

List of variables

Ifo Business Survey Construction

Data: 1/1991-12/2018

As of June 2019

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The special questions were only inquired for the main construction trades. For the prefabricated building construction only remarks are intended for this field in the questionnaire. Due to the alignment of econo surveys of the EU the questionnaires were dispatched circa 1 week later since 01/2002. That is why there is no inquiry in 12/2001.

1. Variables of identification

No.	N	Label	Common description
NO.	Name	Label	German description
1.1)	survey	survey	Umfrage
1.2)	year	year	Erhebungsjahr
1.3)	month	month	Monat
1.4)	idnum	firm X adress file id	Firmenidentifikationsnummer
1.5)	runnum	running number of plant	Laufende Firmennummer
1.6)	bau_plantnum	KT information id	12-stellige KT Identifikationsnummer
1.7)	bau_westeast	western eastern	Unterscheidung zwischen West- und Ost-Erhebung
1.8)	fedstaifo	federal state (ifo-code)	Bundesland entsprechend ifo Codierung
1.9)	bau_latecomer	latecomer	Nachzügler
1.10)	sector_id	sector id	Sektor ID
1.11)	bau_sec2	classification according to federal statistical office (type of construction)	Bausektor, Einteilung nach amtlicher Statistik
1.12)	sector_bau	classification according to federal statistical office (type of construction)	Bausektor, Einteilung nach amtlicher Statistik
1.13)	online	online	Fragebogen online beantwortet
1.14)	survey_start	survey start	Umfragebeginn
1.15)	survey_end	survey end	Umfrageende
1.16)	participation_date	participation date	Teilnahmedatum
1.17)	participation hour	participation hour	Teilnahmestunde
1.18)	participation status	participation status	Teilnahmestatus
1.19)	bau participant	participation in this survey	Teilnahme

2. Standard questions

I. Construction activity

No.	Name	Label	German description		
2.1)	bau_conactex	construction activity versus past	Bautätigkeit in Vergangenheit		
2.2)	bau_constrain	constraints	Behinderung der Produktionstätigkeit		
2.3)	bau_mplack	constraints: lack of manpower	Mangel an Arbeitskräften		
2.4)	bau_matlack	constraints: lack of material	Materialknappheit		
2.5)	bau_weathcon	constraints: weather conditions	Ungünstige Wetterlage		
2.6)	bau_finan	constraints: financing	Unzureichende Finanzierungsmittel		
2.7)	bau_ordlack	lack of orders	Mangel an Aufträgen		
2.8)	bau_cancord	cancellation of orders	Auftragsstornierungen		
2.9)	bau_skilllack	constraints: lack of skilled labour	Mangel an Fachkräften		
2.10)	bau_othrea	constraints: other reasons	Andere Ursachen		
2.11)	bau_conactfut	construction activity in 3 month	Bautätigkeit in den nächsten 3 Monaten		

II. Construction orders

No.	Name	Label	German description
2.12)	bau_ordvpm	orders versus past	Bestand an Bauaufträgen in Vergangenheit
2.13)	bau_orders	orders (appraisal)	Auftragsbestand
2.14)	bau_ranord	range of orders in months	Auftragsbestände in Monaten

III. Prices of construction No. Label Name 2.15)

bau_prvpm prices versus past

German description

Baupreise in Vergangenheit

2.16)	bau_prcoco	prime costs covering	Erzielbare Baupreise
2.17)	bau_exppr	expected prices	Erwartete Baupreise
	IV. State of	business	

No.	Name	Label	German description
2.18)	bau_statebus	state of business (appraisal)	Beurteilung der Geschäftslage
2.19)	bau_statebus_sl	state of business (VAS)	Beurteilung der Geschäftslage (Slider)
2.20)	bau_statebus_clicks	state of business (clicks)	Beurteilung der Geschäftslage (Klicks)
2.21)	bau_comexp	expected commercial operations	Erwartungen der Geschäftslage
2.22)	bau_comexp_sl	expected commercial operations (VAS)	Erwartungen der Geschäftslage (Slider)
2.23)	bau_comexp_clicks	expected commercial operations (clicks)	Erwartungen der Geschäftslage (Klicks)

V. Utilization of capacity*

			* until 11/2001 "Utilization of equipment"
No.	Name	Label	German description
2.24)	bau_equiput2	equipment utilization in %	Kapazitätsauslastung
2.25)	bau equiput1	equipment utilization (civil engineering) in %	Kapazitätsauslastung im Bauhauptgewerbe

VI. Employees

No.	Name	Label	German description			
2.26)	bau_emplexp	expected employees	Erwartete Entwicklung der Gesamtangestelltenzahl			
2.27)	bau_indwork	industrial workers	Gewerbliche Arbeitnehmer			
2.28)	bau_employ	employee	Angestellte			
2.29)	bau_statill	status of employee's illness in %	Krankenstand			
2.30)	bau_comexp_unc	uncertainty w.r.t. commercial operation	Slider Unsicherheit			
2.31)	bau_emplpast	development employees last month	Entwicklung der Gesamtbeschäftigtenzahl im Vormonat			
2.32)	bau_indworkpast	development industrial worker last month	Entwicklung der gewerbl. Arbeitnehmer im Vormonat			
2.33)	bau_employpast	development employee last month	Entwicklung der Angestellten im Vormonat			

3. Special questions

VII. Special questions**/remarks***

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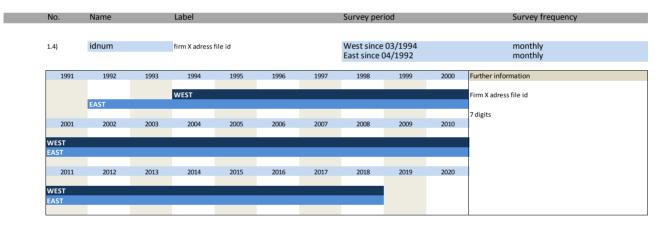
3.61)	bau_pcgc_pub	We regularly act as prime/general contractor (public clients)	Regelmäßige Arbeit als Generalunter bzwübernehmer (öffentl. Auftraggeber)
3.62)	bau_prop_gen	Propensity for placing orders with prime/ general contractors (in general)	Vergabe von Aufträgen als Generalunter-/übernehmer-Leistung (allgeme
3.63)	bau_prop_pub	Propensity for placing orders with prime/ general contractors (public clients)	Vergabe von Aufträgen als Generalunter-/übernehmer-Leistung (öffentl. Auftraggeber)
3.64) bau_probl_pub		Are there problems regarding public procurement law (public clients)	Vergaberechtliche Probleme bei öffentlichen Auftraggebern
No.	Name	Label	German description
3.65)	bau_bes	borrowed equipment / subcontractors	Leihgeräte
3.66)	bau_beslc	borrowed equipment / subcontractors: for lack of capacities	Leihgeräte wegen Kapazitätsengpässen
3.67)	bau_bessw	borrowed equipment / subcontractors: special work	Leihgeräte wegen Spezialarbeiten
3.68) 3.69)	bau_beper	borrowed equipment: number in %	Leihgeräte in Prozent
3.70)	bau_belope bau_bewill	borrowed equipment: number in % for longer periods borrowed equipment: willingness	Leihgeräte in Prozent, längerfristig
3.71)	bau_bewilp	borrowed equipment: willingness for longer periods	Neigung Leihgeräte anzumieten Neigung Leihgeräte längerfristig anzumieten
3.72)	bau_sper	subcontractors: % of sales volume	Umsatzanteil Subunternehmer
3.73)	bau_swill1	subcontractors: willingness	Vergabe von Spezialarbeiten an Subunternehmer
3.74)	bau_swill	subcontractors: willingness	Vergabe von Spezialarbeiten an Subunternehmer
3.75)	bau_co1	medium-term expected commercial operations: 3. quarter	Geschäftlage dieses Jahr im 3. Quartal
3.76)	bau_co2	medium-term expected commercial operations: 4. quarter	Geschäftlage dieses Jahr im 4. Quartal
3.77)	bau_co3	medium-term expected commercial operations: 1. quarter	Geschäftlage nächstes Jahr im 1. Quartal
3.78)	bau_co4	medium-term expected commercial operations: 2. quarter	Geschäftlage nächstes Jahr im 2. Quartal
3.79)	bau_lackwoper	number lack of work in %	Arbeitsausfall durch Sommerurlaub
3.80)	bau_lackwo2	lack of work (comparison)	Arbeitsausfall druch Sommerurlaub im Vgl. zum letzten Jahr
3.81)	bau_prpa1	precast parts: utitization	Verwendung von Fertigteilen
3.82)	bau_prpacvm	precast parts: % of construction volumen at the moment	Fertigteile in % vom Bauwert
3.83)	bau_prpacvy	precast parts: % of construction volumen whole year	Fertigteile in % vom Bauwert im letzten Jahr
3.84) 3.85)	bau_ovtim	overtime	Überstunden
3.85)	bau_ovtimper bau_cfc1	overtime in %	Überstunden in Prozent Auslandsbau
3.87)	bau_cfcgh	construction in foreign countries construction in foreign countries: german headquarter	Auslandsbau Auslandsbau durch deutsche Stammfirma
3.88)	bau_cfcac	construction in foreign countries: german neadquarter	Auslandsbau durch rechtlich selbständige Gesellschaften
3.89)	bau_cfcsh	construction in foreign countries: associated company	Auslandsbau durch Beteiligung an ortsansässigen Gesellschaften
3.90)	bau_salvol1	sales volume in %: road construction	Umsatzanteil im Straßenbau
3.91)	bau_salvol2	sales volume in %: other civil engineering	Umsatzanteil im sonstigen Tiefbau
3.92)	bau_salvol3	sales volume in %: public civil engineering	Umsatzanteil im öffentlichen Hochbau
3.93)	bau_salvol4	sales volume in %: industrial civil engineering	Umsatzanteil im gewerblichen Bau
3.94)	bau_salvol5	sales volume in %: domestic construction	Umsatzanteil im Wohnungsbau insgesamt
3.95)	bau_emp	employees	Beschäftigte insgesamt
3.96)	bau_inwo	indsutrial worker	Arbeiter
3.97)	bau_numwor	number of workers	Arbeiter
3.98)	bau_empl	employees all together	Beschäftigte insgesamt
3.99)	bau_phcaw	plant holidays: cessation of all work	Betriebsurlaub des gesamten Baubetriebs
3.100)	bau_phcwbr	plant holidays: cessation of work of singular branches	Betriebsurlaub für einzelne Niederlassungen
3.101) 3.102)	bau_phyn bau_phm	plant holidays	Betriebsurlaub Betriebsurlaub Monat
3.102)	bau_philin bau_phdur	plant holidays: month plant holidays: duration in weeks	Betriebsurlaub in Wochen
3.103)	bau phdur2	plant holidays: duration in weeks	Betriebsurlaub in Wochen
3.105)	bau_phintr	year of introduction of plant holidays	Einführungsjahr des Betriebsurlaubs
3.106)	bau_deccon	decline of construction activity	Rückgang der Bautätigkeit wegen Betriebsurlaub
3.107)	bau_credit	credit allocation	Kreditvergabe
3.108)	_ bau_vaclhy	vacancies during last 6 months	Offene Stellen während der letzten 6 Monate
3.109)	bau_vaclhy_cp	vacancies during last 6 months: commercial professions	Offene Stellen im Bereich: gewerbliche Berufe
3.110)	bau_vaclhy_so	vacancies during last 6 months: sales occupation	Offene Stellen im Bereich: kaufmännische Berufe
3.111)	bau_vaclhy_mc	vacancies during last 6 months: managerial staff (commerce)	Offene Stellen im Bereich: gewerbliches Führungspersonal
3.112)	bau_vaclhy_ce	vacancies during last 6 months: construction engineer	Offene Stellen im Bereich: Bauingenieur
3.113)	bau_vaclhy_tc	vacancies during last 6 months: trainees (commerce)	Offene Stellen im Bereich: gewerbliche Auszubildende
3.114)	bau_difilvac	difficulties filling vacancies	Probleme offene Stellen zu Besetzen
3.115) 3.116)	bau_difil_cp bau_difil_so	difficulties filling vacancies: commercial professions	Dauer bis Besetzung im gewerblichen Bereich
3.110)	bau_difil_so bau_difil_mc	difficulties filling vacancies: sales occupation difficulties filling vacancies: managerial staff (commerce)	Dauer bis Besetzung im kaufmännischen Bereich Dauer bis Besetzung bei gewerblichem Führungspersonal
3.118)	bau_difil_ce	difficulties filling vacancies: construction engineer	Dauer bis Besetzung im Bauingenieurbereich
3.119)	bau_difil_tc	difficulties filling vacancies: trainees (commerce)	Dauer bis Besetzung bei gewerblichen Auszubildenden
3.120)	bau_vacrepfea	% of vacancies reported to federal employment agency	% offener Stellen, die der Bundesagentur für Arbeit gemeldet wurden
3.121)	bau_seskivly	search for skilled workers vs. last year	Suche nach Fachkräften verglichen mit dem Vorjahr
3.122) 3.123)	bau_fambus bau ref1	family business refugees question1	Familienunternehemen
3.123)	bau_ref2	refugees question2	Flüchtlinge Frage 1 Flüchtlinge Frage 2
3.125)	bau_ref3	refugees question3	Flüchtlinge Frage 3
3.126)	bau_ref4	refugees question4	Flüchtlinge Frage 4
3.127)	bau_ref5	refugees question5	Flüchtlinge Frage 5
3.128)	bau_ref6	refugees question6	Flüchtlinge Frage 6
3.129)	_ bau_ref7	refugees question7	Flüchtlinge Frage 7
3.130)	bau_ref8	refugees question8	Flüchtlinge Frage 8
3.131)	bau_ref9	refugees question9	Flüchtlinge Frage 9
3.132)	bau_minim_post1	affected by minimum wage	von Mindestlohn betroffen
3.133)	bau_minim_post2	no minimum wage measures	keine Mindestlohn- Maßnahmen
3.134)	bau_minim_post3	measures: employee reduction	Maßnahmen: Personalabbau
3.135)	bau_minim_post4		

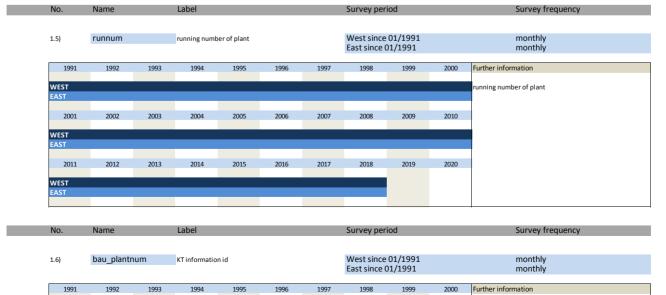
3.137)	bau_minim_post6	measures: decreased investment	Maßnahmen: verringerte Investitionen
3.138)	bau_minim_post7	measures: decreased special payments	Maßnahmen: Kürzungen von Sonderzahlungen
3.139)	bau_minim_post8	less minijobs	Minijobs weggefallen
3.140)	bau_minim_post9	minijobs transformed into insurable employment	Minijobs in soz.vers.pflichtige Besch.verhältnisse umgewandelt
3.141)	bau_minim_post10	new insurable employment	neue soz.vers.pflichtige Besch.verhältnisse
3.142)	bau_minim_post11	employment relationships did not change	keine veränderten Besch. Verhältnisse
3.143)	bau_credityes	credit agreement signed	Kreditvertrag abgeschlossen
3.144)	bau_creditno	credit agreement not signed	Kreditvertrag nicht abgeschlossen
3.145)	bau_credituse1	financing of ongoing operating resources	Finanzierung laufender Kreditmittel
3.146)	bau_credituse2	financing of an investment	Finanzierung einer Investition
3.147)	bau_credituse3	other financing	Sonstiger Verwendungszweck
3.148)	bau midmanager	mid tier: more than 4 managers	Mittlestand: mehr als 4 Manager
3.149)	bau midmanshare	mid tier: at least one manager has shares	Mittelstand: Mindestens ein Manager hat Anteile
3.150)	bau midyes	mid tier: company rated as mid tier	Mittelstand: Als Mittelstand eingeschätzt
3.151)	bau credit2 1	credit seeking	Kreditverhandlungen durchgeführt
3.152)	bau credit2 2	credit allocation	Kreditvergabe: Verhalten der Banken
3.153)	bau credit2 3	reasons for not credit seeking	Gründe für keine Kreditverhandlungen
3.154)	bau_negint	confronted with negative interest rates	Wurden Sie mit Negativzinsen konfrontiert?
3.155)	bau negint noact	negative interest actions: none	Keine Maßnahmen
3.156)	bau negint agree	negative interest actions: bank agreements	Verhandlungen mit Bank
3.157)	bau negint change	negative interest actions: change of bank	Wechsel der Bank
3.158)	bau negint inc	negative interest actions: increase of cash	Erhöhung der Bargeldhaltung
3.159)	bau negint redas	negative interest actions: redeployment in other financial assets and	Umschichtung Finanzanlagen/Rückzahlung von Krediten
3.160)	bau negint redasint	negative interest actions: redeployment of assets within company	Umschichtung des Guthabens
3.161)	bau negint inv	negative interest actions: investing or preponing (additional)	Investitionen
3.162)	bau_negint_oth	negative interest actions: other	Andere
3.163)	bau negint burden	burden of negative interest rates on profit situation	Belastung durch Negativzinsproblematik
	_ 0 _		
3.164)	bau_negint_banks	number of relationship banks	Wie viele Banken?
3.165)	bau_gdp1	real gdp: % change comp. last year	reales BIP: prozentuale Änderung vgl. zum Vorjahr
3.166)	bau_gdp2	impact economic development on business situation	Einfluss allg. Konjunkturentwicklung auf Geschäftslage
3.167)	bau_found	founding year	Gründungsjahr
3.168)	bau_forsales	sales: % in foreign country	Umsatz in Ausland (%)
3.169)	bau_sd	special difficulties: severe problems	spezielle Schwierigkeiten
3.170)	bau_sec_management	sector - questionnaire completed in: management	Sektor - Fragebogen ausgefüllt in Geschäftsführung
3.171)	bau_sec_controlling	sector - questionnaire completed in: controlling	Sektor - Fragebogen ausgefüllt in Controlling
3.172)	bau_sec_marketing	sector - questionnaire completed in: marketing	Sektor - Fragebogen ausgefüllt in Vertrieb
3.173)	bau_sec_production	sector - questionnaire completed in: production	Sektor - Fragebogen ausgefüllt in Produktion
3.174)	bau_sec_other	sector - questionnaire completed in: other	Sektor - Fragebogen ausgefüllt in Sonstiges
3.175)	bau_sec_other_descr	sector - questionnaire completed in: other description	Sektor - Fragebogen ausgefüllt in Sonstiges Beschriebung
3.176)	bau_pos_director	position - questionnaire completed by: director	Position - Fragebogen ausgefüllt von Geschäftsleitung
3.177)	bau_pos_manager	position - questionnaire completed by: manager	Position - Fragebogen ausgefüllt von Abteilungsleitung
3.178)	bau_pos_teamleader	position - questionnaire completed by: team leader	Position - Fragebogen ausgefüllt von Teamleiter
3.179)	bau_pos_clerk	position - questionnaire completed by: clerk	Position - Fragebogen ausgefüllt von Sachbearbeiter
3.180)	bau_pos_other	position - questionnaire completed by: other	Position - Fragebogen ausgefüllt von Sonstiges
3.181)	bau_pos_other_descr	position - questionnaire completed by: other description	Position - Fragebogen ausgefüllt von Sonstiges Beschreibung

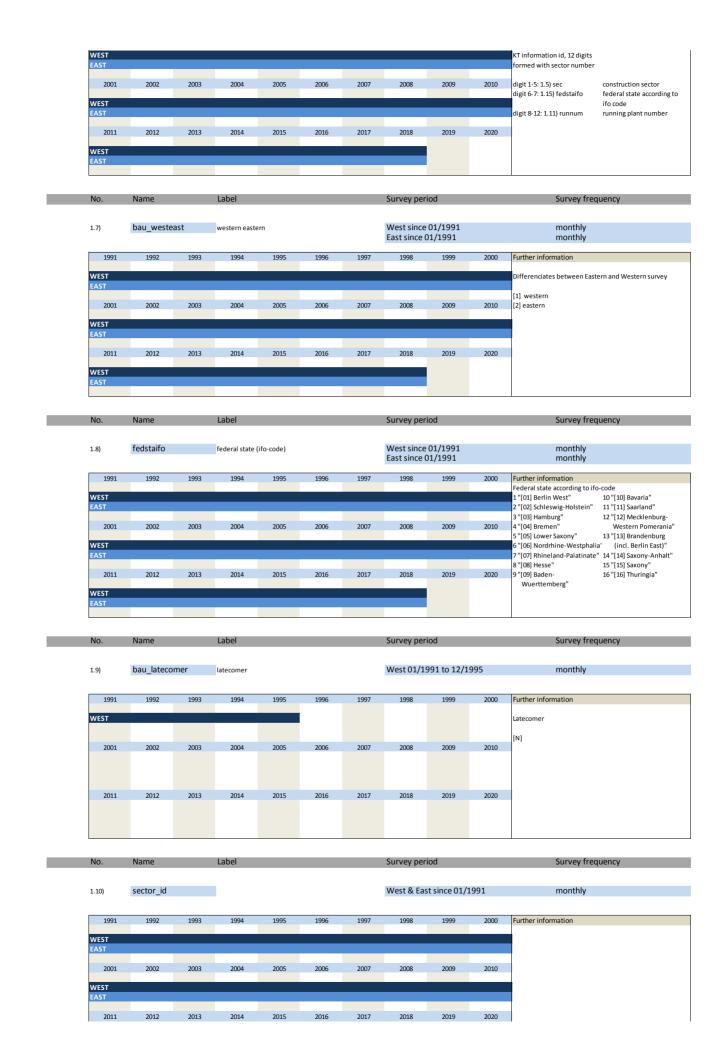
1	. Variables o	fidentifica	tion							
No.	Name		Label				Survey per	iod		Survey frequency
1.1)	survey		survey				West since East since (monthly monthly
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	Further information
WEST										"bau"
EAST										
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
WEST										
EAST										
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
WEST										
EAST										

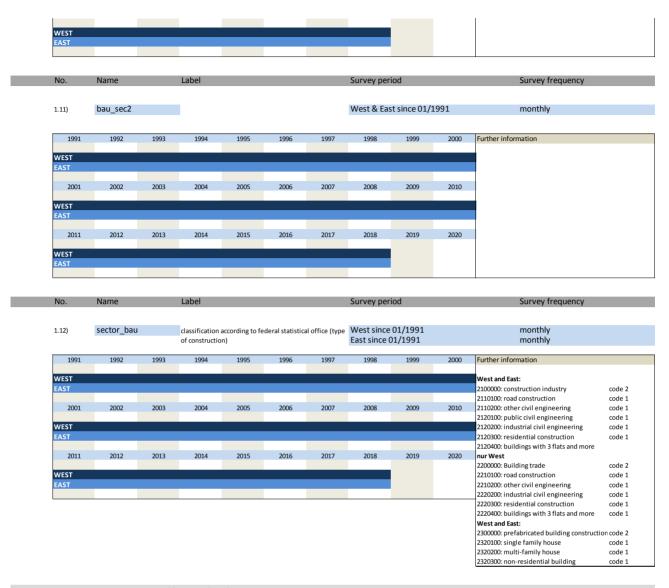
No.	Name		Label			Survey per	iod		Survey frequency	
1.2)	year		year				West since	01/1991		monthly
							East since	01/1991		monthly
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	Further information
WEST										Year of survey
EAST										
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
2001	2002	2005	2004	2005	2000	2007	2000	2005	2010	
WEST										
EAST										
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
WEST										
EAST										

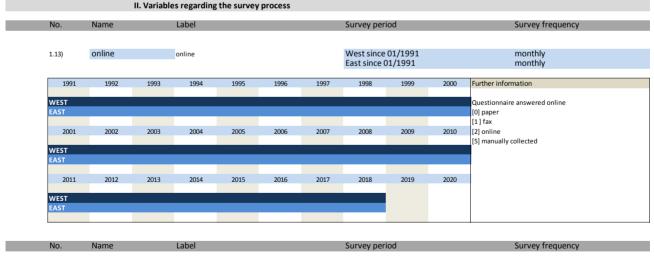
No.	Name		Label				Survey per	iod		Survey frequency
1.3)	month		month				West since			monthly
							East since	01/1991		monthly
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	Further information
WEST										Month
EAST										
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
WEST EAST										
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
WEST										
EAST										

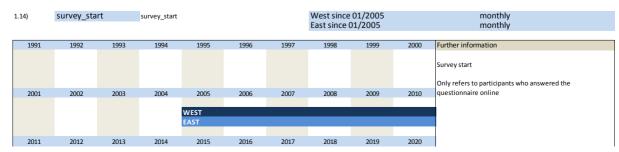


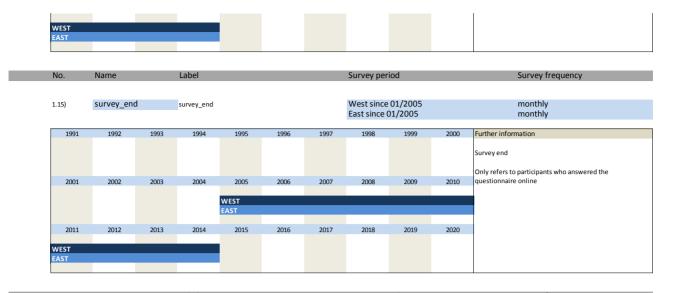


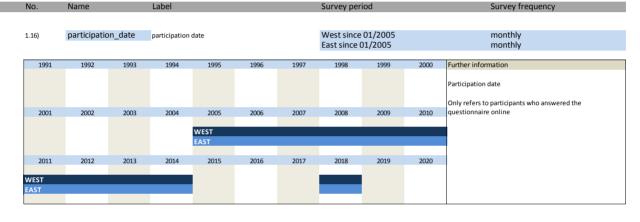


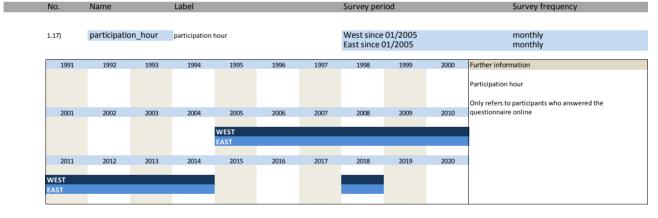


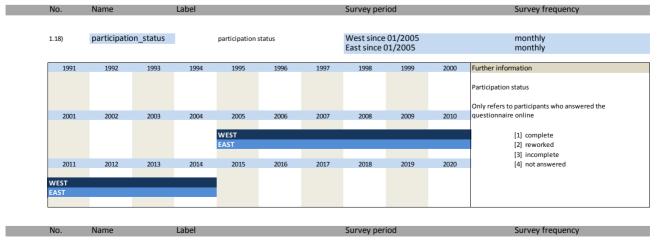












	bau_partic	cipant		participation	in this survey		West since East since (monthly monthly
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	Further information
WEST EAST	_									introduced in 04/2018 Participation in this survey:
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	[0] No
WEST										[1] Yes
EAST	2012	2012	2014	2015	2016	2017	2010	2019	2020	Calculation of varaible: 1, if data of online and statebus or comexp exists, 0 the average
2011 WEST	2012	2013	2014	2015	2016	2017	2018	2019	2020	otherwise 1991-03/2018 variable=1, since 04/2018 variable can b 1 (due to a change in delievered data)
EAST										07 & 08/2018 only data of participants was delievered
		2. Standar	rd questions							
		I. Constru	ction activity	y						
No.	Name		Label				Survey per	iod		Survey frequency
2.1)	bau_conac	ctex	construction a	activity versus	past		West since East since			monthly monthly
Wording	of question							,		,
01/1991 to	11/2001; 01/2014	L _								Further information
In the mon	th under report w	we have built								Construction activity versus previous month
		more [1]	me amount [2]	than o	on ge during]	т		
		less [3]	me amount [2]		st 3 months]	
01/2002, 02,	/2002									
	last 2-3 months o	our constructio	on activity has							
			increased [1]					_		
			not changed [2						1	
			decreased [3]						1	
		,	decreased [3]						1	
	04/2014; 04/2015								1	
	04/2014; 04/2015		has				7		1	
				2]			1	 _]	
Previous m	ionth our constru		has increased [1] not changed [2	2]			1]	
Previous m since 05/20	ionth our constru 114, irregularly	iction activity	has increased [1] not changed [3 decreased [3]	2]			1]	
Previous m since 05/20	ionth our constru	iction activity	has increased [1] not changed [3 decreased [3]	2]]	<u> </u>	1	
Previous m since 05/20	ionth our constru 114, irregularly	iction activity	has increased [1] not changed [3 decreased [3] ivity has	2] 2]			1]	
Previous m since 05/20	ionth our constru 114, irregularly	iction activity	has increased [1] not changed [3 decreased [3] ivity has increased [1] not changed [1	2] 2]			<u> </u>]	
Previous m since 05/20 In the past :	ionth our constru 114, irregularly	iction activity	has increased [1] not changed [3 decreased [3] ivity has increased [1] not changed [1	2] 2]			<u> </u>]	
Previous m since 05/20 In the past :	ionth our constru 114, irregularly 3 months our cor	iction activity	has increased [1] not changed [3 decreased [3] ivity has increased [1] not changed [1	2] 2]	1996	1997	1998	1999]] 2000	
Previous m since 05/20 In the past 3	onth our constru 114, irregularly 3 months our cor in of variable	iction activity	has increased [1] not changed [3 decreased [3] ivity has increased [1] not changed [3 decreased [3]	2] 2]	1996	1997	1998	1999	2000	
Previous m since 05/20 In the past 3 Time spa 1991 WEST	onth our constru 114, irregularly 3 months our cor in of variable	iction activity	has increased [1] not changed [3 decreased [3] ivity has increased [1] not changed [3 decreased [3]	2] 2]	1996	1997	1998	1999	2000	
Previous m since 05/20 In the past 2 Time spa 1991 WEST Z001 WEST	onth our constru 114, irregularly 3 months our cor in of variable 1992	nction activity	has increased [1] not changed [2 decreased [3] vity has increased [1] not changed [2 decreased [3]	2] 2] 1995						
Previous m since 05/20 In the past 3 Time spa 1991 WEST EAST 2001 WEST EAST	onth our constru 114, irregularly 3 months our cor in of variable 1992 2002	iction activity instruction activity 1993 2003	has increased [1] not changed [2 decreased [3] vity has increased [1] not changed [2 decreased [3] 1994	2] 2] 1995 2005	2006	2007	2008	2009	2010	
Previous m since 05/20 In the past : Time spa 1991 WEST EAST 2001 WEST EAST 2011	onth our constru 114, irregularly 3 months our cor in of variable 1992	nction activity	has increased [1] not changed [2 decreased [3] vity has increased [1] not changed [2 decreased [3]	2] 2] 1995						
Previous m since 05/20 In the past 3 Time spa 1991 WEST EAST 2001 WEST EAST	onth our constru 114, irregularly 3 months our cor in of variable 1992 2002	iction activity instruction activity 1993 2003	has increased [1] not changed [2 decreased [3] vity has increased [1] not changed [2 decreased [3] 1994	2] 2] 1995 2005	2006	2007	2008	2009	2010	
Previous m since 05/20 In the past 3 Time spa 1991 WEST EAST 2001 WEST	onth our constru 114, irregularly 3 months our cor in of variable 1992 2002	iction activity instruction activity 1993 2003	has increased [1] not changed [2 decreased [3] vity has increased [1] not changed [2 decreased [3] 1994	2] 2] 1995 2005	2006	2007	2008	2009 2019	2010	Survey frequency
Previous m since 05/20 In the past 3 Time spa 1991 WEST EAST 2001 WEST EAST 2011 WEST EAST 2011	onth our constru 114, irregularly 3 months our cor 1992 2002 2012 2012 Name	iction activity instruction acti 1993 2003 2013	has increased [1] not changed [2 decreased [3] vity has increased [1] not changed [2 decreased [3] 1994 2004 2014 Label	2] 2] 1995 2005	2006	2007	2008 2018 Survey per	2009 2019	2010	
Previous m since 05/20 In the past : In the	onth our constru 114, irregularly 3 months our cor n of variable 1992 2002 2012 2012 2012 2012 2012 2012	iction activity instruction acti 1993 2003 2013	has increased [1] not changed [2 decreased [3] vity has increased [1] not changed [2 decreased [3] 1994 2004	2] 2] 1995 2005	2006	2007	2008	2009 2019 iod	2010	Survey frequency monthly
Previous m since 05/20 In the past : In the	onth our constru 114, irregularly 3 months our cor 1992 2002 2012 2012 Name	iction activity instruction acti 1993 2003 2013	has increased [1] not changed [2 decreased [3] vity has increased [1] not changed [2 decreased [3] 1994 2004 2014 Label	2] 2] 1995 2005	2006	2007	2008 2018 Survey per	2009 2019 iod	2010	monthly monthly
Previous m since 05/20 In the past : In the	onth our constru 114, irregularly 3 months our cor 1992 2002 2012 2012 2012 2012 2012 2012	iction activity instruction acti 1993 2003 2013	has increased [1] not changed [2 decreased [3] vity has increased [1] not changed [2 decreased [3] 1994 2004 2014 Label	2] 2] 1995 2005	2006	2007	2008 2018 Survey per	2009 2019 iod	2010	monthly

	yes [1]	L	4	no [2]					constraining factor (2.3) bau_mplack bis 2.9) bau_oth "yes" was crossed.
01/2002, 02/2002									
The construction activity/e	xecution of or	ders is currently	constrained						
	yes [1]]	no [2]]			
from 03/2002 to 04/2017									*
The construction activity/e	xecution of or	ders was constra	ained						
	yes [1]]	no [2]]			
from 05/2017 to 06/2018									
Previous month the constru		/execution of or	rders was con: 1			1			
	yes [1]			no [2]					-
since 07/2018									
The construction activity is	currently con	strained							
	yes [1]]	no [2]]			
Time span of unvictor									
Time span of variable	1993	1994	1995	1996	1997	1998	1999	2000	-
WEST	1555	1354	1555	1550	1557	1550	1555	2000	
EAST									
2001 2002	2003	2004	2005	2006	2007	2008	2009	2010	
EAST	_								
2011 2012	2013	2014	2015	2016	2017	2018	2019	2020	
				2010	2017				
WEST		_		2010	2017				
WEST EAST				2010					
		Label		2010		Survey per			Survey frequency
No. Name		Label				Survey per	od		
EAST	ck						od 01/1991		Survey frequency monthly monthly
EAST No. Name 2.3) bau_mpla Wording of question	ck	Label				Survey per West since	od 01/1991		monthly
EAST No. Name 2.3) bau_mpla Wording of question since 01/1991	ck	Label constraints: la	ack of manpov	ver		Survey per West since	od 01/1991		monthly monthly
EAST No. Name 2.3) bau_mpla Wording of question	ck xecution of o	Label constraints: la	ack of manpov	ver		Survey per West since	od 01/1991		monthly monthly Further information Lack of manpower
EAST No. Name 2.3) bau_mpla Wording of question since 01/1991 The construction activity/ e	ck xecution of o	Label constraints: la	ack of manpov	ver		Survey per West since	od 01/1991		monthly monthly Further information
EAST No. Name 2.3) bau_mpla Wording of question since 01/1991 The construction activity/ e If yes, due to	Ck xecution of o : lack of many	Label constraints: la	ack of manpov	ver		Survey per West since	od 01/1991		monthly monthly Further information Lack of manpower *For the exact wording of question for the
EAST No. Name 2.3) bau_mpla Wording of question since 01/1991 The construction activity/ e If yes, due to Time span of variable	Ck xecution of o : lack of many	Label constraints: la rders is currently power [1]	ack of manpov	ver		Survey per West since East since (od 01/1991 11/1991		monthly monthly Further information Lack of manpower *For the exact wording of question for the
EAST No. Name 2.3) bau_mpla Wording of question since 01/1991 The construction activity/ e if yes, due to Time span of variable 1991 1992	Ck xecution of o : lack of many	Label constraints: la	ack of manpov	ver	1997	Survey per West since	od 01/1991	2000	monthly monthly Further information Lack of manpower *For the exact wording of question for the
EAST No. Name 2.3) bau_mpla Wording of question since 01/1991 The construction activity/ e If yes, due to Time span of variable	Ck xecution of o : lack of many	Label constraints: la rders is currently power [1]	ack of manpov	ver		Survey per West since East since (od 01/1991 11/1991	2000	monthly monthly Further information Lack of manpower *For the exact wording of question for the
EAST No. Name 2.3) bau_mpla Wording of question Since 01/1991 The construction activity/ e If yes, due to Time span of variable 1991 1992 WEST	Ck xecution of o : lack of many	Label constraints: la rders is currently power [1]	ack of manpov	ver		Survey per West since East since (od 01/1991 11/1991	2000	monthly monthly Further information Lack of manpower *For the exact wording of question for the
EAST No. Name 2.3) bau_mpla Wording of question since 01/1991 The construction activity/ e If yes, due to Time span of variable 1991 1992 WEST EAST	ck xecution of o : lack of many 1993	Label constraints: la rders is currently power [1] 1994	ack of manpov y/ was constra 1995	ver ained.*	1997	Survey per West since East since (od 01/1991 11/1991 1999		monthly monthly Further information Lack of manpower *For the exact wording of question for the
EAST No. Name 2.3) bau_mpla Wording of question since 01/1991 The construction activity/ e If yes, due to Time span of variable 1991 1992 WEST EAST 2001 2002 WEST	ck xecution of o : lack of many 1993	Label constraints: la rders is currently power [1] 1994	ack of manpov y/ was constra 1995	ver ained.*	1997	Survey per West since East since (od 01/1991 11/1991 1999		monthly monthly Further information Lack of manpower *For the exact wording of question for the
EAST No. Name 2.3) bau_mpla Wording of question Since 01/1991 The construction activity/ e If yes, due to Time span of variable 1991 1992 WEST EAST 2001 2002 WEST EAST 2011 2012 WEST	ck xecution of o : lack of many 1993 2003	Label constraints: la rders is currently power [1] 1994	ack of manpov y/ was constra 1995	ver sined.*	1997	Survey per West since C East since O 1998	od 01/1991 11/1991 1999 2009	2010	monthly monthly Further information Lack of manpower *For the exact wording of question for the
EAST No. Name 2.3) bau_mpla Wording of question Since 01/1991 The construction activity/ e If yes, due to If yes, due to Inter span of variable 1991 1992 WEST EAST 2001 2002 WEST EAST 2011 2012	ck xecution of o : lack of many 1993 2003	Label constraints: la rders is currently power [1] 1994	ack of manpov y/ was constra 1995	ver sined.*	1997	Survey per West since C East since O 1998	od 01/1991 11/1991 1999 2009	2010	monthly monthly Further information Lack of manpower *For the exact wording of question for the
EAST No. Name 2.3) bau_mpla Wording of question Since 01/1991 The construction activity/ e If yes, due to Time span of variable 1991 1992 WEST EAST 2001 2002 WEST EAST 2011 2012 WEST	ck xecution of o : lack of many 1993 2003	Label constraints: la rders is currently power [1] 1994	ack of manpov y/ was constra 1995	ver sined.*	1997	Survey per West since C East since O 1998	od 01/1991 1/1991 1/1991 2009 2019	2010	monthly monthly Further information Lack of manpower *For the exact wording of question for the
EAST No. Name 2.3) bau_mpla Wording of question Since 01/1991 The construction activity/ e If yes, due to Time span of variable 1991 1992 WEST EAST 2001 2002 WEST EAST 2011 2012 WEST EAST No. Name	ck xecution of o tack of many 1993 2003 2013	Label constraints: la constraints: la constrai	ack of manpov y/ was constra 1995 2005 2015	ver ained.*	1997	Survey per West since East since (1998 2008 2018 2018 Survey per	od 01/1991 1/1991 1999 2009 2019 0d	2010	monthly monthly Further information Lack of manpower *For the exact wording of question for the corresponding point of time see 2.2) constraints
EAST No. Name 2.3) bau_mpla Wording of question Since 01/1991 The construction activity/ e If yes, due to 1991 1992 WEST EAST 2001 2002 WEST EAST 2011 2012 WEST EAST 2011 2012 WEST EAST 2011 2012 WEST EAST 2014 2014 2014 2014 2014 2014 2014 2014 2014	ck xecution of o tack of many 1993 2003 2013	Label constraints: la rders is currently power [1] 1994 2004	ack of manpov y/ was constra 1995 2005 2015	ver ained.*	1997	Survey per West since East since (1998 2008	od 01/1991 11/1991 1999 2009 2019 2019 00 00	2010	monthly monthly Further information Lack of manpower *For the exact wording of question for the corresponding point of time see 2.2) constraints
EAST No. Name 2.3) bau_mpla Wording of question Since 01/1991 The construction activity/ e If yes, due to Time span of variable 1991 1992 WEST EAST 2001 2002 WEST EAST 2011 2012 WEST EAST No. Name	ck xecution of o tack of many 1993 2003 2013	Label constraints: la constraints: la constrai	ack of manpov y/ was constra 1995 2005 2015	ver ained.*	1997	Survey per West since (East since (1998 2008 2018 2018 Survey per West since	od 01/1991 11/1991 1999 2009 2019 2019 00 00	2010	monthly monthly Further information Lack of manpower *For the exact wording of question for the corresponding point of time see 2.2) constraints Survey frequency monthly monthly
EAST No. Name 2.3) bau_mpla Wording of question Since 01/1991 The construction activity/ e If yes, due to 1991 1992 WEST EAST 2001 2002 WEST EAST 2011 2012 WEST EAST 2011 2012 WEST EAST 2011 2012 WEST EAST 2014 2014 2014 2014 2014 2014 2014 2014 2014	ck xecution of o tack of many 1993 2003 2013	Label constraints: la constraints: la constrai	ack of manpov y/ was constra 1995 2005 2015	ver ained.*	1997	Survey per West since (East since (1998 2008 2018 2018 Survey per West since	od 01/1991 11/1991 1999 2009 2019 2019 00 00	2010	monthly Further information Lack of manpower *For the exact wording of question for the corresponding point of time see 2.2) constraints Survey frequency monthly

		lack of materia	al/insufficien	t technical equ	ipment [1]				*For the exact wording of question for the corresponding point of time see 2.2) constraints	
Time span	of variable									
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	
WEST EAST										
LAJI										
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
WEST										
EAST										
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
WEST										
EAST										
										l

N	lo.	Name		Label			Survey period			Survey frequency	
2.5	5)	bau_weath	con	constraints: w	eather conditi	ons		West since	01/1991		monthly
		· ··						East since (01/1991		monthly
N	vording o	f question									
											Further information
sir	nce 01/1991										6 11 11 11
Th	ne construct	ion activity/ exe	ecution of orc	lers is currently	// was constrai	ned.*					unfavourable weather conditions
		If yes, due to:		,	,						
								7			*For the exact wording of question for the
			untavourable	weather condi	tions [1]		L	1			corresponding point of time see 2.2) constraints
Ti		of variable									
	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	
w	/EST										
E/	AST										
	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
		2002	2005	2001	2005	2000	2007	2000	2005	2010	
	/EST AST										
E/	AST										
	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
10/	/EST										
	AST										

	Name		Label				Survey per	iod		Survey frequency
2.6)	bau_finan		constraints: fi	nancing			West since	01/1991		monthly
Wording	of question						East since	01/1991		monthly
worung	JI question									
	-									Further information
since 01/199	6									insufficient financing
The construc	tion activity/ ex		lers is currently	y/ was constrai	ned.*					
	If yes, due to:									*For the exact wording of question for the
ĺ		insufficient fi	nancing [1]				1			corresponding point of time see 2.2) constraints
							_			
Time span	of variable									
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	
	1992	1993	1994	1995	1996	1997	1998	1999	2000	
WEST	1992	1993	1994	1995	1996	1997	1998	1999	2000	
WEST EAST									2000	
WEST EAST 2001	1992 2002	1993 2003	1994 2004	1995 2005	1996 2006	1997 2007	1998 2008	2009		
WEST EAST 2001 WEST										
WEST EAST 2001 WEST										
WEST EAST										
WEST EAST 2001 WEST EAST 2011	2002	2003	2004	2005	2006	2007	2008	2009	2010	
WEST EAST 2001 WEST EAST	2002	2003	2004	2005	2006	2007	2008	2009	2010	

No.	Name	Label	Survey period	Survey frequency
2.7)	bau ordlack	lack of orders	West since 01/1996	monthly
	-		East since 01/1996	monthly

Wording of question

										Further information
since 01/1991	1 tion activity/ ex	vacution of ord	ors is currently	www.constra	vipod *					Lack of orders
The construct	If yes, due to:		ers is currenti	y/ was constra	ineu.					
	-	lack of orders	[1]]			*For the exact wording of question for the corresponding point of time see 2.2) constraints
	_									
Time span	of variable									
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	
					WEST					
					EAST					
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
WEST										
EAST										
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
WEST										
EAST										

Name Label

Label

cancellation of orders

Survey period

Survey frequency

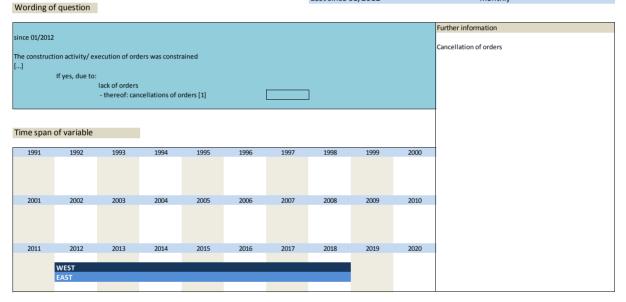
monthly monthly

bau_cancord

No.

