monaten: Wohnungsbau insgesamt
3.39)	bau_chord6	range of o. w. next 2 m.: buildings of 3 or more apartments	A. in 2 M.: Gebäude mit 3 oder mehr Wohnungen
3.40)	bau_chord7	range of orders within next 2 months: road construction	Auftragsentwicklung in 2 Monaten: Straßenbau
3.41)	bau_cvno	changes in construction volume: no changes	Veränderungen im Bauvolumen
3.42)	bau_cvpos	changes in construction volume: positive changes in %	Veränderungen im Bauvolumen: Steigerung in %
3.43)	bau_cvneg	changes in construction volume: negative changes in %	Veränderungen im Bauvolumen: Abnahme in %
3.44)	bau_cvpr_bdl	% of construction volume: by drawing lots (in general)	Anteil von Fachlosvergaben an Gesamtleistung des Vorjahres (insgesamt)
3.45)	bau_cvpr_sc	% of construction volume: as subcontractor (in general)	Anteil von Tätigkeiten als Subunternehmer an Gesamtleistung des Vorjahres (insgesamt)
3.46)	bau_cvpr_pc	% of construction volume: as prime contractor (in general)	Anteil von Tätigkeiten als Generalunternehmer an Gesamtleistung des Vorjahres (insgesamt)
3.47)	bau_cvpr_gc	% of construction volume: as general contractor (in general)	Anteil von Tätigkeiten als Generalübernehmer an Gesamtleistung des Vorjahres (insgesamt)
3.48)	bau_cvpr_solec	% of construction volume: as sole contractor (in general)	Anteil von Tätigkeiten als Totalunternehmer an Gesamtleistung des Vorjahres (insgesamt)
3.49)	bau_cvpr_oth	% of construction volume: others (in general)	Anteil von sonstigen Tätigkeiten an Gesamtleistung des Vorjahres (insgesamt)
3.50)	bau_cvpu_bdl	% of construction volume: by drawing lots (public clients)	Anteil von Fachlosvergaben an Gesamtleistung des Vorjahres (öffentl. Auftraggeber)
3.51)	bau_cvpu_sc	% of construction volume: as subcontractor (public clients)	Anteil von Tätigkeiten als Subunternehmer an Gesamtleistung des Vorjahres (öffentl. Auftraggeber)
3.52)	bau_cvpu_pc	% of construction volume: as prime contractor (public clients)	Anteil von Tätigkeiten als Generalunternehmer an Gesamtleistung des Vorjahres (öffentl. Auftraggeber)
3.53)	bau_cvpu_gc	% of construction volume: as general contractor (public clients)	Anteil von Tätigkeiten als Generalübernehmer an Gesamtleistung des Vorjahres (öffentl. Auftraggeber)
3.54)	bau_cvpu_solec	% of construction volume: as sole contractor (public clients)	Anteil von Tätigkeiten als Totalunternehmer an Gesamtleistung des Vorjahres (öffentl. Auftraggeber)
3.55)	bau_cvpu_oth	% of construction volume: others (public clients)	Anteil von sonstigen Tätigkeiten an Gesamtleistung des Vorjahres (öffentl. Auftraggeber)
3.56)	bau_pcgc_gen	We regularly act as prime/ general contractor (in general)	Regelmäßige Arbeit als Generalunter bzw. -übernehmer (allgemein)
3.57)	bau_pcgc_pub	We regularly act as prime/ general contractor (public clients)	Regelmäßige Arbeit als Generalunter bzw. -übernehmer (öffentl. Auftraggeber)
3.58)	bau_prop_gen	Propensity for placing orders with prime/ general contractors (in general)	Vergabe von Aufträgen als Generalunter-/übernehmer-Leistung (allgemein)
3.59)	bau_prop_pub	Propensity for placing orders with prime/ general contractors (public clients)	Vergabe von Aufträgen als Generalunter-/übernehmer-Leistung (öffentl. Auftraggeber)
3.60)	bau_probl_pub	Are there problems regarding public procurement law (public clients)	Vergaberechtliche Probleme bei öffentlichen Auftraggebern

No.	Name	Label	German description
3.61)	bau_bes	borrowed equipment / subcontractors	Leihgeräte
3.62)	bau_besc	borrowed equipment / subcontractors: for lack of capacities	Leihgeräte wegen Kapazitätsengpässen
3.63)	bau_bessw	borrowed equipment / subcontractors: special work	Leihgeräte wegen Spezialarbeiten
3.64)	bau_beper	borrowed equipment: number in %	Leihgeräte in Prozent
3.65)	bau_belope	borrowed equipment: number in % for longer periods	Leihgeräte in Prozent, längerfristig
3.66)	bau_bewill	borrowed equipment: willingness	Neigung Leihgeräte anzumieten
3.67)	bau_bewilp	borrowed equipment: willingness for longer periods	Neigung Leihgeräte längerfristig anzumieten
3.68)	bau_sper	subcontractors: % of sales volume	Umsatzanteil Subunternehmer
3.69)	bau_swil1	subcontractors: willingness	Vergabe von Spezialarbeiten an Subunternehmer
3.70)	bau_swil	subcontractors: willingness	Vergabe von Spezialarbeiten an Subunternehmer
3.71)	bau_co1	medium-term expected commercial operations: 3. quarter	Geschäftlage dieses Jahr im 3. Quartal
3.72)	bau_co2	medium-term expected commercial operations: 4. quarter	Geschäftlage dieses Jahr im 4. Quartal
3.73)	bau_co3	medium-term expected commercial operations: 1. quarter	Geschäftlage nächstes Jahr im 1. Quartal
3.74)	bau_co4	medium-term expected commercial operations: 2. quarter	Geschäftlage nächstes Jahr im 2. Quartal
3.75)	bau_lackwoper	number lack of work in %	Arbeitsausfall durch Sommerurlaub
3.76)	bau_lackwo2	lack of work (comparison)	Arbeitsausfall durch Sommerurlaub im Vgl. zum letzten Jahr
3.77)	bau_prpa1	precast parts: utilization	Verwendung von Fertigteilen
3.78)	bau_prpacvm	precast parts: % of construction volumen at the moment	Fertigteile in % vom Bauwert
3.79)	bau_prpacvy	precast parts: % of construction volumen whole year	Fertigteile in % vom Bauwert im letzten Jahr
3.80)	bau_ovtim	overtime	Überstunden
3.81)	bau_ovtimper	overtime in %	Überstunden in Prozent
3.82)	bau_cfc1	construction in foreign countries	Auslandsbau
3.83)	bau_cfcgh	construction in foreign countries: german headquarter	Auslandsbau durch deutsche Stammfirma
3.84)	bau_cfcac	construction in foreign countries: associated company	Auslandsbau durch rechtlich selbständige Gesellschaften
3.85)	bau_cfcsh	construction in foreign countries: shareholding	Auslandsbau durch Beteiligung an ortsansässigen Gesellschaften
3.86)	bau_salvol1	sales volume in %: road construction	Umsatzanteil im Straßenbau
3.87)	bau_salvol2	sales volume in %: other civil engineering	Umsatzanteil im sonstigen Tiefbau
3.88)	bau_salvol3	sales volume in %: public civil engineering	Umsatzanteil im öffentlichen Hochbau
3.89)	bau_salvol4	sales volume in %: industrial civil engineering	Umsatzanteil im gewerblichen Bau
3.90)	bau_salvol5	sales volume in %: domestic construction	Umsatzanteil im Wohnungsbau insgesamt
3.91)	bau_salvol6	sales volume in %: buildings with 3 or more flats	Umsatzanteil im Häuserbau mit 3 oder mehr Wohnungen
3.92)	bau_salvol7	number of workers	Arbeiter
3.93)	bau_salvol8	employees all together	Angestellte insgesamt
3.94)	bau_emp	employees	Angestellte insgesamt
3.95)	bau_inwo	industrial worker	Arbeiter
3.96)	bau_numwor	number of workers	Arbeiter
3.97)	bau_empl	employees all together	Angestellte insgesamt
3.98)	bau_phcaw	plant holidays: cessation of all work	Betriebsurlaub des gesamten Baubetriebs
3.99)	bau_phcwbr	plant holidays: cessation of work of singular branches	Betriebsurlaub für einzelne Niederlassungen
3.100)	bau_phm	plant holidays: month (labels valid until 12/2000, afterwards: June)	Betriebsurlaub Monat / Juni
3.101)	bau_phbr1	plant holidays: branches 1	Betriebsurlaub Niederlassung 1
3.102)	bau_phbr2	plant holidays: branches 2	Betriebsurlaub Niederlassung 2
3.103)	bau_phbr3	plant holidays: branches 3	Betriebsurlaub Niederlassung 3
3.104)	bau_phbr4	plant holidays: branches 4	Betriebsurlaub Niederlassung 4
3.105)	bau_phdur	plant holidays: duration in weeks	Betriebsurlaub in Wochen
3.106)	bau_phintr	year of introduction of plant holidays	Einführungsjahr des Betriebsurlaubs
3.107)	bau_decon	decline of construction activity	Rückgang der Bauaktivitäten wegen Betriebsurlaub
3.108)	bau_credit	credit allocation	Kreditvergabe
3.109)	bau_vaclhy	vacancies during last 6 months	Offene Stellen während der letzten 6 Monate
3.110)	bau_vaclhy_cp	vacancies during last 6 months: commercial professions	Offene Stellen im Bereich: gewerbliche Berufe
3.111)	bau_vaclhy_so	vacancies during last 6 months: sales occupation	Offene Stellen im Bereich: kaufmännische Berufe
3.112)	bau_vaclhy_mc	vacancies during last 6 months: managerial staff (commerce)	Offene Stellen im Bereich: gewerbliches Führungspersonal
3.113)	bau_vaclhy_ce	vacancies during last 6 months: construction engineer	Offene Stellen im Bereich: Bauingenieur
3.114)	bau_vaclhy_tc	vacancies during last 6 months: trainees (commerce)	Offene Stellen im Bereich: gewerbliche Auszubildende
3.115)	bau_difilvac	difficulties filling vacancies	Probleme offene Stellen zu besetzen
3.116)	bau_difil_cp	difficulties filling vacancies: commercial professions	Dauer bis Besetzung im gewerblichen Bereich
3.117)	bau_difil_so	difficulties filling vacancies: sales occupation	Dauer bis Besetzung im kaufmännischen Bereich
3.118)	bau_difil_mc	difficulties filling vacancies: managerial staff (commerce)	Dauer bis Besetzung bei gewerblichem Führungspersonal
3.119)	bau_difil_ce	difficulties filling vacancies: construction engineer	Dauer bis Besetzung im Bauingenieurbereich
3.120)	bau_difil_tc	difficulties filling vacancies: trainees (commerce)	Dauer bis Besetzung bei gewerblichen Auszubildenden
3.121)	bau_vacrepfea	% of vacancies reported to federal employment agency	% offener Stellen, die der Bundesagentur für Arbeit gemeldet wurden
3.122)	bau_seskivly	search for skilled workers vs. last year	Suche nach Fachkräften verglichen mit dem Vorjahr
3.123)	bau_fambus	family business	Familienunternehmen
3.114)	bau_ref1	refugees question1	Flüchtlinge Frage 1
3.115)	bau_ref2	refugees question2	Flüchtlinge Frage 2
3.116)	bau_ref3	refugees question3	Flüchtlinge Frage 3
3.117)	bau_ref4	refugees question4	Flüchtlinge Frage 4
3.118)	bau_ref5	refugees question5	Flüchtlinge Frage 5
3.119)	bau_ref6	refugees question6	Flüchtlinge Frage 6
3.120)	bau_ref7	refugees question7	Flüchtlinge Frage 7
3.121)	bau_ref8	refugees question8	Flüchtlinge Frage 8
3.122)	bau_ref9	refugees question9	Flüchtlinge Frage 9

### 1. Variables of identification

No.	Name	Label	Survey period	Survey frequency
1.1)	survey	survey	West since 01/1991 East since 01/1991	monthly monthly

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	Further information
WEST										"bau"
EAST										
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
WEST										
EAST										
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
WEST										
EAST										

No.	Name	Label	Survey period	Survey frequency					
1.2)	year	year	West since 01/1991 East since 01/1991	monthly monthly					
Further information									
Year of survey									
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
WEST									
EAST									
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
WEST									
EAST									
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
WEST									
EAST									

No.	Name	Label	Survey period	Survey frequency					
1.3)	month	month	West since 01/1991 East since 01/1991	monthly monthly					
Further information									
Month									
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
WEST									
EAST									
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
WEST									
EAST									
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
WEST									
EAST									

No.	Name	Label	Survey period	Survey frequency					
1.4)	idnum	firm X adress file id	West since 03/1994 East since 04/1992	monthly monthly					
Further information									
Firm X adress file id									
7 digits									
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
			WEST						
EAST									
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
WEST									
EAST									
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
WEST									
EAST									

No.	Name	Label	Survey period	Survey frequency					
1.5)	runnum	running number of plant	West since 01/1991 East since 01/1991	monthly monthly					
Further information									
running number of plant									
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
WEST									
EAST									
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
WEST									
EAST									
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
WEST									
EAST									

No.	Name	Label	Survey period	Survey frequency
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1.6)	<b>bau_plantnum</b>	KT information id	West since 01/1991 East since 01/1991	monthly monthly							
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	Further information	
WEST										KT information id, 12 digits formed with sector number	
EAST											
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	digit 1-5: 1.5) sec digit 6-7: 1.15) fedstaifo	construction sector federal state according to ifo code
WEST										digit 8-12: 1.11) runnum	running plant number
EAST											
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020		
WEST											
EAST											

No.	Name	Label	Survey period	Survey frequency
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1.7)	<b>bau_westeast</b>	western eastern	West since 01/1991 East since 01/1991	monthly monthly							
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	Further information	
WEST										Differentiates between Eastern and Western survey	
EAST											
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	[1] western [2] eastern	
WEST											
EAST											
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020		
WEST											
EAST											

No.	Name	Label	Survey period	Survey frequency
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1.8)	<b>fedstaifo</b>	federal state (ifo-code)	West since 01/1991 East since 01/1991	monthly monthly							
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	Further information	
WEST										Federal state according to ifo-code	
EAST											
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	1 "[01] Berlin West" 10 "[10] Bavaria" 2 "[02] Schleswig-Holstein" 11 "[11] Saarland" 3 "[03] Hamburg" 12 "[12] Mecklenburg- 4 "[04] Bremen" Western Pomerania" 5 "[05] Lower Saxony" 13 "[13] Brandenburg 6 "[06] Nordrhine-Westphalia (incl. Berlin East)" 7 "[07] Rhineland-Palatinate" 14 "[14] Saxony-Anhalt" 8 "[08] Hesse" 15 "[15] Saxony" 9 "[09] Baden- 16 "[16] Thuringia" Wuerttemberg"	
WEST											
EAST											
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020		
WEST											
EAST											

No.	Name	Label	Survey period	Survey frequency
-----	------	-------	---------------	------------------

1.9)	<b>bau_latecomer</b>	latecomer	West 01/1991 to 12/1995	monthly							
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	Further information	
WEST										Latecomer	
										[N]	
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010		
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020		

No.	Name	Label	Survey period	Survey frequency
-----	------	-------	---------------	------------------

1.10)	<b>weight1</b>	weight	West & East since 01/1991	monthly						
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	Further information

WEST									
EAST									
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
WEST									
EAST									
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
WEST									
EAST									

No.	Name	Label	Survey period	Survey frequency
-----	------	-------	---------------	------------------

1.11)	sr	size range	West & East 08/2009 to 08/2011	annual
-------	----	------------	--------------------------------	--------

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	Further information
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
								WEST		
								EAST		
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
WEST										
EAST										

No.	Name	Label	Survey period	Survey frequency
-----	------	-------	---------------	------------------

1.12)	sector_id		West & East since 01/1991	monthly
-------	-----------	--	---------------------------	---------

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	Further information
WEST										
EAST										
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
WEST										
EAST										
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
WEST										
EAST										

No.	Name	Label	Survey period	Survey frequency
-----	------	-------	---------------	------------------

1.13)	bau_sec2		West & East since 01/1991	monthly
-------	----------	--	---------------------------	---------

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	Further information
WEST										
EAST										
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
WEST										
EAST										
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
WEST										
EAST										

No.	Name	Label	Survey period	Survey frequency
-----	------	-------	---------------	------------------

1.14)	sector_bau	classification according to federal statistical office (type of construction)	West since 01/1991 East since 01/1991	monthly monthly
-------	------------	---	--	--------------------

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	Further information
WEST										West and East:
EAST										2100000: construction industry code 2
										2110100: road construction code 1

2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2110200: other civil engineering	code 1
<b>WEST</b>										2120100: public civil engineering	code 1
<b>EAST</b>										2120200: industrial civil engineering	code 1
										2120300: residential construction	code 1
										2120400: buildings with 3 flats and more	
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	<b>nur West</b>	
<b>WEST</b>										2200000: Building trade	code 2
<b>EAST</b>										2210100: road construction	code 1
										2210200: other civil engineering	code 1
										2220200: industrial civil engineering	code 1
										2220300: residential construction	code 1
										2220400: buildings with 3 flats and more	code 1
										<b>West and East:</b>	
										2300000: prefabricated building constructio	code 2
										2320100: single family house	code 1
										2320200: multi-family house	code 1
										2320300: non-residential building	code 1

## II. Variables regarding the survey process

No.	Name	Label	Survey period	Survey frequency
-----	------	-------	---------------	------------------

1.15)	online	online	West since 01/1991 East since 01/1991	monthly monthly
-------	--------	--------	--	--------------------

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	Further information Questionnaire answered online [0] paper [1] fax [2] online [5] manually collected
<b>WEST</b>										
<b>EAST</b>										
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
<b>WEST</b>										
<b>EAST</b>										
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
<b>WEST</b>										
<b>EAST</b>										

No.	Name	Label	Survey period	Survey frequency
-----	------	-------	---------------	------------------

1.16)	survey_start	survey_start	West since 01/2005 East since 01/2005	monthly monthly
-------	--------------	--------------	--	--------------------

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	Further information Survey start Only refers to participants who answered the questionnaire online
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
<b>WEST</b>										
<b>EAST</b>										
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
<b>WEST</b>										
<b>EAST</b>										

No.	Name	Label	Survey period	Survey frequency
-----	------	-------	---------------	------------------

1.17)	survey_end	survey_end	West since 01/2005 East since 01/2005	monthly monthly
-------	------------	------------	--	--------------------

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	Further information Survey end Only refers to participants who answered the questionnaire online
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
<b>WEST</b>										
<b>EAST</b>										
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
<b>WEST</b>										
<b>EAST</b>										

No.	Name	Label	Survey period	Survey frequency
-----	------	-------	---------------	------------------

1.18)	participation_date	participation date	West since 01/2005 East since 01/2005	monthly monthly
-------	--------------------	--------------------	--	--------------------

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	Further information
										Participation date
										Only refers to participants who answered the questionnaire online
				WEST						
				EAST						
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
WEST										
EAST										

No.	Name	Label	Survey period	Survey frequency
-----	------	-------	---------------	------------------

1.19)	participation_hour	participation hour	West since 01/2005 East since 01/2005	monthly monthly
-------	--------------------	--------------------	--	--------------------

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	Further information
										Participation hour
										Only refers to participants who answered the questionnaire online
				WEST						
				EAST						
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
WEST										
EAST										

No.	Name	Label	Survey period	Survey frequency
-----	------	-------	---------------	------------------

1.20)	participation_status	participation status	West since 01/2005 East since 01/2005	monthly monthly
-------	----------------------	----------------------	--	--------------------

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	Further information
										Participation status
										Only refers to participants who answered the questionnaire online
				WEST						
				EAST						
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
WEST										
EAST										

## 2. Standard questions

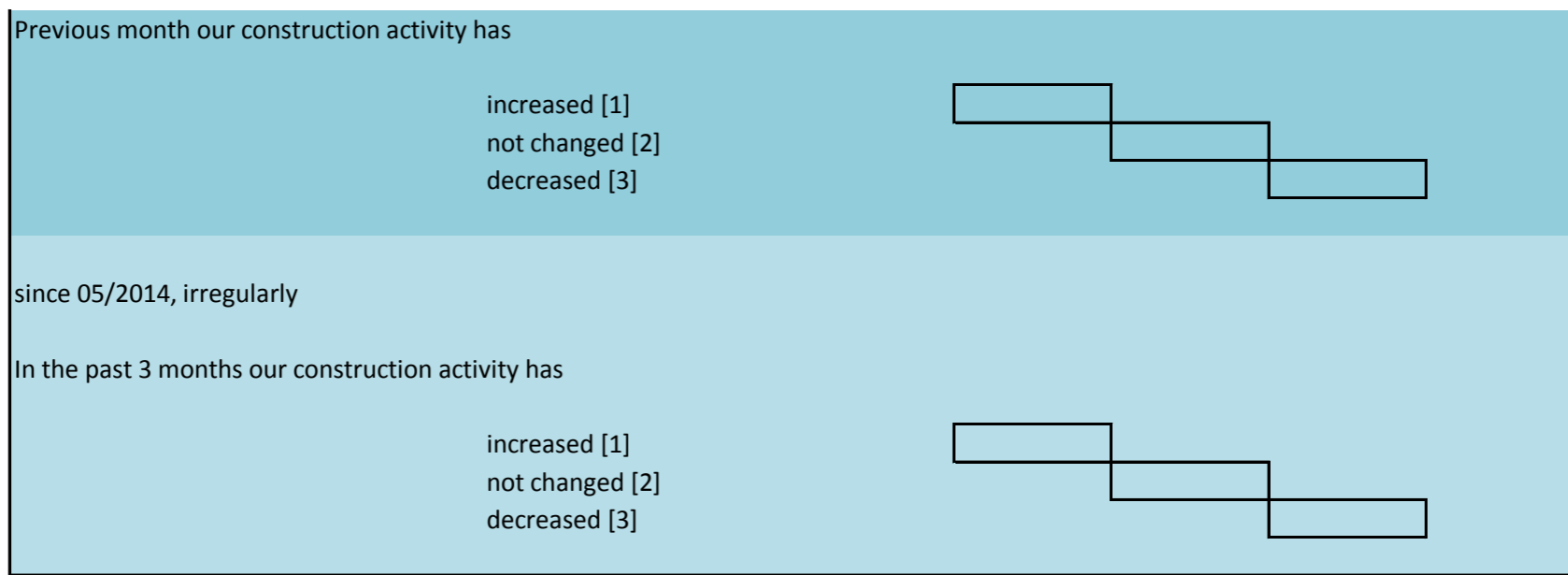
### I. Construction activity

No.	Name	Label	Survey period	Survey frequency
-----	------	-------	---------------	------------------

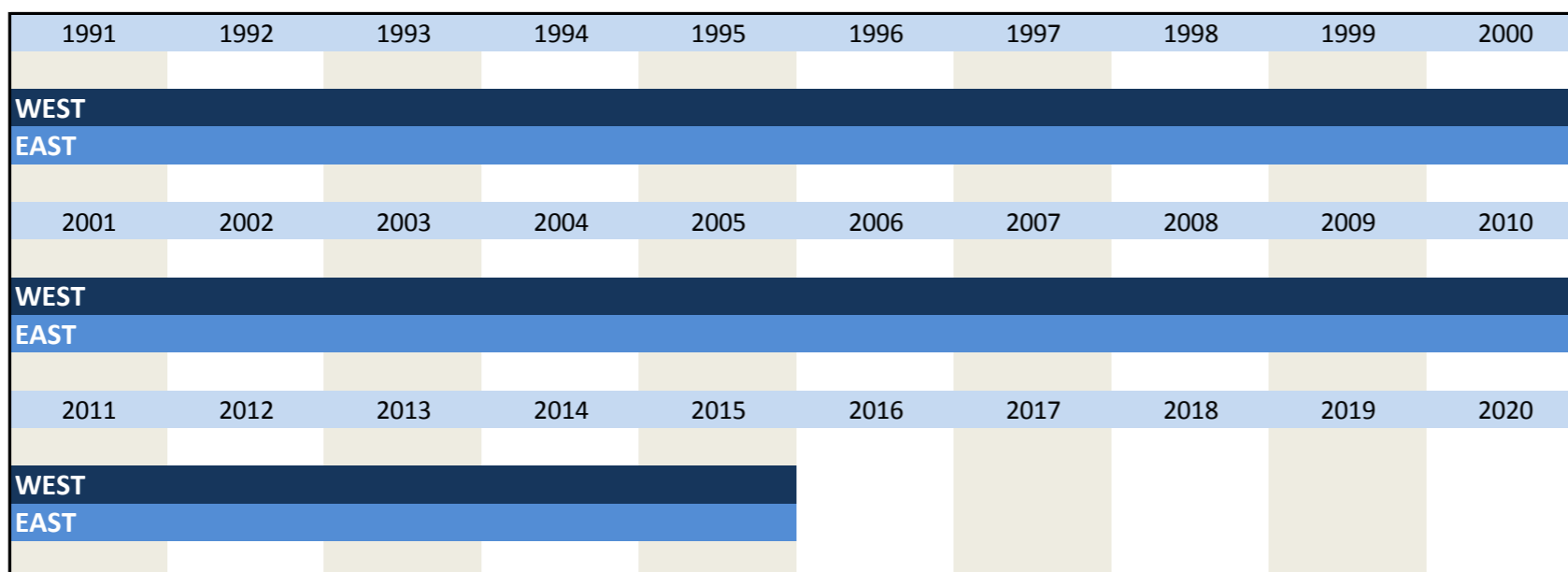
2.1)	bau_conactex	construction activity versus previous month	West since 01/1991 East since 01/1991	monthly monthly
------	--------------	---	--	--------------------

#### Wording of question

Further information
01/1991 to 11/2001; 01/2014
In the month under report we have built
<div style="display: flex; align-items: center;"> <div style="margin-right: 10px;"> <p>more [1]</p> <p>about the same amount [2]</p> <p>less [3]</p> </div> <div style="font-size: 2em; margin-right: 10px;">}</div> <div> <p>than on average during the last 3 months</p> </div> </div>
01/2002, 02/2002
During the last 2-3 months our construction activity has
<div style="margin-left: 100px;"> <p>increased [1]</p> <p>not changed [2]</p> <p>decreased [3]</p> </div>
03/2002 to 04/2014; 04/2015; 12/2015



Time span of variable

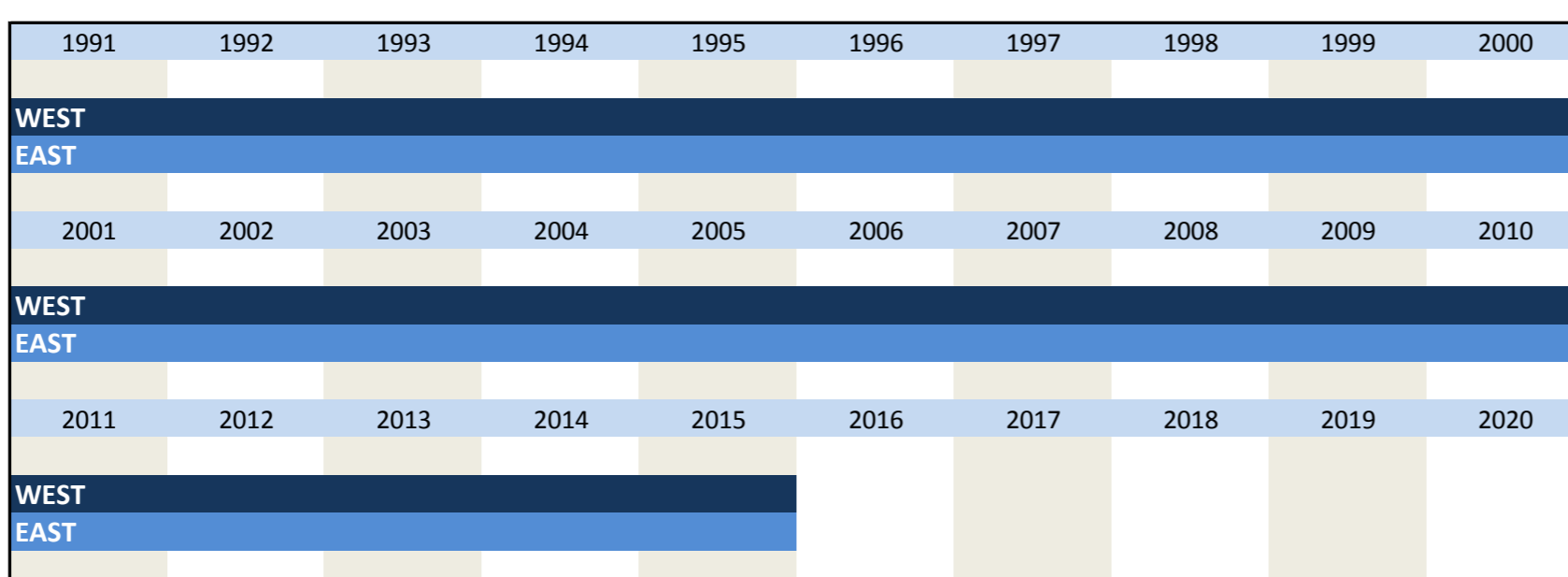


No.	Name	Label	Survey period	Survey frequency
2.2)	<b>bau_constrain</b>	constraints	West since 01/1991 East since 01/1991	monthly monthly

