



List of variables

ifo Business Survey Construction

Data: 1/1991-12/2017

As of May 2018

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Outlining of questionnaire

**until 11/2001 "utilization of equipment"*

*** main construction trades*

**** prefabricated building construction*

The special questions were only inquired for the main construction trades. For the prefabricated building construction only remarks are intended for this field in the questionnaire. Due to the alignment of economic cycle surveys of the EU the questionnaires were dispatched circa 1 week later since 01/2002. That is why there is no inquiry in 12/2001.

1. Variables of identification

No.	Name	Label	German description
1.1)	survey	survey	Umfrage
1.2)	year	year	Erhebungsjahr
1.3)	month	month	Monat
1.4)	idnum	firm X adress file id	Firmenidentifikationsnummer
1.5)	runnum	running number of plant	Laufende Firmennummer
1.6)	bau_plantnum	KT information id	12-stellige KT Identifikationsnummer
1.7)	bau_westeast	western eastern	Unterscheidung zwischen West- und Ost-Erhebung
1.8)	fedstaifo	federal state (ifo-code)	Bundesland entsprechend ifo Codierung
1.9)	bau_latecomer	latecomer	Nachzügler
1.10)	sector_id	sector id	Sektor ID
1.11)	bau_sec2	classification according to federal statistical office (type of construction)	Bausektor, Einteilung nach amtlicher Statistik
1.12)	sector_bau	classification according to federal statistical office (type of construction)	Bausektor, Einteilung nach amtlicher Statistik
1.13)	online	online	Fragebogen online beantwortet
1.14)	survey_start	survey start	Umfragebeginn
1.15)	survey_end	survey end	Umfrageende
1.16)	participation_date	participation date	Teilnahmedatum
1.17)	participation_hour	participation hour	Teilnahmestunde
1.18)	participation_status	participation status	Teilnahmestatus

2. Standard questions

I. Construction activity

No.	Name	Label	German description
2.1)	bau_conactex	construction activity versus previous month	Bautätigkeit im Vormonat
2.2)	bau_constrain	constraints	Behinderung der Produktionstätigkeit
2.3)	bau_mplack	constraints: lack of manpower	Mangel an Arbeitskräften
2.4)	bau_matlack	constraints: lack of material	Materialknappheit
2.5)	bau_weathcon	constraints: weather conditions	Ungünstige Wetterlage
2.6)	bau_finan	constraints: financing	Unzureichende Finanzierungsmittel
2.7)	bau_ordlack	lack of orders	Mangel an Aufträgen
2.8)	bau_cancord	cancellation of orders	Auftragsstornierungen
2.9)	bau_othrea	constraints: other reasons	Andere Ursachen
2.10)	bau_conactfut	construction activity in 3 month	Bautätigkeit in den nächsten 3 Monaten

II. Construction orders

No.	Name	Label	German description
2.11)	bau_ordvpm	orders versus previous month	Bestand an Bauaufträgen
2.12)	bau_orders	orders (appraisal)	Auftragsbestand
2.13)	bau_ranord	range of orders in months	Auftragsbestände in Monaten

III. Prices of construction

No.	Name	Label	German description
2.14)	bau_prvpm	prices versus previous month	Baupreise im Vergleich zum Vormonat
2.15)	bau_prcoco	prime costs covering	Erzielbare Baupreise
2.16)	bau_exppr	expected prices	Erwartete Baupreise

IV. State of business

No.	Name	Label	German description
2.17)	bau_statebus	state of business (appraisal)	Beurteilung der Geschäftslage
2.18)	bau_statebus_sl	state of business (VAS)	Beurteilung der Geschäftslage (Slider)
2.19)	bau_statebus_clicks	state of business (clicks)	Beurteilung der Geschäftslage (Klicks)
2.20)	bau_comexp	expected commercial operations	Erwartungen der Geschäftslage
2.21)	bau_comexp_sl	expected commercial operations (VAS)	Erwartungen der Geschäftslage (Slider)
2.22)	bau_comexp_clicks	expected commercial operations (clicks)	Erwartungen der Geschäftslage (Klicks)

V. Utilization of capacity*

* until 11/2001 "Utilization of equipment"

No.	Name	Label	German description
2.23)	bau_equiput2	equipment utilization in %	Kapazitätsauslastung
2.24)	bau_equiput1	equipment utilization (civil engineering) in %	Kapazitätsauslastung im Bauhauptgewerbe

VI. Employees

No.	Name	Label	German description
2.25)	bau_emplexp	expected employees	Erwartete Entwicklung der Gesamtangestelltenzahl
2.26)	bau_indwork	industrial workers	Gewerbliche Arbeitnehmer
2.27)	bau_employ	employee	Angestellte
2.28)	bau_statill	status of employee's illness in %	Krankenstand
2.29)	bau_comexp_unc	uncertainty w.r.t. commercial operation	Slider Unsicherheit

3. Special questions

VII. Special questions**/remarks***

** main construction trades, *** prefabricated building construction

No.	Name	Label	German description
3.1)	bau_backconst	backlog of constructions	Überhang an Bauten
3.2)	bau_subannsal	subcontractor: % of annual sales	Umsatz Subunternehmer in Prozent zum eigenen Jahresumsatz
3.3)	bau_submain	subcontractor: % for main contract work	Subunternehmerleistungen des Bauhauptgewerbes
3.4)	bau_subupgr	subcontractor: % for upgrading work	Subunternehmerleistungen des Ausbaugewerbes
3.5)	bau_subtrans	subcontractor: % for transport company	Subunternehmerleistungen von Transportunternehmen
3.6)	bau_subreba	subcontractor: % for reinforcing bars	Subunternehmerleistungen von Biegen und Verlegen von Betonstahl
3.7)	bau_subfowo	subcontractor: % for formwork	Subunternehmerleistungen von Schalungsarbeiten / Gerüstbau
3.8)	bau_subdiv	subcontractor: % for other companies	Subunternehmerleistungen von sonstigen Unternehmen
3.9)	bau_subfor	% for foreign subcontractors	Leistungen ausländischer Subunternehmer
3.10)	bau_undcons	% of undocumented constructions	Statistisch noch nicht erfasste Bauten
3.11)	bau_sphadis	sphere of action: % in same district	Umsatz im eigenen Landkreis
3.12)	bau_sphasfs	sphere of action: % in same federal state	Umsatz im eigenen Bundesland
3.13)	bau_sphaofs	sphere of action: % in other federal state	Umsatz in anderem Bundesland
3.14)	bau_sphafc	sphere of action: % in foreign country	Umsatz im Ausland
3.15)	bau_witwoth	wintertime: work through	Winterbau
3.16)	bau_witilo	wintertime: lack of orders	Winterbau: Mangel an Aufträgen
3.17)	bau_witirc	wintertime: reasons of construction	Winterbau: baubetriebliche Gründe
3.18)	bau_witipw	wintertime: preference of workers	Winterbau: Präferenzen der Arbeiter
3.19)	bau_flight_ger	importance of flight connections in Germany	Bedeutung von Flugverbindungen zu Zielen in Deutschland
3.20)	bau_flight_eur	importance of flight connections in Europe	Bedeutung von Flugverbindungen zu Zielen in Europa
3.21)	bau_flight_world	importance of flight connections worldwide	Bedeutung von Flugverbindungen zu Ziele weltweit
3.22)	bau_sdco	special difficulties: cancelation of order	Auftragsstornierungen
3.23)	bau_sddp	special difficulties: defaulting payment	Säumige Zahlungsweise der Auftraggeber
3.24)	bau_sdlap	special difficulties: labor piracy of manpower	Abwerbung von Arbeitskräften
3.25)	bau_sdbreach	special difficulties: breach of VOB-conditions	Verletzung der VOB-Bestimmungen
3.26)	bau_sdcc	special difficulties: constraints of construction	Baubehinderung
3.27)	bau_sdda	special difficulties: delay of final acceptance	Verzögerte Bauabnahme
3.28)	bau_sdlop	special difficulties: accepting the bid by the lowest price	Zuschlagserteilung auf das billigste Angebot
3.29)	bau_sdnopro	special difficulties: no severe problems	Keine größeren Probleme
3.30)	bau_wh1	working hours: payment of overtime	Bezahlung zusätzlicher Stunden
3.31)	bau_wh2	working hours: development	Entwicklung zusätzlich bezahlter Stunden
3.32)	bau_wh3	working hours: number in t-1	Zusätzlich bezahlte Stunden in t-1
3.33)	bau_wh4	working hours: number in t-2	Zusätzlich bezahlte Stunden in t-2
3.34)	bau_chord1	range of orders within next 2 months: complete	Auftragsentwicklung in 2 Monaten
3.35)	bau_chord2	range of orders within next 2 months: other civil engineering	Auftragsentwicklung in 2 Monaten: sonstiger Tiefbau
3.36)	bau_chord3	range of orders within next 2 months: public civil engineering	Auftragsentwicklung in 2 Monaten: Öffentlicher Hochbau
3.37)	bau_chord4	range of orders within next 2 months: industrial civil engineering	Auftragsentwicklung in 2 Monaten: Gewerblicher Bau
3.38)	bau_chord5	range of o. w. next 2 m.: domestic construction, complete	Auftragsentwicklung in 2 Monaten: Wohnungsbau insgesamt
3.39)	bau_chord6	range of o. w. next 2 m.: buildings of 3 or more appartments	A. in 2 M.: Gebäude mit 3 oder mehr Wohnungen
3.40)	bau_chord7	range of orders within next 2 months: road construction	Auftragsentwicklung in 2 Monaten: Straßenbau
3.41)	bau_cvno	changes in construction volume: no changes	Veränderungen im Bauvolumen
3.42)	bau_cvpos	changes in construction volume: positive changes in %	Veränderungen im Bauvolumen: Steigerung in %
3.43)	bau_cvneg	changes in construction volume: negative changes in %	Veränderungen im Bauvolumen: Abnahme in %
3.44)	bau_cvpr_bdl	% of construction volume: by drawing lots (in general)	Anteil von Fachlosvergaben an Gesamtleistung des Vorjahres (insgesamt)
3.45)	bau_cvpr_sc	% of construction volume: as subcontractor (in general)	Anteil von Tätigkeiten als Subunternehmer an Gesamtleistung des Vorjahres (insgesamt)
3.46)	bau_cvpr_pc	% of construction volume: as prime contractor (in general)	Anteil von Tätigkeiten als Generalunternehmer an Gesamtleistung des Vorjahres (insgesamt)
3.47)	bau_cvpr_scpc	% of construction volume: as subcontractor and prime contractor (in general)	Anteil von Tätigkeiten als Generalunternehmer und -übernehmer an Gesamtleistung des Vorjahres (insgesamt)
3.48)	bau_cvpr_gc	% of construction volume: as general contractor (in general)	Anteil von Tätigkeiten als Generalübernehmer an Gesamtleistung des Vorjahres (insgesamt)
3.49)	bau_cvpr_solec	% of construction volume: as sole contractor (in general)	Anteil von Tätigkeiten als Totalunternehmer an Gesamtleistung des Vorjahres (insgesamt)
3.50)	bau_cvpr_oth	% of construction volume: others (in general)	Anteil von sonstigen Tätigkeiten an Gesamtleistung des Vorjahres (insgesamt)
3.51)	bau_cvpr_oth2	% of construction volume: others (in general)	Anteil von sonstigen Tätigkeiten an Gesamtleistung des Vorjahres (insgesamt)
3.52)	bau_cvpu_bdl	% of construction volume: by drawing lots (public clients)	Anteil von Fachlosvergaben an Gesamtleistung des Vorjahres (öffentl. Auftraggeber)
3.53)	bau_cvpu_sc	% of construction volume: as subcontractor (public clients)	Anteil von Tätigkeiten als Subunternehmer an Gesamtleistung des Vorjahres (öffentl. Auftraggeber)
3.54)	bau_cvpu_pc	% of construction volume: as prime contractor (public clients)	Anteil von Tätigkeiten als Generalunternehmer an Gesamtleistung des Vorjahres (öffentl. Auftraggeber)
3.55)	bau_cvpu_scpc	% of construction volume: as subcontractor and prime contractor (public clients)	Anteil von Tätigkeiten als Generalunternehmer und -übernehmer an Gesamtleistung des Vorjahres (öffentl. Auftraggeber)
3.56)	bau_cvpu_gc	% of construction volume: as general contractor (public clients)	Anteil von Tätigkeiten als Generalübernehmer an Gesamtleistung des Vorjahres (öffentl. Auftraggeber)
3.57)	bau_cvpu_solec	% of construction volume: as sole contractor (public clients)	Anteil von Tätigkeiten als Totalunternehmer an Gesamtleistung des Vorjahres (öffentl. Auftraggeber)
3.58)	bau_cvpu_oth	% of construction volume: others (public clients)	Anteil von sonstigen Tätigkeiten an Gesamtleistung des Vorjahres (öffentl. Auftraggeber)
3.59)	bau_cvpu_oth2	% of construction volume: others (public clients)	Anteil von sonstigen Tätigkeiten an Gesamtleistung des Vorjahres (öffentl. Auftraggeber)
3.60)	bau_pcgc_gen	We regularly act as prime/ general contractor (in general)	Regelmäßige Arbeit als Generalunter bzw. -übernehmer (allgemein)
3.61)	bau_pcgc_pub	We regularly act as prime/ general contractor (public clients)	Regelmäßige Arbeit als Generalunter bzw. -übernehmer (öffentl. Auftraggeber)

3.62)	bau_prop_gen	Propensity for placing orders with prime/ general contractors (in general)	Vergabe von Aufträgen als Generalunter-/übernehmer-Leistung (allgemein)
3.63)	bau_prop_pub	Propensity for placing orders with prime/ general contractors (public clients)	Vergabe von Aufträgen als Generalunter-/übernehmer-Leistung (öffentl. Auftraggeber)
3.64)	bau_probl_pub	Are there problems regarding public procurement law (public clients)	Vergaberechtliche Probleme bei öffentlichen Auftraggebern

No.	Name	Label	German description
3.65)	bau_bes	borrowed equipment / subcontractors	Leihgeräte
3.66)	bau_beslc	borrowed equipment / subcontractors: for lack of capacities	Leihgeräte wegen Kapazitätsengpässen
3.67)	bau_bessw	borrowed equipment / subcontractors: special work	Leihgeräte wegen Spezialarbeiten
3.68)	bau_beper	borrowed equipment: number in %	Leihgeräte in Prozent
3.69)	bau_belope	borrowed equipment: number in % for longer periods	Leihgeräte in Prozent, längerfristig
3.70)	bau_bewill	borrowed equipment: willingness	Neigung Leihgeräte anzumieten
3.71)	bau_bewilp	borrowed equipment: willingness for longer periods	Neigung Leihgeräte längerfristig anzumieten
3.72)	bau_sper	subcontractors: % of sales volume	Umsatzanteil Subunternehmer
3.73)	bau_swil1	subcontractors: willingness	Vergabe von Spezialarbeiten an Subunternehmer
3.74)	bau_swil	subcontractors: willingness	Vergabe von Spezialarbeiten an Subunternehmer
3.75)	bau_co1	medium-term expected commercial operations: 3. quarter	Geschäftslage dieses Jahr im 3. Quartal
3.76)	bau_co2	medium-term expected commercial operations: 4. quarter	Geschäftslage dieses Jahr im 4. Quartal
3.77)	bau_co3	medium-term expected commercial operations: 1. quarter	Geschäftslage nächstes Jahr im 1. Quartal
3.78)	bau_co4	medium-term expected commercial operations: 2. quarter	Geschäftslage nächstes Jahr im 2. Quartal
3.79)	bau_lackwoper	number lack of work in %	Arbeitsausfall durch Sommerurlaub
3.80)	bau_lackwo2	lack of work (comparison)	Arbeitsausfall druch Sommerurlaub im Vgl. zum letzten Jahr
3.81)	bau_prpa1	precast parts: utilization	Verwendung von Fertigteilen
3.82)	bau_prpacvm	precast parts: % of construction volumen at the moment	Fertigteile in % vom Bauwert
3.83)	bau_prpacvy	precast parts: % of construction volumen whole year	Fertigteile in % vom Bauwert im letzten Jahr
3.84)	bau_ovtim	overtime	Überstunden
3.85)	bau_ovtimper	overtime in %	Überstunden in Prozent
3.86)	bau_cfc1	construction in foreign countries	Auslandsbau
3.87)	bau_cfcgh	construction in foreign countries: german headquarter	Auslandsbau durch deutsche Stammfirma
3.88)	bau_cfcac	construction in foreign countries: associated company	Auslandsbau durch rechtlich selbständige Gesellschaften
3.89)	bau_cfcsh	construction in foreign countries: shareholding	Auslandsbau durch Beteiligung an ortsansässigen Gesellschaften
3.90)	bau_salvo1	sales volume in %: road construction	Umsatzanteil im Straßenbau
3.91)	bau_salvo2	sales volume in %: other civil engineering	Umsatzanteil im sonstigen Tiefbau
3.92)	bau_salvo3	sales volume in %: public civil engineering	Umsatzanteil im öffentlichen Hochbau
3.93)	bau_salvo4	sales volume in %: industrial civil engineering	Umsatzanteil im gewerblichen Bau
3.94)	bau_salvo5	sales volume in %: domestic construction	Umsatzanteil im Wohnungsbau insgesamt
3.95)	bau_emp	employees	Beschäftigte insgesamt
3.96)	bau_inwo	industrial worker	Arbeiter
3.97)	bau_numwor	number of workers	Arbeiter
3.98)	bau_empl	employees all together	Beschäftigte insgesamt
3.99)	bau_phcaw	plant holidays: cessation of all work	Betriebsurlaub des gesamten Baubetriebs
3.100)	bau_phcwbr	plant holidays: cessation of work of singular branches	Betriebsurlaub für einzelne Niederlassungen
3.101)	bau_phyn	plant holidays	Betriebsurlaub
3.102)	bau_phm	plant holidays: month	Betriebsurlaub Monat
3.103)	bau_phdur	plant holidays: duration in weeks	Betriebsurlaub in Wochen
3.104)	bau_phdur2	plant holidays: duration in weeks	Betriebsurlaub in Wochen
3.105)	bau_phintr	year of introduction of plant holidays	Einführungsjahr des Betriebsurlaubs
3.106)	bau_deccon	decline of construction activity	Rückgang der Bautätigkeit wegen Betriebsurlaub
3.107)	bau_credit	credit allocation	Kreditvergabe
3.108)	bau_vaclhy	vacancies during last 6 months	Offene Stellen während der letzten 6 Monate
3.109)	bau_vaclhy_cp	vacancies during last 6 months: commercial professions	Offene Stellen im Bereich: gewerbliche Berufe
3.110)	bau_vaclhy_so	vacancies during last 6 months: sales occupation	Offene Stellen im Bereich: kaufmännische Berufe
3.111)	bau_vaclhy_mc	vacancies during last 6 months: managerial staff (commerce)	Offene Stellen im Bereich: gewerbliches Führungspersonal
3.112)	bau_vaclhy_ce	vacancies during last 6 months: construction engineer	Offene Stellen im Bereich: Bauingenieur
3.113)	bau_vaclhy_tc	vacancies during last 6 months: trainees (commerce)	Offene Stellen im Bereich: gewerbliche Auszubildende
3.114)	bau_difilvc	difficulties filling vacancies	Probleme offene Stellen zu besetzen
3.115)	bau_difil_cp	difficulties filling vacancies: commercial professions	Dauer bis Besetzung im gewerblichen Bereich
3.116)	bau_difil_so	difficulties filling vacancies: sales occupation	Dauer bis Besetzung im kaufmännischen Bereich
3.117)	bau_difil_mc	difficulties filling vacancies: managerial staff (commerce)	Dauer bis Besetzung bei gewerblichem Führungspersonal
3.118)	bau_difil_ce	difficulties filling vacancies: construction engineer	Dauer bis Besetzung im Bauingenieurbereich
3.119)	bau_difil_tc	difficulties filling vacancies: trainees (commerce)	Dauer bis Besetzung bei gewerblichen Auszubildenden
3.120)	bau_vacrepfea	% of vacancies reported to federal employment agency	% offener Stellen, die der Bundesagentur für Arbeit gemeldet wurden
3.121)	bau_seskivly	search for skilled workers vs. last year	Suche nach Fachkräften verglichen mit dem Vorjahr
3.122)	bau_fambus	family business	Familienunternehmen
3.123)	bau_ref1	refugees question1	Flüchtlinge Frage 1
3.124)	bau_ref2	refugees question2	Flüchtlinge Frage 2
3.125)	bau_ref3	refugees question3	Flüchtlinge Frage 3
3.126)	bau_ref4	refugees question4	Flüchtlinge Frage 4
3.127)	bau_ref5	refugees question5	Flüchtlinge Frage 5
3.128)	bau_ref6	refugees question6	Flüchtlinge Frage 6
3.129)	bau_ref7	refugees question7	Flüchtlinge Frage 7
3.130)	bau_ref8	refugees question8	Flüchtlinge Frage 8
3.131)	bau_ref9	refugees question9	Flüchtlinge Frage 9
3.132)	bau_minim_post1	affected by minimum wage	von Mindestlohn betroffen
3.133)	bau_minim_post2	no minimum wage measures	keine Mindestlohn- Maßnahmen
3.134)	bau_minim_post3	measures: employee reduction	Maßnahmen: Personalabbau
3.135)	bau_minim_post4	measures: working hour reduction	Maßnahmen: Arbeitszeitreduzierung
3.136)	bau_minim_post5	measures: increased prices	Maßnahmen: Preiserhöhungen
3.137)	bau_minim_post6	measures: decreased investment	Maßnahmen: verringerte Investitionen
3.138)	bau_minim_post7	measures: decreased special payments	Maßnahmen: Kürzungen von Sonderzahlungen
3.139)	bau_minim_post8	less minijobs	Minijobs weggefallen

3.140)	bau_minim_post9	minijobs transformed into insurable employment	Minijobs in soz.vers.pflichtige Besch.verhältnisse umgewandelt
3.141)	bau_minim_post10	new insurable employment	neue soz.vers.pflichtige Besch.verhältnisse
3.142)	bau_minim_post11	employment relationships did not change	keine veränderten Besch.Verhältnisse
3.143)	bau_credityes	credit agreement signed	Kreditvertrag abgeschlossen
3.144)	bau_creditno	credit agreement not signed	Kreditvertrag nicht abgeschlossen
3.145)	bau_credituse1	financing of ongoing operating resources	Finanzierung laufender Kreditmittel
3.146)	bau_credituse2	financing of an investment	Finanzierung einer Investition
3.147)	bau_credituse3	other financing	Sonstiger Verwendungszweck
3.148)	bau_midmanager	mid tier: more than 4 managers	Mittelstand: mehr als 4 Manager
3.149)	bau_midmanshare	mid tier: at least one manager has shares	Mittelstand: Mindestens ein Manager hat Anteile
3.150)	bau_midyes	mid tier: company rated as mid tier	Mittelstand: Als Mittelstand eingeschätzt
3.151)	bau_credit2_1	credit seeking	Kreditverhandlungen durchgeführt
3.152)	bau_credit2_2	credit allocation	Kreditvergabe: Verhalten der Banken
3.153)	bau_credit2_3	reasons for not credit seeking	Gründe für keine Kreditverhandlungen
3.154)	bau_negint	confronted with negative interest rates	Wurden Sie mit Negativzinsen konfrontiert?
3.155)	bau_negint_noact	negative interest actions: none	Keine Maßnahmen
3.156)	bau_negint_agree	negative interest actions: bank agreements	Verhandlungen mit Bank
3.157)	bau_negint_change	negative interest actions: change of bank	Wechsel der Bank
3.158)	bau_negint_inc	negative interest actions: increase of cash	Erhöhung der Bargeldhaltung
3.159)	bau_negint_redas	negative interest actions: redeployment in other financial assets and	Umschichtung Finanzanlagen/Rückzahlung von Krediten
3.160)	bau_negint_redasint	negative interest actions: redeployment of assets within company	Umschichtung des Guthabens
3.161)	bau_negint_inv	negative interest actions: investing or preponing (additional)	Investitionen
3.162)	bau_negint_oth	negative interest actions: other	Andere
3.163)	bau_negint_burden	burden of negative interest rates on profit situation	Belastung durch Negativzinsproblematik
3.164)	bau_negint_banks	number of relationship banks	Wie viele Banken?