2.8)

No. Name



West since 01/2012 East since 01/2012

Survey frequency Survey period West since 07/2018 East since 07/2018 monthly monthly 2.9) bau_skilllack constraints: lack of skilled labour Wording of question Further information since 07/2018 The construction activity/ execution of orders was constrained [...] If yes, due to: Lack of skilled labor Time span of variable 1991 1992 1993 1994 1995 1996 1997 1998 1999 2000 2002 2004 2006 2008 2010 2003 2007 2009 2001 2005 2012 2014 2016 2018 2011 2013 2015 2017 2019 2020

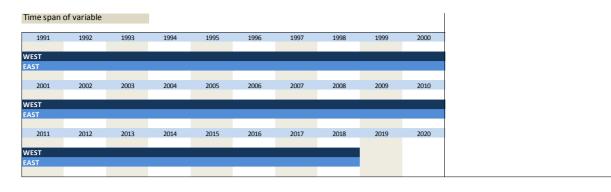
WEST

No.	Name		Label				Survey per	iod		Survey frequency
2.10) Wording	bau_othre	a	constraints:	other reasons			West since East since (monthly monthly
worung	orquestion									Further information
since 01/199 The constru			ders is current	ly/ was constrair	ied.*					Other reasons
		other reason	s, namely**							*For the exact wording of question for the corresponding point of time see 2.2) constrai ** Addition "namely" since 01/2002
Time spar	n of variable									
1991 WEST	1992	1993	1994	1995	1996	1997	1998	1999	2000	
EAST 2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
WEST	2002	2005	2004	2005	2006	2007	2008	2009	2010	
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
WEST EAST										
No.	Name		Label				Survey per	iod		Survey frequency
2.11)	bau_conad	ctfut	construction	activity in 3 mon	th		West since	01/1991		monthly
woruing							East since (01/1991		monthly
	of question						East since (01/1991		
from 01/199	01 to 06/2018						East since (01/1991		Further information
		re will presuma	ably build				East since (01/1991		Further information
	91 to 06/2018	more [1] as much [2] less [3]	ably build	than/as in the last 3 months			East since (01/1991		
	91 to 06/2018 next 3 months w	more [1] as much [2]	ably build				East since (01/1991		Further information
During the r	91 to 06/2018 next 3 months w	more [1] as much [2] less [3]	}				East since (01/1991		Further information
During the r	11 to 06/2018 next 3 months w	more [1] as much [2] less [3]	}				East since (01/1991		Further information
During the r	11 to 06/2018 next 3 months w	more [1] as much [2] less [3] . than in the pa more [1] as much [2]	}				East since (01/1991		Further information
During the r	11 to 06/2018 next 3 months w	more [1] as much [2] less [3] . than in the pa more [1]	}				East since (01/1991		Further information
During the r since 07/201 We will pres	11 to 06/2018 next 3 months w	more [1] as much [2] less [3] . than in the pa more [1] as much [2]	}				East since (01/1991		Further information
During the r since 07/201 We will pres Time span	11 to 06/2018 next 3 months w 18 sumably build	more [1] as much [2] less [3] . than in the pa more [1] as much [2]	}		1996	1997	East since (1999		Further information
During the r since 07/201 We will pre: Time spar	11 to 06/2018 next 3 months w 18 sumably build	more [1] as much [2] less [3] . than in the pa more [1] as much [2] less [3])	Iast 3 months	1996	1997	East since (l <u> </u>	Further information
During the r since 07/201 We will pres Time spar 1991 WEST EAST 2001	11 to 06/2018 next 3 months w 18 sumably build	more [1] as much [2] less [3] . than in the pa more [1] as much [2] less [3])	Iast 3 months	1996	1997	East since (l <u> </u>	Further information
During the r since 07/201 We will pres Time spar 1991 WEST EAST 2001 WEST EAST	11 to 06/2018 next 3 months w 18 sumably build n of variable 1992	more [1] as much [2] less [3] . than in the part more [1] as much [2] less [3] 1993 2003	1994	last 3 months	2006	2007	East since (1999	2000	Further information
During the r since 07/201 We will pre: We will pre: Time spar 1991 WEST EAST 2001 WEST EAST 2011 WEST	1 to 06/2018 next 3 months w 18 sumably build n of variable 1992	more [1] as much [2] . than in the pa more [1] as much [2] less [3]) ast 3 month 1994	last 3 months			East since (2000	Further information
During the r since 07/201 We will pres Time span 1991 WEST EAST 2001 WEST EAST 2011	11 to 06/2018 next 3 months w 18 sumably build n of variable 1992	more [1] as much [2] less [3] . than in the part more [1] as much [2] less [3] 1993 2003	1994	last 3 months	2006	2007	East since (1999	2000	Further information
During the r since 07/201 We will pres Time spar 1991 WEST EAST 2001 WEST EAST 2011 WEST EAST EAST	11 to 06/2018 Next 3 months w 18 18 Sumably build 1992 2002 2012	more [1] as much [2] less [3] . than in the part more [1] as much [2] less [3]	set 3 month	last 3 months	2006	2007	East since (2009	2000	Further information Construction activity during the next 3 month
During the r since 07/201 We will pres Time spar 1991 WEST EAST 2001 WEST EAST 2011 WEST EAST EAST No.	11 to 06/2018 Name	more [1] as much [2] . than in the pa more [1] as much [2] less [3] 2003 2003 2013 II. Constru	sst 3 month 1994 2004 2014 2014 ction order Label	Last 3 months 	2006	2007	East since (01/1991	2000	Further information Construction activity during the next 3 month
During the r since 07/201 We will pres Time spar 1991 WEST EAST 2001 WEST EAST 2011 WEST EAST EAST	11 to 06/2018 Next 3 months w 18 18 Sumably build 1992 2002 2012	more [1] as much [2] . than in the pa more [1] as much [2] less [3] 2003 2003 2013 II. Constru	set 3 month	Last 3 months 	2006	2007	East since (01/1991	2000	Further information Construction activity during the next 3 month Survey frequency monthly monthly
During the r since 07/201 We will pres Time spar 1991 WEST EAST 2001 WEST EAST 2011 WEST EAST EAST No.	11 to 06/2018 next 3 months w 18 sumably build 1992 2002 2012 2012 Name bau_ordv;	more [1] as much [2] . than in the pa more [1] as much [2] less [3] 2003 2003 2013 II. Constru	sst 3 month 1994 2004 2014 2014 ction order Label	Last 3 months Last 4 months	2006	2007	East since (01/1991	2000	Further information Construction activity during the next 3 month

		not changed [smaller [3]		previous mor	ith					
01/2002, 02,	/2002									
During the I	ast 2-3 months	the value of ou	r construction	order backlog	has					
		increased [1] not changed []	Т		
		decreased [3]					<u> </u>			
since 03/20	02									
Previous m	onth the value o	of our construct	ion order bacl	clog has						
		increased [1]]	Т		
		not changed [decreased [3]					ļ			
										•
Time span	n of variable	1993	1001	1005	1005	1007	1000	1000	2000	
WEST	1992	1993	1994	1995	1996	1997	1998	1999	2000	
EAST										
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
WEST EAST										
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
WEST EAST										
LAST										
No.	Name		Label				Survey per	iod		Survey frequency
2.13)	bau_order	rc	orders (appra	aical)			West since	01/1001		monthly
2.13)	bad_order	5	orders (appro	11501)			East since			monthly
since 01/19	91									Further information
	e our current* ra	ange of orders	momentarily*	'* to be						Orders
We perceiv								_		* Addition "current" since 12/2001
We perceiv		relatively high	h [1]							** Addition "momentarily" 01/1991 to 11/2001
We perceiv		relatively higl sufficient [2] too small [3]	h [1]							Addition momentarity 01/1551 to 11/2001
		sufficient [2]	h [1]							
Time spar	n of variable	sufficient [2] too small [3]								
Time span	n of variable 1992	sufficient [2]	h [1] 1994	1995	1996	1997	1998	1999	2000	
Time spar		sufficient [2] too small [3]		1995	1996	1997	1998	1999	2000	
Time span		sufficient [2] too small [3]		1995	1996	1997	1998	1999	2000	
Time span	1992	sufficient [2] too small [3] 1993	1994							
Time span 1991 WEST EAST 2001 WEST	1992	sufficient [2] too small [3] 1993	1994							

No.	Name	Label	Survey period	Survey frequency

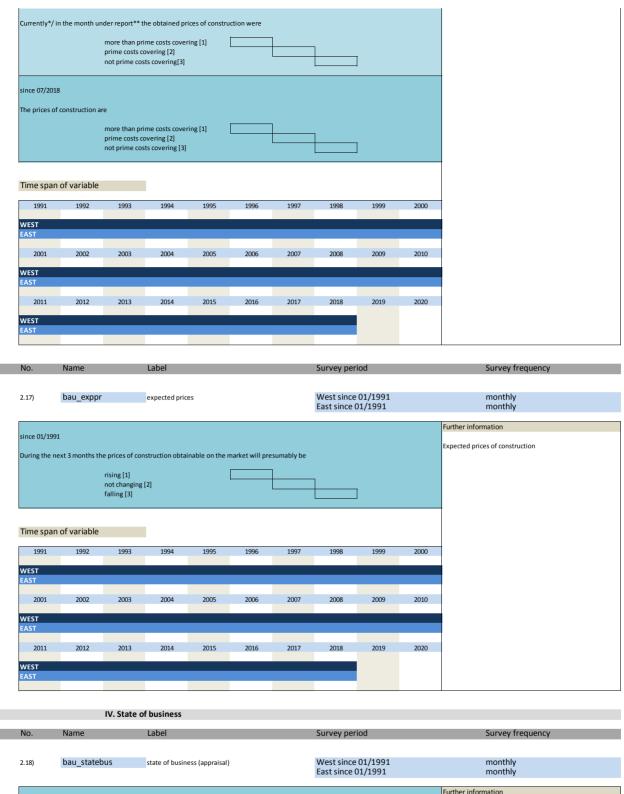
2.14)	bau_ranord	range of orders in months	West since 01/1991 East since 01/1991	monthly monthly
		range of orders equals under an usual course of the seasc	'n	Further information Range of orders in months [10] = 1 month [15] = 1,5 months [100] = 10 months etc.
since 01/20 Under an us		ange of orders currently equals an average production of months		

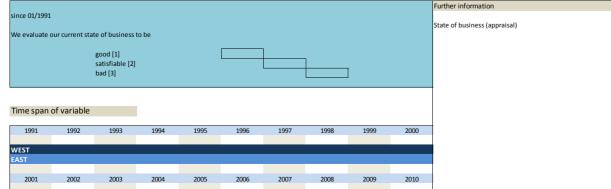


III. Prices of construction

No.	Name		Label				Survey peri	od		Survey frequency
2.15)	bau_prvpm	١	prices versus	past			West since East since 0	01/1991 1/1991		monthly monthly
01/1991 to	11/2001									Further information
										Prices of construction compared to previous month
Compared	to previous mont	h our prices c		or new orders	were mostly	7				
			higher [1] unchanged [2]]			1			
			lower [3]							
01/2002, 0	2/2002									
	last 2-3 months o	ur prices of c	postruction for r	anw orders						
During the	1851 2-5 11011115 0	ui prices or ci		lew orders		1				
			increased [1] stayed the sar] ,			
			decreased [3]							
03/2002-06	5/2018									
Compared	to previous mont	h our prices c	f construction f	or new orders	has					
comparea	to previous mone	in our prices e		or new orders		1				
			increased [1] not changed [<u> </u>			
			decreased [3]							
since 07/2	018									
Our prices	of construction	previous mo	nth							
			increased [1]			1				
			stayed the sar decreased [3]		L		<u> </u>			
			uecreased [5]				ļ			*
	an of variable									-
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	
WEST EAST										
	2002	2002	2004	2005	2000	2007	2000	2000	2010	
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
WEST EAST										
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
WEST										
EAST										

No.	Name	Label	Survey period	Survey frequency
2.16)	bau_prcoco	prime costs covering	West since 01/1991 East since 01/1991	monthly monthly
01/1991 to 1 In the month	h under report the prices of o more than p prime costs not prime co	construction obtained on the market were prime costs covering [1] covering [2] osts covering [3]		Further information Obtainable prices of construction * for main construction trades ** prefabricated building construction





WEST EAST										
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
WEST EAST	_	-	_				_			
No.	Name		Label				Survey per	iod		Survey frequency
2.19)	bau_state	bus_sl	state of busir	ess (VAS)			West since East since (monthly survey monthly survey
Wording	of question									
since 08/200 Current situa We consider		isiness to be								Further information Appraisal of the state of business (VAS)
		I 0-bad			-I		I 100-good			
										online only The presentation of the online-Slider changed over t
	Other than th	ne variable 2.1	8) bau_statebu	s the state of b	ousiness is rate	d based on a	visual analog sca	ale		years (e.g. sometimes a dash was displayed in the mi of the slider or the exact numer that was clicked). Therefore an accumulation at 50 and other round figu- observeable. Without these features displayed the
Time span	of variable									distribution is smoother.
1980	1981	1982	1983	1984	1985	1986	1987	1988	1989	
										02/2017-12/2018: presentation with dash in the midd with the exact numer clicked and label in the middle slider
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	
							WEST EAST			
No.	Name		Label	_		_	Survey per	iod		Survey frequency
			2000							
2.20)	bau_statel	bus_clicks	state of busir	ess (clicks)			West since East since (monthly survey monthly survey
Time span	of variable									
1980	1981	1982	1983	1984	1985	1986	1987	1988	1989	Further information
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	Number of clicks for question 2.18) bau_statebus_sl
										online only
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	
2010	2011	2012	2013	2014	2015	2016	2017 WEST	2018	2019	

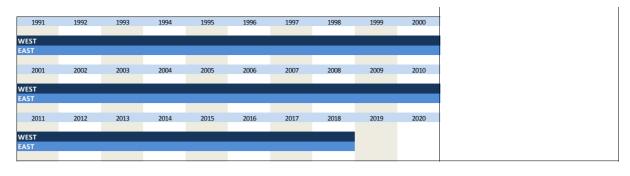
2.21)	bau_comex									
since 01/19	991									Further information
During the		r state of busi more favoura unchanged [2 less favourab	able [1] 2]				1			Expected commercial operations
Time spa	n of variable									
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	
WEST EAST										
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
WEST EAST										
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
WEST EAST										
No.	Name		Label				Survey peri	iod		Survey frequency
2.22)	bau_comex	p_sl	expected com	nmercial (VAS)			West since East since 0			monthly survey monthly survey
							East since t	11/2017		montiny survey
Wording	of auestion									
Wording	of question									Further information
since 08/20	·	nonths								Further information Expected commercial (VAS)
since 08/20 Expectation	005		r XY will be							Expected commercial (VAS)
since 08/20 Expectation	005 ns for the next 6 m egards our state o	f business for I		50-stay abo				re favourable		
since 08/20 Expectation	005 ns for the next 6 m egards our state o gards our state o 0- be rather le:	f business for I ss favourable	 	50-stay abo	ut the same					Expected commercial (VAS) online only The presentation of the online-Slider changed ov years (e.g. sometimes a dash was displayed in the of the slider or the exact numer that was clicked). Therefore an accumulation at 50 and other round
since 08/20 Expectation In cyclical r	005 ns for the next 6 m egards our state o gards our state o 0- be rather le:	f business for I ss favourable	 	50-stay abo	ut the same		100-rather mo			Expected commercial (VAS) online only The presentation of the online-Slider changed ov years (e.g. sometimes a dash was displayed in the of the slider or the exact numer that was clicked). Therefore an accumulation at 50 and other round
since 08/20 Expectation In cyclical r	005 ns for the next 6 m egards our state o 0- be rather let Other than the	f business for I ss favourable	 	50-stay abo	ut the same		100-rather mo		1989	Expected commercial (VAS) online only The presentation of the online-Slider changed over years (e.g. sometimes a dash was displayed in of the slider or the exact numer that was dicked). Therefore an accumulation at 50 and other round 1 observeable. Without these features displayed th distribution is smoother.
since 08/2C Expectation In cyclical r Time spa	005 ns for the next 6 m egards our state o 0- be rather let Other than the Other than the	f business for I ss favourable : variable 2.20) bau_comexp	50-stay above	ut the same	rated based	100-rather mo on a visual analo	g scale	1989	Expected commercial (VAS) online only The presentation of the online-Slider changed ow years (e.g. sometimes a dash was displayed in the of the slider or the exact numer that was clicked). Therefore an accumulation at 50 and other round i observeable. Without these features displayed th distribution is smoother. 02/2017-12/2018: presentation with dash in the mi
since 08/2C Expectation In cyclical r Time spa	005 ns for the next 6 m egards our state o 0- be rather let Other than the Other than the	f business for I ss favourable : variable 2.20) bau_comexp	50-stay above	ut the same	rated based	100-rather mo on a visual analo	g scale	1989	Expected commercial (VAS) online only The presentation of the online-Slider changed ov years (e.g. sometimes a dash was displayed in the of the slider or the exact numer that was dicked). Therefore an accumulation at 50 and other round i observeable. Without these features displayed th distribution is smoother. 02/2017-12/2018: presentation with dash in the m with the exact numer clicked and label in the mid
since 08/20 Expectation In cyclical r Time spa	005 ns for the next 6 m egards our state o 0- be rather let Other than the Other than the 1981	f business for ss favourable . variable 2.20 1982	0) bau_comexp	50-stay about the expected	ut the same commercial is I 1985	nated based	100-rather mo	g scale 1988		Expected commercial (VAS) online only The presentation of the online-Slider changed ov years (e.g. sometimes a dash was displayed in the of the slider or the exact numer that was dicked). Therefore an accumulation at 50 and other round i observeable. Without these features displayed th distribution is smoother. 02/2017-12/2018: presentation with dash in the m with the exact numer clicked and label in the mid
since 08/20 Expectation In cyclical r Time spa 1980	005 ns for the next 6 m egards our state o 0- be rather let 0 ther than the 1981 1991	f business for) bau_comexp	50-stay above	ut the same commercial is i 1985 1995	1986	100-rather mo	g scale 1988 1998	1999	Expected commercial (VAS) online only The presentation of the online-Slider changed ow years (e.g. sometimes a dash was displayed in the of the slider or the exact numer that was clicked). Therefore an accumulation at 50 and other round observeable. Without these features displayed th distribution is smoother. 02/2017-12/2018: presentation with dash in the m with the exact numer clicked and label in the mid
since 08/20 Expectation In cyclical r Time spa	005 ns for the next 6 m egards our state o 0- be rather let Other than the Other than the 1981	f business for ss favourable . variable 2.20 1982	0) bau_comexp	50-stay about the expected	ut the same commercial is I 1985	1986	100-rather mo	g scale 1988		Expected commercial (VAS) online only The presentation of the online-Slider changed ov years (e.g. sometimes a dash was displayed in the of the slider or the exact numer that was dicked). Therefore an accumulation at 50 and other round i observeable. Without these features displayed th distribution is smoother. 02/2017-12/2018: presentation with dash in the m with the exact numer clicked and label in the mid
since 08/20 Expectation In cyclical r 1980 1990 2000	005 ns for the next 6 m egards our state o 0- be rather less 0 ther than the 1981 1991 2001	f business for ss favourable : variable 2.20 1982 1992 2002) bau_comexp	50-stay above the expected 1984 1994 2004	ut the same commercial is i 1985 1995 2005	1986 1996 2006	100-rather mo	g scale 1988 1998 2008	1999 2009	Expected commercial (VAS) online only The presentation of the online-Slider changed ov years (e.g. sometimes a dash was displayed in the of the slider or the exact numer that was dicked). Therefore an accumulation at 50 and other round i observeable. Without these features displayed th distribution is smoother. 02/2017-12/2018: presentation with dash in the m with the exact numer clicked and label in the mid
since 08/20 Expectation In cyclical r Time spa 1980	005 ns for the next 6 m egards our state o 0- be rather let 0 ther than the 1981 1991	f business for) bau_comexp	50-stay above	ut the same commercial is i 1985 1995	1986	100-rather mo	g scale 1988 1998	1999	Expected commercial (VAS) online only The presentation of the online-Slider changed ow years (e.g. sometimes a dash was displayed in the of the slider or the exact numer that was clicked). Therefore an accumulation at 50 and other round observeable. Without these features displayed th distribution is smoother. 02/2017-12/2018: presentation with dash in the m with the exact numer clicked and label in the mid
since 08/20 Expectation In cyclical r 1980 1990 2000	005 ns for the next 6 m egards our state o 0- be rather less 0 ther than the 1981 1991 2001	f business for ss favourable : variable 2.20 1982 1992 2002) bau_comexp	50-stay above the expected 1984 1994 2004	ut the same commercial is i 1985 1995 2005	1986 1996 2006	100-rather mo on a visual analo 1987 1987 2007 2007 2017 WEST	g scale 1988 1998 2008	1999 2009	Expected commercial (VAS) online only The presentation of the online-Slider changed ov years (e.g. sometimes a dash was displayed in the of the slider or the exact numer that was clicked). Therefore an accumulation at 50 and other round observeable. Without these features displayed th distribution is smoother. 02/2017-12/2018: presentation with dash in the m with the exact numer clicked and label in the mid
since 08/20 Expectation In cyclical r 1980 1990 2000	005 ns for the next 6 m egards our state o 0- be rather less 0 ther than the 1981 1991 2001	f business for ss favourable : variable 2.20 1982 1992 2002) bau_comexp	50-stay above the expected 1984 1994 2004	ut the same commercial is i 1985 1995 2005	1986 1996 2006	100-rather mo on a visual analo 1987 1987 2007 2007 2017 WEST	g scale	1999 2009	Expected commercial (VAS) online only The presentation of the online-Slider changed ow years (e.g. sometimes a dash was displayed in the of the slider or the exact numer that was clicked). Therefore an accumulation at 50 and other round observeable. Without these features displayed th distribution is smoother. 02/2017-12/2018: presentation with dash in the m with the exact numer clicked and label in the mid

Further information

										Number of clicks for question
1990	1991	1992	1993	1994	1995	1996	1997	1998		2.21) bau_comexp_sl online only
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	
2010	2011	2012	2013	2014	2015	2016	2017 WEST EAST	2018	2019	

		V. Utilizat	ion of capa	city*						
No.	Name		Label				Survey per	iod		*to 11/2001 "Geräteausnutzung" Survey frequency
2.24)	bau_equi	out2	_	tilization in %			West since	01/1991		monthly
							East since	01/1991		monthly
01/1991 to 1	1/2001									Further information
	h under report	the utilization	of our equipm	ent (full utiliza	tion customar	y for the comp	any=100%) was			Capacity utilization
all equipn	nent*:	30 40	50 60	70 75	80 85	90 95	100 more t	han 100%, in fact	:	* Addition "all equipment" only in main construct
all equipn	nent*:	30 40	50 60	70 75	80 85	90 95	100 more t	han 100%, in fact	:	
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	
WEST EAST	-	-	-	-			-	_		
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
WEST EAST										
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
WEST EAST										

No.	Name		Label						Surve	ey period	Survey frequency
2.25)	bau_equip	ut1	equipment	utilization (c	ivil engine	ering) in	%			since 01/1991 ince 01/1991	monthly monthly
01/1001 +- /	11/2001										Further information
01/1991 to :	11/2001										Capacity utilization in main construction trades
	h under report th	ne utilization	h of our equip	ment (full uti	lization cu	stomary f	or the	compar	ny=100	%) was	
on average	about										Distinguishing between civil engineering
all equip	ment:	30 40	50 60	70 75	80		90			more than 100%, in fact:	and building construction happens only in the
thereof:		7//////	IXIIIXII	14/11/12	<u>1114111</u>	1////	7///	11111]]]]		main construction trades.
	vil engineering										
- for bu	uilding										This question does not exist for the prefabricated building construction
since 01/20	02										Since 04/2018 the information of bau_equiput1 is dis
Lataly the c	apacity utilizatio	n of our may	hinos (full cor	a citu utilizati	on sustan	on for th		nonu=1(000/1	26	for each sector of a company with different registere sectors. Till 04/2018 the information was only display
Latery the c		.i oi our mac	nines (run cap	dulty utilizati	on custon	ary for th	e com	рапу-т	JU%) W	dS	one of the sectors of a company.
on average	about										
on average	about										
all equip		30 40	50 60	70 75	80	85	90	95	100	more than 100%, in fact:	
all equip thereof:	ment:	30 40	50 60	70 75	80 11111111	85 11111	90 \\\\\	95 	100	more than 100%, in fact:	
all equip thereof: - for ci	ment: vil engineering	30 40	50 60		80	85 111111	90 	95 11111	100	more than 100%, in fact:	
all equip thereof: - for ci - for bu	ment: vil engineering	30 40	50 60		⁰⁸	85 111111	90	95 		more than 100%, in fact:	



VI. Employees

No. Name Label

Survey period

Survey frequency

2.26)	bau_emple	ехр	expected emp	loyees			West since East since (monthly monthly
										Further information
since 01/19	91									
										Expected development of the number of employees
During the r	next 3-4 months	the number o	f our employee	s will be						
			increasing [1]	not ch	anging [2]		decreasing [3]			
	in total					1				
	in total		ļ		L	1	ļ			
Time coo	n of variable									
Time spa										
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	-
WEST										
EAST										
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
WEST										
EAST										
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
2011	2012	2015	2014	2010	2010	2017	2018	2019	2020	
WEST										
EAST										

No.	Name		Label				Survey peri	od		Survey frequency
2.27)	bau_indwo	°k	industrial wor	kers			West since			monthly
							East since 0	1/1991		monthly
										Further information
since 01/19	91									industrial workers
During the i	next 3-4 months t	ne number	of our employee	s will be						
			increasing [1]	not ch	anging [2]		decreasing [3]			
inte	atal		<u>annnn</u>							
the			<u> </u>				<i><u> </u></i>			
ind	ustrial workers									
										-
Timo sna	n of variable									
Time spa										
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	
WEST										
EAST					_					
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
WEST										
EAST										
2014	2012	2042	2014	2045	2016	2017	2010	2010	2020	
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
WEST										
EAST										
No.	Name		Label				Survey peri	od		Survey frequency
2.28)	bau_employ	1	employee				West since			monthly
							East since 0	1/1991		monthly
										Further information

since 01/1991	1									
During the ne	ext 3-4 months	the number o	f our employees	will					e	employees
			increasing [1]	not ch	anging [2]		decreasing [3]			
there	in total thereof employees		20000000000000000000000000000000000000				2 <i>[[]][]</i> []]			
Time span	of variable									
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	
WEST EAST										
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
WEST EAST					_		_			
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
WEST EAST										
No.	Name	e Label					Survey frequency			

2.29)	bau_statill		status of emp	oyee's illness	in%		West since East since (monthly monthly
	our employees	are sick:	%							Further information Illness absence rate Note.: Values in the Stata-files have to be divided by 10 to get the correct percentage format (with decimal place).
Time span 1991	of variable	1993	1994	1995	1996	1997	1998	1999	2000	eg.: for the value of 85 in the dataset applies: 8,5%
WEST EAST										
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
WEST EAST										
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
WEST EAST										

Survey period

Survoy froqu

monthly

NO.	Name		Label				Survey peri	loa		Survey frequency
2.30)	bau_come	xp_unc	uncertainty w	r.t. commerci	al operation		West since East since 0			monthly monthly
since 07/201	7									Further information Question was not posed in June and July 2018
We assess th			our commercial o				l 100-high			The presentation of the online-Slider changed over th years (e.g. sometimes a dash was displayed in the mid of the slider or the exact numer that was dicked).
Time span	n of variable									Therefore an accumulation at 50 and other round figu observeable. Without these features displayed the distribution is smoother.
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	07/2017-12/2018: presentation with dash in the middl with the exact numer clicked and label in the middle
										slider
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
			2014	2015	2016	2017	2018	2019	2020	
2011	2012	2013				WEST				
2011	2012	2015				WEST EAST				

2.31) bau_emplpast development employees last month

No

West since 07/2018

							Ost since 07	7/2018		monthly
nce 07/2018										Further information XX= previous month
XX the num	ber of our emp	loyees								e.g. question posed in July => XX=June
			increased [1]	not ch	anged [2]		decreased [3]			e.g. question posed in July -> xx-Julie
	a) in total									
										4
ime span	of variable									
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	
2004	2002	2002	2004	2005	2005	2007	2000	2000	2010	
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
							WEST			
							EAST			

Survey period

Survey frequency

No. Name

Label

2.32)	bau_indwo	rkpast	development	industrial wo	rker last month		West since Ost since 0	07/2018 7/2018		monthly monthly
since 07/201	8 nber of our emp	oloyees								Further information XX= previous month
	b) industrial w		increased [1]	not cha	anged [2]		decreased [3]			e.g. question posed in July => XX=June
	of variable									
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
2011	2012	2013	2014	2015	2016	2017	2018 WEST EAST	2019	2020	
No.	Name	_	Label	_			Survey peri	iod		Survey frequency

2.33)	bau_emplo	oypast	development	employee las	t month		West since Ost since 0			monthly monthly
since 07/201	18									Further information XX= previous month
In XX the nu	mber of our em	ployees	increased [1]	not cha	nged [2]		decreased [3]			e.g. question posed in July => XX=June
	c) employee]				
Time spar	n of variable									
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
							WEST EAST			

No.									** main construct	on trades, *** prefabricated building construction
	Name		Label				Survey per	iod		Survey frequency
3.1)	bau_back	const	backlog of cor	nstructions			West 01/1	991 - 01/20	015	annual survey, January
	of question							02 - 01/201		annual survey, January
										Further information
01/1991 to 0)1/2001									
	constructions									Backlog of constructions (for main construction trades)
At the end o	of 19XX* our bad	klog of unfinis:	hed and not ye	t started cons	tructions was					* "end of 20XX" "end of previous
		more [1] as much as la	st year [2]	-than end o	f 19/20YY**			I		year". Example:
		less [3]					<u> </u>]	If the question was posed in January 2003 , "20XX"="2002".
since 01/200	02									
										** "end of 20YY" "end of year before last"
	constructions of 20XX* our bac	klog of unfinis	hed and not ye	t started cons	tructions was					Example:
		more [1]	-	1				-		If the question was posed in January 2003 , "20YY"="2001".
		as much as la less [3]	st year [2]	-than end of	f 20YY**				1	
			-	1				<u></u>	-	
Time snar	n of variable									
		1000	1001	1005	1000	4007	1000	1000	2000	
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	
WEST										
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
WEST							-			
	EAST									
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
WEST EAST										
No.	Name		Label				Survey per	iad		Survey frequency
110.	Name		Label				Survey per	lou		Survey nequency
3.2)	bau_suba	nnsal	subcontractor	: % of annual :	sales		West since			annual survey, February
Wording	of question						East since	02/2002		annual survey, February
										Further information
since 02/199	91									Sales of subcontractors in percantage to the own
,										annual sales
Services of s	subcontractors)XX* about*	% are	accounted fo	r by subcontrac	tors				
Services of s	subcontractors al sales in 19/20	DXX* about*	% are	accounted fo	r by subcontrac	tors				(for main construction trades)
Services of s Of our annua	al sales in 19/20		% are	accounted fo	r by subcontrac	tors				(for main construction trades) * "20XX" means last year Example:
Services of s Of our annua Time spar	n of variable						1000	1000	2000	(for main construction trades) * "20XX" means last year
Services of s Of our annua Time spar	al sales in 19/20		% are	accounted fo	r by subcontrac	tors 1997	1998	1999	2000	(for main construction trades) * "20XX" means last year Example: If the question was posed in February 2003 ,
Services of s Of our annua Time spar	n of variable						1998	1999	2000	(for main construction trades) * "20XX" means last year Example: If the question was posed in February 2003, "20XX"="2002". ** since 02/2002 "circa" instead of "about" until 02/2018 unfilled fields were recorded with zer
Services of s Of our annua Time spar	n of variable						1998	1999	2000	(for main construction trades) * "20XX" means last year Example: If the question was posed in February 2003, "20XX"="2002". ** since 02/2002 "circa" instead of "about" until 02/2018 unfilled fields were recorded with zer
Services of s Of our annus Time spar 1991 WEST 2001	n of variable	1993	1994	1995	1996	1997				(for main construction trades) * "20XX" means last year Example: If the question was posed in February 2003, "20XX"="2002". ** since 02/2002 "circa" instead of "about" until 02/2018 unfilled fields were recorded with zer 2019 zero was only recorded if it was explicitly state
Services of s Of our annu: Time spar 1991 WEST	n of variable	1993	1994	1995	1996	1997				(for main construction trades) * "20XX" means last year Example: If the question was posed in February 2003, "20XX"="2002". ** since 02/2002 "circa" instead of "about" until 02/2018 unfilled fields were recorded with zer 2019 zero was only recorded if it was explicitly state
Services of s Of our annus Time spar 1991 WEST 2001	n of variable	1993	1994	1995	1996	1997				(for main construction trades) * "20XX" means last year Example: If the question was posed in February 2003, "20XX"="2002". ** since 02/2002 "circa" instead of "about" until 02/2018 unfilled fields were recorded with zer 2019 zero was only recorded if it was explicitly state

3. Special questions

No.	Name	Label	Survey period	Survey frequency
3.3)	bau_submain	subcontractor: % for main contract work	West since 02/1991 East since 02/2002	annual survey, February annual survey, February
Wording	g of question			
				Further information
since 02/19	991			
				Services of subcontractors of
	fsubcontractors			main construction trades
	% of the subcontractors' s	ervices in year 19/20XX* are accounted for by		(for main construction trades)

				firms of main	construction to	rades				* "20XX" means last year
T:	f : . k .									Example: If the question was posed in February 2003 ,
1991	n of variable	1993	1994	1995	1996	1997	1998	1999	2000	"20XX"="2002". until 02/2018 unfilled fields were recorded with zero, since
WEST	1552	1995	1554	1555	1550	1357	1550	1555	2000	2019 zero was only recorded if it was explicitly stated. Therefore there is a reduction in 0-answers
2001 WEST	2002	2003	2004	2005	2006	2007	2008	2009	2010	
	EAST									
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
WEST EAST										
No.	Name		Label				Survey peri	od		Survey frequency
3.4)	bau_subup	gr	subcontractor	r: % for upgrad	ing work		West since East since 0			annual survey, February annual survey, February
Wording	of question						Lustonice o	2,2002		
since 02/199	91									Further information
	subcontractors S of the subcontr	actors' sonvic	oc in voor 19/20	IVV* are accou	ntad far hv					Services of subcontractors of upgrading work (for main construction trades)
/	sor the subconti	actors servic	25 III year 15/20	firms of upgra						* "20XX" means last year
	6									Example: If the question was posed in February 2003 ,
1 Ime spar	1 of variable	1993	1994	1995	1996	1997	1998	1999	2000	"20XX"="2002". until 02/2018 unfilled fields were recorded with zero, since
WEST	1552	1555	1554	1555	1550	1557	1550	1555	2000	2019 zero was only recorded if it was explicitly stated. Therefore there is a reduction in 0-answers
2001 WEST	2002	2003	2004	2005	2006	2007	2008	2009	2010	
WEST	EAST									
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
WEST EAST										
No.	Name		Label				Survey peri	od		Survey frequency
3.5)	bau_subtra	ans	subcontractor	r: % for transpo	ort company		West since East since 0			annual survey, February annual survey, February
Wording	of question						Lust since o	2,2002		unnuu survey, resruury
since 02/199	91									Further information
	subcontractors	actors' convic	as in year 19/20	IVV* are accou	ntod for hv					Services of subcontractors of transport companies (for main construction trades)
/	sor the subconti	actors servic	25 III year 15/20	transport con						* "20XX" means last year
-										Example: If the question was posed in February 2003 ,
	n of variable	4000	1001	4005	1005	4007	4000	1000	2000	"20XX"="2002".
1991 WEST	1992	1993	1994	1995	1996	1997	1998	1999	2000	until 02/2018 unfilled fields were recorded with zero, since 2019 zero was only recorded if it was explicitly stated. Therefore there is a reduction in 0-answers
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
WEST	EAST									
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
WEST EAST										
No.	Name		Label				Survey peri	od		Survey frequency
3.6)	bau_subre	ba	subcontractor	r: % for reinfor	cing bars		West 02/19	91 - 02/20	15	annual survey, February
Wording	of question						East 02/200	02 - 02/201	.5	annual survey, February
										Further information

since 02/1991 Services of su % (actors' service			nted for by aying of reinfo	orcing steel				Services of subcontractors of bending and laying of reinforcing steel (for main construction trades)
Time span	of variable									* "20XX" means last year Example: If the question was posed in February 2003, "20XX"="2002".
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	until 02/2018 unfilled fields were recorded with zero, sin
WEST										2019 zero was only recorded if it was explicitly stated. Therefore there is a reduction in 0-answers
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
WEST										
WEST	EAST									
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
WEST										
EAST										