Wording of question

01/1991 to 11/2001	Further information
The execution of orders is currently constrained	Constraints to production
yes [1] <input type="text"/> no [2] <input type="text"/>	
01/2002, 02/2002	
The construction activity/execution of orders is currently constrained	
yes [1] <input type="text"/> no [2] <input type="text"/>	
since 03/2002	
The construction activity/execution of orders was constrained	
yes [1] <input type="text"/> no [2] <input type="text"/>	

Time span of variable



No.	Name	Label	Survey period	Survey frequency
2.3)	<b>bau_mplack</b>	constraints: lack of manpower	West since 01/1991 East since 01/1991	monthly monthly

Wording of question

since 01/1991	Further information

The construction activity/ execution of orders is currently/ was constrained.* <b>If yes, due to:</b> lack of manpower [1] <input type="text"/>										Lack of manpower  *For the exact wording of question for the corresponding point of time see 2.2) constraints	
<b>Time span of variable</b>											
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000		
WEST											
EAST											
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010		
WEST											
EAST											
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020		
WEST											
EAST											

No.	Name	Label	Survey period	Survey frequency
2.4)	bau_matlack	constraints: lack of material	West since 01/1991 East since 01/1991	monthly monthly

**Wording of question**

since 01/1991 The construction activity/ execution of orders is currently/ was constrained.* <b>If yes, due to:</b> lack of material/ insufficient technical equipment [1] <input type="text"/>										<b>Further information</b> Lack of material  *For the exact wording of question for the corresponding point of time see 2.2) constraints	
<b>Time span of variable</b>											
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000		
WEST											
EAST											
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010		
WEST											
EAST											
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020		
WEST											
EAST											

No.	Name	Label	Survey period	Survey frequency
2.5)	bau_weathcon	constraints: weather conditions	West since 01/1991 East since 01/1991	monthly monthly

**Wording of question**

since 01/1991 The construction activity/ execution of orders is currently/ was constrained.* <b>If yes, due to:</b> unfavourable weather conditions [1] <input type="text"/>										<b>Further information</b> unfavourable weather conditions  *For the exact wording of question for the corresponding point of time see 2.2) constraints	
<b>Time span of variable</b>											
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000		
WEST											
EAST											
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010		
WEST											
EAST											
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020		
WEST											
EAST											

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No.	Name	Label	Survey period	Survey frequency
-----	------	-------	---------------	------------------

2.6)	<b>bau_finan</b>	constraints: financing	West since 01/1991 East since 01/1991	monthly monthly
------	------------------	------------------------	--	--------------------

**Wording of question**

since 01/1996 The construction activity/ execution of orders is currently/ was constrained.* If yes, due to: insufficient financing [1] <input type="text"/>	<b>Further information</b> insufficient financing *For the exact wording of question for the corresponding point of time see 2.2) constraints
---	---

**Time span of variable**

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
WEST									
EAST									
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
WEST									
EAST									
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
WEST									
EAST									

No.	Name	Label	Survey period	Survey frequency
-----	------	-------	---------------	------------------

2.7)	<b>bau_ordlack</b>	lack of orders	West since 01/1996 East since 01/1996	monthly monthly
------	--------------------	----------------	--	--------------------

**Wording of question**

since 01/1991 The construction activity/ execution of orders is currently/ was constrained.* If yes, due to: lack of orders [1] <input type="text"/>	<b>Further information</b> Lack of orders *For the exact wording of question for the corresponding point of time see 2.2) constraints
---	---

**Time span of variable**

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
					WEST				
					EAST				
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
WEST									
EAST									
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
WEST									
EAST									

No.	Name	Label	Survey period	Survey frequency
-----	------	-------	---------------	------------------

2.8)	<b>bau_cancord</b>	cancellation of orders	West since 01/2012 East since 01/2012	monthly monthly
------	--------------------	------------------------	--	--------------------

**Wording of question**

since 01/2012 The construction activity/ execution of orders was constrained [...]         If yes, due to: lack of orders - thereof: cancellations of orders [1] <input type="text"/>	<b>Further information</b> Cancellation of orders
---	--

**Time span of variable**

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
------	------	------	------	------	------	------	------	------	------

2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
WEST									
EAST									

No.	Name	Label	Survey period	Survey frequency
2.9)	bau_othrea	constraints: other reasons	West since 01/1991 East since 01/1991	monthly monthly

Wording of question

<p>since 01/1991</p> <p>The construction activity/ execution of orders is currently/ was constrained.*</p> <p>If yes, due to:</p> <p>other reasons, namely** <input type="text"/></p>	<p>Further information</p> <p>Other reasons</p> <p>*For the exact wording of question for the corresponding point of time see 2.2) constraints</p> <p>** Addition "namely" since 01/2002</p>
---	--

Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
WEST									
EAST									
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
WEST									
EAST									
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
WEST									
EAST									

No.	Name	Label	Survey period	Survey frequency
2.10)	bau_conactfut	construction activity in 3 month	West since 01/1991 East since 01/1991	monthly monthly

Wording of question

<p>since 01/1991</p> <p>During the next 3 months we will presumably build</p> <p>more [1] } than in the about the same [2] } last 3 months less [3] }</p>	<p>Further information</p> <p>Construction activity during the next 3 months</p>
---	--

Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
WEST									
EAST									
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
WEST									
EAST									
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
WEST									
EAST									

II. Construction orders

No.	Name	Label	Survey period	Survey frequency
2.11)	bau_ordvpm	orders versus previous month	West since 01/1991	monthly



East since 01/1991

monthly

<p>01/1991 to 11/2001</p> <p>End of this month our construction order backlog is by value</p> <p>larger [1] not changed [2] smaller [3]</p> <p>compared to the end of previous month</p>	<p>Further information</p> <p>Construction orders</p>
<p>01/2002, 02/2002</p> <p>During the last 2-3 months our construction order backlog has (by value)</p> <p>increased [1] not changed [2] decreased [3]</p>	
<p>since 03/2002</p> <p>Previous month our construction order backlog has (by value)</p> <p>increased [1] not changed [2] decreased [3]</p>	

Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
WEST									
EAST									
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
WEST									
EAST									
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
WEST									
EAST									

No.	Name	Label	Survey period	Survey frequency
2.12)	<b>bau_orders</b>	orders (appraisal)	West since 01/1991 East since 01/1991	monthly monthly

<p>since 01/1991</p> <p>We perceive our current* range of orders momentarily** as</p> <p>relatively high [1] enough [2] too small [3]</p>	<p>Further information</p> <p>Orders</p> <p>* Addition "current" since 12/2001 ** Addition "momentarily" 01/1991 to 11/2001</p>																																																																																										
<p>Time span of variable</p>																																																																																											
<table border="1"> <tr> <td>1991</td><td>1992</td><td>1993</td><td>1994</td><td>1995</td><td>1996</td><td>1997</td><td>1998</td><td>1999</td><td>2000</td> </tr> <tr> <td colspan="10">WEST</td> </tr> <tr> <td colspan="10">EAST</td> </tr> <tr> <td>2001</td><td>2002</td><td>2003</td><td>2004</td><td>2005</td><td>2006</td><td>2007</td><td>2008</td><td>2009</td><td>2010</td> </tr> <tr> <td colspan="10">WEST</td> </tr> <tr> <td colspan="10">EAST</td> </tr> <tr> <td>2011</td><td>2012</td><td>2013</td><td>2014</td><td>2015</td><td>2016</td><td>2017</td><td>2018</td><td>2019</td><td>2020</td> </tr> <tr> <td colspan="10">WEST</td> </tr> <tr> <td colspan="10">EAST</td> </tr> </table>	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	WEST										EAST										2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	WEST										EAST										2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	WEST										EAST										
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000																																																																																		
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2001	2002	2003	2004	2005	2006	2007	2008	2009	2010																																																																																		
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EAST																																																																																											
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020																																																																																		
WEST																																																																																											
EAST																																																																																											

No.	Name	Label	Survey period	Survey frequency
2.13)	<b>bau_ranord</b>	range of orders in months	West since 01/1991 East since 01/1991	monthly monthly

<p>01/1991 to 11/2001</p> <p>At the end of the month under report our range of orders equals, under an usual course of the season, an average production of</p>	<p>Further information</p> <p>Range of orders in months</p>
---	---

\_\_\_\_\_ months

since 01/2002

Currently our range of orders equals, under an usual course of the season, an average production of \_\_\_\_\_ months

[10] equals 1 month  
 [15] equal 1,5 months  
 [100] equal 10 months etc.

Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
WEST									
EAST									
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
WEST									
EAST									
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
WEST									
EAST									

III. Prices of construction

No.	Name	Label	Survey period	Survey frequency
2.14)	bau_prvpm	prices versus previous month	West since 01/1991 East since 01/1991	monthly monthly

01/1991 to 11/2001	Further information
<p>Compared to previous month our prices of construction for new orders were mostly</p> <p>higher [1]            unchanged [2]            lower [3]</p>	Prices of construction compared to previous month
<p>01/2002, 02/2002</p> <p>During the last 2-3 months our prices of construction for new orders</p> <p>increased [1]            stayed the same [2]            decreased [3]</p>	
<p>since 03/2002</p> <p>Compared to previous month our prices of construction for new orders has</p> <p>increased [1]            not changed [2]            decreased [3]</p>	

Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
WEST									
EAST									
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
WEST									
EAST									
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
WEST									
EAST									

No.	Name	Label	Survey period	Survey frequency
2.15)	bau_prcoco	prime costs covering	West since 01/1991 East since 01/1991	monthly monthly

01/1991 to 11/2001	Further information
	Obtainable prices of construction

In the month under report the prices of construction obtained on the market were

more than prime costs covering [1]  
 prime costs covering [2]  
 not prime costs covering [3]

since 01/2002

Currently\*/ in the month under report\*\* the obtained prices of construction were

more than prime costs covering [1]  
 prime costs covering [2]  
 not prime costs covering[3]

\* for main construction trades  
 \*\* prefabricated building construction

Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
WEST									
EAST									
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
WEST									
EAST									
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
WEST									
EAST									

No.	Name	Label	Survey period	Survey frequency
2.16)	bau_exppr	expected prices	West since 01/1991 East since 01/1991	monthly monthly

since 01/1991

During the next 3 months the prices of construction obtainable on the market will presumably be

raising [1]  
 not changing [2]  
 falling [3]

Further information

Expected prices of construction

Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
WEST									
EAST									
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
WEST									
EAST									
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
WEST									
EAST									

IV. State of business

No.	Name	Label	Survey period	Survey frequency
2.17)	bau_statebus	state of business (appraisal)	West since 01/1991 East since 01/1991	monthly monthly

since 01/1991

We evaluate our current state of business as

good [1]  
 satisfiable [2]  
 bad [3]

Further information

State of business (appraisal)

Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
WEST									

EAST									
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
WEST									
EAST									
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
WEST									
EAST									

No.	Name	Label	Survey period	Survey frequency
2.18)	bau_comexp	expected commercial operations	West since 01/1991 East since 01/1991	monthly monthly

since 01/1991

During the next 6 months our state of business will be

more favourable [1]

not changing [2]

more unfavourable [3]

Further information

Expected commercial operations

Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
WEST									
EAST									
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
WEST									
EAST									
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
WEST									
EAST									

V. Utilization of capacity\*

No.	Name	Label	Survey period	Survey frequency
2.19)	bau_equiput2	equipment utilization in %	West since 01/1991 East since 01/1991	monthly monthly

01/1991 to 11/2001

In the month under report the utilization of our equipment (full utilization customary for the company=100%) was on average about

all equipment*:	30	40	50	60	70	75	80	85	90	95	100	more than 100%, in fact:

since 01/2001

Lately the capacity utilization of our machines (full capacity utilization customary for the company=100%) was on average about

all equipment*:	30	40	50	60	70	75	80	85	90	95	100	more than 100%, in fact:

Further information

Capacity utilization

\* Addition "all equipment" only in main construction trades

Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
WEST									
EAST									
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
WEST									
EAST									
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
WEST									
EAST									

No.	Name	Label	Survey period	Survey frequency
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2.20)	<b>bau_equiput1</b>	equipment utilization (civil engineering) in %	West since 01/1991 East since 01/1991	monthly monthly
-------	---------------------	--	--	--------------------

01/1991 to 11/2001		Further information																																																
<p>In the month under report the utilization of our equipment (full utilization customary for the company=100%) was on average about</p> <p>all equipment: <table border="1"> <tr><th>30</th><th>40</th><th>50</th><th>60</th><th>70</th><th>75</th><th>80</th><th>85</th><th>90</th><th>95</th><th>100</th><th>more than 100%, in fact:</th></tr> <tr><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></tr> <tr><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></tr> <tr><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></tr> </table></p> <p>thereof:</p> <p>- for civil engineering</p> <p>- for building construction</p>		30	40	50	60	70	75	80	85	90	95	100	more than 100%, in fact:																																					<p>Capacity utilization in main construction trades</p> <p>Only in the main construction trades it is distinguished between civil engineering and building construction. This question does not exist for the prefabricated building construction</p>
30	40	50	60	70	75	80	85	90	95	100	more than 100%, in fact:																																							
<p>since 01/2002</p> <p>Lately the capacity utilization of our machines (full capacity utilization customary for the company=100%) was on average about</p> <p>all equipment: <table border="1"> <tr><th>30</th><th>40</th><th>50</th><th>60</th><th>70</th><th>75</th><th>80</th><th>85</th><th>90</th><th>95</th><th>100</th><th>more than 100%, in fact:</th></tr> <tr><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></tr> <tr><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></tr> <tr><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></tr> </table></p> <p>thereof:</p> <p>- for civil engineering</p> <p>- for building construction</p>		30	40	50	60	70	75	80	85	90	95	100	more than 100%, in fact:																																					
30	40	50	60	70	75	80	85	90	95	100	more than 100%, in fact:																																							

**Time span of variable**

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
WEST									
EAST									
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
WEST									
EAST									
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
WEST									
EAST									

**VI. Employees**

No.	Name	Label	Survey period	Survey frequency
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2.21)	<b>bau_emplexp</b>	expected employees	West since 01/1991 East since 01/1991	monthly monthly
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since 01/1991		Further information																																																																																																													
<p>During the next 3-4 months the number of our employees will be</p> <p>increasing [1]      not changing [2]      decreasing [3]</p> <p>in total      <input type="text"/>      <input type="text"/>      <input type="text"/></p>		<p>Expected development of the number of employees</p>																																																																																																													
<p><b>Time span of variable</b></p> <table border="1"> <thead> <tr> <th>1991</th><th>1992</th><th>1993</th><th>1994</th><th>1995</th><th>1996</th><th>1997</th><th>1998</th><th>1999</th><th>2000</th> </tr> </thead> <tbody> <tr><td>WEST</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></tr> <tr><td>EAST</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></tr> <tr><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></tr> <tr><th>2001</th><th>2002</th><th>2003</th><th>2004</th><th>2005</th><th>2006</th><th>2007</th><th>2008</th><th>2009</th><th>2010</th></tr> <tr><td>WEST</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></tr> <tr><td>EAST</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></tr> <tr><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></tr> <tr><th>2011</th><th>2012</th><th>2013</th><th>2014</th><th>2015</th><th>2016</th><th>2017</th><th>2018</th><th>2019</th><th>2020</th></tr> <tr><td>WEST</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></tr> <tr><td>EAST</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></tr> </tbody> </table>			1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	WEST										EAST																				2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	WEST										EAST																				2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	WEST										EAST								
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EAST																																																																																																															

No.	Name	Label	Survey period	Survey frequency
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2.22)	<b>bau_indwork</b>	industrial worker	West since 01/1991 East since 01/1991	monthly monthly
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since 01/1991		Further information

During the next 3-4 months the number of our employees will be

	increasing [1]	not changing [2]	decreasing [3]
in total	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
thereof industrial workers	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Time span of variable

Year	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
WEST										
EAST										
Year	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
WEST										
EAST										
Year	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
WEST										
EAST										

industrial workers

No.	Name	Label	Survey period	Survey frequency
2.23)	<b>bau_employ</b>	employee	West since 01/1991 East since 01/1991	monthly monthly

since 01/1991

During the next 3-4 months the number of our employees will

	increasing [1]	not changing [2]	decreasing [3]
in total	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
thereof employees	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Time span of variable

Year	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
WEST										
EAST										
Year	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
WEST										
EAST										
Year	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
WEST										
EAST										

Further information

employees

No.	Name	Label	Survey period	Survey frequency
2.24)	<b>bau_statill</b>	status of employee's illness in %	West since 01/1991 East since 01/1991	monthly monthly

since 01/1991

Currently of our employees are sick: \_\_\_\_\_%

Time span of variable

Year	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
WEST										
EAST										
Year	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
WEST										
EAST										
Year	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
WEST										

Further information

Illness absence rate

Note.: Values in the Stata-files have to be divided by 10 to get the correct percentage format (with decimal place).  
eg.: for the value of 85 in the dataset applies: 8,5%

EAST				
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### 3. Special questions

#### VII. Special questions\*\*/remarks\*\*\*

\*\* main construction trades, \*\*\* prefabricated building construction

No.	Name	Label	Survey period	Survey frequency
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3.1)	bau_backconst	backlog of constructions	West since 01/1991 East since 01/2002	annual survey, January annual survey, January
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#### Wording of question

Wording of question	Further information
<p>01/1991 to 01/2001</p> <p><b>Backlog of constructions</b> End of 19XX* our backlog of unfinished and not yet started constructions was</p> <p>more [1] as much as last year [2] less [3] } than end of 19/20YY**</p>	<p>Backlog of constructions (for main construction trades)</p> <p>* "end of 20XX" "end of previous year". <b>Example:</b> If the question was posed in January 2003 , "20XX"="2002".</p>
<p>since 01/2002</p> <p><b>Backlog of constructions</b> End of 20XX* our backlog of unfinished and not yet started constructions was</p> <p>more [1] as much as last year [2] less [3] } than end of 20YY**</p>	<p>** "end of 20YY" "end of year before last"</p> <p><b>Example:</b> If the question was posed in January 2003 , "20YY"="2001".</p>

#### Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
WEST									
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
WEST									
	EAST								
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
WEST					EAST				

No.	Name	Label	Survey period	Survey frequency
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3.2)	bau_subannsal	subcontractor: % of annual sales	West since 02/1991 East since 02/2002	annual survey, February annual survey, February
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#### Wording of question

Wording of question	Further information
<p>since 02/1991</p> <p><b>Services of subcontractors</b> Of our annual sales in 19/20XX* about* _____ % are accounted for by subcontractors</p>	<p>Sales of subcontractors in percentage to the own annual sales (for main construction trades)</p> <p>* "20XX" means last year <b>Example:</b> If the question was posed in February 2003 , "20XX"="2002".</p>
<p>Time span of variable</p>	<p>** since 02/2002 "circa" instead of "about"</p>
<p>1991 1992 1993 1994 1995 1996 1997 1998 1999 2000</p> <p>WEST</p> <p>2001 2002 2003 2004 2005 2006 2007 2008 2009 2010</p> <p>WEST</p> <p>EAST</p> <p>2011 2012 2013 2014 2015 2016 2017 2018 2019 2020</p> <p>WEST</p> <p>EAST</p>	

No.	Name	Label	Survey period	Survey frequency
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3.3)	bau_submain	subcontractor: % for main contract work	West since 02/1991 East since 02/2002	annual survey, February annual survey, February
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Wording of question

<p>since 02/1991</p> <p><b>Services of subcontractors</b> Of the subcontractors' services in year 19/20XX* _____% are accounted for by firms of main construction trades</p>	<p><b>Further information</b></p> <p>Services of subcontractors of main construction trades (for main construction trades)</p> <p>* "20XX" means last year</p> <p><b>Example:</b> If the question was posed in February 2003 , "20XX"="2002".</p>																																																																																
<p><b>Time span of variable</b></p> <table border="1"> <tr><td>1991</td><td>1992</td><td>1993</td><td>1994</td><td>1995</td><td>1996</td><td>1997</td><td>1998</td><td>1999</td><td>2000</td></tr> <tr><td colspan="10">WEST</td></tr> <tr><td>2001</td><td>2002</td><td>2003</td><td>2004</td><td>2005</td><td>2006</td><td>2007</td><td>2008</td><td>2009</td><td>2010</td></tr> <tr><td colspan="10">WEST</td></tr> <tr><td></td><td>EAST</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></tr> <tr><td>2011</td><td>2012</td><td>2013</td><td>2014</td><td>2015</td><td>2016</td><td>2017</td><td>2018</td><td>2019</td><td>2020</td></tr> <tr><td colspan="5">WEST</td><td colspan="5">EAST</td></tr> <tr><td colspan="5">WEST</td><td colspan="5">EAST</td></tr> </table>	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	WEST										2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	WEST											EAST									2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	WEST					EAST					WEST					EAST					
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No.	Name	Label	Survey period	Survey frequency
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3.4)	bau_subupgr	subcontractor: % for upgrading work	West since 02/1991 East since 02/2002	annual survey, February annual survey, February
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Wording of question

<p>since 02/1991</p> <p><b>Services of subcontractors</b> Of the subcontractors' services in year 19/20XX* _____% are accounted for by firms of upgrading work</p>	<p><b>Further information</b></p> <p>Services of subcontractors of upgrading work (for main construction trades)</p> <p>* "20XX" means last year</p> <p><b>Example:</b> If the question was posed in February 2003 , "20XX"="2002".</p>																																																																																
<p><b>Time span of variable</b></p> <table border="1"> <tr><td>1991</td><td>1992</td><td>1993</td><td>1994</td><td>1995</td><td>1996</td><td>1997</td><td>1998</td><td>1999</td><td>2000</td></tr> <tr><td colspan="10">WEST</td></tr> <tr><td>2001</td><td>2002</td><td>2003</td><td>2004</td><td>2005</td><td>2006</td><td>2007</td><td>2008</td><td>2009</td><td>2010</td></tr> <tr><td colspan="10">WEST</td></tr> <tr><td></td><td>EAST</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></tr> <tr><td>2011</td><td>2012</td><td>2013</td><td>2014</td><td>2015</td><td>2016</td><td>2017</td><td>2018</td><td>2019</td><td>2020</td></tr> <tr><td colspan="5">WEST</td><td colspan="5">EAST</td></tr> <tr><td colspan="5">WEST</td><td colspan="5">EAST</td></tr> </table>	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	WEST										2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	WEST											EAST									2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	WEST					EAST					WEST					EAST					
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No.	Name	Label	Survey period	Survey frequency
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3.5)	bau_subtrans	subcontractor: % for transport company	West since 02/1991 East since 02/2002	annual survey, February annual survey, February
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Wording of question

<p>since 02/1991</p> <p><b>Services of subcontractors</b> Of the subcontractors' services in year 19/20XX* _____% are accounted for by transport companies</p>	<p><b>Further information</b></p> <p>Services of subcontractors of transport companies (for main construction trades)</p> <p>* "20XX" means last year</p> <p><b>Example:</b> If the question was posed in February 2003 , "20XX"="2002".</p>																																																																																
<p><b>Time span of variable</b></p> <table border="1"> <tr><td>1991</td><td>1992</td><td>1993</td><td>1994</td><td>1995</td><td>1996</td><td>1997</td><td>1998</td><td>1999</td><td>2000</td></tr> <tr><td colspan="10">WEST</td></tr> <tr><td>2001</td><td>2002</td><td>2003</td><td>2004</td><td>2005</td><td>2006</td><td>2007</td><td>2008</td><td>2009</td><td>2010</td></tr> <tr><td colspan="10">WEST</td></tr> <tr><td></td><td>EAST</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></tr> <tr><td>2011</td><td>2012</td><td>2013</td><td>2014</td><td>2015</td><td>2016</td><td>2017</td><td>2018</td><td>2019</td><td>2020</td></tr> <tr><td colspan="5">WEST</td><td colspan="5">EAST</td></tr> <tr><td colspan="5">WEST</td><td colspan="5">EAST</td></tr> </table>	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	WEST										2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	WEST											EAST									2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	WEST					EAST					WEST					EAST					
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EAST					
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No.	Name	Label	Survey period	Survey frequency
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3.6) **bau\_subreba** subcontractor: % for reinforcing bars West since 02/1991 East since 02/2002 annual survey, February annual survey, February

Wording of question

<p>since 02/1991</p> <p><b>Services of subcontractors</b> Of the subcontractors' services in year 19/20XX* _____% are accounted for by bending and laying of reinforcing steel</p>	<p>Further information</p> <p>Services of subcontractors of bending and laying of reinforcing steel (for main construction trades)</p> <p>* "20XX" means last year</p> <p><b>Example:</b> If the question was posed in February 2003 , "20XX"="2002".</p>																																																																																
<p>Time span of variable</p> <table border="1"> <tr><td>1991</td><td>1992</td><td>1993</td><td>1994</td><td>1995</td><td>1996</td><td>1997</td><td>1998</td><td>1999</td><td>2000</td></tr> <tr><td colspan="10">WEST</td></tr> <tr><td>2001</td><td>2002</td><td>2003</td><td>2004</td><td>2005</td><td>2006</td><td>2007</td><td>2008</td><td>2009</td><td>2010</td></tr> <tr><td colspan="10">WEST</td></tr> <tr><td></td><td>EAST</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></tr> <tr><td>2011</td><td>2012</td><td>2013</td><td>2014</td><td>2015</td><td>2016</td><td>2017</td><td>2018</td><td>2019</td><td>2020</td></tr> <tr><td colspan="10">WEST</td></tr> <tr><td colspan="10">EAST</td></tr> </table>	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	WEST										2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	WEST											EAST									2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	WEST										EAST										
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No.	Name	Label	Survey period	Survey frequency
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3.7) **bau\_subfowo** subcontractor: % for formwork West since 02/1991 East since 02/2002 annual survey, February annual survey, February

Wording of question

<p>since 02/1991</p> <p><b>Services of subcontractors</b> Of the subcontractors' services in year 19/20XX* _____% are accounted for by formwork/ scaffolding</p>	<p>Further information</p> <p>Services of subcontractors of formwork/ scaffolding (for main construction trades)</p> <p>* "20XX" means last year</p> <p><b>Example:</b> If the question was posed in February 2003 , "20XX"="2002".</p>																																																																																
<p>Time span of variable</p> <table border="1"> <tr><td>1991</td><td>1992</td><td>1993</td><td>1994</td><td>1995</td><td>1996</td><td>1997</td><td>1998</td><td>1999</td><td>2000</td></tr> <tr><td colspan="10">WEST</td></tr> <tr><td>2001</td><td>2002</td><td>2003</td><td>2004</td><td>2005</td><td>2006</td><td>2007</td><td>2008</td><td>2009</td><td>2010</td></tr> <tr><td colspan="10">WEST</td></tr> <tr><td></td><td>EAST</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></tr> <tr><td>2011</td><td>2012</td><td>2013</td><td>2014</td><td>2015</td><td>2016</td><td>2017</td><td>2018</td><td>2019</td><td>2020</td></tr> <tr><td colspan="10">WEST</td></tr> <tr><td colspan="10">EAST</td></tr> </table>	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	WEST										2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	WEST											EAST									2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	WEST										EAST										
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No.	Name	Label	Survey period	Survey frequency
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3.8) **bau\_subdiv** subcontractor: % for other companies West since 02/1991 East since 02/2002 annual survey, February annual survey, February