1. Variables of identification

No.	Name	Label	Survey period	Survey frequency
1.1)	survey	survey	West since 01/1991 East since 01/1991	monthly monthly

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	Further information
WEST										"bau"
EAST										
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
WEST										
EAST										
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
WEST										
EAST										

No.	Name	Label	Survey period	Survey frequency																																																																																												
1.2)	year	year	West since 01/1991 East since 01/1991	monthly monthly																																																																																												
<table border="1"> <thead> <tr> <th>1991</th><th>1992</th><th>1993</th><th>1994</th><th>1995</th><th>1996</th><th>1997</th><th>1998</th><th>1999</th><th>2000</th> <th>Further information</th> </tr> </thead> <tbody> <tr> <td colspan="10">WEST</td> <td rowspan="12">Year of survey</td> </tr> <tr> <td colspan="10">EAST</td> </tr> <tr> <td>2001</td><td>2002</td><td>2003</td><td>2004</td><td>2005</td><td>2006</td><td>2007</td><td>2008</td><td>2009</td><td>2010</td> </tr> <tr> <td colspan="10">WEST</td> </tr> <tr> <td colspan="10">EAST</td> </tr> <tr> <td>2011</td><td>2012</td><td>2013</td><td>2014</td><td>2015</td><td>2016</td><td>2017</td><td>2018</td><td>2019</td><td>2020</td> </tr> <tr> <td colspan="7">WEST</td> <td colspan="3"></td> </tr> <tr> <td colspan="7">EAST</td> <td colspan="3"></td> </tr> </tbody> </table>					1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	Further information	WEST										Year of survey	EAST										2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	WEST										EAST										2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	WEST										EAST									
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No.	Name	Label	Survey period	Survey frequency																																																																																												
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No.	Name	Label	Survey period	Survey frequency																																																																																												
1.5)	runnum	running number of plant	West since 01/1991 East since 01/1991	monthly monthly																																																																																												
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EAST																																																																																																

No.	Name	Label	Survey period	Survey frequency
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1.6)	bau_plantnum	KT information id	West since 01/1991 East since 01/1991	monthly monthly								
	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	Further information	
	WEST										KT information id, 12 digits formed with sector number	
	EAST											
	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	digit 1-5: 1.5) sec digit 6-7: 1.15) fedstaifo	construction sector federal state according to ifo code
	WEST										digit 8-12: 1.11) runnum	running plant number
	EAST											
	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020		
	WEST											
	EAST											

No.	Name	Label	Survey period	Survey frequency
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1.7)	bau_westeast	western eastern	West since 01/1991 East since 01/1991	monthly monthly								
	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	Further information	
	WEST										Differentiates between Eastern and Western survey	
	EAST											
	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	[1] western [2] eastern	
	WEST											
	EAST											
	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020		
	WEST											
	EAST											

No.	Name	Label	Survey period	Survey frequency
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1.8)	fedstaifo	federal state (ifo-code)	West since 01/1991 East since 01/1991	monthly monthly								
	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	Further information	
	WEST										Federal state according to ifo-code	
	EAST											
	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	1 "[01] Berlin West" 10 "[10] Bavaria" 2 "[02] Schleswig-Holstein" 11 "[11] Saarland" 3 "[03] Hamburg" 12 "[12] Mecklenburg- 4 "[04] Bremen" Western Pomerania" 5 "[05] Lower Saxony" 13 "[13] Brandenburg	
	WEST										6 "[06] Nordrhine-Westphalia" (incl. Berlin East)"	
	EAST										7 "[07] Rhineland-Palatinate" 14 "[14] Saxony-Anhalt" 8 "[08] Hesse" 15 "[15] Saxony" 9 "[09] Baden- 16 "[16] Thuringia" Wuerttemberg"	
	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020		
	WEST											
	EAST											

No.	Name	Label	Survey period	Survey frequency
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1.9)	bau_latecomer	latecomer	West 01/1991 to 12/1995	monthly							
	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	Further information
	WEST										Latecomer
	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	[N]
	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	

No.	Name	Label	Survey period	Survey frequency
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1.10)	sector_id		West & East since 01/1991	monthly
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1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	Further information
WEST										
EAST										
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
WEST										
EAST										
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
WEST										
EAST										

No.	Name	Label	Survey period	Survey frequency
1.11)	bau_sec2		West & East since 01/1991	monthly

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	Further information
WEST										
EAST										
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
WEST										
EAST										
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
WEST										
EAST										

No.	Name	Label	Survey period	Survey frequency
1.12)	sector_bau	classification according to federal statistical office (type of construction)	West since 01/1991 East since 01/1991	monthly monthly

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	Further information
WEST										West and East:
EAST										210000: construction industry code 2
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	211010: road construction code 1
WEST										211020: other civil engineering code 1
EAST										212010: public civil engineering code 1
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	212020: industrial civil engineering code 1
WEST										212030: residential construction code 1
EAST										212040: buildings with 3 flats and more
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	nur West
WEST										220000: Building trade code 2
EAST										221010: road construction code 1
										221020: other civil engineering code 1
										222020: industrial civil engineering code 1
										222030: residential construction code 1
										222040: buildings with 3 flats and more code 1
										West and East:
										230000: prefabricated building construction code 2
										232010: single family house code 1
										232020: multi-family house code 1
										232030: non-residential building code 1

II. Variables regarding the survey process

No.	Name	Label	Survey period	Survey frequency
1.13)	online	online	West since 01/1991 East since 01/1991	monthly monthly

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	Further information
WEST										Questionnaire answered online
EAST										[0] paper
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	[1] fax
WEST										[2] online
EAST										[5] manually collected
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
WEST										
EAST										

No.	Name	Label	Survey period	Survey frequency																																																																																								
1.14)	survey_start	survey_start	West since 01/2005 East since 01/2005	monthly monthly																																																																																								
<table border="1"> <thead> <tr> <th>1991</th><th>1992</th><th>1993</th><th>1994</th><th>1995</th><th>1996</th><th>1997</th><th>1998</th><th>1999</th><th>2000</th> <th>Further information</th> </tr> </thead> <tbody> <tr> <td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td> <td rowspan="4"> Survey start Only refers to participants who answered the questionnaire online </td> </tr> <tr> <td>2001</td><td>2002</td><td>2003</td><td>2004</td><td>2005</td><td>2006</td><td>2007</td><td>2008</td><td>2009</td><td>2010</td> <td></td> </tr> <tr> <td></td><td></td><td></td><td></td><td>WEST</td><td></td><td></td><td></td><td></td><td></td> <td></td> </tr> <tr> <td></td><td></td><td></td><td></td><td>EAST</td><td></td><td></td><td></td><td></td><td></td> <td></td> </tr> <tr> <td>2011</td><td>2012</td><td>2013</td><td>2014</td><td>2015</td><td>2016</td><td>2017</td><td>2018</td><td>2019</td><td>2020</td> <td></td> </tr> <tr> <td>WEST</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td> <td></td> </tr> <tr> <td>EAST</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td> <td></td> </tr> </tbody> </table>					1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	Further information											Survey start Only refers to participants who answered the questionnaire online	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010						WEST											EAST							2011	2012	2013	2014	2015	2016	2017	2018	2019	2020		WEST											EAST										
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No.	Name	Label	Survey period	Survey frequency																																																																																								
1.15)	survey_end	survey_end	West since 01/2005 East since 01/2005	monthly monthly																																																																																								
<table border="1"> <thead> <tr> <th>1991</th><th>1992</th><th>1993</th><th>1994</th><th>1995</th><th>1996</th><th>1997</th><th>1998</th><th>1999</th><th>2000</th> <th>Further information</th> </tr> </thead> <tbody> <tr> <td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td> <td rowspan="4"> Survey end Only refers to participants who answered the questionnaire online </td> </tr> <tr> <td>2001</td><td>2002</td><td>2003</td><td>2004</td><td>2005</td><td>2006</td><td>2007</td><td>2008</td><td>2009</td><td>2010</td> <td></td> </tr> <tr> <td></td><td></td><td></td><td></td><td>WEST</td><td></td><td></td><td></td><td></td><td></td> <td></td> </tr> <tr> <td></td><td></td><td></td><td></td><td>EAST</td><td></td><td></td><td></td><td></td><td></td> <td></td> </tr> <tr> <td>2011</td><td>2012</td><td>2013</td><td>2014</td><td>2015</td><td>2016</td><td>2017</td><td>2018</td><td>2019</td><td>2020</td> <td></td> </tr> <tr> <td>WEST</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td> <td></td> </tr> <tr> <td>EAST</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td> <td></td> </tr> </tbody> </table>					1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	Further information											Survey end Only refers to participants who answered the questionnaire online	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010						WEST											EAST							2011	2012	2013	2014	2015	2016	2017	2018	2019	2020		WEST											EAST										
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No.	Name	Label	Survey period	Survey frequency																																																																																								
1.16)	participation_date	participation date	West since 01/2005 East since 01/2005	monthly monthly																																																																																								
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No.	Name	Label	Survey period	Survey frequency																																																																																								
1.17)	participation_hour	participation hour	West since 01/2005 East since 01/2005	monthly monthly																																																																																								
<table border="1"> <thead> <tr> <th>1991</th><th>1992</th><th>1993</th><th>1994</th><th>1995</th><th>1996</th><th>1997</th><th>1998</th><th>1999</th><th>2000</th> <th>Further information</th> </tr> </thead> <tbody> <tr> <td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td> <td rowspan="4"> Participation hour Only refers to participants who answered the questionnaire online </td> </tr> <tr> <td>2001</td><td>2002</td><td>2003</td><td>2004</td><td>2005</td><td>2006</td><td>2007</td><td>2008</td><td>2009</td><td>2010</td> <td></td> </tr> <tr> <td></td><td></td><td></td><td></td><td>WEST</td><td></td><td></td><td></td><td></td><td></td> <td></td> </tr> <tr> <td></td><td></td><td></td><td></td><td>EAST</td><td></td><td></td><td></td><td></td><td></td> <td></td> </tr> <tr> <td>2011</td><td>2012</td><td>2013</td><td>2014</td><td>2015</td><td>2016</td><td>2017</td><td>2018</td><td>2019</td><td>2020</td> <td></td> </tr> <tr> <td>WEST</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td> <td></td> </tr> <tr> <td>EAST</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td> <td></td> </tr> </tbody> </table>					1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	Further information											Participation hour Only refers to participants who answered the questionnaire online	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010						WEST											EAST							2011	2012	2013	2014	2015	2016	2017	2018	2019	2020		WEST											EAST										
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No.	Name	Label	Survey period	Survey frequency
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1.18)	participation_status	participation status	West since 01/2005 East since 01/2005	monthly monthly																																																																																																					
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2. Standard questions

I. Construction activity

No.	Name	Label	Survey period	Survey frequency
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2.1)	bau_conactex	construction activity versus previous month	West since 01/1991 East since 01/1991	monthly monthly
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Wording of question

<p>01/1991 to 11/2001; 01/2014</p> <p>In the month under report we have built</p> <p>more [1] about the same amount [2] less [3]</p> <p>} than on average during the last 3 months</p>	Further information Construction activity versus previous month
<p>01/2002, 02/2002</p> <p>During the last 2-3 months our construction activity has</p> <p>increased [1] not changed [2] decreased [3]</p>	
<p>03/2002 to 04/2014; 04/2015; 12/2015</p> <p>Previous month our construction activity has</p> <p>increased [1] not changed [2] decreased [3]</p>	
<p>since 05/2014, irregularly</p> <p>In the past 3 months our construction activity has</p> <p>increased [1] not changed [2] decreased [3]</p>	

Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
WEST									
EAST									
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
WEST									
EAST									
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
WEST									
EAST									

No.	Name	Label	Survey period	Survey frequency
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2.2)	bau_constrain	constraints	West since 01/1991 East since 01/1991	monthly monthly
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Wording of question

<p>01/1991 to 11/2001</p> <p>The execution of orders is currently constrained</p> <p>yes [1] <input type="text"/> no [2] <input type="text"/></p>	<p>Further information</p> <p>Constraints to production</p> <p>[3]: Conflict - here, "no" was chosen , but for any constraining factor (2.3) bau_mplack bis 2.9) bau_othrea), "yes" was crossed.</p>
<p>01/2002, 02/2002</p> <p>The construction activity/execution of orders is currently constrained</p> <p>yes [1] <input type="text"/> no [2] <input type="text"/></p>	
<p>from 03/2002 to 04/2017</p> <p>The construction activity/execution of orders was constrained</p> <p>yes [1] <input type="text"/> no [2] <input type="text"/></p>	
<p>since 05/2017</p> <p>Previous month the construction activity/execution of orders was constrained</p> <p>yes [1] <input type="text"/> no [2] <input type="text"/></p>	

Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
WEST									
EAST									
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
WEST									
EAST									
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
WEST									
EAST									

No.	Name	Label	Survey period	Survey frequency
2.3)	bau_mplack	constraints: lack of manpower	West since 01/1991 East since 01/1991	monthly monthly

Wording of question

<p>since 01/1991</p> <p>The construction activity/ execution of orders is currently/ was constrained.* If yes, due to:</p> <p>lack of manpower [1] <input type="text"/></p>	<p>Further information</p> <p>Lack of manpower</p> <p>*For the exact wording of question for the corresponding point of time see 2.2) constraints</p>
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Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
WEST									
EAST									
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
WEST									
EAST									
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
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EAST									

No.	Name	Label	Survey period	Survey frequency
2.4)	bau_matlack	constraints: lack of material	West since 01/1991 East since 01/1991	monthly monthly

Wording of question

since 01/1991 The construction activity/ execution of orders is currently/ was constrained.* If yes, due to: lack of material/ insufficient technical equipment [1]	Further information Lack of material *For the exact wording of question for the corresponding point of time see 2.2) constraints																																																																																										
Time span of variable																																																																																											
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No.	Name	Label	Survey period	Survey frequency
2.5)	bau_weathcon	constraints: weather conditions	West since 01/1991 East since 01/1991	monthly monthly

Wording of question

since 01/1991 The construction activity/ execution of orders is currently/ was constrained.* If yes, due to: unfavourable weather conditions [1]	Further information unfavourable weather conditions *For the exact wording of question for the corresponding point of time see 2.2) constraints																																																																																										
Time span of variable																																																																																											
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No.	Name	Label	Survey period	Survey frequency
2.6)	bau_finan	constraints: financing	West since 01/1991 East since 01/1991	monthly monthly

Wording of question

since 01/1996 The construction activity/ execution of orders is currently/ was constrained.* If yes, due to: insufficient financing [1]	Further information insufficient financing *For the exact wording of question for the corresponding point of time see 2.2) constraints																																																												
Time span of variable																																																													
<table border="1"> <tr><td>1991</td><td>1992</td><td>1993</td><td>1994</td><td>1995</td><td>1996</td><td>1997</td><td>1998</td><td>1999</td><td>2000</td></tr> <tr><td colspan="10">WEST</td></tr> <tr><td colspan="10">EAST</td></tr> <tr><td>2001</td><td>2002</td><td>2003</td><td>2004</td><td>2005</td><td>2006</td><td>2007</td><td>2008</td><td>2009</td><td>2010</td></tr> <tr><td colspan="10">WEST</td></tr> <tr><td colspan="10">EAST</td></tr> </table>	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	WEST										EAST										2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	WEST										EAST										
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2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
WEST									
EAST									

No.	Name	Label	Survey period	Survey frequency
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2.7)	bau_ordlack	lack of orders	West since 01/1996 East since 01/1996	monthly monthly
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Wording of question

since 01/1991	Further information
The construction activity/ execution of orders is currently/ was constrained.* If yes, due to: lack of orders [1] <input type="text"/>	Lack of orders *For the exact wording of question for the corresponding point of time see 2.2) constraints

Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
					WEST				
					EAST				
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
WEST									
EAST									
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
WEST									
EAST									

No.	Name	Label	Survey period	Survey frequency
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2.8)	bau_cancord	cancellation of orders	West since 01/2012 East since 01/2012	monthly monthly
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Wording of question

since 01/2012	Further information
The construction activity/ execution of orders was constrained [...] If yes, due to: lack of orders - thereof: cancellations of orders [1] <input type="text"/>	Cancellation of orders

Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
	WEST								
	EAST								

No.	Name	Label	Survey period	Survey frequency
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2.9)	bau_othrea	constraints: other reasons	West since 01/1991 East since 01/1991	monthly monthly
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Wording of question

since 01/1991	Further information
The construction activity/ execution of orders is currently/ was constrained.* If yes, due to: other reasons, namely** <input type="text"/>	Other reasons *For the exact wording of question for the corresponding point of time see 2.2) constraints

										** Addition "namely" since 01/2002
Time span of variable										
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	
WEST										
EAST										
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
WEST										
EAST										
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
WEST										
EAST										

No.	Name	Label	Survey period	Survey frequency
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2.10)	bau_contactfut	construction activity in 3 month	West since 01/1991 East since 01/1991	monthly monthly
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Wording of question

<p>since 01/1991</p> <p>During the next 3 months we will presumably build</p> <p>more [1] as much [2] less [3]</p> <p>} than/as in the last 3 months</p>	<p>Further information</p> <p>Construction activity during the next 3 months</p>									
Time span of variable										
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	
WEST										
EAST										
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
WEST										
EAST										
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
WEST										
EAST										

II. Construction orders

No.	Name	Label	Survey period	Survey frequency
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2.11)	bau_ordvpm	orders versus previous month	West since 01/1991 East since 01/1991	monthly monthly
-------	-------------------	------------------------------	--	--------------------

<p>01/1991 to 11/2001</p> <p>At the end of this month the value of our construction order backlog is</p> <p>larger [1] not changed [2] smaller [3]</p> <p>} compared to the end of previous month</p>	<p>Further information</p> <p>Construction orders</p>
<p>01/2002, 02/2002</p> <p>During the last 2-3 months the value of our construction order backlog has</p> <p>increased [1] not changed [2] decreased [3]</p>	
<p>since 03/2002</p> <p>Previous month the value of our construction order backlog has</p> <p>increased [1] not changed [2] decreased [3]</p>	

Time span of variable										
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	
WEST										
EAST										
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
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2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
WEST										
EAST										

No.	Name	Label	Survey period	Survey frequency
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2.12)	bau_orders	orders (appraisal)	West since 01/1991 East since 01/1991	monthly monthly
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<p>since 01/1991</p> <p>We perceive our current* range of orders momentarily** to be</p> <p style="margin-left: 40px;">relatively high [1]</p> <p style="margin-left: 40px;">sufficient [2]</p> <p style="margin-left: 40px;">too small [3]</p>	<p>Further information</p> <p>Orders</p> <p>* Addition "current" since 12/2001</p> <p>** Addition "momentarily" 01/1991 to 11/2001</p>
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Time span of variable										
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	
WEST										
EAST										
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
WEST										
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2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
WEST										
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No.	Name	Label	Survey period	Survey frequency
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2.13)	bau_ranord	range of orders in months	West since 01/1991 East since 01/1991	monthly monthly
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<p>01/1991 to 11/2001</p> <p>At the end of the month under report our range of orders equals under an usual course of the season an average production of _____ months</p>	<p>Further information</p> <p>Range of orders in months</p> <p>[10] = 1 month</p> <p>[15] = 1,5 months</p> <p>[100] = 10 months etc.</p>
<p>since 01/2002</p> <p>Under an usual course of the season our range of orders currently equals an average production of _____ months</p>	

Time span of variable										
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	
WEST										
EAST										
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
WEST										
EAST										
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
WEST										
EAST										

III. Prices of construction

No.	Name	Label	Survey period	Survey frequency
2.14)	bau_prvpm	prices versus previous month	West since 01/1991 East since 01/1991	monthly monthly

<p>01/1991 to 11/2001</p> <p>Compared to previous month our prices of construction for new orders were mostly</p> <p style="text-align: center;">higher [1] unchanged [2] lower [3]</p>	<p>Further information</p> <p>Prices of construction compared to previous month</p>																																																																																										
<p>01/2002, 02/2002</p> <p>During the last 2-3 months our prices of construction for new orders</p> <p style="text-align: center;">increased [1] stayed the same [2] decreased [3]</p>																																																																																											
<p>since 03/2002</p> <p>Compared to previous month our prices of construction for new orders has</p> <p style="text-align: center;">increased [1] not changed [2] decreased [3]</p>																																																																																											
<p>Time span of variable</p>																																																																																											
<table border="1" style="width: 100%; text-align: center;"> <tr> <td>1991</td><td>1992</td><td>1993</td><td>1994</td><td>1995</td><td>1996</td><td>1997</td><td>1998</td><td>1999</td><td>2000</td> </tr> <tr> <td colspan="10" style="background-color: #004a80; color: white;">WEST</td> </tr> <tr> <td colspan="10" style="background-color: #0070c0; color: white;">EAST</td> </tr> <tr> <td>2001</td><td>2002</td><td>2003</td><td>2004</td><td>2005</td><td>2006</td><td>2007</td><td>2008</td><td>2009</td><td>2010</td> </tr> <tr> <td colspan="10" style="background-color: #004a80; color: white;">WEST</td> </tr> <tr> <td colspan="10" style="background-color: #0070c0; color: white;">EAST</td> </tr> <tr> <td>2011</td><td>2012</td><td>2013</td><td>2014</td><td>2015</td><td>2016</td><td>2017</td><td>2018</td><td>2019</td><td>2020</td> </tr> <tr> <td colspan="7" style="background-color: #004a80; color: white;">WEST</td> <td colspan="3"></td> </tr> <tr> <td colspan="7" style="background-color: #0070c0; color: white;">EAST</td> <td colspan="3"></td> </tr> </table>		1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	WEST										EAST										2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	WEST										EAST										2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	WEST										EAST									
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No.	Name	Label	Survey period	Survey frequency
2.15)	bau_prcoco	prime costs covering	West since 01/1991 East since 01/1991	monthly monthly

<p>01/1991 to 11/2001</p> <p>In the month under report the prices of construction obtained on the market were</p> <p style="text-align: center;">more than prime costs covering [1] prime costs covering [2] not prime costs covering [3]</p>	<p>Further information</p> <p>Obtainable prices of construction</p> <p>* for main construction trades ** prefabricated building construction</p>																																																												
<p>since 01/2002</p> <p>Currently*/ in the month under report** the obtained prices of construction were</p> <p style="text-align: center;">more than prime costs covering [1] prime costs covering [2] not prime costs covering [3]</p>																																																													
<p>Time span of variable</p>																																																													
<table border="1" style="width: 100%; text-align: center;"> <tr> <td>1991</td><td>1992</td><td>1993</td><td>1994</td><td>1995</td><td>1996</td><td>1997</td><td>1998</td><td>1999</td><td>2000</td> </tr> <tr> <td colspan="10" style="background-color: #004a80; color: white;">WEST</td> </tr> <tr> <td colspan="10" style="background-color: #0070c0; color: white;">EAST</td> </tr> <tr> <td>2001</td><td>2002</td><td>2003</td><td>2004</td><td>2005</td><td>2006</td><td>2007</td><td>2008</td><td>2009</td><td>2010</td> </tr> <tr> <td colspan="10" style="background-color: #004a80; color: white;">WEST</td> </tr> <tr> <td colspan="10" style="background-color: #0070c0; color: white;">EAST</td> </tr> </table>		1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	WEST										EAST										2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	WEST										EAST									
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2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
WEST									
EAST									

No.	Name	Label	Survey period	Survey frequency
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2.16)	bau_exppr	expected prices	West since 01/1991 East since 01/1991	monthly monthly
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<p>since 01/1991</p> <p>During the next 3 months the prices of construction obtainable on the market will presumably be</p> <p>rising [1] not changing [2] falling [3]</p>	<p>Further information</p> <p>Expected prices of construction</p>
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Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
WEST									
EAST									
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
WEST									
EAST									
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
WEST									
EAST									

IV. State of business

No.	Name	Label	Survey period	Survey frequency
-----	------	-------	---------------	------------------

2.17)	bau_statebus	state of business (appraisal)	West since 01/1991 East since 01/1991	monthly monthly
-------	---------------------	-------------------------------	--	--------------------

<p>since 01/1991</p> <p>We evaluate our current state of business to be</p> <p>good [1] satisfiable [2] bad [3]</p>	<p>Further information</p> <p>State of business (appraisal)</p>
---	---

Time span of variable

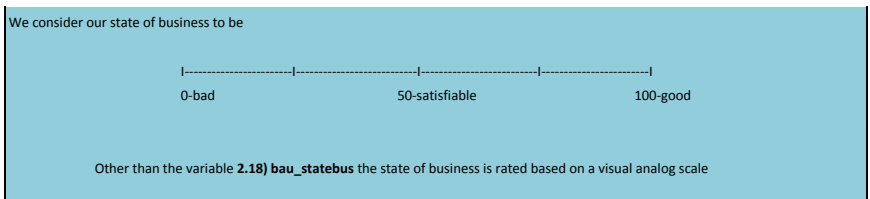
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
WEST									
EAST									
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
WEST									
EAST									
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
WEST									
EAST									

No.	Name	Label	Survey period	Survey frequency
-----	------	-------	---------------	------------------

2.18)	bau_statebus_sl	state of business (VAS)	West since 01/2017 East since 01/2017	monthly survey monthly survey
-------	------------------------	-------------------------	--	----------------------------------

Wording of question

<p>since 08/2005</p> <p>Current situation</p>	<p>Further information</p> <p>Appraisal of the state of business (VAS)</p>
--	--



online only

Time span of variable

1980	1981	1982	1983	1984	1985	1986	1987	1988	1989
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019

WEST
EAST

No.	Name	Label	Survey period	Survey frequency
-----	------	-------	---------------	------------------

2.19)	bau_statebus_clicks	state of business (clicks)	West since 01/2017 East since 01/2017	monthly survey monthly survey
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Time span of variable

1980	1981	1982	1983	1984	1985	1986	1987	1988	1989
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019

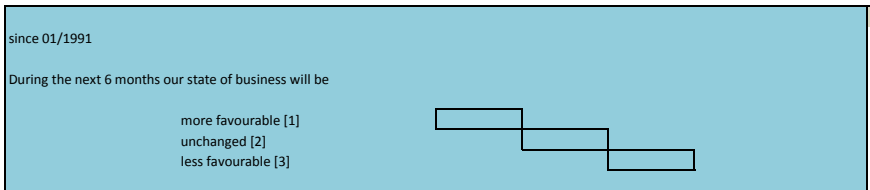
WEST
EAST

Further information

Number of clicks for question **2.18) bau_statebus_sl**
online only

No.	Name	Label	Survey period	Survey frequency
-----	------	-------	---------------	------------------

2.20)	bau_comexp	expected commercial operations	West since 01/1991 East since 01/1991	monthly monthly
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Further information

Expected commercial operations

Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
WEST									
EAST									
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
WEST									
EAST									
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
WEST									
EAST									

No.	Name	Label	Survey period	Survey frequency
2.21)	bau_comexp_sl	expected commercial (VAS)	West since 01/2017 East since 01/2017	monthly survey monthly survey

Wording of question

<p>since 08/2005</p> <p>Expectations for the next 6 months</p> <p>In cyclical regards our state of business for XY will be</p> <p style="text-align: center;"> ----- ----- ----- ----- </p> <p style="text-align: center;">0- be rather less favourable 50-stay about the same 100-rather more favourable</p> <p>Other than the variable 2.20) bau_comexp the expected commercial is rated based on a visual analog scale</p>	<p>Further information</p> <p>Expected commercial (VAS)</p> <p>online only</p>
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Time span of variable

1980	1981	1982	1983	1984	1985	1986	1987	1988	1989
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
							WEST		
							EAST		

No.	Name	Label	Survey period	Survey frequency
2.22)	bau_comexp_clicks	expected commercial (clicks)	West since 01/2017 East since 01/2017	monthly survey monthly survey

Time span of variable

1980	1981	1982	1983	1984	1985	1986	1987	1988	1989
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
Further information									
Number of clicks for question 2.21) bau_comexp_sl									
online only									

2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	
							WEST			
							EAST			

V. Utilization of capacity*

* to 11/2001 "Geräteausnutzung"

No.	Name	Label	Survey period	Survey frequency
2.23)	bau_equiput2	equipment utilization in %	West since 01/1991 East since 01/1991	monthly monthly

<p>01/1991 to 11/2001</p> <p>In the month under report the utilization of our equipment (full utilization customary for the company=100%) was on average about</p> <p>all equipment*:</p> <table border="1"> <tr> <td>30</td><td>40</td><td>50</td><td>60</td><td>70</td><td>75</td><td>80</td><td>85</td><td>90</td><td>95</td><td>100</td><td>more than 100%, in fact:</td> </tr> <tr> <td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td> </tr> </table>	30	40	50	60	70	75	80	85	90	95	100	more than 100%, in fact:													<p>Further information</p> <p>Capacity utilization</p> <p>* Addition "all equipment" only in main construction</p>																																																																		
30	40	50	60	70	75	80	85	90	95	100	more than 100%, in fact:																																																																																
<p>since 01/2001</p> <p>Lately the capacity utilization of our machines (full capacity utilization customary for the company=100%) was on average about</p> <p>all equipment*:</p> <table border="1"> <tr> <td>30</td><td>40</td><td>50</td><td>60</td><td>70</td><td>75</td><td>80</td><td>85</td><td>90</td><td>95</td><td>100</td><td>more than 100%, in fact:</td> </tr> <tr> <td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td> </tr> </table>	30	40	50	60	70	75	80	85	90	95	100	more than 100%, in fact:																																																																															
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No.	Name	Label	Survey period	Survey frequency
2.24)	bau_equiput1	equipment utilization (civil engineering) in %	West since 01/1991 East since 01/1991	monthly monthly

<p>01/1991 to 11/2001</p> <p>In the month under report the utilization of our equipment (full utilization customary for the company=100%) was on average about</p> <p>all equipment:</p> <table border="1"> <tr> <td>30</td><td>40</td><td>50</td><td>60</td><td>70</td><td>75</td><td>80</td><td>85</td><td>90</td><td>95</td><td>100</td><td>more than 100%, in fact:</td> </tr> <tr> <td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td> </tr> </table> <p>thereof:</p> <table border="1"> <tr> <td>- for civil engineering</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td> </tr> <tr> <td>- for building construction</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td> </tr> </table>	30	40	50	60	70	75	80	85	90	95	100	more than 100%, in fact:													- for civil engineering												- for building construction												<p>Further information</p> <p>Capacity utilization in main construction trades</p> <p>Distinguishing between civil engineering and building construction happens only in the main construction trades.</p> <p>This question does not exist for the prefabricated building construction</p>
30	40	50	60	70	75	80	85	90	95	100	more than 100%, in fact:																																						
- for civil engineering																																																	
- for building construction																																																	
<p>since 01/2002</p> <p>Lately the capacity utilization of our machines (full capacity utilization customary for the company=100%) was on average about</p> <p>all equipment:</p> <table border="1"> <tr> <td>30</td><td>40</td><td>50</td><td>60</td><td>70</td><td>75</td><td>80</td><td>85</td><td>90</td><td>95</td><td>100</td><td>more than 100%, in fact:</td> </tr> <tr> <td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td> </tr> </table> <p>thereof:</p> <table border="1"> <tr> <td>- for civil engineering</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td> </tr> <tr> <td>- for building construction</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td> </tr> </table>	30	40	50	60	70	75	80	85	90	95	100	more than 100%, in fact:													- for civil engineering												- for building construction												
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EAST									
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WEST									
EAST									

VI. Employees

No.	Name	Label	Survey period	Survey frequency
-----	------	-------	---------------	------------------

2.25)	bau_emplexp	expected employees	West since 01/1991 East since 01/1991	monthly monthly
-------	--------------------	--------------------	--	--------------------

<p>since 01/1991</p> <p>During the next 3-4 months the number of our employees will be</p> <p style="text-align: center;">increasing [1] not changing [2] decreasing [3]</p> <p>in total <input type="text"/> <input type="text"/> <input type="text"/></p>	<p>Further information</p> <p>Expected development of the number of employees</p>																																																																																										
<p>Time span of variable</p> <table border="1"> <tr><td>1991</td><td>1992</td><td>1993</td><td>1994</td><td>1995</td><td>1996</td><td>1997</td><td>1998</td><td>1999</td><td>2000</td></tr> <tr><td colspan="10">WEST</td></tr> <tr><td colspan="10">EAST</td></tr> <tr><td>2001</td><td>2002</td><td>2003</td><td>2004</td><td>2005</td><td>2006</td><td>2007</td><td>2008</td><td>2009</td><td>2010</td></tr> <tr><td colspan="10">WEST</td></tr> <tr><td colspan="10">EAST</td></tr> <tr><td>2011</td><td>2012</td><td>2013</td><td>2014</td><td>2015</td><td>2016</td><td>2017</td><td>2018</td><td>2019</td><td>2020</td></tr> <tr><td colspan="10">WEST</td></tr> <tr><td colspan="10">EAST</td></tr> </table>		1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	WEST										EAST										2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	WEST										EAST										2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	WEST										EAST									
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No.	Name	Label	Survey period	Survey frequency
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2.26)	bau_indwork	industrial workers	West since 01/1991 East since 01/1991	monthly monthly
-------	--------------------	--------------------	--	--------------------