No. Name Label Survey period Survey frequency

3.7)	bau_subfor	NO	subcontractor	: % for formwo	ork		West 02/1 East 02/20			annual survey, February annual survey, February
Wording o	f question									
since 02/1991 Services of su	bcontractors									Further information Services of subcontractors of formwork/scaffolding
%	of the subcontr	actors' service		XX* are accour formwork/ sc						(for main construction trades) • "20XX" means last year Example:
Time span	of variable									If the question was posed in February 2003 , "20XX"="2002".
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	until 02/2018 unfilled fields were recorded with zero, sinc 2019 zero was only recorded if it was explicitly stated.
WEST										Therefore there is a reduction in 0-answers
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
WEST	EAST									
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
WEST EAST										

3.8)	bau_subdiv	/	subcontractor	: % for other c	ompanies		West since East since			annual survey, February annual survey, February
Wording o	of question									
	1 ubcontractors of the subcontr	actors' servic								Further information Services of subcontractors of other companies (for main construction trades)
				other compar	nes					* "20XX" means last year
Time span	of variable									Example: If the question was posed in February 2003 , "20XX"="2002".
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	until 02/2018 unfilled fields were recorded with zero, s 2019 zero was only recorded if it was explicitly stated.
WEST										Therefore there is a reduction in 0-answers
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
WEST										
	EAST									
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
WEST EAST	_						-			
										-

No. Name Label Survey period Survey frequency

annual survey, February

^{3.9)} bau_subfor % for foreign subcontractors

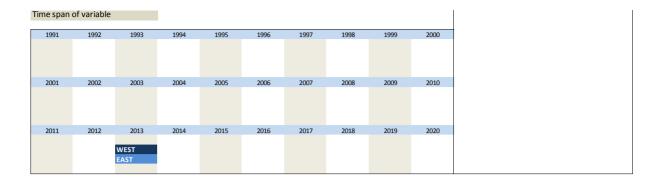
worung										
	of question									Further a la Course Marco
since 02/199	1									Further information
	ubcontractors									Services of foreign subcontractors (for main construction trades)
Services of s	ubcontractors in	n total: 100%.	thereof: serv	ices of foreign	subcontractors	circa	_%			* "20XX" means last year
										Example: If the question was posed in February 2003 ,
Time span	of variable									"20XX"="2002".
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	until 02/2018 unfilled fields were recorded with a 2019 zero was only recorded if it was explicitly sta
WEST										Therefore there is a reduction in 0-answers
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
WEST	EAST									
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
WEST										
EAST										
No.	Name		Label				Survey peri	iod		Survey frequency
3.10)	bau_undco	ons	% of undocur	nented constru	uctions		West 02/19	991 - 02/20	15	annual survey, February
Wording	of question						East 02/20	02 - 02/201	.5	annual survey, February
										Further information
since 02/199	1									Undocumented constructions
	s not yet captur work complete			revenue (for	the reporting in	n the building	industry) was			(for main construction trades)
	(X circa			nnual producti			,,			* "20XX" means last year Example:
			5. Gui totai di							If the question was posed in February 2003 , "20XX"="2002".
Time snar	of variable									2007 - 2002 .
rinic span	or variable									until 02/2018 unfilled fields were recorded with z
1001	1002	1002	1004	1005	1006	1997	1009	1000	2000	2019 zero was only recorded if it was explicitly sta
1991 WEST	1992	1993	1994	1995	1996	1997	1998	1999	2000	until 02/2018 unfilled fields were recorded with z 2019 zero was only recorded if it was explicitly sta Therefore there is a reduction in 0-answers
1991 WEST	1992	1993	1994	1995	1996	1997	1998	1999	2000	2019 zero was only recorded if it was explicitly sta
	1992 2002	1993 2003	1994 2004	1995 2005	1996 2006	2007	1998 2008	1999 2009	2000	2019 zero was only recorded if it was explicitly sta
WEST	2002									2019 zero was only recorded if it was explicitly sta
WEST 2001 WEST	2002 EAST	2003	2004	2005	2006	2007	2008	2009	2010	2019 zero was only recorded if it was explicitly sta
WEST 2001 WEST 2011	2002									2019 zero was only recorded if it was explicitly sta
WEST 2001 WEST	2002 EAST	2003	2004	2005	2006	2007	2008	2009	2010	2019 zero was only recorded if it was explicitly sta
WEST 2001 WEST 2011 WEST	2002 EAST	2003	2004	2005	2006	2007	2008	2009	2010	2019 zero was only recorded if it was explicitly sta
WEST 2001 WEST 2011 WEST	2002 EAST	2003	2004	2005	2006	2007	2008	2009	2010	2019 zero was only recorded if it was explicitly sta
WEST 2001 WEST 2011 WEST EAST No.	2002 EAST 2012 Name	2003	2004 2014 Label	2005	2006	2007	2008 2018 Survey peri	2009 2019	2010	2019 zero was only recorded if it was explicitly sta Therefore there is a reduction in 0-answers Survey frequency
WEST 2001 WEST 2011 WEST EAST No.	2002 EAST 2012 Name bau_sphad	2003	2004 2014 Label	2005	2006	2007	2008	2009 2019 iod	2010	2019 zero was only recorded if it was explicitly sta Therefore there is a reduction in O-answers
WEST 2001 WEST 2011 WEST EAST No.	2002 EAST 2012 Name	2003	2004 2014 Label	2005	2006	2007	2008 2018 Survey peri	2009 2019 iod	2010	2019 zero was only recorded if it was explicitly sta Therefore there is a reduction in 0-answers Survey frequency annual survey, February annual survey, February
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EAST 2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
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EAST 2011 WEST EAST No. 3.18) Wording 03/1991 to 1 Winter cons The persons most woke since 03/199 Winter cons The persons most worke Time span 1991 WEST	Name bau_witipw of question l1/1995 struction al attitude of ours rs prefer winter-break-; working by nor g6 struction al attitude of ours n of variable 1992	workers regard bay without w mal pay plus workers regard bay without w mal pay plus	Label wintertime: p rding winter co vorking [1] winter-pay [2] rding winter co vorking [1] winter-pay [2] 1994	reference of tr nstruction, if i nstruction, if i 1995	workers known: when the known: if they be been been been been been been been	hey have the	Survey per	iod 991 to 11/1 996 - 11/201 01 - 11/201]]	995 115 15 2000	March, November annual survey, November annual survey, November Further information Winter construction: preference of workers
EAST 2011 WEST EAST NO. 3.18) Wording 03/1991 to 1 Winter cons The persons most woke since 03/199 Winter cons The persons most woke Since 03/199 Winter cons The persons The persons most workes Zince 2001	Name bau_witipw of question 11/1995 struction al attitude of our working by nor 95 struction al attitude of our working by nor 96 struction al attitude of our working by nor n of variable	workers regains and workers regains workers regains workers regains workers regains and workers regains and without with a set of the set of th	Label wintertime: p rding winter co vorking [1] winter-pay [2] rding winter co	reference of v	workers	hey have the	Survey per West 03/1 West 11/1 East 11/20	iod 991 to 11/1 996 - 11/201 01 - 11/201	.995 115 15	March, November annual survey, November annual survey, November Further information Winter construction: preference of workers
EAST 2011 WEST EAST No. 3.18) Wording 03/1991 to 1 Winter cons The persons most woke since 03/199 Winter cons The persons most worke Time span 1991 WEST	Name bau_witipw of question l1/1995 struction al attitude of ours rs prefer winter-break-; working by nor g6 struction al attitude of ours rs would prefer working by nor n of variable 1992	workers regard bay without w mal pay plus workers regard bay without w mal pay plus	Label wintertime: p rding winter co vorking [1] winter-pay [2] rding winter co vorking [1] winter-pay [2] 1994	reference of tr nstruction, if i nstruction, if i 1995	workers known: when the second	hey have the	Survey per	iod 991 to 11/1 996 - 11/201 01 - 11/201]]	995 115 15 2000	March, November annual survey, November annual survey, November Further information Winter construction: preference of workers

							Survey per	iod		Survey frequency
No.	Name		Label				Survey per			
3.19)	bau_flight	gor	importance o	f flight connoc	tions in Germa	201	West 03/20	013		once
	of question	_50	importance o	i ingni connec	uons in Gernia	iliy	East 03/20	13		once
										Further information
03/2013										Importance of flight connections to destinations i
Special ques How importa	s tion (once) ant for your cor	npany is a fligh	t connection to	o destinations	in					Germany
			very	important	less	unimportant]			
	6		important [1]	[2]	important [3]	[4]				
	Ger	many								-
Time spar	n of variable									
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
2001	2002	2005	2004	2005	2000	2007	2008	2005	2010	
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
		WEST EAST								
										<u> </u>
No.	Name		Label				Survey per	iod		Survey frequency
							burrey per			
3.20)	bau_flight	_eur	_	f flight connec	tions in Europe	e				once
	bau_flight	_eur	_	f flight connec	tions in Europe	e	West 03/20 East 03/20			once once
Wording		_eur	_	f flight connec	tions in Europe	e				
	of question	_eur	_	f flight connec	tions in Europe	e				Once Further information
Wording of 03/2013	of question		importance o		in	e				Once Further information
Wording of 03/2013	of question		importance o at connection to very important	o destinations	in less important	unimportant				once Further information
Wording of 03/2013	of question		importance o t connection to very	o destinations	in less					Once Further information
Wording of 03/2013 Special ques How importa	of question stion (once) ant for your cor Eu	npany is a fligh rope	importance o at connection to very important	o destinations	in less important	unimportant				once Further information
Wording of 03/2013 Special ques How importa	of question stion (once) ant for your cor Eu n of variable	mpany is a fligh rope	importance o t connection to very important [1]	o destinations important [2]	in important [3]	unimportant [4]	West 03/20 East 03/20	013 13		Once Further information
Wording of 03/2013 Special ques How importa	of question stion (once) ant for your cor Eu	npany is a fligh rope	importance o at connection to very important	o destinations	in less important	unimportant			2000	Once Further information
Wording of 03/2013 Special ques How importa	of question stion (once) ant for your cor Eu n of variable	mpany is a fligh rope	importance o t connection to very important [1]	o destinations important [2]	in important [3]	unimportant [4]	West 03/20 East 03/20	013 13	2000	Once Further information
Wording of 03/2013 Special ques How importa	of question stion (once) ant for your cor Eu n of variable	mpany is a fligh rope	importance o t connection to very important [1]	o destinations important [2]	in important [3]	unimportant [4]	West 03/20 East 03/20	013 13	2000	once Further information
Wording of 03/2013 Special quest How import:	of question stion (once) ant for your cor Eu n of variable 1992	npany is a fligh rope 1993	importance o at connection to very important [1] 1994	o destinations important [2] 1995	in important [3] 1996	unimportant [4] 1997	West 03/20 East 03/20	013 13		Once Further information
Wording of 03/2013 Special quest How import:	of question stion (once) ant for your cor Eu n of variable 1992	npany is a fligh rope 1993	importance o at connection to very important [1] 1994	o destinations important [2] 1995	in important [3] 1996	unimportant [4] 1997	West 03/20 East 03/20	013 13		once
Wording (03/2013 Special ques How importa Time spar 1991 2001	of question stion (once) ant for your cor Eu n of variable 1992 2002	npany is a fligh rope 1993 2003	importance o t connection to very important [1] 1994 2004	2 destinations important [2] 1995 2005	in important [3] 1996 2006	unimportant [4] 1997 2007	West 03/20 East 03/20	013 13	2010	Once Further information
Wording (03/2013 Special ques How importa Time spar 1991 2001	of question stion (once) ant for your cor Eu n of variable 1992 2002	npany is a fligh rope 1993 2003 2013 WEST	importance o t connection to very important [1] 1994 2004	2 destinations important [2] 1995 2005	in important [3] 1996 2006	unimportant [4] 1997 2007	West 03/20 East 03/20	013 13	2010	Once Further information
Wording (03/2013 Special ques How importa Time spar 1991 2001	of question stion (once) ant for your cor Eu n of variable 1992 2002	npany is a fligh rope 1993 2003 2013 WEST	importance o t connection to very important [1] 1994 2004	2 destinations important [2] 1995 2005	in important [3] 1996 2006	unimportant [4] 1997 2007	West 03/20 East 03/20	013 13	2010	once Further information
Wording (03/2013 Special ques How importa 1991 2001 2011 2011 No.	of question stion (once) ant for your cor Eu n of variable 1992 2002 2012 2012 Name	npany is a fligh rope 1993 2003 2013 WEST EAST	importance o t connection to very important [1] 2004 2014 Label	2 destinations important [2] 1995 2005 2015	in Iless important [3] 1996 2006 2016	unimportant [4] 	West 03/20 East 03/20	013 13	2010	Further information Importance of flight connections to destinations i
Wording (03/2013 Special ques How importa 1991 2001 2011 2011 No. 3.21)	of question stion (once) ant for your cor Eu n of variable 1992 2002 2012	npany is a fligh rope 1993 2003 2013 WEST EAST	importance o t connection to very important [1] 2004 2014 Label	2 destinations important [2] 1995 2005 2015	in important [3] 1996 2006	unimportant [4] 	West 03/20 East 03/20	013 13	2010	Once Further information Importance of flight connections to destinations i
Wording (03/2013 Special quest How imports 1991 2001 2011 2011 2011 No. 3.21) Wording (of question stion (once) ant for your cor Eu n of variable 1992 2002 2012 2012 Name bau_flight	npany is a fligh rope 1993 2003 2013 WEST EAST	importance o t connection to very important [1] 2004 2014 Label	2 destinations important [2] 1995 2005 2015	in Iless important [3] 1996 2006 2016	unimportant [4] 	West 03/20 East 03/20	013 13	2010	Once Further information Importance of flight connections to destinations i
Wording (03/2013 Special ques How importa 1991 2001 2011 2011 2011 No. 3.21) Wording (03/2013	of question stion (once) ant for your cor Eu n of variable 1992 2002 2012 2012 Name bau_flight of question	npany is a fligh rope 1993 2003 2013 WEST EAST	importance o t connection to very important [1] 2004 2014 Label	2 destinations important [2] 1995 2005 2015	in Iless important [3] 1996 2006 2016	unimportant [4] 	West 03/20 East 03/20	013 13	2010	Once Further information Importance of flight connections to destinations Survey frequency Once Once Further information Importance of flight connections to destinations
Wording (03/2013 Special quest How imports 1991 2001 2011 2011 2011 No. 3.21) Wording (03/2013 Special quest	of question stion (once) ant for your cor Eu n of variable 1992 2002 2012 2012 Name bau_flight of question	mpany is a fligh rope 1993 2003 2013 WEST EAST	importance o t connection to very important [1] 1994 2004 2014 Label importance o	destinations important [2] 1995 2005 2015 f flight connect	in less important [3]	unimportant [4] 	West 03/20 East 03/20	013 13	2010	Once Further information Importance of flight connections to destinations i Survey frequency Once Once Further information
Wording (03/2013 Special quest How imports 1991 2001 2011 2011 2011 No. 3.21) Wording (03/2013 Special quest	of question stion (once) ant for your cor Eu n of variable 1992 2002 2012 2012 Name bau_flight of question stion (once)	mpany is a fligh rope 1993 2003 2013 WEST EAST	importance o t connection to very important [1] 1994 2004 2014 2014 Label importance o t connection to very	destinations important [2] 1995 2005 2015 f flight connect	in less important [3]	unimportant [4] 	West 03/20 East 03/20	013 13	2010	Once Further information Importance of flight connections to destinations Survey frequency Once Once Further information Importance of flight connections to destinations
Wording (03/2013 Special quest How imports 1991 2001 2011 2011 2011 No. 3.21) Wording (03/2013 Special quest	of question stion (once) ant for your cor Eu n of variable 1992 2002 2012 2012 Name bau_flight of question stion (once) ant for your cor	mpany is a fligh rope 1993 2003 2013 WEST EAST	importance o t connection to very important [1] 2004 2014 2014 Label importance o t connection to	o destinations important [2] 1995 2005 2015 f flight connect o destinations	in less important [3]	unimportant [4] 1997 2007 2017 de	West 03/20 East 03/20	013 13	2010	Once Further information Importance of flight connections to destinations i Survey frequency Once Once Further information Importance of flight connections to destinations



3.22) Wording of since 05/1991 Special difficul During the last since 09/2016 special difficul Did you have a yes, namely: Time span c	ilties t 6 months the lities any problems o	following prol	blems bothere of orders [1] 6 Months?	ulties: cancelatic	on of order		West 05/19 West 09/19 West since East since (996 - 09/19 04/2000		May, September September April, September April, September	
since 05/1991 Special difficul During the last since 09/2016 special difficul Did you have a yes, namely:	ilties t 6 months the lities any problems o	cancellation o	of orders [1] 6 Months?	ed us:						April, September Further information Cancellation of orders	
Special difficul During the last since 09/2016 special difficul Did you have a yes, namely:	ilties t 6 months the ilties any problems c	cancellation o	of orders [1] 6 Months?	ed us:		[]			Cancellation of orders	
During the last since 09/2016 special difficul Did you have a yes, namely:	t 6 months the I lties any problems c	cancellation o	of orders [1] 6 Months?	ed us:		[]				
special difficul Did you have a yes, namely:	i lties any problems o	during the last	6 Months?				1				
special difficul Did you have a yes, namely:	l ities any problems o]				
Did you have a yes, namely:	any problems o]				
		cancellation o	of orders [1]]				
Time span c										7	
	of variable										
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000		
WEST											
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010		
WEST EAST											
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020		
WEST EAST											
N -	News		Label				Commence			former framer and	
No.	Name		Label				Survey per	00		Survey frequency	

3.23) Wording c	bau_sddp		special difficu	lties: defaultir	ng payment		West 05/1 West since West since East since	04/2000	995	May, September September April, September April, September
since 05/199 Special diffic During the la			blems bothere yment of contr]			Further information Defaulting payment of contractees (for main construction trades)
since 09/201 special diffic Did you have yes, namely:	ulties any problems	Ū	6 Months? yment of contr	actees [1]]			
	of variable		1							-
1991 WEST	1992	1993	1994	1995	1996	1997	1998	1999	2000	
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	

2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
WEST	_									
EAST										
No.	Name		Label				Survey per	riod		Survey frequency
3.24)	bau_sdlap		special difficu	ulties: labor pir	racy of manpow	/er	West 05/1	991 to 09/1	.995	May, September
Wording	of question						West since West since East since	04/2000		September April, September April, September
worung	orquestion						Last since (09/2001		Further information
since 05/19	91									labor piracy of manpower
Special diffi										(for main construction trades)
During the I	last 6 months the	following pro	oblems bothere	ed us:			_			
		labor piracy o	of manpower [3	1]						
since 09/20										
special diffi	i culties ve any problems d y:						-			
special diffi Did you hav	i culties ve any problems d y:		t 6 Months? of manpower [:	1]]			-
special diffi Did you hav yes, namely	i culties ve any problems d y:			1]]			
special diffi Did you hav yes, namely	iculties ve any problems d y:			1] 1995	1996	1997	1998	1999	2000	
special diffi Did you hav yes, namely Time span	iculties ve any problems d y: n of variable	labor piracy o	of manpower [:		1996	1997	1998	1999	2000	
special diffi Did you hav yes, namely Time span	iculties ve any problems d y: n of variable	labor piracy o	of manpower [:		1996	1997	1998	1999	2000	
special diffi Did you hav yes, namely Time spai 1991 WEST 2001 WEST	iculties ve any problems o y: n of variable 1992	labor piracy o	of manpower [: 1994	1995						
special diffi Did you hav yes, namely Time span 1991 WEST 2001 WEST EAST	iculties ve any problems of y: n of variable 1992 2002	labor piracy of 1993 2003	of manpower [: 1994 2004	2005	2006	2007	2008	2009	2010	
special diffi Did you hav yes, namely Time span 1991 WEST 2001 WEST EAST 2011	iculties ve any problems o y: n of variable 1992	labor piracy o	of manpower [: 1994	1995						
special diffi Did you hav yes, namely Time span 1991 WEST 2001 WEST EAST	iculties ve any problems of y: n of variable 1992 2002	labor piracy of 1993 2003	of manpower [: 1994 2004	2005	2006	2007	2008	2009	2010	
special diffi Did you hav yes, namely Time span 1991 WEST 2001 WEST 2011 WEST	iculties ve any problems of y: n of variable 1992 2002	labor piracy of 1993 2003	of manpower [: 1994 2004	2005	2006	2007	2008	2009	2010	

3.25) Wording o	bau_sdbre	ach	special difficu	lties: breach c	of VOB-conditio	ons	West 05/19 West 09/19 West since East since 0	996 - 09/19 04/2000		May, September September April, September April, September
since 05/1991										Further information
										Breach of VOB-conditions
Special diffice During the las		following pro	blems bothere	d us:						(for main construction trades)
Ū			3-conditions [1]			since 2006: bau_sdbreach = 1, if one of the dependend Questions (bau_sdcc, bau_sdda, bau_sdlop) is equal to 1
since 09/2016										
special diffic Did you have	ilties any problems (during the last	6 Months?							
yes, namely:		Breach of VOE	3-conditions [1]]			
Time span	of variable									-
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	
WEST							-			
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
WEST EAST										
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
WEGT										
WEST EAST										

			Label				Survey pe	riod		Survey frequency
3.26) Wording o	bau_sdcc	1	special diffice	ulties: constrai	ints to construc	tion	West since East since West since	09/2001		September April, September April, September
								,		Further information
since 04/1996	6									Constraints to production
Special diffic During the la	c ulties 1st 6 months the	e following pro	blems bother	ed us:						(for main construction trades)
	Breach of VO	B-conditions			<i>\////////</i>]				
		among these						_		
		Constraints to	production ca	aused by the co	ontractee [1]]		
since 09/2016	6									
special diffic	ulties any problems	during the last	6 Months?							
yes, namely:		during the last	o Months:							
,,		Breach of VO	B-conditions			(//////////////////////////////////////	2			
			among these Constraints to		aused by the co	ontractee [1]				
										-
Time span	of variable									
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	
								WEST		
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
WEST	2002	2003	2004	2005	2000	2007	2008	2009	2010	
EAST										
			2014	2015	2016	2017	2018	2019	2020	
2011	2012	2013	2014							
2011 WEST EAST	2012	2013	2014							
WEST	2012	2013	2014	_						
WEST	2012 Name	2013	Label				Survey pe	riod	_	Survey frequency
WEST EAST No.	Name	2013	Label			ſ₽				
WEST EAST No. 3.27)	Name bau_sdda	2013	Label		f final acceptan	ce	Survey pe West since East since West since	e 09/1999 09/2001		September April, September
WEST EAST No. 3.27)	Name	2013	Label			ce	West since East since	e 09/1999 09/2001		September
WEST EAST No. 3.27)	Name bau_sdda of question	2013	Label			ce	West since East since	e 09/1999 09/2001		September April, September April, September Further information Delay of final acceptance
WEST EAST No. 3.27) Wording c since 04/1990 Special diffic	Name bau_sdda of question		Label special diffice	ulties: delay of		ce	West since East since	e 09/1999 09/2001		September April, September April, September Further information
WEST EAST No. 3.27) Wording c since 04/1990 Special diffic	Name bau_sdda of question 6 culties	e following pro	Label special diffice	ulties: delay of		ce	West since East since	e 09/1999 09/2001		September April, September April, September Further information Delay of final acceptance
WEST EAST No. 3.27) Wording c since 04/1990 Special diffic	Name bau_sdda of question 6 sulties sis 6 months the	e following pro	Label special difficu	ulties: delay of	f final acceptan	ce	West since East since	e 09/1999 09/2001		September April, September April, September Further information Delay of final acceptance
WEST EAST No. 3.27) Wording c since 04/1990 Special diffic	Name bau_sdda of question 6 sulties sis 6 months the	e following pro	Label special difficu	ulties: delay of	f final acceptan	ce	West since East since	e 09/1999 09/2001		September April, September April, September Further information Delay of final acceptance
WEST EAST No. 3.27) Wording c since 04/1990 Special diffic	Name bau_sdda of question 6 sulties st 6 months the Breach of VO	e following pro	Label special difficu	ulties: delay of	f final acceptan	ce	West since East since	e 09/1999 09/2001		September April, September April, September Further information Delay of final acceptance
WEST EAST No. 3.27) Wording co since 04/1990 Special diffic special diffic special diffic	Name bau_sdda of question 6 sulties Ist 6 months the Breach of VOI	e following pro 8-conditions among these delay of final	Label special diffict blems bothere	ulties: delay of	f final acceptan	ce	West since East since	e 09/1999 09/2001		September April, September April, September Further information Delay of final acceptance
WEST EAST No. 3.27) Wording co since 04/1990 Special diffic special diffic special diffic	Name bau_sdda of question 6 sutties Breach of VOI 6 autties e any problems	e following pro B-conditions among these delay of final during the last	Label special diffict blems bothere acceptance ca 6 Months?	ulties: delay of	f final acceptan	2	West since East since West since	e 09/1999 09/2001		September April, September April, September Further information Delay of final acceptance
WEST EAST No. 3.27) Wording c since 04/1990 Special diffic During the la since 09/2010 special diffic Did you have	Name bau_sdda of question 6 sutties Breach of VOI 6 autties e any problems	e following pro 8-conditions among these delay of final	Label special difficu blems bothere acceptance ca 6 Months? B-conditions	ulties: delay of ed us: used by the co	f final acceptan	ce	West since East since West since	e 09/1999 09/2001		September April, September April, September Further information Delay of final acceptance
WEST EAST No. 3.27) Wording c since 04/1990 Special diffic During the la since 09/2010 special diffic Did you have	Name bau_sdda of question 6 sutties Breach of VOI 6 autties e any problems	e following pro B-conditions among these delay of final during the last	Label special difficu blems bothere acceptance ca 6 Months? B-conditions among these	ulties: delay of ed us: used by the co	f final acceptan	3	West since East since West since	e 09/1999 09/2001		September April, September April, September Further information Delay of final acceptance
WEST EAST No. 3.27) Wording c since 04/1990 Special diffic During the la since 09/2010 special diffic Did you have	Name bau_sdda of question 6 sutties Breach of VOI 6 autties e any problems	e following pro B-conditions among these delay of final during the last	Label special difficu blems bothere acceptance ca 6 Months? B-conditions among these	ulties: delay of ed us: used by the co	final acceptan	3	West since East since West since	e 09/1999 09/2001		September April, September April, September Further information Delay of final acceptance
WEST EAST No. 3.27) Wording co since 04/1990 Special diffic During the la since 09/2010 special diffic Did you have yes, namely:	Name bau_sdda of question 6 sutties Breach of VOI 6 autties e any problems	e following pro B-conditions among these delay of final during the last	Label special difficu blems bothere acceptance ca 6 Months? B-conditions among these	ulties: delay of ed us: used by the co	final acceptan	3	West since East since West since	e 09/1999 09/2001		September April, September April, September Further information Delay of final acceptance
WEST EAST No. 3.27) Wording co since 04/1990 Special diffic During the la since 09/2010 special diffic Did you have yes, namely:	Name bau_sdda of question 6 cuties Breach of VOI 6 cuties any problems	e following pro B-conditions among these delay of final during the last	Label special difficu blems bothere acceptance ca 6 Months? B-conditions among these	ulties: delay of ed us: used by the co	final acceptan	3	West since East since West since	e 09/1999 09/2001	2000	September April, September April, September Further information Delay of final acceptance
WEST EAST No. 3.27) Wording c since 04/1990 Special diffic During the la since 09/2016 special diffic Did you have yes, namely: Time span	Name bau_sdda of question 6 suttes Breach of VOI 6 sutties e any problems	e following pro B-conditions among these delay of final during the last Breach of VO	Label special diffict blems bothere acceptance ca 6 Months? B-conditions amog these delay of final	ulties: delay of ed us: used by the co : acceptance ca	final acceptan	ntractee [1]	West since East since West since	e 09/1999 09/2001 e 04/2000	2000	September April, September April, September Further information Delay of final acceptance
WEST EAST No. 3.27) Wording c since 04/1990 Special diffic During the la since 09/2016 special diffic Did you have yes, namely: Time span	Name bau_sdda of question 6 suttes Breach of VOI 6 sutties e any problems	e following pro B-conditions among these delay of final during the last Breach of VO	Label special diffict blems bothere acceptance ca 6 Months? B-conditions amog these delay of final	ulties: delay of ed us: used by the co : acceptance ca	final acceptan	ntractee [1]	West since East since West since	e 09/1999 09/2001 e 04/2000	2000	September April, September April, September Further information Delay of final acceptance
WEST EAST No. 3.27) Wording c since 04/1990 Special diffic During the la since 09/2011 special diffic Did you have yes, namely: Time span 1991 1991 2001 WEST	Name bau_sdda of question 6 cuties ast 6 months the Breach of VOI 6 cuties e any problems any problems 1992	e following pro B-conditions among these delay of final during the last Breach of VO	Label special diffict blems bothere acceptance ca 6 Months? B-conditions among these delay of final 1994	Jities: delay of ed us: used by the co : acceptance ca 1995	f final acceptan	2 ////////////////////////////////////	West since East since West since	e 09/1999 09/2001 e 04/2000		September April, September April, September Further information Delay of final acceptance
WEST EAST No. 3.27) Wording c since 04/1990 Special diffic During the la since 09/2010 special diffic Did you have yes, namely: Time span 1991	Name bau_sdda of question 6 cuties ast 6 months the Breach of VOI 6 cuties e any problems any problems 1992	e following pro B-conditions among these delay of final during the last Breach of VO	Label special diffict blems bothere acceptance ca 6 Months? B-conditions among these delay of final 1994	Jities: delay of ed us: used by the co : acceptance ca 1995	f final acceptan	2 ////////////////////////////////////	West since East since West since	e 09/1999 09/2001 e 04/2000		September April, September April, September Further information Delay of final acceptance

No.	Name		Label				Survey per	iou		Survey frequency
3.28)	bau_sdlop			ulties: acceptin	ng the bid by th	elowest	West since	09/1999		September
Wording o	of question		price				East since West since			April, September April, September
since 04/1996	e									Further information
Special diffic										Accepting the bid by the lowest price (for main construction trades)
	st 6 months the	e following pro	oblems bothere	ed us:						
	Breach of VO	B-conditions			<u> </u>	1				
		among these Accepting the	: e bid by the lov	vest price and	not the]		
		most profital	ble offer [1]							
since 09/2016	6									
special diffice	ulties any problems	during the las	6 Months?							
yes, namely:		uunng the las	o worths:							
yes, numery.		Breach of VO	B-conditions				2			
			among these: Accepting the		west price and i	not the			1	
			most profitab	le offer [1]						
T:	-f									
1991	of variable	1993	1994	1995	1996	1997	1998	1999	2000	
1991	1992	1995	1994	1995	1990	1997	1998	WEST	2000	
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
WEST										
EAST										
	2012	2013	2014	2015	2016	2017	2018	2019	2020	
EAST 2011 WEST	2012	2013	2014	2015	2016	2017	2018	2019	2020	
EAST 2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
2011 WEST	2012 Name	2013	2014 Label	2015	2016	2017	2018 Survey per		2020	Survey frequency
EAST 2011 WEST EAST NO.	Name		Label			2017	Survey per	iod		
2011 WEST EAST			Label	2015 Jlties: no sever		2017	Survey per West 05/1 West since	iod 991 to 09/1 09/1996		May, September September
EAST 2011 WEST EAST NO.	Name bau_sdnop		Label			2017	Survey per West 05/1	iod 991 to 09/1 09/1996 04/2000		May, September
EAST 2011 WEST EAST No. 3.29) Wording o	Name bau_sdnop		Label			2017	Survey per West 05/1 West since West since	iod 991 to 09/1 09/1996 04/2000		May, September September April, September
EAST 2011 WEST EAST NO. 3.29)	Name bau_sdnop of question		Label			2017	Survey per West 05/1 West since West since	iod 991 to 09/1 09/1996 04/2000		May, September September April, September April, September
EAST 2011 WEST EAST No. 3.29) Wording o since 05/1991 Special diffic	Name bau_sdnop of question	pro	Label special difficu	ulties: no sever		2017	Survey per West 05/1 West since West since	iod 991 to 09/1 09/1996 04/2000		May, September September April, September April, September Further information No severe problems (for main construction trades)
EAST 2011 WEST EAST No. 3.29) Wording o since 05/1991 Special diffic	Name bau_sdnop of question 1 witties	pro	Label special difficu	ulties: no sever		2017	Survey per West 05/1 West since West since	iod 991 to 09/1 09/1996 04/2000		May, September September April, September April, September Further information No severe problems
EAST 2011 WEST EAST No. 3.29) Wording o since 05/1991 Special diffic	Name bau_sdnop of question 1 ulties st 6 months the	DrO	Label special difficu	ulties: no sever		2017	Survey per West 05/1 West since West since	iod 991 to 09/1 09/1996 04/2000		May, September September April, September April, September Eurther information No severe problems (for main construction trades)
EAST 2011 WEST EAST No. 3.29) Wording o since 05/1997 Special diffic During the las since 09/2010 special diffic	Name bau_sdnop of question 1 ulties st 6 months the 6 ulties	DrO e following pro	Label special difficu	ulties: no sever		2017	Survey per West 05/1 West since West since	iod 991 to 09/1 09/1996 04/2000		May, September September April, September April, September Eurther information No severe problems (for main construction trades)
EAST 2011 WEST EAST No. 3.29) Wording o since 05/1997 Special diffic During the las since 09/2010 special diffic	Name bau_sdnop of question 1 ulties st 6 months the	DrO e following pro no severe pr during the las	Label special difficu	ulties: no sever		2017	Survey per West 05/1 West since West since	iod 991 to 09/1 09/1996 04/2000		May, September September April, September April, September Eurther information No severe problems (for main construction trades)
EAST 2011 WEST EAST No. 3.29) Wording o since 05/1997 Special diffic During the las since 09/2010 special diffic	Name bau_sdnop of question 1 ulties st 6 months the 6 ulties	DrO e following pro	Label special difficu	ulties: no sever		2017	Survey per West 05/1 West since West since	iod 991 to 09/1 09/1996 04/2000		May, September September April, September April, September Further information No severe problems (for main construction trades)
EAST 2011 WEST EAST 3.29) Wording o since 05/1991 Special diffic During the las since 09/2016 special diffic Did you have	Name bau_sdnop of question 1 ulties st 6 months the 6 ulties	DrO e following pro no severe pr during the las	Label special difficu	ulties: no sever		2017	Survey per West 05/1 West since West since	iod 991 to 09/1 09/1996 04/2000		May, September September April, September April, September Further information No severe problems (for main construction trades)
EAST 2011 WEST EAST 3.29) Wording o since 05/1997 Special diffic During the las since 09/2016 special diffic Did you have	Name bau_sdnop of question 1 ulties st 6 months the 6 ulties : any problems	DrO e following pro no severe pr during the las	Label special difficu	ulties: no sever		2017	Survey per West 05/1 West since West since	iod 991 to 09/1 09/1996 04/2000		May, September September April, September April, September Further information No severe problems (for main construction trades)
EAST 2011 WEST EAST 3.29) Wording o since 05/1991 Special diffict During the lat since 09/2016 special diffict Did you have	Name bau_sdnop of question 1 ulties st 6 months the 6 ulties any problems	DrO e following pro no severe pr during the las No [1]	Label special difficu oblems bothere oblems [1]	ulties: no sever	re problems		Survey per West 05/1 West since East since of	iod 991 to 09/1 09/1996 04/2000 09/2001	995	May, September September April, September April, September Further information No severe problems (for main construction trades)
EAST 2011 WEST EAST No. 3.29) Wording o since 05/1997 Special diffic During the las since 09/2010 special diffic Did you have	Name bau_sdnop of question 1 uities st 6 months the 6 uities : any problems of variable 1992	PrO e following pro no severe pr during the las No [1] 1993	Label special difficu oblems bothere oblems [1] t 6 Months? 1994	ulties: no seven	re problems	1997	Survey per West 05/1 West since East since (iod 991 to 09/1 09/1996 04/2000 09/2001	995	May, September September April, September April, September Further information No severe problems (for main construction trades)
EAST 2011 WEST EAST No. 3.29) Wording o since 05/1991 Special diffic During the last since 09/2016 special diffic During the last since 09/2016 special diffic Did you have	Name bau_sdnop of question 1 ulties st 6 months the 6 ulties any problems	DrO e following pro no severe pr during the las No [1]	Label special difficu oblems bothere oblems [1]	ulties: no sever	re problems		Survey per West 05/1 West since East since of	iod 991 to 09/1 09/1996 04/2000 09/2001	995	May, September September April, September April, September Further information No severe problems (for main construction trades)
EAST 2011 WEST EAST 3.29) Wording o since 05/1991 Special diffic During the last since 09/2016 special diffic During the last since 09/2010 Time span 1991 WEST 2001	Name bau_sdnop of question 1 uities st 6 months the 6 uities : any problems of variable 1992	PrO e following pro no severe pr during the las No [1] 1993	Label special difficu oblems bothere oblems [1] t 6 Months? 1994	ulties: no seven	re problems	1997	Survey per West 05/1 West since East since (iod 991 to 09/1 09/1996 04/2000 09/2001	995	May, September September April, September April, September Further information No severe problems (for main construction trades)
EAST 2011 WEST EAST No. 3.29) Wording o since 05/1997 Special diffic During the lat since 09/2016 special diffic Did you have USET	Name bau_sdnop of question 1 uities st 6 months the 6 uities : any problems of variable 1992	PrO e following pro no severe pr during the las No [1] 1993	Label special difficu oblems bothere oblems [1] t 6 Months? 1994	ulties: no seven	re problems	1997	Survey per West 05/1 West since East since (iod 991 to 09/1 09/1996 04/2000 09/2001	995	May, September September April, September April, September Further information No severe problems (for main construction trades)

Survey period

Wording of	question									
										Further information
04/1991 to 04/	/1995									Payment of overtime
	working hours		l working hours	(not actually c	arried out wo	rk) for good w	ork.			
travel times a	nd other.	yes [1]			no [2]	,	, T			
		,co [1]			10 [2]		_			-
Time span	ofvariable									
										-
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	
WEST										
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
No.	Name		Label				Survey per	iod		Survey frequency
2.24)	have what						Most 0 4 /1	001 +c 04/2		
	bau_wh2		working hours	: developmen	τ		West 04/1	991 to 04/1	1992	annual survey, April
Wording of	question									
04/1991 to 04/	/1995									Further information
Allowance of	working hours									Development of additional working hours
Our company		ays additional	I working hours	(not actually c	arried out wo	rk) for good w	ork,			* Example The question was posed in April 1993 ,
										"19XX=1992" and ""19YY=1991"
19XX* compar	'ed to 19YY the	number of ac	ditionally allow	ved nours has		7				
			increased [1] not changed [2	2]		-	-			
			docropcod [2]					T		
			decreased [3]					J		
Time snan			decreased [5]]		_
	of variable]		
1991	of variable	1993	1994	1995	1996	1997	1998	1999	2000	
		1993		1995	1996	1997	1998	1999	2000	
1991 WEST	1992		1994							
1991		1993		1995	1996 2006	1997	1998	1999	2000	
1991 WEST	1992		1994							
1991 WEST	1992		1994							
1991 WEST 2001	1992 2002	2003	1994	2005	2006	2007	2008	2009	2010	
1991 WEST 2001	1992 2002	2003	1994	2005	2006	2007	2008	2009	2010	
1991 WEST 2001 2011	1992 2002 2012	2003	2004	2005	2006	2007	2008 2018	2009	2010	
1991 WEST 2001	1992 2002	2003	1994	2005	2006	2007	2008	2009	2010	Survey frequency
1991 WEST 2001 2011 No.	1992 2002 2012	2003	2004	2005	2006	2007	2008 2018	2009 2019 iod	2010	Survey frequency annual survey, April
1991 WEST 2001 2011 No.	1992 2002 2012 Name bau_wh3	2003	1994 2004 2014 Label	2005	2006	2007	2008 2018 Survey per	2009 2019 iod	2010	
1991 WEST 2001 2011 No. 3.32) Wording of	1992 2002 2012 Name bau_wh3 f question	2003	1994 2004 2014 Label	2005	2006	2007	2008 2018 Survey per	2009 2019 iod	2010	
1991 WEST 2001 2011 No. 3.32) Wording of 04/1991 to 04/	1992 2002 2012 Name bau_wh3 f question	2003	1994 2004 2014 Label	2005	2006	2007	2008 2018 Survey per	2009 2019 iod	2010	annual survey, April
1991 WEST 2001 2011 No. 3.32) Wording of 04/1991 to 04/ Allowance of to Our company	1992 2002 2012 Name bau_wh3 f question (1995 working hours occasionally p	2003 2013	1994 2004 2014 Label	2005 2015	2006	2007	2008 2018 Survey per West 04/1	2009 2019 iod	2010	Eurther information Additional working hours in t-1 * Example
1991 WEST 2001 2011 2011 No. 3.32) Wording of 04/1991 to 04/ Allowance of To Our company travel times a	1992 2002 2012 Name bau_wh3 f question (1995 working hours occasionally p nd other reaso	2003 2013 ays additional ms. If yes:	2004 2014 Label working hours	2005 2015 :: number in t-	2006 2016 1 arried out wo	2007	2008 2018 Survey per West 04/1	2009 2019 iod	2010	annual survey, April Further information Additional working hours in t-1
1991 WEST 2001 2011 2011 No. 3.32) Wording of 04/1991 to 04/ Allowance of To Our company travel times a	1992 2002 2012 Name bau_wh3 f question (1995 working hours occasionally p nd other reaso	2003 2013 ays additional ms. If yes:	1994 2004 2014 Label working hours	2005 2015 : number in t- (not actually c aid hours was:	2006 2016 1 arried out wo	2007	2008 2018 Survey per West 04/1	2009 2019 iod	2010	Eurther information Additional working hours in t-1 * Example The question was posed in April 1993,
1991 WEST 2001 2011 2011 No. 3.32) Wording of 04/1991 to 04/ Allowance of To Our company travel times a	1992 2002 2012 Name bau_wh3 f question (1995 working hours occasionally p nd other reaso	2003 2013 ays additional ms. If yes:	1994 2004 2014 Label working hours	2005 2015 :: number in t-	2006 2016 1 arried out wo	2007	2008 2018 Survey per West 04/1	2009 2019 iod	2010	Eurther information Additional working hours in t-1 * Example The question was posed in April 1993,
1991 WEST 2001 2011 2011 No. 3.32) Wording of 04/1991 to 04/ Allowance of Our company travel times a The share of the shar	1992 2002 2012 Name bau_wh3 f question /1995 working hours occasionally p. nd other reaso he additionally	2003 2013 ays additional ms. If yes:	1994 2004 2014 Label working hours	2005 2015 : number in t- (not actually c aid hours was:	2006 2016 1 arried out wo	2007	2008 2018 Survey per West 04/1	2009 2019 iod	2010	Eurther information Additional working hours in t-1 * Example The question was posed in April 1993,
1991 WEST 2001 2011 2011 No. 3.32) Wording of 04/1991 to 04/ Allowance of To Our company travel times a	1992 2002 2012 Name bau_wh3 f question /1995 working hours occasionally p. nd other reaso he additionally	2003 2013 ays additional ms. If yes:	1994 2004 2014 Label working hours	2005 2015 : number in t- (not actually c aid hours was:	2006 2016 1 arried out wo	2007	2008 2018 Survey per West 04/1	2009 2019 iod	2010	Eurther information Additional working hours in t-1 * Example The question was posed in April 1993,