Wording of question

<p>since 02/1991</p> <p><b>Services of subcontractors</b> Of the subcontractors' services in year 19/20XX* _____% are accounted for by other companies</p>	<p>Further information</p> <p>Services of subcontractors of other companies (for main construction trades)</p> <p>* "20XX" means last year</p> <p><b>Example:</b> If the question was posed in February 2003 , "20XX"="2002".</p>																				
<p>Time span of variable</p> <table border="1"> <tr><td>1991</td><td>1992</td><td>1993</td><td>1994</td><td>1995</td><td>1996</td><td>1997</td><td>1998</td><td>1999</td><td>2000</td></tr> <tr><td colspan="10">WEST</td></tr> </table>	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	WEST										
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000												
WEST																					

2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
WEST									
EAST									
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
WEST									
EAST									

No.	Name	Label	Survey period	Survey frequency
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3.9) **bau\_subfor** % for foreign subcontractors West since 02/1996 East since 02/2002 annual survey, February annual survey, February

**Wording of question**

<p>since 02/1991</p> <p><b>Services of subcontractors</b> Services of subcontractors in total: 100%. thereof: services of foreign subcontractors circa _____%</p>	<p><b>Further information</b></p> <p>Services of foreign subcontractors (for main construction trades)</p> <p>* "20XX" means last year <b>Example:</b> If the question was posed in February 2003 , "20XX"="2002".</p>																																																																																
<p><b>Time span of variable</b></p> <table border="1"> <tr><td>1991</td><td>1992</td><td>1993</td><td>1994</td><td>1995</td><td>1996</td><td>1997</td><td>1998</td><td>1999</td><td>2000</td></tr> <tr><td colspan="10">WEST</td></tr> <tr><td>2001</td><td>2002</td><td>2003</td><td>2004</td><td>2005</td><td>2006</td><td>2007</td><td>2008</td><td>2009</td><td>2010</td></tr> <tr><td colspan="10">WEST</td></tr> <tr><td colspan="10">EAST</td></tr> <tr><td>2011</td><td>2012</td><td>2013</td><td>2014</td><td>2015</td><td>2016</td><td>2017</td><td>2018</td><td>2019</td><td>2020</td></tr> <tr><td colspan="5">WEST</td><td colspan="5"></td></tr> <tr><td colspan="5">EAST</td><td colspan="5"></td></tr> </table>	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	WEST										2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	WEST										EAST										2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	WEST										EAST										
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EAST																																																																																	

No.	Name	Label	Survey period	Survey frequency
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3.10) **bau\_undcons** % of undocumented constructions West since 02/1991 East since 02/2002 annual survey, February annual survey, February

**Wording of question**

<p>since 02/1991</p> <p><b>Constructions not yet captured statistically</b> The value of work completed but not yet documented as revenue (for the reporting in the building industry) was 31.12.19/20XX circa _____% of our total annual production.</p>	<p><b>Further information</b></p> <p>Undocumented constructions (for main construction trades)</p> <p>* "20XX" means last year <b>Example:</b> If the question was posed in February 2003 , "20XX"="2002".</p>																																																																																
<p><b>Time span of variable</b></p> <table border="1"> <tr><td>1991</td><td>1992</td><td>1993</td><td>1994</td><td>1995</td><td>1996</td><td>1997</td><td>1998</td><td>1999</td><td>2000</td></tr> <tr><td colspan="10">WEST</td></tr> <tr><td>2001</td><td>2002</td><td>2003</td><td>2004</td><td>2005</td><td>2006</td><td>2007</td><td>2008</td><td>2009</td><td>2010</td></tr> <tr><td colspan="10">WEST</td></tr> <tr><td colspan="10">EAST</td></tr> <tr><td>2011</td><td>2012</td><td>2013</td><td>2014</td><td>2015</td><td>2016</td><td>2017</td><td>2018</td><td>2019</td><td>2020</td></tr> <tr><td colspan="5">WEST</td><td colspan="5"></td></tr> <tr><td colspan="5">EAST</td><td colspan="5"></td></tr> </table>	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	WEST										2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	WEST										EAST										2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	WEST										EAST										
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No.	Name	Label	Survey period	Survey frequency
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3.11) **bau\_sphadis** sphere of action: % in same district West since 02/1991 East since 02/2002 annual survey, February annual survey, February

**Wording of question**

<p>since 02/1991</p> <p><b>Sphere of action of the company</b> (Only to be answered for the main branch)</p>	<p><b>Further information</b></p> <p>Revenue in the same administrative district (for main construction trades)</p>
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Circa _____% of our revenues in 19/20XX* were accounted for by construction sites in the same administrative district	<p>* "20XX" means last year <b>Example:</b> If the question was posed in February 2003 , "20XX"="2002".</p>																																																																						
<b>Time span of variable</b>																																																																							
<table border="1"> <tr><td>1991</td><td>1992</td><td>1993</td><td>1994</td><td>1995</td><td>1996</td><td>1997</td><td>1998</td><td>1999</td><td>2000</td></tr> <tr><td colspan="10">WEST</td></tr> <tr><td>2001</td><td>2002</td><td>2003</td><td>2004</td><td>2005</td><td>2006</td><td>2007</td><td>2008</td><td>2009</td><td>2010</td></tr> <tr><td colspan="10">WEST</td></tr> <tr><td></td><td>EAST</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></tr> <tr><td>2011</td><td>2012</td><td>2013</td><td>2014</td><td>2015</td><td>2016</td><td>2017</td><td>2018</td><td>2019</td><td>2020</td></tr> <tr><td colspan="5">WEST</td><td colspan="5">EAST</td></tr> </table>	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	WEST										2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	WEST											EAST									2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	WEST					EAST					
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No.	Name	Label	Survey period	Survey frequency
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3.12)	<b>bau_sphasfs</b>	sphere of action: % in same federal state	West since 02/1991 East since 02/2002	annual survey, February annual survey, February
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**Wording of question**

since 02/1991  <b>Sphere of action of the company</b> (Only to be answered for the main branch) Circa _____% of our revenues in 19/20XX* were accounted for by construction sites in other districts but in the same federal state	<p><b>Further information</b></p> <p>Revenue in the same federal state (for main construction trades)</p> <p>* "20XX" means last year <b>Example:</b> If the question was posed in February 2003 , "20XX"="2002".</p>																																																																						
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No.	Name	Label	Survey period	Survey frequency
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3.13)	<b>bau_sphaofs</b>	sphere of action: % in other federal state	West since 02/1991 East since 02/2002	annual survey, February annual survey, February
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**Wording of question**

since 02/1991  <b>Sphere of action of the company</b> (Only to be answered for the main branch) Circa _____% of our revenues in 19/20XX* were accounted for by construction sites in other federal states	<p><b>Further information</b></p> <p>Revenue in other federal states (for main construction trades)</p> <p>* "20XX" means last year <b>Example:</b> If the question was posed in February 2003 , "20XX"="2002".</p>																																																																						
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No.	Name	Label	Survey period	Survey frequency
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3.14) **bau\_sphafc** sphere of action: % in foreign country West since 02/1991 East since 02/2002 annual survey, February annual survey, February

**Wording of question**

<p>since 02/1991</p> <p><b>Sphere of action of the company</b> (Only to be answered for the main branch) Circa _____% of our revenues in 19/20XX* were accounted for by construction sites in foreign countries</p>	<p><b>Further information</b></p> <p>Revenue in foreign countries (for main construction trades)</p> <p>* "20XX" means last year <b>Example:</b> If the question was posed in February 2003 , "20XX"="2002".</p>																																																																																
<p><b>Time span of variable</b></p> <table border="1"> <thead> <tr> <th>1991</th><th>1992</th><th>1993</th><th>1994</th><th>1995</th><th>1996</th><th>1997</th><th>1998</th><th>1999</th><th>2000</th> </tr> </thead> <tbody> <tr> <td colspan="10">WEST</td> </tr> <tr> <td>2001</td><td>2002</td><td>2003</td><td>2004</td><td>2005</td><td>2006</td><td>2007</td><td>2008</td><td>2009</td><td>2010</td> </tr> <tr> <td colspan="10">WEST</td> </tr> <tr> <td></td><td colspan="9">EAST</td> </tr> <tr> <td>2011</td><td>2012</td><td>2013</td><td>2014</td><td>2015</td><td>2016</td><td>2017</td><td>2018</td><td>2019</td><td>2020</td> </tr> <tr> <td colspan="5">WEST</td><td colspan="5"></td> </tr> <tr> <td colspan="5">EAST</td><td colspan="5"></td> </tr> </tbody> </table>		1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	WEST										2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	WEST											EAST									2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	WEST										EAST									
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No.	Name	Label	Survey period	Survey frequency
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3.15) **bau\_witiwoth** wintertime: work through West since 03/1991 East since 11/2001 March, November March, November

**Wording of question**

<p>03/1991 to 11/2001</p> <p><b>Winter construction</b> We had enough orders and an appropriate equipment to work through with full workforce in winter (19XX/19YY*) 20XX/20YY* - except for the officially recognized days of bad weather.</p> <p>yes [1] <input type="text"/> no [2] <input type="text"/></p>	<p><b>Further information</b></p> <p>Wintertime: work through (for main construction trades)</p> <p>* <b>Example:</b> If the question was posed in March 2004 , "20WW/20VV" = "2003/2004"</p>																																																																																
<p>since 03/2002</p> <p><b>Winter construction</b> We had enough orders and an appropriate equipment to work through with full workforce in winter (19XX/19YY*) 20XX/20YY*</p> <p>yes [1] <input type="text"/> no [2] <input type="text"/></p>																																																																																	
<p><b>Time span of variable</b></p> <table border="1"> <thead> <tr> <th>1991</th><th>1992</th><th>1993</th><th>1994</th><th>1995</th><th>1996</th><th>1997</th><th>1998</th><th>1999</th><th>2000</th> </tr> </thead> <tbody> <tr> <td colspan="10">WEST</td> </tr> <tr> <td>2001</td><td>2002</td><td>2003</td><td>2004</td><td>2005</td><td>2006</td><td>2007</td><td>2008</td><td>2009</td><td>2010</td> </tr> <tr> <td colspan="10">WEST</td> </tr> <tr> <td colspan="10">EAST</td> </tr> <tr> <td>2011</td><td>2012</td><td>2013</td><td>2014</td><td>2015</td><td>2016</td><td>2017</td><td>2018</td><td>2019</td><td>2020</td> </tr> <tr> <td colspan="5">WEST</td><td colspan="5"></td> </tr> <tr> <td colspan="5">EAST</td><td colspan="5"></td> </tr> </tbody> </table>		1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	WEST										2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	WEST										EAST										2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	WEST										EAST									
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No.	Name	Label	Survey period	Survey frequency
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3.16) **bau\_witilo** wintertime: lack of orders West since 03/1991 East since 11/2001 March, November March, November

**Wording of question**

<p>03/1991 to 11/2001</p> <p><b>Winter construction</b> We had enough orders and an appropriate equipment to work through with full workforce in winter (19XX/19YY*) 20XX/20YY* - except for the officially recognized days of bad weather. <b>If no:</b></p>	<p><b>Further information</b></p> <p>Winter construction: lack of orders (for main construction trades)</p> <p>* <b>Example:</b> The question was posed in March 2004 , then</p>
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<p>The necessity of the layoff was mainly due to</p> <p>lack of orders [1] <input type="text"/></p> <p>since 03/2002</p> <p><b>Winter construction</b> We had enough orders and an appropriate equipment to work through with full workforce in winter (19XX/19YY*) 20XX/20YY*</p> <p><b>If no:</b> The necessity of the layoffs/ short-time work was mainly due to</p> <p>lack of orders [1] <input type="text"/></p>	"20WW/20VV" = "2003/2004"
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Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
WEST									
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
WEST									
EAST									
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
WEST					EAST				

No.	Name	Label	Survey period	Survey frequency
3.17)	bau_witirc	wintertime: reasons of construction	West since 03/1991 East since 11/2001	March, November March, November

Wording of question

<p>03/1991 to 11/2001</p> <p><b>Winter construction</b> We had enough orders and an appropriate equipment to work through with full workforce in winter (19XX/19YY*) 20XX/20YY* - except for the officially recognized days of bad weather.</p> <p><b>If no:</b> The necessity of the layoff was mainly due to</p> <p>reasons of construction [1] <input type="text"/></p> <p>since 03/2002</p> <p><b>Winter construction</b> We had enough orders and an appropriate equipment to work through with full workforce in winter (19XX/19YY*) 20XX/20YY*</p> <p><b>If no:</b> The necessity of the layoffs/ short-time work was mainly due to</p> <p>reasons of construction [1] <input type="text"/></p>	<p>Further information</p> <p>Winter construction: reasons of construction (for main construction trades)</p> <p><b>* Example:</b> The question was posed in March 2004 , then "20WW/20VV" = "2003/2004"</p>
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Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
WEST									
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
WEST									
EAST									
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
WEST					EAST				

No.	Name	Label	Survey period	Survey frequency
3.18)	bau_witipw	wintertime: preference of workers	West 03/1991 to 11/1995 West since 11/1996 East since 11/2001	March, November annual survey, November annual survey, November

Wording of question

03/1991 to 11/1995	<p>Further information</p> <p>Winter construction: preference of workers</p>
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**Winter construction**  
The personal attitude of our workers regarding winter construction, if known: when they have the choice then most workers prefer

winter-break-pay without working [1]

working by normal pay plus winter-pay [2]

since 03/1996

**Winter construction**  
The personal attitude of our workers regarding winter construction, if known: if they had the choice, most workers would prefer

winter-break-pay without working [1]

working by normal pay plus winter-pay [2]

(for main construction trades)

Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
WEST									
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
WEST									
EAST									
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
WEST					EAST				

No.	Name	Label	Survey period	Survey frequency
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3.19)	bau_flight_ger	importance of flight connections in Germany	West 03/2013 East 03/2013	once once
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Wording of question

03/2013

**Special question (once)**  
How important for your company is a flight connection to destinations in

	very important	important	less important	unimportant
	[1]	[2]	[3]	[4]
Germany	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>

Further information  
Importance of flight connections to destinations in Germany

Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
WEST			EAST						

No.	Name	Label	Survey period	Survey frequency
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3.20)	bau_flight_eur	importance of flight connections in Europe	West 03/2013 East 03/2013	once once
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Wording of question

03/2013

**Special question (once)**  
How important for your company is a flight connection to destinations in

	very important	important	less important	unimportant
	[1]	[2]	[3]	[4]
Europe	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>

Further information  
Importance of flight connections to destinations in Europe

Time span of variable									
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
		WEST							
		EAST							

No.	Name	Label	Survey period	Survey frequency
3.21)	<b>bau_flight_world</b>	importance of flight connections worldwide	West 03/2013 East 03/2013	once once

Wording of question

03/2013	Further information				
<p><b>Special question (once)</b> How important for your company is a flight connection to destinations worldwide</p> <table border="1"> <tr> <td>very important [1]</td><td>important [2]</td><td>less important [3]</td><td>unimportant [4]</td></tr> </table>	very important [1]	important [2]	less important [3]	unimportant [4]	Importance of flight connections to destinations worldwide
very important [1]	important [2]	less important [3]	unimportant [4]		

Time span of variable

Time span of variable									
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
		WEST							
		EAST							

No.	Name	Label	Survey period	Survey frequency
3.22)	<b>bau_sdco</b>	special difficulties: cancelation of order	West 05/1991 to 09/1995 West since 04/1996 East since 09/2001	May, September April, September April, September

Wording of question

since 05/1991	Further information
<p><b>Special difficulties</b> During the last 6 months the following problems bothered us:</p> <p>cancelation of orders [1] <input type="text"/></p>	Cancelation of orders (for main construction trades)

Time span of variable

Time span of variable									
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
WEST									
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
WEST									
EAST									
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
WEST									
EAST									

No.	Name	Label	Survey period	Survey frequency
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3.23) **bau\_sddp** special difficulties: defaulting payment West 05/1991 to 09/1995 May, September  
 West since 04/1996 April, September  
 East since 09/2001 April, September

**Wording of question**

since 05/1991	<b>Special difficulties</b> During the last 6 months the following problems bothered us:	defaulting payment of contractees [1] <input type="text"/>	<b>Further information</b> Defaulting payment of contractees (for main construction trades)
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**Time span of variable**

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
WEST									
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
WEST									
EAST									
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
WEST									
EAST									

No.	Name	Label	Survey period	Survey frequency
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3.24) **bau\_sdlap** special difficulties: labor piracy of manpower West 05/1991 to 09/1995 May, September  
 West since 04/1996 April, September  
 East since 09/2001 April, September

**Wording of question**

since 05/1991	<b>Special difficulties</b> During the last 6 months the following problems bothered us:	labor piracy of manpower [1] <input type="text"/>	<b>Further information</b> labor piracy of manpower (for main construction trades)
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**Time span of variable**

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
WEST									
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
WEST									
EAST									
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
WEST									
EAST									

No.	Name	Label	Survey period	Survey frequency
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3.25) **bau\_sdbreach** special difficulties: breach of VOB-conditions West 05/1991 to 09/1995 May, September  
 West since 04/1996 April, September  
 East since 09/2001 April, September

**Wording of question**

since 05/1991	<b>Special difficulties</b> During the last 6 months the following problems bothered us:	Breach of VOB-conditions [1] <input type="text"/>	<b>Further information</b> Breach of VOB-conditions (for main construction trades)
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**Time span of variable**

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
WEST									



2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
WEST									
EAST									
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
WEST									
EAST									

No.	Name	Label	Survey period	Survey frequency
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3.26)	<b>bau_sdcc</b>	special difficulties: constraints to construction	West since 04/1996 East since 09/2001	April, September April, September
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**Wording of question**

<p>since 04/1996</p> <p><b>Special difficulties</b> During the last 6 months the following problems bothered us:</p> <p>Breach of VOB-conditions <input type="checkbox"/></p> <p><b>among these:</b> Constraints to production caused by the contractee [1] <input type="checkbox"/></p>	<p><b>Further information</b></p> <p>Constraints to production (for main construction trades)</p>
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**Time span of variable**

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
					WEST				
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
WEST									
EAST									
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
WEST									
EAST									

No.	Name	Label	Survey period	Survey frequency
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3.27)	<b>bau_sdda</b>	special difficulties: delay of final acceptance	West since 04/1996 East since 09/2001	April, September April, September
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**Wording of question**

<p>since 04/1996</p> <p><b>Special difficulties</b> During the last 6 months the following problems bothered us:</p> <p>Breach of VOB-conditions <input type="checkbox"/></p> <p><b>among these:</b> delay of final acceptance caused by the contractee [1] <input type="checkbox"/></p>	<p><b>Further information</b></p> <p>Delay of final acceptance (for main construction trades)</p>
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**Time span of variable**

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
					WEST				
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
WEST									
EAST									
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
WEST									
EAST									

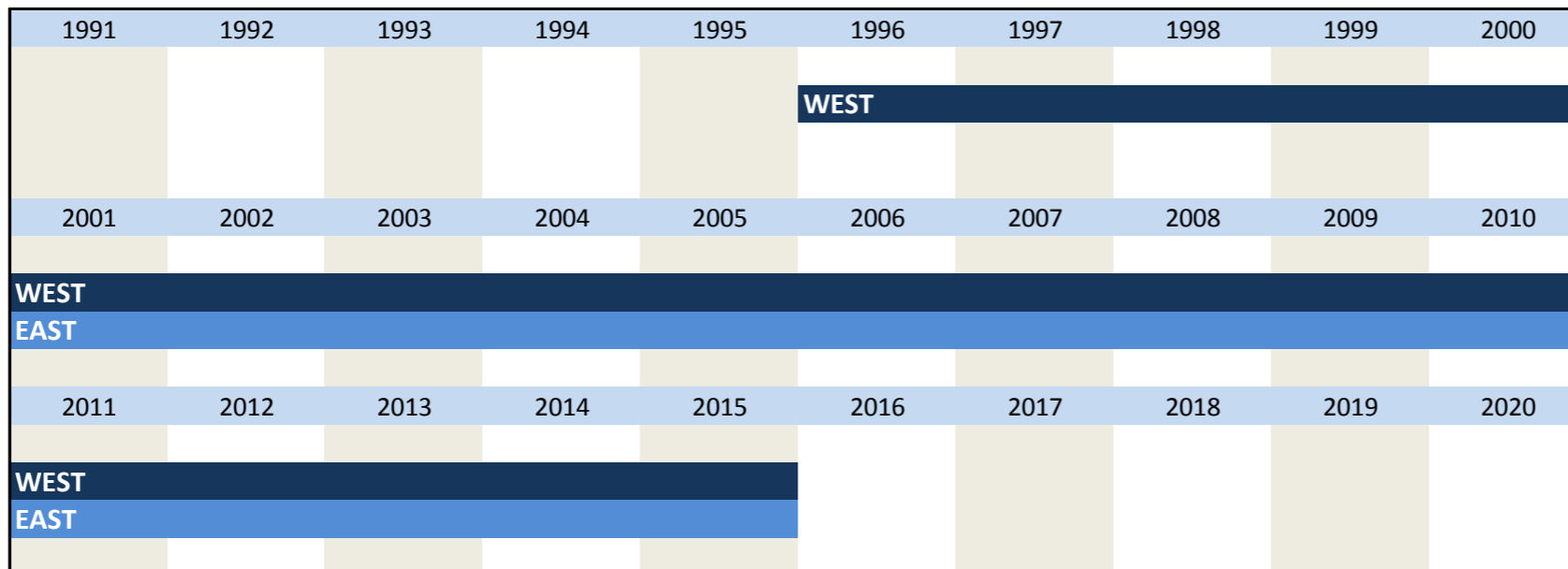
No.	Name	Label	Survey period	Survey frequency
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3.28)	<b>bau_sdlop</b>	special difficulties: accept the bid by the lowest price	West since 04/1996 East since 09/2001	April, September April, September
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Wording of question

since 04/1996  <b>Special difficulties</b> During the last 6 months the following problems bothered us:  Breach of VOB-conditions <input type="checkbox"/>  among these: Accept the bid by the lowest price and not the most profitable offer [1] <input type="checkbox"/>	<b>Further information</b>  Accept the bid by the lowest price (for main construction trades)
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Time span of variable

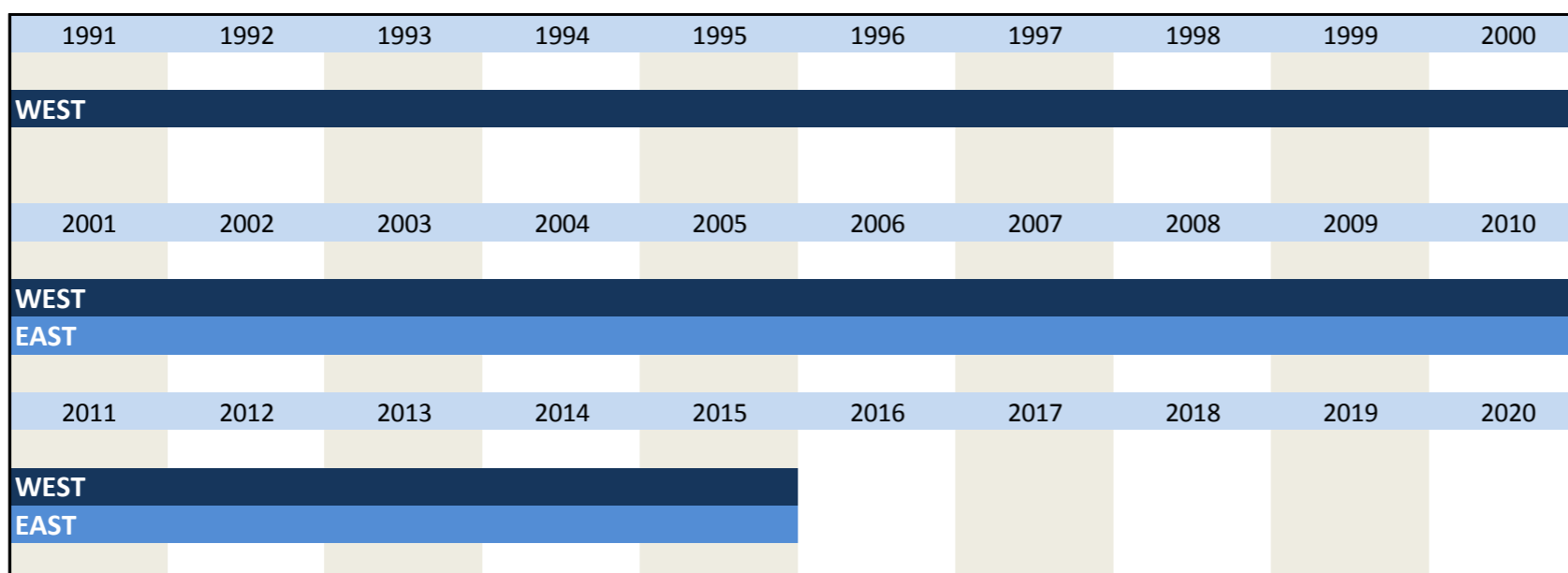


No.	Name	Label	Survey period	Survey frequency
3.29)	bau_sdnopro	special difficulties: no severe problems	West 05/1991 to 09/1995 West since 04/1996 East since 09/2001	May, September April, September April, September

Wording of question

since 05/1991  <b>Special difficulties</b> During the last 6 months the following problems bothered us:  no severe problems [1] <input type="checkbox"/>	<b>Further information</b>  No severe problems (for main construction trades)
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Time span of variable

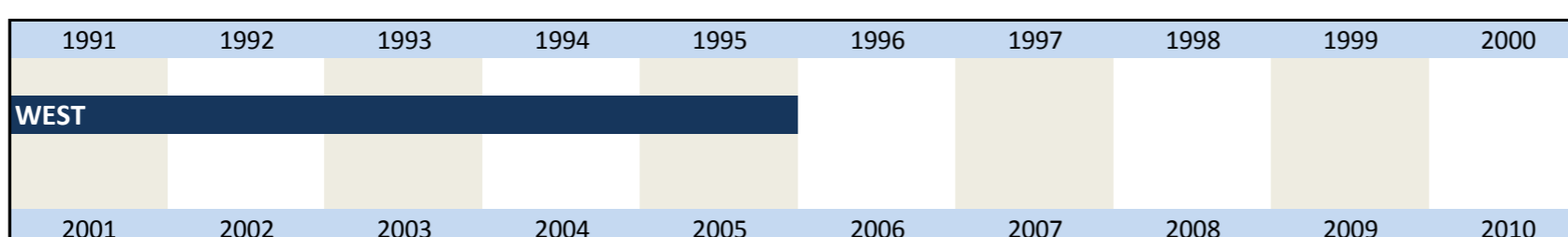


No.	Name	Label	Survey period	Survey frequency
3.30)	bau_wh1	working hours: payment of overtime	West 04/1991 to 04/1995	annual survey, April

Wording of question

04/1991 to 04/1995  <b>Allowance of working hours</b> Our company occasionally pays additional working hours (not actually carried out work) for good work, travel times and other. yes [1] <input type="checkbox"/> no [2] <input type="checkbox"/>	<b>Further information</b>  Payment of overtime
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Time span of variable



2011	2012	2013	2014	2015	2016	2017	2018	2019	2020

No.	Name	Label	Survey period	Survey frequency
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3.31)	bau_wh2	working hours: development	West 04/1991 to 04/1995	annual survey, April
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**Wording of question**