<p>since 01/1991</p> <p>During the next 3-4 months the number of our employees will be</p> <p style="text-align: center;">increasing [1] not changing [2] decreasing [3]</p> <p>in total <input type="text"/></p> <p>thereof <input type="text"/></p> <p>industrial workers <input type="text"/></p>	<p>Further information</p> <p>industrial workers</p>																																																																																										
<p>Time span of variable</p> <table border="1"> <tr><td>1991</td><td>1992</td><td>1993</td><td>1994</td><td>1995</td><td>1996</td><td>1997</td><td>1998</td><td>1999</td><td>2000</td></tr> <tr><td colspan="10">WEST</td></tr> <tr><td colspan="10">EAST</td></tr> <tr><td>2001</td><td>2002</td><td>2003</td><td>2004</td><td>2005</td><td>2006</td><td>2007</td><td>2008</td><td>2009</td><td>2010</td></tr> <tr><td colspan="10">WEST</td></tr> <tr><td colspan="10">EAST</td></tr> <tr><td>2011</td><td>2012</td><td>2013</td><td>2014</td><td>2015</td><td>2016</td><td>2017</td><td>2018</td><td>2019</td><td>2020</td></tr> <tr><td colspan="10">WEST</td></tr> <tr><td colspan="10">EAST</td></tr> </table>		1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	WEST										EAST										2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	WEST										EAST										2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	WEST										EAST									
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No.	Name	Label	Survey period	Survey frequency
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2.27)	bau_employ	employee	West since 01/1991 East since 01/1991	monthly monthly
-------	-------------------	----------	--	--------------------

Further information

since 01/1991

During the next 3-4 months the number of our employees will

increasing [1] not changing [2] decreasing [3]

in total

thereof

employees

Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
WEST									
EAST									
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
WEST									
EAST									
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
WEST									
EAST									

No.	Name	Label	Survey period	Survey frequency
-----	------	-------	---------------	------------------

2.28)	bau_statill	status of employee's illness in %	West since 01/1991 East since 01/1991	monthly monthly
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since 01/1991

Currently of our employees are sick: _____ %

Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
WEST									
EAST									
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
WEST									
EAST									
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
WEST									
EAST									

Further information

Illness absence rate

Note.: Values in the Stata-files have to be divided by 10 to get the correct percentage format (with decimal place).
eg.: for the value of 85 in the dataset applies: 8,5%

No.	Name	Label	Survey period	Survey frequency
-----	------	-------	---------------	------------------

2.29)	bau_comexp_unc	uncertainty w.r.t. commercial operation	West since 07/2017 East since 07/2017	monthly monthly
-------	----------------	---	--	--------------------

since 07/2017

We assess the **uncertainty** conguarding our commercial operation in the next 6 month as

-----|-----|-----|-----|-----|-----|

0-low 50-medium/seasonal 100-high

Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
WEST									
EAST									
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
WEST									
EAST									
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
WEST									
EAST									

Further information

3. Special questions

VII. Special questions**/remarks***

** main construction trades, *** prefabricated building construction

No.	Name	Label	Survey period	Survey frequency
-----	------	-------	---------------	------------------

3.1) **bau_backconst** backlog of constructions West 01/1991 - 01/2015 annual survey, January
East 01/2002 - 01/2015 annual survey, January

Wording of question

<p>01/1991 to 01/2001</p> <p>Backlog of constructions At the end of 19XX* our backlog of unfinished and not yet started constructions was</p> <p style="text-align: center;"> more [1] as much as last year [2] } than end of 19/20YY** less [3] </p>	<p>Further information</p> <p>Backlog of constructions (for main construction trades)</p> <p>* "end of 20XX" "end of previous year". Example: If the question was posed in January 2003 , "20XX"="2002".</p> <p>** "end of 20YY" "end of year before last" Example: If the question was posed in January 2003 , "20YY"="2001".</p>																																																																						
<p>since 01/2002</p> <p>Backlog of constructions At the end of 20XX* our backlog of unfinished and not yet started constructions was</p> <p style="text-align: center;"> more [1] as much as last year [2] } than end of 20YY** less [3] </p>																																																																							
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WEST					EAST																																																																		

No.	Name	Label	Survey period	Survey frequency
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3.2) **bau_subannsal** subcontractor: % of annual sales West since 02/1991 annual survey, February
East since 02/2002 annual survey, February

Wording of question

<p>since 02/1991</p> <p>Services of subcontractors Of our annual sales in 19/20XX* about* _____ % are accounted for by subcontractors</p>	<p>Further information</p> <p>Sales of subcontractors in percentage to the own annual sales (for main construction trades)</p> <p>* "20XX" means last year Example: If the question was posed in February 2003 , "20XX"="2002".</p> <p>** since 02/2002 "circa" instead of "about"</p>																																																																					
<p>Time span of variable</p> <table border="1" style="width: 100%; text-align: center;"> <tr> <td>1991</td><td>1992</td><td>1993</td><td>1994</td><td>1995</td><td>1996</td><td>1997</td><td>1998</td><td>1999</td><td>2000</td> </tr> <tr> <td colspan="10">WEST</td> </tr> <tr> <td>2001</td><td>2002</td><td>2003</td><td>2004</td><td>2005</td><td>2006</td><td>2007</td><td>2008</td><td>2009</td><td>2010</td> </tr> <tr> <td colspan="10">WEST</td> </tr> <tr> <td></td><td>EAST</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td> </tr> <tr> <td>2011</td><td>2012</td><td>2013</td><td>2014</td><td>2015</td><td>2016</td><td>2017</td><td>2018</td><td>2019</td><td>2020</td> </tr> <tr> <td colspan="5">WEST</td><td colspan="5">EAST</td> </tr> </table>		1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	WEST										2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	WEST											EAST									2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	WEST					EAST			
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No.	Name	Label	Survey period	Survey frequency
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3.3) **bau_submain** subcontractor: % for main contract work West since 02/1991 annual survey, February

Wording of question

since 02/1991	Services of subcontractors _____ % of the subcontractors' services in year 19/20XX* are accounted for by firms of main construction trades	Further information Services of subcontractors of main construction trades (for main construction trades) * "20XX" means last year Example: If the question was posed in February 2003 , "20XX"="2002".							
Time span of variable									
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
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2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
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WEST									
EAST									

No.	Name	Label	Survey period	Survey frequency
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3.4) **bau_subupgr** subcontractor: % for upgrading work West since 02/1991 annual survey, February
East since 02/2002 annual survey, February

Wording of question

since 02/1991	Services of subcontractors _____ % of the subcontractors' services in year 19/20XX* are accounted for by firms of upgrading work	Further information Services of subcontractors of upgrading work (for main construction trades) * "20XX" means last year Example: If the question was posed in February 2003 , "20XX"="2002".							
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No.	Name	Label	Survey period	Survey frequency
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3.5) **bau_subtrans** subcontractor: % for transport company West since 02/1991 annual survey, February
East since 02/2002 annual survey, February

Wording of question

since 02/1991	Services of subcontractors _____ % of the subcontractors' services in year 19/20XX* are accounted for by transport companies	Further information Services of subcontractors of transport companies (for main construction trades) * "20XX" means last year Example: If the question was posed in February 2003 , "20XX"="2002".							
Time span of variable									
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
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EAST	

No.	Name	Label	Survey period	Survey frequency
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3.6) **bau_subreba** subcontractor: % for reinforcing bars West 02/1991 - 02/2015 annual survey, February
 East 02/2002 - 02/2015 annual survey, February

Wording of question

<p>since 02/1991</p> <p>Services of subcontractors</p> <p>_____ % of the subcontractors' services in year 19/20XX* are accounted for by bending and laying of reinforcing steel</p>	<p>Further information</p> <p>Services of subcontractors of bending and laying of reinforcing steel (for main construction trades)</p> <p>* "20XX" means last year</p> <p>Example: If the question was posed in February 2003 , "20XX"="2002".</p>																																																																																
<p>Time span of variable</p> <table border="1"> <tr> <td>1991</td><td>1992</td><td>1993</td><td>1994</td><td>1995</td><td>1996</td><td>1997</td><td>1998</td><td>1999</td><td>2000</td> </tr> <tr> <td colspan="10">WEST</td> </tr> <tr> <td>2001</td><td>2002</td><td>2003</td><td>2004</td><td>2005</td><td>2006</td><td>2007</td><td>2008</td><td>2009</td><td>2010</td> </tr> <tr> <td colspan="10">WEST</td> </tr> <tr> <td></td><td>EAST</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td> </tr> <tr> <td>2011</td><td>2012</td><td>2013</td><td>2014</td><td>2015</td><td>2016</td><td>2017</td><td>2018</td><td>2019</td><td>2020</td> </tr> <tr> <td colspan="10">WEST</td> </tr> <tr> <td colspan="10">EAST</td> </tr> </table>	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	WEST										2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	WEST											EAST									2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	WEST										EAST										
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No.	Name	Label	Survey period	Survey frequency
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3.7) **bau_subfowo** subcontractor: % for formwork West 02/1991 - 02/2015 annual survey, February
 East 02/2002 - 02/2015 annual survey, February

Wording of question

<p>since 02/1991</p> <p>Services of subcontractors</p> <p>_____ % of the subcontractors' services in year 19/20XX* are accounted for by formwork/ scaffolding</p>	<p>Further information</p> <p>Services of subcontractors of formwork/ scaffolding (for main construction trades)</p> <p>* "20XX" means last year</p> <p>Example: If the question was posed in February 2003 , "20XX"="2002".</p>																																																																																
<p>Time span of variable</p> <table border="1"> <tr> <td>1991</td><td>1992</td><td>1993</td><td>1994</td><td>1995</td><td>1996</td><td>1997</td><td>1998</td><td>1999</td><td>2000</td> </tr> <tr> <td colspan="10">WEST</td> </tr> <tr> <td>2001</td><td>2002</td><td>2003</td><td>2004</td><td>2005</td><td>2006</td><td>2007</td><td>2008</td><td>2009</td><td>2010</td> </tr> <tr> <td colspan="10">WEST</td> </tr> <tr> <td></td><td>EAST</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td> </tr> <tr> <td>2011</td><td>2012</td><td>2013</td><td>2014</td><td>2015</td><td>2016</td><td>2017</td><td>2018</td><td>2019</td><td>2020</td> </tr> <tr> <td colspan="10">WEST</td> </tr> <tr> <td colspan="10">EAST</td> </tr> </table>	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	WEST										2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	WEST											EAST									2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	WEST										EAST										
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No.	Name	Label	Survey period	Survey frequency
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3.8) **bau_subdiv** subcontractor: % for other companies West since 02/1991 annual survey, February
 East since 02/2002 annual survey, February

Wording of question

<p>since 02/1991</p> <p>Services of subcontractors</p> <p>_____ % of the subcontractors' services in year 19/20XX* are accounted for by other companies</p>	<p>Further information</p> <p>Services of subcontractors of other companies (for main construction trades)</p> <p>* "20XX" means last year</p> <p>Example: If the question was posed in February 2003 , "20XX"="2002".</p>										
<p>Time span of variable</p> <table border="1"> <tr> <td>1991</td><td>1992</td><td>1993</td><td>1994</td><td>1995</td><td>1996</td><td>1997</td><td>1998</td><td>1999</td><td>2000</td> </tr> </table>	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	
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No.	Name	Label	Survey period	Survey frequency
3.9)	bau_subfor	% for foreign subcontractors	West since 02/1996 East since 02/2002	annual survey, February annual survey, February

Wording of question

<p>since 02/1991</p> <p>Services of subcontractors Services of subcontractors in total: 100%. thereof: services of foreign subcontractors circa _____%</p>	<p>Further information</p> <p>Services of foreign subcontractors (for main construction trades)</p> <p>* "20XX" means last year Example: If the question was posed in February 2003 , "20XX"="2002".</p>																																																																																
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No.	Name	Label	Survey period	Survey frequency
3.10)	bau_undcons	% of undocumented constructions	West 02/1991 - 02/2015 East 02/2002 - 02/2015	annual survey, February annual survey, February

Wording of question

<p>since 02/1991</p> <p>Constructions not yet captured statistically The value of work completed but not yet documented as revenue (for the reporting in the building industry) was 31.12.19/20XX circa _____% of our total annual production.</p>	<p>Further information</p> <p>Undocumented constructions (for main construction trades)</p> <p>* "20XX" means last year Example: If the question was posed in February 2003 , "20XX"="2002".</p>																																																																																
<p>Time span of variable</p> <table border="1"> <tr><td>1991</td><td>1992</td><td>1993</td><td>1994</td><td>1995</td><td>1996</td><td>1997</td><td>1998</td><td>1999</td><td>2000</td></tr> <tr><td colspan="10">WEST</td></tr> <tr><td>2001</td><td>2002</td><td>2003</td><td>2004</td><td>2005</td><td>2006</td><td>2007</td><td>2008</td><td>2009</td><td>2010</td></tr> <tr><td colspan="10">WEST</td></tr> <tr><td colspan="10">EAST</td></tr> <tr><td>2011</td><td>2012</td><td>2013</td><td>2014</td><td>2015</td><td>2016</td><td>2017</td><td>2018</td><td>2019</td><td>2020</td></tr> <tr><td colspan="5">WEST</td><td colspan="5">EAST</td></tr> <tr><td colspan="5">WEST</td><td colspan="5">EAST</td></tr> </table>	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	WEST										2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	WEST										EAST										2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	WEST					EAST					WEST					EAST					
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No.	Name	Label	Survey period	Survey frequency
3.11)	bau_sphadis	sphere of action: % in same district	West since 02/1991 East since 02/2002	annual survey, February annual survey, February

Wording of question

	Further information
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since 02/1991 Sphere of action of the company (Only to be answered for the main branch) Circa _____% of our revenues in 19/20XX* were accounted for by construction sites in the same administrative district	Revenue in the same administrative district (for main construction trades) * "20XX" means last year Example: If the question was posed in February 2003 , "20XX"="2002".																																																																																
Time span of variable																																																																																	
<table border="1"> <tr><td>1991</td><td>1992</td><td>1993</td><td>1994</td><td>1995</td><td>1996</td><td>1997</td><td>1998</td><td>1999</td><td>2000</td></tr> <tr><td colspan="10">WEST</td></tr> <tr><td>2001</td><td>2002</td><td>2003</td><td>2004</td><td>2005</td><td>2006</td><td>2007</td><td>2008</td><td>2009</td><td>2010</td></tr> <tr><td colspan="10">WEST</td></tr> <tr><td></td><td colspan="9">EAST</td></tr> <tr><td>2011</td><td>2012</td><td>2013</td><td>2014</td><td>2015</td><td>2016</td><td>2017</td><td>2018</td><td>2019</td><td>2020</td></tr> <tr><td colspan="10">WEST</td></tr> <tr><td colspan="10">EAST</td></tr> </table>		1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	WEST										2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	WEST											EAST									2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	WEST										EAST									
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No.	Name	Label	Survey period	Survey frequency
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3.12)	bau_sphasfs	sphere of action: % in same federal state	West since 02/1991 East since 02/2002	annual survey, February annual survey, February
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Wording of question

since 02/1991 Sphere of action of the company (Only to be answered for the main branch) Circa _____% of our revenues in 19/20XX* were accounted for by construction sites in other districts but in the same federal state	Further information Revenue in the same federal state (for main construction trades) * "20XX" means last year Example: If the question was posed in February 2003 , "20XX"="2002".																																																																																
Time span of variable																																																																																	
<table border="1"> <tr><td>1991</td><td>1992</td><td>1993</td><td>1994</td><td>1995</td><td>1996</td><td>1997</td><td>1998</td><td>1999</td><td>2000</td></tr> <tr><td colspan="10">WEST</td></tr> <tr><td>2001</td><td>2002</td><td>2003</td><td>2004</td><td>2005</td><td>2006</td><td>2007</td><td>2008</td><td>2009</td><td>2010</td></tr> <tr><td colspan="10">WEST</td></tr> <tr><td></td><td colspan="9">EAST</td></tr> <tr><td>2011</td><td>2012</td><td>2013</td><td>2014</td><td>2015</td><td>2016</td><td>2017</td><td>2018</td><td>2019</td><td>2020</td></tr> <tr><td colspan="10">WEST</td></tr> <tr><td colspan="10">EAST</td></tr> </table>		1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	WEST										2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	WEST											EAST									2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	WEST										EAST									
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No.	Name	Label	Survey period	Survey frequency
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3.13)	bau_sphaofs	sphere of action: % in other federal state	West since 02/1991 East since 02/2002	annual survey, February annual survey, February
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Wording of question

since 02/1991 Sphere of action of the company (Only to be answered for the main branch) Circa _____% of our revenues in 19/20XX* were accounted for by construction sites in other federal states	Further information Revenue in other federal states (for main construction trades) * "20XX" means last year Example: If the question was posed in February 2003 , "20XX"="2002".																																																												
Time span of variable																																																													
<table border="1"> <tr><td>1991</td><td>1992</td><td>1993</td><td>1994</td><td>1995</td><td>1996</td><td>1997</td><td>1998</td><td>1999</td><td>2000</td></tr> <tr><td colspan="10">WEST</td></tr> <tr><td>2001</td><td>2002</td><td>2003</td><td>2004</td><td>2005</td><td>2006</td><td>2007</td><td>2008</td><td>2009</td><td>2010</td></tr> <tr><td colspan="10">WEST</td></tr> <tr><td></td><td colspan="9">EAST</td></tr> <tr><td>2011</td><td>2012</td><td>2013</td><td>2014</td><td>2015</td><td>2016</td><td>2017</td><td>2018</td><td>2019</td><td>2020</td></tr> </table>		1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	WEST										2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	WEST											EAST									2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
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No.	Name	Label	Survey period	Survey frequency
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3.14)	bau_sphafc	sphere of action: % in foreign country	West since 02/1991 East since 02/2002	annual survey, February annual survey, February
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Wording of question

<p>since 02/1991</p> <p>Sphere of action of the company (Only to be answered for the main branch) Circa _____% of our revenues in 19/20XX* were accounted for by construction sites in foreign countries</p>	<p>Further information</p> <p>Revenue in foreign countries (for main construction trades)</p> <p>* "20XX" means last year</p> <p>Example: If the question was posed in February 2003, "20XX"="2002".</p>																																																																																
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No.	Name	Label	Survey period	Survey frequency
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3.15)	bau_witiwoth	wintertime: work through	West 03/1991 - 11/2015 East 11/2001 - 11/2015	March, November March, November
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Wording of question

<p>03/1991 to 11/2001</p> <p>Winter construction We had enough orders and an appropriate equipment to work through with full workforce in winter (19XX/19YY*) 20XX/20YY* - except for the officially recognized days of bad weather.</p> <p style="text-align: center;">yes [1] <input type="text"/> no [2] <input type="text"/></p>	<p>Further information</p> <p>Wintertime: work through (for main construction trades)</p> <p>* Example: If the question was posed in March 2004, "20WW/20VV" = "2003/2004"</p>																																																																																
<p>since 03/2002</p> <p>Winter construction We had enough orders and an appropriate equipment to work through with full workforce in winter (19XX/19YY*) 20XX/20YY*</p> <p style="text-align: center;">yes [1] <input type="text"/> no [2] <input type="text"/></p>																																																																																	
<p>Time span of variable</p> <table border="1"> <tr> <td>1991</td><td>1992</td><td>1993</td><td>1994</td><td>1995</td><td>1996</td><td>1997</td><td>1998</td><td>1999</td><td>2000</td> </tr> <tr> <td colspan="10">WEST</td> </tr> <tr> <td>2001</td><td>2002</td><td>2003</td><td>2004</td><td>2005</td><td>2006</td><td>2007</td><td>2008</td><td>2009</td><td>2010</td> </tr> <tr> <td colspan="10">WEST</td> </tr> <tr> <td colspan="10">EAST</td> </tr> <tr> <td>2011</td><td>2012</td><td>2013</td><td>2014</td><td>2015</td><td>2016</td><td>2017</td><td>2018</td><td>2019</td><td>2020</td> </tr> <tr> <td colspan="10">WEST</td> </tr> <tr> <td colspan="10">EAST</td> </tr> </table>		1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	WEST										2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	WEST										EAST										2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	WEST										EAST									
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No.	Name	Label	Survey period	Survey frequency
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3.16)	bau_witilo	wintertime: lack of orders	West 03/1991 - 11/2015 East 11/2001 - 11/2015	March, November March, November
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Wording of question

	Further information
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03/1991 to 11/2001

Winter construction
 We had enough orders and an appropriate equipment to work through with full workforce in winter (19XX/19YY*) 20XX/20YY*
 - except for the officially recognized days of bad weather.

If no:
 The necessity of the layoff was mainly due to

lack of orders [1]

since 03/2002

Winter construction
 We had enough orders and an appropriate equipment to work through with full workforce in winter (19XX/19YY*) 20XX/20YY*
 - except for the officially recognized days of bad weather.

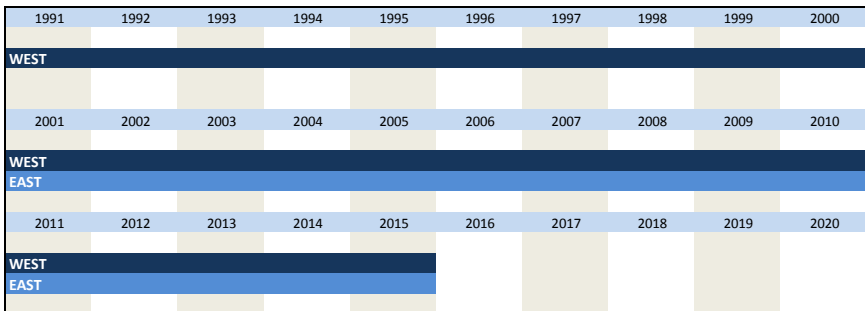
If no:
 The necessity of the layoffs/ short-time work was mainly due to

lack of orders [1]

Winter construction: lack of orders
 (for main construction trades)

*** Example:**
 The question was posed in March 2004 , then
 "20WW/20VV" = "2003/2004"

Time span of variable



No.	Name	Label	Survey period	Survey frequency
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3.17)	bau_witirc	wintertime: reasons of construction	West 03/1991 - 11/2001 East 11/2001 - 11/2015	March, November March, November
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Wording of question

03/1991 to 11/2001

Winter construction
 We had enough orders and an appropriate equipment to work through with full workforce in winter (19XX/19YY*) 20XX/20YY*
 - except for the officially recognized days of bad weather.

If no:
 The necessity of the layoff was mainly due to

reasons of construction [1]

since 03/2002

Winter construction
 We had enough orders and an appropriate equipment to work through with full workforce in winter (19XX/19YY*) 20XX/20YY*
 - except for the officially recognized days of bad weather.

If no:
 The necessity of the layoffs/ short-time work was mainly due to

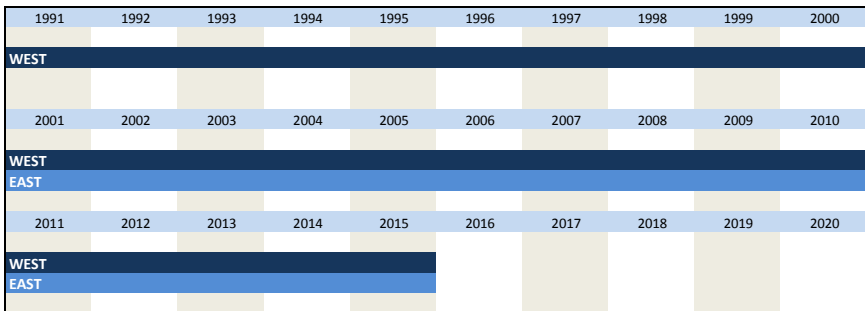
reasons of construction [1]

Further information

Winter construction: reasons of construction
 (for main construction trades)

*** Example:**
 The question was posed in March 2004 , then
 "20WW/20VV" = "2003/2004"

Time span of variable



No.	Name	Label	Survey period	Survey frequency
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3.18) **bau_witipw** wintertime: preference of workers

West 03/1991 to 11/1995
West 11/1996 - 11/2015
East 11/2001 - 11/2015

March, November
annual survey, November
annual survey, November

Wording of question

<p>03/1991 to 11/1995</p> <p>Winter construction The personal attitude of our workers regarding winter construction, if known: when they have the choice then most workers prefer</p> <p>winter-break-pay without working [1] <input type="checkbox"/> <input type="checkbox"/></p> <p>working by normal pay plus winter-pay [2] <input type="checkbox"/> <input type="checkbox"/></p>	<p>Further information</p> <p>Winter construction: preference of workers (for main construction trades)</p>																																																																						
<p>since 03/1996</p> <p>Winter construction The personal attitude of our workers regarding winter construction, if known: if they had the choice, most workers would prefer</p> <p>winter-break-pay without working [1] <input type="checkbox"/> <input type="checkbox"/></p> <p>working by normal pay plus winter-pay [2] <input type="checkbox"/> <input type="checkbox"/></p>																																																																							
<p>Time span of variable</p> <table border="1"> <tr> <td>1991</td><td>1992</td><td>1993</td><td>1994</td><td>1995</td><td>1996</td><td>1997</td><td>1998</td><td>1999</td><td>2000</td> </tr> <tr> <td colspan="10">WEST</td> </tr> <tr> <td>2001</td><td>2002</td><td>2003</td><td>2004</td><td>2005</td><td>2006</td><td>2007</td><td>2008</td><td>2009</td><td>2010</td> </tr> <tr> <td colspan="10">WEST</td> </tr> <tr> <td colspan="10">EAST</td> </tr> <tr> <td>2011</td><td>2012</td><td>2013</td><td>2014</td><td>2015</td><td>2016</td><td>2017</td><td>2018</td><td>2019</td><td>2020</td> </tr> <tr> <td colspan="5">WEST</td> <td colspan="5">EAST</td> </tr> </table>		1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	WEST										2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	WEST										EAST										2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	WEST					EAST				
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No.	Name	Label	Survey period	Survey frequency
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3.19) **bau_flight_ger** importance of flight connections in Germany

West 03/2013
East 03/2013

once
once

Wording of question

<p>03/2013</p> <p>Special question (once) How important for your company is a flight connection to destinations in</p> <table border="1"> <tr> <td>very important</td> <td>important</td> <td>less important</td> <td>unimportant</td> </tr> <tr> <td>[1]</td> <td>[2]</td> <td>[3]</td> <td>[4]</td> </tr> </table> <p>Germany</p>	very important	important	less important	unimportant	[1]	[2]	[3]	[4]	<p>Further information</p> <p>Importance of flight connections to destinations in Germany</p>																																
very important	important	less important	unimportant																																						
[1]	[2]	[3]	[4]																																						
<p>Time span of variable</p> <table border="1"> <tr> <td>1991</td><td>1992</td><td>1993</td><td>1994</td><td>1995</td><td>1996</td><td>1997</td><td>1998</td><td>1999</td><td>2000</td> </tr> <tr> <td>2001</td><td>2002</td><td>2003</td><td>2004</td><td>2005</td><td>2006</td><td>2007</td><td>2008</td><td>2009</td><td>2010</td> </tr> <tr> <td>2011</td><td>2012</td><td>2013</td><td>2014</td><td>2015</td><td>2016</td><td>2017</td><td>2018</td><td>2019</td><td>2020</td> </tr> <tr> <td colspan="3">WEST</td> <td colspan="7">EAST</td> </tr> </table>		1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	WEST			EAST						
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2011	2012	2013	2014	2015	2016	2017	2018	2019	2020																																
WEST			EAST																																						

No.	Name	Label	Survey period	Survey frequency
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3.20) **bau_flight_eur** importance of flight connections in Europe

West 03/2013
East 03/2013

once
once

Wording of question

<p>03/2013</p>	<p>Further information</p>
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Special question (once) How important for your company is a flight connection to destinations in										Importance of flight connections to destinations in Europe							
<table border="1"> <tr> <td>very important</td> <td>important</td> <td>less important</td> <td>unimportant</td> </tr> <tr> <td>[1]</td> <td>[2]</td> <td>[3]</td> <td>[4]</td> </tr> </table>											very important	important	less important	unimportant	[1]	[2]	[3]
very important	important	less important	unimportant														
[1]	[2]	[3]	[4]														
Europe																	
Time span of variable																	
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000								
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010								
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020								
		WEST															
		EAST															