	2002	2003	2004	2005	2006	2007	2008	2009	2010	
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
No.	Name		Label				Survey per	iod		Survey frequency
3.33)	bau_wh4		working hour	s: number in t-	-2		West 04/1	991 to 04/1	1995	annual survey, April
Wording c	of question									
04/1991 to 04	4/1995									Further information
Our company	f working hours y occasionally pa and other reaso	ays additional	working hours	(not actually c	carried out wor	k) for good w	ork,			Additionally allowed hours in t-2 * Example The question was posed in April 1993,
The share of	the additionally	y allowed hou	irs to the total p	aid hours was	:					"19XX=1992" and ""19YY=1991"
			about	% in 19YY						
Ting	of united a									
Time span	of variable	1993	1994	1995	1996	1997	1998	1999	2000	
WEST	1552	1999	1994	1999	1550	1,537	1990	1555	2000	
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
No.	Name		Label				Survey per	iod		Survey frequency
		1	_	rs within port	2 months: com	plata			1005	
3.34)	Name bau_chord of question	1	_	rs within next	2 months: com	plete	Survey per West 05/1 West 05/2 East 05/20	991 to 05/1 000 - 05/20	015	Survey frequency annual survey, May annual survey, May annual survey, May
3.34) Wording c	bau_chord		_	rs within next	2 months: com	plete	West 05/1 West 05/2	991 to 05/1 000 - 05/20	015	annual survey, May annual survey, May
3.34) Wording c 05/1991 to 05 Expected dev	bau_chord of question 5/1995, since 05, velopment of th	/2000 ne range of or	range of orde				West 05/1 West 05/2 East 05/20	991 to 05/2 000 - 05/20 01 - 05/20	015	annual survey, May annual survey, May annual survey, May Further information
3.34) Wording c 05/1991 to 05 Expected dev	bau_chord of question 5/1995, since 05, velopment of th urrent requests,	/2000 ne range of or	range of orde				West 05/1 West 05/2 East 05/20	991 to 05/2 000 - 05/20 01 - 05/20	015	annual survey, May annual survey, May annual survey, May Further information Development of the range of orders in 2 month
3.34) Wording c 05/1991 to 05 Expected der Because of cr	bau_chord of question 5/1995, since 05, velopment of th urrent requests,	/2000 ne range of or	range of orde ders results and cont increasing [1] not changing	rract negotiatio			West 05/1 West 05/2 East 05/20	991 to 05/2 000 - 05/20 01 - 05/20	015	annual survey, May annual survey, May annual survey, May Further information Development of the range of orders in 2 month
3.34) Wording c 05/1991 to 05 Expected der Because of cr	bau_chord of question 5/1995, since 05, velopment of th urrent requests,	/2000 ne range of or	range of orde ders results and cont increasing [1]	rract negotiatio			West 05/1 West 05/2 East 05/20	991 to 05/2 000 - 05/20 01 - 05/20	015	annual survey, May annual survey, May annual survey, May Further information Development of the range of orders in 2 month
3.34) Wording c 05/1991 to 05 Expected dev Because of ci our range of	bau_chord of question 5/1995, since 05, velopment of th urrent requests,	/2000 ne range of or	range of orde ders results and cont increasing [1] not changing	rract negotiatio			West 05/1 West 05/2 East 05/20	991 to 05/2 000 - 05/20 01 - 05/20	015	annual survey, May annual survey, May annual survey, May Further information Development of the range of orders in 2 month
3.34) Wording c 05/1991 to 05 Expected dev Because of ci our range of	bau_chord of question 5/1995, since 05, velopment of th urrent requests, orders to be	/2000 ne range of or	range of orde ders results and cont increasing [1] not changing	rract negotiatio			West 05/1 West 05/2 East 05/20	991 to 05/2 000 - 05/20 01 - 05/20	015	annual survey, May annual survey, May annual survey, May Further information Development of the range of orders in 2 month
3.34) Wording c 05/1991 to 05 Expected det Because of cr our range of Time span	bau_chord of question 5/1995, since 05, velopment of th urrent requests, orders to be	/2000 he range of or	range of orde ders results and com increasing [1] not changing decreasing [3	rract negotiatio [2]]	ons, during the	next two mo	West 05/1 West 05/2 East 05/20	991 to 05/3 000 - 05/20 01 - 05/20	015	annual survey, May annual survey, May annual survey, May Further information Development of the range of orders in 2 month
3.34) Wording c 05/1991 to 05 Expected det Because of cr our range of Time span 1991	bau_chord of question 5/1995, since 05, velopment of th urrent requests, orders to be	/2000 he range of or	range of orde ders results and com increasing [1] not changing decreasing [3	rract negotiatio [2]]	ons, during the	next two mo	West 05/1 West 05/2 East 05/20	991 to 05/3 000 - 05/20 01 - 05/20	2000	annual survey, May annual survey, May annual survey, May Further information Development of the range of orders in 2 month
3.34) Wording c 05/1991 to 05 Expected dee Because of c our range of Time span 1991 WEST	bau_chord of question 5/1995, since 05, velopment of th urrent requests, orders to be of variable 1992	/2000 te range of or submission r 1993	ders ders increasing [1] not changing decreasing [3	[2]] 1995	ons, during the	next two mo	West 05/1 West 05/2 East 05/20 nths we expect	991 to 05/2 000 - 05/20 01 - 05/20	2000 WEST	annual survey, May annual survey, May annual survey, May Further information Development of the range of orders in 2 month
3.34) Wording c 05/1991 to 05 Expected dee Because of ci our range of Time span 1991 WEST 2001 WEST	bau_chord of question 5/1995, since 05, velopment of th urrent requests, orders to be of variable 1992	/2000 te range of or submission r 1993	ders ders increasing [1] not changing decreasing [3	[2]] 1995	ons, during the	next two mo	West 05/1 West 05/2 East 05/20 nths we expect	991 to 05/2 000 - 05/20 01 - 05/20	2000 WEST	annual survey, May annual survey, May annual survey, May Further information Development of the range of orders in 2 month
3.34) Wording c 05/1991 to 05 Expected det Because of cr our range of Time span 1991 WEST 2001 WEST EAST	bau_chord of question (1995, since 05, velopment of th urrent requests, orders to be of variable 1992 2002	/2000 he range of or , submission r 1993 2003	ders results and com increasing [1] not changing decreasing [3 1994	(2) 1995	2006	next two mo	West 05/1 West 05/2 East 05/20 nths we expect	991 to 05/3 000 - 05/20 01 - 05/20]	2000 WEST 2010	annual survey, May annual survey, May annual survey, May Further information Development of the range of orders in 2 month
3.34) Wording c 05/1991 to 05 Expected det Because of cr our range of Time span 1991 WEST 2001 WEST EAST 2011 WEST	bau_chord of question (1995, since 05, velopment of th urrent requests, orders to be of variable 1992 2002	/2000 he range of or , submission r 1993 2003	ders results and com increasing [1] not changing decreasing [3 1994	(2) 1995	2006	next two mo	West 05/1 West 05/2 East 05/20 nths we expect	991 to 05/3 000 - 05/20 01 - 05/20]	2000 WEST 2010	annual survey, May annual survey, May annual survey, May Further information Development of the range of orders in 2 month
3.34) Wording c 05/1991 to 05 Expected det Because of cr our range of Time span 1991 WEST 2001 WEST EAST 2011 WEST	bau_chord of question (1995, since 05, velopment of th urrent requests, orders to be of variable 1992 2002	/2000 he range of or , submission r 1993 2003	ders results and com increasing [1] not changing decreasing [3 1994	(2) 1995	2006	next two mo	West 05/1 West 05/2 East 05/20 nths we expect	991 to 05/3 000 - 05/20 01 - 05/20 1 9999 2009 2019	2000 WEST 2010	annual survey, May annual survey, May annual survey, May Further information Development of the range of orders in 2 month
3.34) Wording c 05/1991 to 05 Expected de Because of cr our range of Our range of Our range of Urange of Diversional 2001 WEST EAST 2011 WEST EAST	bau_chord of question 5/1995, since 05, velopment of th urrent requests, orders to be 0 of variable 1992 2002 2012 2012	/2000 le range of or , submission n 1993 2003 2013	range of orde	ract negotiatio	2006	next two mo	West 05/1 West 05/2 East 05/20 nths we expect 1998 2008	991 to 05/3 000 - 05/20 01 - 05/20 1 999 1999 2009 2019 2019 iod	2000 WEST 2010 2020	annual survey, May annual survey, May annual survey, May Further information Development of the range of orders in 2 month (for main construction trades)

			ders results and cont	ract negotiati	ons, during the	next two mor	nths we expect			Development of the range of orders in 2 months other civil engineering
	other civil eng	ineering	increasing [1] not changing [decreasing [3]]			
Time span	of variable									
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	
					WEST					
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
No.	Name		Label				Survey per	iod		Survey frequency
2.20	have shard						Mast OF /1			

3.36) bau_chord3 range of orders within next 2 months: West 05/1996 to 05/1999 annual survey, May public civil engineering Wording of question Further information 05/1996 to 05/1999 Development of the range of orders in 2 months: Expected development of the range of orders Because of current requests, submission results and contract negotiations, during the next two months we expect public civil engineering our range of orders to be public civil engineering increasing [1] not changing [2] decreasing [3] Time span of variable 1993 1995 1999 2000 1991 1992 1994 1996 1997 1998 WEST 2001 2002 2003 2004 2005 2006 2007 2008 2009 2010 2011 2012 2013 2014 2015 2016 2017 2018 2019 2020

West 05/1996 to 05/1999 bau_chord4 annual survey, May 3.37) range of orders within next 2 months: industrial civil engineering Wording of question Further information 05/1996 to 05/1999 Development of the range of orders in 2 months: Expected development of the range of orders Because of current requests, submission results and contract negotiations, during the next two months we expect industrial civil engineering our range of orders to be industrial civil engineering increasing [1] not changing [2] decreasing [3] Time span of variable 1991 1993 1994 1995 1996 1997 1998 1999 2000 1992 WEST 2001 2002 2003 2004 2005 2006 2007 2008 2009 2010

Survey period

Survey frequency

No. Name

Label

2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
	News		Label				<u></u>			C
No.	Name		Label				Survey per	100		Survey frequency
3.38)	bau_chord	5	range of orde domestic con				West 05/1	996 to 05/1	1999	annual survey, May
Wording of	of question									
05/1996 to 05, Expected dev	/1999 /elopment of th	e range of or	ders							Further information Development of the range of orders in 2 months total residential construction
	urrent requests,			tract negotiati	ons, during the	next two mo	nths we expect			
	total residenti	ial constructio	on increasing [1]			1				
			not changing decreasing [3]	[2]				1		
				-				-		-
Time span	of variable									
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	
					WEST					
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
No.	Name		Label				Survey per	iod		Survey frequency
							Survey per			
		c	_							
	bau_chord	6	range of orde		: 2 months: don or more appar		West 05/1		1999	annual survey, May
3.39) Wording o		6	range of orde						1999	
Wording or 05/1996 to 05/	f question		range of orde construction:						1999	annual survey, May Further information Development of the range of orders in 2 months
Wording of 05/1996 to 05/ Expected dev Because of cu	of question /1999 /elopment of th	e range of or	range of orde construction: ders	buildings of 3	or more appar	tments	West 05/1	996 to 05/1	1999	annual survey, May
Wording of 05/1996 to 05, Expected dev	f question (1999 (relopment of th urrent requests, orders to be	ie range of o r submission r	range of orde construction: ders	buildings of 3	or more appar	tments	West 05/1	996 to 05/1	1999	annual survey, May Further information Development of the range of orders in 2 months
Wording of 05/1996 to 05/ Expected dev Because of cu	f question (1999 (relopment of th urrent requests, orders to be	e range of or submission r	range of orde construction: ders results and cont ereof buildings increasing [1]	buildings of 3 tract negotiati	or more appar	tments	West 05/1	996 to 05/1	1999	annual survey, May Further information Development of the range of orders in 2 months
Wording of 05/1996 to 05/ Expected dev Because of cu	f question /1999 /elopment of th urrent requests, orders to be residential cor	e range of or submission r	range of orde construction: ders results and cont	buildings of 3 tract negotiati	or more appar	tments	West 05/1	996 to 05/1	1999	annual survey, May Further information Development of the range of orders in 2 months
Wording of 05/1996 to 05/ Expected dev Because of cu	f question /1999 /elopment of th urrent requests, orders to be residential cor	e range of or submission r	range of orde construction: ders results and cont ereof buildings increasing [1] not changing	buildings of 3 tract negotiati	or more appar	tments	West 05/1	996 to 05/1	1999	annual survey, May Further information Development of the range of orders in 2 months
Wording o 05/1996 to 05, Expected dev Because of cu our range of c	of question (1999) (relopment of the urrent requests, orders to be residential cor 3 or more apart of variable	e range of or submission r nstruction, th rtments	range of orde construction: ders results and cont ereof buildings increasing [1] not changing	buildings of 3 tract negotiati	or more appar	tments	West 05/1	996 to 05/1	1999	annual survey, May Further information Development of the range of orders in 2 months
Wording o 05/1996 to 05, Expected dev Because of cu our range of c	f question /1999 /elopment of th urrent requests, orders to be residential cor 3 or more apar	e range of or submission r	range of orde construction: ders results and cont ereof buildings increasing [1] not changing	buildings of 3 tract negotiati	i or more appar	tments	West 05/1	996 to 05/1	2000	annual survey, May Further information Development of the range of orders in 2 months
Wording o 05/1996 to 05, Expected dev Because of cu our range of c	of question (1999) (relopment of the urrent requests, orders to be residential cor 3 or more apart of variable	e range of or submission r nstruction, th rtments	range of orde construction: ders results and cont ereof buildings increasing [1] not changing decreasing [3]	buildings of 3 tract negotiati with [2]]	ions, during the	next two mo	West 05/1	996 to 05/1		annual survey, May Further information Development of the range of orders in 2 months
Wording o 05/1996 to 05, Expected dev Because of cu our range of c	of question (1999) (relopment of the urrent requests, orders to be residential cor 3 or more apart of variable	e range of or submission r nstruction, th rtments	range of orde construction: ders results and cont ereof buildings increasing [1] not changing decreasing [3]	buildings of 3 tract negotiati with [2]]	i or more appar	next two mo	West 05/1	996 to 05/1		annual survey, May Further information Development of the range of orders in 2 months
Wording o 05/1996 to 05, Expected dev Because of cu our range of c our range of c	of question (1999) (elopment of th urrent requests, orders to be residential cor 3 or more apar of variable 1992	ie range of or submission r nstruction, th rtments 1993	range of orde construction: ders results and cont ereof buildings increasing [1] not changing decreasing [3]	buildings of 3 tract negotiati with [2] 1995	ons, during the	e next two mo	West 05/1	996 to 05/1	2000	annual survey, May Further information Development of the range of orders in 2 months
Wording o 05/1996 to 05, Expected dev Because of cu our range of c our range of c	of question (1999) (elopment of th urrent requests, orders to be residential cor 3 or more apar of variable 1992	ie range of or submission r nstruction, th rtments 1993	range of orde construction: ders results and cont ereof buildings increasing [1] not changing decreasing [3]	buildings of 3 tract negotiati with [2] 1995	ons, during the	e next two mo	West 05/1	996 to 05/1	2000	annual survey, May Further information Development of the range of orders in 2 months
Wording o 05/1996 to 05, Expected dev Because of cu our range of c our range of c 1991 2001	of question (1999) (elopment of th urrent requests, orders to be residential cor 3 or more apar of variable 1992 2002	e range of or submission r nstruction, th trments 1993 2003	range of orde construction: ders results and cont ereof buildings increasing [1] not changing decreasing [3] 1994 2004	buildings of 3 tract negotiati with [2]] 1995 2005	ons, during the	next two mo	West 05/1	996 to 05/1	2000	annual survey, May Further information Development of the range of orders in 2 months
Wording o 05/1996 to 05, Expected dev Because of cu our range of c our range of c 1991 2001	of question (1999) (elopment of th urrent requests, orders to be residential cor 3 or more apar of variable 1992 2002	e range of or submission r nstruction, th trments 1993 2003	range of orde construction: ders results and cont ereof buildings increasing [1] not changing decreasing [3] 1994 2004	buildings of 3 tract negotiati with [2]] 1995 2005	ons, during the	next two mo	West 05/1	996 to 05/1	2000	annual survey, May Further information Development of the range of orders in 2 months
Wording o 05/1996 to 05, Expected dev Because of cu our range of c our range of c 1991 2001	of question (1999) (elopment of th urrent requests, orders to be residential cor 3 or more apar of variable 1992 2002	e range of or submission r nstruction, th trments 1993 2003	range of orde construction: ders results and cont ereof buildings increasing [1] not changing decreasing [3] 1994 2004	buildings of 3 tract negotiati with [2]] 1995 2005	ons, during the	next two mo	West 05/1	996 to 05/1	2000	annual survey, May Further information Development of the range of orders in 2 months
Wording o 05/1996 to 05, Expected dev Because of cu our range of c our range of c 1991 2001 2001 2011 No.	if question (1999) (elopment of th irrent requests, orders to be residential cor 3 or more apar of variable 1992 2002 2012 Name	e range of or .submission r nstruction, th truments 2003 2013	range of orde construction: ders results and cont increasing [1] not changing decreasing [3] 1994 2004 2014 2014	buildings of 3 tract negotiati with [2] 1995 2005 2015	ons, during the 1996 WEST 2006 2016	next two mo	West 05/11 nths we expect 1998 2008 2018 Survey per	996 to 05/1	2000	Further information Development of the range of orders in 2 months Buildings with 3 or more apartments
Wording o 05/1996 to 05/ Expected dev Because of cu our range of cu our ran	f question (1999) (elopment of th urrent requests, orders to be residential cor 3 or more apar of variable 1992 2002 2012 Name bau_chord:	e range of or .submission r nstruction, th truments 2003 2013	range of orde construction: ders results and cont increasing [1] not changing decreasing [3] 1994 2004 2004	s with 1995 2005 2015 rs within next	ons, during the 1996 WEST 2006 2016	next two mo	West 05/1: nths we expect 1998 2008 2018	996 to 05/1	2000	Further information Development of the range of orders in 2 months Buildings with 3 or more apartments
Wording o 05/1996 to 05/ Expected dev Because of cu our range of cu our ran	if question (1999) (elopment of th irrent requests, orders to be residential cor 3 or more apar of variable 1992 2002 2012 Name	e range of or .submission r nstruction, th truments 2003 2013	range of orde construction: ders results and cont increasing [1] not changing decreasing [3] 2004 2004 2004 2014 Label range of orde	s with 1995 2005 2015 rs within next	ons, during the 1996 WEST 2006 2016	next two mo	West 05/11 nths we expect 1998 2008 2018 Survey per	996 to 05/1	2000	Further information Development of the range of orders in 2 months Buildings with 3 or more apartments

	road construct	ion	increasing [1]]	_			
			not changing decreasing [3	[2]]		
Time span	of variable		_							
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	
1001	1552	1555	1001	1995	1950	WEST	1990	1999	2000	
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
No	Nama		Label				<u>Currier ac</u>	ind		Curries frequency
No. 3.41)	Name bau_cvno		Label changes in co	nstruction vol	ume: no chang	ges	Survey per West since East since	06/1991		Survey frequency annual survey, June annual survey, June
wording d	of question									Further information
06/1991 to 06										Changes in construction volume
Construction As far as it is	volume possible to fore	cast already	our constructio	ns will presum	ably be					(for main construction trades) *Example:
			more [1] not changing less [3]	[2]]		The question was posed in April 1993, "19WW=1993" and ""19XX=1992"
				by volume in	19WW* than :	19XX.				**since 06/2009 Same characteristic as in the years 1991 to 1995
since 06/199										
										[1] = more [2] = about the same [3] = less
Construction		cast already			nably be		٦			 [2] = about the same [3] = less Higher or lower construction volume is not inquired in the questionnnaire, but calculated f
Construction	volume	cast already	our constructio not changing	[1]**	nably be 19WW/20WW	/ compared to] 19/20XX.			 [2] = about the same [3] = less Higher or lower construction volume is not
Construction As far as it is	volume possible to fore	cast already		[1]**		/ compared to] 19/20XX.			 [2] = about the same [3] = less Higher or lower construction volume is not inquired in the questionnnaire, but calculated f
Construction As far as it is	volume	cast already 1993		[1]**		compared to] 19/20XX. 1998	1999	2000	 [2] = about the same [3] = less Higher or lower construction volume is not inquired in the questionnnaire, but calculated f
Construction As far as it is Time span	volume possible to fore		not changing	[1]** by volume in	19WW/20WW			1999	2000	 [2] = about the same [3] = less Higher or lower construction volume is not inquired in the questionnnaire, but calculated f
Construction As far as it is Time span	volume possible to fore		not changing	[1]** by volume in	19WW/20WW			1999	2000	 [2] = about the same [3] = less Higher or lower construction volume is not inquired in the questionnnaire, but calculated f
Construction As far as it is Time span 1991 WEST	volume possible to fored of variable 1992	1993	not changing	[1]** by volume in 1995	19WW/20WW 1996	1997	1998			 [2] = about the same [3] = less Higher or lower construction volume is not inquired in the questionnnaire, but calculated f
Construction As far as it is Time span 1991 WEST 2001 WEST	volume possible to fored of variable 1992	1993	not changing	[1]** by volume in 1995	19WW/20WW 1996	1997	1998			 [2] = about the same [3] = less Higher or lower construction volume is not inquired in the questionnnaire, but calculated f
Construction As far as it is Time span 1991 WEST 2001 WEST EAST	volume possible to fored of variable 1992 2002	1993 2003	not changing 1994 2004	[1]** by volume in 1995 2005	19WW/20WW	1997	1998	2009	2010	 [2] = about the same [3] = less Higher or lower construction volume is not inquired in the questionnnaire, but calculated f
Construction As far as it is Time span 1991 WEST 2001 WEST EAST 2011 WEST	volume possible to fored of variable 1992 2002	1993 2003	not changing 1994 2004	[1]** by volume in 1995 2005	19WW/20WW	1997	1998	2009 2019	2010	 [2] = about the same [3] = less Higher or lower construction volume is not inquired in the questionnnaire, but calculated f
Construction As far as it is Time span 1991 WEST 2001 WEST EAST 2011 WEST EAST 2011 WEST EAST 2011	volume possible to forer of variable 1992 2002 2012	1993 2003	not changing	[1]** by volume in 1995 2005 2015 2015	19WW/20WW	1997	2008	2009 2019	2010	 [2] = about the same [3] = less Higher or lower construction volume is not inquired in the questionnaire, but calculated f the variables 3.39) cvpos and 3.40) cvneg
Construction As far as it is Time span 1991 WEST 2001 WEST EAST 2011 WEST EAST 2011 WEST EAST 2011	volume possible to forer of variable 1992 2002 2012 2012 2012 Name bau_cvpos	1993 2003	not changing 1994 2004 2014 Label changes in co	[1]** by volume in 1995 2005 2015 2015	19WW/20WW	1997	2008 2018 Survey per	2009 2019	2010	[2] = about the same [3] = less Higher or lower construction volume is not inquired in the questionnaire, but calculated f the variables 3.39) cvpos and 3.40) cvneg Survey frequency

Time span of variable

WEST 2001 2002 2003 2004 2005 2006 2007 2008 2009 2010
2001 2002 2003 2004 2005 2006 2007 2008 2009 2010
WEST
EAST
2011 2012 2013 2014 2015 2016 2017 2018 2019 2020
WEST
EAST

Survey period

Survey frequency

No.

Name

Label

	bau_cvneg		changes in cor negative chan		ime:		West since East since (06/1991		annual survey, June annual survey, June		
ording	of question		inegative chair	80311170			Lust since i	5072001		unnul survey, sure		
										Further information		
nce 06/199	91									Changes in construction volume: negative changes in		
	n volume									(for main construction trades)		
far as it is	s possible to fore	cast already w	e will presuma	ably construct								
			less, in fact ab	out	%					*Example: The question was posed in April 1993,		
										"19WW=1993" and ""19XX=1992"		
				in 19WW/20W	/W than 19/20)	KX.						
										-		
me spai	n of variable											
										_		
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000			
EST												
EST												
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010			
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010			
2001 EST	2002	2003	2004	2005	2006	2007	2008	2009	2010			
2001 EST .ST												
2001 EST	2002	2003	2004 2014	2005	2006 2016	2007	2008	2009	2010			
EST IST												
2001 EST ST 2011												

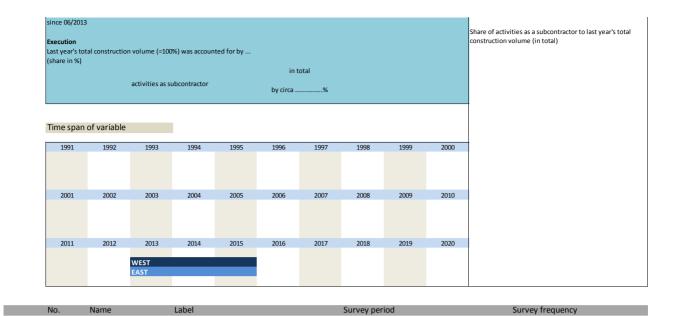
No. Name Label Survey period Survey frequency West since 06/2013 East since 06/2013 annual survey, June annual survey, June bau_cvpr_bdl 3.44) % of construction volume: by drawing lots (in general) Wording of question Further information since 06/2013 Share of drawing lots to the total performance last year (in total) Execution Last year's total construction volume (=100%) was accounted for by ... (share in %) in total Drawing lots of the building contractor (individual trades without scheduling) by circa%

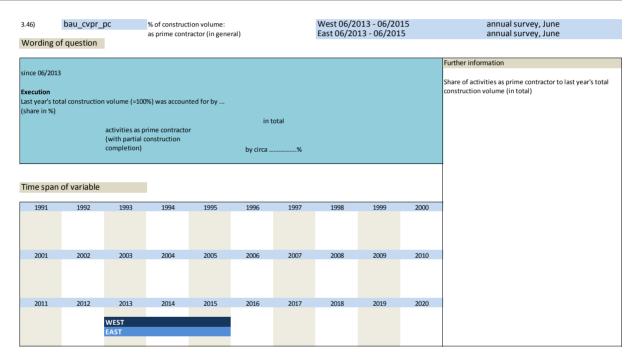
Time span of variable 1991 1992 1993 1994 1995 1996 1997 1998 1999 2000 2002 2003 2004 2006 2008 2010 2001 2005 2007 2009 2012 2011 2013 2014 2015 2016 2017 2018 2019 2020 WEST EAST No. Name Label Survey period Survey frequency

 No.
 Name
 Label
 Survey period
 Survey frequency

 3.45)
 bau_cvpr_sc
 % of construction volume: as subcontractor (in general)
 West 06/2013 - 06/2015 East 06/2013 - 06/2015 annual survey, June

 Wording of question
 Further information





No.	Name		Label				Survey per	iod		Survey frequency
3.47)	bau_cvpr_s	срс	% of construct as sub contract		contractor (in	general)	West since East since			annual survey, June annual survey, June
Wording	of question					5,				
										Further information
since 06/201	.6									
Execution										
	otal construction v	volume (=100)%) was accoun	ted for by						
(share in %)					in t	otal				
	a	activities as s	ub contractor a	nd prime						
		contractor			by circa	%				
					by circu ii					
Time spar	n of variable									
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
										1

2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
					WEST					
					EAST					
							6			
No.	Name		Label				Survey per	100		Survey frequency
3.48)	bau_cvpr_g	gc	% of construct				West 06/2			annual survey, June
Wording	of question		as general con	tractor (in gen	neral)		East 06/20	13 - 06/202	15	annual survey, June
worung (or question									
										Further information
since 06/201	3									
										Share of activities as general contractor to last
										construction volume (in total)
Execution			0/1	te d fear have						
Last year's to	otal construction	volume (=100	%) was account	ted for by						
	otal construction	volume (=100	%) was account	ted for by	in t	otal				
Last year's to					in t	otal				
Last year's to		activity as ger	neral contractor	r	in t	otal				
Last year's to		activity as ger	neral contractor	r		otal				
Last year's to		activity as ger (total constru	neral contractor	r						
Last year's to		activity as ger (total constru	neral contractor	r						
Last year's to		activity as ger (total constru	neral contractor	r						
Last year's to		activity as ger (total constru	neral contractor	r						
Last year's to		activity as ger (total constru	neral contractor	r			1998	1999	2000	
Last year's to (share in %) Time spar	n of variable	activity as ger (total constru subcontractor	neral contractor ction executior (s)	n by	by circa	%	1998	1999	2000	
Last year's to (share in %) Time spar	n of variable	activity as ger (total constru subcontractor	neral contractor ction executior (s)	n by	by circa	%	1998	1999	2000	
Last year's to (share in %) Time spar	n of variable	activity as ger (total constru subcontractor	neral contractor ction executior (s)	n by	by circa	%	1998	1999	2000	
Last year's to (share in %) Time spar	n of variable	activity as ger (total constru subcontractor	neral contractor ction executior (s)	n by	by circa	%	1998	1999	2000	
Last year's to (share in %) Time spar 1991	o of variable	activity as ger (total constru subcontractor 1993	neral contractor ction execution s) 1994	n by 1995	by circa 1996	%				
Last year's to (share in %) Time spar 1991	o of variable	activity as ger (total constru subcontractor 1993	neral contractor ction execution s) 1994	n by 1995	by circa 1996	%				
Last year's to (share in %) Time spar 1991	o of variable	activity as ger (total constru subcontractor 1993	neral contractor ction execution s) 1994	n by 1995	by circa 1996	%				
Last year's to (share in %) Time spar 1991	o of variable	activity as ger (total constru subcontractor 1993	neral contractor ction execution s) 1994	n by 1995	by circa 1996	%				
Last year's to (share in %) Time spar 1991 2001	o of variable 1992 2002	activity as ger (total constru subcontractor 1993 2003	neral contractor ction execution s) 1994 2004	1995 2005	by circa 1996 2006		2008	2009	2010	

No.	Name	Label		Survey period	Survey frequency
3.49)	bau cvpr solec	% of construction volume:		West 06/2013 - 06/2015	annual survey, June
,		as sole contractor (in general)	East 06/2013 - 06/2015	annual survey, June
Wording	of question		,		
0					
					Further information
since 06/20	13				
					Share of activities as sole contractor to last year's total
Execution					construction volume (in total)
Last year's t	total construction volume (=	100%) was accounted for by			
(share in %))				
			in total		
	activity as	sole contractor			
		and construction execution for			
	providing	essential own services)	by circa %		

by circa%

e span	of variable									
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	
1991	1992	1993	1554	1995	1990	1957	1990	1355	2000	
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
		WEST								
		EAST								

No.	Name	Label		Survey period	Survey frequency
3.50)	bau_cvpr_oth	% of construction volume:		West 06/2013 - 06/2015	annual survey, June
		others (in general)		East 06/2013 - 06/2015	annual survey, June
Wording o	of question				
					Further information
since 06/2013	3				
					Share of other activities to last year's total construction
Execution					volume (in total)
	tal construction volume (=100%) was accounted for by			
(share in %)					
			in total		
	other (ge	neral contractor, promoter,			

		project develo financing moc contract, PPP	lels, functiona		by circa	%				
Time span	of variable									
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
		WEST EAST								

3.51)	bau_cvpr_oth		% of construct				West since			annual survey, June
			others (in gene	eral)			East since (06/2016		annual survey, June
Wording o	f question									
										Further information
since 06/2016	5									
Execution										Share of other activities to last year's total constr volume (in total)
	tal construction vol	Jume (=1009	%) was account	ted for by						volume (m total)
(share in %)		iume (-100)	in was account							
(in t	otal				
	oth	hers								
	oui	licity								
	U				by circa	%				
	U				by circa	%				
					by circa	%				
					by circa	%				
Time span	of variable				by circa	%				
	of variable		1994	1995			1008	1000	2000	-
Time span		1993	1994	1995	by circa 1996	%	1998	1999	2000	
	of variable		1994	1995			1998	1999	2000	
	of variable		1994	1995			1998	1999	2000	
	of variable	1993			1996	1997				
	of variable		1994 2004	1995			1998	1999	2000	
1991	of variable	1993			1996	1997				
1991	of variable	1993			1996	1997				
1991	of variable	1993			1996	1997				
2001	of variable	1993 2003	2004	2005	1996	1997 2007	2008	2009	2010	
1991	of variable	1993			1996	1997				
2001	of variable	1993 2003	2004	2005	1996 2006 2016	1997 2007	2008	2009	2010	
2001	of variable	1993 2003	2004	2005	1996	1997 2007	2008	2009	2010	

No.	Name		Label				Survey peri	od		Survey frequency
3.52) Wording c	bau_cvpu_ of question	bdl	% of construct by drawing lot		ts)		West since East since C	06/2013 06/2013		annual survey, June annual survey, June
										Further information
since 06/201 Execution Last year's to (share in %)	3 Ital construction	n volume (=100)%) was accoun	ted for by	public p					Share of drawing lots to last year's total construction volume (public principals)
			of the building ades without so			%				
										-
Time span	of variable									
Time span	of variable	1993	1994	1995	1996	1997	1998	1999	2000	
		1993	1994	1995	1996	1997	1998	1999	2000	
		1993 2003	1994 2004	1995 2005	1996 2006	1997 2007	1998 2008	1999 2009	2000 2010	
1991	1992									

Reaction without burne (with year to summe (with year to summe (with year to summe (with year to summe (with year to summe)) Reaction without (path)											
Name Control Ball of principals Barle of activities a subcontractor to laid principals Barle of activities a subcontractor to laid principals Barle of activities a subcontractor to laid principals 1			_sc			ents)					
Active of Male contraction volume (rdDD) was accounted for by public principals 124 yee 1 Male contraction volume (rdDD) was accounted for by public principals 124 yee 1 Male contraction volume (rdDD) was accounted for by public principals 124 yee 1 Male contraction volume (rdDD) was accounted for by public principals 120 1 2012 2013 2014 2015 2016 2012 2013 2014 2015 2016 2019 2010 201 2012 2013 2014 2015 2016 2012 2013 2014 2015 2016 2017 2018 2019 2010 1201 2012 2013 2014 2015 2016 2019 2010<											Further information
Lebel Survey period 201 202 203 204 205 206 207 208 209 200 201 202 203 204 205 205 207 208 209 200 201 202 203 204 205 205 207 208 209 200 201 202 203 204 205 205 207 208 209 200 201 202 203 204 205 205 207 208 209 200 304 Dau_Cypu_pc % of construction volume: sapprice contractor (public clents) Survey period Survey frequency West 106/2013 - 06/2015 annual survey. June annual survey. June Survey frequency Su	Execution Last year's to		n volume (=100	0%) was accour	nted for by						Share of activities as subcontractor to last year's t construction volume (public principals)
1991 1992 1993 1994 1995 1995 1997 2088 1999 2000 2010 2002 2003 2004 2005 2005 2007 2008 2019 2010 2011 2012 2013 2014 2014 2013 2014 <			activities as s	ubcontractor							
2031 202 203 204 205 205 207 208 209 2010 2011 2012 2013 2014 2015 2015 2016 2017 2028 2019 2000 2011 2012 2013 2014 2015 2015 2018 2019 2020 Vorting of question is of construction volume: sprime contractor (public clients) Vert 06/2013 - 06/2015 annual survey, June annual survey, J	Time span	of variable									
2011 2012 2013 2014 2015 2026 2017 2018 2019 2020 No. Name Label Survey period Survey frequency 3.51 Dau_CVPU_pc % of construction volume: as prime contractor (public client) West 06/2013 - 06/2015 annual survey, June annual survey, June Survey frequency Mode of question Survey frequency Survey frequency survey, frequency Survey frequency <tr< td=""><td>1991</td><td>1992</td><td>1993</td><td>1994</td><td>1995</td><td>1996</td><td>1997</td><td>1998</td><td>1999</td><td>2000</td><td></td></tr<>	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	
No. Name Label Survey period Survey frequency 3.54) Day_cvpu_pc *s of construction volume: a prime contractor (public clients) West 06/2013 - 06/2015 East 06/2013 - 06/2015 annual survey, June annual survey, June annual survey, June 3.54) Day_cvpu_pc *s of construction volume: a public principals by circa	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
No. Name Label Survey period Survey frequency 3.54) bau_vpu_pc is of construction volume: as prime contractor (public clients) West 06/2013 - 06/2015 East 06/2013 - 06/2015 annual survey, June annual survey, June annual survey, June 3.54) bau_vpu_pc is of construction volume: as prime contractor (public clients) West 06/2013 - 06/2015 East 06/2013 - 06/2015 annual survey, June annual survey, June Since 60/2013 bau_vpu_pc is of construction volume: as prime contractor (public clients) Further information store of divisities as prime contractor by circa	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
3.54) bau_cvpu_pc % of construction volume: as prime contractor (public clients) West 06/2013 - 06/2015 annual survey, June annual survey, June since 06/2013 securities as prime contractor (public clients) public principals survey, June Survey requency since 06/2013 securities as prime contractor (start ein %) public principals survey, June Survey requency 1991 1992 1993 1994 1995 1997 1998 1999 2000 2001 2002 2003 2004 2005 2006 2007 2008 2009 2010 2011 2012 2013 2014 2015 2016 2017 2018 2019 2020 2011 2012 2013 2014 2015 2016 2017 2018 2019 2020 No. Name Label Survey period Survey frequency 3.55) bau_cvpu_scpc % of construction volume: as ube contractor and prime contractor (public clients) West since 06/2016 East since 06/2016 annual survey, June											
as prime contractor (public clients) East 06/2013 colspan="2">annual survey, June Since 06/2013 East 06/2013 - 06/2015 annual survey, June Since 06/2013 East 06/2013 - 06/2015 Public principals Butther information Share of activities as prime contractor (with partial construction completion) by drca Since 06/2016 Butther information Since 0	No.	Name		Label				Survey per	iod		Survey frequency
since 06/2013 Execution Last year's total construction volume (=100%) was accounted for by List year's total construction volume (=100%) was accounted for by List year's total construction activities as prime contractor (with partial construction completion) by girca			_pc			clients)		West 06/20 East 06/20	013 - 06/20 13 - 06/201	15 .5	
since 06/2013 Execution Last year's total construction volume (=100%) was accounted for by (share in %) activities as prime contractor (with partial construction completion) by direa	VA/										
1991 1992 1993 1994 1995 1996 1997 1998 1999 2000 2001 2002 2003 2004 2005 2006 2007 2008 2009 2010 2011 2012 2013 2014 2015 2016 2017 2018 2019 2020 WEST	since 06/201 Execution Last year's to	3	n volume (=100	0%) was accour	nted for by	publics	principals				Share of activities as prime contractor to last year
2001 2002 2003 2004 2005 2006 2007 2008 2009 2010 2011 2012 2013 2014 2015 2016 2017 2018 2019 2020 WEST EAST No. Name Label Survey period Survey frequency 3.55) bau_cvpu_scpc % of construction volume: as sub contractor and prime contractor (public clients) West since 06/2016 annual survey, June annual survey, June Wording of question Value Value Value Value	since 06/201 Execution Last year's to	3	activities as p (with partial o	orime contracto							Share of activities as prime contractor to last year
2011 2012 2013 2014 2015 2016 2017 2018 2019 2020 WEST EAST EAST Image: Construction of the second se	since 06/201 Execution Last year's to (share in %)	3 tal constructio	activities as p (with partial o completion)	orime contracto							Share of activities as prime contractor to last year
WEST WEST EAST EAST No. Name Label Survey period Survey frequency 3.55) bau_cvpu_scpc % of construction volume: as sub contractor and prime contractor (public clients) West since 06/2016 East since 06/2016 Wording of question West since 06/2016	since 06/201 Execution Last year's to (share in %) Time span	3 tal constructio of variable	activities as p (with partial d completion)	rime contracto	л	by circa	%	1998	1999		Share of activities as prime contractor to last year
WEST EAST No. Name Label Survey period Survey frequency 3.55) bau_cvpu_scpc % of construction volume: as sub contractor and prime contractor (public clients) West since 06/2016 annual survey, June annual survey, June Wording of question Vest since 06/2016 annual survey, June	since 06/201 Execution Last year's to (share in %) Time span	3 tal constructio of variable 1992	activities as p (with partial e completion) 1993	trime contractor	97 1995	by circa 1996	%			2000	Share of activities as prime contractor to last year
No. Name Label Survey period Survey frequency 3.55) bau_cvpu_scpc % of construction volume: as sub contractor and prime contractor (public clients) West since 06/2016 East since 06/2016 annual survey, June annual survey, June Wording of question Vest since 06/2016 annual survey, June	since 06/201. Execution Last year's to (share in %) Time span	3 tal constructio of variable 1992	activities as p (with partial e completion) 1993	trime contractor	97 1995	by circa 1996	%			2000	Share of activities as prime contractor to last year
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Wording of question as sub contractor and prime contractor (public clients) East since 06/2016 annual survey, June	since 06/201 Execution Last year's to (share in %) Time span 1991 2001 2001	3 tal constructio of variable 1992 2002 2012	activities as p (with partial of completion) 1993 2003 2013 2013	2004 2014	or 1995 2005	by circa 1996 2006		2008 2018	2009 2019	2000	Share of activities as prime contractor to last year construction volume (public principals)
	since 06/201 Execution Last year's to (share in %) Time span 1991 2001 2011	3 tal constructio of variable 1992 2002 2012	activities as p (with partial of completion) 1993 2003 2013 2013	2004 2014	or 1995 2005	by circa 1996 2006		2008 2018	2009 2019	2000	Share of activities as prime contractor to last year construction volume (public principals)
since 06/2016 Further information	since 06/201. Execution Last year's to (share in %) Time span 1991 2001 2011 2011 2011 No.	3 tal constructio of variable 1992 2002 2012 2012 Name bau_cvpu	activities as p (with partial acompletion) 1993 2003 2013 2013 WEST EAST	2004 2014 Label % of construct	or 1995 2005 2015 tion volume:	by circa 1996 2006 2016		2008 2018 Survey per	2009 2019 2019 iod	2000	Share of activities as prime contractor to last year construction volume (public principals)
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199	1 1992	1993	1994	1995	1996	1997	1998	1999	2000
200	1 2002	2003	2004	2005	2006	2007	2008	2009	2010
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					WEST				
					EAST				