<p>04/1991 to 04/1995</p> <p><b>Allowance of working hours</b> Our company occasionally pays additional working hours (not actually carried out work) for good work, travel times and other reasons. If yes:</p> <p>19XX* compared to 19YY the number of additionally allowed hours has</p> <p style="text-align: center;"> <input type="checkbox"/> increased [1]  <input type="checkbox"/> not changed [2]  <input type="checkbox"/> decreased [3] </p>	<p><b>Further information</b></p> <p>Development of additional working hours</p> <p><b>* Example</b> The question was posed in April 1993 , "19XX=1992" and ""19YY=1991"</p>																																								
<p><b>Time span of variable</b></p> <table border="1"> <tr> <td>1991</td><td>1992</td><td>1993</td><td>1994</td><td>1995</td><td>1996</td><td>1997</td><td>1998</td><td>1999</td><td>2000</td> </tr> <tr> <td colspan="5" style="background-color: #003366; color: white;"><b>WEST</b></td> <td></td><td></td><td></td><td></td><td></td> </tr> <tr> <td>2001</td><td>2002</td><td>2003</td><td>2004</td><td>2005</td><td>2006</td><td>2007</td><td>2008</td><td>2009</td><td>2010</td> </tr> <tr> <td>2011</td><td>2012</td><td>2013</td><td>2014</td><td>2015</td><td>2016</td><td>2017</td><td>2018</td><td>2019</td><td>2020</td> </tr> </table>		1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	<b>WEST</b>										2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
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<b>WEST</b>																																									
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010																																
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020																																

No.	Name	Label	Survey period	Survey frequency
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3.32)	bau_wh3	working hours: number in t-1	West 04/1991 to 04/1995	annual survey, April
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**Wording of question**

<p>04/1991 to 04/1995</p> <p><b>Allowance of working hours</b> Our company occasionally pays additional working hours (not actually carried out work) for good work, travel times and other reasons. If yes:</p> <p>The share of the additionally allowed hours to the total paid hours was:</p> <p style="text-align: center;">19XX about _____%</p>	<p><b>Further information</b></p> <p>Additional working hours in t-1</p> <p><b>* Example</b> The question was posed in April 1993 , "19XX=1992" and ""19YY=1991"</p>																																								
<p><b>Time span of variable</b></p> <table border="1"> <tr> <td>1991</td><td>1992</td><td>1993</td><td>1994</td><td>1995</td><td>1996</td><td>1997</td><td>1998</td><td>1999</td><td>2000</td> </tr> <tr> <td colspan="5" style="background-color: #003366; color: white;"><b>WEST</b></td> <td></td><td></td><td></td><td></td><td></td> </tr> <tr> <td>2001</td><td>2002</td><td>2003</td><td>2004</td><td>2005</td><td>2006</td><td>2007</td><td>2008</td><td>2009</td><td>2010</td> </tr> <tr> <td>2011</td><td>2012</td><td>2013</td><td>2014</td><td>2015</td><td>2016</td><td>2017</td><td>2018</td><td>2019</td><td>2020</td> </tr> </table>		1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	<b>WEST</b>										2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
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2011	2012	2013	2014	2015	2016	2017	2018	2019	2020																																

No.	Name	Label	Survey period	Survey frequency
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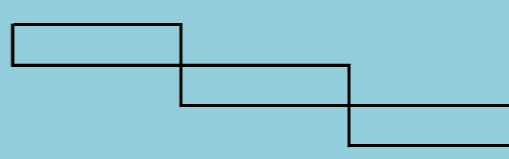
3.33)	bau_wh4	working hours: number in t-2	West 04/1991 to 04/1995	annual survey, April
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Wording of question

<p>04/1991 to 04/1995</p> <p><b>Allowance of working hours</b> Our company occasionally pays additional working hours (not actually carried out work) for good work, travel times and other reasons. If yes:</p> <p>The share of the additionally allowed hours to the total paid hours was:</p> <p style="text-align: center;">19YY about _____%</p>	<p><b>Further information</b></p> <p>Additionally allowed hours in t-2</p> <p><b>* Example</b> The question was posed in April 1993, "19XX=1992" and ""19YY=1991"</p>																																																		
<p><b>Time span of variable</b></p> <table border="1" style="width: 100%; text-align: center;"> <tr> <td>1991</td><td>1992</td><td>1993</td><td>1994</td><td>1995</td><td>1996</td><td>1997</td><td>1998</td><td>1999</td><td>2000</td> </tr> <tr> <td colspan="5" style="background-color: #003366; color: white;">WEST</td> <td></td><td></td><td></td><td></td><td></td> </tr> <tr> <td>2001</td><td>2002</td><td>2003</td><td>2004</td><td>2005</td><td>2006</td><td>2007</td><td>2008</td><td>2009</td><td>2010</td> </tr> <tr> <td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td> </tr> <tr> <td>2011</td><td>2012</td><td>2013</td><td>2014</td><td>2015</td><td>2016</td><td>2017</td><td>2018</td><td>2019</td><td>2020</td> </tr> </table>		1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	WEST										2001	2002	2003	2004	2005	2006	2007	2008	2009	2010											2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000																																										
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2001	2002	2003	2004	2005	2006	2007	2008	2009	2010																																										
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020																																										

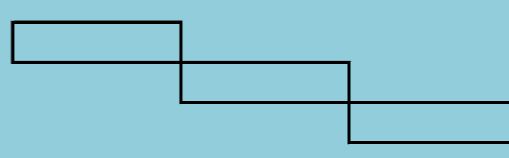
No.	Name	Label	Survey period	Survey frequency
3.34)	bau_chord1	range of orders within next 2 months: complete	West 05/1991 to 05/1995 West since 05/2000 East since 05/2001	annual survey, May annual survey, May annual survey, May

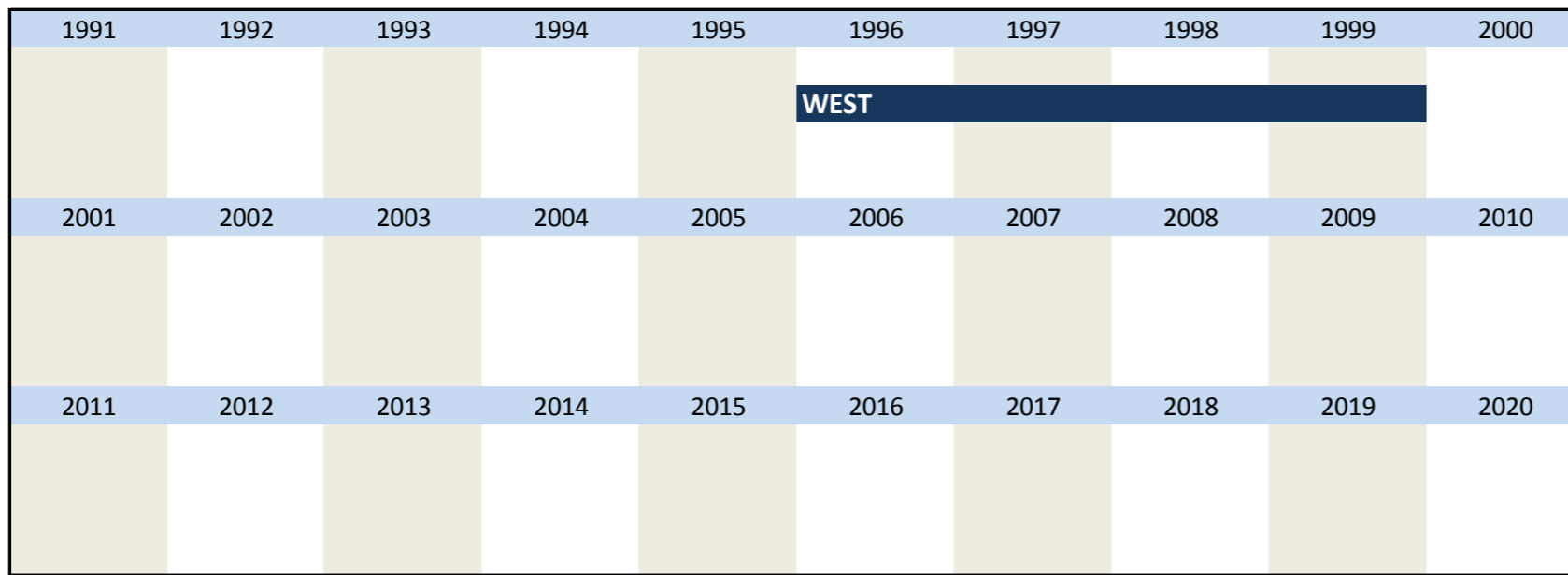
Wording of question

<p>05/1991 to 05/1995, since 05/2000</p> <p><b>Expected development of the range of orders</b> Because of current requests, submission results and contract negotiations, during the next two months we expect our range of orders to be</p> <p style="text-align: center;">             increasing [1]               not changing [2]              decreasing [3]         </p>	<p><b>Further information</b></p> <p>Development of the range of orders in 2 months (for main construction trades)</p>																																																																																
<p><b>Time span of variable</b></p> <table border="1" style="width: 100%; text-align: center;"> <tr> <td>1991</td><td>1992</td><td>1993</td><td>1994</td><td>1995</td><td>1996</td><td>1997</td><td>1998</td><td>1999</td><td>2000</td> </tr> <tr> <td colspan="5" style="background-color: #003366; color: white;">WEST</td> <td></td><td></td><td></td><td></td><td style="background-color: #003366; color: white;">WEST</td> </tr> <tr> <td>2001</td><td>2002</td><td>2003</td><td>2004</td><td>2005</td><td>2006</td><td>2007</td><td>2008</td><td>2009</td><td>2010</td> </tr> <tr> <td colspan="10" style="background-color: #003366; color: white;">WEST</td> </tr> <tr> <td colspan="10" style="background-color: #003366; color: white;">EAST</td> </tr> <tr> <td>2011</td><td>2012</td><td>2013</td><td>2014</td><td>2015</td><td>2016</td><td>2017</td><td>2018</td><td>2019</td><td>2020</td> </tr> <tr> <td colspan="5" style="background-color: #003366; color: white;">WEST</td> <td></td><td></td><td></td><td></td><td></td> </tr> <tr> <td colspan="5" style="background-color: #003366; color: white;">EAST</td> <td></td><td></td><td></td><td></td><td></td> </tr> </table>		1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	WEST									WEST	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	WEST										EAST										2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	WEST										EAST									
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No.	Name	Label	Survey period	Survey frequency
3.35)	bau_chord2	range of orders within next 2 months: other civil engineering	West 05/1996 to 05/1999	annual survey, May

Wording of question

<p>05/1996 to 05/1999</p> <p><b>Expected development of the range of orders</b> Because of current requests, submission results and contract negotiations, during the next two months we expect our range of orders to be</p> <p style="text-align: center;"> <b>other civil engineering</b>              increasing [1]               not changing [2]              decreasing [3]         </p>	<p><b>Further information</b></p> <p>Development of the range of orders in 2 months: other civil engineering</p>
<p><b>Time span of variable</b></p>	



No.	Name	Label	Survey period	Survey frequency
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3.36)	<b>bau_chord3</b>	range of orders within next 2 months: public civil engineering	West 05/1996 to 05/1999	annual survey, May
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**Wording of question**

<p>05/1996 to 05/1999</p> <p><b>Expected development of the range of orders</b> Because of current requests, submission results and contract negotiations, during the next two months we expect our range of orders to be</p> <p><b>public civil engineering</b></p> <p>increasing [1] not changing [2] decreasing [3]</p>	<p><b>Further information</b></p> <p>Development of the range of orders in 2 months: public civil engineering</p>
<p><b>Time span of variable</b></p>	

No.	Name	Label	Survey period	Survey frequency
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3.37)	<b>bau_chord4</b>	range of orders within next 2 months: industrial civil engineering	West 05/1996 to 05/1999	annual survey, May
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**Wording of question**

<p>05/1996 to 05/1999</p> <p><b>Expected development of the range of orders</b> Because of current requests, submission results and contract negotiations, during the next two months we expect our range of orders to be</p> <p><b>industrial civil engineering</b></p> <p>increasing [1] not changing [2] decreasing [3]</p>	<p><b>Further information</b></p> <p>Development of the range of orders in 2 months: industrial civil engineering</p>
<p><b>Time span of variable</b></p>	

No.	Name	Label	Survey period	Survey frequency
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3.38) **bau\_chord5** range of orders within next 2 months: domestic construction, complete **West 05/1996 to 05/1999** annual survey, May

**Wording of question**

<p>05/1996 to 05/1999</p> <p><b>Expected development of the range of orders</b> Because of current requests, submission results and contract negotiations, during the next two months we expect our range of orders to be</p> <p><b>total residential construction</b></p> <p>increasing [1] not changing [2] decreasing [3]</p>	<p><b>Further information</b></p> <p>Development of the range of orders in 2 months: total residential construction</p>																																																												
<p><b>Time span of variable</b></p> <table border="1"> <thead> <tr> <th>1991</th><th>1992</th><th>1993</th><th>1994</th><th>1995</th><th>1996</th><th>1997</th><th>1998</th><th>1999</th><th>2000</th> </tr> </thead> <tbody> <tr> <td></td><td></td><td></td><td></td><td></td><td style="background-color: #1a3d4d; color: white;">WEST</td><td></td><td></td><td></td><td></td> </tr> <tr> <th>2001</th><th>2002</th><th>2003</th><th>2004</th><th>2005</th><th>2006</th><th>2007</th><th>2008</th><th>2009</th><th>2010</th> </tr> <tr> <td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td> </tr> <tr> <th>2011</th><th>2012</th><th>2013</th><th>2014</th><th>2015</th><th>2016</th><th>2017</th><th>2018</th><th>2019</th><th>2020</th> </tr> <tr> <td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td> </tr> </tbody> </table>		1991	1992	1993	1994	1995	1996	1997	1998	1999	2000						WEST					2001	2002	2003	2004	2005	2006	2007	2008	2009	2010											2011	2012	2013	2014	2015	2016	2017	2018	2019	2020										
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No.	Name	Label	Survey period	Survey frequency
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3.39) **bau\_chord6** range of orders within next 2 months: domestic construction: buildings of 3 or more apartments **West 05/1996 to 05/1999** annual survey, May

**Wording of question**

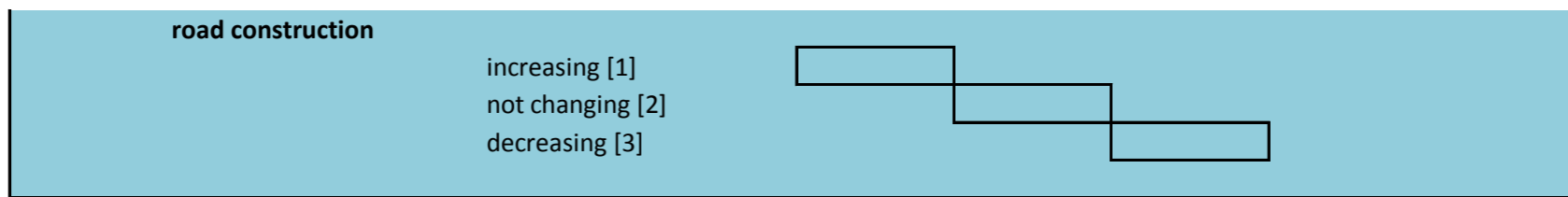
<p>05/1996 to 05/1999</p> <p><b>Expected development of the range of orders</b> Because of current requests, submission results and contract negotiations, during the next two months we expect our range of orders to be</p> <p><b>residential construction, thereof buildings with 3 or more apartments</b></p> <p>increasing [1] not changing [2] decreasing [3]</p>	<p><b>Further information</b></p> <p>Development of the range of orders in 2 months: Buildings with 3 or more apartments</p>																																																												
<p><b>Time span of variable</b></p> <table border="1"> <thead> <tr> <th>1991</th><th>1992</th><th>1993</th><th>1994</th><th>1995</th><th>1996</th><th>1997</th><th>1998</th><th>1999</th><th>2000</th> </tr> </thead> <tbody> <tr> <td></td><td></td><td></td><td></td><td></td><td style="background-color: #1a3d4d; color: white;">WEST</td><td></td><td></td><td></td><td></td> </tr> <tr> <th>2001</th><th>2002</th><th>2003</th><th>2004</th><th>2005</th><th>2006</th><th>2007</th><th>2008</th><th>2009</th><th>2010</th> </tr> <tr> <td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td> </tr> <tr> <th>2011</th><th>2012</th><th>2013</th><th>2014</th><th>2015</th><th>2016</th><th>2017</th><th>2018</th><th>2019</th><th>2020</th> </tr> <tr> <td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td> </tr> </tbody> </table>		1991	1992	1993	1994	1995	1996	1997	1998	1999	2000						WEST					2001	2002	2003	2004	2005	2006	2007	2008	2009	2010											2011	2012	2013	2014	2015	2016	2017	2018	2019	2020										
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No.	Name	Label	Survey period	Survey frequency
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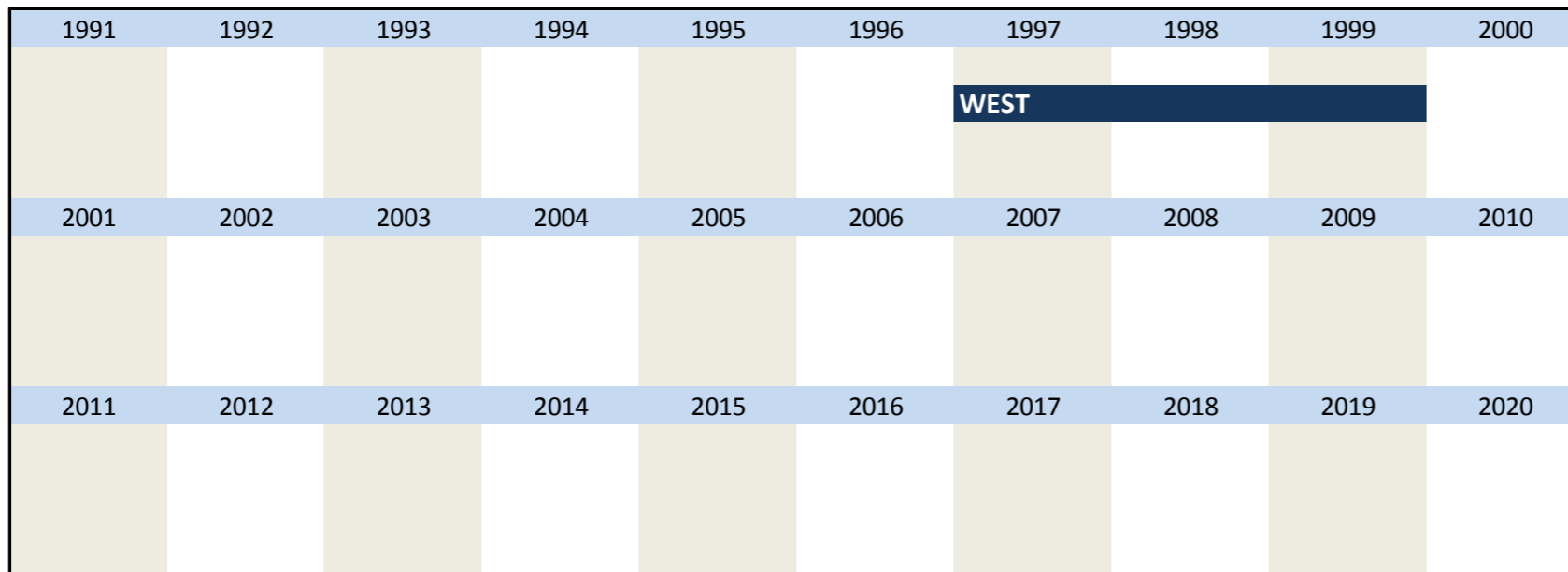
3.40) **bau\_chord7** range of orders within next 2 months: road construction **West 05/1997 to 05/1999** annual survey, May

**Wording of question**

<p>05/1997 to 05/1999</p> <p><b>Expected development of the range of orders</b> Because of current requests, submission results and contract negotiations, during the next two months we expect our range of orders to be</p>	<p><b>Further information</b></p> <p>Development of the range of orders in 2 months: road construction</p>
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Time span of variable



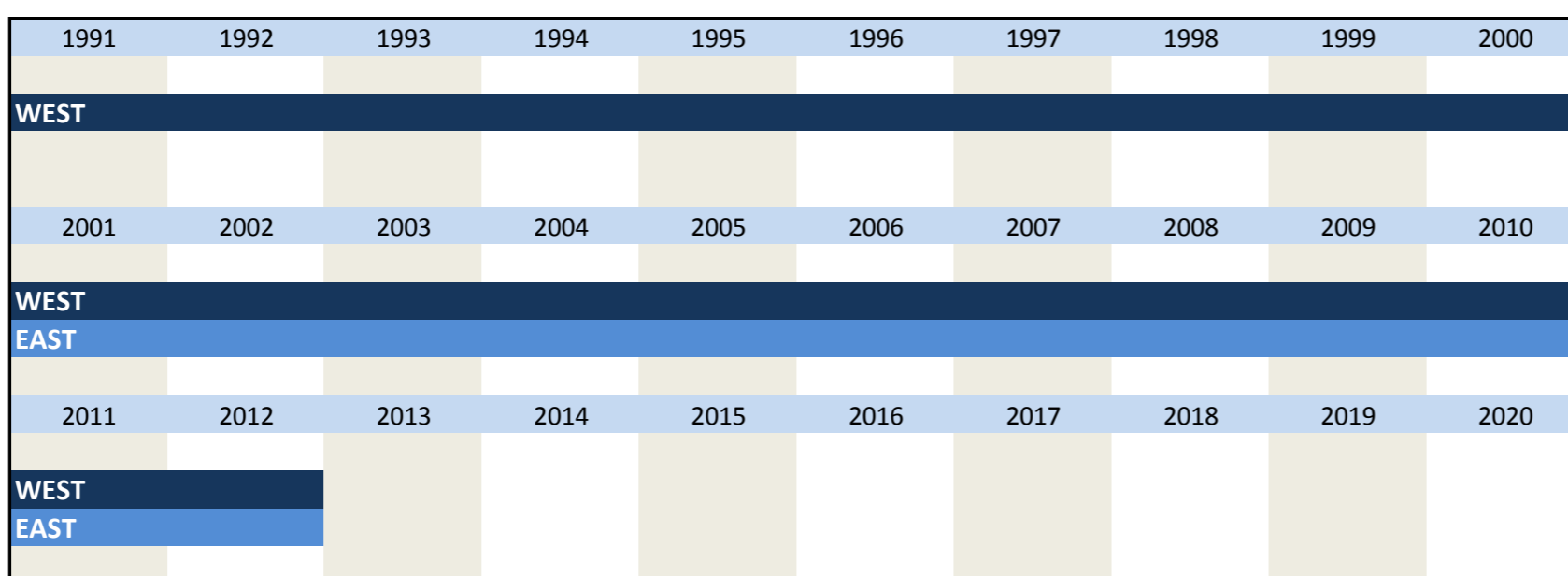
No.	Name	Label	Survey period	Survey frequency
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3.41)	<b>bau_cvno</b>	changes in construction volume: no changes	West since 06/1991 East since 06/2001	annual survey, June annual survey, June
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Wording of question

<p>06/1991 to 06/1995</p> <p><b>Construction volume</b> As far as it is possible to forecast already our constructions will presumably be</p> <p>more [1] not changing [2] less [3]</p> <p>by volume in 19WW* than 19XX.</p>	<p><b>Further information</b></p> <p>Changes in construction volume (for main construction trades)</p> <p><b>*Example:</b> The question was posed in April 1993, "19WW=1993" and ""19XX=1992"</p> <p><b>**since 06/2009</b> Same characteristic as in the years 1991 to 1995</p> <p>[1] = more [2] = about the same [3] = less</p> <p>The higher or lower construction volume is not inquired in the questionnaire, but calculated from the variables 3.39) cvpos and 3.40) cvneg</p>
<p>since 06/1996</p> <p><b>Construction volume</b> As far as it is possible to forecast already our constructions will presumably be</p> <p>not changing [1]**</p> <p>by volume in 19WW/20WW compared to 19/20XX.</p>	

Time span of variable



No.	Name	Label	Survey period	Survey frequency
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3.42)	<b>bau_cvpos</b>	changes in construction volume: positive changes in %	West since 06/1991 East since 06/2001	annual survey, June annual survey, June
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Wording of question

<p>since 06/1991</p> <p><b>Construction volume</b> As far as it is possible to forecast already we will presumably construct</p> <p>more, in fact about _____ %</p> <p>in 19WW/20WW than 19/20XX.</p>	<p><b>Further information</b></p> <p>Changes in construction volume: positive changes in % (for main construction trades)</p> <p><b>*Example:</b> The question was posed in April 1993, "19WW=1993" and ""19XX=1992"</p>
<p>Time span of variable</p>	

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
WEST									
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
WEST									
EAST									
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
WEST									
EAST									

No.	Name	Label	Survey period	Survey frequency
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3.43)	<b>bau_cvneg</b>	changes in construction volume: negative changes in %	West since 06/1991 East since 06/2001	annual survey, June annual survey, June
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**Wording of question**

<p>since 06/1991</p> <p><b>Construction volume</b> As far as it is possible to forecast already we will presumably construct</p> <p style="text-align: center;">less, in fact about _____ %</p> <p style="text-align: center;">in 19WW/20WW than 19/20XX.</p>	<p><b>Further information</b></p> <p>Changes in construction volume: negative changes in % (for main construction trades)</p> <p><b>*Example:</b> The question was posed in April 1993, "19WW=1993" and ""19XX=1992"</p>
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**Time span of variable**

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
WEST									
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
WEST									
EAST									
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
WEST									
EAST									

No.	Name	Label	Survey period	Survey frequency
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3.44)	<b>bau_cvpr_bdl</b>	% of construction volume: by drawing lots (in general)	West since 06/2013 East since 06/2013	annual survey, June annual survey, June
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**Wording of question**

<p>since 06/2013</p> <p><b>Execution</b> Last year's total construction volume (=100%) was accounted for by ... (share in %)</p> <p style="text-align: center;">Drawing lots of the building contractor (individual trades without scheduling)      in total by circa .....%</p>	<p><b>Further information</b></p> <p>Share of drawing lots to the total performance last year (in total)</p>
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**Time span of variable**

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
WEST									
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
WEST									
EAST									
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
WEST									
EAST									

No.	Name	Label	Survey period	Survey frequency
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3.45) **bau\_cvpr\_sc** % of construction volume:  
as subcontractor (in general)

West since 06/2013  
East since 06/2013

annual survey, June  
annual survey, June

Wording of question

<p>since 06/2013</p> <p><b>Execution</b> Last year's total construction volume (=100%) was accounted for by ... (share in %)</p> <p style="text-align: center;">in total</p> <p style="text-align: center;">activities as subcontractor                      by circa .....%</p>	<p>Further information</p> <p>Share of activities as a subcontractor to last year's total construction volume (in total)</p>																																																		
<p>Time span of variable</p> <table border="1" style="width: 100%; text-align: center;"> <tr><td>1991</td><td>1992</td><td>1993</td><td>1994</td><td>1995</td><td>1996</td><td>1997</td><td>1998</td><td>1999</td><td>2000</td></tr> <tr><td>2001</td><td>2002</td><td>2003</td><td>2004</td><td>2005</td><td>2006</td><td>2007</td><td>2008</td><td>2009</td><td>2010</td></tr> <tr><td>2011</td><td>2012</td><td>2013</td><td>2014</td><td>2015</td><td>2016</td><td>2017</td><td>2018</td><td>2019</td><td>2020</td></tr> <tr><td colspan="2"></td><td colspan="2">WEST</td><td colspan="2"></td><td colspan="2"></td><td colspan="2"></td></tr> <tr><td colspan="2"></td><td colspan="2">EAST</td><td colspan="2"></td><td colspan="2"></td><td colspan="2"></td></tr> </table>		1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020			WEST										EAST							
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		WEST																																																	
		EAST																																																	

No.	Name	Label	Survey period	Survey frequency
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3.46) **bau\_cvpr\_pc** % of construction volume:  
as prime contractor (in general)