No.	Name	Label	Survey period	Survey frequency
3.21)	bau_flight_world	importance of flight connections worldwide	West 03/2013 East 03/2013	once once

Wording of question

03/2013 Special question (once) How important for your company is a flight connection to destinations										Further information Importance of flight connections to destinations worldwide							
<table border="1"> <tr> <td>very important</td> <td>important</td> <td>less important</td> <td>unimportant</td> </tr> <tr> <td>[1]</td> <td>[2]</td> <td>[3]</td> <td>[4]</td> </tr> </table>											very important	important	less important	unimportant	[1]	[2]	[3]
very important	important	less important	unimportant														
[1]	[2]	[3]	[4]														
worldwide																	
Time span of variable																	
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000								
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010								
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020								
		WEST															
		EAST															

No.	Name	Label	Survey period	Survey frequency
3.22)	bau_sdco	special difficulties: cancelation of order	West 05/1991 to 09/1995 West 09/1996 - 09/1999 West since 04/2000 East since 09/2001	May, September September April, September April, September

Wording of question

since 05/1991 Special difficulties During the last 6 months the following problems bothered us:										Further information Cancellation of orders (for main construction trades)
cancellation of orders [1] <input type="text"/>										
since 09/2016 special difficulties Did you have any problems during the last 6 Months?										
yes, namely:										
cancellation of orders [1] <input type="text"/>										

Time span of variable									
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
WEST									
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
WEST									
EAST									
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
WEST									
EAST									

No.	Name	Label	Survey period	Survey frequency
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3.23)	bau_sddp	special difficulties: defaulting payment	West 05/1991 to 09/1995 West since 09/1996 West since 04/2000 East since 09/2001	May, September September April, September April, September
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Wording of question

Further information
<p>since 05/1991</p> <p>Special difficulties During the last 6 months the following problems bothered us:</p> <p>defaulting payment of contractees [1] <input type="text"/></p> <p>since 09/2016</p> <p>special difficulties Did you have any problems during the last 6 Months?</p> <p>yes, namely:</p> <p>defaulting payment of contractees [1] <input type="text"/></p>
<p>Defaulting payment of contractees (for main construction trades)</p>

Time span of variable									
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
WEST									
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
WEST									
EAST									
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
WEST									
EAST									

No.	Name	Label	Survey period	Survey frequency
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3.24)	bau_sdlap	special difficulties: labor piracy of manpower	West 05/1991 to 09/1995 West since 09/1996 West since 04/2000 East since 09/2001	May, September September April, September April, September
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Wording of question

Further information
<p>since 05/1991</p> <p>Special difficulties During the last 6 months the following problems bothered us:</p> <p>labor piracy of manpower [1] <input type="text"/></p> <p>since 09/2016</p> <p>special difficulties Did you have any problems during the last 6 Months?</p> <p>yes, namely:</p> <p>labor piracy of manpower [1] <input type="text"/></p>
<p>labor piracy of manpower (for main construction trades)</p>

Time span of variable									
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1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
WEST									
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
WEST									
EAST									
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
WEST									
EAST									

No.	Name	Label	Survey period	Survey frequency
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3.25)	bau_sdbreach	special difficulties: breach of VOB-conditions	West 05/1991 to 09/1995 West 09/1996 - 09/1999 West since 04/2000 East since 09/2001	May, September September April, September April, September
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Wording of question

<p>since 05/1991</p> <p>Special difficulties During the last 6 months the following problems bothered us:</p> <p>Breach of VOB-conditions [1] <input type="text"/></p>	<p>Further information</p> <p>Breach of VOB-conditions (for main construction trades)</p> <p>since 2006: bau_sdbreach = 1, if one of the dependend Questions (bau_sdcc, bau_sdda, bau_sdlop) is equal to 1</p>
<p>since 09/2016</p> <p>special difficulties Did you have any problems during the last 6 Months?</p> <p>yes, namely:</p> <p>Breach of VOB-conditions [1] <input type="text"/></p>	

Time span of variable

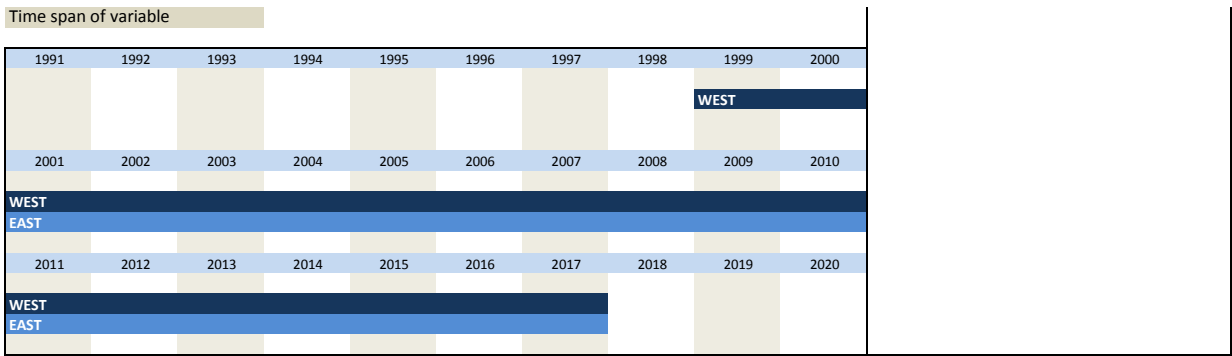
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
WEST									
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WEST									
EAST									
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
WEST									
EAST									

No.	Name	Label	Survey period	Survey frequency
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3.26)	bau_sdcc	special difficulties: constraints to construction	West since 09/1999 East since 09/2001 West since 04/2000	September April, September April, September
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Wording of question

<p>since 04/1996</p> <p>Special difficulties During the last 6 months the following problems bothered us:</p> <p>Breach of VOB-conditions <input type="text"/></p> <p>among these: Constraints to production caused by the contractee [1] <input type="text"/></p>	<p>Further information</p> <p>Constraints to production (for main construction trades)</p>
<p>since 09/2016</p> <p>special difficulties Did you have any problems during the last 6 Months?</p> <p>yes, namely:</p> <p>Breach of VOB-conditions <input type="text"/></p> <p>among these: Constraints to production caused by the contractee [1] <input type="text"/></p>	

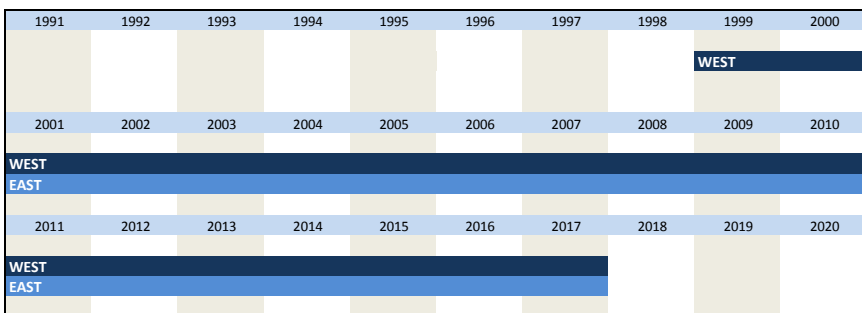


No.	Name	Label	Survey period	Survey frequency
3.27)	bau_sdda	special difficulties: delay of final acceptance	West since 09/1999 East since 09/2001 West since 04/2000	September April, September April, September

Wording of question

since 04/1996	Further information
<p>Special difficulties During the last 6 months the following problems bothered us:</p> <p>Breach of VOB-conditions <input type="checkbox"/></p> <p>among these: delay of final acceptance caused by the contractee [1] <input type="checkbox"/></p>	<p>Delay of final acceptance (for main construction trades)</p>
<p>since 09/2016</p> <p>special difficulties Did you have any problems during the last 6 Months?</p> <p>yes, namely:</p> <p>Breach of VOB-conditions <input type="checkbox"/></p> <p>among these: delay of final acceptance caused by the contractee [1] <input type="checkbox"/></p>	

Time span of variable



No.	Name	Label	Survey period	Survey frequency
3.28)	bau_sdlop	special difficulties: accepting the bid by the lowest price	West since 09/1999 East since 09/2001 West since 04/2000	September April, September April, September

Wording of question

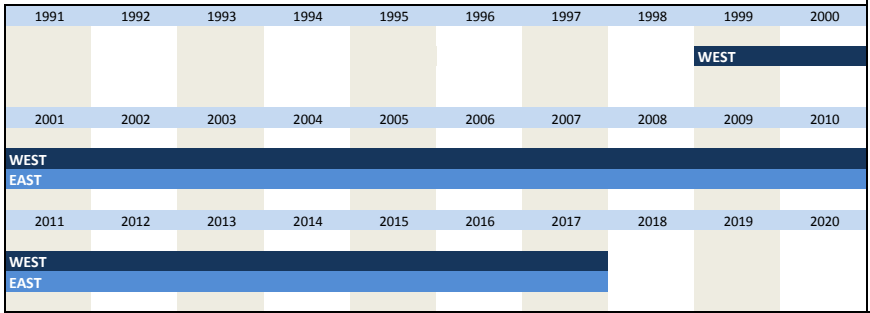
since 04/1996	Further information
<p>Special difficulties During the last 6 months the following problems bothered us:</p> <p>Breach of VOB-conditions <input type="checkbox"/></p> <p>among these: Accepting the bid by the lowest price and not the most profitable offer [1] <input type="checkbox"/></p>	<p>Accepting the bid by the lowest price (for main construction trades)</p>
<p>since 09/2016</p> <p>special difficulties Did you have any problems during the last 6 Months?</p>	

yes, namely:

Breach of VOB-conditions

among these:
Accepting the bid by the lowest price and not the most profitable offer [1]

Time span of variable



No.	Name	Label	Survey period	Survey frequency
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3.29)	bau_sdnopro	special difficulties: no severe problems	West 05/1991 to 09/1995 West since 09/1996 West since 04/2000 East since 09/2001	May, September September April, September April, September
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Wording of question

since 05/1991

Special difficulties
During the last 6 months the following problems bothered us:

no severe problems [1]

since 09/2016

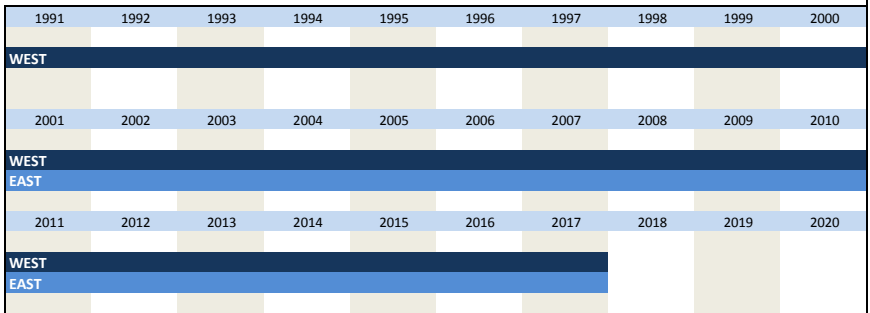
special difficulties
Did you have any problems during the last 6 Months?

No [1]

Further information

No severe problems
(for main construction trades)

Time span of variable



No.	Name	Label	Survey period	Survey frequency
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3.30)	bau_wh1	working hours: payment of overtime	West 04/1991 to 04/1995	annual survey, April
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Wording of question

04/1991 to 04/1995

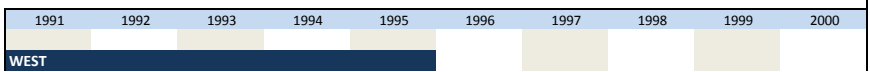
Allowance of working hours
Our company occasionally pays additional working hours (not actually carried out work) for good work, travel times and other.

yes [1] no [2]

Further information

Payment of overtime

Time span of variable



2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020

No.	Name	Label	Survey period	Survey frequency
-----	------	-------	---------------	------------------

3.31) **bau_wh2** working hours: development West 04/1991 to 04/1995 annual survey, April

Wording of question

<p>04/1991 to 04/1995</p> <p>Allowance of working hours Our company occasionally pays additional working hours (not actually carried out work) for good work, travel times and other reasons. If yes:</p> <p>19XX* compared to 19YY the number of additionally allowed hours has</p> <p style="text-align: center;"> <input type="checkbox"/> increased [1] <input type="checkbox"/> not changed [2] <input type="checkbox"/> decreased [3] </p>	<p>Further information</p> <p>Development of additional working hours</p> <p>* Example The question was posed in April 1993 , "19XX=1992" and ""19YY=1991"</p>																																								
<p>Time span of variable</p> <table border="1"> <tr><td>1991</td><td>1992</td><td>1993</td><td>1994</td><td>1995</td><td>1996</td><td>1997</td><td>1998</td><td>1999</td><td>2000</td></tr> <tr><td colspan="5" style="background-color: #002060; color: white;">WEST</td><td></td><td></td><td></td><td></td><td></td></tr> <tr><td>2001</td><td>2002</td><td>2003</td><td>2004</td><td>2005</td><td>2006</td><td>2007</td><td>2008</td><td>2009</td><td>2010</td></tr> <tr><td>2011</td><td>2012</td><td>2013</td><td>2014</td><td>2015</td><td>2016</td><td>2017</td><td>2018</td><td>2019</td><td>2020</td></tr> </table>		1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	WEST										2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
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No.	Name	Label	Survey period	Survey frequency
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3.32) **bau_wh3** working hours: number in t-1 West 04/1991 to 04/1995 annual survey, April

Wording of question

<p>04/1991 to 04/1995</p> <p>Allowance of working hours Our company occasionally pays additional working hours (not actually carried out work) for good work, travel times and other reasons. If yes:</p> <p>The share of the additionally allowed hours to the total paid hours was:</p> <p style="text-align: center;">about ____% in 19XX</p>	<p>Further information</p> <p>Additional working hours in t-1</p> <p>* Example The question was posed in April 1993 , "19XX=1992" and ""19YY=1991"</p>																																								
<p>Time span of variable</p> <table border="1"> <tr><td>1991</td><td>1992</td><td>1993</td><td>1994</td><td>1995</td><td>1996</td><td>1997</td><td>1998</td><td>1999</td><td>2000</td></tr> <tr><td colspan="5" style="background-color: #002060; color: white;">WEST</td><td></td><td></td><td></td><td></td><td></td></tr> <tr><td>2001</td><td>2002</td><td>2003</td><td>2004</td><td>2005</td><td>2006</td><td>2007</td><td>2008</td><td>2009</td><td>2010</td></tr> <tr><td>2011</td><td>2012</td><td>2013</td><td>2014</td><td>2015</td><td>2016</td><td>2017</td><td>2018</td><td>2019</td><td>2020</td></tr> </table>		1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	WEST										2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
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2011	2012	2013	2014	2015	2016	2017	2018	2019	2020																																

No.	Name	Label	Survey period	Survey frequency
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3.33) **bau_wh4** working hours: number in t-2 **West 04/1991 to 04/1995** annual survey, April

Wording of question

<p>04/1991 to 04/1995</p> <p>Allowance of working hours Our company occasionally pays additional working hours (not actually carried out work) for good work, travel times and other reasons. If yes: The share of the additionally allowed hours to the total paid hours was: about ____% in 19YY</p>	<p>Further information</p> <p>Additionally allowed hours in t-2</p> <p>* Example The question was posed in April 1993, "19XX=1992" and ""19YY=1991"</p>																																																												
<p>Time span of variable</p> <table border="1"> <tr> <td>1991</td><td>1992</td><td>1993</td><td>1994</td><td>1995</td><td>1996</td><td>1997</td><td>1998</td><td>1999</td><td>2000</td> </tr> <tr> <td colspan="5">WEST</td> <td></td><td></td><td></td><td></td><td></td> </tr> <tr> <td>2001</td><td>2002</td><td>2003</td><td>2004</td><td>2005</td><td>2006</td><td>2007</td><td>2008</td><td>2009</td><td>2010</td> </tr> <tr> <td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td> </tr> <tr> <td>2011</td><td>2012</td><td>2013</td><td>2014</td><td>2015</td><td>2016</td><td>2017</td><td>2018</td><td>2019</td><td>2020</td> </tr> <tr> <td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td> </tr> </table>		1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	WEST										2001	2002	2003	2004	2005	2006	2007	2008	2009	2010											2011	2012	2013	2014	2015	2016	2017	2018	2019	2020										
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No.	Name	Label	Survey period	Survey frequency
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3.34) **bau_chord1** range of orders within next 2 months: complete **West 05/1991 to 05/1995** annual survey, May
West 05/2000 - 05/2015 annual survey, May
East 05/2001 - 05/2015 annual survey, May

Wording of question

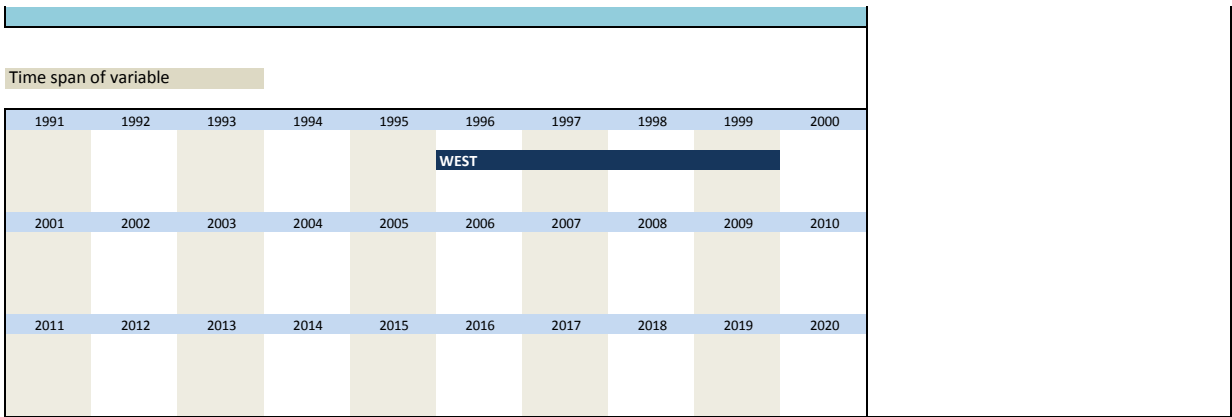
<p>05/1991 to 05/1995, since 05/2000</p> <p>Expected development of the range of orders Because of current requests, submission results and contract negotiations, during the next two months we expect our range of orders to be <div style="display: flex; align-items: center; justify-content: center;"> <div style="margin-right: 20px;"> <p>increasing [1]</p> <p>not changing [2]</p> <p>decreasing [3]</p> </div> </div> </p>	<p>Further information</p> <p>Development of the range of orders in 2 months (for main construction trades)</p>																																																																																
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No.	Name	Label	Survey period	Survey frequency
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3.35) **bau_chord2** range of orders within next 2 months: other civil engineering **West 05/1996 to 05/1999** annual survey, May

Wording of question

<p>05/1996 to 05/1999</p> <p>Expected development of the range of orders Because of current requests, submission results and contract negotiations, during the next two months we expect our range of orders to be <div style="display: flex; align-items: center; justify-content: center;"> <div style="margin-right: 20px;"> <p>other civil engineering</p> <p>increasing [1]</p> <p>not changing [2]</p> <p>decreasing [3]</p> </div> </div> </p>	<p>Further information</p> <p>Development of the range of orders in 2 months: other civil engineering</p>
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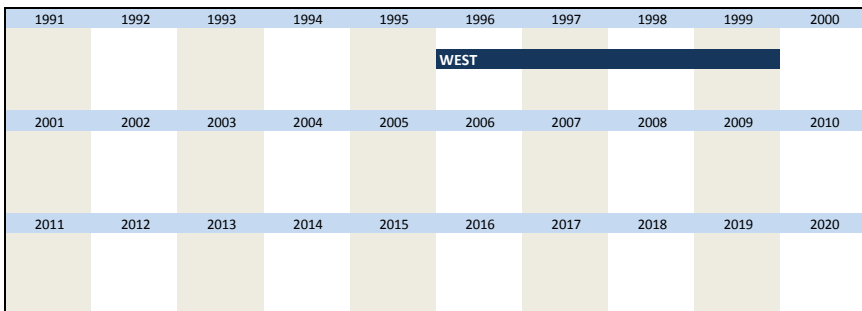


No.	Name	Label	Survey period	Survey frequency
3.36)	bau_chord3	range of orders within next 2 months: public civil engineering	West 05/1996 to 05/1999	annual survey, May

Wording of question

<p>05/1996 to 05/1999</p> <p>Expected development of the range of orders Because of current requests, submission results and contract negotiations, during the next two months we expect our range of orders to be</p> <p>public civil engineering</p> <p>increasing [1] not changing [2] decreasing [3]</p>	<p>Further information</p> <p>Development of the range of orders in 2 months: public civil engineering</p>
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Time span of variable

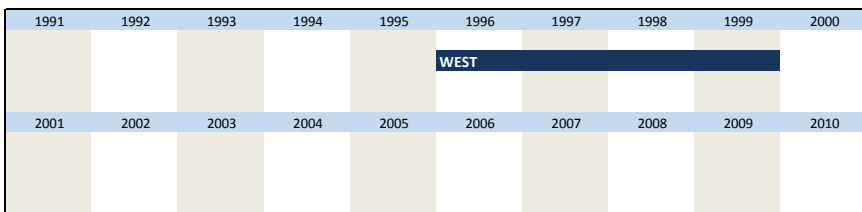


No.	Name	Label	Survey period	Survey frequency
3.37)	bau_chord4	range of orders within next 2 months: industrial civil engineering	West 05/1996 to 05/1999	annual survey, May

Wording of question

<p>05/1996 to 05/1999</p> <p>Expected development of the range of orders Because of current requests, submission results and contract negotiations, during the next two months we expect our range of orders to be</p> <p>industrial civil engineering</p> <p>increasing [1] not changing [2] decreasing [3]</p>	<p>Further information</p> <p>Development of the range of orders in 2 months: industrial civil engineering</p>
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Time span of variable



2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
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No.	Name	Label	Survey period	Survey frequency
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3.38)	bau_chord5	range of orders within next 2 months: domestic construction, complete	West 05/1996 to 05/1999	annual survey, May
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Wording of question

<p>05/1996 to 05/1999</p> <p>Expected development of the range of orders Because of current requests, submission results and contract negotiations, during the next two months we expect our range of orders to be</p> <p>total residential construction</p> <p>increasing [1] not changing [2] decreasing [3]</p>	<p>Further information</p> <p>Development of the range of orders in 2 months: total residential construction</p>																																								
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No.	Name	Label	Survey period	Survey frequency
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3.39)	bau_chord6	range of orders within next 2 months: domestic construction: buildings of 3 or more apartments	West 05/1996 to 05/1999	annual survey, May
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Wording of question

<p>05/1996 to 05/1999</p> <p>Expected development of the range of orders Because of current requests, submission results and contract negotiations, during the next two months we expect our range of orders to be</p> <p>residential construction, thereof buildings with 3 or more apartments</p> <p>increasing [1] not changing [2] decreasing [3]</p>	<p>Further information</p> <p>Development of the range of orders in 2 months: Buildings with 3 or more apartments</p>																																								
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No.	Name	Label	Survey period	Survey frequency
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3.40)	bau_chord7	range of orders within next 2 months: road construction	West 05/1997 to 05/1999	annual survey, May
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Wording of question

<p>05/1997 to 05/1999</p> <p>Expected development of the range of orders Because of current requests, submission results and contract negotiations, during the next two months we expect our range of orders to be</p> <p style="text-align: center;">road construction</p> <p style="text-align: center;"> <input type="checkbox"/> increasing [1] <input type="checkbox"/> not changing [2] <input type="checkbox"/> decreasing [3] </p>	<p>Further information</p> <p>Development of the range of orders in 2 months: road construction</p>																																																																																																				
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No.	Name	Label	Survey period	Survey frequency
3.41)	bau_cvno	changes in construction volume: no changes	West since 06/1991 East since 06/2001	annual survey, June annual survey, June

Wording of question

<p>06/1991 to 06/1995</p> <p>Construction volume As far as it is possible to forecast already our constructions will presumably be</p> <p style="text-align: center;"> <input type="checkbox"/> more [1] <input type="checkbox"/> not changing [2] <input type="checkbox"/> less [3] </p> <p style="text-align: center;">by volume in 19WW* than 19XX.</p>	<p>Further information</p> <p>Changes in construction volume (for main construction trades)</p> <p>*Example: The question was posed in April 1993, "19WW=1993" and ""19XX=1992"</p> <p>**since 06/2009 Same characteristic as in the years 1991 to 1995</p> <p>[1] = more [2] = about the same [3] = less</p> <p>Higher or lower construction volume is not inquired in the questionnaire, but calculated from the variables 3.39) cvpos and 3.40) cvneg</p>																																																																																										
<p>since 06/1996</p> <p>Construction volume As far as it is possible to forecast already our constructions will presumably be</p> <p style="text-align: center;">not changing [1]**</p> <p style="text-align: center;">by volume in 19WW/20WW compared to 19/20XX.</p>																																																																																											
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No.	Name	Label	Survey period	Survey frequency
3.42)	bau_cvpos	changes in construction volume: positive changes in %	West since 06/1991 East since 06/2001	annual survey, June annual survey, June

Wording of question

<p>since 06/1991</p> <p>Construction volume As far as it is possible to forecast already we will presumably construct</p>	<p>Further information</p> <p>Changes in construction volume: positive changes in % (for main construction trades)</p>
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<p>more, in fact about _____ %</p> <p>in 19WW/20WW than 19/20XX.</p>	<p>*Example: The question was posed in April 1993, "19WW=1993" and ""19XX=1992"</p>																																																																															
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No.	Name	Label	Survey period	Survey frequency
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3.43)	bau_cvneg	changes in construction volume: negative changes in %	West since 06/1991 East since 06/2001	annual survey, June annual survey, June
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Wording of question

<p>since 06/1991</p> <p>Construction volume As far as it is possible to forecast already we will presumably construct</p> <p style="text-align: center;">less, in fact about _____ %</p> <p style="text-align: center;">in 19WW/20WW than 19/20XX.</p>	<p>Further information</p> <p>Changes in construction volume: negative changes in % (for main construction trades)</p> <p>*Example: The question was posed in April 1993, "19WW=1993" and ""19XX=1992"</p>																																																																																
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No.	Name	Label	Survey period	Survey frequency
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3.44)	bau_cvpr_bdl	% of construction volume: by drawing lots (in general)	West since 06/2013 East since 06/2013	annual survey, June annual survey, June
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Wording of question

<p>since 06/2013</p> <p>Execution Last year's total construction volume (=100%) was accounted for by ... (share in %)</p> <p style="text-align: center;">Drawing lots of the building contractor (individual trades without scheduling) in total by circa%</p>	<p>Further information</p> <p>Share of drawing lots to the total performance last year (in total)</p>																				
<p>Time span of variable</p>																					
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		EAST							

No.	Name	Label	Survey period	Survey frequency
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3.45)	bau_cvpr_sc	% of construction volume: as subcontractor (in general)	West 06/2013 - 06/2015 East 06/2013 - 06/2015	annual survey, June annual survey, June
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Wording of question

since 06/2013	Further information																																																																						
<p>Execution Last year's total construction volume (=100%) was accounted for by ... (share in %)</p> <p style="text-align: center;">in total</p> <p>activities as subcontractor by circa%</p>	Share of activities as a subcontractor to last year's total construction volume (in total)																																																																						
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		WEST																																																																					
		EAST																																																																					

No.	Name	Label	Survey period	Survey frequency
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3.46)	bau_cvpr_pc	% of construction volume: as prime contractor (in general)	West 06/2013 - 06/2015 East 06/2013 - 06/2015	annual survey, June annual survey, June
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Wording of question

since 06/2013	Further information																																																																						
<p>Execution Last year's total construction volume (=100%) was accounted for by ... (share in %)</p> <p style="text-align: center;">in total</p> <p>activities as prime contractor (with partial construction completion) by circa%</p>	Share of activities as prime contractor to last year's total construction volume (in total)																																																																						
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		WEST																																																																					
		EAST																																																																					