Survey period

Survey frequency

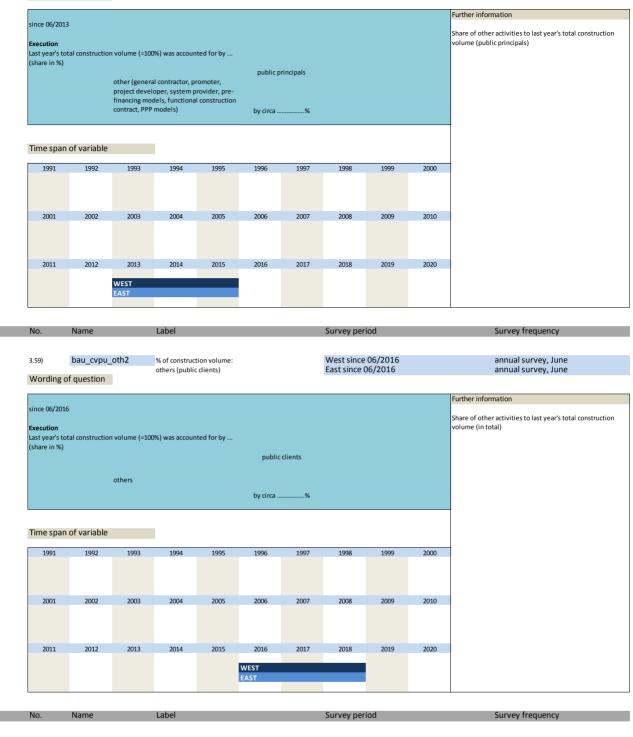
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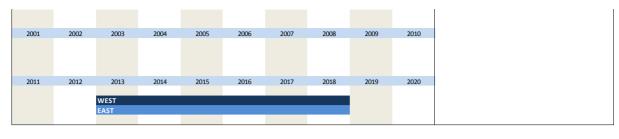
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annual survey, June annual survey, June West 06/2013 - 06/2015 East 06/2013 - 06/2015 3.56) bau_cvpu_gc % of construction volume: as general contractor (public clients) Wording of question Further information since 06/2013 Share of activities as general contractor to last year's total construction volume (public principals) Execution Last year's total construction volume (=100%) was accounted for by ... (share in %) public principals activity as general contractor (total construction execution by subcontractors) by circa% Time span of variable 1991 1992 1993 1995 1996 1997 1998 1999 2000 1994 2001 2002 2003 2004 2005 2006 2007 2008 2009 2010 2012 2014 2016 2018 2020 2011 2013 2015 2017 2019 WEST EAST

No.	Name		Label				Survey per	iod		Survey frequency
3.57)	bau_cvpu_	solec	% of construc				West 06/20	013 - 06/20 13 - 06/201		annual survey, June annual survey, June
Wording	of question		as sole contra	ctor (public cli	ents)		EdSt 00/20	13-00/201	.5	annual survey, June
										Further information
since 06/201	13									
Execution										Share of activities as sole contractor to last year's total construction volume (public principals)
	otal constructior	n volume (=10	10%) was accour	nted for by						
(share in %)					public p	rincipals				
			le contractor							
			d construction sential own ser							
					by circa	%				
Time spar	n of variable									
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	
1991	1992	1995	1994	1995	1990	1997	1996	1999	2000	
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
		WEST								
		EAST								
										1
No.	Name		Label				Survey per	iod		Survey frequency
3.58)	bau_cvpu_	oth	% of construct others (public				West 06/20 East 06/20	013 - 06/20 13 - 06/201		annual survey, June annual survey, June



3.60)	bau_pcgc_	gen	We regularly (in general)	act as prime/ ge	eneral contra	ctor	West since East since			annual survey, June annual survey, June
Wording	of question		(,		
since 06/201	3									Further information
Prime-/gen a) we regula	eral contractors	services								Regular work as prime/ general contractor (in general)
a) we regula	iny act					in general				
		as prime or s	eneral contract	or	yes [1]]			
		as prime or g		01	no [2]]			
T ime	f : - h -									
	n of variable									
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	



No. Name Label

Survey period

Survey frequency

(public clients)	East since 06/2013	annual survey, June annual survey, June
Wording of question		

										Further information
since 06/2013										Regular work as prime/ general contractors (public
Prime-/gener a) we regularly		services								principals)
					fo	r public princip	pals			
		. ,			yes [1]]			
		as prime/ gen	eral contractor		no [2]]			
										4
Time span of	of variable									
			1004	1005	1000	1007	1000	1000	2000	
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
										1
		WEST EAST								
		EAST								
										1

No.	Name		Label				Survey per	iod		Survey frequency
3.62)	bau_prop_	gen			rs with prime/	general	West since	06/2013		annual survey, June
Wording	of question		contractors (i	n general)			East since (06/2013		annual survey, June
Working	orquestion									
since 06/202	13									Further information
										Propensity for placing orders with prime/ general
	eral contractor s									contractors (in general)
b) During th	e last years the p	propensity of	principals to pl	ace orders as p	orime/ general	contractors h	as			
					in general					
				increased [1]]				
			no	t changed [2]		1				
					L	1				
			C	lecreased [3]		J				
Time spar	n of variable									
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
		WEST								
		EAST								
No.	Name		Label				Survey per	iod		Survey frequency
3.63)	bau_prop_	pub	Propensity fo	r placing order	rs with prime/	general	West since	06/2013		annual survey, June
			contractors /r	ublic clients)			East since (16/2012		annual survey, June

Prime-/ general contractors services Propensity of principals to place orders as prime/ general contractors has for public principals Contractors (public principals) b) During the last years the propensity of principals to place orders as prime/ general contractors has for public principals increased [1]	Note of the large and a strategy part of	since 06/2013	3									Propensity for placing orders with prime/ gene					
Note: Label 2010	Name the layer of the space			services								contractors (public principals)					
100000000001 1982 2093 <td>Invested I Invested I 302 303 304 305 306 207 508 209 200 301 302 304 305 306 207 508 209 200 301 303 304 305 306 207 508 209 200 301 303 304 305 306 207 508 209 200 301 302 304 305 306 207 508 209 200 301 301 304 305 306 207 508 209 300 301 bull_proble_wide ethere problems reperformanted by public problement of the problem reperformanted by public problement of the pr</td> <td></td> <td></td> <td></td> <td>principals to p</td> <td>lace orders as p</td> <td>prime/ general</td> <td>contractors ha</td> <td>as</td> <td></td> <td></td> <td></td>	Invested I Invested I 302 303 304 305 306 207 508 209 200 301 302 304 305 306 207 508 209 200 301 303 304 305 306 207 508 209 200 301 303 304 305 306 207 508 209 200 301 302 304 305 306 207 508 209 200 301 301 304 305 306 207 508 209 300 301 bull_proble_wide ethere problems reperformanted by public problement of the problem reperformanted by public problement of the pr				principals to p	lace orders as p	prime/ general	contractors ha	as								
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Time span of variable	Time span of variable 1991 1993 1994 1995 1997 1998 1999 2000	C) Are there p Time span 1991 2001 2011 No. 3.65) Wording o Since 07/1991	or variable 1992 2002 2012 Name bau_bes of question	1993 2003 2013 WEST EAST	1994 2004 2014 Label borrowed eq	uipment / sub	2006 2016 contractors	1997	2008 2018 Survey per	2009 2019 iod	2010	Survey frequency annual survey, July annual survey, July Eurther information Borrowed equipment					
	1991 1992 1993 1994 1995 1996 1997 1998 1999 2000	Time span 1991 2001 2011 2011 No. 3.65) Wording o since 07/1993 Borrowed eq	of variable 1992 2002 2012 Name bau_bes if question	1993 2003 2013 WEST EAST	1994 2004 2014 Label borrowed eque	ves [1] no [2] 1995 2005 2015 2015	2006 2016 contractors	1997	2008 2018 Survey per West since (2009 2019 iod 07/1991 07/2001	2010	Survey frequency annual survey, July annual survey, July Eurther information Borrowed equipment					
	1991 1992 1993 1994 1995 1996 1997 1998 1999 2000	Time span 1991 2001 2011 2011 No. 3.65) Wording o since 07/1993 Borrowed eq	of variable 1992 2002 2012 Name bau_bes if question	1993 2003 2013 WEST EAST ing of equipm ment or engag	1994 2004 2014 Label borrowed eque	ves [1] no [2] 1995 2005 2015	2006 2016 2016 contractors	1997	2008 2018 Survey per West since (2009 2019 iod 07/1991 07/2001	2010	Survey frequency annual survey, July annual survey, July Eurther information Borrowed equipment					
<u>1991 1992 1993 1994 1995 1996 1997 1998 1999 2000</u>		Time span 1991 2001 2011 2011 No. 3.65) Wording o since 07/1993 Borrowed eq	of variable 1992 2002 2012 Name bau_bes if question	1993 2003 2013 WEST EAST ing of equipm ment or engag	1994 2004 2014 Label borrowed eque	ves [1] no [2] 1995 2005 2015	2006 2016 2016 contractors	1997	2008 2018 Survey per West since (2009 2019 iod 07/1991 07/2001	2010	Survey frequency annual survey, July annual survey, July Eurther information Borrowed equipment					
		Time span 1991 2001 2011 2011 No. 3.65) Wording o since 07/1993 Borrowed eq Occasionally	of variable 1992 2002 2012 Name bau_bes if question uipment / plac we rent equipr	1993 2003 2013 WEST EAST ing of equipm ment or engag	1994 2004 2014 Label borrowed eque	ves [1] no [2] 1995 2005 2015	2006 2016 2016 contractors	1997	2008 2018 Survey per West since (2009 2019 iod 07/1991 07/2001	2010	Survey frequency annual survey, July annual survey, July Eurther information Borrowed equipment					

WEST	2002	2003	2004	2005	2006	2007	2008	2009	2010	
2011 WEST	2012	2013	2014	2015	2016	2017	2018	2019	2020	
EAST No.	Name		Label				Survey per	iod		Survey frequency
	bau_beslc		borrowed equ for lack of capa		contractors:		West 07/1 East 07/20	991 - 07/20	15 15	annual survey, July annual survey, July
Occasionally v If yes, this is p	uipment / placing we rent equipme	ent or engag	e specialized fir	ms as subcon		nplete equipm	nent intensive v	vorks .		Further information Borrowed equipment due to lack of capacities (for main construction trades)
Time span	of variable									
1991 WEST	1992	1993	1994	1995	1996	1997	1998	1999	2000	
2001 WEST	2002	2003	2004	2005	2006	2007	2008	2009	2010	
2011 WEST EAST	2012	2013	2014	2015	2016	2017	2018	2019	2020	
No.	Name		Label				Survey per	iod		Survey frequency
	bau_bessw		borrowed equ special work	ipment / sub	contractors:		West 07/1 East 07/20			annual survey, July annual survey, July
	uipment / placing	a of oquipm								Further information
	for special work by other compa	ent or engag	e specialized fir	ms as subcon		nplete equipm	nent intensive v	vorks .		Borrowed equipment due to special work (for main construction trades)
	for special work	ent or engag	e specialized fir	ms as subcon		nplete equipm	nent intensive v	vorks .		
Time span 1991	for special work by other compa	ent or engag	e specialized fir	ms as subcon		1997	nent intensive v	vorks . 1999		
Time span 1991 WEST 2001	for special work by other compa of variable	ent or engag ss that can b nies [1]	e specialized fir	ms as subcon	tractors to con]			
Time span 1991 WEST 2001 WEST EAST 2011 WEST	for special work by other compa of variable 1992	nt or engag ks that can b nies [1] 1993	e specialized fir e executed chea 1994	ms as subcon aper 1995	tractors to con	1997	1998	1999	2000	
Time span 1991 WEST 2001 WEST EAST 2011	for special work by other compa of variable 1992 2002	ent or engages es that can b nies [1] 1993 2003	e specialized fir e executed chea 1994 2004	ns as subcon oper 1995 2005	1996 2006	1997	1998	1999	2000	
Time span 1991 WEST 2001 WEST EAST 2011 WEST EAST	for special work by other comparison of variable 1992 2002 2012 2012	ent or engages es that can b nies [1] 1993 2003	e specialized fir e executed chea 1994 2004 2014 Label	ns as subcon aper 1995 2005 2015	1996 2006 2016	1997	1998 2008 2018 Survey per	1999 2009 2019	2000	(for main construction trades)
Time span 1991 WEST 2001 WEST EAST 2011 WEST EAST No.	for special work by other comparison of variable 1992 2002 2012 2012 Name bau_beper	ent or engages es that can b nies [1] 1993 2003	e specialized fir e executed chea 1994 2004 2014	ns as subcon aper 1995 2005 2015	1996 2006 2016	1997	1998 2008 2018	1999 2009 2019 2019 iod	2000	(for main construction trades)

	n of variable									If the question was posed in July 2003 , "20XX"="2002".
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	
WEST										
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
WEST EAST							_			
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
WEST EAST										
No.	Name		Label				Survey perio	ł		Survey frequency
3.69)	bau_belope		borrowed equ number in % f		ods		West 07/199 East 07/2001			annual survey, July annual survey, July
Wording	of question						,		-	
since 07/199	91									Further information Borrowed equipment in %, longer periods
	quipment / placir f long-term borro					uipment cap	acity was			(for main construction trades)
					% of Borro	wed equipme	ent			
	n of variable	1003	1001	1005	1005	1007	1000	4000	2000	
1991 WEST	1992	1993	1994	1995	1996	1997	1998	1999	2000	
2001 WEST	2002	2003	2004	2005	2006	2007	2008	2009	2010	
EAST	-						_			
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
WEST EAST										
										Survey frequency
No.	Name		Label				Survey perior	1		Survey nequency
No. 3.70)	Name bau bewill		_	ipment: willii	ngness				15	
3.70)			Label	ipment: willin	ngness		Survey period West 07/199 East 07/2001	1 - 07/20		annual survey, July annual survey, July
3.70) Wording	bau_bewill of question		_	ipment: willii	ngness		West 07/199	1 - 07/20		annual survey, July
3.70) Wording since 07/199 Borrowed e	bau_bewill of question 91 quipment / placin		borrowed equ	rorks to subco			West 07/199	1 - 07/20		annual survey, July annual survey, July
3.70) Wording since 07/199 Borrowed e	bau_bewill of question		borrowed equ	rorks to subco		1	West 07/199	1 - 07/20		annual survey, July annual survey, July Further information willingness to borrow equipment
3.70) Wording since 07/199 Borrowed e	bau_bewill of question 91 quipment / placin		borrowed equ nent intensive w orrow equipmen increased [1] not changed [2]	rorks to subco nt has			West 07/199	1 - 07/20		annual survey, July annual survey, July Further information willingness to borrow equipment
3.70) Wording since 07/199 Borrowed e	bau_bewill of question 91 quipment / placin		borrowed equ nent intensive w orrow equipmer increased [1]	rorks to subco nt has]	West 07/199	1 - 07/20		annual survey, July annual survey, July Further information willingness to borrow equipment
3.70) Wording since 07/199 Borrowed e During the I	bau_bewill of question 91 quipment / placin		borrowed equ nent intensive w orrow equipmen increased [1] not changed [2]	rorks to subco nt has		<u> </u>	West 07/199	1 - 07/20		annual survey, July annual survey, July Further information willingness to borrow equipment
3.70) Wording since 07/199 Borrowed e During the I During the I Time span	bau_bewill of question 91 quipment / placin ast years the willi		borrowed equ nent intensive w orrow equipmen increased [1] not changed [2]	rorks to subco nt has		1997	West 07/199	1 - 07/20		annual survey, July annual survey, July Further information willingness to borrow equipment
3.70) Wording since 07/193 Borrowed e During the I	bau_bewill of question 91 quipment / placir ast years the willi n of variable	ngness to be	borrowed equ nent intensive w porrow equipmer increased [1] not changed [decreased [3]	rorks to subco It has 2]	ntractors	1997	West 07/199 East 07/2001	1 - 07/201	.5	annual survey, July annual survey, July Further information willingness to borrow equipment
3.70) Wording since 07/199 Borrowed e During the I During the I Time span	bau_bewill of question 91 quipment / placir ast years the willi n of variable	ngness to be	borrowed equ nent intensive w porrow equipmer increased [1] not changed [decreased [3]	rorks to subco It has 2]	ntractors	1997	West 07/199 East 07/2001	1 - 07/201	.5	annual survey, July annual survey, July Further information willingness to borrow equipment
3.70) Wording since 07/195 Borrowed e During the I During the I Time span 1991 WEST	bau_bewill of question 91 quipment / placin ast years the willi n of variable 1992	1993	borrowed equ nent intensive w orrow equipmer increased [1] not changed [decreased [3]	rorks to subco tt has 2] 1995	ntractors		West 07/199 East 07/2001	1 - 07/201 - 07/201 1999	2000	annual survey, July annual survey, July Further information willingness to borrow equipment
3.70) Wording since 07/193 Borrowed e During the I During the I Time span 1991 WEST	bau_bewill of question 91 quipment / placin ast years the willi n of variable 1992	1993	borrowed equ nent intensive w orrow equipmer increased [1] not changed [decreased [3]	rorks to subco tt has 2] 1995	ntractors		West 07/199 East 07/2001	1 - 07/201 - 07/201 1999	2000	annual survey, July annual survey, July Further information willingness to borrow equipment
3.70) Wording since 07/195 Borrowed e During the I Uring the I 1991 WEST 2001 WEST EAST	bau_bewill of question at years the willing of variable 1992 2002	1993 2003	borrowed equ hent intensive w borrow equipmer increased [1] not changed [decreased [3] 1994 2004	vorks to subco It has 2] 1995 2005	ntractors	2007	West 07/199 East 07/2001	1 - 07/201 - 07/201 1999 2009	2000	annual survey, July annual survey, July Further information willingness to borrow equipment
3.70) Wording since 07/193 Borrowed e During the I During the I 1991 WEST 2001 WEST 2011 WEST	bau_bewill of question at years the willing of variable 1992 2002	1993 2003	borrowed equ hent intensive w borrow equipmer increased [1] not changed [decreased [3] 1994 2004	vorks to subco It has 2] 1995 2005	ntractors	2007	West 07/199 East 07/2001	1 - 07/201 - 07/201 1999 2009	2000	annual survey, July annual survey, July Further information willingness to borrow equipment
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3.70) Wording since 07/195 Borrowed e During the I During the I 1991 WEST 2001 WEST EAST 2011 WEST EAST	bau_bewill of question au quipment / placin ast years the willing n of variable 1992 2002 2012	1993 2003 2013	borrowed equ ent intensive w prow equipmer increased [1] not changed [decreased [3] 1994 2004 2014	rorks to subco It has 2] 2005 2015	ntractors	2007	West 07/199 East 07/2001	1 - 07/201 - 07/201 1999 2009 2019 2019 1 - 07/20	5 2000 2010 2010 2020 2020 2020 2020 202	annual survey, July annual survey, July Further information willingness to borrow equipment (for main construction trades)

will great to borrow equipment for longer periods us a subcontractor to decreased [1]											Further information	
Note: Set of se		uipment / placi										
with comparing [7] with comparing [7] with comparing [7] with comparing [7] 	During the las	st years the will	inigness to bo				1					
10101020103010301030103010301030103010301030102120202030203020302030203020302030203020301021202020202030203020302030203020302030203010212020202020302030203020302030203020302030102120202020203020302030203020302030203020301021102110202030203020302030203020302030203010211021102010201020102010202030203020302030102110211020102010202030203020302030203020301021102020302030203020302030203020302030203010211020203020302030203020302030203020302030102110202030203020302030203020302030203020301021102020302030203020302030203020302030102110202030203020302030203020302030102110201020203020302030203020				not changed [[2]			<u> </u>	[
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1.71 bau_sper ukcentractors: so is aukcentractors: aukertentractors: aukertententeration: aukertententeration: aukcentr	No.	Name		Label	_			Survey per	iod		Survey frequency	
East 07/2001 - 07/2015 annual survey, July Survey frequency				_						45		
since or 7/392 Stronger equipment / placing of equipment intensive works to subcontractors Space of sales yolune subcontractors Space of sales				subcontractor	rs: % of sales vo	olume						
Servard equipment intensive vertices of automatances is vertices of automatances is of vertic	since 07/1991	1									Further information	
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or/1991 to 07/1995	Wording o	f question										
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WEST 2001 2002 2003 2004 2005 2006 2007 2008 2009 2010	Time span	of variable										
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2011 2012 2013 2014 2015 2016 2017 2018 2019 2020												
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No.	Name		Label				Survey per	iod		Survey frequency
3.74) Wording	bau_swill of question		subcontractor	s: willingness	5		West 07/1 East 07/20	996 - 07/20 01 - 07/201)15 L5	annual survey, July annual survey, July
worung	orquestion									Further information
	96 equipment / placi last years the will									Placing of special works to subcontractors (for main construction trades)
			increased [1] not changed [3] decreased [3]	2]		<u> </u>		J		
Time spa	n of variable									
1991	1992	1993	1994	1995	1996 WEST	1997	1998	1999	2000	
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
WEST EAST										
2011 WEST	2012	2013	2014	2015	2016	2017	2018	2019	2020	
EAST										
No.	Name		Label				Survey per	iod		Survey frequency
3.75)	bau_co1		medium-term 3rd quarter	expected co	mmercial opera	ations:	West since East since			annual survey, August annual survey, August
			very good [1] good[2] satisfiable [3] bad [4] very bad [5]			-				"Please answer this special question for the whole company, plant or subsidiary" ** "20WW" means this year
	erm expected com									Example: If the question was posed in July 2003 , "20WW"="2003".
Our state o	f business with re	spect to eco	good [1] satisfiable [2] bad [3]		3rd quarter 1	9/20ww**				*** co1- co4 are recoded to 5 categories
Time spa	n of variable									
1991 WEST	1992	1993	1994	1995	1996	1997	1998	1999	2000	
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
WEST										
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
WEST EAST										
No.	Name		Label				Survey per	iod		Survey frequency
3.76) Wording	bau_co2		medium-term 4th quarter	expected co	mmercial opera	ations:	West since East since (annual survey, August annual survey, August
										Further information
	91 to 08/1995 erm expected com	nmercial ope	rations*							Commercial operations this year, 4th quarter (for main construction trades)

			very good [1] good[2] satisfiable [3] bad [4] very bad [5]		4th quarter 19					*Instructions to answer "Please answer this special question for the whole company, plant or subsidiary" ** "20WW" means this year
since 08/199	16									Example: If the question was posed in July 2003 , "20WW"="2003".
	mexpected com business with re				4th quarter 19	/20WW**				200000 - 2005 .
			good [1] satisfiable[2] bad [3]							
Time span	of variable									*
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	
WEST										
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
WEST EAST										
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
WEST EAST										
No.	Name		Label				Survey per	IOD		Survey frequency
3.77)	bau_co3		medium-term 1st quarter	expected co	mmercial opera	tions:	West since East since (annual survey, August annual survey, August
Medium-ter	11 to 08/1995 I m expected com business with re:				1st quarter 19	vv**				Commercial operations next year, 1st quarter (for main construction trades) *Instructions to answer "Please answer this special question for the whole company, plant or subsidiary"
Medium-ter Our state of i since 08/199 Medium-ter	m expected com business with re	spect to econ	very good [1] good[2] satisfiable [3] bad [4] very bad [5] ations*		1st quarter 19					(for main construction trades) *Instructions to answer "Please answer this special question for the whole
Medium-ter Our state of i since 08/199 Medium-ter Our state of i	m expected com business with re: 16 m expected com	spect to econ	very good [1] good[2] satisfiable [3] bad [4] very bad [5] ations* nomic cycles good [1] satisfiable [2]							(for main construction trades) *Instructions to answer "Please answer this special question for the whole company, plant or subsidiary" ** "20VV" means next year Example: If the question was posed in August 2003,
Medium-ter Our state of i since 08/199 Medium-ter Our state of i Time span	m expected com business with re: 6 m expected com business with re:	spect to econ	very good [1] good[2] satisfiable [3] bad [4] very bad [5] ations* nomic cycles good [1] satisfiable [2]	1995			1998	1999	2000	(for main construction trades) *Instructions to answer "Please answer this special question for the whole company, plant or subsidiary" ** "20VV" means next year Example: If the question was posed in August 2003,
Medium-ter Our state of 1 since 08/199 Medium-ter Our state of 1 Our state of 1 1991 WEST	m expected com business with re: 6 m expected com business with re: 1 of variable 1992	mercial oper spect to econ spect to econ	ations* nomic cycles yery good [1] good[2] satisfiable [3] bad [4] very bad [5] ations* nomic cycles good [1] satisfiable [2] bad [3] 1994		1st quarter 201	vv** 1997				(for main construction trades) *Instructions to answer "Please answer this special question for the whole company, plant or subsidiary" ** "20VV" means next year Example: If the question was posed in August 2003,
Medium-ter Our state of i since 08/199 Medium-ter Our state of i Time span	m expected com business with re: 16 m expected com business with re:	mercial oper	ations* atisfiable [2] bad [4] very bad [5] ations* nomic cycles good [1] satisfiable [2] bad [3]	1995	1st quarter 200	vv**	1998	1999	2000	(for main construction trades) *Instructions to answer "Please answer this special question for the whole company, plant or subsidiary" ** "20VV" means next year Example: If the question was posed in August 2003,
Medium-ter Our state of i since 08/199 Medium-ter Our state of i Ur state of i 1991 WEST 2001 WEST EAST	m expected com business with re: 16 m expected com business with re: 1992 1992 2002	mercial oper spect to econ spect to econ 1993	xery good [1] good[2] satisfiable [3] bad [4] very bad [5] ations* nomic cycles good [1] satisfiable [2] bad [3]	2005	1st quarter 200	1997	2008	2009	2010	(for main construction trades) *Instructions to answer "Please answer this special question for the whole company, plant or subsidiary" ** "20VV" means next year Example: If the question was posed in August 2003,
Medium-ter Our state of i since 08/199 Medium-ter Our state of i Ur state of i 1991 WEST 2001 WEST	m expected com business with re: 6 m expected com business with re: 1 of variable 1992	mercial oper spect to econ spect to econ	ations* nomic cycles yery good [1] good[2] satisfiable [3] bad [4] very bad [5] ations* nomic cycles good [1] satisfiable [2] bad [3] 1994		1st quarter 201	vv** 1997				(for main construction trades) *Instructions to answer "Please answer this special question for the whole company, plant or subsidiary" ** "20VV" means next year Example: If the question was posed in August 2003,
Medium-ter Our state of i since 08/199 Medium-ter Our state of i Ur stat	m expected com business with re: 16 m expected com business with re: 1992 1992 2002	mercial oper spect to econ spect to econ 1993	xery good [1] good[2] satisfiable [3] bad [4] very bad [5] ations* nomic cycles good [1] satisfiable [2] bad [3]	2005	1st quarter 200	1997	2008	2009	2010	(for main construction trades) *Instructions to answer "Please answer this special question for the whole company, plant or subsidiary" ** "20VV" means next year Example: If the question was posed in August 2003,
Medium-ter Our state of i since 08/199 Medium-ter Our state of i Ur stat	m expected com business with re: 16 m expected com business with re: 1992 2002 2012	mercial oper spect to econ spect to econ 1993	Anomic cycles very good [1] good[2] satisfiable [3] bad [4] very bad [5] ations* nomic cycles good [1] satisfiable [2] bad [3] 2004 2014 Label	2005	1st quarter 200	VV*** 1997 2007 2017	2008	2009 2019 iod	2010	<pre>(for main construction trades) *Instructions to answer "Please answer this special question for the whole company, plant or subsidiary" ** "20VV" means next year Example: If the question was posed in August 2003, "20VV"="2004". </pre>
Medium-ter Our state of i since 08/199 Medium-ter Our state of i Ur stat	m expected com business with re- m expected com business with re- n of variable 1992 2002 2012 2012 2012 2012 2012 2012	mercial oper spect to econ spect to econ 1993	Anomic cycles very good [1] good[2] satisfiable [3] bad [4] very bad [5] ations* ations* ations: good [1] satisfiable [2] bad [3] 2004 20	2005	1st quarter 200 1996 2006	VV*** 1997 2007 2017	2008 2018 Survey per	2009 2019 iod	2010	(for main construction trades) *Instructions to answer "Please answer this special question for the whole company, plant or subsidiary" ** "20VV" means next year Example: If the question was posed in August 2003, "20VV"="2004". Survey frequency annual survey, August

			very good [1] good[2] satisfiable [3] bad [4] very bad [5]							company, plant or subsidiary" ** "20VV" means next year
	16 m expected com business with re				2nd quarter 20	WV**				Example: If the question was posed in August 2003 , "20VV"="2004".
Time spar	n of variable									
1991 WEST	1992	1993	1994	1995	1996	1997	1998	1999	2000	
2001 WEST	2002	2003	2004	2005	2006	2007	2008	2009	2010	
2011 WEST EAST	2012	2013	2014	2015	2016	2017	2018	2019	2020	
No.	Name		Label				Survey per	iod		Survey frequency
3.79) Wording o	bau_lackwc	oper	number lack of	f work in %			West 09/19	991 to 09/1	.995	annual survey, September
09/1991 to 0										Further information Lack of work due to summer holidays
Summer hol i This year in J		he lack of wo	ork due to holida	ays was about	:% o	f the workinį	g hours of all en	nployees		
Summer hol i This year in J	idays July and August t	the lack of wo	ork due to holida	ays was about 1995	:% o	f the working 1997	g hours of all en	1999	2000	
Summer holi This year in J Time span	idays July and August t n of variable								2000	
Summer holi This year in J Time span 1991 WEST	idays July and August t n of variable 1992	1993	1994	1995	1996	1997	1998	1999		
Summer hol This year in J Time span 1991 WEST 2001 2011	idays July and August t 1992 2002 2012	1993 2003	2004	1995 2005	1996 2006	1997 2007	2008	1999 2009 2019	2010	Lack of work due to summer holidays
Summer hol This year in J 1991 WEST 2001 2011 2011 No.	idays Iuly and August t 1992 2002 2012 Name	1993 2003 2013	1994 2004 2014 Label	1995 2005 2015	1996 2006	1997 2007	1998 2008 2018 Survey per	1999 2009 2019	2010	Lack of work due to summer holidays
Summer hol This year in J Time spare 1991 WEST 2001 2011 2011 No. 3.80)	idays July and August t 1992 2002 2012	1993 2003 2013	2004	1995 2005 2015	1996 2006	1997 2007	2008	1999 2009 2019	2010	Lack of work due to summer holidays
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Summer holl This year in J Time span 1991 2001 2011 2011 2011 No. 3.80) Wording of Summer holl	idays iuly and August t 1992 2002 2012 2012 Name bau_lackwo of question 9/1995 idays	1993 2003 2013 2013	1994 2004 2014 Label lack of work (c	2005 2015 omparison)	2006	1997 2007 2017	1998 2008 2018 Survey per	1999 2009 2019	2010	Lack of work due to summer holidays Lack of work due to summer holidays Survey frequency annual survey, September Further information Lack of work due to summer holidays compared to
Summer hol This year in J 1991 WEST 2001 2011 2011 2011 00/1991 00/1991 to 00 Summer hol Compared to	idays iuly and August t 1992 2002 2012 2012 Name bau_lackwo of question 9/1995 idays	1993 2003 2013 2013	1994 2004 2014 Label lack of work (content of the lack of the lac	2005 2015 omparison)	2006	1997 2007 2017	1998 2008 2018 Survey per	1999 2009 2019	2010	Lack of work due to summer holidays Lack of work due to summer holidays Survey frequency annual survey, September Further information Lack of work due to summer holidays compared to last year *"20WW" means this year Example: If the question was posed in September 1993, 1
Summer hol This year in J 1991 WEST 2001 2011 2011 2011 00/1991 00/1991 to 00 Summer hol Compared to	idays iuly and August t 1992 2002 2012 Name bau_lackwo of question 9/1995 idays o summer of last	1993 2003 2013 2013	1994 2004 2014 Label lack of work (content of the lack of the lac	2005 2015 omparison)	2006	1997 2007 2017	1998 2008 2018 Survey per	1999 2009 2019	2010	Lack of work due to summer holidays Lack of work due to summer holidays Survey frequency annual survey, September Further information Lack of work due to summer holidays compared to last year *"20WW" means this year Example: If the question was posed in September 1993, 1

	2012	2013	2014	2015	2016	2017	2018	2019	2020	
No.	Name		Label				Survey per	iod		Survey frequency
3.81) Wording o	bau_prpa1		precast parts:	utitization			West 10/1 East 10/20	991 - 10/20 01 - 10/20:	015 15	annual survey, October annual survey, October
										Further information
since 10/199	1 f precast parts in	"conventio	nal" constructio	_						Utilization of precast parts (for main construction trades)
For our "conv	ventional" consti or cellars, canliza	ructions we	also use precast	parts (flights			prefabricated ce	ilings,		* Addition "canalization and shaft construction
	,	yes [1]]	no [2]					elements" since 10/1996
Time span	of variable	1993	1994	1995	1996	1997	1998	1999	2000	
WEST	1352	1555	1554	1995	1990	1357	1558	1555	2000	
2001	2002	2002	2004	2005	2000	2007	2000	2000	2010	
2001 WEST	2002	2003	2004	2005	2006	2007	2008	2009	2010	
EAST										
2011 WEST	2012	2013	2014	2015	2016	2017	2018	2019	2020	
EAST										
No.	Name		Label				Survey per	iod		Survey frequency
3.82)	bau_prpacv	/m	precast parts:					991 - 10/20		annual survey, October
	bau_prpacv	ım			at the moment	:		991 - 10/20 01 - 10/20:		annual survey, October annual survey, October
	of question	/m			at the moment	:				annual survey, October
Wording of since 10/199	of question 1 f precast parts in	"convention	% of construction	tion volumen			East 10/20	01 - 10/203		annual survey, October
Wording of since 10/199 Utilization of For our "conv	of question	"convention	% of construction	tion volumen n : parts (flights	of stairs, façad	le elements,	East 10/20	01 - 10/203		annual survey, October Further information Percentage of precast parts of the construction v
Wording c since 10/199 Utilization or For our "conv light shafts for If yes:	of question 1 f precast parts in ventional" constr	" conventio r ructions we a ation and sha	% of construction	n parts (flights elements*, tü	of stairs, façad	le elements,	East 10/20	01 - 10/203		Eurther information Percentage of precast parts of the construction trades) * Addition "canalization and shaft construction
Wording c since 10/199 Utilization or For our "conn light shafts fi fi yes: Precast parts	of question 1 f precast parts in ventional" consti or cellars, canliza s currently accoun	" conventio r ructions we a ation and sha	% of construction	n parts (flights elements*, tü	of stairs, façad	le elements, forth)	East 10/20	01 - 10/203		Eurther information Percentage of precast parts of the construction trades) * Addition "canalization and shaft construction
Wording c since 10/199 Utilization o For our "con- light shafts fi ff yes: Precast parts Time span	of question 1 f precast parts in ventional" const or cellars, canliza s currently account of variable	"convention ructions we a ation and sha nt for about	% of construction nal" construction also use precast aft construction [] of the total	n parts (flights elements*, tŭ construction v	: of stairs, façad ibbings and so value	le elements, , forth) %	East 10/20	01 - 10/20:	15	Further information Percentage of precast parts of the construction trades) * Addition "canalization and shaft construction
Wording c since 10/199 Utilization or For our "conn light shafts fi fi yes: Precast parts	of question 1 f precast parts in ventional" consti or cellars, canliza s currently accoun	" conventio r ructions we a ation and sha	% of construction	n parts (flights elements*, tü	of stairs, façad	le elements, forth)	East 10/20	01 - 10/203		Further information Percentage of precast parts of the construction trades) * Addition "canalization and shaft construction
Wording of since 10/199 Utilization of For our "com light shafts fi If yes: Precast parts Time span 1991 WEST	of question 1 f precast parts in ventional" consti or cellars, canliza s currently account of variable 1992	r 'conventior ructions we a tition and sha nt for about 1993	% of construction also use precast aft construction [] of the total	n parts (flights elements*, tü construction v 1995	of stairs, façad ibbings and so ralue 	le elements, j forth) % 1997	East 10/20	01 - 10/20: illings, 1999	2000	Further information Percentage of precast parts of the construction trades) * Addition "canalization and shaft construction
Wording c since 10/199 Utilization of For our "conv light shafts fo If yes: Precast parts Time span 1991	of question 1 f precast parts in ventional" const or cellars, canliza s currently account of variable	"convention ructions we a ation and sha nt for about	% of construction nal" construction also use precast aft construction [] of the total	n parts (flights elements*, tü construction v	: of stairs, façad ibbings and so value	le elements, , forth) %	East 10/20	01 - 10/20:	15	Further information Percentage of precast parts of the construction trades) * Addition "canalization and shaft construction
Wording c since 10/199 Utilization o' For our "conv "conv light shafts fi fiyes: Precast parts Precast parts Precast parts 2001 WEST EAST	of question 1 f precast parts in ventional" const: or cellars, canlize s currently account of variable 1992 2002	"convention ructions we a tation and sha nt for about 1993 2003	% of construction nal" construction also use precast aft construction [] of the total 1994 2004	n ,parts (flights elements*, ti construction v 1995	of stairs, façad ibbings and so ralue 	le elements, forth) %	East 10/20 prefabricated co 1998 2008	01 - 10/20: iilings, 1999	2000	Further information Percentage of precast parts of the construction trades) * Addition "canalization and shaft construction
Wording of since 10/199 Utilization of For our "com light shafts fi If yes: Precast parts Time span 1991 WEST 2001 WEST EAST 2011	of question 1 f precast parts in ventional" consti or cellars, canliza s currently account of variable 1992	r 'conventior ructions we a tition and sha nt for about 1993	% of construction also use precast aft construction [] of the total	n parts (flights elements*, tü construction v 1995	of stairs, façad ibbings and so ralue 	le elements, j forth) % 1997	East 10/20	01 - 10/20: illings, 1999	2000	Further information Percentage of precast parts of the construction trades) * Addition "canalization and shaft construction
Wording c since 10/199 Utilization o' For our "conv "conv light shafts fi fiyes: Precast parts Precast parts Precast parts 2001 WEST EAST	of question 1 f precast parts in ventional" const: or cellars, canlize s currently account of variable 1992 2002	"convention ructions we a tation and sha nt for about 1993 2003	% of construction nal" construction also use precast aft construction [] of the total 1994 2004	n ,parts (flights elements*, ti construction v 1995	of stairs, façad ibbings and so ralue 	le elements, forth) %	East 10/20 prefabricated co 1998 2008	01 - 10/20: iilings, 1999	2000	Further information Percentage of precast parts of the construction trades) * Addition "canalization and shaft construction
Wording c since 10/199 Utilization o For our "conv light shafts fi ff yes: Precast parts Precast parts Zime span 1991 WEST Zool1 WEST Zool1 WEST	of question 1 f precast parts in ventional" const: or cellars, canlize s currently account of variable 1992 2002	"convention ructions we a tation and sha nt for about 1993 2003	% of construction nal" construction also use precast aft construction [] of the total 1994 2004	n ,parts (flights elements*, ti construction v 1995	of stairs, façad ibbings and so ralue 	le elements, forth) %	East 10/20 prefabricated co 1998 2008	01 - 10/20: illings, 1999 2009 2019	2000	Further information Percentage of precast parts of the construction trades) * Addition "canalization and shaft construction
Wording c since 10/199 Utilization or For our "com light shafts fi fiyes: Precast parts Precast parts 2001 WEST EAST 2011 WEST EAST	of question f precast parts in ventional" const. f precast parts in ventional" const. f or cellars, canlize or cellars, canlize or of variable 1992 2002 2012 2012	"convention ructions we e ation and sha nt for about 1993 2003 2013	% of construction also use precast also use precast fit construction [] of the total 2004 2004 2014 Label precast parts:	n parts (flights elements*, tü construction v 1995 2005 2015	of stairs, façad ibbings and so value 1996 2006 2016	le elements, forth) %	East 10/20 prefabricated co 1998 2008 2018 Survey per West 10/1	01 - 10/20: illings, 1999 2009 2019 iod 991 - 10/20	2000	Further information Percentage of precast parts of the construction of (for main construction trades) * Addition "canalization and shaft construction elements" since 10/1996 Survey frequency annual survey, October
Wording c since 10/199 Utilization o For our "conv light shafts fi fiyes: Precast parts Precast parts 2001 WEST EAST 2001 WEST EAST No. 3.83)	of question f precast parts in ventional" const. f precast parts in ventional" const. f or cellars, canlize or cellars, canlize or of variable 1992 2002 2012 2012 Name	"convention ructions we e ation and sha nt for about 1993 2003 2013	% of construction also use precast also use precast aft construction [] of the total 1994 2004 2014 Label	n parts (flights elements*, tü construction v 1995 2005 2015	of stairs, façad ibbings and so value 1996 2006 2016	le elements, forth) %	East 10/20 prefabricated co 1998 2008 2018 Survey per West 10/1	01 - 10/20: iilings, 1999 2009 2019 iod	2000	Further information Percentage of precast parts of the construction of (for main construction trades) * Addition "canalization and shaft construction elements" since 10/1996 Survey frequency
Wording c since 10/199 Utilization o For our "conv light shafts fi fiyes: Precast parts Precast parts 2001 WEST EAST 2001 WEST EAST No. 3.83)	of question f precast parts in ventional" const. f precast parts in ventional" const. f or cellars, canlize corrently accourt of variable 1992 2002 2012 2012 Name bau_prpacv of question	"convention ructions we e ation and sha nt for about 1993 2003 2013	% of construction also use precast also use precast fit construction [] of the total 2004 2004 2014 Label precast parts:	n parts (flights elements*, tü construction v 1995 2005 2015	of stairs, façad ibbings and so value 1996 2006 2016	le elements, forth) %	East 10/20 prefabricated co 1998 2008 2018 Survey per West 10/1	01 - 10/20: illings, 1999 2009 2019 iod 991 - 10/20	2000	Further information Percentage of precast parts of the construction of (for main construction trades) * Addition "canalization and shaft construction elements" since 10/1996 Survey frequency Survey frequency annual survey, October annual survey, October Further information
Wording c since 10/199 Utilization o For our "com light shafts fi fyes: precast parts Time span 1991 WEST 2001 WEST EAST 2011 WEST EAST No. 3.83) Wording c since 10/199 Utilization o	of question f precast parts in ventional" const. f precast parts in ventional" const. f or cellars, canlize corrently accourt of variable 1992 2002 2012 2012 Name bau_prpacv of question	"convention ructions we station and sha nt for about 1993 2003 2013 2013 2014 "convention"	% of construction also use precast also use precast fit construction [] of the total 1994 2004 2004 2014 Label precast parts: % of construction	n parts (flights elements*, ti construction v 1995 2005 2015	of stairs, façad ibbings and so ralue 1996 2006 2016 2016 whole year	le elements, forth) % 1997 2007 2017	East 10/20 prefabricated co 1998 2008 2018 Survey per West 10/1 East 10/20	01 - 10/20: illings, 1999 2009 2019 2019 iod 991 - 10/20:	2000	Further information Percentage of precast parts of the construction of (for main construction trades) * Addition "canalization and shaft construction elements" since 10/1996 Survey frequency annual survey, October annual survey, October