West since 06/2013  
East since 06/2013

annual survey, June  
annual survey, June

Wording of question

<p>since 06/2013</p> <p><b>Execution</b> Last year's total construction volume (=100%) was accounted for by ... (share in %)</p> <p style="text-align: center;">in total</p> <p style="text-align: center;">activities as prime contractor (with partial construction completion)                      by circa .....%</p>	<p>Further information</p> <p>Share of activities as prime contractor to last year's total construction volume (in total)</p>																																																		
<p>Time span of variable</p> <table border="1" style="width: 100%; text-align: center;"> <tr><td>1991</td><td>1992</td><td>1993</td><td>1994</td><td>1995</td><td>1996</td><td>1997</td><td>1998</td><td>1999</td><td>2000</td></tr> <tr><td>2001</td><td>2002</td><td>2003</td><td>2004</td><td>2005</td><td>2006</td><td>2007</td><td>2008</td><td>2009</td><td>2010</td></tr> <tr><td>2011</td><td>2012</td><td>2013</td><td>2014</td><td>2015</td><td>2016</td><td>2017</td><td>2018</td><td>2019</td><td>2020</td></tr> <tr><td colspan="2"></td><td colspan="2">WEST</td><td colspan="2"></td><td colspan="2"></td><td colspan="2"></td></tr> <tr><td colspan="2"></td><td colspan="2">EAST</td><td colspan="2"></td><td colspan="2"></td><td colspan="2"></td></tr> </table>		1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020			WEST										EAST							
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		EAST																																																	

No.	Name	Label	Survey period	Survey frequency
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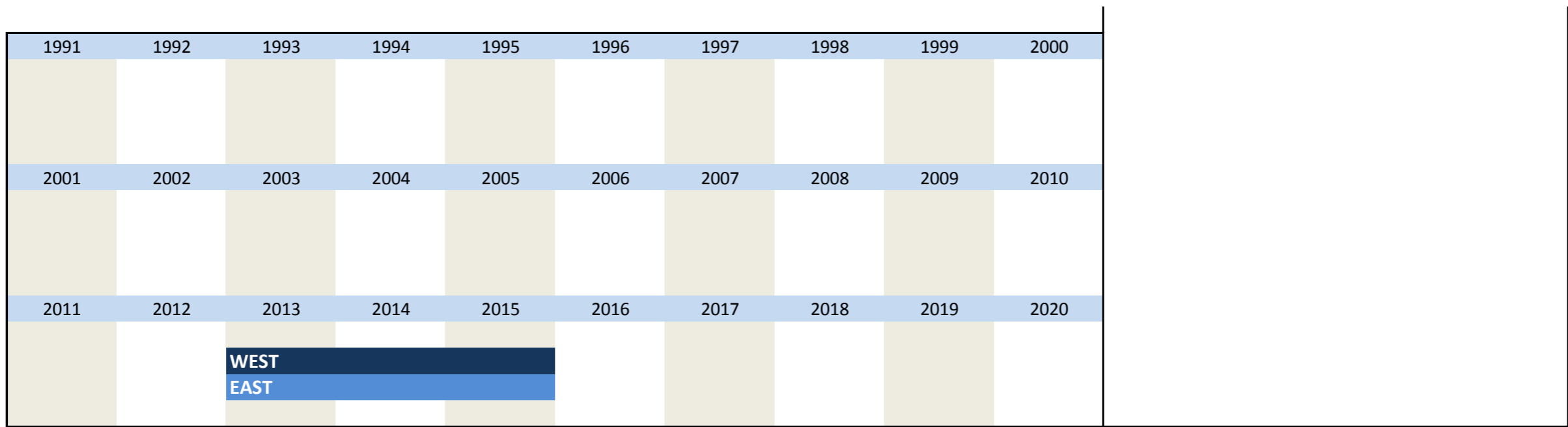
3.47) **bau\_cvpr\_gc** % of construction volume:  
as general contractor (in general)

West since 06/2013  
East since 06/2013

annual survey, June  
annual survey, June

Wording of question

<p>since 06/2013</p> <p><b>Execution</b> Last year's total construction volume (=100%) was accounted for by ... (share in %)</p> <p style="text-align: center;">in total</p> <p style="text-align: center;">activity as general contractor (total construction execution by subcontractors)                      by circa .....%</p>	<p>Further information</p> <p>Share of activities as general contractor to last year's total construction volume (in total)</p>
<p>Time span of variable</p>	



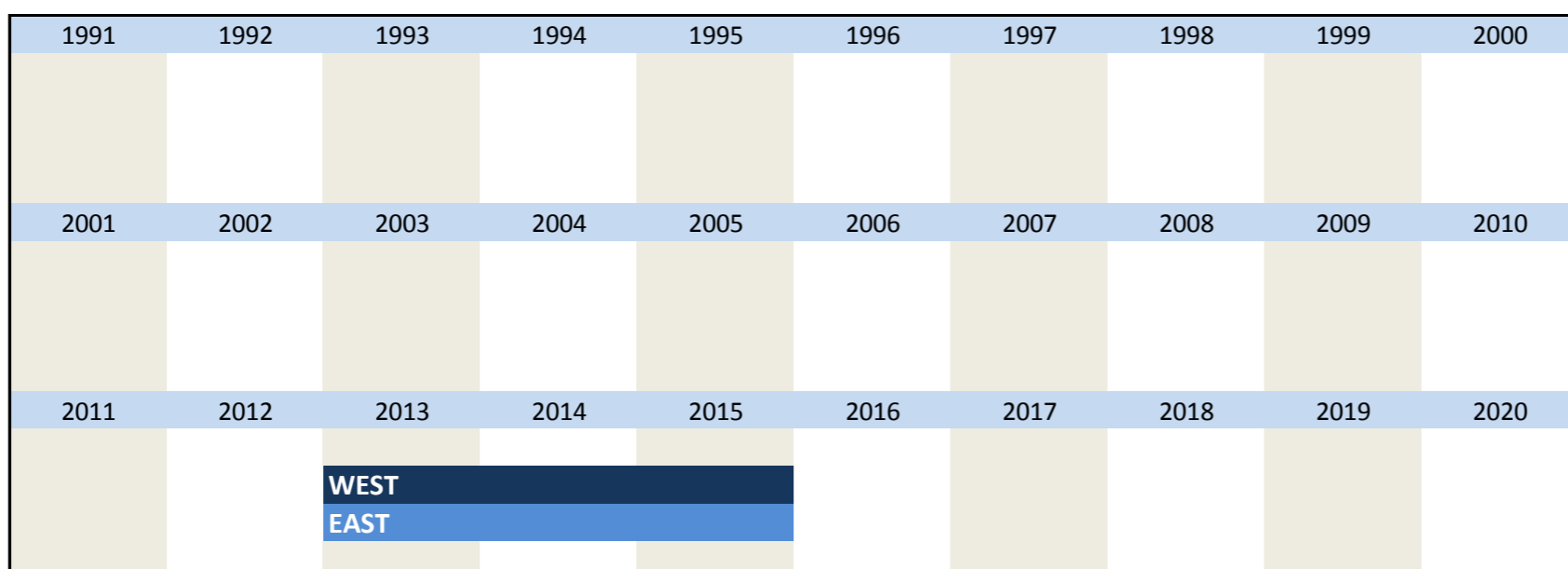
No.	Name	Label	Survey period	Survey frequency
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3.48)	<b>bau_cvpr_solec</b>	% of construction volume: as sole contractor (in general)	West since 06/2013 East since 06/2013	annual survey, June annual survey, June
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**Wording of question**

<p>since 06/2013</p> <p><b>Execution</b> Last year's total construction volume (=100%) was accounted for by ... (share in %)</p> <p style="text-align: center;">in total</p> <p style="text-align: center;">activity as sole contractor (planning and construction execution for providing essential own services)</p> <p style="text-align: center;">by circa .....%</p>	<p><b>Further information</b></p> <p>Share of activities as sole contractor to last year's total construction volume (in total)</p>
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**Time span of variable**



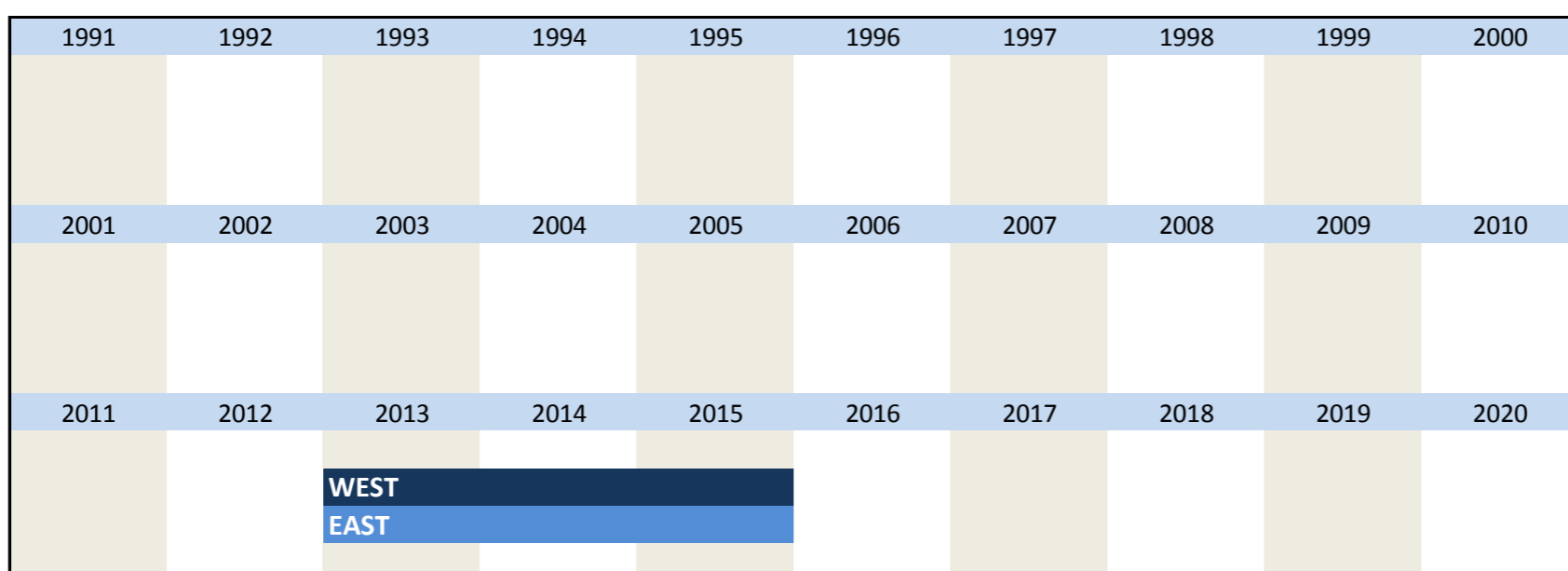
No.	Name	Label	Survey period	Survey frequency
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3.49)	<b>bau_cvpr_oth</b>	% of construction volume: others (in general)	West since 06/2013 East since 06/2013	annual survey, June annual survey, June
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**Wording of question**

<p>since 06/2013</p> <p><b>Execution</b> Last year's total construction volume (=100%) was accounted for by ... (share in %)</p> <p style="text-align: center;">in total</p> <p style="text-align: center;">other (general contractor, promoter, project developer, system provider, pre- financing models, functional construction contract, PPP models)</p> <p style="text-align: center;">by circa .....%</p>	<p><b>Further information</b></p> <p>Share of other activities to last year's total construction volume (in total)</p>
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**Time span of variable**



No.	Name	Label	Survey period	Survey frequency
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3.50) **bau\_cvpu\_bdl** % of construction volume: West since 06/2013 annual survey, June  
 by drawing lots (public clients) East since 06/2013 annual survey, June

**Wording of question**

<p>since 06/2013</p> <p><b>Execution</b>          Last year's total construction volume (=100%) was accounted for by ...          (share in %)</p> <p style="text-align: right;">public principals</p> <p style="text-align: right;">Drawing lots of the building contractor          (individual trades without scheduling) by circa .....%</p>	<p><b>Further information</b></p> <p>Share of drawing lots to last year's total construction volume (public principals)</p>																																																		
<p><b>Time span of variable</b></p> <table border="1" style="width: 100%; text-align: center;"> <tr><td>1991</td><td>1992</td><td>1993</td><td>1994</td><td>1995</td><td>1996</td><td>1997</td><td>1998</td><td>1999</td><td>2000</td></tr> <tr><td>2001</td><td>2002</td><td>2003</td><td>2004</td><td>2005</td><td>2006</td><td>2007</td><td>2008</td><td>2009</td><td>2010</td></tr> <tr><td>2011</td><td>2012</td><td>2013</td><td>2014</td><td>2015</td><td>2016</td><td>2017</td><td>2018</td><td>2019</td><td>2020</td></tr> <tr> <td></td><td></td><td style="background-color: #003366; color: white;">WEST</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td> </tr> <tr> <td></td><td></td><td style="background-color: #0066CC; color: white;">EAST</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td> </tr> </table>		1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020			WEST										EAST							
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No.	Name	Label	Survey period	Survey frequency
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3.51) **bau\_cvpu\_sc** % of construction volume: West since 06/2013 annual survey, June  
 as subcontractor (public clients) East since 06/2013 annual survey, June

**Wording of question**

<p>since 06/2013</p> <p><b>Execution</b>          Last year's total construction volume (=100%) was accounted for by ...          (share in %)</p> <p style="text-align: right;">public principals</p> <p style="text-align: right;">activities as subcontractor by circa .....%</p>	<p><b>Further information</b></p> <p>Share of activities as subcontractor to last year's total construction volume (public principals)</p>																																																		
<p><b>Time span of variable</b></p> <table border="1" style="width: 100%; text-align: center;"> <tr><td>1991</td><td>1992</td><td>1993</td><td>1994</td><td>1995</td><td>1996</td><td>1997</td><td>1998</td><td>1999</td><td>2000</td></tr> <tr><td>2001</td><td>2002</td><td>2003</td><td>2004</td><td>2005</td><td>2006</td><td>2007</td><td>2008</td><td>2009</td><td>2010</td></tr> <tr><td>2011</td><td>2012</td><td>2013</td><td>2014</td><td>2015</td><td>2016</td><td>2017</td><td>2018</td><td>2019</td><td>2020</td></tr> <tr> <td></td><td></td><td style="background-color: #003366; color: white;">WEST</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td> </tr> <tr> <td></td><td></td><td style="background-color: #0066CC; color: white;">EAST</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td> </tr> </table>		1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020			WEST										EAST							
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000																																										
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010																																										
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020																																										
		WEST																																																	
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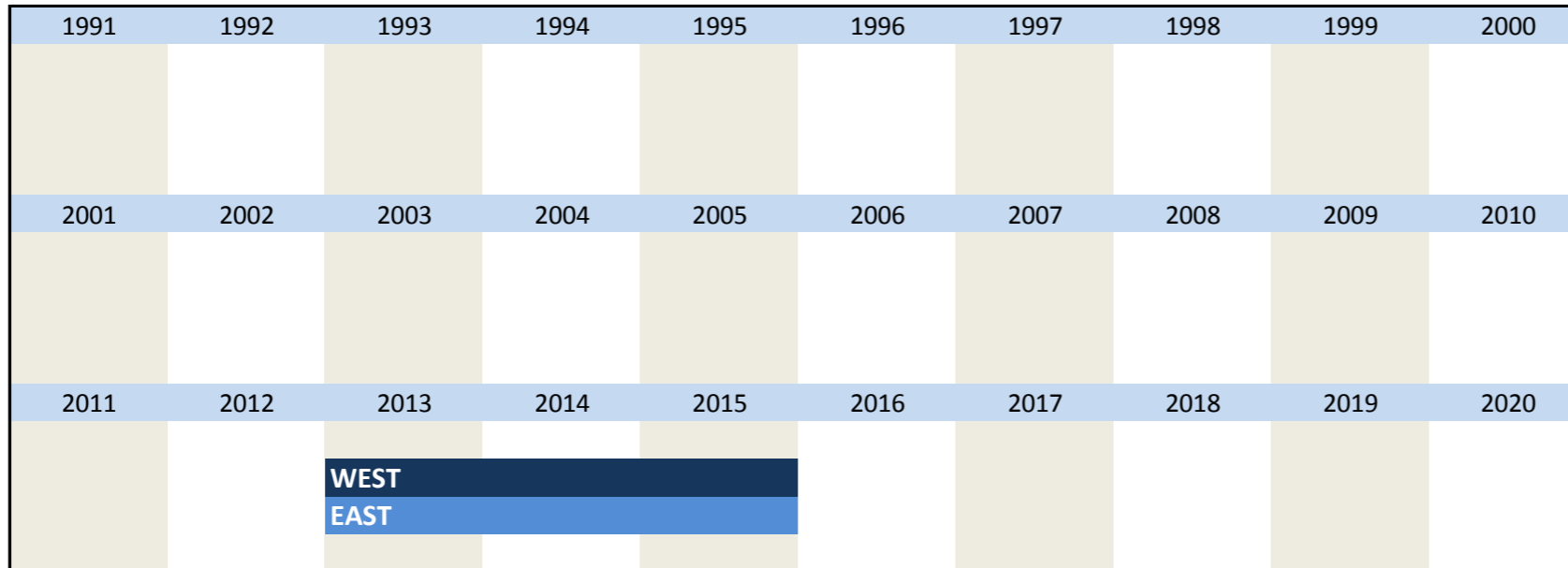
No.	Name	Label	Survey period	Survey frequency
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3.52) **bau\_cvpu\_pc** % of construction volume: West since 06/2013 annual survey, June  
 as prime contractor (public clients) East since 06/2013 annual survey, June

**Wording of question**

<p>since 06/2013</p> <p><b>Execution</b>          Last year's total construction volume (=100%) was accounted for by ...          (share in %)</p> <p style="text-align: right;">public principals</p> <p style="text-align: right;">activities as prime contractor          (with partial construction completion) by circa .....%</p>	<p><b>Further information</b></p> <p>Share of activities as prime contractor to last year's total construction volume (public principals)</p>
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Time span of variable



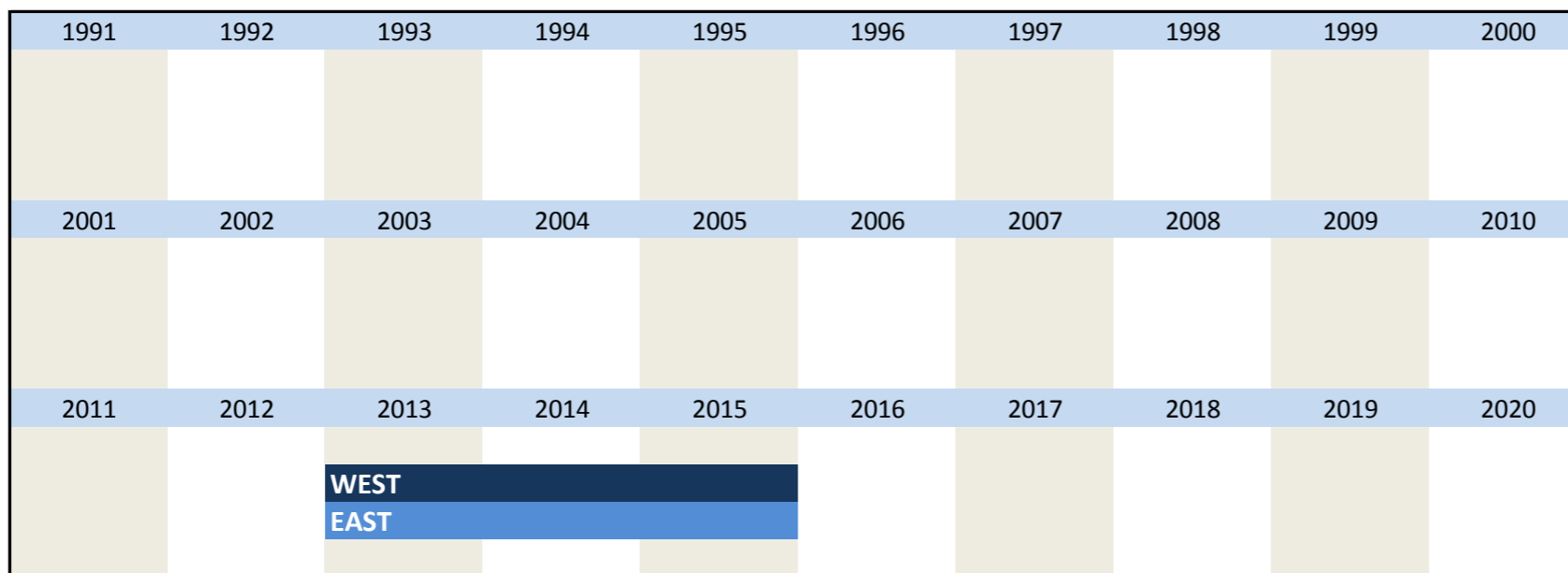
No.	Name	Label	Survey period	Survey frequency
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3.53)	<b>bau_cvpu_gc</b>	% of construction volume: as general contractor (public clients)	West since 06/2013 East since 06/2013	annual survey, June annual survey, June
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Wording of question

since 06/2013	Further information
<p><b>Execution</b> Last year's total construction volume (=100%) was accounted for by ... (share in %)</p> <p>activity as general contractor (total construction execution by subcontractors)</p> <p>public principals by circa .....%</p>	Share of activities as general contractor to last year's total construction volume (public principals)

Time span of variable



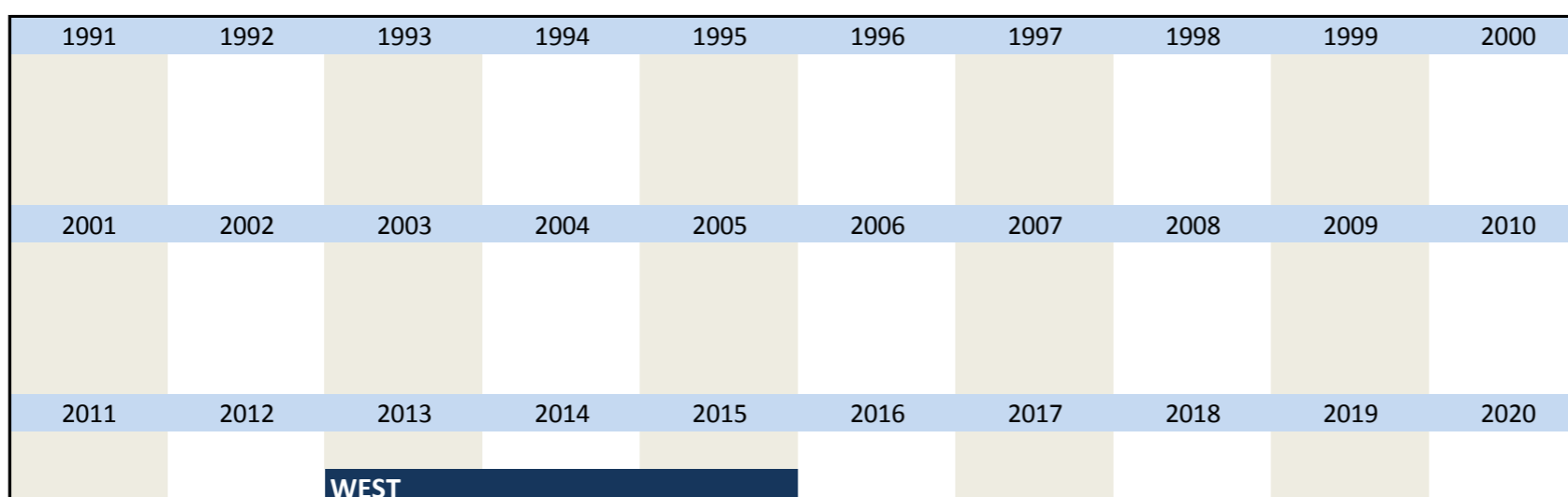
No.	Name	Label	Survey period	Survey frequency
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3.54)	<b>bau_cvpu_solec</b>	% of construction volume: as sole contractor (public clients)	West since 06/2013 East since 06/2013	annual survey, June annual survey, June
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Wording of question

since 06/2013	Further information
<p><b>Execution</b> Last year's total construction volume (=100%) was accounted for by ... (share in %)</p> <p>activity as sole contractor (planning and construction execution for providing essential own services)</p> <p>public principals by circa .....%</p>	Share of activities as sole contractor to last year's total construction volume (public principals)

Time span of variable



	EAST			
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No.	Name	Label	Survey period	Survey frequency
3.55)	bau_cvpu_oth	% of construction volume: others (public clients)	West since 06/2013 East since 06/2013	annual survey, June annual survey, June

Wording of question

<p>since 06/2013</p> <p><b>Execution</b> Last year's total construction volume (=100%) was accounted for by ... (share in %)</p> <p>other (general contractor, promoter, project developer, system provider, pre- financing models, functional construction contract, PPP models)</p> <p>public principals</p> <p>by circa .....%</p>	<p>Further information</p> <p>Share of other activities to last year's total construction volume (public principals)</p>																														
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2001	2002	2003	2004	2005	2006	2007	2008	2009	2010																						
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020																						

No.	Name	Label	Survey period	Survey frequency
3.56)	bau_pcgc_gen	We regularly act as prime/ general contractor (in general)	West since 06/2013 East since 06/2013	annual survey, June annual survey, June

Wording of question

<p>since 06/2013</p> <p><b>Prime-/ general contractor services</b> a) we regularly act....</p> <p>as prime or general contractor</p> <p>in general</p> <p>yes [1] <input type="text"/></p> <p>no [2] <input type="text"/></p>	<p>Further information</p> <p>Regular work as prime/ general contractor (in general)</p>																														
<p>Time span of variable</p> <table border="1"> <tr><td>1991</td><td>1992</td><td>1993</td><td>1994</td><td>1995</td><td>1996</td><td>1997</td><td>1998</td><td>1999</td><td>2000</td></tr> <tr><td>2001</td><td>2002</td><td>2003</td><td>2004</td><td>2005</td><td>2006</td><td>2007</td><td>2008</td><td>2009</td><td>2010</td></tr> <tr><td>2011</td><td>2012</td><td>2013</td><td>2014</td><td>2015</td><td>2016</td><td>2017</td><td>2018</td><td>2019</td><td>2020</td></tr> </table> <p>WEST EAST</p>	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000																						
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010																						
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020																						

No.	Name	Label	Survey period	Survey frequency
3.57)	bau_pcgc_pub	We regularly act as prime/ general contractor (public clients)	West since 06/2013 East since 06/2013	annual survey, June annual survey, June

Wording of question

<p>since 06/2013</p> <p><b>Prime-/ general contractor services</b> a) we regularly act....</p>	<p>Further information</p> <p>Regular work as prime/ general contractors (public principals)</p>
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for public principals

as prime/ general contractor

yes [1]

no [2]

Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
		WEST							
		EAST							

No.	Name	Label	Survey period	Survey frequency
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3.58)	<b>bau_prop_gen</b>	Propensity for placing orders with prime/ general contractors (in general)	West since 06/2013 East since 06/2013	annual survey, June annual survey, June
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Wording of question

<p>since 06/2013</p> <p><b>Prime-/ general contractor services</b></p> <p>b) During the last years the propensity of principals to place orders as prime/ general contractors has</p> <p style="text-align: center;">in general</p> <p>increased [1] <input type="text"/></p> <p>not changed [2] <input type="text"/></p> <p>decreased [3] <input type="text"/></p>	<p><b>Further information</b></p> <p>Propensity for placing orders with prime/ general contractors (in general)</p>
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Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
		WEST							
		EAST							

No.	Name	Label	Survey period	Survey frequency
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3.59)	<b>bau_prop_pub</b>	Propensity for placing orders with prime/ general contractors (public clients)	West since 06/2013 East since 06/2013	annual survey, June annual survey, June
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Wording of question

<p>since 06/2013</p> <p><b>Prime-/ general contractor services</b></p> <p>b) During the last years the propensity of principals to place orders as prime/ general contractors has</p> <p style="text-align: center;">for public principals</p> <p>increased [1] <input type="text"/></p> <p>not changed [2] <input type="text"/></p> <p>decreased [3] <input type="text"/></p>	<p><b>Further information</b></p> <p>Propensity for placing orders with prime/ general contractors (public principals)</p>
--	--

Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
------	------	------	------	------	------	------	------	------	------

2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
		WEST							
		EAST							

No.	Name	Label	Survey period	Survey frequency
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3.60)	<b>bau_probl_pub</b>	Are there problems regarding public procurement law (public clients)	West since 06/2013 East since 06/2013	annual survey, June annual survey, June
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Wording of question

since 06/2013  <b>Prime-/ general contractor services</b> c) Are there problems regarding public procurement law for public clients?  for public principals  yes [1] <input type="text"/>  no [2] <input type="text"/>	<b>Further information</b>  Problems regarding public procurement law (public clients)
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Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
		WEST							
		EAST							