No.	Name	Label	Survey period	Survey frequency
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3.47)	bau_cvpr_scpc	% of construction volume: as sub contractor and prime contractor (in general)	West since 06/2016 East since 06/2016	annual survey, June annual survey, June
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Wording of question

since 06/2016	Further information
<p>Execution</p>	

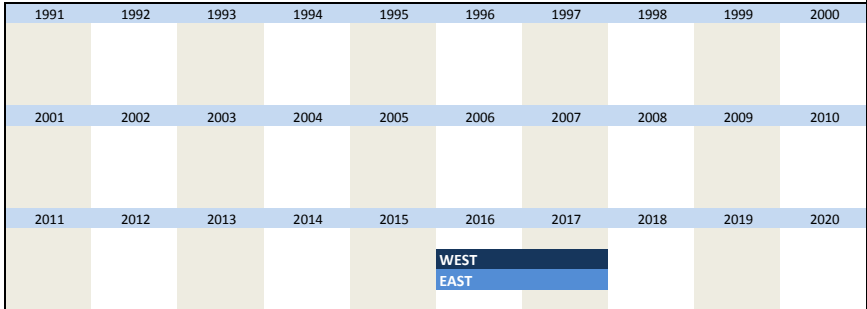
Last year's total construction volume (=100%) was accounted for by ... (share in %)

activities as sub contractor and prime contractor

in total

by circa%

Time span of variable



No.	Name	Label	Survey period	Survey frequency
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3.48)	bau_cvpr_gc	% of construction volume: as general contractor (in general)	West 06/2013 - 06/2015 East 06/2013 - 06/2015	annual survey, June annual survey, June
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Wording of question

since 06/2013

Execution
Last year's total construction volume (=100%) was accounted for by ... (share in %)

activity as general contractor (total construction execution by subcontractors)

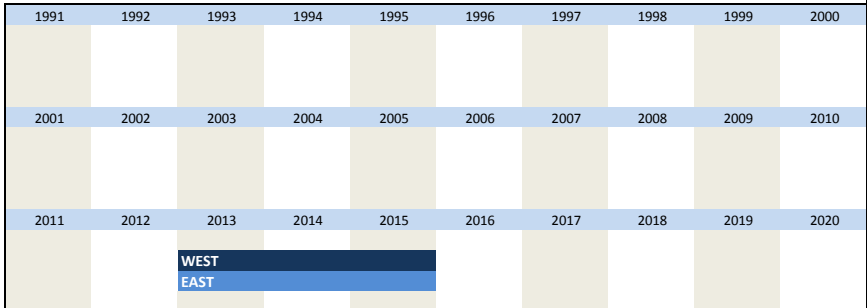
in total

by circa%

Further information

Share of activities as general contractor to last year's total construction volume (in total)

Time span of variable



No.	Name	Label	Survey period	Survey frequency
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3.49)	bau_cvpr_solec	% of construction volume: as sole contractor (in general)	West 06/2013 - 06/2015 East 06/2013 - 06/2015	annual survey, June annual survey, June
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Wording of question

since 06/2013

Execution
Last year's by ... total construction volume (=100%) was accounted for by ... (share in %)

activity as sole contractor (planning and construction execution for providing essential own services)

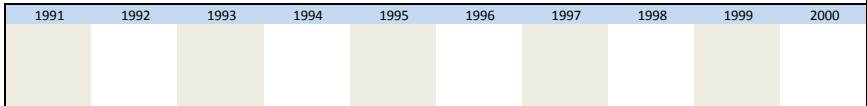
in total

by circa%

Further information

Share of activities as sole contractor to last year's total construction volume (in total)

Time span of variable



2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
		WEST							
		EAST							

No.	Name	Label	Survey period	Survey frequency
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3.50)	bau_cvpr_oth	% of construction volume: others (in general)	West 06/2013 - 06/2015 East 06/2013 - 06/2015	annual survey, June annual survey, June
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Wording of question

<p>since 06/2013</p> <p>Execution Last year's total construction volume (=100%) was accounted for by ... (share in %)</p> <p>other (general contractor, promoter, project developer, system provider, pre-financing models, functional construction contract, PPP models) in total by circa%</p>	<p>Further information</p> <p>Share of other activities to last year's total construction volume (in total)</p>																																																		
<p>Time span of variable</p> <table border="1"> <tr><td>1991</td><td>1992</td><td>1993</td><td>1994</td><td>1995</td><td>1996</td><td>1997</td><td>1998</td><td>1999</td><td>2000</td></tr> <tr><td>2001</td><td>2002</td><td>2003</td><td>2004</td><td>2005</td><td>2006</td><td>2007</td><td>2008</td><td>2009</td><td>2010</td></tr> <tr><td>2011</td><td>2012</td><td>2013</td><td>2014</td><td>2015</td><td>2016</td><td>2017</td><td>2018</td><td>2019</td><td>2020</td></tr> <tr><td></td><td></td><td>WEST</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></tr> <tr><td></td><td></td><td>EAST</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></tr> </table>		1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020			WEST										EAST							
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		EAST																																																	

No.	Name	Label	Survey period	Survey frequency
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3.51)	bau_cvpr_oth2	% of construction volume: others (in general)	West since 06/2016 East since 06/2016	annual survey, June annual survey, June
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Wording of question

<p>since 06/2016</p> <p>Execution Last year's total construction volume (=100%) was accounted for by ... (share in %)</p> <p>others in total by circa%</p>	<p>Further information</p> <p>Share of other activities to last year's total construction volume (in total)</p>																																																		
<p>Time span of variable</p> <table border="1"> <tr><td>1991</td><td>1992</td><td>1993</td><td>1994</td><td>1995</td><td>1996</td><td>1997</td><td>1998</td><td>1999</td><td>2000</td></tr> <tr><td>2001</td><td>2002</td><td>2003</td><td>2004</td><td>2005</td><td>2006</td><td>2007</td><td>2008</td><td>2009</td><td>2010</td></tr> <tr><td>2011</td><td>2012</td><td>2013</td><td>2014</td><td>2015</td><td>2016</td><td>2017</td><td>2018</td><td>2019</td><td>2020</td></tr> <tr><td></td><td></td><td></td><td></td><td></td><td>WEST</td><td></td><td></td><td></td><td></td></tr> <tr><td></td><td></td><td></td><td></td><td></td><td>EAST</td><td></td><td></td><td></td><td></td></tr> </table>		1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020						WEST										EAST				
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					WEST																																														
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No.	Name	Label	Survey period	Survey frequency
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3.52) **bau_cvpu_bdl** % of construction volume:
by drawing lots (public clients)

West since 06/2013
East since 06/2013

annual survey, June
annual survey, June

Wording of question

<p>since 06/2013</p> <p>Execution Last year's total construction volume (=100%) was accounted for by ... (share in %)</p> <p style="text-align: right;">public principals</p> <p style="text-align: right;">Drawing lots of the building contractor (individual trades without scheduling) by circa%</p>	<p>Further information</p> <p>Share of drawing lots to last year's total construction volume (public principals)</p>																																																		
<p>Time span of variable</p> <table border="1" style="width: 100%; text-align: center;"> <tr><td>1991</td><td>1992</td><td>1993</td><td>1994</td><td>1995</td><td>1996</td><td>1997</td><td>1998</td><td>1999</td><td>2000</td></tr> <tr><td>2001</td><td>2002</td><td>2003</td><td>2004</td><td>2005</td><td>2006</td><td>2007</td><td>2008</td><td>2009</td><td>2010</td></tr> <tr><td>2011</td><td>2012</td><td>2013</td><td>2014</td><td>2015</td><td>2016</td><td>2017</td><td>2018</td><td>2019</td><td>2020</td></tr> <tr><td colspan="2"></td><td colspan="2">WEST</td><td colspan="2"></td><td colspan="2"></td><td colspan="2"></td></tr> <tr><td colspan="2"></td><td colspan="2">EAST</td><td colspan="2"></td><td colspan="2"></td><td colspan="2"></td></tr> </table>		1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020			WEST										EAST							
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		WEST																																																	
		EAST																																																	

No.	Name	Label	Survey period	Survey frequency
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3.53) **bau_cvpu_sc** % of construction volume:
as subcontractor (public clients)

West 06/2013 - 06/2015
East 06/2013 - 06/2015

annual survey, June
annual survey, June

Wording of question

<p>since 06/2013</p> <p>Execution Last year's total construction volume (=100%) was accounted for by ... (share in %)</p> <p style="text-align: right;">public principals</p> <p style="text-align: right;">activities as subcontractor by circa%</p>	<p>Further information</p> <p>Share of activities as subcontractor to last year's total construction volume (public principals)</p>																																																		
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		WEST																																																	
		EAST																																																	

No.	Name	Label	Survey period	Survey frequency
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3.54) **bau_cvpu_pc** % of construction volume:
as prime contractor (public clients)

West 06/2013 - 06/2015
East 06/2013 - 06/2015

annual survey, June
annual survey, June

Wording of question

<p>since 06/2013</p> <p>Execution Last year's total construction volume (=100%) was accounted for by ... (share in %)</p> <p style="text-align: right;">public principals</p> <p style="text-align: right;">activities as prime contractor (with partial construction completion) by circa%</p>	<p>Further information</p> <p>Share of activities as prime contractor to last year's total construction volume (public principals)</p>
<p>Time span of variable</p>	

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
		WEST							
		EAST							

No.	Name	Label	Survey period	Survey frequency
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3.55)	bau_cvpu_scpc	% of construction volume: as sub contractor and prime contractor (public clients)	West since 06/2016 East since 06/2016	annual survey, June annual survey, June
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Wording of question

since 06/2016 Execution Last year's total construction volume (=100%) was accounted for by ... (share in %) <div style="display: flex; justify-content: space-around;"> <div style="text-align: center;"> activities as sub contractor and prime contractor </div> <div style="text-align: center;"> public clients by circa% </div> </div>	Further information
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Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
					WEST				
					EAST				

No.	Name	Label	Survey period	Survey frequency
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3.56)	bau_cvpu_gc	% of construction volume: as general contractor (public clients)	West 06/2013 - 06/2015 East 06/2013 - 06/2015	annual survey, June annual survey, June
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Wording of question

since 06/2013 Execution Last year's total construction volume (=100%) was accounted for by ... (share in %) <div style="display: flex; justify-content: space-around;"> <div style="text-align: center;"> activity as general contractor (total construction execution by subcontractors) </div> <div style="text-align: center;"> public principals by circa% </div> </div>	Further information
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Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
		WEST							
		EAST							

No.	Name	Label	Survey period	Survey frequency
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3.57) **bau_cvpu_solec** % of construction volume: as sole contractor (public clients) West 06/2013 - 06/2015 East 06/2013 - 06/2015 annual survey, June annual survey, June

Wording of question

<p>since 06/2013</p> <p>Execution Last year's total construction volume (=100%) was accounted for by ... (share in %)</p> <p style="text-align: right;">public principals</p> <p style="text-align: center;">activity as sole contractor (planning and construction execution for providing essential own services)</p> <p style="text-align: right;">by circa%</p>	<p>Further information</p> <p>Share of activities as sole contractor to last year's total construction volume (public principals)</p>																																																		
<p>Time span of variable</p> <table border="1" style="width: 100%; text-align: center;"> <tr><td>1991</td><td>1992</td><td>1993</td><td>1994</td><td>1995</td><td>1996</td><td>1997</td><td>1998</td><td>1999</td><td>2000</td></tr> <tr><td>2001</td><td>2002</td><td>2003</td><td>2004</td><td>2005</td><td>2006</td><td>2007</td><td>2008</td><td>2009</td><td>2010</td></tr> <tr><td>2011</td><td>2012</td><td>2013</td><td>2014</td><td>2015</td><td>2016</td><td>2017</td><td>2018</td><td>2019</td><td>2020</td></tr> <tr><td></td><td></td><td>WEST</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></tr> <tr><td></td><td></td><td>EAST</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></tr> </table>		1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020			WEST										EAST							
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		WEST																																																	
		EAST																																																	

No.	Name	Label	Survey period	Survey frequency
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3.58) **bau_cvpu_oth** % of construction volume: others (public clients) West 06/2013 - 06/2015 East 06/2013 - 06/2015 annual survey, June annual survey, June

Wording of question

<p>since 06/2013</p> <p>Execution Last year's total construction volume (=100%) was accounted for by ... (share in %)</p> <p style="text-align: right;">public principals</p> <p style="text-align: center;">other (general contractor, promoter, project developer, system provider, pre-financing models, functional construction contract, PPP models)</p> <p style="text-align: right;">by circa%</p>	<p>Further information</p> <p>Share of other activities to last year's total construction volume (public principals)</p>																																																		
<p>Time span of variable</p> <table border="1" style="width: 100%; text-align: center;"> <tr><td>1991</td><td>1992</td><td>1993</td><td>1994</td><td>1995</td><td>1996</td><td>1997</td><td>1998</td><td>1999</td><td>2000</td></tr> <tr><td>2001</td><td>2002</td><td>2003</td><td>2004</td><td>2005</td><td>2006</td><td>2007</td><td>2008</td><td>2009</td><td>2010</td></tr> <tr><td>2011</td><td>2012</td><td>2013</td><td>2014</td><td>2015</td><td>2016</td><td>2017</td><td>2018</td><td>2019</td><td>2020</td></tr> <tr><td></td><td></td><td>WEST</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></tr> <tr><td></td><td></td><td>EAST</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></tr> </table>		1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020			WEST										EAST							
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		WEST																																																	
		EAST																																																	

No.	Name	Label	Survey period	Survey frequency
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3.59) **bau_cvpu_oth2** % of construction volume: others (public clients) West since 06/2016 East since 06/2016 annual survey, June annual survey, June

Wording of question

<p>since 06/2016</p> <p>Execution Last year's total construction volume (=100%) was accounted for by ... (share in %)</p> <p style="text-align: right;">public clients</p>	<p>Further information</p> <p>Share of other activities to last year's total construction volume (in total)</p>
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others									
by circa%									
Time span of variable									
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
						WEST			
						EAST			

No.	Name	Label	Survey period	Survey frequency
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3.60)	bau_pgc_gen	We regularly act as prime/ general contractor (in general)	West since 06/2013 East since 06/2013	annual survey, June annual survey, June
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Wording of question

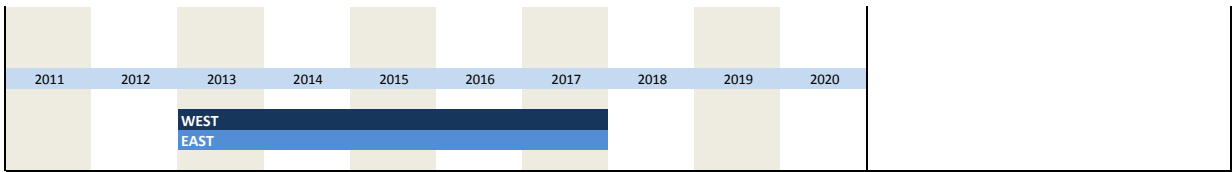
<p>since 06/2013</p> <p>Prime-/ general contractor services</p> <p>a) we regularly act....</p> <p style="text-align: right;">in general</p> <p>as prime or general contractor yes [1] <input type="text"/></p> <p>no [2] <input type="text"/></p>	<p>Further information</p> <p>Regular work as prime/ general contractor (in general)</p>								
Time span of variable									
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
						WEST			
						EAST			

No.	Name	Label	Survey period	Survey frequency
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3.61)	bau_pgc_pub	We regularly act as prime/ general contractor (public clients)	West since 06/2013 East since 06/2013	annual survey, June annual survey, June
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Wording of question

<p>since 06/2013</p> <p>Prime-/ general contractor services</p> <p>a) we regularly act....</p> <p style="text-align: right;">for public principals</p> <p>as prime/ general contractor yes [1] <input type="text"/></p> <p>no [2] <input type="text"/></p>	<p>Further information</p> <p>Regular work as prime/ general contractors (public principals)</p>								
Time span of variable									
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010



No.	Name	Label	Survey period	Survey frequency
3.62)	bau_prop_gen	Propensity for placing orders with prime/ general contractors (in general)	West since 06/2013 East since 06/2013	annual survey, June annual survey, June

Wording of question

<p>since 06/2013</p> <p>Prime-/ general contractor services</p> <p>b) During the last years the propensity of principals to place orders as prime/ general contractors has</p> <p style="text-align: center;">in general</p> <p style="text-align: center;">increased [1] <input type="text"/></p> <p style="text-align: center;">not changed [2] <input type="text"/></p> <p style="text-align: center;">decreased [3] <input type="text"/></p>	<p>Further information</p> <p>Propensity for placing orders with prime/ general contractors (in general)</p>
<p>Time span of variable</p>	

No.	Name	Label	Survey period	Survey frequency
3.63)	bau_prop_pub	Propensity for placing orders with prime/ general contractors (public clients)	West since 06/2013 East since 06/2013	annual survey, June annual survey, June

Wording of question

<p>since 06/2013</p> <p>Prime-/ general contractor services</p> <p>b) During the last years the propensity of principals to place orders as prime/ general contractors has</p> <p style="text-align: center;">for public principals</p> <p style="text-align: center;">increased [1] <input type="text"/></p> <p style="text-align: center;">not changed [2] <input type="text"/></p> <p style="text-align: center;">decreased [3] <input type="text"/></p>	<p>Further information</p> <p>Propensity for placing orders with prime/ general contractors (public principals)</p>
<p>Time span of variable</p>	

No.	Name	Label	Survey period	Survey frequency
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3.64) **bau_probl_pub** Are there problems regarding public procurement law (public clients) West since 06/2013 East since 06/2013 annual survey, June annual survey, June

Wording of question

<p>since 06/2013</p> <p>Prime-/ general contractor services</p> <p>c) Are there problems regarding public procurement law for public clients?</p> <p style="text-align: center;">for public principals</p> <p>yes [1] <input type="text"/></p> <p>no [2] <input type="text"/></p>	<p>Further information</p> <p>Problems regarding public procurement law (public clients)</p>																																																		
<p>Time span of variable</p> <table border="1"> <tr><td>1991</td><td>1992</td><td>1993</td><td>1994</td><td>1995</td><td>1996</td><td>1997</td><td>1998</td><td>1999</td><td>2000</td></tr> <tr><td>2001</td><td>2002</td><td>2003</td><td>2004</td><td>2005</td><td>2006</td><td>2007</td><td>2008</td><td>2009</td><td>2010</td></tr> <tr><td>2011</td><td>2012</td><td>2013</td><td>2014</td><td>2015</td><td>2016</td><td>2017</td><td>2018</td><td>2019</td><td>2020</td></tr> <tr><td colspan="7" style="background-color: #003366; color: white;">WEST</td><td></td><td></td><td></td></tr> <tr><td colspan="7" style="background-color: #0066b3; color: white;">EAST</td><td></td><td></td><td></td></tr> </table>		1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	WEST										EAST									
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No.	Name	Label	Survey period	Survey frequency
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3.65) **bau_bes** borrowed equipment / subcontractors West since 07/1991 East since 07/2001 annual survey, July annual survey, July

Wording of question

<p>since 07/1991</p> <p>Borrowed equipment / placing of equipment intensive works to subcontractors</p> <p>Occasionally we rent equipment or engage specialized firms as subcontractors to complete equipment intensive works</p> <p>yes [1] <input type="text"/> no [2] <input type="text"/></p>	<p>Further information</p> <p>Borrowed equipment (for main construction trades)</p>																																																																																
<p>Time span of variable</p> <table border="1"> <tr><td>1991</td><td>1992</td><td>1993</td><td>1994</td><td>1995</td><td>1996</td><td>1997</td><td>1998</td><td>1999</td><td>2000</td></tr> <tr><td colspan="10" style="background-color: #003366; color: white;">WEST</td></tr> <tr><td>2001</td><td>2002</td><td>2003</td><td>2004</td><td>2005</td><td>2006</td><td>2007</td><td>2008</td><td>2009</td><td>2010</td></tr> <tr><td colspan="10" style="background-color: #003366; color: white;">WEST</td></tr> <tr><td colspan="10" style="background-color: #0066b3; color: white;">EAST</td></tr> <tr><td>2011</td><td>2012</td><td>2013</td><td>2014</td><td>2015</td><td>2016</td><td>2017</td><td>2018</td><td>2019</td><td>2020</td></tr> <tr><td colspan="7" style="background-color: #003366; color: white;">WEST</td><td></td><td></td><td></td></tr> <tr><td colspan="7" style="background-color: #0066b3; color: white;">EAST</td><td></td><td></td><td></td></tr> </table>		1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	WEST										2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	WEST										EAST										2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	WEST										EAST									
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No.	Name	Label	Survey period	Survey frequency
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3.66) **bau_besc** borrowed equipment / subcontractors: for lack of capacities West 07/1991 - 07/2015 East 07/2001 - 07/2015 annual survey, July annual survey, July

Wording of question

<p>since 07/1991</p> <p>Borrowed equipment / placing of equipment intensive works to subcontractors</p> <p>Occasionally we rent equipment or engage specialized firms as subcontractors to complete equipment intensive works .</p> <p>If yes, this is primarily</p> <p style="text-align: center;">to compensate fo short-term lack of capacities [1] <input type="text"/></p>	<p>Further information</p> <p>Borrowed equipment due to lack of capacities (for main construction trades)</p>
<p>Time span of variable</p>	

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
WEST									
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
WEST									
EAST									
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
WEST									
EAST									

No.	Name	Label	Survey period	Survey frequency
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3.67)	bau_bessw	borrowed equipment / subcontractors: special work	West 07/1991 - 07/2015 East 07/2001 - 07/2015	annual survey, July annual survey, July
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Wording of question

<p>since 07/1991</p> <p>Borrowed equipment / placing of equipment intensive works to subcontractors Occasionally we rent equipment or engage specialized firms as subcontractors to complete equipment intensive works . If yes, this is primarily</p> <p style="text-align: center;">for special works that can be executed cheaper by other companies [1] <input type="text"/></p>	<p>Further information</p> <p>Borrowed equipment due to special work (for main construction trades)</p>
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Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
WEST									
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
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2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
WEST									
EAST									

No.	Name	Label	Survey period	Survey frequency
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3.68)	bau_beper	borrowed equipment: number in %	West since 07/1991 East since 07/2001	annual survey, July annual survey, July
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Wording of question

<p>since 07/1991</p> <p>Borrowed equipment / placing of equipment intensive works to subcontractors _____ % of our equipment capacity in 20XX* were borrowed equipment</p>	<p>Further information</p> <p>Borrowed equipment in % (for main construction trades)</p> <p>* "20XX" means last year Example: If the question was posed in July 2003 , "20XX"="2002".</p>
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Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
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2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
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WEST									
EAST									

No.	Name	Label	Survey period	Survey frequency
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3.69)	bau_belope	borrowed equipment: number in % for longer periods	West 07/1991 - 07/2015 East 07/2001 - 07/2015	annual survey, July annual survey, July
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Wording of question

since 07/1991 Borrowed equipment / placing of equipment intensive works to subcontractors The share of long-term borrowed equipment (more than one year) to the existing equipment capacity was _____ % of Borrowed equipment	Further information Borrowed equipment in %, longer periods (for main construction trades)																																																																																
Time span of variable																																																																																	
<table border="1"> <tr> <td>1991</td><td>1992</td><td>1993</td><td>1994</td><td>1995</td><td>1996</td><td>1997</td><td>1998</td><td>1999</td><td>2000</td> </tr> <tr> <td colspan="10" style="background-color: #003366; color: white;">WEST</td> </tr> <tr> <td>2001</td><td>2002</td><td>2003</td><td>2004</td><td>2005</td><td>2006</td><td>2007</td><td>2008</td><td>2009</td><td>2010</td> </tr> <tr> <td colspan="10" style="background-color: #003366; color: white;">WEST</td> </tr> <tr> <td colspan="10" style="background-color: #003366; color: white;">EAST</td> </tr> <tr> <td>2011</td><td>2012</td><td>2013</td><td>2014</td><td>2015</td><td>2016</td><td>2017</td><td>2018</td><td>2019</td><td>2020</td> </tr> <tr> <td colspan="5" style="background-color: #003366; color: white;">WEST</td> <td colspan="5"></td> </tr> <tr> <td colspan="5" style="background-color: #003366; color: white;">EAST</td> <td colspan="5"></td> </tr> </table>		1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	WEST										2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	WEST										EAST										2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	WEST										EAST									
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No.	Name	Label	Survey period	Survey frequency
3.70)	bau_bewill	borrowed equipment: willingness	West 07/1991 - 07/2015 East 07/2001 - 07/2015	annual survey, July annual survey, July

Wording of question

since 07/1991 Borrowed equipment / placing of equipment intensive works to subcontractors During the last years the willingness to borrow equipment has <div style="text-align: center; margin-top: 10px;"> <input type="checkbox"/> increased [1] <input type="checkbox"/> not changed [2] <input type="checkbox"/> decreased [3] </div>	Further information willingness to borrow equipment (for main construction trades)																																																																																
Time span of variable																																																																																	
<table border="1"> <tr> <td>1991</td><td>1992</td><td>1993</td><td>1994</td><td>1995</td><td>1996</td><td>1997</td><td>1998</td><td>1999</td><td>2000</td> </tr> <tr> <td colspan="10" style="background-color: #003366; color: white;">WEST</td> </tr> <tr> <td>2001</td><td>2002</td><td>2003</td><td>2004</td><td>2005</td><td>2006</td><td>2007</td><td>2008</td><td>2009</td><td>2010</td> </tr> <tr> <td colspan="10" style="background-color: #003366; color: white;">WEST</td> </tr> <tr> <td colspan="10" style="background-color: #003366; color: white;">EAST</td> </tr> <tr> <td>2011</td><td>2012</td><td>2013</td><td>2014</td><td>2015</td><td>2016</td><td>2017</td><td>2018</td><td>2019</td><td>2020</td> </tr> <tr> <td colspan="5" style="background-color: #003366; color: white;">WEST</td> <td colspan="5"></td> </tr> <tr> <td colspan="5" style="background-color: #003366; color: white;">EAST</td> <td colspan="5"></td> </tr> </table>		1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	WEST										2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	WEST										EAST										2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	WEST										EAST									
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No.	Name	Label	Survey period	Survey frequency
3.71)	bau_bewilp	borrowed equipment: willingness for longer periods	West 07/1991 - 07/2015 East 07/2001 - 07/2015	annual survey, July annual survey, July

Wording of question

since 07/1991 Borrowed equipment / placing of equipment intensive works to subcontractors During the last years the willingness to borrow equipment for longer periods has <div style="text-align: center; margin-top: 10px;"> <input type="checkbox"/> increased [1] <input type="checkbox"/> not changed [2] <input type="checkbox"/> decreased [3] </div>	Further information willingness to borrow equipment for longer periods (for main construction trades)																														
Time span of variable																															
<table border="1"> <tr> <td>1991</td><td>1992</td><td>1993</td><td>1994</td><td>1995</td><td>1996</td><td>1997</td><td>1998</td><td>1999</td><td>2000</td> </tr> <tr> <td colspan="10" style="background-color: #003366; color: white;">WEST</td> </tr> <tr> <td>2001</td><td>2002</td><td>2003</td><td>2004</td><td>2005</td><td>2006</td><td>2007</td><td>2008</td><td>2009</td><td>2010</td> </tr> </table>		1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	WEST										2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
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2001	2002	2003	2004	2005	2006	2007	2008	2009	2010																						

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2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
WEST									
EAST									

No.	Name	Label	Survey period	Survey frequency
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3.72)	bau_sper	subcontractors: % of sales volume	West 07/1991 - 07/2015 East 07/2001 - 07/2015	annual survey, July annual survey, July
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Wording of question

<p>since 07/1991</p> <p>Borrowed equipment / placing of equipment intensive works to subcontractors 19/20XX* equipment intensive services of subcontractors account for circa _____% of our sales volume</p>	<p>Further information</p> <p>Share of sales volume subcontractors (for main construction trades)</p> <p>* "20XX" means last year</p> <p>Example: If the question was posed in July 2003 , "20XX"="2002".</p>																																			
<p>Time span of variable</p> <table border="1"> <tr><td>1991</td><td>1992</td><td>1993</td><td>1994</td><td>1995</td><td>1996</td><td>1997</td><td>1998</td><td>1999</td><td>2000</td></tr> <tr><td>WEST</td></tr> <tr><td>2001</td><td>2002</td><td>2003</td><td>2004</td><td>2005</td><td>2006</td><td>2007</td><td>2008</td><td>2009</td><td>2010</td></tr> <tr><td>WEST</td></tr> <tr><td>EAST</td></tr> <tr><td>2011</td><td>2012</td><td>2013</td><td>2014</td><td>2015</td><td>2016</td><td>2017</td><td>2018</td><td>2019</td><td>2020</td></tr> <tr><td>WEST</td></tr> <tr><td>EAST</td></tr> </table>	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	WEST	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	WEST	EAST	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	WEST	EAST	
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No.	Name	Label	Survey period	Survey frequency
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3.73)	bau_swill1	subcontractors: willingness	West 07/1991 to 07/1995	annual survey, July
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Wording of question