										Example:
										If the question was posed in October 2003 ,
Time snan	of variable									"20XX"="2002".
nine span										
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	
WEST										
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
2001	2002	2005	2004	2005	2000	2007	2000	2005	2010	
WEST										
EAST										
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
WEST										
EAST										

No.	Name		Label				Survey per	riod		Survey frequency
3.84)	bau_ovtim		overtime				West since	10/1991		annual survey, October
Wording	of question						East since :	10/2001		annual survey, October
10/1991 to 10	0/2001									Further information
	-,									Overtime
Overtime	n under report o	vortimo was v	worked in our c	ompany						(for main construction trades)
in the mont	runderreporto	vertime was v		ompany						
		yes [1]]	no [2]]			
since 10/200	2									
Overtime	er overtime was	worked in ou	r company							
	r overtime was		r company	-			-			
		worked in ou yes [1]	r company]	no [2]]			
			r company]	no [2]]			
In Septembe			r company]	no [2]]			
In Septembe			r company]	no [2]]			
In Septembe			r company	1995	no [2] 1996	1997	1998	1999	2000	
In Septembe	of variable	yes [1]		1995		1997	1998	1999	2000	
In Septembe	of variable	yes [1]		1995		1997	1998	1999	2000	
Time span 1991 WEST	of variable	yes [1] 1993	1994		1996					
In Septembe	of variable	yes [1]		1995		1997	1998	1999 2009	2000	
In Septembe Time span 1991 WEST 2001 WEST	of variable	yes [1] 1993	1994		1996					
In Septembe Time span 1991 WEST 2001	of variable	yes [1] 1993	1994		1996					
In Septembe Time span 1991 WEST 2001 WEST EAST	of variable 1992 2002	yes [1] 1993 2003	2004	2005	1996 2006	2007	2008	2009	2010	
In Septembe Time span 1991 WEST EAST 2011	of variable	yes [1] 1993	1994		1996					
In Septembe Time span 1991 WEST 2001 WEST EAST	of variable 1992 2002	yes [1] 1993 2003	2004	2005	1996 2006	2007	2008	2009	2010	

.85)	bau_ovtimp	ber	overtime in %				West 10/19 East 10/200			annual survey, October annual survey, October
Nording o	f question						2001 20, 200	01 10,201		
f yes: approx	/2001 under report or imately rorking hours we		%	ompany						Further information Overtime in % (for main construction trades)
yes: approx	r overtime was simately rorking hours w		%							
Overtime In September F yes: approx If the total w	r overtime was imately		%							
Overtime In September F yes: approx If the total w	r overtime was timately rorking hours w		%	1995	1996	1997	1998	1999	2000	
Overtime a September f yes: approx f the total w ime span	r overtime was s imately orking hours we of variable	ere worked ov	% vertime	1995	1996	1997	1998	1999	2000	

Survey period Survey frequency

No. Name Label

WEST	2012	2013	2014	2015	2016	2017	2018	2019	2020	
EAST										
No.	Name		Label				Survey per	riod		Survey frequency
3.86) Wording	bau_cfc1 of question		construction	in foreign cou	ntries		West 10/1 East 10/20	991 - 10/20 001 - 10/201)15 15	annual survey, October annual survey, October
	n in foreign coun duct construction		preign countrie	s or are you in	volved in such? no [2]]			Further information Construction in foreign countries (for main construction trades)
Time spar	n of variable									-
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	
WEST										
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
WEST EAST										
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
WEST EAST										
No.	Name		Label				Survey per	iod		Survey frequency
3.87) Wording	bau_cfcgh of question		construction german head	in foreign coui quarter	ntries:			991 - 10/20 001 - 10/201		annual survey, October annual survey, October
Wording	of question				ntries:					
Wording since 10/199	of question		german head	quarter						annual survey, October
Wording since 10/199 Construction Do you cond	of question	projects in fo	german head	quarter						annual survey, October Further information Construction in foreign countries by german head
Wording since 10/199 Construction Do you cond	of question 91 n in foreign coun duct construction	projects in fo	german head	quarter						annual survey, October Further information Construction in foreign countries by german head
Wording since 10/199 Construction Do you conc If yes: Is it co	of question 91 n in foreign coun duct construction	projects in fo	german head	quarter s or are you in						annual survey, October Further information Construction in foreign countries by german head
Wording since 10/199 Construction Do you conc If yes: Is it co	of question 21 n in foreign coun duct construction onducted by the	projects in fo	german head	quarter s or are you in		1997				annual survey, October Further information Construction in foreign countries by german head
Wording since 10/199 Construction Do you conc If yes: Is it co Time spar	of question	ı projects in fc german head	german head oreign countrie Iquarter?	quarter s or are you in yes [1]	volved in such?		East 10/20	001 - 10/20:	15	annual survey, October Further information Construction in foreign countries by german head
Wording since 10/195 Construction Do you conc If yes: Is it of Time spar	of question	ı projects in fc german head	german head oreign countrie Iquarter?	quarter s or are you in yes [1]	volved in such?		East 10/20	001 - 10/20:	15	annual survey, October Further information Construction in foreign countries by german head
Wording . since 10/195 Construction Do you conc If yes: Is it co Time span 1991 WEST	of question 91 n in foreign coun duct construction onducted by the n of variable 1992	projects in fc german head	german head	quarter s or are you in yes [1] 1995	volved in such? 1996	1997	East 10/20	1999	2000	annual survey, October Further information Construction in foreign countries by german head
Wording , since 10/195 Construction Do you conc If yes: 1s it co Time spar 1991 WEST 2001 WEST	of question 91 n in foreign coun duct construction onducted by the n of variable 1992	projects in fc german head	german head	quarter s or are you in yes [1] 1995	volved in such? 1996	1997	East 10/20	1999	2000	annual survey, October Further information Construction in foreign countries by german head
Wording isince 10/195 Construction Do you conc If yes: Is it co Time span 1991 WEST 2001 WEST EAST 2011 WEST	of question an in foreign coun fuct construction onducted by the n of variable 1992 2002	projects in fc german head	german head	yes [1]	volved in such? 1996 2006	1997	East 10/20	1999 2009	2000	annual survey, October Further information Construction in foreign countries by german head
Wording . since 10/195 Construction Do you conc If yes: Is it co Time spar 1991 WEST 2001 WEST EAST 2011	of question an in foreign coun fuct construction onducted by the n of variable 1992 2002	projects in fc german head	german head	yes [1]	volved in such? 1996 2006	1997	East 10/20	1999 2009	2000	annual survey, October Further information Construction in foreign countries by german head
Wording isince 10/195 Construction Do you conc If yes: Is it co Time span 1991 WEST 2001 WEST EAST 2011 WEST	of question an in foreign coun fuct construction onducted by the n of variable 1992 2002	projects in fc german head	german head	yes [1]	volved in such? 1996 2006	1997	East 10/20	1999 2009 2019	2000	annual survey, October Further information Construction in foreign countries by german head
Wording : since 10/195 Construction Do you conc If yes: Is it co Time span 1991 WEST 2001 WEST EAST 2011 WEST EAST	of question an in foreign coun fuct construction onducted by the n of variable 1992 2002 2012	projects in fc german head	german head	yes [1] 1995 2005 2015	volved in such?	1997	East 10/20	1999 2009 2019 iod 991 - 10/20	2000 2010 2020 2020 2020 2020 2020 2020	annual survey, October Further information Construction in foreign countries by german head (for main construction trades) Survey frequency annual survey, October
Wording isince 10/195 Construction Do you conc If yes: Is it co Time span 1991 WEST 2001 WEST EAST 2011 WEST EAST EAST EAST 3.88)	of question an in foreign coun fuct construction onducted by the n of variable 1992 2002 2012 Name	projects in fc german head	german head	yes [1] 1995 2005 2015	volved in such?	1997	East 10/20	1999 2009 2019	2000 2010 2020 2020 2020 2020 2020 2020	Further information Construction in foreign countries by german head (for main construction trades)
Wording isince 10/195 Construction Do you conc If yes: Is it co Time span 1991 WEST 2001 WEST EAST 2011 WEST EAST EAST EAST 3.88)	of question an in foreign coun duct construction onducted by the n of variable 1992 2002 2012 Name bau_cfcac of question	projects in fc german head	german head	yes [1] 1995 2005 2015	volved in such?	1997	East 10/20	1999 2009 2019 iod 991 - 10/20	2000 2010 2020 2020 2020 2020 2020 2020	Further information Construction in foreign countries by german head (for main construction trades) Survey frequency Survey frequency annual survey, October annual survey, October Further information
Wording : since 10/195 Construction Do you conc If yes: 1s it co Time spar 1991 WEST 2001 WEST EAST 2011 WEST EAST No. 3.88) Wording : since 10/195 Construction	of question an in foreign coun an in foreign coun aucted by the an of variable approximation approxi	projects in fc german head 2003 2013 2013 ttries	german head	s or are you in yes [1] 1995 2005 2015 in foreign cour mpany	volved in such?	2007	East 10/20	1999 2009 2019 iod 991 - 10/20	2000 2010 2020 2020 2020 2020 2020 2020	Further information Construction in foreign countries by german head (for main construction trades) Survey frequency annual survey, October annual survey, October Further information Construction in foreign countries by associate companies
Wording : since 10/195 Construction Do you conc If yes: Is it co Time spar 1991 WEST 2001 WEST EAST 2011 WEST EAST 2011 WEST EAST 3.88) Wording : since 10/195 Construction Do you conc	of question an in foreign coun fuct construction onducted by the an of variable 1992 2002 2012 Name bau_cfcac of question 201	projects in fc german head 1993 2003 2013 2013	german head	s or are you in yes [1] 1995 2005 2015 in foreign cour mpany s or are you in	volved in such?	2007	East 10/20	1999 2009 2019 iod 991 - 10/20	2000 2010 2020 2020 2020 2020 2020 2020	Further information Construction in foreign countries by german head (for main construction trades) Survey frequency annual survey, October Further information Construction in foreign countries by associate

WECT	1992	1993	1994	1995	1996	1997	1998	1999	2000	* -
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
WEST	2002	2003	2004	2005	2008	2007	2008	2009	2010	
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
WEST EAST			_							
No.	Name	_	Label	_		_	Survey per	iod		Survey frequency
			_							
3.89) Wording o	bau_cfcsh		shareholding	in foreign cour	ntries:		West 10/19 East 10/20			annual survey, October annual survey, October
Do you cond	n in foreign coun luct construction	projects in fo			volved in such?	,				Further information Construction in foreign countries by shareholdir local associations (for main construction trades)
If yes: Is it co	onducted by shar	eholding of l	ocal association	ns? yes [1]						
Time spar	n of variable									
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	
WEST										
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
WEST EAST			_				_		_	
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
WEST EAST										
EAST	Name		Label			_	Survey per	iod		Survey frequency
NO.	Name bau_salvol1		Label sales volume	in %: road con	struction	_	Survey per West 12/1 West and E	996 to 12/2		annual survey, December
EAST No. 3.90)		L	_	in %: road con	struction		West 12/1	996 to 12/2		annual survey, December annual survey, December*
No. 3.90) Wording (since 12/199 Information As foundatic	bau_salvol1	Irposes ing of your in	sales volume	9/20YY* we asl owing constru	k for informatic		West 12/1 West and E	996 to 12/2		
EAST No. 3.90) Wording of since 12/199 Information As foundatic you made sc	bau_salvol1 of question 6 for weighting pu	Irposes ing of your in	sales volume	9/20YY* we asl owing constru	k for informatic		West 12/1 West and E	996 to 12/2		Annual survey, December annual survey, December*
EAST No. 3.90) Wording of since 12/199 Information As foundatic you made sc	bau_salvol1 of question 16 for weighting pu on for the weight of ar in 19WW** i	Irposes ing of your in	sales volume	9/20YY* we asl owing constru	k for informatic iction sectors (6 % 1996		West 12/1 West and E	996 to 12/2		annual survey, December annual survey, December*
No. 3.90) Wording of since 12/199 Information As foundatic you made sc Time spar	bau_salvol1 of question 6 for weighting pu on for the weight far in 19WW** i n of variable	Irposes ing of your in s distributed	sales volume oformation in 11 among the foll road construct	9/20YY* we as owing constru tion	k for informatic iction sectors (e %	estimate is su	West 12/1 West and E	996 to 12/2 East since O	6/2009	annual survey, December annual survey, December* Further information sales volume in %: road construction (for main construction trades) * "19YY" means next year Example: If the question was posed in December 1998, "19YY"="1999". ** "19WW" means this year Example: If the question was posed in December 1998, If the question was posed in December 1998,
No. 3.90) Wording of since 12/199 Information As foundatic you made sc Time spar	bau_salvol1 of question 6 for weighting pu on for the weight far in 19WW** i n of variable	Irposes ing of your in s distributed	sales volume oformation in 11 among the foll road construct	9/20YY* we as owing constru tion	k for informatic iction sectors (6 % 1996	estimate is su	West 12/1 West and E	996 to 12/2 East since O	6/2009	annual survey, December annual survey, December* Further information sales volume in %: road construction (for main construction trades) * "19YY" means next year Example: If the question was posed in December 1998, "19YY"="1999". ** "19WW" means this year Example: If the question was posed in December 1998, "19WW"="1998".
EAST No. 3.90) Wording of since 12/199 Information As foundatic you made sc Time spar 1991	bau_salvol1 of question for weighting pu on for the weight on for the weight on for the weight of ar in 19WW** i n of variable 1992	irposes ing of your in s distributed 1993	sales volume formation in 1 among the foll road construct	9/20YY* we aslow owing constru- tion 1995	k for informatic iction sectors (e % 1996 WEST	estimate is su 1997	West 12/1 West and E the revenue fficient)	996 to 12/2 East since Or 1999 2009 WEST	2000	annual survey, December annual survey, December* Further information sales volume in %: road construction (for main construction trades) * "19YY" means next year Example: If the question was posed in December 1998, "19YY"="1999". ** "19WW" means this year Example: If the question was posed in December 1998, "19WW"="1998". *** 12/1996 to 12/2000 record type 1 ****The data is inquired annually in December appears in the datasets monthly since 06/2009.
No. 3.90) Wording (since 12/199 Information As foundatic you made sc Time spar 1991 2001	bau_salvol1 of question 6 for weighting pu on for the weight far in 19WW** i n of variable 1992 2002	irposes ing of your in s distributed 1993 2003	sales volume of ormation in 11 among the foll road construct 1994 2004	9/20YY* we as owing constru tion 1995 2005	k for informatic iction sectors (e % 1996 WEST 2006	1997 2007	West 12/1 West and E	1996 to 12/2 East since Of 1999 2009 WEST EAST	2000	annual survey, December annual survey, December*
EAST No. 3.90) Wording of since 12/199 Information As foundative you made sc 1991 2001 2011 WEST	bau_salvol1 of question 6 for weighting pu on for the weight far in 19WW** i n of variable 1992 2002	irposes ing of your in s distributed 1993 2003	sales volume of ormation in 11 among the foll road construct 1994 2004	9/20YY* we as owing constru tion 1995 2005	k for informatic iction sectors (e % 1996 WEST 2006	1997 2007	West 12/1 West and E	996 to 12/2 cast since 0 1999 2009 WEST EAST 2019	2000	annual survey, December annual survey, December* Further information sales volume in %: road construction (for main construction trades) * "19YY" means next year Example: If the question was posed in December 1998, "19YY"="1999". ** "19WW" means this year Example: If the question was posed in December 1998, "19WW"="1998". *** The data is inquired annually in December 1 appears in the datasets monthly since 06/2009.

Time span of variable ************************************	Information f As foundation you made so f Time span 1991 2001 2011 WEST EAST No.	or weighting pu n for the weight far in 19WW** i of variable 1992 2002	ting of your it is distributed 1993 2003	l among the foll	owing constr gineering 1995	1996	estimate is su %	ufficient)			(for main construction trades) * "19YY" means next year Example: If the question was posed in December 1998, "19YY"="1999".
provinces is fair MVV*** is dark back and ong the following catanization access (statimate is sufficient) and is a special in December 128, 1400° means the year and year of variable in the province of the special in the year and year of variable in the year and year of y	you made so I Time span 1991 2001 2011 WEST EAST No.	of variable 1992 2002	1993 2003	l among the foll	owing constr gineering 1995	1996	estimate is su %	ufficient)			Example: If the question was posed in December 1998 , "19YY"="1999".
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you made so far in 19WW** is distributed among the following construction sectors (estimate is sufficient) **19Yr**********************************				nformation in 1	9/20YY* we a	sk for informatio	on about how	the revenue			(for main construction trades)
Image: public dvil engineering% Time span of variable Image: public dvil engineering% <p< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></p<>											
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WEST EAST EAST No. Name Label Survey period Survey frequency 3.93) bau_salvol4 sales volume in %: industrial civil engineering West 12/1996 to 12/2000 West and East since 06/2009 annual survey, December annual survey, December Wording of question Further information sales volume in %: industrial civil engineering Information for weighting purposes Further information sales volume in %: industrial civil engineering (for main construction trades) sales volume in %: industrial civil engineering (for main construction trades) Vu made so far in 19WW** is distributed among the following construction sectors (estimate is sufficient) industrial civil engineering% #"19YM" means next year Example: If the question was posed in December 1998,									EAST		This data is taken from the previous December.
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Example: industrial civil engineering% If the question was posed in December 1998,	As foundation	n for the weight	ting of your i								
	, ou made so		_ also hould								Example:
				industrial civi	rengineering		%				
	The	-f									
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1991 1993 1994 1995 1996 1997 1998 1999 2000 If the question was posed in December 1998, 1991 1992 1993 1994 1995 1996 1997 1998 1999 2000 If the question was posed in December 1998, 1991 1992 1993 1994 1996 1997 1998 1999 2000 If the question was posed in December 1998,	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	If the question was posed in December 1998, "19WW"="1998".
WEST						WEST					4
*** 12/1006 to 12/2000 record type 1		2002	2002	2001	2005	2005	2007	2000	2000	2010	*** 12/1996 to 12/2000 record type 1
	205	2002	2003	2004	2005	2006	2007	2008	2009	2010	4
2001 2002 2003 2004 2005 2006 2007 2008 2009 2010	2001										****The data is inquired annually in December but
2001 2002 2003 2004 2005 2006 2007 2008 2009 2010 WEST	2001								WEST		****The data is inquired annually in December but appears in the datasets monthly since 06/2009. This data is taken from the previous December.

WEST										
EAST										
No.	Name		Label				Survey per	riod		Survey frequency
3.94)	bau_salvol5	5	sales volume	in %: domestic	construction			.996 to 12/2		annual survey, December
Wording	of question						west and	East since 0	6/2009	annual survey, December*
since 12/199	16									Further information
	for weighting pu	irposes								sales volume in %: residential construction (for main construction trades)
As foundatio	on for the weight ofar in 19WW** i	ing of your in								* "19YY" means next year
fou made se		Subtributed					interency			Example:
			total resident	tial construction	n	%				If the question was posed in December 1998 , "19YY"="1999".
Time spar	of variable									** "19WW" means this year
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	Example: If the question was posed in December 1998,
					WEST					"19WW"="1998".
										*** 12/1996 to 12/2000 record type 1
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
								WEST		****The data is inquired annually in December b appears in the datasets monthly since 06/2009.
								EAST		This data is taken from the previous December.
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
WEST EAST										
No.	Name		Label				Survey per	riod		Survey frequency
3.95) Wording (bau_emp		employees				East 12/19	995 to 04/20	001	monthly
	of question		employees				East 12/19	995 to 04/20	001	monthly Further information Employees in total
Wording of 12/1995 to 0	of question	ge number of		s altogether wa	as		Eəst 12/19	995 to 04/20	001	Further information Employees in total
Wording of 12/1995 to 0 Employees In year 19/20	of question 4/2001 DWW* the average	ge number of		s altogether wa	as		East 12/19	995 to 04/20	001	Further information Employees in total * "19WW" means this year Example: If the question was posed in December 1998,
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Wording of 12/1995 to 0 Employees In year 19/20	of question 4/2001 DWW* the average	ye number of 1993		es altogether wa 1995	as 1996	1997	East 12/19	1995 to 04/20	2000	Further information Employees in total * "19WW" means this year Example: If the question was posed in December 1998,
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Wording of 12/1995 to 0 Employees In year 19/20 Time spar 1991 2001	4/2001 4/2001 DWW* the average of variable 1992	1993	our employee	1995 EAST	1996		1998	1999	2000	Further information Employees in total * "19WW" means this year Example: If the question was posed in December 1998,
Wording of 12/1995 to 0 Employees In year 19/20 Time spar	4/2001 4/2001 DWW* the average of variable 1992	1993	our employee	1995 EAST	1996		1998	1999	2000	Further information Employees in total * "19WW" means this year Example: If the question was posed in December 1998,
Wording of 12/1995 to 0 Employees In year 19/20 Time spar 1991 2001	4/2001 4/2001 DWW* the average of variable 1992	1993	our employee	1995 EAST	1996		1998	1999	2000	Further information Employees in total * "19WW" means this year Example: If the question was posed in December 1998,
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Wording of 12/1995 to 0 Employees In year 19/20 Time spar 1991 2001 EAST 2011	a of variable 1992 2002 2012	1993 2003	our employee	1995 EAST 2005 2015	1996 2006	2007		2009	2000	Further information Employees in total * "19WW" means this year Example: If the question was posed in December 1998, "19WW"="1998".
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Wording (12/1995 to 0 Employees in year 19/20 Time spar 1991 2001 EAST 2011 NO. 3.96) Wording (21/2000 to 0 Employees	of question 4/2001 WW* the average 1992 2002 2012 Name bau_inwo of question	2003	our employee 1994 2004 2014 Label industrial wo	Last 2005 2015 rkers	1996 2006	2007		1999 2009 2019	2000	Further information Employees in total * "19WW" means this year Example: If the question was posed in December 1998, "19WW"="1998". Survey frequency annual survey, January Further information industrial workers
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Wording of 12/1995 to 0 Employees In year 19/20 Time spar 1991 2001 EAST 2011 NO. 3.96) Wording of D1/2000 to 0 Employees In year 20W	of question 4/2001 4/2001 0WW* the average 1992 2002 2012 2012 Name bau_inwo of question	2003	our employee 1994 2004 2014 Label industrial wo	Last 2005 2015 rkers	1996 2006	2007		1999 2009 2019	2000	Further information Employees in total * "19WW" means this year Example: If the question was posed in December 1998, "19WW"="1998". Survey frequency annual survey, January Further information industrial workers * "20WW" means this year
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Wording of 12/1995 to 0 Employees In year 19/20 Time spar 2001 EAST 2011 No. 3.96) Wording of D1/2000 to 0 Employees In year 20W Time spar	of question 4/2001 2002 1 of variable 2002 2012 Name bau_inwo of question 1/2001 W* the number of n of variable	1993 2003 2013	our employee 1994 2004 2014 Label industrial wo	1995 EAST 2005 2015 2015 son average_	1996 2006 2016	2007	 1998 2008 2018 Survey per Eəst 01/20	1999 2009 2019 riod	2000	Further information Employees in total * "19WW" means this year Example: If the question was posed in December 1998, "19WW"="1998". Survey frequency annual survey, January Further information industrial workers * "20WW" means this year Example: If the question was posed in December 2000,

2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
No.	Name		Label				Survey per	iod		Survey frequency
3.97) Wording o	bau_numw	vor	number of wo	orkers			West since East since			annual survey, December** annual survey, December**
	W* the average r	number of ou	r workers was_							Eurther information number of workers (for main construction trades)
since 12/201 In year 20W	W* the average r	number of ou workers	r employees w	/as:						* "20WW" means this year
Time spar	n of variable									Example: If the question was posed in December 2003 , "20WW"="2003".
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	> Only for the west the predecessor of the varia numwor was the variable 3.92) salvol7 (12/1996 to 12/2000).
2001	2002 WEST	2003	2004	2005	2006	2007	2008	2009	2010	****The data is inquired annually in December bu appears in the datasets monthly since 06/2009.
2011 WEST	EAST 2012	2013	2014	2015	2016	2017	2018	2019	2020	This data is taken from the previous December.
EAST										
No.	Name		Label				Survey per	iod		Survey frequency
No. 3.98)	Name bau_empl of question		Label employees al	ltogether			Survey per West since East since	12/2002		Survey frequency annual survey, December** annual survey, December**
No. 3.98) Wording of from 12/200 Employees	bau_empl	umber of ou	employees al				West since	12/2002		annual survey, December**
No. 3.98) Wording of from 12/200 Employees In year 20W0 since 12/201	bau_empl of question 12 to 12/2017 W* the average r 18 W* the average r	number of ou	employees al r employees al r employees w	ltogether was _			West since	12/2002		annual survey, December** annual survey, December** Further information Employees altogether
No. 3.98) Wording of from 12/200 Employees In year 20WN since 12/201 In year 20WN	bau_empl of question 12 to 12/2017 W* the average r 18 W* the average r		employees al r employees al r employees w	ltogether was _			West since	12/2002		annual survey, December** annual survey, December** Further information Employees altogether
No. 3.98) Wording of from 12/200 Employees In year 20WN since 12/201 In year 20WN	bau_empl of question 12 to 12/2017 W* the average r 18 W* the average r	number of ou	employees al r employees al r employees w	ltogether was _	1996	1997	West since	12/2002	2000	annual survey, December** annual survey, December** Further information Employees altogether (for main construction trades) * "20WW" means this year Example: If the question was posed in December 2003,
No. 3.98) Wording o from 12/200 Employees In year 20WM since 12/201 In year 20WM Time spar	bau_empl of question 22 to 12/2017 W* the average r 18 W* the average r 18 0 of variable 1992 2002 WEST	number of ou employees al	employees al r employees al r employees w together	ltogether was _ /as:	1996	1997	West since East since	12/2002 12/2002	2000	annual survey, December** annual survey, December** Further information Employees altogether (for main construction trades) * "20WW" means this year Example: If the question was posed in December 2003 , "20WW"="2003". > Only for the west the predecessor of the varia was the variable 3.93) salvol8 (12/1996 to 12/2000 ****The data is inquired annually in December bu appears in the datasets monthly since 06/2009.
No. 3.98) Wording e from 12/200 Employees In year 20WN since 12/201 In year 20WN Time spar 1991	bau_empl of question 12 to 12/2017 W* the average r 18 W* the average r 19 1992 2002	number of ou employees alt 1993	employees al r employees al r employees w together 1994	ltogether was _ /as: 1995			West since East since	12/2002		annual survey, December** annual survey, December** Further information Employees altogether (for main construction trades) * "20WW" means this year Example: If the question was posed in December 2003, "20WW"="2003". > Only for the west the predecessor of the varia was the variable 3.93) salvol8 (12/1996 to 12/2000 ****The data is inquired annually in December bu
No. 3.98) Wording of from 12/200 Employees In year 2000 Since 12/201 In year 2000 Time spar 1991 2001 2011 WEST	bau_empl of question 2 to 12/2017 W* the average r 18 W* the average r 19 1992 1992 2002 WEST EAST	number of ou employees all 1993 2003	employees al r employees al r employees w together 1994 2004	ltogether was _ /as: 1995 2005	2006	2007	West since East since	12/2002 12/2002 12/2002	2010	annual survey, December** annual survey, December** Further information Employees altogether (for main construction trades) * "20WW" means this year Example: If the question was posed in December 2003 , "20WW"="2003". > Only for the west the predecessor of the varia was the variable 3.93) salvol8 (12/1996 to 12/2000 ****The data is inquired annually in December bu appears in the datasets monthly since 06/2009.

Plant holidays During the sur		ve have plant	: holidays with yes [1]	cessation of all	work	no [2]				plant holidays: cessation of all work (for main construction trades) *No inquiry in 12/2001
lime span	of variable									
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	
VEST										
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
VEST										
	EAST									
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
VEST AST										

No.	Name		Label				Survey per	iod		Survey frequency
3.100)	bau_phcwb	or	plant holiday				West since			annual survey*, December
Mordin	g of question		cessation of v	vork of singular	r branches		East since 2	12/2002		annual survey, December
worum	g of question									
										Further information
since 12/1	1991									Plant holidays: cessation of work of singular branches
Plant holi	days									(for main construction trades)
During the	e summer months	we have plant	t holidays with	cessation of co	nstruction op	erations of sin	gular branches			*
			yes [1]			no [2]		1		*no inquiry in 12/2001
			7					1		
Time sp	an of variable									
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	
WEST										
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
2001	2002	2005	2004	2005	2000	2007	2000	2005	2010	
WEST										
	EAST									
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
WEST EAST										
EAST										

No.	Name		Label				Survey per	iod		Survey frequency
3.101)	bau_phyn		plant holiday	s			West and E	East since 12	2/2016	annual survey, December
Wording	of question									
										Further information
since 12/199	91									Plant holidays
Plant holida										i fanc hondays
During the s	ummer months	we have plant	t holidays							
			yes [1]		٦	no [2]		1		
			,,		-		I	4		
Time spar	n of variable									
										-
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
					WEST					
					EAST					
No.	Name		Label				Survey per	iod		Survey frequency

3.102) Wording o	bau_phm		plant holidays month (labels afterwards: Jo	valid until 12	2/2000,		West since 2 East since 12			annual survey*, December annual survey, December
										Further information
12/1991 to 12 Plant holiday The plant ho	/s Iidays are in:									Further information Plant holidays: month / June (for main construction trades)
	June [1]]	July [2]]	August [3]		September [4]	all constru operations		
since 12/201	6									-
Plant holiday During the su	/s ummer months	we have plar	nt holidays							
If yes:										
The plant ho	lidays are in:		July [2]		August [3]		September [4]			12/2002 to 12/2008 and since 12/2012
]]						[1] June [2] July [3] August
Time span	of variable									[4] September [5] June/July [6] July/August
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	[7] August/September [8] other answers**
WEST	1552	1993	1554	1995	1990	1337	1558	1555	2000	12/1991 to 12/2000
										and 12/2009 to 12/2011
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	[1] June [2] July
WEST	EAST				_					[3] August [4] September
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	[5] June/July [6] July/August
WEST EAST					_		_			[7] August/September
										*no inquiry in in 12/2001
										** In 2012 [8] "other answers" also contains the cases in which no month was ticked off
No.	Name		Label				Survey perio	od		Survey frequency
3.103)	bau_phdur		plant holidays	: duration in	weeks		West since 2	12/1991		annual survey*, December
	of question						East since 1			annual survey, December
since 12/199	1									Further information
Plant holiday										Plant holidays in weeks (for main construction trades)
The duration	of the plant ho	lidays is:			1 week [1] 2 weeks [2] 3 weeks [3] 4 weeks [4]					*no inquiry in 12/2001
Time span	of variable									
	1992	1993	1994	1995	1996	1997	1998	1999	2000	1

2010 2002 2003 2004 2005 2006 2007 2008 2009 2001 WEST EAST 2011 2012 2013 2014 2015 2016 2017 2018 2019 2020 WEST EAST Survey period No. Name Label Survey frequency 3.104) bau_phdur2 West and East since 12/2016 annual survey, December plant holidays: duration in weeks Wording of question Further information

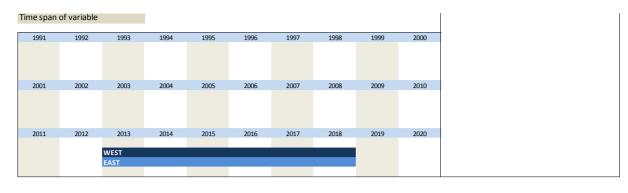
since 12/2016 During the summer months we have **plant holidays**

WEST

Plant holiday The duration	rs of the plant hol	idays is:		3 week	1 week [1] 2 weeks [2] ks and more [3]]		Plant holidays in weeks
Time span	of variable									
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
					WEST EAST					
No.	Name		Label				Survey per	iod		Survey frequency
3.105) Wording o	bau_phintr		year of introd	uction of plan	nt holidays			002 to 12/2 02 to 12/20		annual survey, December annual survey, December
since 12/2002 Plant holiday The plant hol		oduced in yea	ır							Further information year of introduction of plant holidays (for main construction trades) year, 4 digits
Time span	of variable									*no inquiry in 12/2001
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
2011	WEST EAST 2012	2013	2014	2015	2016	2017	2018	2019	2020	
No. 3.106)	Name bau_deccor	n	Label decline of cor	nstruction acti	ivity		Survey per West since East since	2 12/1991		Survey frequency annual survey*, December annual survey, December
since 12/199	of question									Further information
	rs decline of the co ly due to plant h		tivity in the res	spective holid	lay month in the	e ifo economi	c cycle test (qu	estion I.1)**		decline of construction activity due to plant holida *no inquiry in 12/2001
	5	yes [1]]	no [2]					** see 2.1) conactex
since 12/2016		ve have plan t	t holidays							
Plant holiday	immer months v									
Plant holiday During the su If yes: We report a d	decline of the co		tivity in the re	spective holid	lay month in the	e ifo economi	ic cycle test (qu	estion I.1)**		
Plant holiday During the su If yes: We report a d				spective holid	lay month in the no [2]	e ifo economi	ic cycle test (qu	estion I.1)**		
Plant holiday During the su If yes: We report a d	decline of the co ly due to plant h	nolidays		spective holid		ifo economi	ic cycle test (qu	estion I.1)**		

		holidays yes [1]			no [2]					
Time span	of variable									
1991 WEST	1992	1993	1994	1995	1996	1997	1998	1999	2000	
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
2011	EAST 2012	2013	2014	2015	2016	2017	2018	2019	2020	
WEST EAST	-		_				-			
No.	Name		Label				Survey per	iod		Survey frequency
3.107)	bau_credit		credit allocati	on			East and W	est 03/200	03 to 08/200 05 to 08/200 08 to 12/201	8 March , August
Wording o	of question							est 11/20		
since 08/2003	3									Further information Credit allocation
How do you r	evaluate the dis	sposition of ha	anks to grant lo	ans to compan	ies?					
	and and		accomodating							
			normal [2]				-			
							_			
			reserved [3]							
Time span	of variable									
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	
2001										
	2002	2003	2004	2005	2006	2007	2008	2009	2010	
		2003 WEST EAST	2004	2005	2006	2007	2008	2009	2010	
2011		WEST	2004	2005	2006	2007	2008	2009	2010	
		WEST EAST								
WEST		WEST EAST						2019		Survey frequency
WEST EAST	2012	WEST EAST 2013	2014	2015	2016		2018	2019 iod	2020	Survey frequency annual survey, August
WEST EAST No. 3.108)	2012 Name	WEST EAST 2013	2014 Label	2015	2016		2018 Survey per	2019 iod	2020	annual survey, August
WEST EAST No. 3.108) Wording o since 08/2013	2012 Name bau_vaclhy of question	WEST EAST 2013	2014 Label vacancies dur	2015	2016		2018 Survey per	2019 iod	2020	
WEST EAST No. 3.108) Wording o since 08/2013	2012 Name bau_vaclhy	WEST EAST 2013	2014 Label vacancies dur	2015	2016 ths		2018 Survey per	2019 iod	2020	annual survey, August
WEST EAST No. 3.108) Wording o since 08/2013 During the la:	2012 Name bau_vaclhy of question 3 st 6 months we	WEST EAST 2013	2014 Label vacancies dur	2015	2016 ths		2018 Survey per	2019 iod	2020	annual survey, August
WEST EAST No. 3.108) Wording o Since 08/2013 During the la:	2012 Name bau_vaclhy of question 3 st 6 months we yes [1]	WEST EAST 2013	2014 Label vacancies dur	2015	2016 ths		2018 Survey per	2019 iod	2020	annual survey, August
WEST EAST No. 3.108) Wording o since 08/2013 During the la: Time span	2012 Name bau_vaclhy of question 3 st 6 months we yes [1]	WEST EAST 2013	2014 Label vacancies dur	2015 Ing last 6 mont	2016	2017	2018 Survey per East und W	2019 iod	2020	annual survey, August
WEST EAST No. 3.108) Wording o since 08/2013 During the lat Time span 1991	2012 Name bau_vaclhy of question 3 st 6 months we yes [1] o of variable	WEST EAST 2013	2014 Label vacancies dur	2015 Ing last 6 moni no [2] 1995	2016 ths	2017	2018 Survey per East und W	2019 iod lest since 0	2020 8/2013 2000	annual survey, August