No.	Name	Label	Survey period	Survey frequency
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3.61)	<b>bau_bes</b>	borrowed equipment / subcontractors	West since 07/1991 East since 07/2001	annual survey, July annual survey, July
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Wording of question

since 07/1991  <b>Borrowed equipment / placing of equipment intensive works to subcontractors</b> Occasionally we rent equipment or engage specialized firms as subcontractors to complete equipment intensive works  yes [1] <input type="text"/> no [2] <input type="text"/>	<b>Further information</b>  Borrowed equipment (for main construction trades)
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Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
		WEST							
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
		WEST							
		EAST							
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
		WEST							
		EAST							

No.	Name	Label	Survey period	Survey frequency
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3.62)	<b>bau_beslc</b>	borrowed equipment / subcontractors:	West since 07/1991	annual survey, July
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for lack of capacities

East since 07/2001

annual survey, July

Wording of question

<p>since 07/1991</p> <p><b>Borrowed equipment / placing of equipment intensive works to subcontractors</b> Occasionally we rent equipment or engage specialized firms as subcontractors to complete equipment intensive works . If yes, this is primarily</p> <p style="text-align: center;">to compensate fo short-term lack of capacities [1] <input type="text"/></p>	<p>Further information</p> <p>Borrowed equipment due to lack of capacities (for main construction trades)</p>																																																																																
<p>Time span of variable</p> <table border="1"> <tr> <td>1991</td><td>1992</td><td>1993</td><td>1994</td><td>1995</td><td>1996</td><td>1997</td><td>1998</td><td>1999</td><td>2000</td> </tr> <tr> <td colspan="10" style="background-color: #003366; color: white;">WEST</td> </tr> <tr> <td>2001</td><td>2002</td><td>2003</td><td>2004</td><td>2005</td><td>2006</td><td>2007</td><td>2008</td><td>2009</td><td>2010</td> </tr> <tr> <td colspan="10" style="background-color: #003366; color: white;">WEST</td> </tr> <tr> <td colspan="10" style="background-color: #0070c0; color: white;">EAST</td> </tr> <tr> <td>2011</td><td>2012</td><td>2013</td><td>2014</td><td>2015</td><td>2016</td><td>2017</td><td>2018</td><td>2019</td><td>2020</td> </tr> <tr> <td colspan="5" style="background-color: #003366; color: white;">WEST</td> <td colspan="5"></td> </tr> <tr> <td colspan="5" style="background-color: #0070c0; color: white;">EAST</td> <td colspan="5"></td> </tr> </table>		1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	WEST										2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	WEST										EAST										2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	WEST										EAST									
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No.	Name	Label	Survey period	Survey frequency
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3.63)	<b>bau_bessw</b>	borrowed equipment / subcontractors: special work	West since 07/1991 East since 07/2001	annual survey, July annual survey, July
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Wording of question

<p>since 07/1991</p> <p><b>Borrowed equipment / placing of equipment intensive works to subcontractors</b> Occasionally we rent equipment or engage specialized firms as subcontractors to complete equipment intensive works . If yes, this is primarily</p> <p style="text-align: center;">for special works that can be executed cheaper by other companies [1] <input type="text"/></p>	<p>Further information</p> <p>Borrowed equipment due to special work (for main construction trades)</p>																																																																																
<p>Time span of variable</p> <table border="1"> <tr> <td>1991</td><td>1992</td><td>1993</td><td>1994</td><td>1995</td><td>1996</td><td>1997</td><td>1998</td><td>1999</td><td>2000</td> </tr> <tr> <td colspan="10" style="background-color: #003366; color: white;">WEST</td> </tr> <tr> <td>2001</td><td>2002</td><td>2003</td><td>2004</td><td>2005</td><td>2006</td><td>2007</td><td>2008</td><td>2009</td><td>2010</td> </tr> <tr> <td colspan="10" style="background-color: #003366; color: white;">WEST</td> </tr> <tr> <td colspan="10" style="background-color: #0070c0; color: white;">EAST</td> </tr> <tr> <td>2011</td><td>2012</td><td>2013</td><td>2014</td><td>2015</td><td>2016</td><td>2017</td><td>2018</td><td>2019</td><td>2020</td> </tr> <tr> <td colspan="5" style="background-color: #003366; color: white;">WEST</td> <td colspan="5"></td> </tr> <tr> <td colspan="5" style="background-color: #0070c0; color: white;">EAST</td> <td colspan="5"></td> </tr> </table>		1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	WEST										2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	WEST										EAST										2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	WEST										EAST									
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No.	Name	Label	Survey period	Survey frequency
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3.64)	<b>bau_beper</b>	borrowed equipment: number in %	West since 07/1991 East since 07/2001	annual survey, July annual survey, July
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Wording of question

<p>since 07/1991</p> <p><b>Borrowed equipment / placing of equipment intensive works to subcontractors</b> _____ % of our equipment capacity in 20XX* were borrowed equipment</p>	<p>Further information</p> <p>Borrowed equipment in % (for main construction trades)</p> <p>* "20XX" means last year <b>Example:</b> If the question was posed in July 2003 , "20XX"="2002".</p>																																								
<p>Time span of variable</p> <table border="1"> <tr> <td>1991</td><td>1992</td><td>1993</td><td>1994</td><td>1995</td><td>1996</td><td>1997</td><td>1998</td><td>1999</td><td>2000</td> </tr> <tr> <td colspan="10" style="background-color: #003366; color: white;">WEST</td> </tr> <tr> <td>2001</td><td>2002</td><td>2003</td><td>2004</td><td>2005</td><td>2006</td><td>2007</td><td>2008</td><td>2009</td><td>2010</td> </tr> <tr> <td colspan="10" style="background-color: #003366; color: white;">WEST</td> </tr> </table>		1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	WEST										2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	WEST									
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WEST																																									
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010																																
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EAST										
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
WEST										
EAST										

No.	Name	Label	Survey period	Survey frequency
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3.65)	<b>bau_belope</b>	borrowed equipment: number in % for longer periods	West since 07/1991 East since 07/2001	annual survey, July annual survey, July
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Wording of question

since 07/1991	Further information
<b>Borrowed equipment / placing of equipment intensive works to subcontractors</b> The share of long-term borrowed equipment (more than one year) to the existing equipment capacity was _____% of Borrowed equipment	Borrowed equipment in %, longer periods (for main construction trades)

Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
WEST									
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
WEST									
EAST									
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
WEST									
EAST									

No.	Name	Label	Survey period	Survey frequency
-----	------	-------	---------------	------------------

3.66)	<b>bau_bewill</b>	borrowed equipment: willingness	West since 07/1991 East since 07/2001	annual survey, July annual survey, July
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Wording of question

since 07/1991	Further information
<b>Borrowed equipment / placing of equipment intensive works to subcontractors</b> During the last years the willingness to borrow equipment has <div style="display: flex; align-items: center; margin-top: 10px;"> <div style="margin-right: 20px;">             increased [1]              not changed [2]              decreased [3]           </div> </div>	willingness to borrow equipment (for main construction trades)

Time span of variable

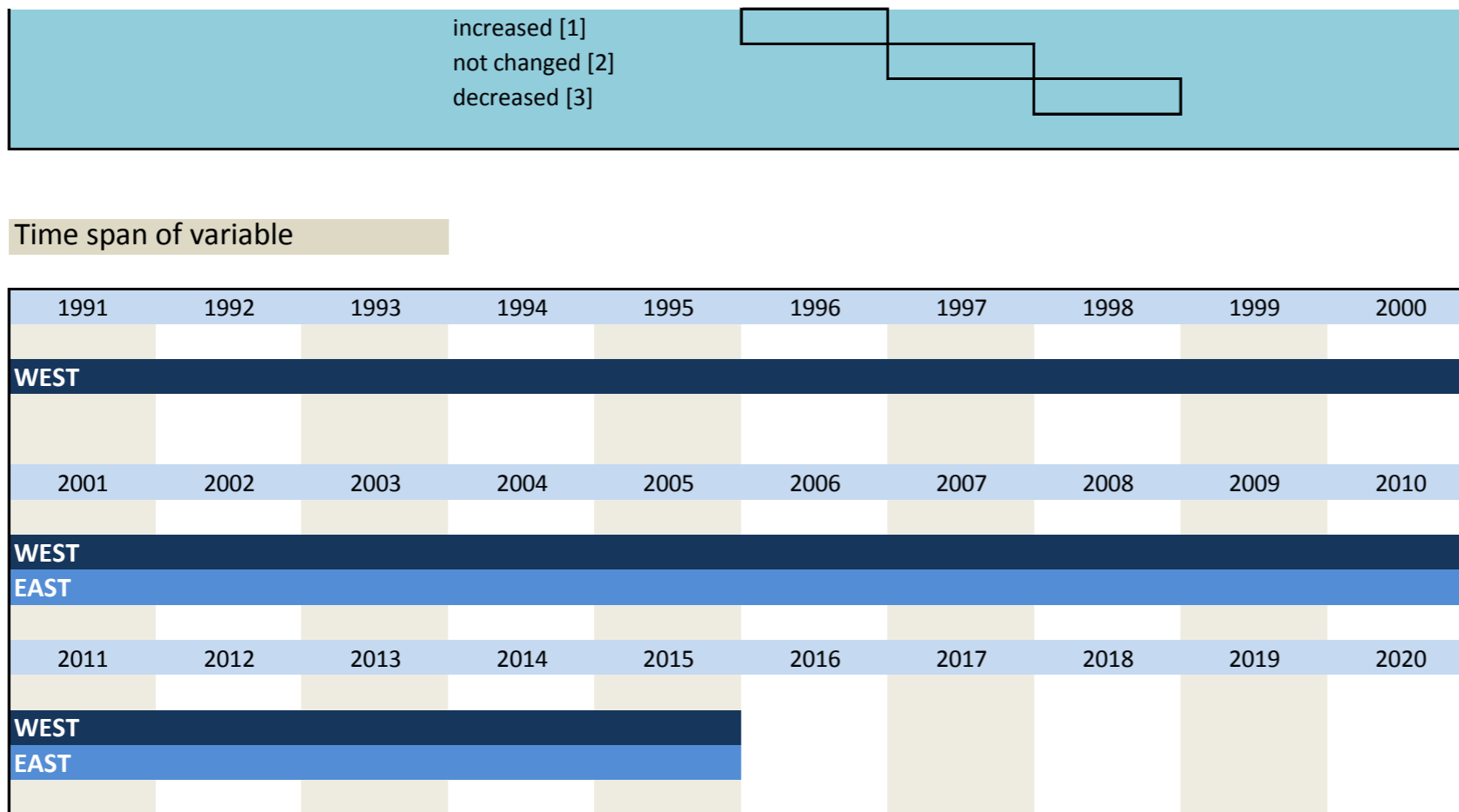
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
WEST									
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
WEST									
EAST									
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
WEST									
EAST									

No.	Name	Label	Survey period	Survey frequency
-----	------	-------	---------------	------------------

3.67)	<b>bau_bewilp</b>	borrowed equipment: willingness for longer periods	West since 07/1991 East since 07/2001	annual survey, July annual survey, July
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Wording of question

since 07/1991	Further information
<b>Borrowed equipment / placing of equipment intensive works to subcontractors</b> During the last years the willingness to borrow equipment for longer periods has	willingness to borrow equipment for longer periods (for main construction trades)



No.	Name	Label	Survey period	Survey frequency
3.68)	bau_sper	subcontractors: % of sales volume	West since 07/1991 East since 07/2001	annual survey, July annual survey, July

Wording of question

<p>since 07/1991</p> <p><b>Borrowed equipment / placing of equipment intensive works to subcontractors</b> 19/20XX* equipment intensive services of subcontractors account for circa _____% of our sales volume</p>	<p>Further information</p> <p>Share of sales volume subcontractors (for main construction trades)</p> <p>* "20XX" means last year</p> <p><b>Example:</b> If the question was posed in July 2003 , "20XX"="2002".</p>																																																																						
<p>Time span of variable</p> <table border="1"> <thead> <tr> <th>1991</th><th>1992</th><th>1993</th><th>1994</th><th>1995</th><th>1996</th><th>1997</th><th>1998</th><th>1999</th><th>2000</th> </tr> </thead> <tbody> <tr> <td colspan="10">WEST</td> </tr> <tr> <td>2001</td><td>2002</td><td>2003</td><td>2004</td><td>2005</td><td>2006</td><td>2007</td><td>2008</td><td>2009</td><td>2010</td> </tr> <tr> <td colspan="10">WEST</td> </tr> <tr> <td colspan="10">EAST</td> </tr> <tr> <td>2011</td><td>2012</td><td>2013</td><td>2014</td><td>2015</td><td>2016</td><td>2017</td><td>2018</td><td>2019</td><td>2020</td> </tr> <tr> <td colspan="5">WEST</td> <td colspan="5">EAST</td> </tr> </tbody> </table>		1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	WEST										2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	WEST										EAST										2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	WEST					EAST				
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2001	2002	2003	2004	2005	2006	2007	2008	2009	2010																																																														
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EAST																																																																							
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020																																																														
WEST					EAST																																																																		

No.	Name	Label	Survey period	Survey frequency
3.69)	bau_swil1	subcontractors: willingness	West 07/1991 to 07/1995	annual survey, July

Wording of question

<p>07/1991 to 07/1995</p> <p><b>Borrowed equipment / placing of equipment intensive works to subcontractors</b> During the last years the willingness to place special works to subcontractors has</p> <p>increased [1] not changed [2] decreased [3]</p>	<p>Further information</p> <p>Placing special works to subcontractors</p>																																																		
<p>Time span of variable</p> <table border="1"> <thead> <tr> <th>1991</th><th>1992</th><th>1993</th><th>1994</th><th>1995</th><th>1996</th><th>1997</th><th>1998</th><th>1999</th><th>2000</th> </tr> </thead> <tbody> <tr> <td colspan="5">WEST</td> <td colspan="5"></td> </tr> <tr> <td>2001</td><td>2002</td><td>2003</td><td>2004</td><td>2005</td><td>2006</td><td>2007</td><td>2008</td><td>2009</td><td>2010</td> </tr> <tr> <td colspan="10"></td> </tr> <tr> <td>2011</td><td>2012</td><td>2013</td><td>2014</td><td>2015</td><td>2016</td><td>2017</td><td>2018</td><td>2019</td><td>2020</td> </tr> </tbody> </table>		1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	WEST										2001	2002	2003	2004	2005	2006	2007	2008	2009	2010											2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000																																										
WEST																																																			
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010																																										
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020																																										

No.	Name	Label	Survey period	Survey frequency
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3.70) **bau\_swil** subcontractors: willingness West since 07/1996 East since 07/2001 annual survey, July annual survey, July

**Wording of question**

<p>since 07/1996</p> <p><b>Borrowed equipment / placing of equipment intensive works to subcontractors</b> During the last years the willingness to place special works to subcontractors has</p> <p>increased [1] <input type="checkbox"/></p> <p>not changed [2] <input type="checkbox"/></p> <p>decreased [3] <input type="checkbox"/></p>	<p><b>Further information</b></p> <p>Placing of special works to subcontractors (for main construction trades)</p>
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**Time span of variable**

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
					WEST				
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
WEST									
EAST									
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
WEST									
EAST									

No.	Name	Label	Survey period	Survey frequency
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3.71) **bau\_co1** medium-term expected commercial operations: 3. quarter West since 08/1991 East since 08/2001 annual survey, August annual survey, August

**Wording of question**

<p>since 08/1991 to 08/1995</p> <p><b>Medium-term expected commercial operations*</b> Our state of business with respect to economic cycles</p> <p>3. quarter 19WW**</p> <p>very good [1] <input type="checkbox"/></p> <p>good[2] <input type="checkbox"/></p> <p>satisfiable [3] <input type="checkbox"/></p> <p>bad [4] <input type="checkbox"/></p> <p>very bad [5] <input type="checkbox"/></p>	<p><b>Further information</b></p> <p>Commercial operations this year 3. quarter (for main construction trades)</p> <p>*Instructions to answer "Please answer this special question for the whole company, plant or subsidiary"</p> <p>** "20WW" means this year <b>Example:</b> If the question was posed in July 2003 , "20WW"="2003".</p> <p>*** co1- co4 are recoded to 5 categories</p>
<p>since 08/1996 ***</p> <p><b>Medium-term expected commercial operations*</b> Our state of business with respect to economic cycles</p> <p>3. quarter 19/20WW**</p> <p>good [1] <input type="checkbox"/></p> <p>satisfiable [2] <input type="checkbox"/></p> <p>bad [3] <input type="checkbox"/></p>	

**Time span of variable**

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
					WEST				
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
WEST									
EAST									
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
WEST									
EAST									

No.	Name	Label	Survey period	Survey frequency
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3.72) **bau\_co2** medium-term expected commercial operations: 4. quarter West since 08/1991 East since 08/2001 annual survey, August annual survey, August

**Wording of question**

<p>since 08/1991 to 08/1995</p> <p><b>Medium-term expected commercial operations*</b> Our state of business with respect to economic cycles</p> <p style="text-align: right;">4. quarter 19WW**</p> <p>very good [1] <input type="checkbox"/></p> <p>good[2] <input type="checkbox"/></p> <p>satisfiable [3] <input type="checkbox"/></p> <p>bad [4] <input type="checkbox"/></p> <p>very bad [5] <input type="checkbox"/></p>	<p><b>Further information</b></p> <p>Commercial operations this year, 4. quarter (for main construction trades)</p> <p>*Instructions to answer "Please answer this special question for the whole company, plant or subsidiary"</p> <p>** "20WW" means this year</p> <p><b>Example:</b> If the question was posed in July 2003 , "20WW"="2003".</p>
<p>since 08/1996</p> <p><b>Medium-term expected commercial operations*</b> Our state of business with respect to economic cycles</p> <p style="text-align: right;">4. quarter 19/20WW**</p> <p>good [1] <input type="checkbox"/></p> <p>satisfiable[2] <input type="checkbox"/></p> <p>bad [3] <input type="checkbox"/></p>	

**Time span of variable**

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
<b>WEST</b>									
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
<b>WEST</b>									
<b>EAST</b>									
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
<b>WEST</b>									
<b>EAST</b>									

No.	Name	Label	Survey period	Survey frequency
3.73)	bau_co3	medium-term expected commercial operations: 1. quarter	West since 08/1991 East since 08/2001	annual survey, August annual survey, August

**Wording of question**

<p>since 08/1991 to 08/1995</p> <p><b>Medium-term expected commercial operations*</b> Our state of business with respect to economic cycles</p> <p style="text-align: right;">1. quarter 19VV**</p> <p>very good [1] <input type="checkbox"/></p> <p>good[2] <input type="checkbox"/></p> <p>satisfiable [3] <input type="checkbox"/></p> <p>bad [4] <input type="checkbox"/></p> <p>very bad [5] <input type="checkbox"/></p>	<p><b>Further information</b></p> <p>Commercial operations next year, 1. quarter (for main construction trades)</p> <p>*Instructions to answer "Please answer this special question for the whole company, plant or subsidiary"</p> <p>** "20VV" means next year</p> <p><b>Example:</b> If the question was posed in August 2003 , "20VV"="2004".</p>
<p>since 08/1996</p> <p><b>Medium-term expected commercial operations*</b> Our state of business with respect to economic cycles</p> <p style="text-align: right;">1. quarter 20VV**</p> <p>good [1] <input type="checkbox"/></p> <p>satisfiable [2] <input type="checkbox"/></p> <p>bad [3] <input type="checkbox"/></p>	

**Time span of variable**

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
<b>WEST</b>									
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
<b>WEST</b>									
<b>EAST</b>									
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
<b>WEST</b>									
<b>EAST</b>									

No.	Name	Label	Survey period	Survey frequency
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3.74) **bau\_co4** medium-term expected commercial operations: West since 08/1991 East since 08/2001 annual survey, August  
 2. quarter annual survey, August

**Wording of question**

<p>since 08/1991 to 08/1995</p> <p><b>Medium-term expected commercial operations*</b>          Our state of business with respect to economic cycles</p> <p style="text-align: right;">2. quarter 20VV**</p> <p style="margin-left: 100px;">           very good [1] <input type="checkbox"/>            good [2] <input type="checkbox"/>            satisfiable [3] <input type="checkbox"/>            bad [4] <input type="checkbox"/>            very bad [5] <input type="checkbox"/> </p>	<p><b>Further information</b></p> <p>Commercial operations next year, 2. quarter (for main construction trades)</p> <p>*Instructions to answer          "Please answer this special question for the whole company, plant or subsidiary"</p> <p>** "20VV" means next year</p> <p><b>Example:</b>          If the question was posed in August 2003 ,          "20VV"="2004".</p>
<p>since 08/1996</p> <p><b>Medium-term expected commercial operations*</b>          Our state of business with respect to economic cycles</p> <p style="text-align: right;">2. quarter 20VV**</p> <p style="margin-left: 100px;">           good [1] <input type="checkbox"/>            satisfiable [2] <input type="checkbox"/>            bad [3] <input type="checkbox"/> </p>	

**Time span of variable**

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
<b>WEST</b>									
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
<b>WEST</b>									
<b>EAST</b>									
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
<b>WEST</b>									
<b>EAST</b>									

No.	Name	Label	Survey period	Survey frequency
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3.75) **bau\_lackwoper** number lack of work in % West 09/1991 to 09/1995 annual survey, September

**Wording of question**

<p>09/1991 to 09/1995</p> <p><b>Summer holidays</b>          This year in July and August the lack of work due to holidays was about _____% of the working hours of all employees</p>	<p><b>Further information</b></p> <p>Lack of work due to summer holidays</p>
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**Time span of variable**

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
<b>WEST</b>									
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020

No.	Name	Label	Survey period	Survey frequency
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3.76) **bau\_lackwo2** lack of work (comparison) West 09/1991 to 09/1995 annual survey, September

**Wording of question**

<p>09/1991 to 09/1995</p> <p><b>Summer holidays</b>          Compared to summer of last year the number of the lack of work in July and August 19WW* has</p> <p style="margin-left: 100px;">           increased [1] <input type="checkbox"/> </p>	<p><b>Further information</b></p> <p>Lack of work due to summer holidays compared to last year</p> <p>* "20WW" means this year</p> <p><b>Example:</b></p>
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not changed [2] decreased [3]										If the question was posed in September 1993, "19WW"="1993".
Time span of variable										
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	
WEST										
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	

No.	Name	Label	Survey period	Survey frequency
3.77)	bau_prpa1	precast parts: utitization	West since 10/1991 East since 10/2001	annual survey, October annual survey, October

Wording of question

since 10/1991  <b>Utilization of precast parts in "conventional" construction</b> For our "conventional" constructions we also use precast parts ( flights of stairs, façade elements, prefabricated ceilings, light shafts for cellars, canalization and shaft construction elements*, túbblings and so forth)  yes [1] <input type="text"/> no [2] <input type="text"/>	<b>Further information</b>  Utilization of precast parts (for main construction trades)  * Addition "canalization and shaft construction elements" since 10/1996
--	--

Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
WEST									
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
WEST EAST									
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
WEST EAST									

No.	Name	Label	Survey period	Survey frequency
3.78)	bau_prpacvm	precast parts: % of construction volumen at the moment	West since 10/1991 East since 10/2001	annual survey, October annual survey, October

Wording of question

since 10/1991  <b>Utilization of precast parts in "conventional" construction</b> For our "conventional" constructions we also use precast parts ( flights of stairs, façade elements, prefabricated ceilings, light shafts for cellars, canalization and shaft construction elements*, túbblings and so forth) <b>If yes:</b> Precast parts currently account for about [...] of the total construction value _____%	<b>Further information</b>  Percentage of precast parts of the construction volume (for main construction trades)  * Addition "canalization and shaft construction elements" since 10/1996
--	--

Time span of variable


1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
WEST									
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
WEST EAST									
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
WEST EAST									

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No.	Name	Label	Survey period	Survey frequency
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3.79)	bau_prpacvy	precast parts: % of construction volumen whole year	West since 10/1991 East since 10/2001	annual survey, October annual survey, October
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**Wording of question**

<p>since 10/1991</p> <p><b>Utilization of precast parts in "conventional" construction</b> For our "conventional" constructions we also use precast parts ( flights of stairs, façade elements, prefabricated ceilings, light shafts for cellars, canalization and shaft construction elements*, túbings and so forth) <b>If yes:</b> The share of precast parts to the total construction value is circa  % 19/20XX** approximately _____ %</p>	<p><b>Further information</b></p> <p>precast parts: % of construction volume last year (for main construction trades)</p> <p>* Addition "canalization and shaft construction elements" since 10/1996</p> <p>* "20XX" means last year</p> <p><b>Example:</b> If the question was posed in October 2003 , "20XX"="2002".</p>																																																																						
<p><b>Time span of variable</b></p> <table border="1"> <tr> <td>1991</td><td>1992</td><td>1993</td><td>1994</td><td>1995</td><td>1996</td><td>1997</td><td>1998</td><td>1999</td><td>2000</td> </tr> <tr> <td colspan="10"><b>WEST</b></td> </tr> <tr> <td>2001</td><td>2002</td><td>2003</td><td>2004</td><td>2005</td><td>2006</td><td>2007</td><td>2008</td><td>2009</td><td>2010</td> </tr> <tr> <td colspan="10"><b>WEST</b></td> </tr> <tr> <td colspan="10"><b>EAST</b></td> </tr> <tr> <td>2011</td><td>2012</td><td>2013</td><td>2014</td><td>2015</td><td>2016</td><td>2017</td><td>2018</td><td>2019</td><td>2020</td> </tr> <tr> <td colspan="5"><b>WEST</b></td> <td colspan="5"><b>EAST</b></td> </tr> </table>		1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	<b>WEST</b>										2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	<b>WEST</b>										<b>EAST</b>										2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	<b>WEST</b>					<b>EAST</b>				
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<b>EAST</b>																																																																							
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020																																																														
<b>WEST</b>					<b>EAST</b>																																																																		

No.	Name	Label	Survey period	Survey frequency
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3.80)	bau_ovtim	overtime	West since 10/1991 East since 10/2001	annual survey, October annual survey, October
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**Wording of question**

<p>10/1991 to 10/2001</p> <p><b>Overtime</b> In the month under report overtime was worked in our company</p> <p>yes [1] <input type="text"/> no [2] <input type="text"/></p>	<p><b>Further information</b></p> <p>Overtime (for main construction trades)</p>																																																																						
<p>since 10/2002</p> <p><b>Overtime</b> In September overtime was worked in our company</p> <p>yes [1] <input type="text"/> no [2] <input type="text"/></p>																																																																							
<p><b>Time span of variable</b></p> <table border="1"> <tr> <td>1991</td><td>1992</td><td>1993</td><td>1994</td><td>1995</td><td>1996</td><td>1997</td><td>1998</td><td>1999</td><td>2000</td> </tr> <tr> <td colspan="10"><b>WEST</b></td> </tr> <tr> <td>2001</td><td>2002</td><td>2003</td><td>2004</td><td>2005</td><td>2006</td><td>2007</td><td>2008</td><td>2009</td><td>2010</td> </tr> <tr> <td colspan="10"><b>WEST</b></td> </tr> <tr> <td colspan="10"><b>EAST</b></td> </tr> <tr> <td>2011</td><td>2012</td><td>2013</td><td>2014</td><td>2015</td><td>2016</td><td>2017</td><td>2018</td><td>2019</td><td>2020</td> </tr> <tr> <td colspan="5"><b>WEST</b></td> <td colspan="5"><b>EAST</b></td> </tr> </table>		1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	<b>WEST</b>										2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	<b>WEST</b>										<b>EAST</b>										2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	<b>WEST</b>					<b>EAST</b>				
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000																																																														
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2011	2012	2013	2014	2015	2016	2017	2018	2019	2020																																																														
<b>WEST</b>					<b>EAST</b>																																																																		

No.	Name	Label	Survey period	Survey frequency
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3.81)	bau_ovtimper	overtime in %	West since 10/1991 East since 10/2001	annual survey, October annual survey, October
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**Wording of question**

<p>10/1991 to 10/2001</p> <p><b>Overtime</b></p>	<p><b>Further information</b></p> <p>Overtime in % (for main construction trades)</p>
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In the month under report overtime was worked in our company  
**If yes:** approximately \_\_\_\_\_%  
of the total working hours were worked overtime

since 10/2002

**Overtime**  
In September overtime was worked in our company  
**If yes:** approximately \_\_\_\_\_%  
of the total working hours were worked overtime

Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
<b>WEST</b>									
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
<b>WEST</b>									
<b>EAST</b>									
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
<b>WEST</b>									
<b>EAST</b>									

No.	Name	Label	Survey period	Survey frequency
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3.82)	<b>bau_cfc1</b>	construction in foreign countries	West since 10/1991 East since 10/2001	annual survey, October annual survey, October
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Wording of question

<p>since 10/1991</p> <p><b>Construction in foreign countries</b>  Do you conduct construction projects in foreign countries or are you involved in such?</p> <p>yes [1] <input type="text"/> no [2] <input type="text"/></p>	<p>Further information</p> <p>Construction in foreign countries  (for main construction trades)</p>
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Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
<b>WEST</b>									
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
<b>WEST</b>									
<b>EAST</b>									
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
<b>WEST</b>									
<b>EAST</b>									

No.	Name	Label	Survey period	Survey frequency
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3.83)	<b>bau_cfcgh</b>	construction in foreign countries: german headquarter	West since 10/1991 East since 10/2001	annual survey, October annual survey, October
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Wording of question

<p>since 10/1991</p> <p><b>Construction in foreign countries</b>  Do you conduct construction projects in foreign countries or are you involved in such?  <b>If yes: Is it conducted by the german headquarter?</b></p> <p>yes [1] <input type="text"/></p>	<p>Further information</p> <p>Construction in foreign countries by german headquarter  (for main construction trades)</p>
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Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
<b>WEST</b>									
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010



WEST									
EAST									
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
WEST									
EAST									

No.	Name	Label	Survey period	Survey frequency
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3.84)	bau_cfcac	construction in foreign countries: associated company	West since 10/1991 East since 10/2001	annual survey, October annual survey, October
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Wording of question

since 10/1991	Further information
<b>Construction in foreign countries</b> Do you conduct construction projects in foreign countries or are you involved in such? If yes: Is it conducted by associate companies (e.g. subsidiary companies)?  yes [1] <input type="text"/>	Construction in foreign countries by associate companies (for main construction trades)

Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
WEST									
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
WEST									
EAST									
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
WEST									
EAST									

No.	Name	Label	Survey period	Survey frequency
-----	------	-------	---------------	------------------

3.85)	bau_cfcsh	construction in foreign countries: shareholding	West since 10/1991 East since 10/2001	annual survey, October annual survey, October
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Wording of question

since 10/1991	Further information
<b>Construction in foreign countries</b> Do you conduct construction projects in foreign countries or are you involved in such? If yes: Is it conducted by shareholding of local associations?  yes [1] <input type="text"/>	Construction in foreign countries by shareholding of local associations (for main construction trades)

Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
WEST									
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
WEST									
EAST									
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
WEST									
EAST									

No.	Name	Label	Survey period	Survey frequency
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3.86)	bau_salvol1	sales volume in %: road construction	West 12/1996 to 12/2000 West and East since 06/2009	annual survey, December annual survey, December****
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Wording of question

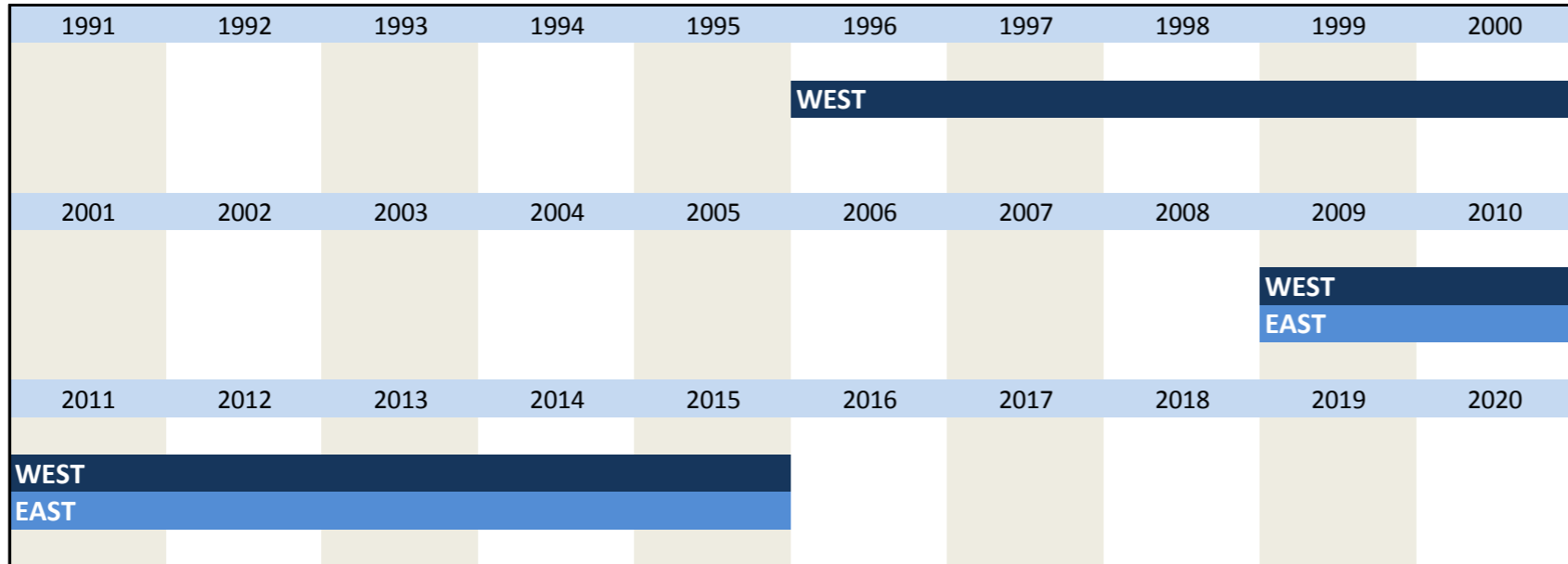
since 12/1996	Further information
<b>Information for weighting purposes</b>	sales volume in %: road construction (for main construction trades)

As foundation for the weighting of your information in 19/20YY\* we ask for information how the revenue you made so far in 19WW\*\* is distributed among the following construction sector (estimate is sufficient)

road construction \_\_\_\_\_ %

\* "19YY" means next year  
**Example:**  
 If the question was posed in December 1998 ,  
 "19YY"="1999".

Time span of variable



\*\* "19WW" means this year  
**Example:**  
 If the question was posed in December 1998 ,  
 "19WW"="1998".

\*\*\* 12/1996 to 12/2000 record type 1

\*\*\*\*The data is inquired annually in December but appears in the datasets monthly since 06/2009. This data is taken from the previous December.

No.	Name	Label	Survey period	Survey frequency
3.87)	bau_salvol2	sales volume in %: other civil engineering	West 12/1996 to 12/2000 West and East since 06/2009	annual survey, December annual survey, December****

Wording of question

since 12/1996

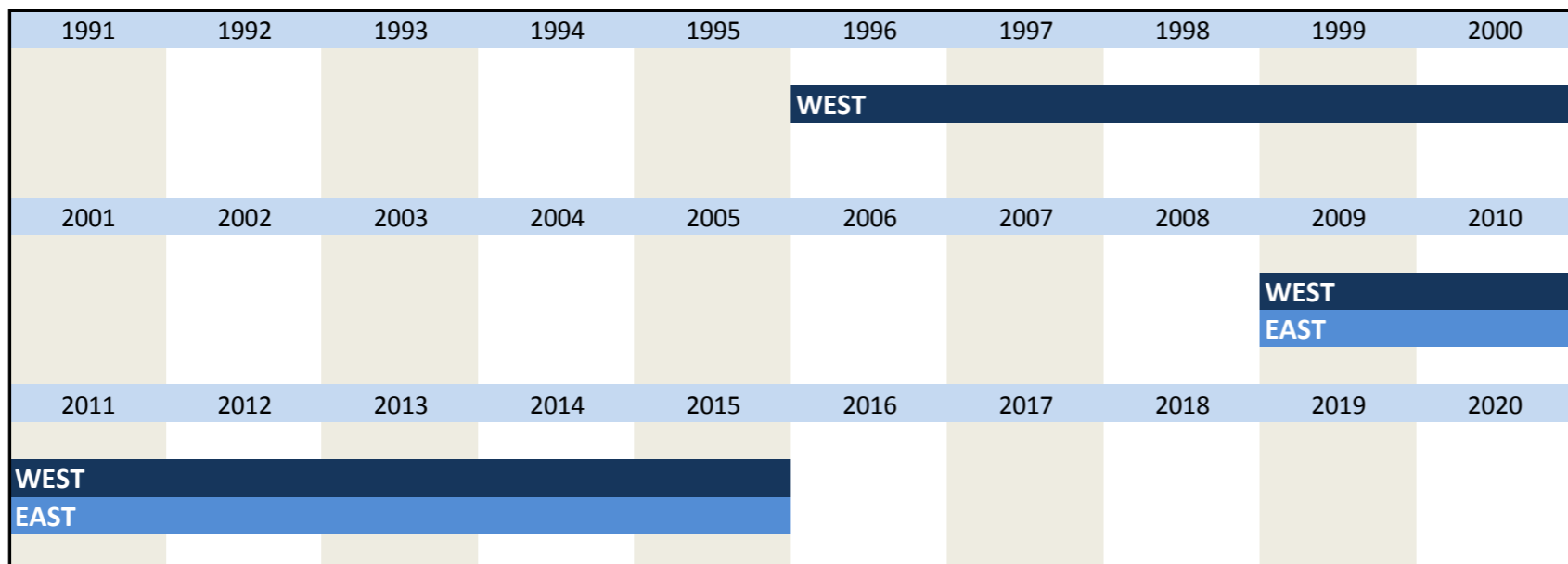
**Information for weighting purposes**  
 As foundation for the weighting of your information in 19/20YY\* we ask for information how the revenue you made so far in 19WW\*\* is distributed among the following construction sector (estimate is sufficient)

other civil engineering \_\_\_\_\_ %

**Further information**  
 sales volume in %: other civil engineering  
 (for main construction trades)

\* "19YY" means next year  
**Example:**  
 If the question was posed in December 1998 ,  
 "19YY"="1999".

Time span of variable



\*\* "19WW" means this year  
**Example:**  
 If the question was posed in December 1998 ,  
 "19WW"="1998".

\*\*\* 12/1996 to 12/2000 record type 1

\*\*\*\*The data is inquired annually in December but appears in the datasets monthly since 06/2009. This data is taken from the previous December.

No.	Name	Label	Survey period	Survey frequency
3.88)	bau_salvol3	sales volume in %: public civil engineering	West 12/1996 to 12/2000 West and East since 06/2009	annual survey, December annual survey, December****

Wording of question

since 12/1996

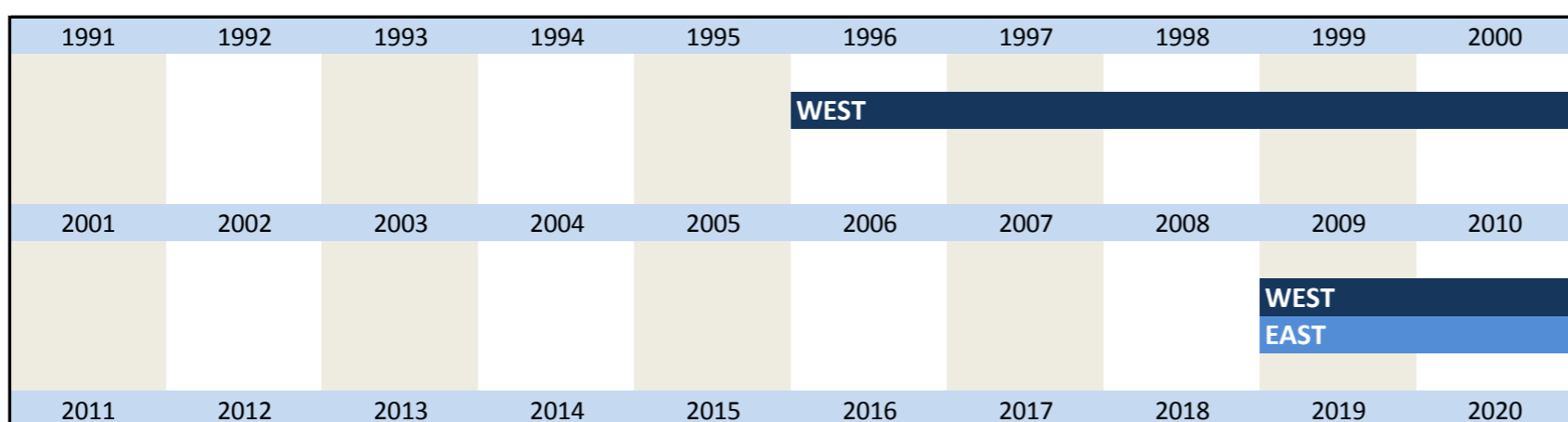
**Information for weighting purposes**  
 As foundation for the weighting of your information in 19/20YY\* we ask for information how the revenue you made so far in 19WW\*\* is distributed among the following construction sector (estimate is sufficient)

public civil engineering \_\_\_\_\_ %

**Further information**  
 sales volume in %: public civil engineering  
 (for main construction trades)

\* "19YY" means next year  
**Example:**  
 If the question was posed in December 1998 ,  
 "19YY"="1999".

Time span of variable



\*\* "19WW" means this year  
**Example:**  
 If the question was posed in December 1998 ,  
 "19WW"="1998".

\*\*\* 12/1996 to 12/2000 record type 1

\*\*\*\*The data is inquired annually in December but appears in the datasets monthly since 06/2009. This data is taken from the previous December.

WEST				
EAST				

No.	Name	Label	Survey period	Survey frequency
3.89)	bau_salvol4	sales volume in %: industrial civil engineering	West 12/1996 to 12/2000 West and East since 06/2009	annual survey, December annual survey, December****

**Wording of question**

<p>since 12/1996</p> <p><b>Information for weighting purposes</b> As foundation for the weighting of your information in 19/20YY* we ask for information how the revenue you made so far in 19WW** is distributed among the following construction sector (estimate is sufficient)</p> <p style="text-align: center;">industrial civil engineering _____ %</p>	<p><b>Further information</b></p> <p>sales volume in %: industrial civil engineering (for main construction trades)</p> <p>* "19YY" means next year <b>Example:</b> If the question was posed in December 1998 , "19YY"="1999".</p> <p>** "19WW" means this year <b>Example:</b> If the question was posed in December 1998 , "19WW"="1998".</p> <p>*** 12/1996 to 12/2000 record type 1</p> <p>****The data is inquired annually in December but appears in the datasets monthly since 06/2009. This data is taken from the previous December.</p>																																																																																
<p><b>Time span of variable</b></p> <table border="1" style="width: 100%; text-align: center;"> <tr> <td>1991</td><td>1992</td><td>1993</td><td>1994</td><td>1995</td><td>1996</td><td>1997</td><td>1998</td><td>1999</td><td>2000</td> </tr> <tr> <td></td><td></td><td></td><td></td><td></td><td style="background-color: #003366; color: white;">WEST</td><td></td><td></td><td></td><td></td> </tr> <tr> <td>2001</td><td>2002</td><td>2003</td><td>2004</td><td>2005</td><td>2006</td><td>2007</td><td>2008</td><td>2009</td><td>2010</td> </tr> <tr> <td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td style="background-color: #003366; color: white;">WEST</td><td></td> </tr> <tr> <td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td style="background-color: #003366; color: white;">EAST</td><td></td> </tr> <tr> <td>2011</td><td>2012</td><td>2013</td><td>2014</td><td>2015</td><td>2016</td><td>2017</td><td>2018</td><td>2019</td><td>2020</td> </tr> <tr> <td style="background-color: #003366; color: white;">WEST</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td> </tr> <tr> <td style="background-color: #003366; color: white;">EAST</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td> </tr> </table>	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000						WEST					2001	2002	2003	2004	2005	2006	2007	2008	2009	2010									WEST										EAST		2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	WEST										EAST										
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No.	Name	Label	Survey period	Survey frequency
3.90)	bau_salvol5	sales volume in %: domestic construction	West 12/1996 to 12/2000 West and East since 06/2009	annual survey, December annual survey, December****

**Wording of question**

<p>since 12/1996</p> <p><b>Information for weighting purposes</b> As foundation for the weighting of your information in 19/20YY* we ask for information how the revenue you made so far in 19WW** is distributed among the following construction sector (estimate is sufficient)</p> <p style="text-align: center;">total residential construction _____ %</p>	<p><b>Further information</b></p> <p>sales volume in %: residential construction (for main construction trades)</p> <p>* "19YY" means next year <b>Example:</b> If the question was posed in December 1998 , "19YY"="1999".</p> <p>** "19WW" means this year <b>Example:</b> If the question was posed in December 1998 , "19WW"="1998".</p> <p>*** 12/1996 to 12/2000 record type 1</p> <p>****The data is inquired annually in December but appears in the datasets monthly since 06/2009. This data is taken from the previous December.</p>																																																																																
<p><b>Time span of variable</b></p> <table border="1" style="width: 100%; text-align: center;"> <tr> <td>1991</td><td>1992</td><td>1993</td><td>1994</td><td>1995</td><td>1996</td><td>1997</td><td>1998</td><td>1999</td><td>2000</td> </tr> <tr> <td></td><td></td><td></td><td></td><td></td><td style="background-color: #003366; color: white;">WEST</td><td></td><td></td><td></td><td></td> </tr> <tr> <td>2001</td><td>2002</td><td>2003</td><td>2004</td><td>2005</td><td>2006</td><td>2007</td><td>2008</td><td>2009</td><td>2010</td> </tr> <tr> <td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td style="background-color: #003366; color: white;">WEST</td><td></td> </tr> <tr> <td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td style="background-color: #003366; color: white;">EAST</td><td></td> </tr> <tr> <td>2011</td><td>2012</td><td>2013</td><td>2014</td><td>2015</td><td>2016</td><td>2017</td><td>2018</td><td>2019</td><td>2020</td> </tr> <tr> <td style="background-color: #003366; color: white;">WEST</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td> </tr> <tr> <td style="background-color: #003366; color: white;">EAST</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td> </tr> </table>	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000						WEST					2001	2002	2003	2004	2005	2006	2007	2008	2009	2010									WEST										EAST		2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	WEST										EAST										
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No.	Name	Label	Survey period	Survey frequency
3.91)	bau_salvol6	sales volume in %: buildings with 3 or more flats	West 12/1996 to 12/1999	annual survey, December

**Wording of question**

<p>12/1996 to 12/1999</p> <p><b>Information for weighting purposes</b> As foundation for the weighting of your information in 19/20YY* we ask for information how the revenue you made so far in 19WW** is distributed among the following construction sector (estimate is sufficient)</p>	<p><b>Further information</b></p> <p>sales volume in %: buildings with 3 or more flats</p> <p>* "19YY" means next year <b>Example:</b></p>
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residential construction thereof buildings with 3 or more flats _____ %										If the question was posed in December 1998 , "19YY"="1999".  ** "19WW" means this year <b>Example:</b> If the question was posed in December 1998 , "19WW"="1998".  *** 12/1996 to 12/2000 record type 1
Time span of variable										
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	
					WEST					
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	

No.	Name	Label	Survey period	Survey frequency
3.92)	bau_salvol7	number of workers	West 12/1996 to 12/2000	annual survey, December

Wording of question

12/1996 to 12/2000										<b>Further information</b>  number of workers  * "19WW" means this year <b>Example:</b> If the question was posed in December 1998 , "19WW"="1998".
<b>Employees</b> In year 19/20WW* the number of our workers was on average _____										
Time span of variable										
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	
					WEST					
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	

No.	Name	Label	Survey period	Survey frequency
3.93)	bau_salvol8	employees all together	West 12/1996 to 12/2000	annual survey, December

Wording of question

12/1996 to 12/2000										<b>Further information</b>  Employees all together  * "19WW" means this year <b>Example:</b> If the question was posed in December 1998 , "19WW"="1998".
<b>Employees</b> In year 19/20WW* the average number of our employees all together was _____										
Time span of variable										
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	
					WEST					
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	

No.	Name	Label	Survey period	Survey frequency
3.94)	bau_emp	employees	East 12/1995 to 04/2001	monthly

Wording of question

12/1995 to 04/2001  <b>Employees</b> In year 19/20WW* the average number of our employees all together was _____	<b>Further information</b>  Employees in total  * "19WW" means this year <b>Example:</b> If the question was posed in December 1998 , "19WW"="1998".																																																												
<b>Time span of variable</b>																																																													
<table border="1"> <tr><td>1991</td><td>1992</td><td>1993</td><td>1994</td><td>1995</td><td>1996</td><td>1997</td><td>1998</td><td>1999</td><td>2000</td></tr> <tr><td></td><td></td><td></td><td></td><td style="background-color: #e0f2f7;">EAST</td><td></td><td></td><td></td><td></td><td></td></tr> <tr><td>2001</td><td>2002</td><td>2003</td><td>2004</td><td>2005</td><td>2006</td><td>2007</td><td>2008</td><td>2009</td><td>2010</td></tr> <tr><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></tr> <tr><td style="background-color: #e0f2f7;">EAST</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></tr> <tr><td>2011</td><td>2012</td><td>2013</td><td>2014</td><td>2015</td><td>2016</td><td>2017</td><td>2018</td><td>2019</td><td>2020</td></tr> </table>	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000					EAST						2001	2002	2003	2004	2005	2006	2007	2008	2009	2010											EAST										2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
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2011	2012	2013	2014	2015	2016	2017	2018	2019	2020																																																				

No.	Name	Label	Survey period	Survey frequency
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3.95)	bau_inwo	industrial worker	East 01/2000 to 01/2001	annual survey, January
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Wording of question

01/2000 to 01/2001  <b>Employees</b> In year 20WW* the number of our industrial workers was on average _____	<b>Further information</b>  industrial workers  * "20WW" means this year <b>Example:</b> If the question was posed in December 2000 , "20WW"="2000".																																																												
<b>Time span of variable</b>																																																													
<table border="1"> <tr><td>1991</td><td>1992</td><td>1993</td><td>1994</td><td>1995</td><td>1996</td><td>1997</td><td>1998</td><td>1999</td><td>2000</td></tr> <tr><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td style="background-color: #e0f2f7;">EAST</td></tr> <tr><td>2001</td><td>2002</td><td>2003</td><td>2004</td><td>2005</td><td>2006</td><td>2007</td><td>2008</td><td>2009</td><td>2010</td></tr> <tr><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></tr> <tr><td style="background-color: #e0f2f7;">EAST</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></tr> <tr><td>2011</td><td>2012</td><td>2013</td><td>2014</td><td>2015</td><td>2016</td><td>2017</td><td>2018</td><td>2019</td><td>2020</td></tr> </table>	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000										EAST	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010											EAST										2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
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EAST																																																													
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020																																																				

No.	Name	Label	Survey period	Survey frequency
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3.96)	bau_numwor	number of workers	West since 12/2002 East since 12/2002	annual survey, December** annual survey, December**
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Wording of question

since 12/2002  <b>Employees</b> In year 20WW* the average number of our workers was _____	<b>Further information</b>  number of workers (for main construction trades)  * "20WW" means this year <b>Example:</b> If the question was posed in December 2003 , "20WW"="2003".  --> Only for the west the predecessor of the variable numwor was the variable 3.92) salvol7 (12/1996 to 12/2000).  ****The data is inquired annually in December but appears in the datasets monthly since 06/2009. This data is taken from the previous December.																																																																						
<b>Time span of variable</b>																																																																							
<table border="1"> <tr><td>1991</td><td>1992</td><td>1993</td><td>1994</td><td>1995</td><td>1996</td><td>1997</td><td>1998</td><td>1999</td><td>2000</td></tr> <tr><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></tr> <tr><td>2001</td><td>2002</td><td>2003</td><td>2004</td><td>2005</td><td>2006</td><td>2007</td><td>2008</td><td>2009</td><td>2010</td></tr> <tr><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></tr> <tr><td></td><td style="background-color: #e0f2f7;">WEST</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></tr> <tr><td></td><td style="background-color: #e0f2f7;">EAST</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></tr> <tr><td>2011</td><td>2012</td><td>2013</td><td>2014</td><td>2015</td><td>2016</td><td>2017</td><td>2018</td><td>2019</td><td>2020</td></tr> </table>	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000											2001	2002	2003	2004	2005	2006	2007	2008	2009	2010												WEST										EAST									2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
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2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
WEST									
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2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
WEST									
EAST									

No.	Name	Label	Survey period	Survey frequency
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3.100) **bau\_phm** plant holidays: month (labels valid until 12/2000, afterwards: June) West since 12/1991 East since 12/2002 annual survey\*, December annual survey, December

**Wording of question**

<p>12/1991 to 12/2000</p> <p><b>Plant holidays</b> The plant holidays are in:</p> <p>June [1]      July [2]      August [3]      September [4]</p> <p style="text-align: right;">all construction operations</p>	<p><b>Further information</b></p> <p>Plant holidays: month / June (for main construction trades)</p> <p><b>12/2002 to 12/2008 and since 12/2012</b></p> <p>[1] June [2] July [3] August [4] September [5] June/July [6] July/August [7] August/September [8] other answers**</p>																																																																																
<p><b>Time span of variable</b></p> <table border="1"> <tr><td>1991</td><td>1992</td><td>1993</td><td>1994</td><td>1995</td><td>1996</td><td>1997</td><td>1998</td><td>1999</td><td>2000</td></tr> <tr><td colspan="10">WEST</td></tr> <tr><td>2001</td><td>2002</td><td>2003</td><td>2004</td><td>2005</td><td>2006</td><td>2007</td><td>2008</td><td>2009</td><td>2010</td></tr> <tr><td colspan="10">WEST</td></tr> <tr><td colspan="10">EAST</td></tr> <tr><td>2011</td><td>2012</td><td>2013</td><td>2014</td><td>2015</td><td>2016</td><td>2017</td><td>2018</td><td>2019</td><td>2020</td></tr> <tr><td colspan="10">WEST</td></tr> <tr><td colspan="10">EAST</td></tr> </table>	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	WEST										2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	WEST										EAST										2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	WEST										EAST										<p><b>12/1991 to 12/2000 and 12/2009 to 12/2011</b></p> <p>[1] June [2] July [3] August [4] September [5] June/July [6] July/August [7] August/September</p> <p>*no inquiry in in 12/2001</p> <p>** In 2012 [8] "other answers" also contains the cases in which no month was ticked off</p>
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000																																																																								
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EAST																																																																																	

No.	Name	Label	Survey period	Survey frequency
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3.101) **bau\_phbr1** plant holidays: branches 1 West 12/1991 to 12/1995 annual survey, December

**Wording of question**

<p>12/1991 to 12/1995</p> <p><b>Plant holidays</b> The plant holidays are in:</p> <p>June [1]      July [2]      August [3]      September [4]</p> <p style="text-align: right;">branch 1</p>	<p><b>Further information</b></p> <p>Plant holidays: branches 1</p> <p>[1] June [2] July [3] August [4] September [5] June/July [6] July/August [7] August/September</p>																																								
<p><b>Time span of variable</b></p> <table border="1"> <tr><td>1991</td><td>1992</td><td>1993</td><td>1994</td><td>1995</td><td>1996</td><td>1997</td><td>1998</td><td>1999</td><td>2000</td></tr> <tr><td colspan="10">WEST</td></tr> <tr><td>2001</td><td>2002</td><td>2003</td><td>2004</td><td>2005</td><td>2006</td><td>2007</td><td>2008</td><td>2009</td><td>2010</td></tr> <tr><td>2011</td><td>2012</td><td>2013</td><td>2014</td><td>2015</td><td>2016</td><td>2017</td><td>2018</td><td>2019</td><td>2020</td></tr> </table>	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	WEST										2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000																																
WEST																																									
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010																																
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020																																

No.	Name	Label	Survey period	Survey frequency
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**Wording of question**