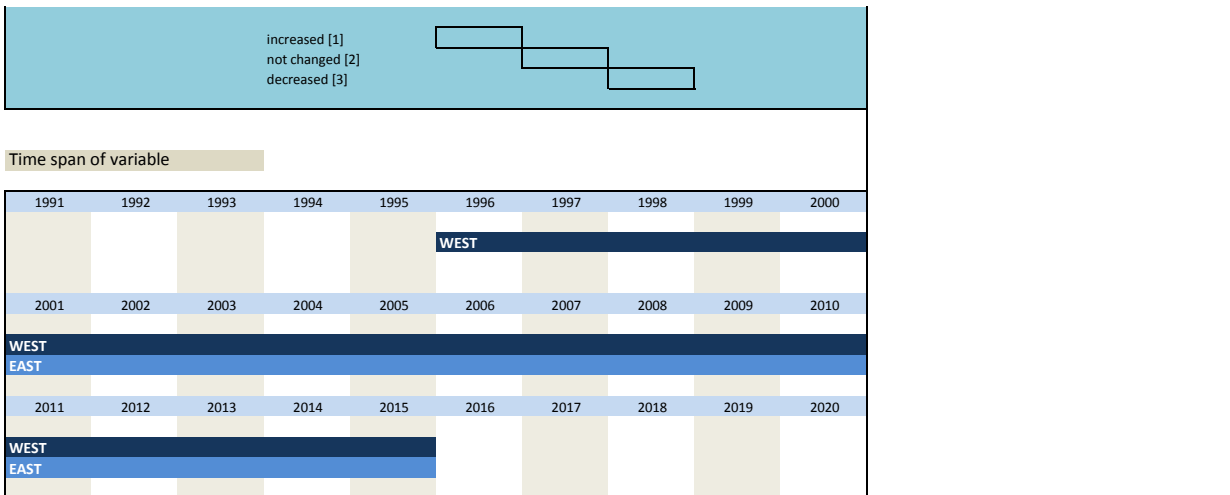
<p>07/1991 to 07/1995</p> <p>Borrowed equipment / placing of equipment intensive works to subcontractors During the last years the willingness to place special works to subcontractors has</p> <p>increased [1] not changed [2] decreased [3]</p>	<p>Further information</p> <p>Placing special works to subcontractors</p>																															
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No.	Name	Label	Survey period	Survey frequency
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3.74)	bau_swill	subcontractors: willingness	West 07/1996 - 07/2015 East 07/2001 - 07/2015	annual survey, July annual survey, July
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Wording of question

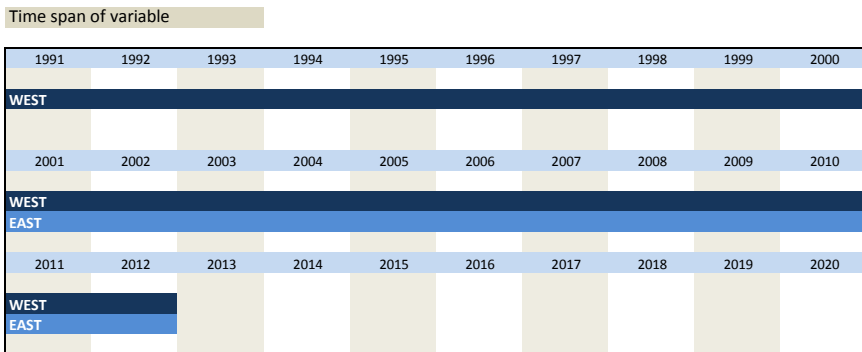
<p>since 07/1996</p> <p>Borrowed equipment / placing of equipment intensive works to subcontractors During the last years the willingness to place special works to subcontractors has</p>	<p>Further information</p> <p>Placing of special works to subcontractors (for main construction trades)</p>
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No.	Name	Label	Survey period	Survey frequency
3.75)	bau_co1	medium-term expected commercial operations: 3rd quarter	West since 08/1991 East since 08/2001	annual survey, August annual survey, August

Wording of question

<p>since 08/1991 to 08/1995</p> <p>Medium-term expected commercial operations* Our state of business with respect to economic cycles</p> <p style="text-align: right;">3rd quarter 19WW**</p> <p style="text-align: right;">very good [1] good[2] satisfiable [3] bad [4] very bad [5]</p>	<p>since 08/1996 ***</p> <p>Medium-term expected commercial operations* Our state of business with respect to economic cycles</p> <p style="text-align: right;">3rd quarter 19/20WW**</p> <p style="text-align: right;">good [1] satisfiable [2] bad [3]</p>	<p>Further information</p> <p>Commercial operations this year 3rd quarter (for main construction trades)</p> <p>*Instructions to answer "Please answer this special question for the whole company, plant or subsidiary"</p> <p>** "20WW" means this year</p> <p>Example: If the question was posed in July 2003 , "20WW"="2003".</p> <p>*** co1- co4 are recoded to 5 categories</p>
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No.	Name	Label	Survey period	Survey frequency
3.76)	bau_co2	medium-term expected commercial operations: 4th quarter	West since 08/1991 East since 08/2001	annual survey, August annual survey, August

Wording of question

<p>since 08/1991 to 08/1995</p> <p>Medium-term expected commercial operations* Our state of business with respect to economic cycles</p> <p style="text-align: right;">4th quarter 19WW**</p> <p style="text-align: right;">very good [1] good[2] satisfiable [3] bad [4] very bad [5]</p>	<p>Further information</p> <p>Commercial operations this year, 4th quarter (for main construction trades)</p> <p>*Instructions to answer "Please answer this special question for the whole company, plant or subsidiary"</p> <p>** "20WW" means this year</p>
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<p>since 08/1996</p> <p>Medium-term expected commercial operations* Our state of business with respect to economic cycles</p> <p style="text-align: right;">4th quarter 19/20WW**</p> <p style="text-align: center;"> good [1] satisfiable[2] bad [3] </p> <div style="text-align: center;"> <input type="text"/> <input type="text"/> <input type="text"/> </div>	<p>Example: If the question was posed in July 2003 , "20WW"="2003".</p>																																																																																
<p>Time span of variable</p> <table border="1" style="width: 100%; text-align: center;"> <tr><td>1991</td><td>1992</td><td>1993</td><td>1994</td><td>1995</td><td>1996</td><td>1997</td><td>1998</td><td>1999</td><td>2000</td></tr> <tr><td colspan="10" style="background-color: #003366; color: white;">WEST</td></tr> <tr><td>2001</td><td>2002</td><td>2003</td><td>2004</td><td>2005</td><td>2006</td><td>2007</td><td>2008</td><td>2009</td><td>2010</td></tr> <tr><td colspan="10" style="background-color: #003366; color: white;">WEST</td></tr> <tr><td colspan="10" style="background-color: #003366; color: white;">EAST</td></tr> <tr><td>2011</td><td>2012</td><td>2013</td><td>2014</td><td>2015</td><td>2016</td><td>2017</td><td>2018</td><td>2019</td><td>2020</td></tr> <tr><td colspan="10" style="background-color: #003366; color: white;">WEST</td></tr> <tr><td colspan="10" style="background-color: #003366; color: white;">EAST</td></tr> </table>		1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	WEST										2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	WEST										EAST										2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	WEST										EAST									
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No.	Name	Label	Survey period	Survey frequency
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3.77)	bau_co3	medium-term expected commercial operations: 1st quarter	West since 08/1991 East since 08/2001	annual survey, August annual survey, August
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Wording of question

<p>since 08/1991 to 08/1995</p> <p>Medium-term expected commercial operations* Our state of business with respect to economic cycles</p> <p style="text-align: right;">1st quarter 19VV**</p> <p style="text-align: center;"> very good [1] good[2] satisfiable [3] bad [4] very bad [5] </p> <div style="text-align: center;"> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> </div>	<p>Further information</p> <p>Commercial operations next year, 1st quarter (for main construction trades)</p> <p>*Instructions to answer "Please answer this special question for the whole company, plant or subsidiary"</p> <p>** "20VV" means next year</p> <p>Example: If the question was posed in August 2003 , "20VV"="2004".</p>																																																																																
<p>since 08/1996</p> <p>Medium-term expected commercial operations* Our state of business with respect to economic cycles</p> <p style="text-align: right;">1st quarter 20VV**</p> <p style="text-align: center;"> good [1] satisfiable [2] bad [3] </p> <div style="text-align: center;"> <input type="text"/> <input type="text"/> <input type="text"/> </div>																																																																																	
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No.	Name	Label	Survey period	Survey frequency
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3.78)	bau_co4	medium-term expected commercial operations: 2nd quarter	West since 08/1991 East since 08/2001	annual survey, August annual survey, August
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Wording of question

<p>since 08/1991 to 08/1995</p> <p>Medium-term expected commercial operations* Our state of business with respect to economic cycles</p> <p style="text-align: right;">2nd quarter 20VV**</p> <p style="text-align: center;"> very good [1] </p> <div style="text-align: center;"> <input type="text"/> </div>	<p>Further information</p> <p>Commercial operations next year, 2nd quarter (for main construction trades)</p> <p>*Instructions to answer "Please answer this special question for the whole company, plant or subsidiary"</p>
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<p>good[2] satisfiable [3] bad [4] very bad [5]</p>	<table border="1"> <tr><td> </td></tr> <tr><td> </td></tr> <tr><td> </td></tr> </table>				<p>company, plant or subsidiary"</p>																																																																													
<p>since 08/1996</p> <p>Medium-term expected commercial operations* Our state of business with respect to economic cycles</p>		<p>** "20VV" means next year</p> <p>Example: If the question was posed in August 2003 , "20VV"="2004".</p>																																																																																
<p>2nd quarter 20VV**</p> <p>good [1] satisfiable [2] bad [3]</p>																																																																																		
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No.	Name	Label	Survey period	Survey frequency
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3.79)	bau_lackwoper	number lack of work in %	West 09/1991 to 09/1995	annual survey, September
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Wording of question

<p>09/1991 to 09/1995</p> <p>Summer holidays This year in July and August the lack of work due to holidays was about _____% of the working hours of all employees</p>	<p>Further information</p> <p>Lack of work due to summer holidays</p>																																								
<p>Time span of variable</p>																																									
<table border="1"> <tr> <td>1991</td><td>1992</td><td>1993</td><td>1994</td><td>1995</td><td>1996</td><td>1997</td><td>1998</td><td>1999</td><td>2000</td> </tr> <tr> <td colspan="5" style="background-color: #003366; color: white;">WEST</td> <td></td><td></td><td></td><td></td><td></td> </tr> <tr> <td>2001</td><td>2002</td><td>2003</td><td>2004</td><td>2005</td><td>2006</td><td>2007</td><td>2008</td><td>2009</td><td>2010</td> </tr> <tr> <td>2011</td><td>2012</td><td>2013</td><td>2014</td><td>2015</td><td>2016</td><td>2017</td><td>2018</td><td>2019</td><td>2020</td> </tr> </table>		1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	WEST										2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
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No.	Name	Label	Survey period	Survey frequency
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3.80)	bau_lackwo2	lack of work (comparison)	West 09/1991 to 09/1995	annual survey, September
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Wording of question

<p>09/1991 to 09/1995</p> <p>Summer holidays Compared to summer of last year the number of the lack of work in July and August 19WW* has</p> <p>increased [1] not changed [2] decreased [3]</p>	<p>Further information</p> <p>Lack of work due to summer holidays compared to last year</p> <p>* "20WW" means this year</p> <p>Example: If the question was posed in September 1993 , "19WW"="1993".</p>																				
<p>Time span of variable</p>																					
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No.	Name	Label	Survey period	Survey frequency
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3.81)	bau_prpa1	precast parts: utilization	West 10/1991 - 10/2015 East 10/2001 - 10/2015	annual survey, October annual survey, October
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Wording of question

<p>since 10/1991</p> <p>Utilization of precast parts in "conventional" construction For our "conventional" constructions we also use precast parts (flights of stairs, façade elements, prefabricated ceilings, light shafts for cellars, canalization and shaft construction elements*, tûbbings and so forth)</p> <p>yes [1] <input type="text"/> no [2] <input type="text"/></p>	<p>Further information</p> <p>Utilization of precast parts (for main construction trades)</p> <p>* Addition "canalization and shaft construction elements" since 10/1996</p>																																																																						
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No.	Name	Label	Survey period	Survey frequency
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3.82)	bau_prpacvm	precast parts: % of construction volumen at the moment	West 10/1991 - 10/2015 East 10/2001 - 10/2015	annual survey, October annual survey, October
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Wording of question

<p>since 10/1991</p> <p>Utilization of precast parts in "conventional" construction For our "conventional" constructions we also use precast parts (flights of stairs, façade elements, prefabricated ceilings, light shafts for cellars, canalization and shaft construction elements*, tûbbings and so forth)</p> <p>If yes: Precast parts currently account for about [...] of the total construction value _____%</p>	<p>Further information</p> <p>Percentage of precast parts of the construction volume (for main construction trades)</p> <p>* Addition "canalization and shaft construction elements" since 10/1996</p>																																																																						
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No.	Name	Label	Survey period	Survey frequency
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3.83)	bau_prpacvy	precast parts: % of construction volumen whole year	West 10/1991 - 10/2015 East 10/2001 - 10/2015	annual survey, October annual survey, October
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Wording of question

<p>since 10/1991</p> <p>Utilization of precast parts in "conventional" construction For our "conventional" constructions we also use precast parts (flights of stairs, façade elements, prefabricated ceilings, light shafts for cellars, canalization and shaft construction elements*, tûbbings and so forth) If yes: The share of precast parts to the total construction value is circa <input type="text"/> % approximately <input type="text"/> % in 19/20XX**</p>	<p>Further information</p> <p>precast parts: % of construction volume last year (for main construction trades)</p> <p>* Addition "canalization and shaft construction elements" since 10/1996</p> <p>* "20XX" means last year</p> <p>Example: If the question was posed in October 2003, "20XX"="2002".</p>																																																																						
<p>Time span of variable</p> <table border="1"> <tr><td>1991</td><td>1992</td><td>1993</td><td>1994</td><td>1995</td><td>1996</td><td>1997</td><td>1998</td><td>1999</td><td>2000</td></tr> <tr><td colspan="10" style="background-color: #004a80; color: white;">WEST</td></tr> <tr><td>2001</td><td>2002</td><td>2003</td><td>2004</td><td>2005</td><td>2006</td><td>2007</td><td>2008</td><td>2009</td><td>2010</td></tr> <tr><td colspan="10" style="background-color: #004a80; color: white;">WEST</td></tr> <tr><td colspan="10" style="background-color: #004a80; color: white;">EAST</td></tr> <tr><td>2011</td><td>2012</td><td>2013</td><td>2014</td><td>2015</td><td>2016</td><td>2017</td><td>2018</td><td>2019</td><td>2020</td></tr> <tr><td colspan="5" style="background-color: #004a80; color: white;">WEST</td></tr> <tr><td colspan="5" style="background-color: #004a80; color: white;">EAST</td></tr> </table>		1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	WEST										2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	WEST										EAST										2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	WEST					EAST				
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No.	Name	Label	Survey period	Survey frequency
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3.84)	bau_ovtim	overtime	West since 10/1991 East since 10/2001	annual survey, October annual survey, October
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Wording of question

<p>10/1991 to 10/2001</p> <p>Overtime In the month under report overtime was worked in our company</p> <p>yes [1] <input type="text"/> no [2] <input type="text"/></p>	<p>Further information</p> <p>Overtime (for main construction trades)</p>																																																																						
<p>since 10/2002</p> <p>Overtime In September overtime was worked in our company</p> <p>yes [1] <input type="text"/> no [2] <input type="text"/></p>																																																																							
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No.	Name	Label	Survey period	Survey frequency
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3.85)	bau_ovtimper	overtime in %	West 10/1991 - 10/2015 East 10/2001 - 10/2015	annual survey, October annual survey, October
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Wording of question

<p>10/1991 to 10/2001</p> <p>Overtime In the month under report overtime was worked in our company If yes: approximately <input type="text"/> % of the total working hours were worked overtime</p>	<p>Further information</p> <p>Overtime in % (for main construction trades)</p>
<p>since 10/2002</p> <p>Overtime</p>	

In September overtime was worked in our company
 If yes: approximately _____%
 of the total working hours were worked overtime

Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
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No.	Name	Label	Survey period	Survey frequency
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3.86)	bau_cfc1	construction in foreign countries	West 10/1991 - 10/2015 East 10/2001 - 10/2015	annual survey, October annual survey, October
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Wording of question

<p>since 10/1991</p> <p>Construction in foreign countries Do you conduct construction projects in foreign countries or are you involved in such?</p> <p>yes [1] <input type="text"/> no [2] <input type="text"/></p>	<p>Further information</p> <p>Construction in foreign countries (for main construction trades)</p>																																																																																
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No.	Name	Label	Survey period	Survey frequency
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3.87)	bau_cfcgh	construction in foreign countries: german headquarter	West 10/1991 - 10/2015 East 10/2001 - 10/2015	annual survey, October annual survey, October
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Wording of question

<p>since 10/1991</p> <p>Construction in foreign countries Do you conduct construction projects in foreign countries or are you involved in such? If yes: Is it conducted by the german headquarter?</p> <p>yes [1] <input type="text"/></p>	<p>Further information</p> <p>Construction in foreign countries by german headquarter (for main construction trades)</p>																																																																																
Time span of variable																																																																																	
<table border="1"> <tr><td>1991</td><td>1992</td><td>1993</td><td>1994</td><td>1995</td><td>1996</td><td>1997</td><td>1998</td><td>1999</td><td>2000</td></tr> <tr><td colspan="10">WEST</td></tr> <tr><td>2001</td><td>2002</td><td>2003</td><td>2004</td><td>2005</td><td>2006</td><td>2007</td><td>2008</td><td>2009</td><td>2010</td></tr> <tr><td colspan="10">WEST</td></tr> <tr><td colspan="10">EAST</td></tr> <tr><td>2011</td><td>2012</td><td>2013</td><td>2014</td><td>2015</td><td>2016</td><td>2017</td><td>2018</td><td>2019</td><td>2020</td></tr> <tr><td colspan="10">WEST</td></tr> <tr><td colspan="10">EAST</td></tr> </table>		1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	WEST										2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	WEST										EAST										2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	WEST										EAST									
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No.	Name	Label	Survey period	Survey frequency
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3.88)	bau_cfcac	construction in foreign countries: associated company	West 10/1991 - 10/2015 East 10/2001 - 10/2015	annual survey, October annual survey, October
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Wording of question

since 10/1991 Construction in foreign countries Do you conduct construction projects in foreign countries or are you involved in such? If yes: Is it conducted by associate companies (e.g. subsidiary companies)? yes [1] <input type="text"/>	Further information Construction in foreign countries by associate companies (for main construction trades)
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Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
WEST									
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
WEST									
EAST									
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
WEST					EAST				

No.	Name	Label	Survey period	Survey frequency
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3.89)	bau_cfcsh	construction in foreign countries: shareholding	West 10/1991 - 10/2015 East 10/2001 - 10/2015	annual survey, October annual survey, October
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Wording of question

since 10/1991 Construction in foreign countries Do you conduct construction projects in foreign countries or are you involved in such? If yes: Is it conducted by shareholding of local associations? yes [1] <input type="text"/>	Further information Construction in foreign countries by shareholding of local associations (for main construction trades)
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Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
WEST									
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
WEST									
EAST									
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
WEST					EAST				

No.	Name	Label	Survey period	Survey frequency
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3.90)	bau_salvol1	sales volume in %: road construction	West 12/1996 to 12/2000 West and East since 06/2009	annual survey, December annual survey, December****
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Wording of question

since 12/1996 Information for weighting purposes As foundation for the weighting of your information in 19/20YY* we ask for information about how the revenue you made so far in 19WW** is distributed among the following construction sectors (estimate is sufficient) road construction _____ %	Further information sales volume in %: road construction (for main construction trades) * "19YY" means next year Example: If the question was posed in December 1998 , "19YY"="1999".
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Time span of variable										
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	
					WEST					
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
								WEST		
								EAST		
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
WEST										
EAST										

**** "19WW" means this year**
Example:
 If the question was posed in December 1998 ,
 "19WW"="1998".
***** 12/1996 to 12/2000 record type 1**
******The data is inquired annually in December but**
appears in the datasets monthly since 06/2009.
This data is taken from the previous December.

No.	Name	Label	Survey period	Survey frequency
3.91)	bau_salvol2	sales volume in %: other civil engineering	West 12/1996 to 12/2000 West and East since 06/2009	annual survey, December annual survey, December****

Wording of question

Time span of variable										
since 12/1996										
Information for weighting purposes										
As foundation for the weighting of your information in 19/20YY* we ask for information about how the revenue you made so far in 19WW** is distributed among the following construction sectors (estimate is sufficient)										
other civil engineering _____ %										
Further information										
sales volume in %: other civil engineering (for main construction trades)										
* "19YY" means next year										
Example:										
If the question was posed in December 1998 , "19YY"="1999".										
** "19WW" means this year										
Example:										
If the question was posed in December 1998 , "19WW"="1998".										
*** 12/1996 to 12/2000 record type 1										
****The data is inquired annually in December but appears in the datasets monthly since 06/2009. This data is taken from the previous December.										

No.	Name	Label	Survey period	Survey frequency
3.92)	bau_salvol3	sales volume in %: public civil engineering	West 12/1996 to 12/2000 West and East since 06/2009	annual survey, December annual survey, December****

Wording of question

Time span of variable										
since 12/1996										
Information for weighting purposes										
As foundation for the weighting of your information in 19/20YY* we ask for information about how the revenue you made so far in 19WW** is distributed among the following construction sectors (estimate is sufficient)										
public civil engineering _____ %										
Further information										
sales volume in %: public civil engineering (for main construction trades)										
* "19YY" means next year										
Example:										
If the question was posed in December 1998 , "19YY"="1999".										
** "19WW" means this year										
Example:										
If the question was posed in December 1998 , "19WW"="1998".										
*** 12/1996 to 12/2000 record type 1										
****The data is inquired annually in December but appears in the datasets monthly since 06/2009. This data is taken from the previous December.										

No.	Name	Label	Survey period	Survey frequency
3.93)	bau_salvol4	sales volume in %: industrial civil engineering	West 12/1996 to 12/2000 West and East since 06/2009	annual survey, December annual survey, December****

Wording of question

<p>since 12/1996</p> <p>Information for weighting purposes</p> <p>As foundation for the weighting of your information in 19/20YY* we ask for information about how the revenue you made so far in 19WW** is distributed among the following construction sectors (estimate is sufficient)</p> <p style="text-align: center;">industrial civil engineering _____%</p>	<p>Further information</p> <p>sales volume in %: industrial civil engineering (for main construction trades)</p> <p>* "19YY" means next year Example: If the question was posed in December 1998 , "19YY"="1999".</p> <p>** "19WW" means this year Example: If the question was posed in December 1998 , "19WW"="1998".</p> <p>*** 12/1996 to 12/2000 record type 1</p> <p>****The data is inquired annually in December but appears in the datasets monthly since 06/2009. This data is taken from the previous December.</p>																																																														
<p>Time span of variable</p> <table border="1" style="width: 100%; text-align: center;"> <tr><td>1991</td><td>1992</td><td>1993</td><td>1994</td><td>1995</td><td>1996</td><td>1997</td><td>1998</td><td>1999</td><td>2000</td></tr> <tr><td colspan="6" style="background-color: #f0f0f0;">WEST</td><td></td><td></td><td></td><td></td></tr> <tr><td>2001</td><td>2002</td><td>2003</td><td>2004</td><td>2005</td><td>2006</td><td>2007</td><td>2008</td><td>2009</td><td>2010</td></tr> <tr><td colspan="8" style="background-color: #f0f0f0;">WEST</td><td colspan="2" style="background-color: #f0f0f0;">EAST</td><td></td></tr> <tr><td>2011</td><td>2012</td><td>2013</td><td>2014</td><td>2015</td><td>2016</td><td>2017</td><td>2018</td><td>2019</td><td>2020</td></tr> <tr><td colspan="7" style="background-color: #f0f0f0;">WEST</td><td colspan="3" style="background-color: #f0f0f0;">EAST</td><td></td></tr> </table>	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	WEST										2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	WEST								EAST			2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	WEST							EAST				
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2011	2012	2013	2014	2015	2016	2017	2018	2019	2020																																																						
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No.	Name	Label	Survey period	Survey frequency
3.94)	bau_salvol5	sales volume in %: domestic construction	West 12/1996 to 12/2000 West and East since 06/2009	annual survey, December annual survey, December****

Wording of question

<p>since 12/1996</p> <p>Information for weighting purposes</p> <p>As foundation for the weighting of your information in 19/20YY* we ask for information about how the revenue you made so far in 19WW** is distributed among the following construction sectors (estimate is sufficient)</p> <p style="text-align: center;">total residential construction _____%</p>	<p>Further information</p> <p>sales volume in %: residential construction (for main construction trades)</p> <p>* "19YY" means next year Example: If the question was posed in December 1998 , "19YY"="1999".</p> <p>** "19WW" means this year Example: If the question was posed in December 1998 , "19WW"="1998".</p> <p>*** 12/1996 to 12/2000 record type 1</p> <p>****The data is inquired annually in December but appears in the datasets monthly since 06/2009. This data is taken from the previous December.</p>																																																														
<p>Time span of variable</p> <table border="1" style="width: 100%; text-align: center;"> <tr><td>1991</td><td>1992</td><td>1993</td><td>1994</td><td>1995</td><td>1996</td><td>1997</td><td>1998</td><td>1999</td><td>2000</td></tr> <tr><td colspan="6" style="background-color: #f0f0f0;">WEST</td><td></td><td></td><td></td><td></td></tr> <tr><td>2001</td><td>2002</td><td>2003</td><td>2004</td><td>2005</td><td>2006</td><td>2007</td><td>2008</td><td>2009</td><td>2010</td></tr> <tr><td colspan="8" style="background-color: #f0f0f0;">WEST</td><td colspan="2" style="background-color: #f0f0f0;">EAST</td><td></td></tr> <tr><td>2011</td><td>2012</td><td>2013</td><td>2014</td><td>2015</td><td>2016</td><td>2017</td><td>2018</td><td>2019</td><td>2020</td></tr> <tr><td colspan="7" style="background-color: #f0f0f0;">WEST</td><td colspan="3" style="background-color: #f0f0f0;">EAST</td><td></td></tr> </table>	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	WEST										2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	WEST								EAST			2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	WEST							EAST				
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2001	2002	2003	2004	2005	2006	2007	2008	2009	2010																																																						
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2011	2012	2013	2014	2015	2016	2017	2018	2019	2020																																																						
WEST							EAST																																																								

No.	Name	Label	Survey period	Survey frequency
3.95)	bau_emp	employees	East 12/1995 to 04/2001	monthly

Wording of question

<p>12/1995 to 04/2001</p> <p>Employees</p> <p>In year 19/20WW* the average number of our employees altogether was _____</p>	<p>Further information</p> <p>Employees in total</p> <p>* "19WW" means this year Example: If the question was posed in December 1998 , "19WW"="1998".</p>										
<p>Time span of variable</p> <table border="1" style="width: 100%; text-align: center;"> <tr><td>1991</td><td>1992</td><td>1993</td><td>1994</td><td>1995</td><td>1996</td><td>1997</td><td>1998</td><td>1999</td><td>2000</td></tr> </table>	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000		

No.	Name	Label	Survey period	Survey frequency
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3.96) **bau_inwo** industrial workers East 01/2000 to 01/2001 annual survey, January

Wording of question

01/2000 to 01/2001										Further information industrial workers * "20WW" means this year Example: If the question was posed in December 2000, "20WW"="2000".
Employees In year 20WW* the number of our industrial workers was on average _____										
Time span of variable										
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	
										EAST
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
										EAST
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	

No.	Name	Label	Survey period	Survey frequency
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3.97) **bau_numwor** number of workers West since 12/2002 East since 12/2002 annual survey, December** annual survey, December**

Wording of question

since 12/2002										Further information number of workers (for main construction trades) * "20WW" means this year Example: If the question was posed in December 2003, "20WW"="2003".
Employees In year 20WW* the average number of our workers was _____										
Time span of variable										
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
										WEST EAST
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
										WEST EAST

--> Only for the west the predecessor of the variable numwor was the variable 3.92) salvol7 (12/1996 to 12/2000).