No.	Name		Label				Survey per	iod		Survey frequency
3.109)	bau_vaclhy	/_ср		ring last 6 mont	:hs:		East und W	/est since 0	8/2013	annual survey, August
Wording	of question		commercial p	professions						
										Further information
since 08/202										
During the I If yes:	ast 6 months we	had vacancies	5							
We were lo	oking for skilled	workers in the	e following fiel	lds:						
	commercial p	professions [1]]					
Time ano	a of voriable									
1991	n of variable	1993	1994	1995	1996	1997	1998	1999	2000	
1991	1352	1353	1554	1333	1550	1357	1550	1355	2000	
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
		WEST EAST								
No.	Name		Label				Survey per	iod		Survey frequency
3.110)	bau_vaclhy	/_so	vacancies dur	ring last 6 mont	hs: sales occu	pation	East und W	/est since 0	8/2013	annual survey, August
Wording	of question	/_SO	vacancies dur	ring last 6 mont	ths: sales occup	pation	East und W	/est since 0	8/2013	Further information
Wording since 08/202	of question	-		ring last 6 mont	:hs: sales occuj	pation	East und W	/est since 0	8/2013	
Wording since 08/20: During the I If yes:	of question 13 ast 6 months we	had vacancies	5		:hs: sales occu	pation	East und W	/est since 0	8/2013	
Wording since 08/20: During the I If yes:	of question 13 ast 6 months we oking for skilled	had vacancies workers in the	s e following fiel		ths: sales occup	pation	East und W	/est since 0	8/2013	
Wording since 08/20: During the I If yes:	of question 13 ast 6 months we oking for skilled	had vacancies	s e following fiel		:hs: sales occu	pation	East und W	/est since 0	8/2013	
Wording since 08/20: During the I If yes: We were lo	of question 13 ast 6 months we oking for skilled	had vacancies workers in the	s e following fiel)	pation	East und W	/est since 0	8/2013	
Wording since 08/20: During the I If yes: We were lo	of question 13 ast 6 months we oking for skilled sales	had vacancies workers in the	s e following fiel] 1996	1997	East und W	(est since 0)	2000	
Wording since 08/20: During the I If yes: We were loo Time span	of question 13 ast 6 months we oking for skilled sales	had vacancies workers in the	s e following fiel	lds:]					
Wording since 08/20: During the I If yes: We were loo Time span	of question 13 ast 6 months we oking for skilled sales	had vacancies workers in the	s e following fiel	lds:]					
Wording since 08/20: During the I if yes: We were lo Time spai 1991	of question 13 ast 6 months we oking for skilled sales n of variable 1992	had vacancies workers in the occupation [1] 1993	s e following fiel 1994	lds: 1995]	1997	1998	1999	2000	
Wording since 08/20: During the I if yes: We were low Time span 1991 2001	of question	had vacancies workers in the occupation [1] 1993 2003	5 e following fiel 1994 2004	lds: 1995 2005	1996	1997 2007	1998	1999	2000	
Wording since 08/20: During the I if yes: We were lo Time spai 1991	of question 13 ast 6 months we oking for skilled sales n of variable 1992	had vacancies workers in the occupation [1] 1993 2003 2013 WEST	s e following fiel 1994	lds: 1995]	1997	1998	1999	2000	
Wording since 08/20: During the I if yes: We were low Time span 1991 2001	of question	had vacancies workers in the occupation [1] 1993 2003 2013	5 e following fiel 1994 2004	lds: 1995 2005	1996	1997 2007	1998	1999	2000	
Wording since 08/20: During the I if yes: We were low Time span 1991 2001 2001	of question	had vacancies workers in the occupation [1] 1993 2003 2013 WEST	s e following fiel 1994 2004 2014	lds: 1995 2005	1996	1997 2007	1998 2008 2018	1999 2009 2019	2000	Further information
Wording since 08/20: During the I if yes: We were low Time span 1991 2001	of question	had vacancies workers in the occupation [1] 1993 2003 2013 WEST EAST	s e following fiel 1994 2004 2014 2014 Label	lds: 1995 2005 2015	2006	1997 2007 2017	1998 2008 2018 Survey per	1999 2009 2019 iod	2000	Further information
Wording since 08/20: During the I if yes: We were low Time span 1991 2001 2001	of question	had vacancies workers in the occupation [1] 1993 2003 2013 WEST EAST	s e following fiel 1994 2004 2014 2014 Label	lds: 1995 2005	2006	1997 2007 2017	1998 2008 2018	1999 2009 2019 iod	2000	Further information
Wording since 08/20: During the I ffyes: We were Io Time span 1991 2001 2011 2011 No. 3.111)	of question	had vacancies workers in the occupation [1] 1993 2003 2013 WEST EAST	s e following fiel 1994 2004 2014 2014 Label vacancies dur	lds: 1995 2005 2015	2006	1997 2007 2017	1998 2008 2018 Survey per	1999 2009 2019 iod	2000	Further information
Wording since 08/20: During the I ffyes: We were Io Time span 1991 2001 2011 2011 No. 3.111)	of question	had vacancies workers in the occupation [1] 1993 2003 2013 WEST EAST	s e following fiel 1994 2004 2014 2014 Label vacancies dur	lds: 1995 2005 2015	2006	1997 2007 2017	1998 2008 2018 Survey per	1999 2009 2019 iod	2000	Further information
Wording since 08/20: During the I if yes: We were loo Time spai 1991 2001 2011 No. 3.111) Wording since 08/20:	of question	had vacancies workers in the occupation [1] 1993 2003 2003 2013 WEST EAST	s e following fiel 1994 2004 2014 2014 Label Vacancies dur (commerce)	lds: 1995 2005 2015	2006	1997 2007 2017	1998 2008 2018 Survey per	1999 2009 2019 iod	2000	Further information Further information Survey frequency annual survey, August



No.	Name	Label	Survey period	Survey frequency	

3.112) bau_vaclhy_ce vacancies during last 6 months: construction engineer East und West since 08/2013 annual survey, August

Wording of question

										Further information
since 08/2013	3									
During the las If yes:	st 6 months we	had vacancies								
We were look	king for skilled	workers in the	following fiel	ds:						
	constructio	n engineer [1]			l					
										1
Time span	of variable									
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	+
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
2011	2012		2014	2015	2010	2017	2018	2019	2020	
		WEST								
		EAST								

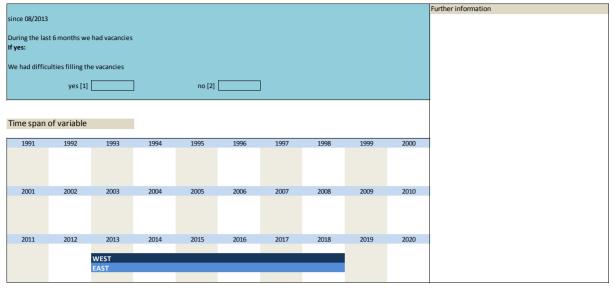
No.	Name	Label	Survey period	Survey frequency

3.113) bau_vaclhy_tc vacancies during last 6 months: trainees (commerce) East und West since 08/2013 annual survey, August

										Further information
since 08/201	3									
During the la If yes:	ist 6 months we	e had vacancies								
We were loo	king for skilled	workers in the	following fiel	ds:						
	commore	ial trainees [1]			1					
	commerc	iai tiainees [1]								
Time span	of variable									
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	
1551	1552	1993	1554	1995	1990	1337	1330	1999	2000	
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
		WEST								
		EAST								
No.	Name		Label				Survey per	iod		Survey frequency

No) .	Name	Label	Survey period	Survey frequency
3.11	14)	bau_difilvac	difficulties filling vacancies	East und West since 08/2013	annual survey, August

Wording of question



No.	Name	Label	Survey period	Survey frequency
3.115)	bau_difil_cp	difficulties filling vacancies: commercial professions	East und West since 08/2013	annual survey, August

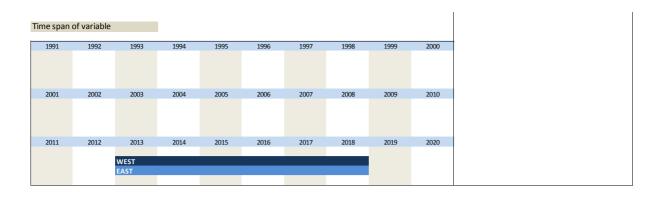
3.115) bau_difil_cp difficulties filling vacancies: commercial professions East und West since 08/2013

Wording of question

										Further information	on	
ince 08/2013	3											
uring the la: yes:	st 6 months we	had vacancies	i									
ow long did	l you have diffic	culties filling th	he vacancies (ir	n months)?								
r commerci	ial professions											
	0 to 3 [1]		4 to 6 [2]		more than 6 [3]	vacancies not f	illed yet [4]				
]]						
ime span	of variable											
me span 1991	of variable	1993	1994	1995	1996	1997	1998	1999	2000			
		1993	1994	1995	1996	1997	1998	1999	2000			
		1993	1994	1995	1996	1997	1998	1999	2000			
		1993	1994 2004	1995	1996 2006	1997	1998 2008	1999 2009	2000			
1991	1992											
1991	1992											
1991	1992											
1991 2001	2002	2003	2004	2005	2006	2007	2008	2009	2010			

No.	Name	Label	Survey period	Survey frequency
3.116)	bau difil so	difficulties filling vacancies: sales occupation	East und West since 08/2013	annual survey, August

since 08/2013				Further information
During the last 6 months we had v If yes:	racancies			
How long did you have difficulties	s filling the vacancies (in month	is)?		
for sales occupation				
0 to 3 [1]	4 to 6 [2]	more than 6 [3]	vacancies not filled yet [4]	



No.	Name	Label	Survey period	Survey frequency

3.117) bau_difil_mc difficulties filling vacancies: managerial staff (commerce East und West since 08/2013 annual survey, August

										Further information
since 08/2013										
During the last If yes:	t 6 months we	had vacancies	5							
How long did y	you have diffi	culties filling t	he vacancies (i	n months)?						
for commercia	al managerial s	staff								
	0 to 3 [1]		4 to 6 [2]		more than 6 [3]	vacancies not	filled yet [4]		
l]]]]		
			_							•
Time span o	of variable									
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	İ.

										1
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
2011	2012		2014	2015	2010	2017	2010	2015	2020	
		WEST								
		EAST								
No.	Name		Label				Survey per	iod		Survey frequency
3.118)	bau_difil_c	e	difficulties fil	ling vacancies:	construction e	engineer	East und W	est since 08	3/2013	annual survey, August
Wording	of question									
wording c	question									
										Further information
since 08/201	3									
		had vacancies								
	3 ist 6 months we	had vacancies								
During the la If yes:	st 6 months we									
During the la If yes:				n months)?						
During the la I f yes: How long did	st 6 months we			n months)?						
During the la I f yes: How long did	st 6 months we I you have diffi ion engineers	culties filling th	he vacancies (i							
During the la I f yes: How long did	st 6 months we I you have diffi	culties filling th			more than 6 [2	3]	vacancies not	filled yet [4]		
During the la I f yes: How long did	st 6 months we I you have diffi ion engineers	culties filling th	he vacancies (i		more than 6 [3	3]	vacancies not	filled yet [4]		
During the la I f yes: How long did	st 6 months we I you have diffi ion engineers	culties filling th	he vacancies (i		more than 6 [3	3]	vacancies not	filled yet [4]		
During the la I f yes: How long did	st 6 months we I you have diffi ion engineers	culties filling th	he vacancies (i		more than 6 [:	3]	vacancies not	filled yet [4]		
During the la If yes: How long dic	st 6 months we I you have diffi ion engineers 0 to 3 [1]	culties filling th	he vacancies (i		more than 6 [:	3]]	vacancies not	filled yet [4]		
During the la If yes: How long dic	st 6 months we l you have diffi- ion engineers 0 to 3 [1] of variable	culties filling t	he vacancies (i 4 to 6 [2]		more than 6 [:]	vacancies not	ĺ		
During the la If yes: How long dic	st 6 months we I you have diffi ion engineers 0 to 3 [1]	culties filling th	he vacancies (i		more than 6 [: 	3]] 1997	vacancies not	filled yet [4]	2000	
During the la f yes: How long dic for construct Time span	st 6 months we l you have diffi- ion engineers 0 to 3 [1] of variable	culties filling t	he vacancies (i 4 to 6 [2]]]		ĺ	2000	
During the la f yes: How long dic for construct Time span	st 6 months we l you have diffi- ion engineers 0 to 3 [1] of variable	culties filling t	he vacancies (i 4 to 6 [2]]]		ĺ	2000	
During the la If yes: How long dic for construct Time span 1991	st 6 months we you have diffi- ion engineers 0 to 3 [1] of variable 1992	culties filling th	4 to 6 [2]	1995	1996	1997	1998	1999		
During the la If yes: How long dic for construct Time span	st 6 months we l you have diffi- ion engineers 0 to 3 [1] of variable	culties filling t	he vacancies (i 4 to 6 [2]]]		ĺ	2000	
During the la If yes: How long dic for construct Time span 1991	st 6 months we you have diffi- ion engineers 0 to 3 [1] of variable 1992	culties filling th	4 to 6 [2]	1995	1996	1997	1998	1999		
During the la If yes: How long dic for construct Time span 1991	st 6 months we you have diffi- ion engineers 0 to 3 [1] of variable 1992	culties filling th	4 to 6 [2]	1995	1996	1997	1998	1999		
During the la If yes: How long dic for construct Time span 1991	st 6 months we you have diffi- ion engineers 0 to 3 [1] of variable 1992	culties filling th	4 to 6 [2]	1995	1996	1997	1998	1999		
During the la If yes: How long dic for construct Time span 1991	st 6 months we you have diffi- ion engineers 0 to 3 [1] of variable 1992	culties filling th	4 to 6 [2]	1995	1996	1997	1998	1999		
During the la If yes: How long did for construct Time span 1991 2001	st 6 months we l you have diffi ion engineers 0 to 3 [1] of variable 1992 2002	culties filling th] 1993 2003	he vacancies (i 4 to 6 [2]] 1995 2005	1996	1997	1998	1999 2009	2010	

No.	Name	Label	Survey period	Survey frequency
3.119)	bau_difil_tc	difficulties filling vacancies: trainees (commerce)	East und West since 08/2013	annual survey, August

3.119) bau_difil_tc

										Further information	
ince 08/2013	3										
uring the la	st 6 months we	had vacancies									
low long did	l you have diffi	culties filling th	he vacancies (i	n months)?							
or commerci	ial trainees										
	0 to 3 [1]		4 to 6 [2]		more than 6 [3]	vacancies not	filled vet [4]			
	0100[1]	_		_		-		inica yerrij			
]]]					
ïme span	of variable		1								
ime span	of variable	1993	1994	1995	1996	1997	1998	1999	2000		
		1993	1994	1995	1996	1997	1998	1999	2000		
		1993 2003	1994 2004	1995 2005	1996 2006	1997	1998 2008	1999 2009	2000 2010		
1991	1992										
1991	1992										
1991 2001	2002	2003	2004	2005	2006	2007	2008	2009	2010		
1991 2001	2002	2003	2004	2005	2006	2007	2008	2009	2010		

During the la	ast 6 months we	had vacancie	s							
If yes:										
About	% of	these vacanci	es were report	ed to the fede	ral employme	nt agency				
										-
Timo coor	of variable									
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
		WEST EAST								
		EAST								
No.	Name		Label				Survey peri	iod		Survey frequency
							-		10010	
3.121)	bau_seskiv	/ly	search for ski	lled workers v	s. last year		East und W	est since 0	8/2013	annual survey, August
Wording	of question									
worung	question									
since 08/201	3									Further information
	-									
If yes:	ast 6 months we	nau vacancie.	5							
Compared to	o last year the se	earch for skille	ed workers was							
				1						
	more easy [1]									
				_						
	unchanged [2]						
	unchanged [2 more difficult]]]						
]]						_
Time span	more difficult]]						
	more difficult] t [3]	1994	1005	1996	1007	1009	1000	2000	
Time span	more difficult]	1994	1995	1996	1997	1998	1999	2000	
	more difficult] t [3]	1994	1995	1996	1997	1998	1999	2000	-
1991	more difficult n of variable 1992] t [3] 1993								
	more difficult] t [3]	1994	1995 2005	1996	1997	1998	1999 2009	2000	
1991	more difficult n of variable 1992] t [3] 1993								
2001	nore difficult] [3] 1993 2003	2004	2005	2006	2007	2008	2009	2010	
1991	nore difficult n of variable 1992 2002 2012] (3) 1993 2003 2013								
2001	nore difficult n of variable 1992 2002 2012] (3) 1993 2003 2013 WEST	2004	2005	2006	2007	2008	2009	2010	
2001	nore difficult n of variable 1992 2002 2012] (3) 1993 2003 2013	2004	2005	2006	2007	2008	2009	2010	
2001	nore difficult n of variable 1992 2002 2012] (3) 1993 2003 2013 WEST	2004	2005	2006	2007	2008	2009	2010	
2001	nore difficult n of variable 1992 2002 2012] (3) 1993 2003 2013 WEST	2004	2005	2006	2007	2008	2009 2019	2010	Survey frequency
1991 2001 2011 No.	nore difficult 1992 2002 2012 Name] : [3] 	2004 2014 Label	2005	2006	2007	2008 2018 Survey peri	2009 2019 iod	2010	
1991 2001 2011	nore difficult] : [3] 	2004 2014	2005	2006	2007	2008 2018	2009 2019 iod	2010	Survey frequency once
1991 2001 2011 No. 3.122)	nore difficult 1992 2002 2012 Name] : [3] 	2004 2014 Label	2005	2006	2007	2008 2018 Survey peri	2009 2019 iod	2010	
1991 2001 2011 No. 3.122)	nore difficult nof variable 1992 2002 2012 Name bau_fambu] : [3] 	2004 2014 Label	2005	2006	2007	2008 2018 Survey peri	2009 2019 iod	2010	once
1991 2001 2011 No. 3.122)	nore difficult nof variable 1992 2002 2012 Name bau_fambu] : [3] 	2004 2014 Label	2005	2006	2007	2008 2018 Survey peri	2009 2019 iod	2010	
1991 2001 2011 No. 3.122) Wording o	nore difficult nof variable 1992 2002 2012 Name bau_fambu] : [3] 	2004 2014 Label	2005	2006	2007	2008 2018 Survey peri	2009 2019 iod	2010	once
1991 2001 2011 No. 3.122) Wording o 02/2014 D) For resear	nore difficult a of variable 1992 2002 2012 Name bau_fambu of question] 1993 2003 2013 WEST EAST JS	2004 2014 Label family busine	2005	2006	2007	2008 2018 Survey peri	2009 2019 iod	2010	once
1991 2001 2011 No. 3.122) Wording of 02/2014 D) For resear Do you envis	nore difficult 1992 2002 2012 Name bau_fambu] : [3] . 1993 . 2003 . 2013 . 2014 . 2015 . 20	2004 2014 Label family busine	2005	2006	2007	2008 2018 Survey peri East and W	2009 2019 iod	2010	once
1991 2001 2011 No. 3.122) Wording of 02/2014 D) For resear Do you envis	more difficult a of variable 1992 2002 2012 Name bau_fambu of question rch purposes? sion yourself as a company who] : [3] . 1993 . 2003 . 2013 . 2014 . 2015 . 20	2004 2014 Label family busine	2005	2006	2007	2008 2018 Survey peri East and W	2009 2019 iod	2010	once
1991 2001 2011 No. 3.122) Wording of 02/2014 D) For resear Do you envis	more difficult a of variable 1992 2002 2012 Name bau_fambu of question rch purposes? sion yourself as a company who] 1993 2003 2003 2013 WEST EAST JS a family busin see voting capi	2004 2014 Label family busine	2005 2015 SS	2006	2007	2008 2018 Survey peri East and W	2009 2019 iod	2010	once
1991 2001 2011 No. 3.122) Wording of 02/2014 D) For resear Do you envis (This means	more difficult a of variable 1992 2002 2012 2012 Name bau_fambu of question rch purposes? sion yourself as a company who] 1993 2003 2003 2013 WEST EAST JS a family busin see voting capi	2004 2014 Label family busine	2005 2015 SS	2006	2007	2008 2018 Survey peri East and W	2009 2019 iod	2010	once
1991 2001 2011 No. 3.122) Wording of 02/2014 D) For resear Do you envis (This means Time spar	more difficult a of variable 1992 2002 2012 Name bau_fambu of question rch purposes? sion yourself as a company who] (3) 1993 2003 2013 2013 WEST EAST JS JS JS JS JS JS Jyes[1]	2004 2014 Label family busine tal is held pred	2005 2015 	2006 2016	2007 2017	2008 2018 Survey period East and W	2009 2019 iod est 02/201	2010	once
1991 2001 2011 No. 3.122) Wording of 02/2014 D) For resear Do you envis (This means	more difficult a of variable 1992 2002 2012 2012 Name bau_fambu of question rch purposes? sion yourself as a company who] 1993 2003 2003 2013 WEST EAST JS a family busin see voting capi	2004 2014 Label family busine	2005 2015 SS	2006	2007	2008 2018 Survey peri East and W	2009 2019 iod	2010	once

1000	1001	1002	1002	1004	1005	1000	1007	1000	1000
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
2010	2011	2012	2013	2014 WEST EAST	2015	2016	2017	2018	2019

East and West 10/2015

Survey period

Survey frequency

once

bau_ref1 Wording of question

Name

Label

refugees question 1

No.

3.123)

10/2015												
1. How large d	ow large do you assess the potential of asylum seekers to be employed in the following positions?											
			[1] small		[2] large							
	trainees]								
	of variable											
1980	1981	1982	1983	1984	1985	1986	1987	1988	1989			
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999			
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009			
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019			
					WEST							
					EAST							

No.	Name	Label	Survey period	Survey frequency
3.124)	bau_ref2	refugees question 2	East and West 10/2015	once
Wording	of question			

Vording	of	upstion
voruing	UI U	luestion

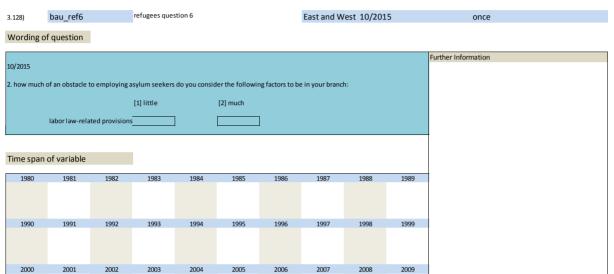
2015										Further Information
2015										
low large	do you assess th	e potential o	of asylum seekers	to be emp	loyed in the follo	owing position	ns?			
			[1] small		[2] large					
	unskilled aid w	orkers								
	unskineu alu w	IOIKEIS								
ne span	of variable									
1980	1981	1982	1983	1984	1985	1986	1987	1988	1989	
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	
					WEST					
					EAST					

	bau_ref3		refugees que	stion 3			East and W	/est 10/201	15	once
Wording	of question									
										Further Information
10/2015										
1. How large	e do you assess th	he potential c	of asylum seeke	ers to be emp	loyed in the follo	owing positio	ns?			
			[1] small		[2] large					
	skilled worker	rs]						
Time spar	n of variable									
1980	1981	1982	1983	1984	1985	1986	1987	1988	1989	
1500	1501	1502	1905	1504	1505	1555	1507	1500	1505	
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	
2010	2011	2012	2015	2014		2010	2017	2010	2019	
					WEST EAST					
No.	Name		Label				Survey per	iod		Survey frequency
3.126)	bau_ref4		refugees que	stion 4			East and W	/est 10/201	15	once
			refugees que	stion 4			East and W	/est 10/201	15	once
	bau_ref4		refugees que	stion 4			East and W	/est 10/201	15	once Further Information
			refugees que	stion 4			East and W	/est 10/201	15	
Wording	of question	he potential d			loyed in the follo	owing positia		/est 10/201	15	
Wording	of question	he potential d			loyed in the follo	owing positio		/est 10/202	15	
Wording	of question		of asylum seeke			owing positia		/est 10/20:	15	
Wording	of question		of asylum seeke			owing positia		/est 10/202	15	
Wording 10/2015 1. How large	of question		of asylum seeke			owing positio		/est 10/202	15	
Wording 10/2015 1. How large	of question e do you assess th leading positiv		of asylum seeke			owing position		/est 10/20:	15	
Wording of 10/2015 1. How large	of question e do you assess th leading position	ons	of asylum seeke [1] small	ers to be emp	[2] large		ns?			
Wording of 10/2015 1. How large	of question e do you assess th leading position	ons	of asylum seeke [1] small	ers to be emp	[2] large		ns?			
Wording of 10/2015 1. How large	of question e do you assess th leading position	ons	of asylum seeke [1] small	ers to be emp	[2] large		ns?			
Wording (10/2015 1. How large Time spar 1980	of question e do you assess th leading position n of variable 1981	ons 1982	of asylum seeke [1] small 1983	ers to be emp	[2] large	1986	ns? 1987	1988	1989	
Wording (10/2015 1. How large Time spar 1980 1990	e do you assess the leading position n of variable 1981	1982 1992	of asylum seeke [1] small 	1984	[2] large	1986 1996	ns? 1987 1997	1988	1989	
Wording (10/2015 1. How large Time spar 1980	of question e do you assess th leading position n of variable 1981	ons 1982	of asylum seeke [1] small 1983	ers to be emp	[2] large	1986	ns? 1987	1988	1989	
Wording (10/2015 1. How large Time spar 1980 1990	e do you assess the leading position n of variable 1981	1982 1992	of asylum seeke [1] small 	1984	[2] large	1986 1996	ns? 1987 1997	1988	1989	
Wording (10/2015 1. How large Time spar 1980 1990	e do you assess the leading position n of variable 1981	1982 1992	of asylum seeke [1] small 	1984	[2] large	1986 1996	ns? 1987 1997	1988	1989	
Wording (10/2015 1. How large Time spar 1980 1990 2000	e do you assess the leading position 1981 1991 2001	ons 1982 1992 2002	of asylum seeke [1] small 	ers to be emp	[2] large	1986 1996 2006	ns? 1987 1997 2007	1968 1998 2008	1989 1999 2009	
Wording (10/2015 1. How large Time spar 1980 1990 2000	e do you assess the leading position 1981 1991 2001	ons 1982 1992 2002	of asylum seeke [1] small 	ers to be emp	[2] large	1986 1996 2006	ns? 1987 1997 2007	1968 1998 2008	1989 1999 2009	
Wording (10/2015 1. How large Time spar 1980 1990 2000	e do you assess the leading position 1981 1991 2001	ons 1982 1992 2002	of asylum seeke [1] small 	ers to be emp	(2) large	1986 1996 2006	ns? 1987 1997 2007	1968 1998 2008	1989 1999 2009	
Wording (10/2015 1. How large Time spar 1980 1990 2000	e do you assess the leading position 1981 1991 2001	ons 1982 1992 2002	of asylum seeke [1] small 	ers to be emp	(2) large	1986 1996 2006	ns? 1987 1997 2007	1988 1998 2008 2018	1989 1999 2009	
Wording (10/2015 1. How large Time span 1980 2000 2010	of question e do you assess th leading positio n of variable 1981 1991 2001 2001	ons 1982 1992 2002	2013	ers to be emp	(2) large	1986 1996 2006	ns? 1987 1997 2007 2017	1988 1998 2008 2018	1989 1999 2009	Further Information
Wording (10/2015 1. How large Time spar 1980 2000 2010 No.	of question e do you assess th leading positio n of variable 1981 1991 2001 2001	ons 1982 1992 2002	2013	ers to be emp	(2) large	1986 1996 2006	ns? 1987 1997 2007 2017	1988 1998 2008 2018	1989 1999 2009 2019	Further Information

10/2015 1. How large do you assess the potential of asylum seekers to be employed in the following positions? [1] small [2] large other positions											Further Information
[1] small [2] large	10/2015										
[1] small [2] large	1 How large	do vou assess th	e notential o	f asvlum seeke	rs to he empl	oved in the foll	owing positio	ns?			
	1. How harge	40 ,00 055055 0	ie potentiai o	i usynum seene	is to be empi	oyeu in the ron	o mig posicio.				
other positions				[1] small		[2] large					
		other position	s				1				
			-	1		L	1				
The second of control of	T :	-f									
Time span of variable	rime span	or variable									
1980 1981 1982 1983 1984 1985 1986 1987 1988 1989	1980	1981	1982	1983	1984	1985	1986	1987	1988	1989	
	2300	2501	2302	2505	2501	_303	2500	2307	2300	2.05	

1990	1991	1992	1993	1994	1995	1996	1997	1998	1999
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
2010	2011	2012	2013		2015 WEST EAST	2016	2017	2018	2019





			EAST			
No.	Name	Label		Survey period	Survey frequency	

3.129)	bau_ref7		refugees que	estion 7			East and W	/est 10/201	5	once
Wording o	of question									
										Further Information
10/2015										
2. how much	of an obstacle	to employing a	asylum seeker	rs do you consid	ler the followi	ng factors to b	e in your brand	h:		
				[1] little		[2] much				
					1	,	-			
	unfit level of	qualification]					
Time span	of variable									
1980	1981	1982	1983	1984	1985	1986	1987	1988	1989	
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	
					EAST					
					2015 WEST					

No.	Name		Label				Survey per	iod		Survey frequency
3.130)	bau_ref8		refugees que	stion 8			East and W	/est 10/201	15	once
Wording	of question									
										Further Information
10/2015										
2. how much	n of an obstacle to	o employing	asylum seeker	s do you consi	der the following	g factors to b	e in your brand	h:		
			[1] little		[2] much					
	minimum wag			1						
	initiation wag	,c		1						-
Time spar	n of variable									
1980	1981	1982	1983	1984	1985	1986	1987	1988	1989	
1980	1981	1982	1983	1984	1985	1986	1987	1988	1989	
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	
2010	2011	LUIL	2015	201.		2010	2017	2010	2015	
					WEST EAST					
					LAST					
No.	Name		Label				Survey per	iod		Survey frequency

3.131)	bau_ref9	refugees question 9	East and West 10/2015	once
Wording o	of question			

2015										Further Information
ow much c	f an obstacle t	o employing	asylum seekers	do you consi	der the followin	g factors to be	e in your brand	h:		
			[1] little		[2] much					
	lack of languag	ge skills								
ne span o	of variable									
1980	1981	1982	1983	1984	1985	1986	1987	1988	1989	
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	
2000	2001	2002	2005	2004	2005	2008	2007	2008	2009	
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	
					WEST					
					EAST					

No.	Name	Label		Survey period	Survey frequency
3.132)	bau_minim_post1	affected by minimum wag	e	East and West 03/2016	once
Wording	of question				
02/2016					Further information
03/2016					
01.01.2015 t	he universal minimum wage	was implemented. Is your co	mpany affected by this regula	tion?	
		[1] yes	[2] no		
Time spar	n of variable				

1980	1981	1982	1983	1984	1985	1986	1987	1988	1989
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
						WEST			
						EAST			

No	Name	Label	Survey period	Survey frequency

3.133) bau_minim_post2 no minimum wage measures

East and West 03/2016 once

Survey freq

Wording of	question								
03/2016						d h., ah: daa	ii an D		
If yes,	e universai min es did you utili:	-	as implemente			d by this regulat	uon?		
			none		[1]				
Time span	of variable								
1980	1981	1982	1983	1984	1985	1986	1987	1988	1989
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
						WEST EAST			

No.	Name	Label	Survey period	Survey frequency
3.134)	bau_minim_post3	measures: employee reduction	East and West 03/2016	once

Wording o	f question								
03/2016									
01.01.2015 the If yes,	es did you utili	-			pany affected	d by this regulat	ion?		
	of variable								
1980	1981	1982	1983	1984	1985	1986	1987	1988	1989
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
2010	2011	2012	2013	2014	2015	2016 WEST EAST	2017	2018	2019

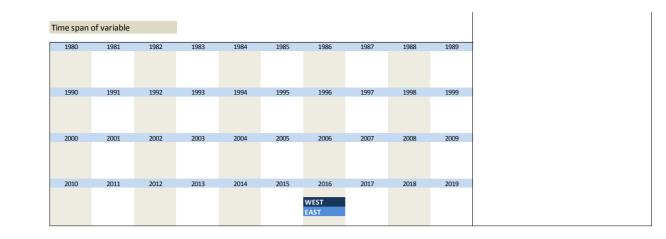
No.	Name		Label				Survey per	iod		Survey frequency
3.135)	bau_minim	_post4	measures: wo	orking hour red	uction		East and W	/est 03/201	.6	once
Wording	of question									
03/2016										Further information
lf yes,	the universal min ures did you utili:				ipany affecte	d by this regulat	ion?			
Time spa	n of variable	1982	1983	1984	1985	1986	1987	1988	1989	
1980	1991	1962	1392	1904	1903	1990	1967	1300	1969	
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	
	2001	2002	2003	2004	2005	2006	2007	2008	2009	
2000	2001									

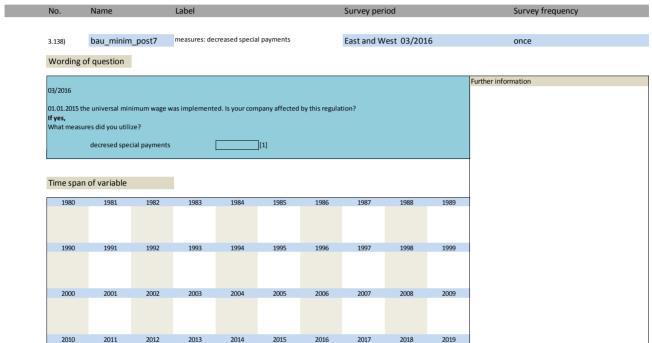
No. Name Label Survey period Survey frequency

3.136) bau_minim_post5 measures: increased prices East and West 03/2016 once

										Further information
03/2016										
	universal min	imum wage w	as implemente	ed. Is your com	pany affected	d by this regulat	ion?			
l f yes, What measure	es did you utili	ze?								
		increased pric			[1]					
		increased pric	es][±]					
lime span o	of variable									
1980		1002	1002	1004	1005	1986	1007	1000	1000	
1980	1981	1982	1983	1984	1985	1986	1987	1988	1989	
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	
2010	2011	2012	2015	2014	2015		2017	2018	2019	
						WEST				
						EAST				

No.	Name	Label	Survey period	Survey frequency
3.137)	bau_minim_post6	measures: decreased investment	East and West 03/2016	once
Wording	g of question			
				Further information
03/2016				
01.01.2015	the universal minimum wage	was implemented. Is your company affected by this reg	ulation?	
If yes,				
What meas	sures did you utilize?			
	decreased ir	nvestment [1]		





No.	Name	Label	Survey period	Survey frequency
3.139)	bau_minim_post8	less minijobs	East and West 03/2016	once

WEST EAST

13/2016 10.12.015 the universal minimum wage was implemented. Is your company affected by this regulation? Aas there been a change in employment in your company? [1] Iess minijobs [1] Filme span of variable [1] 1980 1981 1982 1983 1985 1986 1987 1988 1989 1990 1991 1992 1993 1994 1995 1996 1997 1998 1999 2000 2001 2002 2003 2004 2005 2006 2007 2008 2009 2010 2011 2012 2013 2014 2015 2016 2017 2018 2019			-							
11.01.2015 the universal minimum wage was implemented. Is your company affected by this regulation? Has there been a change in employment in your company? Less minijobs [1] Time span of variable 1980 1981 1982 1983 1984 1985 1986 1987 1988 1989 1990 1991 1992 1993 1994 1995 1996 1997 1998 1999 2000 2001 2002 2003 2004 2005 2006 2007 2008 2009	02/2016									
tas there been a change in employment in your company? Less minijobs [1] Time span of variable 1980 1981 1982 1983 1985 1986 1987 1988 1989 1990 1991 1992 1993 1994 1995 1996 1997 1998 1999 2000 2001 2002 2003 2004 2005 2006 2007 2008 2009	03/2016									
Iess minijobs [1] Time span of variable Image: Span of variable 1980 1981 1982 1983 1984 1985 1986 1987 1988 1989 1990 1991 1992 1993 1994 1995 1996 1997 1998 1999 2000 2001 2002 2003 2004 2005 2006 2007 2008 2009	01.01.2015 the	universal min	iimum wage wa	as implemente	d. Is your com	pany affected	by this regulat	tion?		
Iess minijobs [1] Time span of variable Image: Span of variable 1980 1981 1982 1983 1984 1985 1986 1987 1988 1989 1990 1991 1992 1993 1994 1995 1996 1997 1998 1999 2000 2001 2002 2003 2004 2005 2006 2007 2008 2009	Has there beer	n a change in e	emplovment in	vour company	?					
Time span of variable 1980 1981 1982 1983 1984 1985 1986 1987 1988 1989 1990 1991 1992 1993 1994 1995 1996 1997 1998 1999 2000 2001 2002 2003 2004 2005 2006 2007 2008 2009		-				1				
1980 1981 1982 1983 1984 1985 1986 1987 1988 1989 1990 1991 1992 1993 1994 1995 1996 1997 1998 1999 2000 2001 2002 2003 2004 2005 2006 2007 2008 2009		less minijobs		l][1]				
1980 1981 1982 1983 1984 1985 1986 1987 1988 1989 1990 1991 1992 1993 1994 1995 1996 1997 1998 1999 2000 2001 2002 2003 2004 2005 2006 2007 2008 2009										
1980 1981 1982 1983 1984 1985 1986 1987 1988 1989 1990 1991 1992 1993 1994 1995 1996 1997 1998 1999 2000 2001 2002 2003 2004 2005 2006 2007 2008 2009	Timo coon o	fuariable								
1990 1991 1992 1993 1994 1995 1996 1997 1998 1999 2000 2001 2002 2003 2004 2005 2006 2007 2008 2009	Time span c									
2000 2001 2002 2003 2004 2005 2006 2007 2008 2009	1980	1981	1982	1983	1984	1985	1986	1987	1988	1989
2000 2001 2002 2003 2004 2005 2006 2007 2008 2009										
2000 2001 2002 2003 2004 2005 2006 2007 2008 2009										
2000 2001 2002 2003 2004 2005 2006 2007 2008 2009	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999
	1350	1551	1352	1555	1551	1333	1330	133,	1350	1999
2010 2011 2012 2013 2014 2015 2016 2017 2018 2019	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
2010 2011 2012 2013 2014 2015 2016 2017 2018 2019										
2010 2011 2012 2013 2014 2015 2016 2017 2018 2019										
	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
	2010	2011	2012	2013	2014	2015	2010	2017	2018	2015