<p>12/1991 to 12/1995</p> <p><b>Plant holidays</b> The plant holidays are in:</p> <p style="text-align: center;"> <input type="checkbox"/> June [1]      <input type="checkbox"/> July [2]      <input type="checkbox"/> August [3]      <input type="checkbox"/> September [4]      branch 2         </p>	<p><b>Further information</b></p> <p>Plant holidays branch 2</p> <p>[1] June [2] July [3] August [4] September [5] June/July [6] July/August [7] August/September</p>																																								
<p><b>Time span of variable</b></p>																																									
<table border="1" style="width: 100%; text-align: center;"> <tr> <td>1991</td><td>1992</td><td>1993</td><td>1994</td><td>1995</td><td>1996</td><td>1997</td><td>1998</td><td>1999</td><td>2000</td> </tr> <tr> <td colspan="5" style="background-color: #002060; color: white;"><b>WEST</b></td> <td></td><td></td><td></td><td></td><td></td> </tr> <tr> <td>2001</td><td>2002</td><td>2003</td><td>2004</td><td>2005</td><td>2006</td><td>2007</td><td>2008</td><td>2009</td><td>2010</td> </tr> <tr> <td>2011</td><td>2012</td><td>2013</td><td>2014</td><td>2015</td><td>2016</td><td>2017</td><td>2018</td><td>2019</td><td>2020</td> </tr> </table>		1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	<b>WEST</b>										2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000																																
<b>WEST</b>																																									
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010																																
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020																																

No.	Name	Label	Survey period	Survey frequency
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**Wording of question**

<p>12/1991 to 12/1995</p> <p><b>Plant holidays</b> The plant holidays are in:</p> <p style="text-align: center;"> <input type="checkbox"/> June [1]      <input type="checkbox"/> July [2]      <input type="checkbox"/> August [3]      <input type="checkbox"/> September [4]      branch 3         </p>	<p><b>Further information</b></p> <p>Plant holidays branch 3</p> <p>[1] June [2] July [3] August [4] September [5] June/July [6] July/August [7] August/September</p>																																								
<p><b>Time span of variable</b></p>																																									
<table border="1" style="width: 100%; text-align: center;"> <tr> <td>1991</td><td>1992</td><td>1993</td><td>1994</td><td>1995</td><td>1996</td><td>1997</td><td>1998</td><td>1999</td><td>2000</td> </tr> <tr> <td colspan="5" style="background-color: #002060; color: white;"><b>WEST</b></td> <td></td><td></td><td></td><td></td><td></td> </tr> <tr> <td>2001</td><td>2002</td><td>2003</td><td>2004</td><td>2005</td><td>2006</td><td>2007</td><td>2008</td><td>2009</td><td>2010</td> </tr> <tr> <td>2011</td><td>2012</td><td>2013</td><td>2014</td><td>2015</td><td>2016</td><td>2017</td><td>2018</td><td>2019</td><td>2020</td> </tr> </table>		1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	<b>WEST</b>										2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000																																
<b>WEST</b>																																									
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2011	2012	2013	2014	2015	2016	2017	2018	2019	2020																																

No.	Name	Label	Survey period	Survey frequency
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**Wording of question**

<p>12/1991 to 12/1995</p> <p><b>Plant holidays</b> The plant holidays are in:</p> <p style="text-align: center;"> <input type="checkbox"/> June [1]      <input type="checkbox"/> July [2]      <input type="checkbox"/> August [3]      <input type="checkbox"/> September [4]      branch 4         </p>	<p><b>Further information</b></p> <p>Plant holidays branch 4</p> <p>[1] June [2] July [3] August [4] September [5] June/July [6] July/August [7] August/September</p>																				
<p><b>Time span of variable</b></p>																					
<table border="1" style="width: 100%; text-align: center;"> <tr> <td>1991</td><td>1992</td><td>1993</td><td>1994</td><td>1995</td><td>1996</td><td>1997</td><td>1998</td><td>1999</td><td>2000</td> </tr> <tr> <td colspan="5" style="background-color: #002060; color: white;"><b>WEST</b></td> <td></td><td></td><td></td><td></td><td></td> </tr> </table>		1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	<b>WEST</b>									
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000												
<b>WEST</b>																					



2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020

No.	Name	Label	Survey period	Survey frequency
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3.105) **bau\_phdur** plant holidays: duration in weeks West since 12/1991 East since 12/2002 annual survey\*, December annual survey, December

**Wording of question**

<p>since 12/1991</p> <p><b>Plant holidays</b> The duration of the plant holidays is:</p> <p>1 week [1] <input type="checkbox"/></p> <p>2 weeks [2] <input type="checkbox"/></p> <p>3 weeks [3] <input type="checkbox"/></p> <p>4 weeks [4] <input type="checkbox"/></p>	<p><b>Further information</b></p> <p>Plant holidays in weeks (for main construction trades)</p> <p>*no inquiry in 12/2001</p>
---	---

**Time span of variable**

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
<b>WEST</b>									
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
<b>WEST</b>									
	<b>EAST</b>								
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
<b>WEST</b>					<b>EAST</b>				

No.	Name	Label	Survey period	Survey frequency
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3.106) **bau\_phintr** year of introduction of plant holidays West 12/2002 to 12/2008 East 12/2002 to 12/2008 annual survey, December annual survey, December

**Wording of question**

<p>since 12/2002</p> <p><b>Plant holidays</b> The plant holidays were introduced in year _____</p>	<p><b>Further information</b></p> <p>year of introduction of plant holidays (for main construction trades)</p> <p>year, 4 digits</p> <p>*no inquiry in 12/2001</p>
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**Time span of variable**

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
	<b>WEST</b>							<b>EAST</b>		
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	

No.	Name	Label	Survey period	Survey frequency
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3.107) **bau\_decon** decline of construction activity West since 12/1991 East since 12/2002 annual survey\*, December annual survey, December

**Wording of question**

<p>since 12/1991</p> <p><b>Plant holidays</b> We report a decline of the construction activity in the respective holiday month in the ifo economic cycle test (question I.1)**</p>	<p><b>Further information</b></p> <p>decline of construction activity due to plant holidays</p>
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which is solely due to plant holidays

yes [1]  no [2]

\*no inquiry in 12/2001  
\*\* see 2.1) conactex

Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
WEST									
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
WEST									
EAST									
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
WEST					EAST				

No.	Name	Label	Survey period	Survey frequency
3.108)	bau_credit	credit allocation	East and West 08/2003 to 08/2004 East and West 03/2005 to 08/2008 East and West since 11/2008	annual survey, August March , August monthly

Wording of question

since 08/2003

How do you evaluate the disposition of banks to grant loans to companies?

accomodating [1]

normal [2]

reserved [3]

Further information  
Credit allocation

Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
		WEST							
		EAST							
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
WEST					EAST				

No.	Name	Label	Survey period	Survey frequency
3.109)	bau_vaclhy	vacancies during last 6 months	East und West since 08/2013	annual survey, August

Wording of question

since 08/2013

During the last 6 months we had vacancies

yes [1]  no [2]

Further information

Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010

2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
		WEST							
		EAST							

No.	Name	Label	Survey period	Survey frequency
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3.110) **bau\_vaclhy\_cp** vacancies during last 6 months: commercial professions East und West since 08/2013 annual survey, August

**Wording of question**

<p>since 08/2013</p> <p>During the last 6 months we had vacancies If yes:</p> <p>We were looking for skilled workers in the following fields:</p> <p>commercial professions [1] <input type="text"/></p>	Further information
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**Time span of variable**

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
		WEST							
		EAST							

No.	Name	Label	Survey period	Survey frequency
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3.111) **bau\_vaclhy\_so** vacancies during last 6 months: sales occupation East und West since 08/2013 annual survey, August

**Wording of question**

<p>since 08/2013</p> <p>During the last 6 months we had vacancies If yes:</p> <p>We were looking for skilled workers in the following fields:</p> <p>sales occupation [1] <input type="text"/></p>	Further information
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**Time span of variable**

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
		WEST							
		EAST							

No.	Name	Label	Survey period	Survey frequency
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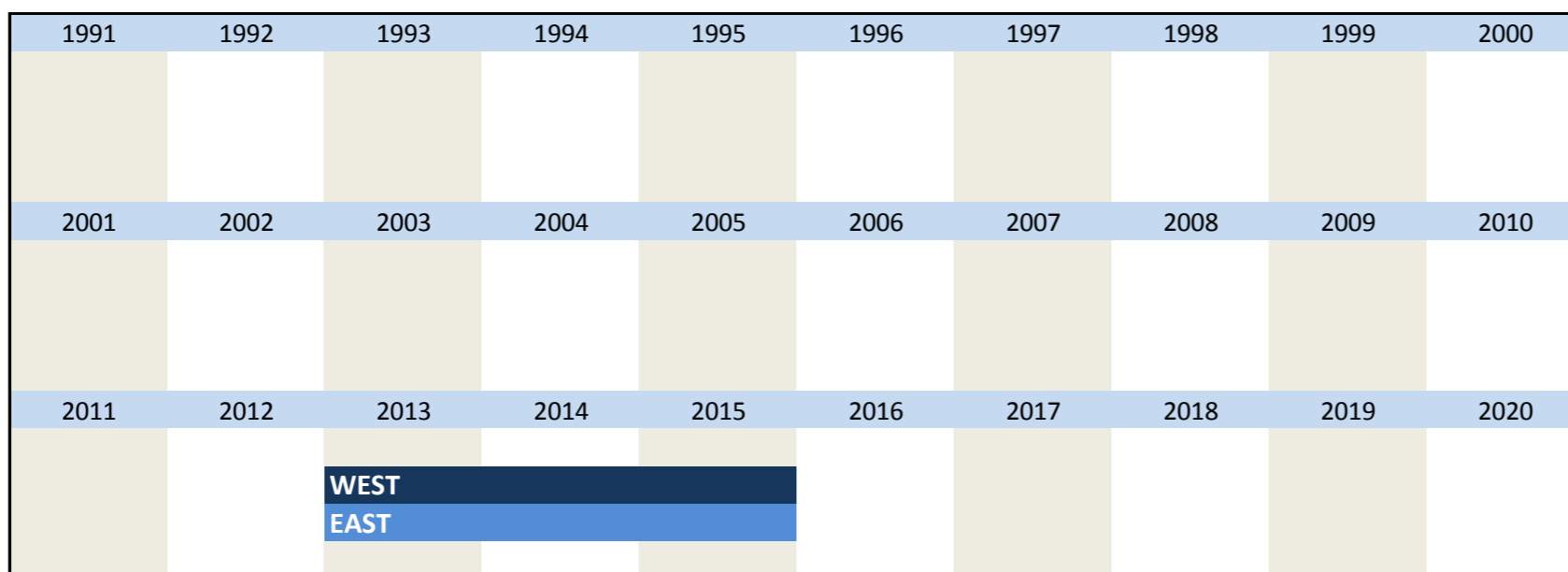
3.112) **bau\_vaclhy\_mc** vacancies during last 6 months: managerial staff (commerce) East und West since 08/2013 annual survey, August

**Wording of question**

since 08/2013	Further information
---------------	---------------------

During the last 6 months we had vacancies  
**If yes:**  
 We were looking for skilled workers in the following fields:  
 commercial managerial staff [1]

Time span of variable



No.	Name	Label	Survey period	Survey frequency
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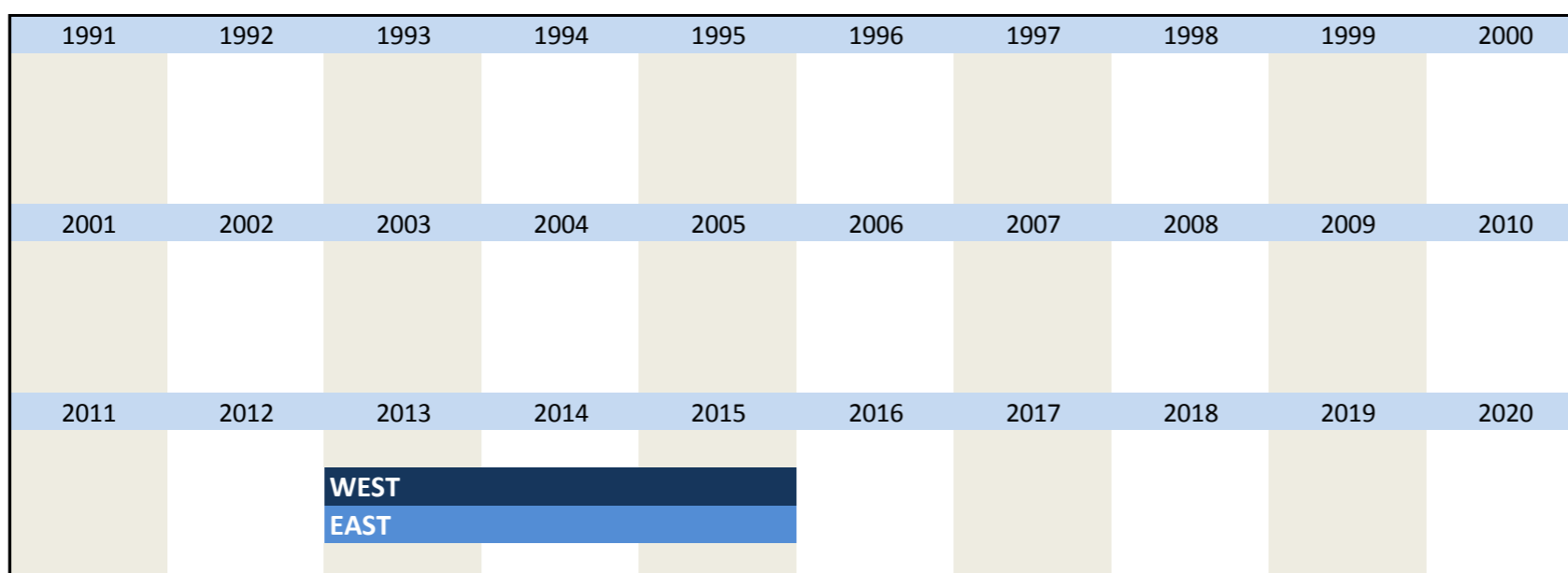
3.113) **bau\_vaclhy\_ce** vacancies during last 6 months: construction engineer East und West since 08/2013 annual survey, August

Wording of question

since 08/2013  
 During the last 6 months we had vacancies  
**If yes:**  
 We were looking for skilled workers in the following fields:  
 construction engineer [1]

Further information

Time span of variable



No.	Name	Label	Survey period	Survey frequency
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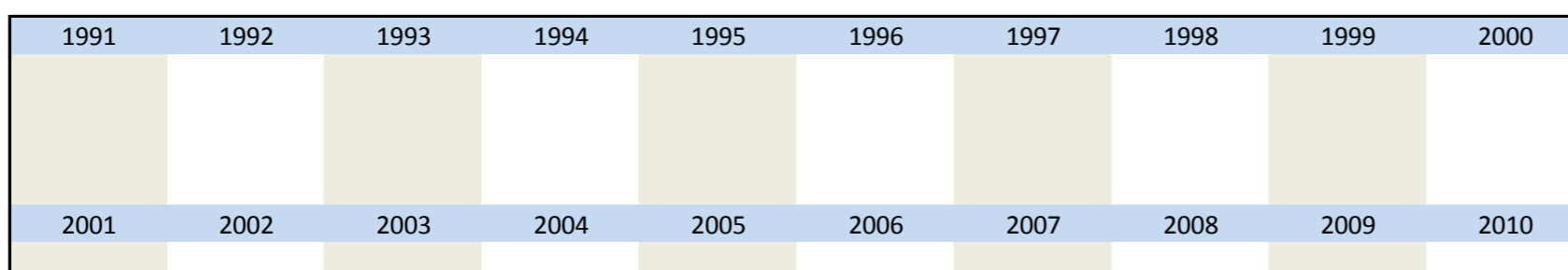
3.114) **bau\_vaclhy\_tc** vacancies during last 6 months: trainees (commerce) East und West since 08/2013 annual survey, August

Wording of question

since 08/2013  
 During the last 6 months we had vacancies  
**If yes:**  
 We were looking for skilled workers in the following fields:  
 commercial trainees [1]

Further information

Time span of variable



2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
		WEST							
		EAST							

No.	Name	Label	Survey period	Survey frequency
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3.115)	bau_difilvac	difficulties filling vacancies	East und West since 08/2013	annual survey, August
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Wording of question

since 08/2013	Further information
We had difficulties filling the vacancies	
yes [1] <input type="text"/>	
no [2] <input type="text"/>	

Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
		WEST							
		EAST							

No.	Name	Label	Survey period	Survey frequency
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3.116)	bau_difil_cp	difficulties filling vacancies: commercial professions	East und West since 08/2013	annual survey, August
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Wording of question

since 08/2013	Further information
How long did you have difficulties filling the vacancies (in months)?	
for commercial professions	
0 to 3 [1] <input type="text"/>	
4 to 6 [2] <input type="text"/>	
more than 6 [3] <input type="text"/>	
vacancies not filled yet [4] <input type="text"/>	

Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
		WEST							
		EAST							

No.	Name	Label	Survey period	Survey frequency
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3.117)	bau_difil_so	difficulties filling vacancies: sales occupation	East und West since 08/2013	annual survey, August
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Wording of question

since 08/2013	Further information
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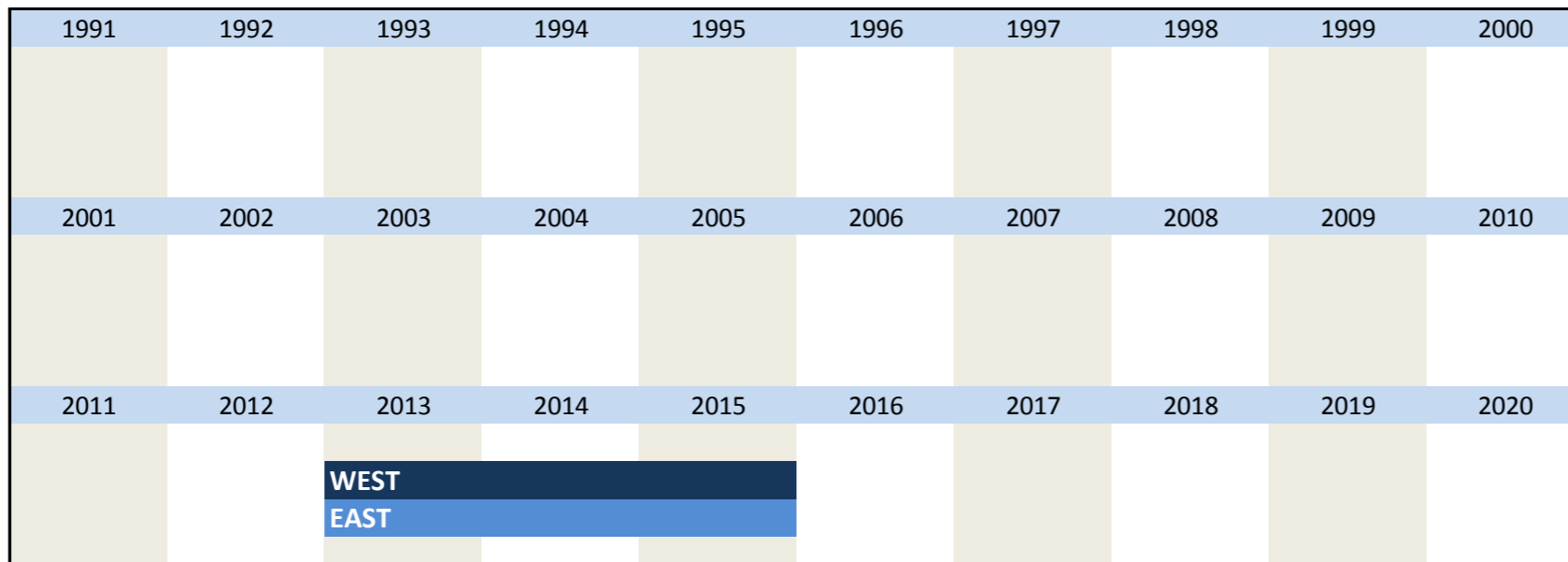
How long did you have difficulties filling the vacancies (in months)?

for sales occupation

0 to 3 [1]      4 to 6 [2]      more than 6 [3]      vacancies not filled yet [4]

Time span of variable



No.	Name	Label	Survey period	Survey frequency
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3.118)	bau_difil_mc	difficulties filling vacancies: managerial staff (commerce East und West since 08/2013	annual survey, August
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Wording of question

since 08/2013

How long did you have difficulties filling the vacancies (in months)?

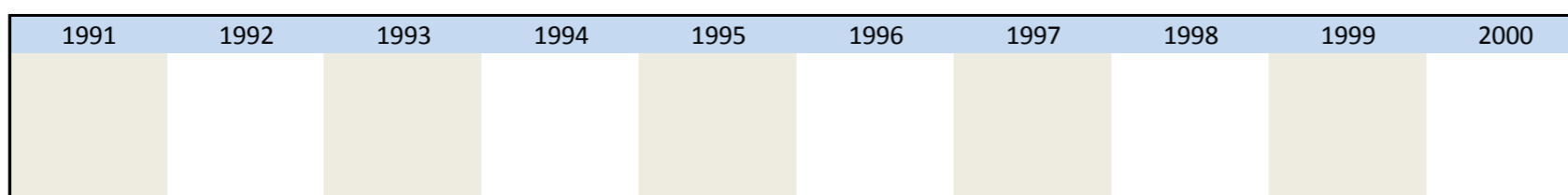
for commercial managerial staff

0 to 3 [1]      4 to 6 [2]      more than 6 [3]      vacancies not filled yet [4]

Further information

Time span of variable



2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
		WEST							
		EAST							

No.	Name	Label	Survey period	Survey frequency
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3.119)	bau_difil_ce	difficulties filling vacancies: construction engineer	East und West since 08/2013	annual survey, August
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Wording of question

<p>since 08/2013</p> <p>How long did you have difficulties filling the vacancies (in months)?</p> <p>for construction engineers</p> <p>0 to 3 [1]      4 to 6 [2]      more than 6 [3]      vacancies not filled yet [4]</p> <p><input type="text"/>      <input type="text"/>      <input type="text"/>      <input type="text"/></p>	Further information
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Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
		WEST							
		EAST							

No.	Name	Label	Survey period	Survey frequency
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3.120)	bau_difil_tc	difficulties filling vacancies: trainees (commerce)	East und West since 08/2013	annual survey, August
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Wording of question

<p>since 08/2013</p> <p>How long did you have difficulties filling the vacancies (in months)?</p> <p>for commercial trainees</p> <p>0 to 3 [1]      4 to 6 [2]      more than 6 [3]      vacancies not filled yet [4]</p> <p><input type="text"/>      <input type="text"/>      <input type="text"/>      <input type="text"/></p>	Further information
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Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
		WEST							
		EAST							

No.	Name	Label	Survey period	Survey frequency
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3.121)	bau_vacrepfea	% of vacancies reported to federal employment agency	East und West since 08/2013	annual survey, August
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Wording of question

since 08/2013 About _____ % of these vacancies were reported to the federal employment agency	Further information
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Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
		WEST							
		EAST							

No.	Name	Label	Survey period	Survey frequency
3.122)	bau_seskivly	search for skilled workers vs. last year	East und West since 08/2013	annual survey, August

Wording of question

since 08/2013 Compared to last year the search for skilled workers was  more easy [1] <input type="text"/>  unchanged [2] <input type="text"/>  more difficult [3] <input type="text"/>	Further information
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Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
		WEST							
		EAST							

No.	Name	Label	Survey period	Survey frequency
3.123)	bau_fambus	family business	East and West 02/2014	once

Wording of question

02/2014 D) For research purposes?  Do you envision yourself as a family business? (This means a company whose voting capital is held predominately by one or more families that are connected)  <input type="text"/> yes[1] <input type="text"/> no[2]	Further Information
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Time span of variable

1980	1981	1982	1983	1984	1985	1986	1987	1988	1989
------	------	------	------	------	------	------	------	------	------



1990	1991	1992	1993	1994	1995	1996	1997	1998	1999
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
				WEST					
				EAST					

No.	Name	Label	Survey period	Survey frequency
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3.124)	bau_ref1	refugees question 1	East and West 10/2015	once
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Wording of question

10/2015	Further Information
<p>1. How large do you assess the potential of asylum seekers to be employed in the following positions?</p> <p>[1] small [2] large</p> <p>trainees <input type="text"/> <input type="text"/></p>	

Time span of variable

1980	1981	1982	1983	1984	1985	1986	1987	1988	1989
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
				WEST					
				EAST					

No.	Name	Label	Survey period	Survey frequency
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3.125)	bau_ref2	refugees question 2	East and West 10/2015	once
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Wording of question

10/2015	Further Information
<p>1. How large do you assess the potential of asylum seekers to be employed in the following positions?</p> <p>[1] small [2] large</p> <p>unskilled aid workers <input type="text"/> <input type="text"/></p>	

Time span of variable

1980	1981	1982	1983	1984	1985	1986	1987	1988	1989
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
				WEST					
				EAST					

No.	Name	Label	Survey period	Survey frequency
3.126)	bau_ref3	refugees question 3	East and West 10/2015	once

Wording of question

10/2015	Further Information
<p>1. How large do you assess the potential of asylum seekers to be employed in the following positions?</p> <p style="text-align: center;">[1] small                      [2] large</p> <p>skilled workers                      <input type="text"/>                      <input type="text"/></p>	

Time span of variable

1980	1981	1982	1983	1984	1985	1986	1987	1988	1989
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
					WEST				
					EAST				

No.	Name	Label	Survey period	Survey frequency
3.127)	bau_ref4	refugees question 4	East and West 10/2015	once

Wording of question

10/2015	Further Information
<p>1. How large do you assess the potential of asylum seekers to be employed in the following positions?</p> <p style="text-align: center;">[1] small                      [2] large</p> <p>leading positions                      <input type="text"/>                      <input type="text"/></p>	

Time span of variable

1980	1981	1982	1983	1984	1985	1986	1987	1988	1989
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
					WEST				
					EAST				

No.	Name	Label	Survey period	Survey frequency
3.128)	bau_ref5	refugees question 5	East and West 10/2015	once

Wording of question

10/2015	Further Information
<p>1. How large do you assess the potential of asylum seekers to be employed in the following positions?</p>	

[1] small [2] large

other positions

Time span of variable

1980	1981	1982	1983	1984	1985	1986	1987	1988	1989
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019

WEST  
EAST

No.	Name	Label	Survey period	Survey frequency
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3.129)	bau_ref6	refugees question 6	East and West 10/2015	once
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Wording of question

10/2015

2. how much of an obstacle to employing asylum seekers do you consider the following factors to be in your branch:

[1] little [2] much

labor law-related provisions

Further Information

Time span of variable

1980	1981	1982	1983	1984	1985	1986	1987	1988	1989
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019

WEST  
EAST

No.	Name	Label	Survey period	Survey frequency
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3.130)	bau_ref7	refugees question 7	East and West 10/2015	once
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Wording of question

10/2015

2. how much of an obstacle to employing asylum seekers do you consider the following factors to be in your branch:

[1] little [2] much

unfit level of qualification

Further Information

Time span of variable

1980	1981	1982	1983	1984	1985	1986	1987	1988	1989
------	------	------	------	------	------	------	------	------	------

1990	1991	1992	1993	1994	1995	1996	1997	1998	1999
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
					WEST				
					EAST				

No.	Name	Label	Survey period	Survey frequency
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3.131)	bau_ref8	refugees question 8	East and West 10/2015	once
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Wording of question

10/2015	Further Information
<p>2. how much of an obstacle to employing asylum seekers do you consider the following factors to be in your branch:</p> <p>[1] little                      [2] much</p> <p>minimum wage            <input type="text"/>                      <input type="text"/></p>	

Time span of variable

1980	1981	1982	1983	1984	1985	1986	1987	1988	1989
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
					WEST				
					EAST				

No.	Name	Label	Survey period	Survey frequency
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3.132)	bau_ref9	refugees question 9	East and West 10/2015	once
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Wording of question

10/2015	Further Information
<p>2. how much of an obstacle to employing asylum seekers do you consider the following factors to be in your branch:</p> <p>[1] little                      [2] much</p> <p>lack of language skills    <input type="text"/>                      <input type="text"/></p>	

Time span of variable

1980	1981	1982	1983	1984	1985	1986	1987	1988	1989
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
					WEST				
					EAST				