****The data is inquired annually in December but appears in the datasets monthly since 06/2009. This data is taken from the previous December.

No.	Name	Label	Survey period	Survey frequency
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3.98) **bau_empl** employees altogether West since 12/2002 East since 12/2002 annual survey, December** annual survey, December**

Wording of question

since 12/2002	Further information
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Employees In year 20WW* the average number of our employees altogether was _____	Employees altogether (for main construction trades) * "20WW" means this year Example: If the question was posed in December 2003 , "20WW"="2003".																																																																						
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WEST																																																																							
EAST																																																																							

No.	Name	Label	Survey period	Survey frequency
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3.99)	bau_phcaw	plant holidays: cessation of all work	West since 12/1991 East since 12/2002	annual survey*, December annual survey, December
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Wording of question

since 12/1991 Plant holidays During the summer months we have plant holidays with cessation of all work yes [1] <input type="text"/> no [2] <input type="text"/>	Further information plant holidays: cessation of all work (for main construction trades) *No inquiry in 12/2001																																																																																
Time span of variable																																																																																	
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No.	Name	Label	Survey period	Survey frequency
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3.100)	bau_phcwbr	plant holidays: cessation of work of singular branches	West since 12/1991 East since 12/2002	annual survey*, December annual survey, December
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Wording of question

since 12/1991 Plant holidays During the summer months we have plant holidays with cessation of construction operations of singular branches yes [1] <input type="text"/> no [2] <input type="text"/>	Further information Plant holidays: cessation of work of singular branches (for main construction trades) *no inquiry in 12/2001																																																																																
Time span of variable																																																																																	
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No.	Name	Label	Survey period	Survey frequency
3.101)	bau_phyn	plant holidays	West and East since 12/2016	annual survey, December

Wording of question

<p>since 12/1991</p> <p>Plant holidays During the summer months we have plant holidays</p> <p style="text-align: center;">yes [1] <input type="checkbox"/> no [2] <input type="checkbox"/></p>	<p>Further information</p> <p>Plant holidays</p>																														
<p>Time span of variable</p> <table border="1" style="width: 100%; text-align: center;"> <tr><td>1991</td><td>1992</td><td>1993</td><td>1994</td><td>1995</td><td>1996</td><td>1997</td><td>1998</td><td>1999</td><td>2000</td></tr> <tr><td>2001</td><td>2002</td><td>2003</td><td>2004</td><td>2005</td><td>2006</td><td>2007</td><td>2008</td><td>2009</td><td>2010</td></tr> <tr><td>2011</td><td>2012</td><td>2013</td><td>2014</td><td>2015</td><td>2016</td><td>2017</td><td>2018</td><td>2019</td><td>2020</td></tr> </table> <p style="text-align: center;">WEST EAST</p>		1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000																						
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010																						
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020																						

No.	Name	Label	Survey period	Survey frequency
3.102)	bau_phm	plant holidays: month (labels valid until 12/2000, afterwards: June)	West since 12/1991 East since 12/2002	annual survey*, December annual survey, December

Wording of question

<p>12/1991 to 12/2000</p> <p>Plant holidays The plant holidays are in:</p> <p style="text-align: center;">June [1] July [2] August [3] September [4] all construction operations</p>	<p>Further information</p> <p>Plant holidays: month / June (for main construction trades)</p> <p>12/2002 to 12/2008 and since 12/2012</p> <p>[1] June [2] July [3] August [4] September [5] June/July [6] July/August [7] August/September [8] other answers**</p> <p>12/1991 to 12/2000 and 12/2009 to 12/2011</p> <p>[1] June [2] July [3] August [4] September [5] June/July [6] July/August [7] August/September</p> <p>*no inquiry in in 12/2001</p> <p>** In 2012 [8] "other answers" also contains the cases in which no month was ticked off</p>																																																																																
<p>Time span of variable</p> <table border="1" style="width: 100%; text-align: center;"> <tr><td>1991</td><td>1992</td><td>1993</td><td>1994</td><td>1995</td><td>1996</td><td>1997</td><td>1998</td><td>1999</td><td>2000</td></tr> <tr><td colspan="10" style="background-color: #4a7c59; color: white;">WEST</td></tr> <tr><td>2001</td><td>2002</td><td>2003</td><td>2004</td><td>2005</td><td>2006</td><td>2007</td><td>2008</td><td>2009</td><td>2010</td></tr> <tr><td colspan="10" style="background-color: #4a7c59; color: white;">WEST</td></tr> <tr><td colspan="2" style="background-color: #4a7c59; color: white;">EAST</td><td colspan="8"></td></tr> <tr><td>2011</td><td>2012</td><td>2013</td><td>2014</td><td>2015</td><td>2016</td><td>2017</td><td>2018</td><td>2019</td><td>2020</td></tr> <tr><td colspan="6" style="background-color: #4a7c59; color: white;">WEST</td><td colspan="4"></td></tr> <tr><td colspan="6" style="background-color: #4a7c59; color: white;">EAST</td><td colspan="4"></td></tr> </table>		1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	WEST										2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	WEST										EAST										2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	WEST										EAST									
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WEST																																																																																	
EAST																																																																																	

No.	Name	Label	Survey period	Survey frequency
3.103)	bau_phdur	plant holidays: duration in weeks	West since 12/1991 East since 12/2002	annual survey*, December annual survey, December

Wording of question

<p>since 12/1991</p> <p>Plant holidays The duration of the plant holidays is:</p> <p style="text-align: center;">1 week [1] <input type="checkbox"/> 2 weeks [2] <input type="checkbox"/> 3 weeks [3] <input type="checkbox"/></p>	<p>Further information</p> <p>Plant holidays in weeks (for main construction trades)</p> <p>*no inquiry in 12/2001</p>
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4 weeks [4]									
Time span of variable									
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
WEST									
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
WEST									
	EAST								
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
WEST									
EAST									

No.	Name	Label	Survey period	Survey frequency
3.104)	bau_phdur2	plant holidays: duration in weeks	West and East since 12/2016	annual survey, December

Wording of question

<p>since 12/1991</p> <p>Plant holidays The duration of the plant holidays is:</p> <p>1 week [1] <input type="checkbox"/></p> <p>2 weeks [2] <input type="checkbox"/></p> <p>3 weeks and more [3] <input type="checkbox"/></p>	<p>Further information</p> <p>Plant holidays in weeks</p>
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Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
						WEST			
						EAST			

No.	Name	Label	Survey period	Survey frequency
3.105)	bau_phintr	year of introduction of plant holidays	West 12/2002 to 12/2008 East 12/2002 to 12/2008	annual survey, December annual survey, December

Wording of question

<p>since 12/2002</p> <p>Plant holidays The plant holidays were introduced in year _____</p>	<p>Further information</p> <p>year of introduction of plant holidays (for main construction trades)</p> <p>year, 4 digits</p> <p>*no inquiry in 12/2001</p>
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Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
		WEST							
		EAST							
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020

No.	Name	Label	Survey period	Survey frequency
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3.106) **bau_deccon** decline of construction activity

West since 12/1991
East since 12/2002

annual survey*, December
annual survey, December

Wording of question

<p>since 12/1991</p> <p>Plant holidays We report a decline of the construction activity in the respective holiday month in the ifo economic cycle test (question I.1)** which is solely due to plant holidays</p> <p>yes [1] <input type="text"/> no [2] <input type="text"/></p>	<p>Further information</p> <p>decline of construction activity due to plant holidays</p> <p>*no inquiry in 12/2001</p> <p>** see 2.1) conactex</p>																																																																																
<p>Time span of variable</p> <table border="1"> <tr> <td>1991</td><td>1992</td><td>1993</td><td>1994</td><td>1995</td><td>1996</td><td>1997</td><td>1998</td><td>1999</td><td>2000</td> </tr> <tr> <td colspan="10">WEST</td> </tr> <tr> <td>2001</td><td>2002</td><td>2003</td><td>2004</td><td>2005</td><td>2006</td><td>2007</td><td>2008</td><td>2009</td><td>2010</td> </tr> <tr> <td colspan="10">WEST</td> </tr> <tr> <td></td><td colspan="9">EAST</td> </tr> <tr> <td>2011</td><td>2012</td><td>2013</td><td>2014</td><td>2015</td><td>2016</td><td>2017</td><td>2018</td><td>2019</td><td>2020</td> </tr> <tr> <td colspan="7">WEST</td><td colspan="3"></td> </tr> <tr> <td colspan="7">EAST</td><td colspan="3"></td> </tr> </table>		1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	WEST										2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	WEST											EAST									2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	WEST										EAST									
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EAST																																																																																	

No.	Name	Label	Survey period	Survey frequency
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3.107) **bau_credit** credit allocation

East and West 08/2003 to 08/2004
East and West 03/2005 to 08/2008
East and West 11/2008 to 12/2016

annual survey, August
March , August
monthly

Wording of question

<p>since 08/2003</p> <p>How do you evaluate the disposition of banks to grant loans to companies?</p> <p>accomodating [1] <input type="text"/></p> <p>normal [2] <input type="text"/></p> <p>reserved [3] <input type="text"/></p>	<p>Further information</p> <p>Credit allocation</p>																																																																						
<p>Time span of variable</p> <table border="1"> <tr> <td>1991</td><td>1992</td><td>1993</td><td>1994</td><td>1995</td><td>1996</td><td>1997</td><td>1998</td><td>1999</td><td>2000</td> </tr> <tr> <td>2001</td><td>2002</td><td>2003</td><td>2004</td><td>2005</td><td>2006</td><td>2007</td><td>2008</td><td>2009</td><td>2010</td> </tr> <tr> <td></td><td colspan="9">WEST</td> </tr> <tr> <td></td><td colspan="9">EAST</td> </tr> <tr> <td>2011</td><td>2012</td><td>2013</td><td>2014</td><td>2015</td><td>2016</td><td>2017</td><td>2018</td><td>2019</td><td>2020</td> </tr> <tr> <td colspan="7">WEST</td><td colspan="3"></td> </tr> <tr> <td colspan="7">EAST</td><td colspan="3"></td> </tr> </table>		1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010		WEST										EAST									2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	WEST										EAST									
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	WEST																																																																						
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2011	2012	2013	2014	2015	2016	2017	2018	2019	2020																																																														
WEST																																																																							
EAST																																																																							

No.	Name	Label	Survey period	Survey frequency
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3.108) **bau_vachy** vacancies during last 6 months

East und West since 08/2013

annual survey, August

Wording of question

<p>since 08/2013</p> <p>During the last 6 months we had vacancies</p> <p>yes [1] <input type="text"/> no [2] <input type="text"/></p>	<p>Further information</p>
<p>Time span of variable</p>	

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
		WEST		EAST					

No.	Name	Label	Survey period	Survey frequency
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3.109)	bau_vaclhy_cp	vacancies during last 6 months: commercial professions	East und West since 08/2013	annual survey, August
--------	----------------------	---	-----------------------------	-----------------------

Wording of question

<p>since 08/2013</p> <p>During the last 6 months we had vacancies If yes:</p> <p>We were looking for skilled workers in the following fields:</p> <p>commercial professions [1] <input type="text"/></p>	Further information
--	---------------------

Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
		WEST		EAST					

No.	Name	Label	Survey period	Survey frequency
-----	------	-------	---------------	------------------

3.110)	bau_vaclhy_so	vacancies during last 6 months: sales occupation	East und West since 08/2013	annual survey, August
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Wording of question

<p>since 08/2013</p> <p>During the last 6 months we had vacancies If yes:</p> <p>We were looking for skilled workers in the following fields:</p> <p>sales occupation [1] <input type="text"/></p>	Further information
--	---------------------

Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
		WEST		EAST					

No.	Name	Label	Survey period	Survey frequency
3.111)	bau_vaclhy_mc	vacancies during last 6 months: managerial staff (commerce)	East und West since 08/2013	annual survey, August

Wording of question

<p>since 08/2013</p> <p>During the last 6 months we had vacancies If yes:</p> <p>We were looking for skilled workers in the following fields:</p> <p>commercial managerial staff [1] <input type="text"/></p>	Further information
---	---------------------

Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
		WEST							
		EAST							

No.	Name	Label	Survey period	Survey frequency
3.112)	bau_vaclhy_ce	vacancies during last 6 months: construction engineer	East und West since 08/2013	annual survey, August

Wording of question

<p>since 08/2013</p> <p>During the last 6 months we had vacancies If yes:</p> <p>We were looking for skilled workers in the following fields:</p> <p>construction engineer [1] <input type="text"/></p>	Further information
---	---------------------

Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
		WEST							
		EAST							

No.	Name	Label	Survey period	Survey frequency
3.113)	bau_vaclhy_tc	vacancies during last 6 months: trainees (commerce)	East und West since 08/2013	annual survey, August

Wording of question

<p>since 08/2013</p> <p>During the last 6 months we had vacancies If yes:</p> <p>We were looking for skilled workers in the following fields:</p>	Further information
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commercial trainees [1] <input type="text"/>									
Time span of variable									
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
		WEST							
		EAST							

No.	Name	Label	Survey period	Survey frequency
3.114)	bau_difilvac	difficulties filling vacancies	East und West since 08/2013	annual survey, August

Wording of question

since 08/2013 We had difficulties filling the vacancies yes [1] <input type="text"/> no [2] <input type="text"/>	Further information
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Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
		WEST							
		EAST							

No.	Name	Label	Survey period	Survey frequency
3.115)	bau_difil_cp	difficulties filling vacancies: commercial professions	East und West since 08/2013	annual survey, August

Wording of question

since 08/2013 How long did you have difficulties filling the vacancies (in months)? for commercial professions 0 to 3 [1] 4 to 6 [2] more than 6 [3] vacancies not filled yet [4] <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/>	Further information
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Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
		WEST							

	EAST	
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No.	Name	Label	Survey period	Survey frequency
3.116)	bau_difil_so	difficulties filling vacancies: sales occupation	East und West since 08/2013	annual survey, August

Wording of question

<p>since 08/2013</p> <p>How long did you have difficulties filling the vacancies (in months)?</p> <p>for sales occupation</p> <p style="text-align: center;"> <input type="checkbox"/> 0 to 3 [1] <input type="checkbox"/> 4 to 6 [2] <input type="checkbox"/> more than 6 [3] <input type="checkbox"/> vacancies not filled yet [4] </p>	Further information
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Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020

WEST
EAST

No.	Name	Label	Survey period	Survey frequency
3.117)	bau_difil_mc	difficulties filling vacancies: managerial staff (commerce)	East und West since 08/2013	annual survey, August

Wording of question

<p>since 08/2013</p> <p>How long did you have difficulties filling the vacancies (in months)?</p> <p>for commercial managerial staff</p> <p style="text-align: center;"> <input type="checkbox"/> 0 to 3 [1] <input type="checkbox"/> 4 to 6 [2] <input type="checkbox"/> more than 6 [3] <input type="checkbox"/> vacancies not filled yet [4] </p>	Further information
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Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
------	------	------	------	------	------	------	------	------	------

2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
		WEST							
		EAST							

No.	Name	Label	Survey period	Survey frequency
3.118)	bau_difil_ce	difficulties filling vacancies: construction engineer	East und West since 08/2013	annual survey, August

Wording of question

<p>since 08/2013</p> <p>How long did you have difficulties filling the vacancies (in months)?</p> <p>for construction engineers</p> <p>0 to 3 [1] 4 to 6 [2] more than 6 [3] vacancies not filled yet [4]</p> <p><input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/></p>	Further information
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Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
		WEST							
		EAST							

No.	Name	Label	Survey period	Survey frequency
3.119)	bau_difil_tc	difficulties filling vacancies: trainees (commerce)	East und West since 08/2013	annual survey, August

Wording of question

<p>since 08/2013</p> <p>How long did you have difficulties filling the vacancies (in months)?</p> <p>for commercial trainees</p> <p>0 to 3 [1] 4 to 6 [2] more than 6 [3] vacancies not filled yet [4]</p> <p><input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/></p>	Further information
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Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
		WEST							
		EAST							

No.	Name	Label	Survey period	Survey frequency
-----	------	-------	---------------	------------------

3.120) **bau_vacrepfea** % of vacancies reported to federal employment agency **East und West since 08/2013** annual survey, August

Wording of question

<p>since 08/2013</p> <p>About _____ % of these vacancies were reported to the federal employment agency</p>	Further information																																																				
<p>Time span of variable</p> <table border="1"> <tr> <td>1991</td><td>1992</td><td>1993</td><td>1994</td><td>1995</td><td>1996</td><td>1997</td><td>1998</td><td>1999</td><td>2000</td> </tr> <tr> <td>2001</td><td>2002</td><td>2003</td><td>2004</td><td>2005</td><td>2006</td><td>2007</td><td>2008</td><td>2009</td><td>2010</td> </tr> <tr> <td>2011</td><td>2012</td><td>2013</td><td>2014</td><td>2015</td><td>2016</td><td>2017</td><td>2018</td><td>2019</td><td>2020</td> </tr> <tr> <td></td><td></td><td colspan="5" style="background-color: #003366; color: white;">WEST</td><td></td><td></td><td></td><td></td> </tr> <tr> <td></td><td></td><td colspan="5" style="background-color: #0070c0; color: white;">EAST</td><td></td><td></td><td></td><td></td> </tr> </table>		1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020			WEST											EAST								
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000																																												
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010																																												
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020																																												
		WEST																																																			
		EAST																																																			

No.	Name	Label	Survey period	Survey frequency
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3.121) **bau_seskivly** search for skilled workers vs. last year **East und West since 08/2013** annual survey, August

Wording of question

<p>since 08/2013</p> <p>Compared to last year the search for skilled workers was</p> <p>more easy [1] <input type="text"/></p> <p>unchanged [2] <input type="text"/></p> <p>more difficult [3] <input type="text"/></p>	Further information																																																				
<p>Time span of variable</p> <table border="1"> <tr> <td>1991</td><td>1992</td><td>1993</td><td>1994</td><td>1995</td><td>1996</td><td>1997</td><td>1998</td><td>1999</td><td>2000</td> </tr> <tr> <td>2001</td><td>2002</td><td>2003</td><td>2004</td><td>2005</td><td>2006</td><td>2007</td><td>2008</td><td>2009</td><td>2010</td> </tr> <tr> <td>2011</td><td>2012</td><td>2013</td><td>2014</td><td>2015</td><td>2016</td><td>2017</td><td>2018</td><td>2019</td><td>2020</td> </tr> <tr> <td></td><td></td><td colspan="5" style="background-color: #003366; color: white;">WEST</td><td></td><td></td><td></td><td></td> </tr> <tr> <td></td><td></td><td colspan="5" style="background-color: #0070c0; color: white;">EAST</td><td></td><td></td><td></td><td></td> </tr> </table>		1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020			WEST											EAST								
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000																																												
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010																																												
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020																																												
		WEST																																																			
		EAST																																																			

No.	Name	Label	Survey period	Survey frequency
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3.122) **bau_fambus** family business **East and West 02/2014** once

Wording of question

<p>02/2014</p> <p>D) For research purposes?</p> <p>Do you envision yourself as a family business? (This means a company whose voting capital is held predominately by one or more families that are connected)</p> <p><input type="text"/> yes[1] <input type="text"/> no[2]</p>	Further information										
<p>Time span of variable</p> <table border="1"> <tr> <td>1980</td><td>1981</td><td>1982</td><td>1983</td><td>1984</td><td>1985</td><td>1986</td><td>1987</td><td>1988</td><td>1989</td> </tr> </table>		1980	1981	1982	1983	1984	1985	1986	1987	1988	1989
1980	1981	1982	1983	1984	1985	1986	1987	1988	1989		

1990	1991	1992	1993	1994	1995	1996	1997	1998	1999
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
				WEST					
				EAST					

No.	Name	Label	Survey period	Survey frequency
3.123)	bau_ref1	refugees question 1	East and West 10/2015	once

Wording of question

10/2015	Further Information
<p>1. How large do you assess the potential of asylum seekers to be employed in the following positions?</p> <p style="text-align: center;">[1] small [2] large</p> <p>trainees <input type="text"/> <input type="text"/></p>	

Time span of variable

1980	1981	1982	1983	1984	1985	1986	1987	1988	1989
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
				WEST					
				EAST					

No.	Name	Label	Survey period	Survey frequency
3.124)	bau_ref2	refugees question 2	East and West 10/2015	once

Wording of question

10/2015	Further Information
<p>1. How large do you assess the potential of asylum seekers to be employed in the following positions?</p> <p style="text-align: center;">[1] small [2] large</p> <p>unskilled aid workers <input type="text"/> <input type="text"/></p>	

Time span of variable

1980	1981	1982	1983	1984	1985	1986	1987	1988	1989
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019

			WEST EAST		
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No.	Name	Label	Survey period	Survey frequency
3.125)	bau_ref3	refugees question 3	East and West 10/2015	once

Wording of question

10/2015	Further Information
<p>1. How large do you assess the potential of asylum seekers to be employed in the following positions?</p> <p>[1] small [2] large</p> <p>skilled workers <input type="text"/> <input type="text"/></p>	

Time span of variable

1980	1981	1982	1983	1984	1985	1986	1987	1988	1989
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019

WEST
EAST

No.	Name	Label	Survey period	Survey frequency
3.126)	bau_ref4	refugees question 4	East and West 10/2015	once

Wording of question

10/2015	Further Information
<p>1. How large do you assess the potential of asylum seekers to be employed in the following positions?</p> <p>[1] small [2] large</p> <p>leading positions <input type="text"/> <input type="text"/></p>	

Time span of variable

1980	1981	1982	1983	1984	1985	1986	1987	1988	1989
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019

WEST
EAST

No.	Name	Label	Survey period	Survey frequency
3,127	bau_ref5	refugees question 5	East and West 10/2015	once

Wording of question

<p>10/2015</p> <p>1. How large do you assess the potential of asylum seekers to be employed in the following positions?</p> <p style="text-align: center;">[1] small [2] large</p> <p>other positions <input type="text"/> <input type="text"/></p>	Further Information																																																												
Time span of variable																																																													
<table border="1" style="width: 100%; text-align: center;"> <tr><td>1980</td><td>1981</td><td>1982</td><td>1983</td><td>1984</td><td>1985</td><td>1986</td><td>1987</td><td>1988</td><td>1989</td></tr> <tr><td>1990</td><td>1991</td><td>1992</td><td>1993</td><td>1994</td><td>1995</td><td>1996</td><td>1997</td><td>1998</td><td>1999</td></tr> <tr><td>2000</td><td>2001</td><td>2002</td><td>2003</td><td>2004</td><td>2005</td><td>2006</td><td>2007</td><td>2008</td><td>2009</td></tr> <tr><td>2010</td><td>2011</td><td>2012</td><td>2013</td><td>2014</td><td>2015</td><td>2016</td><td>2017</td><td>2018</td><td>2019</td></tr> <tr><td></td><td></td><td></td><td></td><td></td><td>WEST</td><td></td><td></td><td></td><td></td></tr> <tr><td></td><td></td><td></td><td></td><td></td><td>EAST</td><td></td><td></td><td></td><td></td></tr> </table>		1980	1981	1982	1983	1984	1985	1986	1987	1988	1989	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019						WEST										EAST				
1980	1981	1982	1983	1984	1985	1986	1987	1988	1989																																																				
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999																																																				
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009																																																				
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019																																																				
					WEST																																																								
					EAST																																																								

No.	Name	Label	Survey period	Survey frequency
3.128)	bau_ref6	refugees question 6	East and West 10/2015	once

Wording of question

<p>10/2015</p> <p>2. how much of an obstacle to employing asylum seekers do you consider the following factors to be in your branch:</p> <p style="text-align: center;">[1] little [2] much</p> <p>labor law-related provisions: <input type="text"/> <input type="text"/></p>	Further Information																																																												
Time span of variable																																																													
<table border="1" style="width: 100%; text-align: center;"> <tr><td>1980</td><td>1981</td><td>1982</td><td>1983</td><td>1984</td><td>1985</td><td>1986</td><td>1987</td><td>1988</td><td>1989</td></tr> <tr><td>1990</td><td>1991</td><td>1992</td><td>1993</td><td>1994</td><td>1995</td><td>1996</td><td>1997</td><td>1998</td><td>1999</td></tr> <tr><td>2000</td><td>2001</td><td>2002</td><td>2003</td><td>2004</td><td>2005</td><td>2006</td><td>2007</td><td>2008</td><td>2009</td></tr> <tr><td>2010</td><td>2011</td><td>2012</td><td>2013</td><td>2014</td><td>2015</td><td>2016</td><td>2017</td><td>2018</td><td>2019</td></tr> <tr><td></td><td></td><td></td><td></td><td></td><td>WEST</td><td></td><td></td><td></td><td></td></tr> <tr><td></td><td></td><td></td><td></td><td></td><td>EAST</td><td></td><td></td><td></td><td></td></tr> </table>		1980	1981	1982	1983	1984	1985	1986	1987	1988	1989	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019						WEST										EAST				
1980	1981	1982	1983	1984	1985	1986	1987	1988	1989																																																				
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999																																																				
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009																																																				
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019																																																				
					WEST																																																								
					EAST																																																								

No.	Name	Label	Survey period	Survey frequency
3.129)	bau_ref7	refugees question 7	East and West 10/2015	once

Wording of question

<p>10/2015</p> <p>2. how much of an obstacle to employing asylum seekers do you consider the following factors to be in your branch:</p> <p style="text-align: center;">[1] little [2] much</p> <p>unfit level of qualification <input type="text"/> <input type="text"/></p>	Further Information
Time span of variable	

1980	1981	1982	1983	1984	1985	1986	1987	1988	1989
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
					WEST				
					EAST				

No.	Name	Label	Survey period	Survey frequency
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3.130)	bau_ref8	refugees question 8	East and West 10/2015	once
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Wording of question

10/2015	Further Information
<p>2. how much of an obstacle to employing asylum seekers do you consider the following factors to be in your branch:</p> <p>[1] little [2] much</p> <p>minimum wage <input type="text"/> <input type="text"/></p>	

Time span of variable

1980	1981	1982	1983	1984	1985	1986	1987	1988	1989
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
					WEST				
					EAST				

No.	Name	Label	Survey period	Survey frequency
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3.131)	bau_ref9	refugees question 9	East and West 10/2015	once
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Wording of question

10/2015	Further Information
<p>2. how much of an obstacle to employing asylum seekers do you consider the following factors to be in your branch:</p> <p>[1] little [2] much</p> <p>lack of language skills <input type="text"/> <input type="text"/></p>	

Time span of variable

1980	1981	1982	1983	1984	1985	1986	1987	1988	1989
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009

2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
					WEST				
					EAST				

No.	Name	Label	Survey period	Survey frequency
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3.132) **bau_minim_post1** affected by minimum wage East and West 03/2016 once

Wording of question

03/2016 01.01.2015 the universal minimum wage was implemented. Is your company affected by this regulation? [1] yes [2] no <input type="text"/> <input type="text"/>	Further information
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Time span of variable

1980	1981	1982	1983	1984	1985	1986	1987	1988	1989
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
						WEST			
						EAST			

No.	Name	Label	Survey period	Survey frequency
-----	------	-------	---------------	------------------

3.133) **bau_minim_post2** no minimum wage measures East and West 03/2016 once

Wording of question

03/2016 01.01.2015 the universal minimum wage was implemented. Is your company affected by this regulation? If yes, What measures did you utilize? none <input type="text"/> [1]	Further information
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Time span of variable

1980	1981	1982	1983	1984	1985	1986	1987	1988	1989
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
						WEST			
						EAST			

No.	Name	Label	Survey period	Survey frequency
-----	------	-------	---------------	------------------

3.134) **bau_minim_post3** measures: employee reduction East and West 03/2016 once

Wording of question

<p>03/2016</p> <p>01.01.2015 the universal minimum wage was implemented. Is your company affected by this regulation? If yes, What measures did you utilize?</p> <p style="text-align: right;">employee reduction <input type="text"/> [1]</p>	Further information																																																												
<p>Time span of variable</p> <table border="1"> <tr><td>1980</td><td>1981</td><td>1982</td><td>1983</td><td>1984</td><td>1985</td><td>1986</td><td>1987</td><td>1988</td><td>1989</td></tr> <tr><td>1990</td><td>1991</td><td>1992</td><td>1993</td><td>1994</td><td>1995</td><td>1996</td><td>1997</td><td>1998</td><td>1999</td></tr> <tr><td>2000</td><td>2001</td><td>2002</td><td>2003</td><td>2004</td><td>2005</td><td>2006</td><td>2007</td><td>2008</td><td>2009</td></tr> <tr><td>2010</td><td>2011</td><td>2012</td><td>2013</td><td>2014</td><td>2015</td><td>2016</td><td>2017</td><td>2018</td><td>2019</td></tr> <tr><td></td><td></td><td></td><td></td><td></td><td></td><td>WEST</td><td></td><td></td><td></td></tr> <tr><td></td><td></td><td></td><td></td><td></td><td></td><td>EAST</td><td></td><td></td><td></td></tr> </table>		1980	1981	1982	1983	1984	1985	1986	1987	1988	1989	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019							WEST										EAST			
1980	1981	1982	1983	1984	1985	1986	1987	1988	1989																																																				
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999																																																				
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009																																																				
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019																																																				
						WEST																																																							
						EAST																																																							