No.	Name		Label				Survey per	iod		Survey frequency
	Hanne		20001				ourrey per	100		Survey nequeiney
3.140)	bau_minim	n_post9	minijobs tran	sformed into in	nsurable empl	oyment	East and W	/est 03/201	6	once
Wording	of question									
03/2016										Further information
01.01.2015 tł	ne universal mir	nimum wage v	vas implement	ed. Is your com	ipany affected	l by this regula	ation?			
Has there be	en a change in e	employment i	n your compan	y?						
			l into insurable	[1]]					
	employment									
	of variable									
1980	1981	1982	1983	1984	1985	1986	1987	1988	1989	
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	
2010	2011	2012	2015	2014	2015	WEST	2017	2018	2015	
						EAST				
							6			
No.	Name		Label				Survey per	iod		Survey frequency
No. 3.141)	Name bau_minim	n_post10	_	e employment			Survey per East and W		.6	Survey frequency once
3.141)		n_post10	_	e employment		_			6	
3.141)	bau_minim	n_post10	_	e employment					6	
3.141) Wording (03/2016	bau_minim		new insurable			by this regula	East and W		6	once
3.141) Wording o 03/2016 01.01.2015 th	bau_minim	nimum wage v	new insurable vas implement	ed. Is your com		by this regula	East and W		6	once
3.141) Wording o 03/2016 01.01.2015 th	bau_minim of question ne universal mir een a change in o	nimum wage v employment i	new insurable vas implement n your compan	ed. Is your com y?		l by this regula	East and W		6	once
3.141) Wording o 03/2016 01.01.2015 th	bau_minim of question ne universal mir	nimum wage v employment i	new insurable vas implement n your compan	ed. Is your com		l by this regula	East and W		6	once
3.141) Wording o 03/2016 01.01.2015 tH Has there be	bau_minim of question ne universal min ren a change in o new insurable generated	nimum wage v employment i	new insurable vas implement n your compan	ed. Is your com y?		l by this regula	East and W		6	once
3.141) Wording of 03/2016 01.01.2015 th Has there be	bau_minim of question ne universal min en a change in o generated	nimum wage v employment i	new insurable vas implement n your compan t was	ed. Is your com y? [1]	apany affectec		East and W	/est 03/201		once
3.141) Wording o 03/2016 01.01.2015 tH Has there be	bau_minim of question ne universal min ren a change in o new insurable generated	nimum wage v employment i	new insurable vas implement n your compan	ed. Is your com y?		l by this regula	East and W		6	once
3.141) Wording of 03/2016 01.01.2015 th Has there be	bau_minim of question ne universal min en a change in o generated	nimum wage v employment i	new insurable vas implement n your compan t was	ed. Is your com y? [1]	apany affectec		East and W	/est 03/201		once
3.141) Wording of 03/2016 01.01.2015 th Has there be	bau_minim of question ne universal min en a change in o generated	nimum wage v employment i	new insurable vas implement n your compan t was	ed. Is your com y? [1]	apany affectec		East and W	/est 03/201		once
3.141) Wording of 03/2016 01.01.2015 ti Has there be Time spar 1980	bau_minim of question ne universal min ren a change in o new insurable generated	nimum wage v employment i e employmen 1982	new insurable vas implement t was	ed. Is your com y? [1] 1984	ppany affectec	1986	East and W ation?	/est 03/201	1989	once
3.141) Wording of 03/2016 01.01.2015 ti Has there be Time spar 1980	bau_minim of question ne universal min ren a change in o new insurable generated	nimum wage v employment i e employmen 1982	new insurable vas implement t was	ed. Is your com y? [1] 1984	ppany affectec	1986	East and W ation?	/est 03/201	1989	once
3.141) Wording of 03/2016 01.01.2015 th Has there be Time spar 1980 1990	bau_minim of question the universal miniment ren a change in of new insurable generated n of variable 1981	nimum wage v employment i e employmen 1982 1992	new insurable vas implement n your compan t was 1983 1993	ed. Is your com y? [1] 1984 1994	ipany affected	1986	East and W ation?	/est 03/201	1989	once
3.141) Wording of 03/2015 01.01.2015 th Has there be Time spar 1980 1990 2000	bau_minim of question the universal minimen a change in of mew insurable generated 1981 1991 2001	nimum wage v employment i e employmen 1982 1992 2002	new insurable	ed. Is your com y? [1] 1984 1994 2004	1985 1995 2005	1986	East and W ation?	/est 03/201	1989 1999 2009	once
3.141) Wording of 03/2016 01.01.2015 th Has there be Time spar 1980 1990	bau_minim of question the universal miniment ren a change in of new insurable generated n of variable 1981	nimum wage v employment i e employmen 1982 1992	new insurable vas implement n your compan t was 1983 1993	ed. Is your com y? [1] 1984 1994	ipany affected	1986	East and W ation?	/est 03/201	1989	once
3.141) Wording of 03/2015 01.01.2015 th Has there be Time spar 1980 1990 2000	bau_minim of question the universal minimen a change in of mew insurable generated 1981 1991 2001	nimum wage v employment i e employmen 1982 1992 2002	new insurable	ed. Is your com y? [1] 1984 1994 2004	1985 1995 2005	1986 1996 2006 2016	East and W ation?	/est 03/201	1989 1999 2009	once
3.141) Wording of 03/2016 01.01.2015 th Has there be 7 Time spare 1980 2000 2000	bau_minim of question ne universal min men a change in o new insurable nof variable 1981 1991 2001 2001	nimum wage v employment i e employmen 1982 1992 2002	new insurable vas implement n your compan t was 1983 1993 2003 2003	ed. Is your com y? [1] 1984 1994 2004	1985 1995 2005	1986 1996 2006 2016 WEST	East and W ation?	/est 03/201	1989 1999 2009	Eurther information
3.141) Wording of 03/2015 01.01.2015 th Has there be Time spar 1980 1990 2000	bau_minim of question the universal minimen a change in of mew insurable generated 1981 1991 2001	nimum wage v employment i e employmen 1982 1992 2002	new insurable	ed. Is your com y? [1] 1984 1994 2004	1985 1995 2005	1986 1996 2006 2016 WEST	East and W ation?	/est 03/201	1989 1999 2009	once
3.141) Wording of 03/2016 01.01.2015 th Has there be 7 Time spare 1980 2000 2000	bau_minim of question ne universal min men a change in o new insurable nof variable 1981 1991 2001 2001	nimum wage v employment i e employmen 1982 1982 2002 2002 2012	new insurable vas implement n your compan t was 1983 1993 2003 2003 2013	ed. Is your com y? [1] 1984 1994 2004	pany affected 1985 1995 2005 2015	1986 1996 2006 2016 WEST EAST	East and W ation?	/est 03/201	1989 1999 2009 2019	Eurther information

01.01.2015 tl	he universal mir	nimum wage v	vas implemente	ed. Is your com	npany affecte	d by this regula	ation?			
Has there be	een a change in e	employmenti	n your company	/?						
	employment	relationships	did not change	[1]]					
Time spar	n of variable									
1980	1981	1982	1983	1984	1985	1986	1987	1988	1989	
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	
2010	2011	2012	2013	2014	2015	2016 WEST EAST	2017	2018	2019	
No.	Name		Label				Survey per	iod		Survey frequency
3.143)	bau_credit	ves	credit agreem	ent signed			East and W	/est 06/201	16	once

06/2016										Further information	
Have you sign	ed one or mo	re credit agreer	nents with bar	nks during the I	ast 12 month	5?					
		ructuring or pro									
Yes:											
		[1] amount an	d conditions a	s expected							
		[2] amount as	expected, wo	rse conditions							
		[3] conditions									
		[4] lower amo	unt and worse	conditions that	in expected						
1980	1981	1982	1983	1984	1985	1986	1987	1988	1989		
1980 1990	1981 1991	1982 1992	1983 1993	1984 1994	1985 1995	1986 1996	1987 1997	1988 1998	1989 1999		
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999		
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999		

No.	Name	Label	Survey period	Survey frequency

bau creditno	credit agreement not signed

East and West 06/2016

once

Wording of question

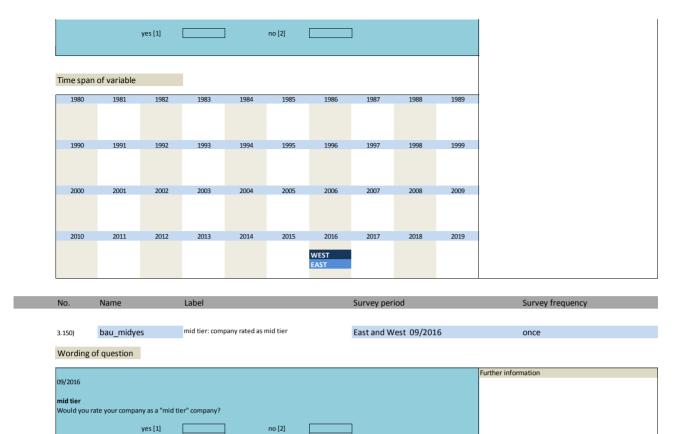
3.144)

	Further information
06/2016	
Have you signed one or more credit agreements with banks during the last 12 months? (e.g. new credits, debt restructuring or prolungation of a credit/ line of credit) no, because:	
[1] no need	
[2] unacceptable terms	
[3] denied by banks	
[4] no realistic prospect of a credit	

Time span										
	of variable									
1980	1981	1982	1983	1984	1985	1986	1987	1988	1989	
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	
2000	2001	2002	2003	2004	2005	2000	2007	2008	2005	
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	
						WEST EAST				
No.	Name		Label				Survey peri	od		Survey frequency
3.145)	bau_credit	use1	financing of or	igoing operati	ing resources		East and W	est 06/201	6	once
Wording of	_				J		Lust unu W	231 00/201	-	
worung of	question									Further information
06/2016										
What was the	usage of your	last negotiate	ed credit?							
	financing of o	ngoing opera	ting resources	[1]						
Time	ofucial									
	of variable	4000	1000	1001	1005	1000	4007	4000	1000	
1980	1981	1982	1983	1984	1985	1986	1987	1988	1989	
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	
2010	2011	2012	2013	2014		WEST	2017	2018	2015	
						EAST				
						EAST				
No.	Name		Label			EAST	Survey peri	od		Survey frequency
	Name bau_creditu	use2	Label financing of ar	investment	_	EAST	Survey peri East and W		6	Survey frequency once
3.146)	bau_credit	use2	_	investment		EAST			6	
3.146) Wording of	bau_credit	use2	_	investment		EAST				
3.146) Wording of 06/2016	bau_credit		financing of an	ninvestment		EAST				once
3.146) Wording of 06/2016	bau_credit		financing of an) investment		EAST				once
3.146) Wording of 06/2016	bau_creditu		financing of ar	n investment		EAST				once
3.146) Wording of 06/2016	bau_creditu	last negotiate	financing of ar			EAST				once
3.146) Wording of 06/2016 What was the	bau_credition	last negotiate	financing of ar			EAST				once
3.146) Wording of 06/2016 What was the Time span (bau_crediti f question usage of your financi	last negotiate	financing of ar ed credit? stment	[1]]		East and W	est 06/201		once
3.146) Wording of 06/2016 What was the	bau_credition	last negotiate	financing of ar		1985	1986				once
3.146) Wording of 06/2016 What was the Time span	bau_crediti f question usage of your financi of variable	last negotiate ing of an inve 1982	financing of ar ed credit? stment 1983	[1]	1985	1986	East and W	est 06/201	1989	once
3.146) Wording of 06/2016 What was the Time span (bau_crediti f question usage of your financi	last negotiate	financing of ar ed credit? stment	[1]]		East and W	est 06/201		once
3.146) Wording of 06/2016 What was the Time span	bau_crediti f question usage of your financi of variable	last negotiate ing of an inve 1982	financing of ar ed credit? stment 1983	[1]	1985	1986	East and W	est 06/201	1989	once
3.146) Wording of 06/2016 What was the Time span	bau_crediti f question usage of your financi of variable	last negotiate ing of an inve 1982	financing of ar ed credit? stment 1983	[1]	1985	1986	East and W	est 06/201	1989	once

	2011	2012	2013	2014	2015	2016 WEST EAST	2017	2018	2019	
No	Namo	_	Label	_	_		Survey per	ind		Survey frequency
No.	Name		Label				Survey per	100		Survey frequency
3.147)	bau_credit	use3	other financi	ng			East and W	/est 06/201	16	once
Wording	of question									
06/2016										Further information
	e usage of your	last negotiate	ed credit?							
		others		[1]]					
		others		[1]						
										*
	n of variable	4000	1000	1001	4005	1000	4007	4000	1000	
1980	1981	1982	1983	1984	1985	1986	1987	1988	1989	
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	
						WEST EAST				
No.	News						Survey per	riod		Survey frequency
	Name		Label				Survey per	100		Survey nequency
	bau_midm	anager	mid tier: mor	e than 4 mana	igers			/est 09/201	16	once
3.148)		anager		e than 4 mana	igers				16	
3.148) Wording o	bau_midm	anager		e than 4 mana	igers				16	
3.148) Wording (09/2016	bau_midm	anager		e than 4 mana	ıgers				16	once
3.148) Wording (09/2016 mid tier	bau_midm	ore than 4 ma	mid tier: mor	e than 4 mana					16	once
3.148) Wording (09/2016 mid tier	bau_midm		mid tier: mor	e than 4 mana	no [2]				16	once
3.148) Wording (09/2016 mid tier	bau_midm	ore than 4 ma	mid tier: mor	e than 4 mana					16	once
3.148) Wording o 09/2016 mid tier Does your co	bau_midm of question ompany have m n of variable	ore than 4 mar yes [1]	mid tier: mor]	no [2]		East and W	/est 09/202		once
3.148) Wording o 09/2016 mid tier Does your co	bau_midm of question	ore than 4 ma	mid tier: mor	e than 4 mana		1986			1989	once
3.148) Wording o 09/2016 mid tier Does your co	bau_midm of question ompany have m n of variable	ore than 4 mar yes [1]	mid tier: mor]	no [2]	1986	East and W	/est 09/202		once
3.148) Wording of 09/2016 mid tier Does your co	bau_midm of question ompany have m n of variable	ore than 4 mar yes [1]	mid tier: mor]	no [2]	1986	East and W	/est 09/202		once
3.148) Wording of 09/2016 mid tier Does your co Time spar	bau_midm of question ompany have m h of variable 1981	ore than 4 mai yes [1] 1982	mid tier: mor	1984	no [2] 1985		East and W	/est 09/202	1989	once
3.148) Wording of 09/2016 mid tier Does your co Time spar	bau_midm of question ompany have m h of variable 1981	ore than 4 mai yes [1] 1982	mid tier: mor	1984	no [2] 1985		East and W	/est 09/202	1989	once
3.148) Wording of 09/2016 mid tier Does your co Time spar 1980	bau_midm of question ompany have m n of variable 1981 1991	ore than 4 mai yes [1] 1982 1992	mid tier: mor	1984	no [2] 1985 1995	1996	East and W	/est 09/20: 1988	1989	once
3.148) Wording of mid tier Does your co Time spar 1980 1990	bau_midm of question ompany have m n of variable 1981 1991 2001	ore than 4 mai yes [1] 1982 1992 2002	mid tier: mor	1984	no [2] 1985 1995 2005	1996 2006	East and W	/est 09/203	1989 1999 2009	once
3.148) Wording of 09/2016 mid tier Does your co Time spar 1980	bau_midm of question ompany have m n of variable 1981 1991	ore than 4 mai yes [1] 1982 1992	mid tier: mor	1984	no [2] 1985 1995	1996 2006 2016 WEST	East and W	/est 09/20: 1988	1989	once
3.148) Wording of mid tier Does your co Time spar 1980 1990	bau_midm of question ompany have m n of variable 1981 1991 2001	ore than 4 mai yes [1] 1982 1992 2002	mid tier: mor	1984	no [2] 1985 1995 2005	1996 2006 2016	East and W	/est 09/203	1989 1999 2009	once
3.148) Wording of 09/2016 mid tier Does your co 1980 1990 2000 2010	bau_midm of question ompany have m n of variable 1981 1991 2001 2011	ore than 4 mai yes [1] 1982 1992 2002	mid tier: mor	1984	no [2] 1985 1995 2005	1996 2006 2016 WEST	East and W 1987 1997 2007 2017	/est 09/20: 1988 1998 2008 2018	1989 1999 2009	Further information -
3.148) Wording of mid tier Does your co Time spar 1980 1990	bau_midm of question ompany have m n of variable 1981 1991 2001	ore than 4 mai yes [1] 1982 1992 2002	mid tier: mor	1984	no [2] 1985 1995 2005	1996 2006 2016 WEST	East and W	/est 09/20: 1988 1998 2008 2018	1989 1999 2009	once

	Further information
09/2016	
midtier	
Does at least one of your managers hold shares of your company?	



Time span of variable WEST EAST

No. Name Label Survey period Survey frequency

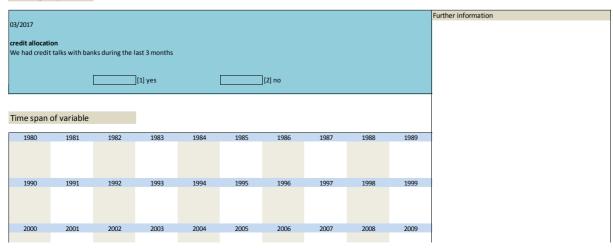
bau_credit2_1 credit seeking

East and West since 03/2017

March, June, September, December

Wording of question

3.151)



2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	
							WEST EAST			
No.	Name		Label				Survey per	iod		Survey frequency
3.152)	bau_credit	2_2	credit allocati	on			East and W	/est since 0	3/2017	March, June, September, Dec
	of question									
03/2017 - 06,	/2018									Further information
credit alloca			last 2 seconda							
we had cred										
Banks behav	ed in these									
			[1] accomoda	ting						
			[2] normal [3] reserved							
Since 09/201	0	μ	-							
credit alloca	tion									
	lit talks with bar behaved in tl		last 3 months							
n yes) same			[1] accomoda	ting						
			[2] normal							
			[3] reserved							
Time spor	n of variable									
1980	1981	1982	1983	1984	1985	1986	1987	1988	1989	
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	
							WEST EAST			
No.	Name		Label				Survey per	iod		Survey frequency
3.153)	bau_credit	2 3	reasons for n	ot credit seekir				/est since 0	3/2017	March, June, September, De
	of question				-		Last and W	Set since 0	-,=317	
03/2017 - 06,	/2018									Further information
credit alloca		aks during the	last 3 months							
in the first of the										
			[1] no need							
			[1] no need [2] other reas	ons						
Since 09/201	8									-
credit alloca	tion									
We had cred	lit talks with bar	iks during the	last 3 months							
			[1] no need							

Time span of variable 1980 1981 1982 1984 1985 1986 1987 1988 1989 1990 1991 1992 1993 1994 1995 1996 1997 1988 1999 2000 2001 2002 2003 2004 2005 2006 2007 2008 2009 2010 2011 2012 2013 2014 2015 2016 2017 2018 2019 Were your faced negative interest rates on capital contribution by at least one of your banks? Further information online only Survey period Survey frequency Survey frequency <th></th> <th>-</th>											-
1990 1991 1992 1993 1994 1995 1996 1997 1998 1999 2000 2001 2002 2003 2004 2005 2006 2007 2008 2009 2010 2011 2012 2013 2014 2015 2016 2017 2018 2019 Versite Survey period 2019 Versite Survey period Survey frequency Survey period Survey frequency Survey period Survey frequency Survey period Survey frequency	Time span c	of variable									
2010 2011 2012 2013 2014 2015 2016 2017 2018 2019 2010 2011 2012 2013 2014 2015 2016 2017 2018 2019 2010 2011 2012 2013 2014 2015 2016 2017 2018 2019 WEST ####################################	1980	1981	1982	1983	1984	1985	1986	1987	1988	1989	
2010 2011 2012 2013 2014 2015 2016 2017 2018 2019 2010 2011 2012 2013 2014 2015 2016 2017 2018 2019 2010 2011 2012 2013 2014 2015 2016 2017 2018 2019 WEST ####################################											
2010 2011 2012 2013 2014 2015 2016 2017 2018 2019 No. Name Label Survey period Survey period Survey frequency 3.154) bau_negint confronted with negative interest rates East and West since 06/2017 once Wording of question Jun 17 Further information Have you faced negative interest rates on capital contribution by at least one of your banks? Further information Time span of variable 2010 2011 2013 2014 2015 2016 2017 2018 2019	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	
2010 2011 2012 2013 2014 2015 2016 2017 2018 2019 No. Name Label Survey period Survey period Survey frequency 3.154) bau_negint confronted with negative interest rates East and West since 06/2017 once Wording of question Jun 17 Further information Have you faced negative interest rates on capital contribution by at least one of your banks? Further information Time span of variable 2010 2011 2013 2014 2015 2016 2017 2018 2019											
No. Name Label Survey period Survey frequency 3.154) bau_negint confronted with negative interest rates East and West since 06/2017 once 3.154) bau_negint confronted with negative interest rates East and West since 06/2017 once Wording of question Jun 17 Have you faced negative interest rates on capital contribution by at least one of your banks? Further information online only Time span of variable 2010 2011 2012 2013 2014 2015 2016 2017 2018 2019	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	
No. Name Label Survey period Survey frequency 3.154) bau_negint confronted with negative interest rates East and West since 06/2017 once 3.154) bau_negint confronted with negative interest rates East and West since 06/2017 once Wording of question Jun 17 Have you faced negative interest rates on capital contribution by at least one of your banks? Further information online only Time span of variable 2010 2011 2012 2013 2014 2015 2016 2017 2018 2019											
No. Name Label Survey period Survey frequency 3.154) bau_negint confronted with negative interest rates East and West since 06/2017 once Wording of question Jun 17 Further information Have you faced negative interest rates on capital contribution by at least one of your banks? Further information Time span of variable 2010 2011 2012 2013 2014 2015 2016 2017 2018 2019	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	
3.154) bau_negint confronted with negative interest rates East and West since 06/2017 once Wording of question Jun 17 Further information Have you faced negative interest rates on capital contribution by at least one of your banks? Further information Yes [1] No [2] Time span of variable 2010 2011 2012 2013 2014 2015 2017 2018 2019 WEST								WEST EAST			
3.154) bau_negint confronted with negative interest rates East and West since 06/2017 once Wording of question Jun 17 Further information online only Have you faced negative interest rates on capital contribution by at least one of your banks? Further information online only Time span of variable 2010 2011 2012 2013 2014 2015 2017 2018 2019 VEST											
Wording of question Further information Jun 17 Further information Have you faced negative interest rates on capital contribution by at least one of your banks? online only Yes [1] No [2] Time span of variable 2010 2011 2012 2013 2014 2015 2016 2017 2018 2019	No.	Name		Label				Survey per	riod		Survey frequency
Further information Further information Image: span of variable 2010 2011 2012 2013 2014 2015 2016 2017 2018 2019 WEST											
Further information Further information Image: Second se	3.154)	bau_negint			confronted w	vith negative in	terest rates	East and W	Vest since 0	6/2017	once
Have you faced negative interest rates on capital contribution by at least one of your banks?					confronted w	vith negative in	terest rates	East and W	Vest since 0	6/2017	once
Yes [1] No [2] Time span of variable 2010 2011 2012 2013 2014 2015 2016 2017 2018 2019	Wording of				confronted w	vith negative in	terest rates	East and W	Vest since 0	6/2017	
Time span of variable 2010 2011 2012 2013 2014 2015 2016 2017 2018 2019	Wording of Jun 17	question		1					Vest since 0	6/2017	Further information
2010 2011 2012 2013 2014 2015 2016 2017 2018 2019	Wording of Jun 17	question		terest rates on					Vest since 0	6/2017	Further information
2010 2011 2012 2013 2014 2015 2016 2017 2018 2019	Wording of Jun 17	question			capital contrib				Vest since 0	6/2017	Further information
2010 2011 2012 2013 2014 2015 2016 2017 2018 2019	Wording of Jun 17	question			capital contrib				Vest since 0	6/2017	Further information
WEST	Wording of Jun 17	question			capital contrib				Vest since 0	6/2017	Further information
WEST EAST	Wording of Jun 17	question Have you face			capital contrib				Vest since 0	6/2017	Further information
EAST	Wording of Jun 17	question Have you faced	d negative inf	Yes [1]	capital contrib	bution by at leas	st one of your	· banks?			Further information
	Wording of Jun 17	question Have you faced	d negative inf	Yes [1]	capital contrib	bution by at leas	st one of your	2017			Further information

No.	Name	Label				Survey peri	od		Survey frequency
3.155)	bau_negint_noact		negative intere	est actions: no	ne	East and We	est since 06/2	2017	once
Wording o	f question								
Jun 17	,								Further information
	Have you faced negative in	terest rates or	n capital contribu	tion by at least	t one of your	r banks?			multiple nominations are possible
	If Yes								online only
	Which arrangements did yo	ou choose, to a	void payments o	f negative inte	erest rates?				
			٦						
	na arrangements - negative interest rate accepted	e Yes [1]							
Timo coop	of variable								
2010	2011 2012	2013	2014	2015	2016	2017	2018	2019	
						WEST EAST			
						LAST			

No.	Name	Label	Survey period	Survey frequency
			,,	, , ,

3.156)	bau_negin	t_agree		negative inte	rest actions: b	ank	East and W	est since 0	6/2017	once
				agreements						
Wording	of question									
wording	orquestion									
Jun	17									Further information
	Have you face	ed negative int	erest rates on	capital contrib	ution by at lea	st one of your	banks?			multiple nominations are possible
	If Yes									online only
	Which arrang	ements did yo	u choose, to av	oid payments	of negative in	terest rates?				
			1	1						
	Negoation wi	th bank	Yes [1]							
				J						
Time spa	in of variable									
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	
							WEST			
							EAST			

No.	Name		Label				Survey per	iod		Survey frequency	
3.157)	bau_negint	_change		negative inte	rest actions: cha	inge of bank	East and W	est since 0	6/2017	once	
Wording of	f question										
Jun 17										Further information	
	Have you faced	d negative inte	erest rates on	capital contrib	ution by at least	t one of your	banks?			multiple nominations are possible	
	If Yes									online only	
	Which arrange	ments did you	u choose, to av	oid payments	of negative inte	rest rates?					
				1							
	Change to anot which does not		Yes [1]								
	negative intere (yet)	est rates		-							
	()=0/		I	1							
Time span	of variable										
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019		
2010	2011	2012	2013	2014	2015			2018	2019		
							WEST EAST				

No.		Name		Label				Survey per	iod		Survey frequency	l
3.15	8)	bau_negint	_inc		negative inter	est actions: inc	rease of cash	East and W	est since 0	6/2017	once	l
Wo	ording of	fquestion										
	Jun 17										Further information	I
		Have you face	d negative int	erest rates on	capital contribu	ition by at least	t one of your l	banks?			multiple nominations are possible	
		If Yes									online only	
		Which arrange	ments did you	i choose, to av	oid payments o	of negative inte	erest rates?				No one answered this question.	I
	1				I							I
		Higher cash rat	tio	Yes [1]								I
												I
												I
												I
Tim	ne span o	of variable										I
	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019		I
								WEST				I

EAST	

No.	Name	Label		Survey period	Survey frequency
3.159)	bau_negint_redas		negative interest actions: redeployment	East and West since 06/2017	once
			in other financial assets and settlement		

Jun 17	,									Further information
	Have you face	d negative int		multiple nominations are possible						
	If Yes			online only						
	Which arrange	ements did you	u choose, to av	oid payments	of negative int	erest rates?				
			1	L						
	Shift to other assets and pre		Yes [1]							
	credit									
Time span	ofvariable									
Time span										
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	Ť
							WEST			
							EAST			

No.		Name	Label		Survey period	Survey frequency
3.16	0)	bau_negint_redasint		negative interest actions: redeployment of assets within company	East and West since 06/2017	once
				of assets within company		
Wo	ording of	question				
	Jun 17					Further information
		Have you faced negative into	erest rates on	capital contribution by at least one of your	banks?	multiple nominations are possible
		If Yes				online only
		Which arrangements did you	i choose, to av	oid payments of negative interest rates?		
				1		
		Rearrangements of funds to other segments of the	Yes [1]			
		company				
				I		
Tim	no snan i	of variable				

1	•									
	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
								WEST		
								EAST		

No.	Name	Label		Survey period	Survey frequency
3.161)	bau_negint_inv		negative interest actions: investing or	East and West since 06/2017	once
			preponing (additional) investments		
Wording o	f question				
Jun 17					Further information
	Have you faced negative int	erest rates on	capital contribution by at least one of your	banks?	multiple nominations are possible
	If Yes				online only
	Which arrangements did you	u choose, to av	void payments of negative interest rates?		
		1	_		
	(Early) conducting	Yes [1]			

	(additional) ir	ivestments							
Time span	of variable	2012	2013	2014	2015	2016	2017	2018	2019
2010	2011	2012	2015	2014	2015	2010	WEST EAST	2010	2013

No.	Name		Label				Survey peri	iod		Survey frequency
3.162)	bau_negint	t_oth		negative inte	rest actions: oth	ner	East and W	est since 0	6/2017	once
Wording o	of question									
Jun 17	,									Further information
	Have you face	d negative int	erest rates on	capital contrib	ution by at leas	t one of your	banks?			multiple nominations are possible
	If Yes									online only
	Which arrange	ements did you	choose, to av	oid payments	of negative inte	erest rates?				
	Other: please	specify	Yes [1]]						
Time span	of variable									
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	
							WEST			
							EAST			
										1

No.		Name		Label				Survey peri	od			Survey frequency	
3.163)		bau_negint	_burden			gative interest	rates on	East and W	est since 0	6/2017		once	
					profit situatio	n							
Word	ling of	f question											
	=												
	Jun 17										Further infor	mation	
		Negative inter	rest rates have	a negative im	pact on our rev	venues					online only		
				highly									
				significant	significantly [2]	negiligible or not at all [3]							
				[1]									
				L	I								
		c											
Time	span	of variable											
20	010	2011	2012	2013	2014	2015	2016	2017	2018	2019			
								WEST					
								EAST					

No.	Name	Label		Survey period	Survey frequency
3.164)	bau_negint_banks		number of relationship banks	East and West since 06/2017	once
Wording	of question				
Jun 1	7			F	urther information
	How many main banks do y	ou use?		0	nline only

If	f No								
н	low many bar	nks do you nam	ne youre main	bank?					
		0 [0]	1 [1]	2 [2]	3 [3]	4 [4]	More than 4 [5]		
	[
ime span of	f variable								
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
							WEST EAST		

I	No.	Name	Label		Survey period	Survey frequency
	3.165)	bau gdp1		real gdp: % change comp. last year	West and East 08/2018	once

Wording of question Aug 18 Further information By how many percent do you think the **real GDP** in Germany will change in **20XX** compared to the previous year (20YY)? XX= current year YY= previous year e.g. in 2018: 20XX=2018, 20YY=2017 ____,__% related to gdp3 gdp4 Time span of variable WEST EAST

No	0.	Name	Label		Survey period	Survey frequency
3.1	166)	bau_gdp2			West and East 08/2018	once
				buisness situation		

Wording of question	
Aug 18	

Aug 18									
	How importar	nt is the genera	al economic de	velopment in	Germany for y	our buisness sit	uation?		
		very important [1]	important [2]	not as important [3]	less important [4]	un- important [5]			
Fime span (of variable								
1980	1981	1982	1983	1984	1985	1986	1987	1988	1989
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
2010	2011	2012	2013	2014	2015	2016	2017	2018 WEST	2019
	Fime span	How important in the im	How important is the generative important [1]	How important is the general economic de very important [2] important [1] important [2] 1980 1981 1982 1983 1980 1981 1982 1983 1990 1991 1992 1993 2000 2001 2002 2003	How important is the general economic development in very important [1] mot as important [2] not as important [3] 1980 1981 1982 1983 1984 1980 1981 1982 1983 1984 1990 1991 1992 1993 1994 2000 2001 2002 2003 2004	How important is the general economic development in Germany for y very important [1] not as important [2] not as important [3] less important [4] 1980 1981 1982 1983 1984 1985 1980 1981 1982 1983 1984 1985 1990 1991 1992 1993 1994 1995 2000 2001 2002 2003 2004 2005	How important is the general economic development in Germany for your buisness site very important [1] not as important [2] less important [3] un- important [4] Time span of variable	How important is the general economic development in Germany for your buisness situation? very important [2] not as important [3] less unitial important [5] Important [1] important [2] important [3] important [4] Important [2] not as important [3] unitial important [5] Important [1] important [2] important [3] important [4] Important [2] 1980 1981 1982 1983 1984 1985 1986 1987 1980 1981 1982 1983 1984 1985 1986 1987 1990 1991 1992 1993 1994 1995 1996 1997 2000 2001 2002 2003 2004 2005 2006 2007	very important [2] not as important [3] less important [4] un-important [5] important [1] important [2] important [3] important [4] important [5] Time span of variable

No.	Name		Label				Survey pe	riod		Survey frequency
		_	Luber	_	_	_	burrey pe		_	Survey nequelley
3.167)	bau_found			founding year	r		West and	East 09/201	8	once
Wording	of question									
Sep 2	18									Further information
	In which year	was your com	pany / busines	is founded?						
					_					-
Time spa	n of variable									
1980	1981	1982	1983	1984	1985	1986	1987	1988	1989	
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	
2005	2051	2007	2007	200	200-	2005	2057	2005	2005	
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	
2010	2011	2012	2013	2014	2015	2016	2017	2018 WEST	2019	
								EAST		
No.	Name		Label				Survey pe	riod		Survey frequency
3.168)	bau_forsal	es		sales: % in for	reign country		West and	East 09/201	8	once
		es		sales: % in for	reign country		West and	East 09/201	8	once
Wording	of question	es	1	sales: % in for	reign country		West and	East 09/201	8	
	of question		1				West and	East 09/201	8	once Further information
Wording	of question		sales does your			broad?	West and	East 09/201	8	
Wording	of question		sales does you			broad?	West and	East 09/201	8	
Wording Sep :	of question		sales does you			broad?	West and	East 09/201	8	
Wording Sep :	of question		sales does your			broad? 1986	West and	East 09/201	8	
Wording Sep : Time spar	of question 18 How many pe n of variable	rcent of your : 		r company / bu	isiness make a l					
Wording Sep : Time spar	of question 18 How many pe n of variable	rcent of your : 		r company / bu	isiness make a l					
Wording Sep 1 Time span 1980	of question 18 How many pe n of variable 1981	rcent of your :	1983	r company / bu	isiness make a l 1985	1986	1987	1988	1989	
Wording Sep 1 Time span 1980	of question 18 How many pe n of variable 1981	rcent of your :	1983	r company / bu	isiness make a l 1985	1986	1987	1988	1989	
Wording Sep : Time span 1980	of question 18 How many pe 1981 1991	1982 1992	1983	r company / bu 1984 1994	1985	1986	1987	1988	1989	
Wording Sep : Time span 1980 1990	of question 18 How many pe 1981 1991	1982 1992 2002	1983	r company / bu 1984 1994 2004	1985 1995 2005	1986 1996 2006	1987	1988	1989	
Wording Sep : Time span 1980	of question 18 How many pe 1981 1991 2001	1982 1992	1983 1993 2003	r company / bu 1984 1994	1985	1986	1987 1997 2007	1988 1998 1998 2008 2018	1989 1999 2009	
Wording Sep : Time span 1980 1990	of question 18 How many pe 1981 1991 2001	1982 1992 2002	1983 1993 2003	r company / bu 1984 1994 2004	1985 1995 2005	1986 1996 2006	1987 1997 2007	1988 1998 2008 2018	1989 1999 2009	
Wording Sep : Time span 1980 1990	of question 18 How many pe 1981 1991 2001	1982 1992 2002	1983 1993 2003	r company / bu 1984 1994 2004	1985 1995 2005	1986 1996 2006	1987 1997 2007	1988 1998 2008 2018 WEST EAST	1989 1999 2009	
Wording Sep : Time span 1980 2000 2000 2010	of question 18 How many pe 19 1981 1991 2001 2011 Name	1982 1992 2002	1983 1993 2003 2013 Label	r company / bu	siness make al 	1986 1996 2006	1987 1997 2007 2017 Survey pe	1988 1998 2008 2018 WEST EAST	1989 1999 2009 2019	Eurther information
Wording Sep : 1980 1990 2000 2010 2010 No. 3.169)	of question 18 How many pe 1981 1981 1991 2001 2011 Name bau_sd	1982 1992 2002	1983 1993 2003 2013 Label	r company / bu 1984 1994 2004	siness make al 	1986 1996 2006	1987 1997 2007 2017 Survey pe	1988 1998 2008 2018 WEST EAST	1989 1999 2009 2019	Eurther information
Wording Sep : 1980 1990 2000 2010 2010 No. 3.169)	of question 18 How many pe 19 1981 1991 2001 2011 Name	1982 1992 2002	1983 1993 2003 2013 Label	r company / bu	siness make al 	1986 1996 2006	1987 1997 2007 2017 Survey pe	1988 1998 2008 2018 WEST EAST	1989 1999 2009 2019	Eurther information
Wording Sep : 1980 1990 2000 2010 2010 No. 3.169)	of question How many pe how ma	1982 1992 2002	1983 1993 2003 2013 Label	r company / bu	siness make al 	1986 1996 2006	1987 1997 2007 2017 Survey pe	1988 1998 2008 2018 WEST EAST	1989 1999 2009 2019	Eurther information
Wording Sep : Time span 1980 2000 2010 2010 No. 3.169) Wording Since 04/20 Special diffi	of question 18 How many pe 10 1981 1981 1991 1991 2001 2001 2011 2011 2011 0 01 0 2011 1991 100 1991 100 1991 100 1991 100 1991 100 1991 100 1991 100 100 100 100 100 11 100 12 100 13 100 14 100 15 100 16 100 17 100	rcent of your s	1983 1993 2003 2013 Label special difficu	r company / bu	siness make al 	1986 1996 2006	1987 1997 2007 2017 Survey pe	1988 1998 2008 2018 WEST EAST	1989 1999 2009 2019	Eurther information
Wording Sep : Time span 1980 2000 2010 2010 No. 3.169) Wording Since 04/20 Special diffi	of question How many pe for of variable for of question for other of the form of the f	rcent of your s	1983 1993 2003 2013 Label special difficu	r company / bu	siness make al 	1986 1996 2006	1987 1997 2007 2017 Survey pe	1988 1998 2008 2018 WEST EAST	1989 1999 2009 2019	Eurther information Eurther information Survey frequency April, Sept. Eurther information Belongs to:

Time span	of variable									3.27) 3.28) 3.29)	bau_sdda bau_sdlop bau_sdnopro
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000		
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010		
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020		
							WEST EAST				

No. Name Label Survey period Survey frequency

3.170)

West East 11/2018

once

bau_sec_management sector - questionnaire completed in: management

Wor	rding of	question												
-1	11/2010													
since	11/2018													
In wh	nich secto	ich sector of your company/enterprise the questionnaire of the ifo Business Survey will be completed?												
	ſ					1								
		management			[1]									
						1								
-														
Time	e span o	of variable												
1	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000				
2	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010				
2	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020				
								WEST						
								EAST						

No. Name Label Survey period Survey frequency

bau_sec_controlling sector - questionnaire completed in: controlling West East 11/2018 once 3.171)

										Further information
since 11/2018										
n which secto	or of your comp	oany/enterpris	e the question	nnaire of the if	fo Business Su	rvey will be co	mpleted?			
					1					
	Finance / Con	trolling / Accou	unting	[1]						
		0,								
Time span	of variable									
			-							
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	
2004	2002	2002	2004	2005	2005	2007	2000	2000	2010	
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
2011	2012	2012	2014	2015	2010	2017	2010	2010	2020	
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
							WEST EAST			

No.	Name	Label	Survey period	Survey frequency
3.172)	bau_sec_marketing	sector - questionnaire completed in: marketing	West East 11/2018	once

			Further information							
since 11/2018	8									
In which sect	tor of your comp	pany/enterpris								
	Sale / Marketi	ing		[1]						
	Sure / Warket			[1]						
										4
T :	-f									
Time span	of variable									
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
2011	2012	2015	2014	2015	2010	2017		2019	2020	
							WEST EAST			
							LAST			

No. Name Label Survey period Survey frequency

3.173) bau_sec_production sector - questionnaire completed in: production

West East 11/2018

once

Wording of question

since 11/2018 In which sect e	s or of your comp	oany/enterpris	Further information							
	Production			[1]						
Time span	of variable									
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
2011	2012	2013	2014	2015	2016	2017	2018 WEST EAST	2019	2020	

No.	Name	Label	Survey period	Survey frequency
3.174)	bau_sec_other	sector - questionnaire completed in: other	West East 11/2018	once

since 11/2018										Further information
In which sector	r of your compa	nv/enterprise	the question	naire of the if	o Business Sur	vev will be con	upleted?			
	,	<i>"</i>				.,				
-	Other, descripti	ion:		[1]						
L										
Time span o	of variable									
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	

2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
							WEST EAST		

Name Label

Survey period

Survey frequency

3.175) bau_sec_other_descr sector - questionnaire completed in: other description

West East 11/2018

once

Wording of question

No.

since 11/2018	3		Further information These comments are not part of the KT-Dataset. For access they have to be requested at EBDC, seperately.							
In which sect	or of your comp		tiley have to be requested at EDDC, seperately.							
	Other, descrip	otion:	-							
Time span	of variable									
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
							WEST EAST			

3.176) bau_pos_director position - questionnaire completed by: director

No. Name Label

West East 11/2018

Survey period

once

Survey frequency

										Further information
since 11/2018										
Which name r	most likely app	lies to the pos i								
	Owner / Direc Board membe									
Time span	of variable									
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
							WEST EAST			

No.	Name	Label	Survey period	Survey frequency
3.177)	bau_pos_manager	position - questionnaire completed by: manager	West East 11/2018	once
Wording	of question			
				Further information
since 11/20	18			

					1					
	manager / hea	d of departm	nent	[1]						
Time anon	ofvoriable									•
	n of variable									
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
2011	2012	2013	2014	2015	2016	2017	2018 WEST EAST	2019	2020	
No.	Name		Label	_		_	Survey perio	od		Survey frequency
3.178)	bau pos te	eamleader					West East 1	1/2018		once
	of question			estionnaire co	mpleted by: tea	m leader		,		
since 11/201	8									Further information
	e most likely appl	lies to the po	sition of the u	sually complet	ing (the questio	nnaire) pers	son?			
	Team leader			[1]	1					
Time span	of variable									
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
LUII	LUIL	2010	2011	2015	2010	2017	WEST	2015	2020	
No.	Name		Label				Survey perio	ou		Survey frequency
3.179)	bau_pos_cl	erk	position - qu	estionnaire co	mpleted by: cle	rk	West East 1	1/2018		once
Wording	of question									
since 11/201										Further information
which name	most likely appl	lies to the po	osition of the u		ing (the questio	nnaire) pers	son?			
	Clerk			[1]						
Time span	n of variable									
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	
			2004	2005	2006	2007	2008	2009	2010	
2001	2002	2003	2004	2005						
2001	2002	2003	2004	2005						
2001	2002	2003	2004	2005	2016	2017	2018 WEST	2019	2020	

No.	Name	Label	Survey period	Survey frequency
3.180)	bau pos other	position - questionnaire completed by: other	West East 11/2018	once

since 11/2018	3									Further information
	most likely app		ition of the usu	ually completir	ng (the questi	onnaire) pers	on?			
	Other, descrip	tion:		[1]						
-	of variable									_
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
							WEST			
							EAST			