No.	Name	Label	Survey period	Survey frequency
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3.135)	bau_minim_post4	measures: working hour reduction	East and West 03/2016	once
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Wording of question

<p>03/2016</p> <p>01.01.2015 the universal minimum wage was implemented. Is your company affected by this regulation? If yes, What measures did you utilize?</p> <p style="text-align: right;">working hour reduction <input type="text"/> [1]</p>	Further information																																																												
<p>Time span of variable</p> <table border="1"> <tr><td>1980</td><td>1981</td><td>1982</td><td>1983</td><td>1984</td><td>1985</td><td>1986</td><td>1987</td><td>1988</td><td>1989</td></tr> <tr><td>1990</td><td>1991</td><td>1992</td><td>1993</td><td>1994</td><td>1995</td><td>1996</td><td>1997</td><td>1998</td><td>1999</td></tr> <tr><td>2000</td><td>2001</td><td>2002</td><td>2003</td><td>2004</td><td>2005</td><td>2006</td><td>2007</td><td>2008</td><td>2009</td></tr> <tr><td>2010</td><td>2011</td><td>2012</td><td>2013</td><td>2014</td><td>2015</td><td>2016</td><td>2017</td><td>2018</td><td>2019</td></tr> <tr><td></td><td></td><td></td><td></td><td></td><td></td><td>WEST</td><td></td><td></td><td></td></tr> <tr><td></td><td></td><td></td><td></td><td></td><td></td><td>EAST</td><td></td><td></td><td></td></tr> </table>		1980	1981	1982	1983	1984	1985	1986	1987	1988	1989	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019							WEST										EAST			
1980	1981	1982	1983	1984	1985	1986	1987	1988	1989																																																				
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999																																																				
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009																																																				
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019																																																				
						WEST																																																							
						EAST																																																							

No.	Name	Label	Survey period	Survey frequency
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3.136)	bau_minim_post5	measures: increased prices	East and West 03/2016	once
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Wording of question

<p>03/2016</p> <p>01.01.2015 the universal minimum wage was implemented. Is your company affected by this regulation? If yes, What measures did you utilize?</p> <p style="text-align: right;">increased prices <input type="text"/> [1]</p>	Further information
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Time span of variable									
1980	1981	1982	1983	1984	1985	1986	1987	1988	1989
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
						WEST			
						EAST			

No.	Name	Label	Survey period	Survey frequency
3.137)	bau_minim_post6	measures: decreased investment	East and West 03/2016	once

Wording of question

03/2016	Further information
<p>01.01.2015 the universal minimum wage was implemented. Is your company affected by this regulation? If yes, What measures did you utilize?</p> <p>decreased investment <input type="text"/> [1]</p>	

Time span of variable									
1980	1981	1982	1983	1984	1985	1986	1987	1988	1989
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
						WEST			
						EAST			

No.	Name	Label	Survey period	Survey frequency
3.138)	bau_minim_post7	measures: decreased special payments	East and West 03/2016	once

Wording of question

03/2016	Further information
<p>01.01.2015 the universal minimum wage was implemented. Is your company affected by this regulation? If yes, What measures did you utilize?</p> <p>decreased special payments <input type="text"/> [1]</p>	

Time span of variable									
1980	1981	1982	1983	1984	1985	1986	1987	1988	1989
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999

2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
						WEST			
						EAST			

No.	Name	Label	Survey period	Survey frequency
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3.139)	bau_minim_post8	less minijobs	East and West 03/2016	once
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Wording of question

03/2016	Further information
01.01.2015 the universal minimum wage was implemented. Is your company affected by this regulation?	
Has there been a change in employment in your company?	
less minijobs <input type="text"/> [1]	

Time span of variable

1980	1981	1982	1983	1984	1985	1986	1987	1988	1989
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
						WEST			
						EAST			

No.	Name	Label	Survey period	Survey frequency
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3.140)	bau_minim_post9	minijobs transformed into insurable employment	East and West 03/2016	once
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Wording of question

03/2016	Further information
01.01.2015 the universal minimum wage was implemented. Is your company affected by this regulation?	
Has there been a change in employment in your company?	
minijobs were transformed into insurable employment <input type="text"/> [1]	

Time span of variable

1980	1981	1982	1983	1984	1985	1986	1987	1988	1989
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
						WEST			
						EAST			

No.	Name	Label	Survey period	Survey frequency
3.141)	bau_minim_post10	new insurable employment	East and West 03/2016	once

Wording of question

<p>03/2016</p> <p>01.01.2015 the universal minimum wage was implemented. Is your company affected by this regulation?</p> <p>Has there been a change in employment in your company?</p> <table border="1" style="margin-left: 20px;"> <tr> <td>new insurable employment was generated</td> <td>[1]</td> </tr> </table>	new insurable employment was generated	[1]	Further information
new insurable employment was generated	[1]		

Time span of variable

1980	1981	1982	1983	1984	1985	1986	1987	1988	1989
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
						WEST			
						EAST			

No.	Name	Label	Survey period	Survey frequency
3.142)	bau_minim_post11	employment relationships did not change	East and West 03/2016	once

Wording of question

<p>03/2016</p> <p>01.01.2015 the universal minimum wage was implemented. Is your company affected by this regulation?</p> <p>Has there been a change in employment in your company?</p> <table border="1" style="margin-left: 20px;"> <tr> <td>employment relationships did not change</td> <td>[1]</td> </tr> </table>	employment relationships did not change	[1]	Further information
employment relationships did not change	[1]		

Time span of variable

1980	1981	1982	1983	1984	1985	1986	1987	1988	1989
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
						WEST			
						EAST			

No.	Name	Label	Survey period	Survey frequency
3.143)	bau_credityes	credit agreement signed	East and West 06/2016	once

Wording of question

	Further information
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06/2016

Have you signed one or more credit agreements with banks during the last 12 months?
(e.g. new credits, debt restructuring or prolongation of a credit/ line of credit)

Yes:

[1]	amount and conditions as expected
[2]	amount as expected, worse conditions
[3]	conditions as expected, lower amount
[4]	lower amount and worse conditions than expected

Time span of variable

1980	1981	1982	1983	1984	1985	1986	1987	1988	1989
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
						WEST			
						EAST			

No.	Name	Label	Survey period	Survey frequency
3.144)	bau_creditno	credit agreement not signed	East and West 06/2016	once

Wording of question

<p>06/2016</p> <p>Have you signed one or more credit agreements with banks during the last 12 months? (e.g. new credits, debt restructuring or prolongation of a credit/ line of credit)</p> <p>no, because:</p> <table border="1"> <tr><td>[1]</td><td>no need</td></tr> <tr><td>[2]</td><td>unacceptable terms</td></tr> <tr><td>[3]</td><td>denied by banks</td></tr> <tr><td>[4]</td><td>no realistic prospect of a credit</td></tr> </table>	[1]	no need	[2]	unacceptable terms	[3]	denied by banks	[4]	no realistic prospect of a credit	Further information
[1]	no need								
[2]	unacceptable terms								
[3]	denied by banks								
[4]	no realistic prospect of a credit								

Time span of variable

1980	1981	1982	1983	1984	1985	1986	1987	1988	1989
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
						WEST			
						EAST			

No.	Name	Label	Survey period	Survey frequency
3.145)	bau_credituse1	financing of ongoing operating resources	East and West 06/2016	once

Wording of question

	Further information
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06/2016

What was the usage of your last negotiated credit?

financing of ongoing operating resources	[1]
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Time span of variable

1980	1981	1982	1983	1984	1985	1986	1987	1988	1989
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
						WEST			
						EAST			

No.	Name	Label	Survey period	Survey frequency
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3.146)	bau_credituse2	financing of an investment	East and West 06/2016	once
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Wording of question

06/2016

What was the usage of your last negotiated credit?

financing of an investment	[1]
----------------------------	-----

Further information

Time span of variable

1980	1981	1982	1983	1984	1985	1986	1987	1988	1989
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
						WEST			
						EAST			

No.	Name	Label	Survey period	Survey frequency
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3.147)	bau_credituse3	other financing	East and West 06/2016	once
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Wording of question

06/2016

What was the usage of your last negotiated credit?

others	[1]
--------	-----

Further information

Time span of variable

1980	1981	1982	1983	1984	1985	1986	1987	1988	1989

1990	1991	1992	1993	1994	1995	1996	1997	1998	1999
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
						WEST			
						EAST			

No.	Name	Label	Survey period	Survey frequency
-----	------	-------	---------------	------------------

3.148)	bau_midmanager	mid tier: more than 4 managers	East and West 09/2016	once
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Wording of question

09/2016	Further information
<p>mid tier</p> <p>Does your company have more than 4 managers?</p> <p>yes [1] <input type="text"/> no [2] <input type="text"/></p>	

Time span of variable

1980	1981	1982	1983	1984	1985	1986	1987	1988	1989
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
						WEST			
						EAST			

No.	Name	Label	Survey period	Survey frequency
-----	------	-------	---------------	------------------

3.149)	bau_midmanshare	mid tier: at least one manager has shares	East and West 09/2016	once
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Wording of question

09/2016	Further information
<p>mid tier</p> <p>Does at least one of your managers hold shares of your company?</p> <p>yes [1] <input type="text"/> no [2] <input type="text"/></p>	

Time span of variable

1980	1981	1982	1983	1984	1985	1986	1987	1988	1989
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009

2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
						WEST			
						EAST			

No.	Name	Label	Survey period	Survey frequency
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3.150)	bau_midyes	mid tier: company rated as mid tier	East and West 09/2016	once
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Wording of question

09/2016	Further information
mid tier Would you rate your company as a "mid tier" company? yes [1] <input type="text"/> no [2] <input type="text"/>	

Time span of variable

1980	1981	1982	1983	1984	1985	1986	1987	1988	1989
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
						WEST			
						EAST			

No.	Name	Label	Survey period	Survey frequency
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3.151)	bau_credit2_1	credit seeking	East and West since 03/2017	March, June, September, December
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Wording of question

03/2017	Further information
credit allocation We had credit talks with banks during the last 3 months <input type="text"/> [1] yes <input type="text"/> [2] no	

Time span of variable

1980	1981	1982	1983	1984	1985	1986	1987	1988	1989
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
						WEST			
						EAST			

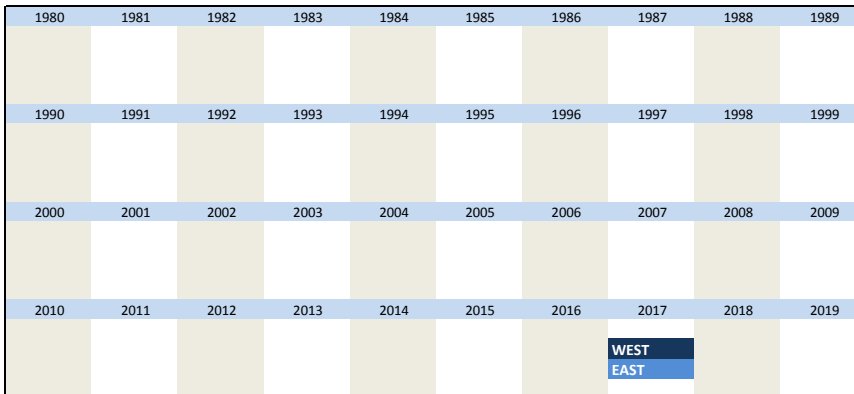
No.	Name	Label	Survey period	Survey frequency
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3.152)	bau_credit2_2	credit allocation	East and West since 03/2017	March, June, September, December
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Wording of question

<p>03/2017</p> <p>credit allocation We had credit talks with banks during the last 3 months</p> <p><input checked="" type="checkbox"/> yes</p> <p>Banks behaved ... in these</p> <p><input type="checkbox"/> [1] accomodating</p> <p><input type="checkbox"/> [2] normal</p> <p><input type="checkbox"/> [3] reserved</p>	Further information
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Time span of variable

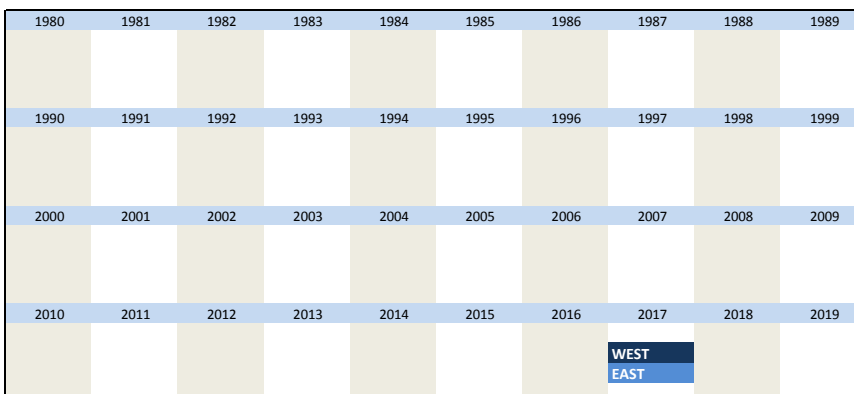


No.	Name	Label	Survey period	Survey frequency
3.153)	bau_credit2_3	reasons for not credit seeking	East and West since 03/2017	March, June, September, December

Wording of question

<p>03/2017</p> <p>credit allocation We had credit talks with banks during the last 3 months</p> <p><input checked="" type="checkbox"/> no</p> <p><input type="checkbox"/> [1] no need</p> <p><input type="checkbox"/> [2] other reasons</p>	Further information
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Time span of variable



No.	Name	Label	Survey period	Survey frequency
3.154)	bau_negint	confronted with negative interest rates	East and West since 06/2017	once

Wording of question

<p>Jun 17</p> <p>Have you faced negative interest rates on capital contribution by at least one of your banks?</p> <table border="1" style="margin-left: auto; margin-right: auto;"> <tr> <td>Yes [1]</td> <td>No [2]</td> </tr> <tr> <td></td> <td></td> </tr> </table>	Yes [1]	No [2]			<p>Further information</p> <p>online only</p>																
Yes [1]	No [2]																				
<p>Time span of variable</p> <table border="1" style="width: 100%; text-align: center;"> <tr> <td>2010</td><td>2011</td><td>2012</td><td>2013</td><td>2014</td><td>2015</td><td>2016</td><td>2017</td><td>2018</td><td>2019</td> </tr> <tr> <td style="background-color: #D2B48C;"></td><td style="background-color: #D2B48C;"></td><td style="background-color: #D2B48C;"></td><td style="background-color: #D2B48C;"></td><td style="background-color: #D2B48C;"></td><td style="background-color: #D2B48C;"></td><td style="background-color: #D2B48C;"></td><td style="background-color: #000080; color: white;">WEST</td><td style="background-color: #000080; color: white;">EAST</td><td style="background-color: #D2B48C;"></td> </tr> </table>		2010	2011	2012	2013	2014	2015	2016	2017	2018	2019								WEST	EAST	
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019												
							WEST	EAST													

No.	Name	Label	Survey period	Survey frequency
3.155)	bau_negint_noact	negative interest actions: none	East and West since 06/2017	once

Wording of question

<p>Jun 17</p> <p>Have you faced negative interest rates on capital contribution by at least one of your banks?</p> <p>If Yes</p> <p>Which arrangements did you choose, to avoid payments of negative interest rates?</p> <table border="1" style="margin-left: auto; margin-right: auto;"> <tr> <td>na arrangements - negative interest rate accepted</td> <td>Yes [1]</td> </tr> <tr> <td></td> <td></td> </tr> </table>	na arrangements - negative interest rate accepted	Yes [1]			<p>Further information</p> <p>multiple nominations are possible</p> <p>online only</p>																
na arrangements - negative interest rate accepted	Yes [1]																				
<p>Time span of variable</p> <table border="1" style="width: 100%; text-align: center;"> <tr> <td>2010</td><td>2011</td><td>2012</td><td>2013</td><td>2014</td><td>2015</td><td>2016</td><td>2017</td><td>2018</td><td>2019</td> </tr> <tr> <td style="background-color: #D2B48C;"></td><td style="background-color: #D2B48C;"></td><td style="background-color: #D2B48C;"></td><td style="background-color: #D2B48C;"></td><td style="background-color: #D2B48C;"></td><td style="background-color: #D2B48C;"></td><td style="background-color: #D2B48C;"></td><td style="background-color: #000080; color: white;">WEST</td><td style="background-color: #000080; color: white;">EAST</td><td style="background-color: #D2B48C;"></td> </tr> </table>		2010	2011	2012	2013	2014	2015	2016	2017	2018	2019								WEST	EAST	
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019												
							WEST	EAST													

No.	Name	Label	Survey period	Survey frequency
3.156)	bau_negint_agree	negative interest actions: bank agreements	East and West since 06/2017	once

Wording of question

<p>Jun 17</p> <p>Have you faced negative interest rates on capital contribution by at least one of your banks?</p> <p>If Yes</p> <p>Which arrangements did you choose, to avoid payments of negative interest rates?</p> <table border="1" style="margin-left: auto; margin-right: auto;"> <tr> <td>Negoation with bank</td> <td>Yes [1]</td> </tr> <tr> <td></td> <td></td> </tr> </table>	Negoation with bank	Yes [1]			<p>Further information</p> <p>multiple nominations are possible</p> <p>online only</p>																
Negoation with bank	Yes [1]																				
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2010	2011	2012	2013	2014	2015	2016	2017	2018	2019												
							WEST														

				EAST	
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No.	Name	Label	Survey period	Survey frequency
3.157)	bau_negint_change	negative interest actions: change of bank	East and West since 06/2017	once

Wording of question

<p>Jun 17</p> <p>Have you faced negative interest rates on capital contribution by at least one of your banks?</p> <p>If Yes</p> <p>Which arrangements did you choose, to avoid payments of negative interest rates?</p> <table border="1" style="margin-left: 20px;"> <tr> <td>Change to another bank, which does not require negative interest rates (yet)</td> <td>Yes [1]</td> </tr> </table>	Change to another bank, which does not require negative interest rates (yet)	Yes [1]	<p>Further information</p> <p>multiple nominations are possible</p> <p>online only</p>																		
Change to another bank, which does not require negative interest rates (yet)	Yes [1]																				
<p>Time span of variable</p> <table border="1"> <thead> <tr> <th>2010</th> <th>2011</th> <th>2012</th> <th>2013</th> <th>2014</th> <th>2015</th> <th>2016</th> <th>2017</th> <th>2018</th> <th>2019</th> </tr> </thead> <tbody> <tr> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>WEST EAST</td> <td></td> <td></td> </tr> </tbody> </table>		2010	2011	2012	2013	2014	2015	2016	2017	2018	2019								WEST EAST		
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019												
							WEST EAST														

No.	Name	Label	Survey period	Survey frequency
3.158)	bau_negint_inc	negative interest actions: increase of cash	East and West since 06/2017	once

Wording of question

<p>Jun 17</p> <p>Have you faced negative interest rates on capital contribution by at least one of your banks?</p> <p>If Yes</p> <p>Which arrangements did you choose, to avoid payments of negative interest rates?</p> <table border="1" style="margin-left: 20px;"> <tr> <td>Higher cash ratio</td> <td>Yes [1]</td> </tr> </table>	Higher cash ratio	Yes [1]	<p>Further information</p> <p>multiple nominations are possible</p> <p>online only</p>																		
Higher cash ratio	Yes [1]																				
<p>Time span of variable</p> <table border="1"> <thead> <tr> <th>2010</th> <th>2011</th> <th>2012</th> <th>2013</th> <th>2014</th> <th>2015</th> <th>2016</th> <th>2017</th> <th>2018</th> <th>2019</th> </tr> </thead> <tbody> <tr> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>WEST EAST</td> <td></td> <td></td> </tr> </tbody> </table>		2010	2011	2012	2013	2014	2015	2016	2017	2018	2019								WEST EAST		
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019												
							WEST EAST														

No.	Name	Label	Survey period	Survey frequency
3.159)	bau_negint_redas	negative interest actions: redeployment in other financial assets and settlement of	East and West since 06/2017	once

Wording of question

<p>Jun 17</p> <p>Have you faced negative interest rates on capital contribution by at least one of your banks?</p>	<p>Further information</p> <p>multiple nominations are possible</p>
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<p>If Yes</p> <p>Which arrangements did you choose, to avoid payments of negative interest rates?</p> <table border="1"> <tr> <td style="background-color: #ADD8E6;">Shift to other financial assets and prepayment credit</td> <td style="background-color: #ADD8E6;">Yes [1]</td> </tr> <tr> <td style="background-color: #ADD8E6;"></td> <td style="background-color: #ADD8E6;"></td> </tr> </table>	Shift to other financial assets and prepayment credit	Yes [1]			online only																
Shift to other financial assets and prepayment credit	Yes [1]																				
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2010	2011	2012	2013	2014	2015	2016	2017	2018	2019												
							WEST EAST														

No.	Name	Label	Survey period	Survey frequency
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3.160)	bau_negint_redasint	negative interest actions: redeployment of assets within company	East and West since 06/2017	once
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Wording of question

<p>Jun 17</p> <p>Have you faced negative interest rates on capital contribution by at least one of your banks?</p> <p>If Yes</p> <p>Which arrangements did you choose, to avoid payments of negative interest rates?</p> <table border="1"> <tr> <td style="background-color: #ADD8E6;">Rearrangements of funds to other segments of the company</td> <td style="background-color: #ADD8E6;">Yes [1]</td> </tr> <tr> <td style="background-color: #ADD8E6;"></td> <td style="background-color: #ADD8E6;"></td> </tr> </table>	Rearrangements of funds to other segments of the company	Yes [1]			<p>Further information</p> <p>multiple nominations are possible</p> <p>online only</p>																
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2010	2011	2012	2013	2014	2015	2016	2017	2018	2019												
							WEST EAST														

No.	Name	Label	Survey period	Survey frequency
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3.161)	bau_negint_inv	negative interest actions: investing or preponing (additional) investments	East and West since 06/2017	once
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Wording of question

<p>Jun 17</p> <p>Have you faced negative interest rates on capital contribution by at least one of your banks?</p> <p>If Yes</p> <p>Which arrangements did you choose, to avoid payments of negative interest rates?</p> <table border="1"> <tr> <td style="background-color: #ADD8E6;">(Early) conducting (additional) investments</td> <td style="background-color: #ADD8E6;">Yes [1]</td> </tr> <tr> <td style="background-color: #ADD8E6;"></td> <td style="background-color: #ADD8E6;"></td> </tr> </table>	(Early) conducting (additional) investments	Yes [1]			<p>Further information</p> <p>multiple nominations are possible</p> <p>online only</p>																
(Early) conducting (additional) investments	Yes [1]																				
<p>Time span of variable</p> <table border="1"> <tr> <td style="background-color: #ADD8E6;">2010</td> <td style="background-color: #ADD8E6;">2011</td> <td style="background-color: #ADD8E6;">2012</td> <td style="background-color: #ADD8E6;">2013</td> <td style="background-color: #ADD8E6;">2014</td> <td style="background-color: #ADD8E6;">2015</td> <td style="background-color: #ADD8E6;">2016</td> <td style="background-color: #ADD8E6;">2017</td> <td style="background-color: #ADD8E6;">2018</td> <td style="background-color: #ADD8E6;">2019</td> </tr> <tr> <td style="background-color: #ADD8E6;"></td> <td style="background-color: #ADD8E6;"></td> <td style="background-color: #ADD8E6;"></td> <td style="background-color: #ADD8E6;"></td> <td style="background-color: #ADD8E6;"></td> <td style="background-color: #ADD8E6;"></td> <td style="background-color: #ADD8E6;"></td> <td style="background-color: #ADD8E6;">WEST EAST</td> <td style="background-color: #ADD8E6;"></td> <td style="background-color: #ADD8E6;"></td> </tr> </table>		2010	2011	2012	2013	2014	2015	2016	2017	2018	2019								WEST EAST		
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019												
							WEST EAST														

No.	Name	Label	Survey period	Survey frequency
3.162)	bau_negint_oth	negative interest actions: other	East and West since 06/2017	once

Wording of question

<p>Jun 17</p> <p>Have you faced negative interest rates on capital contribution by at least one of your banks?</p> <p>If Yes</p> <p>Which arrangements did you choose, to avoid payments of negative interest rates?</p> <table border="1" style="margin-left: auto; margin-right: auto;"> <tr> <td style="width: 150px;">Other: please specify</td> <td style="width: 50px;">Yes [1]</td> </tr> <tr> <td><input type="text"/></td> <td><input type="text"/></td> </tr> </table>	Other: please specify	Yes [1]	<input type="text"/>	<input type="text"/>	<p>Further information</p> <p>multiple nominations are possible</p> <p>online only</p>																										
Other: please specify	Yes [1]																														
<input type="text"/>	<input type="text"/>																														
<p>Time span of variable</p> <table border="1" style="width: 100%; text-align: center;"> <tr> <td>2010</td><td>2011</td><td>2012</td><td>2013</td><td>2014</td><td>2015</td><td>2016</td><td>2017</td><td>2018</td><td>2019</td> </tr> <tr> <td style="background-color: #e0e0e0;"></td><td style="background-color: #e0e0e0;"></td><td style="background-color: #e0e0e0;"></td><td style="background-color: #e0e0e0;"></td><td style="background-color: #e0e0e0;"></td><td style="background-color: #e0e0e0;"></td><td style="background-color: #e0e0e0;"></td><td style="background-color: #e0e0e0;">WEST</td><td style="background-color: #e0e0e0;"></td><td style="background-color: #e0e0e0;"></td> </tr> <tr> <td></td><td></td><td></td><td></td><td></td><td></td><td></td><td style="background-color: #e0e0e0;">EAST</td><td></td><td></td> </tr> </table>		2010	2011	2012	2013	2014	2015	2016	2017	2018	2019								WEST										EAST		
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019																						
							WEST																								
							EAST																								

No.	Name	Label	Survey period	Survey frequency
3.163)	bau_negint_burden	burden of negative interest rates on profit situation	East and West since 06/2017	once

Wording of question

<p>Jun 17</p> <p>Negative interest rates have a negative impact on our revenues</p> <table border="1" style="margin-left: auto; margin-right: auto;"> <tr> <td style="width: 60px;">highly significant [1]</td> <td style="width: 60px;">significantly [2]</td> <td style="width: 60px;">negligible or not at all [3]</td> </tr> <tr> <td><input type="text"/></td> <td><input type="text"/></td> <td><input type="text"/></td> </tr> </table>	highly significant [1]	significantly [2]	negligible or not at all [3]	<input type="text"/>	<input type="text"/>	<input type="text"/>	<p>Further information</p> <p>online only</p>																								
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2010	2011	2012	2013	2014	2015	2016	2017	2018	2019																						
							WEST																								
							EAST																								

No.	Name	Label	Survey period	Survey frequency
3.164)	bau_negint_banks	number of relationship banks	East and West since 06/2017	once

Wording of question

<p>Jun 17</p> <p>How many main banks do you use?</p> <p>If No</p> <p>How many banks do you name your main bank?</p> <table border="1" style="margin-left: auto; margin-right: auto;"> <tr> <td style="width: 40px;">0 [0]</td> <td style="width: 40px;">1 [1]</td> <td style="width: 40px;">2 [2]</td> <td style="width: 40px;">3 [3]</td> <td style="width: 40px;">4 [4]</td> <td style="width: 40px;">More than 4 [5]</td> </tr> <tr> <td><input type="text"/></td> <td><input type="text"/></td> <td><input type="text"/></td> <td><input type="text"/></td> <td><input type="text"/></td> <td><input type="text"/></td> </tr> </table>	0 [0]	1 [1]	2 [2]	3 [3]	4 [4]	More than 4 [5]	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<p>Further information</p> <p>online only</p>
0 [0]	1 [1]	2 [2]	3 [3]	4 [4]	More than 4 [5]								
<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>								

Time span of variable									
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
							WEST EAST		